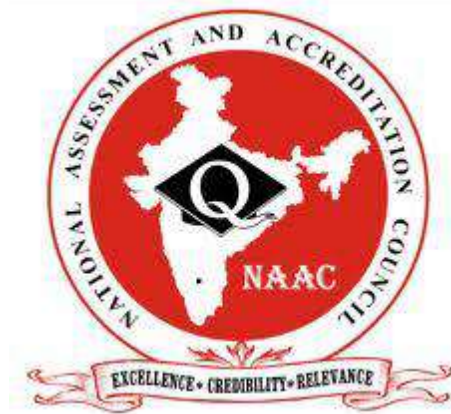


SELF STUDY REPORT (SSR) FOR NAAC ACCREDITATION 1st Cycle

Submitted to



**National Assessment and Accreditation Council
2015**

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR, MP

Affiliated to Jiwaji University, Gwalior,
Website – <http://prestigewl.org/> e-mail address – ssb1958@rediffmail.com, ssb1958@gmail.com
director@prestigewl.org, info@prestigewl.org

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To,

**The Director
National Assessment and Accreditation Council
PO Box 1075,
Jhana Bharathi Road
Nagarbhavi
Bangalore 560 072, India**

Subject: Submission of SSR for 1st Cycle of Accreditation (Track ID – MPCOGN24248)

Respected Sir,

Prestige Institute of Management Gwalior was established in the year 1997 with the approval of AICTE, New Delhi and affiliated to Jiwaji University, Gwalior. With reference to your letter dated July 20, 2015 (NAAC/CAPU/WR/MPCON24248/Cycle I-IEQA/2015), we are pleased to submit the Self Study Report (SSR) for 1st cycle to you along with all the necessary documents.

We request you to kindly consider our SSR favorably for the grant of NAAC Accreditation status to our Institute.

Thanking you,

Yours faithfully,



**Dr. S.S. Bhakar
Director**

Certificate of Compliance

(Affiliated/Constituent/Autonomous Colleges and Recognized Institution)

This is to certify that **Prestige Institute of Management Gwalior, MP** fulfils all norms.

1. Stipulated by the affiliating University and/or.
2. Regular Council/Body [such as UGC, NCTE, AICTE, MCI, DCI, BCI, etc.] and
3. The affiliation and recognition [if applicable] is valid as on date.
4. In Case the affiliation/recognition is withdrawn by the authority concerned the same will be informed to NAAC immediately.

In case the affiliation/recognition is conditional, then a detailed enclosure with regard to compliance of conditions by the institution will be sent.

It is noted that NAAC's accreditation, if granted, shall stand cancelled automatically, once the institution loses its University affiliation or Recognition by the Regulatory Council, as the case may be.

In case the undertaking submitted by the institution is found to be false then the accreditation given by NAAC is liable to be withdrawn. It is also agreeable that the undertaking given to NAAC will be displayed on the college website.



Date:
Place:

Principal/Head of the Institution
(Name and Signature with Office seal)

DECLARATION BY THE HEAD OF THE INSTITUTION

I certify that the data included in this Self-Study Report (SSR) are true to the best of my knowledge.

This SSR is prepared by the Institution after internal discussion and no part thereof has been outsourced.

I am aware that the Peer team will validate the information provided in this SSR during the peer team visit.

A handwritten signature in black ink, appearing to read 'S.S. Bhakar', written over a horizontal line.

Dr. S.S. Bhakar

Director

Place: Gwalior

Date:

NAAC Steering Committee

Dr. Navita Nathani	Coordinator
Dr. Vinod Bhatnagar	Co-coordinator

Report Preparation Team

Executive Summary and SWOC Analysis of Institution	Dr. S. S. Bhakar
Part A: College Profile	Prof. Nitin Shrivastava
Part B: Criterion-wise Analytical Reports	
Criterion I:	Curricular Aspects <ul style="list-style-type: none">● Dr. Navita Nathani● Dr. Ravindra Pathak
Criterion II:	Teaching- Learning and Evaluation <ul style="list-style-type: none">● Dr. Tarika Singh● Dr. Richa Banerjee
Criterion III:	Research, Consultancy and Extension <ul style="list-style-type: none">● Dr. Garima Mathur● Dr. Sneha Rajput
Criterion IV:	Infrastructure and Learning Resources <ul style="list-style-type: none">● Prof. Nitin Palaria● Prof. Rajesh Gupta● Prof. Vani Agarwal● Prof. C. K. Dantre
Criterion V:	Student Support and Progression <ul style="list-style-type: none">● Dr. Vinod Bhatnagar● Prof. Megha Yadav

Criterion VI:	Governance, Leadership and Management <ul style="list-style-type: none"> ● Dr. Shailja Bhakar ● Dr. Nandan Velankar
Criterion VII:	Innovations and Best Practices <ul style="list-style-type: none"> ● Dr. Garima Mathur ● Dr. Gaurav Jaiswal

Evaluative Report of Departments/specializations	
Finance	Dr. Tarika Singh
HR	Dr. Garima Mathur
Marketing	Dr. Shilpa Sankpal
IT	Prof. Nitin Paharia
Commerce	Dr. Amitabha Maheshwari
Gen. Management (MAM/BTM)	Dr. Shailja Bhakar

Executive Summary and SWOC Analysis of Institution

Executive Summary and SWOC Analysis of Institution

Executive Summary

Prestige Institute of Management Gwalior is conceived as a unique growth oriented Institute of Professional Education and Training. The Institute is promoted by philanthropists' industrialist and entrepreneur Shri N.N. Jain, CEO, Prestige Group of Industries with the Vision "To develop an Institution that will be a leading Institution of Professional Education, Research and Development in the country".

In pursuance to society's vision, the Institute established its vision as "To develop socially responsible global business leaders through internationally accepted best practices".

To follow the vision the mission statement of the institute is 'to provide value based quality education by innovating and continuously improving upon the disciplines of Management and Computer Applications through advanced methods of training, meaningful research and intimate relations with industry, business and other institutions in the country and abroad'.

The objectives of the Institute are to develop confident and innovative business and IT professionals by imparting professional education and training to all, irrespective of caste, creed, religion, province, faith, sex, political affiliation and financial status; to develop knowledge and skills of the students through teaching, training and research in the field of Management and Information Technology; to enhance and refine skills of executives through training & solve the problems of public & business organizations through consultancy; to develop close relationship with business organizations for providing practical exposure to the students through summer training, on job training, seminars, workshops & special lecturers; and to conduct and encourage research in all areas of Management and Computer Science.

The institute has developed its quality policies which include Living up to its principle of excellence in developing world class managers and software professionals; Developing and implementing innovative pedagogical tools; Utilizing all resources optimally; Continuously improving processes; fully satisfying the expectations of its stakeholders through generating continuously sustained value for all stake holders; and Creating an environment of Trust, Respect, Integrity and Openness.

The Institute began its journey in 1997 by introducing BBA and in 1998 it started MBA (Full Time) and BCA programs. The Institute added MCA program in the year 1999 and subsequently added B.Com (plain, CA and honors), MAM and BTM programs. The Institute has been recognized by UGC under 2 f in October, 2015 and it is also affiliated to Jiwaji University and approved by AICTE since its inception. At present the Institute offers 4 undergraduate (BBA, BCA, BTM, B.com Hons and CA) and 2 post graduate programs (MBA, MAM). The Institute has four PhD research guides/supervisor and 11 PhDs have been awarded under their guidance.

The Institute has its three major departments as Management, Commerce and Information Technology but for the purpose of achieving specialization wise excellence the department of

management has been further categorized into Finance, Human Resource, Marketing and General Management. The Institute offers the following programs at Post Graduate Level.

Programs at post-graduate level

S. No.	Program	Intake
1	Masters of Business Administration (Full Time)	300
2	Master of Applied Management	60

Programs at undergraduate level

S/No	Program	Intake
1	Bachelor of Business Administration	240
2	Bachelor of Commerce (Plain/Computer Application)	180
3	Bachelor of Commerce (Hon)	60
4	Bachelor of Computer Application	180
5	Bachelor of Tourism	20

Curricular Aspects: The Institute offers a wide variety of Post Graduate and Under Graduate degree programmes. The Institute introduces new programmes from time to time as per the changing market demand. The Institute on the basis of feedback of industry, students and faculty members assesses the existing curriculum and sends recommendations to the Jiwaji University to remove/delete and/or add/include topics and subjects from time to time. The Institute involves industry, research bodies and society to ensure relevancy and industry readiness of its students. To follow the academic calendar of university, Institute ensures conduction of regular classes, innovative teaching practices and interactive learning so that the syllabus must be completed on time.

Teaching Learning Evaluation: The Institute continuously evolves innovative methods of teaching, learning and evaluation procedure. Some Innovative teaching methods include, Social Projects, Learning Through Movies (film based learning), Seminars, Kriti (Computer Program contest), newspaper subscriptions for students, advanced financial modeling using excel, industrial visit at National and local level.

The Institute has a continuous evaluation system. The Institute follows a semester system. 70 percent weightage is given to external semester examination and 30 percent to internal assessment. The internal assessment comprises of a number of components which include class tests, summer training projects, case study evaluation, seminar presentation, classroom presentation, extra mural lectures, attendance and personality development components (Group Discussion).

The institute uses IT to support all internal examinations (quiz based/others) by integrated software, which ensures transparency and efficiency. All evaluation of students is available online through student's login on Institute web portal which can be accessed by student from

their homes. Teaching learning process also uses this system which allows cases, assignments, attendance, teaching notice etc., to be given and submitted online.

Research and Consultancy: The institute has its well established research committee which develops scientific temper, and research culture among faculty and students. The students are encouraged and guided by the faculty members to participate and present research papers in national and international conferences/seminars etc. The Institute also organizes research paper presentation seminar for students at a national level, Case writing workshops and Research Methodology workshops every year for capacity building in terms of research. To imbibe research culture faculty members are appointed as group leaders/members both in Case writing and Research Methodology workshop. These leaders are responsible for guiding & developing case studies and research papers during these workshops. In the last five years 5 Research methodology workshops and 5 National Case writing workshops have been organized by the institute for the students, faculty, practitioners and professionals. Four faculty members of the institute are approved Research guides under the Jiwaji University, Gwalior and eleven Ph.Ds. have been awarded under their supervision/guidance. The institution provides support to the student's research projects through various modes like use of Computers, Wi Fi facility, and access to internet and Printers for the students of all the programs. The Institute has purchased licensed research software SPSS 18.0 to support students in research projects and subscribes to ProQuest & j-gate online data sources which contain large number of e-journals for the purpose of students' and faculty research projects.

Infrastructure and Learning Resources: The Institute is located in one of the most approachable locations of Gwalior which makes it easily accessible and safe for students. The Institute has a good infrastructure. Institute's beautiful campus caters to the growing needs of our students and faculty. The highly committed administration ensures that the available infrastructure is optimally utilized. The class rooms are occupied from early morning to evening for teaching programmes. The various laboratories are used throughout the day for conducting practical, skill development courses and workshops. The college seminar hall is constantly used for academic functions, National and International Conferences, Cultural Programmes for State level festivals, stage rehearsals. The seminar hall is also regularly used for interactive sessions of the students and the faculty with eminent educationists from India and abroad. The Seminar Hall is also regularly used for conducting students' seminars and presentations.

The college library ensures the optimum use of the books and journals. The college hostel extends its accommodation facility to outside delegates coming for attending any workshop or contest in addition to the students of the Institute. The campus is wi-fi enabled and has integrated software for all its administrative and academic activities.

Student Support and progression: The Institution has an independent system for students support and mentoring. Academic mentoring is provided to students by a system of faculty program coordinators. Students are also guided by faculty guides for summer training projects, major research projects etc. The Institute has assigned a teacher mentor for each section of sixty students for continues monitoring and mentoring. The Institute has clubs for various specializations namely Finance Club, Marketing Club and HR Club. These clubs function under

the mentorship of faculty coordinators. Students, as part of internal assessment, are required to give Seminar presentations which they prepare under the guidance of faculty mentors. The continuous evaluation scheme of institute also ensures continuous academic mentoring. The institute has its unique regular assessment system for the students. The assessment gives equal weight age to the written, verbal and presentation skills, which is assessed by regular presentations, seminars, assignments and internal test of the students. This process helps to identify slow learning students from the advanced learning students. The Institute has Entrepreneurship Development Cell (EDC) for mentoring students. The institute provides financial assistance to the students on time. The scholarships are given to the students by the Prestige Education Society and the Institute also provide Merit Scholarship (students securing 75 % or more) to the students. The Institute regularly nominates the students to participate in various conferences and competitions organized at national level. The registration fee and the lodging-boarding charges and conveyance are borne by the Institute. The institute also organizes various community development activities such as Blood Donation Camp, Book Donation week (under the banner of Rotaract Club to encourage students to contribute in community development and social welfare). The students facilitated to organize Teachers' Day and Pragati Path in the Institute.

Governance Leadership and management: In pursuance to our vision, the Institute's mission is to provide value based quality education by innovating and continuously improving upon the disciplines of Management and Computer Applications through advanced methods of training, meaningful research and intimate relations with industry, business and other institutions in the country and abroad. The top management is involved in ensuring the organization management system development, implementation and continuous improvement by its presence on all-important bodies of the institution. The aim of quality policy is developing and innovating pedagogical tools and generating continuously sustained value for all stakeholders. The institute has a firm relationship with its stakeholders like corporate, alumni, parents, management, university and society. The placement cell of the institution is basically in charge of the association with corporate. In order to coordinate various events in the institute faculty members are given event coordinator ship for different types of activities, which is rotated amongst the faculty. This system ensures that all faculty members oversee all activities and demonstrate effective team efforts. The institute also has program co-coordinators for student mentoring. The Institute continuously participates in the Rankings by leading magazines in India as well as online rankings of abroad such as Business India, Business Chronicle, Ed-Universal-Paris etc. and has consistently grabbed the position in top 30-35 institutes nationwide. Academic calendar as well as responsibilities of different faculty coordinators is assigned in advance before the starting of every session. It fulfills the objective of efficiency and effectiveness of the institute. Faculty members are encouraged to undertake research leading to NET/M.Phil. / Ph.D. degrees. They are deputed to Seminars/Workshops/Conferences, faculty development programmes, Orientation Programmes and Refresher Courses.

Innovations and best practices: The institute has designed all the class rooms and other areas in a way so that during day time, maximum day light can be used. It has reduced the need to use artificial light in the class rooms & other areas. The institute also has installed LED lights in all the premises to save on electricity. Message displayed on Gate of each class room to 'Switch Off' Lights, Fans, LCD in class room before leaving, 'Remove the plug from the socket' whenever appliances are not in use. The institute also encourages the faculty members not to

take the printout of any kind unless it's very important; instead of paper all the information is maintained and circulated on line. The institute has developed the green garden in more than 50% area of the institute. New plants have been planted every year under the events of NSS and Rotary/Rotract Club to make the premises more environmental friendly. The institution has structured learning process for overall development of students as it is the era of extended learning and understanding. The practice is helpful in developing managerial and leadership competencies among students. The students are supposed to prepare and present various assignments under the supervision of extremely talented and devoted faculty members. In order to ensure developmental aspect of students, they are asked to become members of various specialization clubs in the institution, where they get opportunity to become office bearers and then they are supposed to organize various activities on their own. These activities are strictly related either to social service or student development activities. A unique practice named '*Pragati Path*' has been introduced for all the classes where activities like '*Echoes*', '*Company Conference*', '*Step in to the shoes of President or Prime Minister*', '*Save the Mother Earth-Hello*' etc are organized to get insight in to hidden talent of students. Inter Institute 'Software Debugging and Testing Contests like 'Kriti', 'Software Testing' and 'Best Software Engineer' are organized every year, where students participate to sharpen their software programming skills. The institution has well developed 'Entrepreneurship Development Cell' where consistently sessions are arranged to sharpen Entrepreneurial skills of the students. The institution has fair and transparent system for salary, leave policy etc. A group insurance is provided to the staff and faculty members. The institution has been successful in development of the environment where learning of even new member is part of the process. The success is evident through record number of publications by the faculty members every year. The institution has reported approximately 100 publications per year. There is subsequent increase in the ranking of institution every year.

Holistic approach to education The Institute has a NSS centre and PIMG Rotract Club which make students socially aware and responsible. These bodies conduct various social drives like blood donation camps, clothes donation to slum areas, education to children residing in slums, donations to old age homes, orphanages and planting. The Institute also has a student and faculty clubs, which conducts Workshops by eminent Spiritual Leaders, Yoga and Meditation camps etc. for the faculties, staff and students.

Institute also has Personality development cell to groom the personality of the students and prepare them for corporate world. The Institute has a reference room for students to relax, read spiritual literature and contemplate. Students do social projects as part of their curriculum and Institute has an award for outstanding social Entrepreneur, which is awarded in its international conference every year. The Institute aims at becoming a University with Global presence in the near future.

SWOC ANALYSIS

STRENGTHS

- Conducive working environment both for faculty and staff leading to faculty and staff retention.
- Highly qualified and well trained faculty.

- Institute has introduced Unique system of coordination in different area of specialization for achieving excellence.
- Activities undertaken to promote social welfare and inculcate a sense of social responsibility.
- Research environment and importance given to faculty and student research.
- State of the art infrastructure with wifi campus and one of the best Libraries with large number of books, journals, magazines, e- journals of national and international repute with latest edition.
- Awards given to promote Management Excellence, Social Entrepreneurship, Quality Research, Entrepreneurship and Academic achievement.
- Continuous progressive evaluation system for students.
- Participative Management.
- Consistently ranked among the top fifty B- Schools in the country and listed among top thousand B-Schools in the world.
- Large number of initiatives undertaken for supporting number of slow learners and students from diverse backgrounds.
- Regularly updated curriculum with industry inputs.
- Strong Industry linkages.
- Use of Innovative teaching pedagogy.
- Emphasis on holistic development of students.

WEAKNESSES

- Institute is not autonomous.
- At times the academic calendar cannot be adhered to because the Institute has not been granted autonomy as it is affiliated Institution.
- Lack of flexibility in admitting students appeared in CAT/MAT to post graduate degree programs.
- Lack of flexibility in introducing innovative and job/entrepreneurial development degree programs.

OPPORTUNITIES

- The acceptability of management Education both at UG and PG level has taken an upswing and the Institute being preferred Institute in central India for admission in Management programs is likely to attract better students.
- Closing down of a large number of low performing Management Institutions in Madhya Pradesh has improved the Institute's acceptability among prospective students and Industry.
- The Institute has been able to attract some of the good national and multinational organizations for campus placement and is poised to leap into the leagues of top Management Institutions in the country.
- The large alumni base is now in a position to provide placement opportunities to the students of their Alma meter.

- The Indian economy has become the fastest growing economy in the world that will generate good job prospects for all the students passing out from the Institute.
- The Institute can progress on the path of Deemed to be University once it is NAAC accredited.
- The Institute is affiliated to NAAC 'A' accredited University, providing further acceptability of its own credentials

CHALLENGES

- Recruiting renowned and highly experienced faculty.
- Ensuring desired development of students with diverse background and diverse needs.
- Enhancing number of students opting for entrepreneurship.
- Getting autonomy in admission procedure to attract students of good merit.

Profile of the Institute

1. Name and address of the College:-

Name:- Prestige Institute of Management, Gwalior
Address:- Airport Road, Near Deen Dayal Nagar, Gwalior
City:- Gwalior State:- Madhya Pradesh
Website: www.prestigegwl.org

2. For communication:

Designation	Name	Telephone with STD code	Mobile	Fax	Email
Director	Dr. S.S.Bhakar	O:0751-4097002 R:	90091-85775	0751-2470516	director@prestigegwl.org
Vice Principal	----	O: R:	----	----	----
Steering Committee Coordinator	Dr. Navita Nathani	O:0751-4097256 R:	98264-40388		drnavita@prestigegwl.org

3. Status of the College by management.

- i. Government
- ii. Private
- iii. Constituent College of the University

4. Name of University to which the College is Affiliated

Jiwaji University, Gwalior

5. Date of establishment: 01/08/1997.

6. Type of institution:

a. By Gender

- i. For Men
- ii. For Women
- iii. Coeducation

b. By shift

- i. Regular
- ii. Day
- iii. Evening

c. Source of funding

- i. Government
- i. Grant-in-aid
- ii. Self-financing
- iii. Any other (Please specify)

7. Is it a recognized minority institution?

Yes

No

<input type="checkbox"/>
<input checked="" type="checkbox"/>

If yes specify the minority status (Religious/linguistic/any other) and provide documentary evidence.

NA

8. a. Details of UGC recognition:

Under Section	Date, Month & Year (dd-mm-yyyy)	Remarks (If any)
i. 2 (f)	27/10/2015	Annexure I
ii. 12 (B)	N/A	-----

(Enclose the Certificate of recognition u/s 2 (f) and 12 (B) of the UGC Act)

b. Details of recognition/approval by statutory/regulatory bodies other than UGC.

(AICTE, NCTE, MCI, DCI, PCI, RCI etc.)

Under Section/clause	Day, Month and Year (dd-mm-yyyy)	Validity	Programme/ institution	Remarks
i. A I C T E	07/04/2015	30/06/2016	MBA(FT)	Annexure I Annexure II
i i . A I C T E	07/04/2015	30/06/2016	MAM	
	----	----	----	
	----	----	----	
	----	----	----	

(Enclose the Certificate of recognition/approval)

9. Has the College been recognized?

a. By UGC as a 'College with Potential for Excellence' (CPE)?

Yes No

If yes, date of recognition :NA.....(dd/mm/yyyy)

b. For its contributions/performance by any other governmental agency?

Yes No

10. Location of the campus and area:

Location *	Urban
Campus area in sq. mts or acres	10469.88 sqm
Built up area in sq. mts.	4905.1 sqm

(* Urban, Semi-urban, Rural, Tribal, Hilly Area, Any others specify)

11. Does the College have the following facilities on the campus (Tick the available facility)?
In case the College has an agreement with other agencies in using such facilities provide information on the facilities covered under the agreement.

- Auditorium/seminar complex
- Sports facilities
 - Play ground
 - Swimming pool
 - Gymnasium
- Hostel
 - Boy's hostel
 - Girl's hostels
- Residential facilities
 - for teaching staff
 - for non-teaching staff
- Cafeteria
- Health centre-
 - First aid facility
 - Inpatient facility *
 - Out-patient facility *
 - ambulance facility*
 - emergency care facility *
- Health centre staff-

• Qualified doctor	Full time	Part-time* <input checked="" type="checkbox"/>
• Qualified Nurse	Full time	Part-time* <input checked="" type="checkbox"/>
- Other facilities
 - Bank
 - ATM
 - post office
 - book shops

- Transport facilities
 - for students ✓
 - for staff ✓
- Power house ✓
- Waste management facility ✓

***The Institute has signed a MOU with BIMR Hospital, Gwalior.**

12. Details of programmes offered by the institution: (Give data for current academic year)

Sl. No.	Programme Level	Name of the Programme / Course	Duration	Entry Qualification	Medium of instruction	Sanctioned/ approved Student	No. of students admitted
1	UG	BBA	3 years	12 th	English	240	165
		BCA				180	103
		B.Com(Plain/CA)				120	65
		B.Com (Hons.)				60	15
		BTM				20	0

2	PG	MBA(FT)*	2 years	Graduation	English	300	300
		MAM	5 years	10+2	English	60	22

13. Does the institution offer self-financed Programmes?

Yes No

If yes, how many?

6

14. Whether new programmes have been introduced during the last five years?

Yes	✓	No	
-----	---	----	--

If yes

Number	3
--------	---

15. List the departments: (Do not list facilities like library, Physical Education as departments unless these are teaching departments and offer programmes to students)

Particulars	Number/Program	Number of Students admitted
Marketing		
Post Graduate	1 Programs – MBA(FT)	263
Under Graduate	1 Programs- BBA	62
Finance		
Post Graduate	1 Programs – MBA(FT)	127
Under	1 Programs – BBA	20
Graduate		
HRM		
Post Graduate	1 Programs – MBA(FT)	112
Under Graduate	1. Programs – BBA	25
Commerce		
Under	2 Programs B.Com(P & C/A)	65
Graduate		
	B.Com(Hons.)	15
General management		
Post Graduate	1 Programs – MBA(FT)	24
	Under Graduate	1 Programs BTM
IT	Under Graduate	1 Program – BCA
		103

16. Are there any UG and/or PG programmes offered by the College, which are not covered under Autonomous status of UGC? Give details. **NO**

17. Number of Programmes offered under (Programme means a degree course like BA, MA, BSc, M Sc, B Com etc.)

- a. annual system
- b. semester system
- c. trimester system

18. Number of Programmes with

- a. Choice Based Credit System
- b. Inter/multidisciplinary approach
- c. Any other (specify)

19. Unit Cost of Education

(Unit cost = total annual recurring expenditure (actual) divided by total number of students enrolled)

(a) including the salary component

32702.73

(b) excluding the salary component

14162.25

20. Does the College have a department of Teacher Education offering NCTE recognized degree programmes in Education?

Yes

No

If yes,

a. How many year of standing does the department have?
.....NA.....years

b. NCTE recognition details (if applicable)
Notification No.:NA.....

Date:NA.....(dd/mm/yyyy)

c. Is the department opting for assessment and accreditation separately?

Yes

No

21. Does the College have a teaching department of Physical Education offering NCTE recognized degree programmes in Physical Education?

Yes

No

If yes,

a. How many years of standing does the department have?
.....NAyears

b. NCTE recognition details (if applicable)
Notification No.:NA

c. Is the department opting for assessment and accreditation separately?

Yes

No

22. Whether the College is offering professional programme?
 Yes No
 If yes, please enclose approval/recognition details issued by the statutory body governing the programme.
23. Has the College been reviewed by any regulatory authority? If so, furnish a copy of the report and action taken there upon. Y/N (AICTE)
24. Number of teaching and non-teaching positions in the College

Positions	Teaching faculty						Non- teaching staff		Technical staff	
	Teaching faculty						Non- teaching staff		Technical staff	
	Professor		Associate Professor		Assistant Professor					
	*M	*F	*M	*F	*M	*F	*M	*F	*M	*F
Sanctioned by the UGC / University / State Government <i>Recruited Yet to recruit</i>	---	---	---	---	---	---	---	---	---	---
Sanctioned by the Management/Society or other authorized bodies <i>Recruited Yet to recruit</i>	1	0	0	3	23	15	34	4	2	0

***M-Male *F-Female**

25. Qualifications of the teaching staff

Highest qualification	Professor		Associate Professor		Assistant Professor		Total
	Male	Female	Male	Female	Male	Female	
Permanent teachers							
D.Sc./D.Litt.	----	----	----	----	----	----	----
Ph.D.	1	0	0	3	8	3	15
M.Phil.	0	0	0	0	2	1	3
PG	1	0	0	3	23	15	42
Temporary teachers							
Ph.D.	----	----	----	----	----	----	----
M.Phil.	----	----	----	----	----	----	----
P G - - - -		----	----	----	----	----	----
Part-time teachers							
Ph.D.	----	----	----	----	----	----	----
M.Phil.	----	----	----	----	----	----	----
P G - - - -		----	----	----	----	----	----

26. Number of Visiting Faculty/Guest Faculty engaged by the College.

04

27. Student enrolled in the College during the current academic year, with the following details:

Students	UG		PG		Integ rated Mast er		M. Phi l.		Ph.D.		Integ rated Ph.D		D.Li tt.! D.Sc		Certi ficat e		Dipl oma		PG Diplo ma	
	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F

From the state where the College is located	200	106	121	153	12	19	-	-	-	-	-	-	-	-	-	-	-	-	-
From other states of India	19	6	14	12	10	0	-	-	-	-	-	-	-	-	-	-	-	-	-
NRI students	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Foreign	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Students	UG		PG		Integ rated Mast er		M. Phi l.		Ph.D.		Integ rated Ph.D		D.Li tt./ D.Sc		Certi ficat e		Dipl oma		PG Diplo ma		
	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F	
students																					
Total	219	112	135	165	13	93	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

*M-Male F-Female

28. Dropout rate in UG and PG (average for the last two batches)

UG

13.06%

PG

10.19%

29. Number of working days during the last academic year.

288

30. Number of teaching days during the last academic year.

1 7 0

31. Is the College registered as a study centre for offering distance education programmes for any University? Yes No

If yes, provide the

a. Name of the University

NA

b. Is it recognized by the Distance Education Council?

Yes No

c. Indicate the number of programmes of offered.

NA

32. Provide Teacher-student ratio for each the programme/course offered: 30:1

33. Is the College applying for?

Accreditation: Cycle 1 Cycle 2 Cycle 3 Cycle 4

Re-Assessment:

34. Date of accreditation* (applicable for Cycle 2, Cycle 3, Cycle 4 and re-assessment only)

Cycle 1:(dd/mm/yyyy) Accreditation outcome/results A. (3.11)

Cycle 2:(dd/mm/yyyy) Accreditation outcome/results

Cycle 3:(dd/mm/yyyy) Accreditation outcome/results

* Kindly enclose copy of accreditation certificate(s) and peer team report(s)

Cycle 1 refers to first accreditation: Cycle 2 and beyond refers to reaccreditation

35. Date of establishment of Internal Quality Assurance Cell (IQAC)

01/07/2007 (dd/mm/yyyy)

36. Any other relevant data, the College would like to include. (Not exceeding one page)

The Institute has received various national awards. The details are following:

Name of the Magazine/Journal	Vol.	Issue No.	Year	Date/Month	Ranking	Level
Ed Universal Paris	NA	NA	2007-08	15-Oct-07	1000	Global
Just Career	8	1	2010	Jan	A++	All India
Just Career	8	6	2010	June	A++	All India
AIMA- Business Standard	50	5	2011	May	a4	All India
career 360	NA	NA	2011	Dec	55	state

Business & Management Chronicle	16	3	2012	Jan	a+	ALL India
Business & Management Chronicle	NA	NA	2012	Dec	A++	ALL India
Business World	NA	NA	2012	June	46 (Intellectual Capital)	All India
ICMR B&M	7	6	2012	June	18	India Power B School
International Accreditation Org	NA	NA	2012	Aug	certificate of Excellence	All India
Siliconindia	NA	NA	2012	NA	30	All India
Business India	NA	NA	2012	Nov	A++	All India
Business Baron	NA	NA	2012	Oct-Nov	33	All India
Business Today	NA	NA	2012	Oct	136	All India
MBA by Choice	NA	NA	2012	Jul-Sept	AA	All India
MBA by Choice	NA	NA	2012	Jul-Sept	7 (Industrial Interface)	All India
Silicon India	NA	NA	2013	NA	44	All India
MBA by Choice	NA	NA	2013	March-April	Outstanding B School in Central India	All India
Business World	NA	NA	2013	July	18	Regional
Business World	NA	NA	2013	July	59	All India
Business & Management Chronicle	17	1	2013	Jan	A++	All India
Business Baron	NA	NA	2013	Oct	31	All India
MBA by Choice	NA	NA	2013	July-Aug	AA	All India
Business Today	NA	NA	2013	Nov	83	All India
career 360	NA	NA	2013	Nov	56 (India' s Young B- School that surge Ahead)	All India
career 360	NA	NA	2013	Nov- Dec	AA+	State
Go Education			2013		A++	All India
Indus Foundation in INDO GLOBAL Summit			2013		Award for Education Excellence	All India
Business India	NA	NA	2013	Oct	A++	All India
GHRDC- CSR	NA	NA	2013	Nov	11	Top Emerging B School
GHRDC- CSR	NA	NA	2013	Nov	30	Top Emerging B School
CSR	NA	NA	2013	Nov	2	state (Private)
AIMA- Business Standard	53	11	2014	Nov	A2	All India
Business Baron	NA	NA	2014	Feb	23	All India
Business World	NA	NA	2014	Dec	60	All India
CSR- GHRDC	NA	NA	2014	Nov	89	All India
CSR- GHRDC	NA	NA	2014	Nov	6	Top Emerging B School

CSR- GHRDC	NA	NA	2014	Nov	2	state (Private)
Higher Education	NA	NA	2014	April	16	All India
India Business Journal	10	4	2014	Oct	29	Placement Survey
Business India	NA	NA	2014	Dec	A++	All India
Times B School	NA	NA	2014		61	All India
Business Standard	NA	NA	2014	May	A4	All India
Business Today	NA	NA	2014	Oct	15 (ROI)	All India
career 360	NA	NA	2014		AA+	All India
Indian Management (Journal of AIMA)	53	11	2014	Nov	a2	All India
Chronicle Survey	NA	NA	2014	Sep	A++	All India
Chronicle Survey	NA	NA	2015		A	All India
career 360	NA	NA	2014	Nov	AA+	Central India
The Week-Hansa Research	NA	NA	2015	Oct	60	All India (Private School)
Competition Success Review	NA	NA	2015	Nov	4	Top B- Schools of Excellence

CRITERION I: CURRICULAR ASPECTS

1.1 Curriculum Planning and Implementation

1.1.1 State the vision, mission, objectives and quality policy of the institution, and describe how these are communicated to the students, teachers, staff and other stakeholders.

VISION

To develop socially responsible global business leaders through internationally accepted best practices.

MISSION

In pursuance to our vision, the Institute's mission is to provide value based quality education by innovating and continuously improving upon the disciplines of Management and Computer Applications through advanced methods of training, meaningful research and intimate relations with industry, business and other institutions in the country and abroad.

OBJECTIVES

The main objectives of the Institute are

- To develop confident and innovative business and IT professionals by imparting professional education and training to all, irrespective of caste, creed, religion, province, faith, sex, political affiliation and financial status.
- To develop knowledge and skills of the students through teaching, training and research in the field of Management and Information Technology.
- To enhance and refine skills of executives through training & solve the problems of public & business organizations through consultancy.
- To develop close relationship with business organizations for providing practical exposure to the students through summer training, on job training, seminars, workshops & special lecturers.
- To conduct and encourage research in all areas of Management and Computer Science.

QUALITY POLICY

The Quality Policies of the Institute is as follows

- Living up to its principle of excellence in developing world class managers and software professionals.
- Developing and implementing innovative pedagogical tools.
- Utilizing all resources optimally.
- Continuously improving processes.
- Fully satisfying the expectations of its stakeholders through generating continuously sustained value for all stakeholders.
- Creating an environment of Trust, Respect, Integrity and Openness.

For communicating the vision, mission and quality policy of the institute to the new employees and students of the Institute they are printed and displayed on Standees in the campus at common areas for easy accessibility. The Vision, Mission, objectives and quality policy of the Institute are displayed on the website and are printed in annual information brochures and it is displayed physically on notice boards.

The institute organizes invocation program for every new batch of all the programs run by the Institute to understand the students' knowledge and skills and bridges the gap between the existing knowledge and skills of the students and the desired knowledge and skills to understand the curriculum based sessions well. The students are also introduced to the environment and work culture of the institute.

For new employees the induction program is conducted through scheduled meetings with the director and coordinators to apprise them of the systems followed by the Institute. The new faculty and staff members are mentored by the existing employees and faculty members through co-coordinator responsibilities of various activities of the Institute.

1.1.2 Describe the mechanism used in the design and development of the curriculum? Give details on the process (Need Assessment, feedback etc.)

The institute is affiliated to Jiwaji University, Gwalior and follows the syllabus designed by university. Being the leading management Institution of the region; the institute has been

contributing through providing suggestions in the meetings of board of studies. The institute developed the model curriculum and syllabus for MBA and MAM programme through curriculum workshop organized by the Institute in the year 2010-12. The university accepted syllabus after necessary changes. These changes are made through systematic mechanism at various levels.

The institution undertakes the following mechanism for design and development of the curriculum.

- The Institute has a Curriculum and Syllabus development committee having members from all the faculties and specialization areas. The committee also has representatives from industry.
- The curriculum and syllabus prepared by the committee are forwarded to the coordinators of respective specialization areas.
- The coordinators of different specialization are responsible for distributing the curriculum and syllabus to the faculty members of their departments to evaluate the curriculum and syllabus of the subjects of their area analytically and critically.
- The changes suggested by the departments are placed before the curriculum and syllabus development committee for necessary modification in the curriculum and syllabus. The updated curriculum and syllabus are forwarded to the University as suggestive curriculum and syllabus.
- The syllabus/curriculum approved by the university is communicated via information brochure, institute website, induction program and through library to the students.

1.1.3 What type of support (procedural and practical) do the teachers receive (from the University and/or institution) for effectively translating the curriculum and improving teaching practices?

At the beginning of the session, the subjects are allocated well in advance and circulated to the teachers on time so that they can prepare their teaching/sessions plans for ensuring effective delivery of the subjects. For smooth conduction of the classes, the institute is having well equipped class rooms with LCD projectors, Wi-Fi facility, white boards etc. and other support facilities like library, computer lab and photocopy. The library staff makes all the support

available to the faculty members by making on line teaching resources (cases, research papers, videos of sessions conducted by experts, presentations, e-books) in addition to books and other material in print form available to the teachers as per their requirements. The Institute organizes national seminars, workshops and conferences every year for ensuring continuous improvement in the teaching practices. The Institute also sponsors faculty members (registration, stay and travel all sponsored by the Institute) to attend workshops, seminars and conferences organized by other Institutions and gives upto 15 days duty leave to attend such programs to learn new concepts and pedagogical tools.

1.1.4 How does institution analyze/ensure that the stated objectives of curriculum are achieved in the course of implementation?

Being the professional institute the prime objectives of the course implementation are employability, innovation, research and ethical values.

- **Employability:** Employability is ensured as curriculum is designed and continuously updated as per the current professional trends. The courses are diverse in nature, technical, innovative, socially relevant and have high demand in the industry. In addition to the curriculum based activities the Institute lays heavy emphasis on preparation of the students for the industry. The Institute ensures that the students are industry ready by the time they pass out from the Institute. The personality development activities are included in the time table of all the programs to ensure that all the students get benefitted from these activities. Each student gets to participate in at least 10 group discussions per semester and makes at least 6 presentations per semester at UG level and 10 presentations per semester at PG level. The Institute also ensures that the students develop their ability on a continuous basis to do well in their aptitude tests. To ensure that the students are updated on current issues they are issued free news papers (The Financial Express and Business Standard) and they are asked to make presentations on selected topics from these news papers on regular basis.
- **Innovation:** The institute always takes initiative to suggest university for syllabus updation on current business updates, trends and practical aspects time to time. Moreover, the institute

believes in learning by doing and organizes seminars, presentations, live projects to inculcate innovation among students.

- **Skills Development Workshop:** The students of MBA program undergo 12 days skills development workshop in the beginning of their third semester. The workshop conducted using learning by doing method. Senior executives from industry conduct fifty percent of the sessions in the workshop. The workshop provides opportunity to the students to understand the industry requirements from close quarters.
- **Workshops conducted by experts from industry:** Industry experts are invited to conduct workshops in their area of expertise to further enhance understanding of the industry to the students.
- **Research:** The institute is recognized as research proficient in central India. Till now the institute has organized seven national research methodology workshops. The Institute uses five stage intervention process to ensure that the students complete their major and minor research projects using correct research methodology. The topics finalized by the respective faculty guides are discussed in faculty meeting to evaluate feasibility, relevance, difficulty level for the students etc. The students prepare and present synopsis on the topics assigned to them in front of faculty panel. In third stage the students present the data collection tools in case of primary data and actual collected data in case of secondary data. The students present their final research report in front of faculty panel. The research reports are improved as per the guidelines of the panel before presenting them in front of the external evaluator. The Institute promotes research at UG and PG level. To facilitate students and faculty members in carrying out their research work properly the Institute has subscribed to statistical software package PASW18. The Institute has subscribed to online research data bases such as Jgate and Proquest. The institute facilitates students to access online databases for supporting research in emerging areas.
- The students are required to complete their summer internship program which is research/process based and students are mentored by faculty members of different functional areas (marketing, IT, finance, HR, IB) during their internship.

- **Ethical values:** The institute believes in teacher mentor system whereby teachers are acting as role models. For embedding ethical values the institute conducts value based programs time to time. The university has introduced a paper based on value system and the institute ensures proper implementation of the same.

1.1.5 How does college ensure that the curriculum developed address the need of the society and have relevance to the regional/national development needs?

The Institutions that are affiliated to any University have to follow the curriculum and syllabus finalized by the University for the Concerned Program. Since all the programs run by the Institute are affiliated to Jiwaji University, Gwalior; the Institute follows curriculum and the syllabus finalized by the University. The Institute contributes in finalizing the curriculum and syllabus for different programs by participating in the syllabus design process. The University also takes the standardized syllabus recommended by UGC into consideration while designing its own Curriculum/syllabus; thus addressing the need of the society and ensure that the curriculum and syllabus are relevant for the region/country. The Institute also conducts curriculum and syllabus development workshops with participation of senior executives from the. The curriculum so prepared is forwarded to the University for adoption; the University adopts the curriculum/syllabus with desired modifications. Since the end product users i.e. the recruiters also participate in the curriculum/syllabus design process the curriculum and syllabus is as per their requirements.

Extra Mural Lecture Series: Senior executives from the Industry are invited to interact with the students of the institute on a continuous basis. These interactions help students understand industry requirements and develop application orientation of the concepts that they learn in their regular classes.

The Institute has developed **Entrepreneurship Development Cell (EDC)** to generate awareness about entrepreneurship opportunities and financial and technical support available through various agencies of the Govt. among the students of the Institute. EDC organizes Entrepreneurship awareness programs for the students of the Institute in which representatives of various Govt. agencies such as MSME, MPcon, Industrial Infrastructure Development Corporation; representatives of public and private sector banks provide information about

various Govt. schemes. The Institute organizes competitions for the students on idea generation and opportunity identifications to ensure that the students imbibe entrepreneurial skills.

Import/Export process and documentation workshops: The Institute organizes workshops to train the students of International Business specialization in import/export process and import /export documentation. These workshops are organized in collaboration with the export houses to provide practical exposure to the students. To ensure that all the students of IB specialization get benefitted; the Institute offers these workshops to the students free of cost.

Workshop on stock market operations: The students are trained on investment analysis, portfolio management etc in these workshops. The students are also given hands on practice on stock trading through virtual share trading software by the experts from stock market companies. The students are guided to appear in various certification programs such as NCFM and are provided training to clear these certifications.

Business ethics: Indian management and human values are part of the curriculum of majority of programs offered by the Institute. The students are exposed to mythological concepts and their application in current business decisions to imbibe ethical thought process.

Industry Collaborative Development: The Institute has been collaborating with TCS through participation in their ignite program. Under this program projects are provided from third semester onwards to the students of BCA program by the Institute and the submission are forwarded to TCS for their evaluation. The process continues till the end of fifth semester. TCS short lists suitable students for recruitment through this process. The short listed students do not have to go through the aptitude tests and directly appear for interview. The students are given projects in the areas like web development using PHP, HTML, CSS, Java Script, AFT.NET, visual basic 6.0 etc. Live project are completed by students by using software development cycle.

English Language Training: Since the Institute gets majority of the students from Hindi heart land (M. P., U. P., Bihar, Rajasthan) students need to be trained in English language. The students of all the programs are provided continuous training on English language by three faculty members recruited for the purpose. The Institute has set up English Language Lab to provide listening and speaking practice to the students.

- 1. Global Needs:** The curriculum is developed keeping in mind the changing environment and requirements at the global platform. The Institute has started providing specialization in International Business to ensure that the students are ready to take advantage of borderless business world.
- 2. Social Needs:** The institute has designed courses which include core subjects like business ethics to ensure students are holistically developed and appreciate the Indian culture and values. The institute ensures that social issues and concerns are addressed in the syllabus by offering core courses and electives. The topics of social concern and issues are addressed by topics like social cost benefit analysis, projects on social causes, ecological and environmental analysis; human aspects of project management are dealt in core subjects like Project Management; Corporate Social Responsibility, business and economic environment are some courses in the curriculum. Apart from this, the institute also offers students with an opportunity to undertake major research projects on topics of social and national importance and provide suggestions on possible solutions to the issues of national concern.
- 3. National Needs:** The Institute develops curriculum and syllabus of courses keeping national business environment in mind to ensure employability and entrepreneurship development. To ensure that the students are updated on technology; all programs offered by the Institute have sufficient inputs on IT tools, Communication skills and Finance knowledge. The students so prepared are able to fulfill industry needs and are also able to take up entrepreneurship and start their own ventures providing employment to others. Entrepreneurship is also offered as core subject to the students keeping in view the demand for entrepreneurs in various sectors of economy for development of Indian economy.
- 4. Regional Relevance:** The institute has instituted advisory committee with membership from executives and industrialists from organizations having head offices or manufacturing/service units located at Gwalior or Malanpur (industrial area near Gwalior), Banmore (another Industrial area near Gwalior). The advisory committee provides suggestions to the Institute to regarding new programs to be introduced or new courses to be added. The Governing body of the Institute also has members from local industry, who provide continuous direction to the Institute. The Institute is alive to the fact that majority of the students taking admission in

various programs of the institute are from Madhya Pradesh (Hindi Speaking State) or other Hindi speaking states like UP, Bihar, Rajasthan and therefore special emphasis is given to improving communication skills in English language and personality development.

1.2 Academic Flexibility

1.2.1 Give details on the following provisions with reference to academic flexibility

- a) **Core/Elective Option:** As per the Jiwaji University guidelines, Institute offers electives option at UG and PG level programs. The Institute offers specialization flexibility to the students and Finance, HR, Marketing and IB specializations are offered to the students of MBA program and Finance, HR, and Marketing specializations are offered to the students of BBA program.
- b) **Core Programs:** The institute offers a wide variety of programmes namely MBA, MAM, BBA, B.Com (CA), B. Com (Hon), BTM, BCA for UG and PG students with specialization in different areas.
- c) **Elective Option:** Institute offers elective options in different courses as per university norms. Students opt electives as per their interest, industry need and future prospects.
- d) **Enrichment Courses:** With regular courses, institute offers wide variety of activities / programme such as EDP, BSDP, EAP, EAC, Personality Development, English learning skill development and Tally classes.
- e) **Courses Offered in Modular Form:** Being affiliated to the University the Institute does not have freedom to offer courses in modular format.
- f) **Credit Transfer and Accumulation Facility:** The institute is affiliated to Jiwaji University and students belonging to other universities wishing to seek admission in same course are able to transfer credits of previous programs as per regulating ordinance of the program.
- g) **Lateral and vertical mobility within and across programmes and courses:** As far as lateral mobility is concerned, this is not allowed as per University Ordinance between regular degree programs. There is flexibility in the vertical mobility example in programs like UG (BBA, B.Com, BTM, BCA) degree student can pursue PG course in any MBA program with the required score of CMAT etc.

1.2.2 Does the college offer dual degree and twinning programmes? If yes, give details.

Yes, institute offers Master of Applied Management (MAM) as dual degree programme.

1.2.3 Does the college offer self – financing programmes? If yes, list them and indicate of policies regarding admission, fee structure, teacher qualification and salary are at par with the aided programmes?

Yes, the institute is a self financed private Institution affiliated to Jiwaji University, Gwalior and all programs offered by it at both post graduate and undergraduate level are self financed. The policies regarding admissions are as per the State Government norms. M.P. Admission and Fee regulatory commission fixes the fee. The teacher’s qualifications and their salaries are as per UGC / AICTE norms.

Semester System: The institute offers semester based two year MBA (FT), three year BBA, BTM, BCA, B.Com (CA), B.Com (Hons) and Five year MAM.

1.2.3.1 What is the policy of the college to promote inter-disciplinary programmes? Name the programmes and what is the outcome?

The institute has a policy to promote interdisciplinary programs. A number of programs offered by the institute are interdisciplinary and drawn from all five functional areas of management namely Finance, Marketing, Human Resources, International Business, Commerce and Information Technology. The names of the programs which are interdisciplinary are as follows

1. Masters of Business Administration (Full Time)
2. Masters of Applied Management (MAM)
3. Bachelor of Business Administration.
4. Bachelor of Computer Application
5. Bachelor of Tourism Management
6. Bachelor of Commerce (CA)
7. Bachelor of Commerce (Hon)

1.3 Curriculum Enrichment

1.3.1. How often is the curriculum of the Institution reviewed for making it socially relevant and/or job oriented / knowledge intensive and meeting the emerging needs of students and other stakeholders?

The institute is affiliated to Jiwaji University and curriculum designed by the University is implemented by the Institute as per the guidelines of university.

While implementing the course curriculum institute take care of employability and current market scenario by practical learning.

1.3.2 How many new programmes have been introduced at UG and PG level during the last four years? Mention details.

Following programme were introduced in the last four years

UG

B.com Computer applications- 2011

BTM – 2014

B.com Hns.-2015

PG

MAM -2013

1.3.4 What are the value-added courses offered by the Institution and how does the Institution ensure that all students have access to them?

The institute conducts various lectures, seminar and workshops for the students. Each department has a student's club which also ensures awareness and promotion of the value added program offered by the other Institutions. The students are sponsored to participate in value added programs and contests organized by other Institutes of national importance. Institute informs students via notices which are put up on the notices boards and circulated in class rooms.

Soft skills and personality development classes are being conducted for improving the personality of the students. The institute also organize EDP program in collaboration with MP Con., MSME, for the promoting young talent. The IT dept of institute offers various competition and contest for enhancing the software skills for students like software debugging, krati and challenge in C+ etc.

Institute facilitates the students for upgrading their knowledge in financial markets and accounting; out of many few of them are NCFM course and CMA programme.

1.3.5 Has the Institution introduced any higher order skill development programmes in consonance with the national requirements as outlined by the National Skills Development Corporation and other agencies?

The Institute organizes 12 days skills development workshop for the students of MBA program at the beginning of their third semester. Fifty percent sessions in the workshop are conducted by senior executives from the industry and remaining 50% sessions are taken by the faculty members of the Institute using modules developed in each specialization area for the purpose of conducting Executive training.

The Institute is participant in skilling programme of Govt. of India and has organized skills development program sponsored by Govt. of India. The institute has its established EDC for promoting entrepreneurship among the students and faculty. In this line EDC organized SDP on mobile repairing and beauty culture for female students.

The Institute has also organized workshop on digital marketing sponsored by National skills development ministry, Govt. of India.

1.4 Feedback

1.4.1 Does the college have a formal mechanism to obtain feedback from students regarding the curriculum and how is it made use of?

Yes, the students' feedback on syllabus and course teachers is taken in every semester on all the courses offered by the institute in the feedback on a scale of 1 to 4. The structured questionnaire used for collecting feedback of the students is divided into two parts. The first part that evaluates the curricular aspects of the program consists of five items and the next part that evaluates teacher performance consists of remaining fifteen items. The feedback is taken from all classes of all courses in both undergraduate and postgraduate programs. The feedback is fed into excel sheets and analyzed to identify gaps in expectation and actual performance. The feedback on curricular aspects is evaluated for updating the curriculum.

The second part that evaluates faculty performance is evaluated by the Director and discussed with the faculty members individually. Feedbacks received from the students are kept in the personal file of individual faculty members and are used for evaluating faculty for annual increments and for selection in higher position..

1.4.2 Does the college elicit feedback on the curriculum from national and international faculty? If yes, specify a few methods adopted to do the same – (concluding webinar, workshop, online forum discussion etc.). Give details of the impact on such feedback.

Since the institute is affiliated to Jiwaji University and adopt the curriculum which is designed and developed by the university. However, the director and one of the faculty members are part of the board of studies constituted by Jiwaji University.

For further development institute regularly organizes national and International conferences, case writing workshops, research methodology workshop, EML, national seminars in all specialization areas etc. to explore the current scenario, trends and demands in various areas which are useful in curriculum development. On the basis of this the representatives of the institutes suggest value addition in curriculum while the meetings of board of studies.

Feedback is taken from industry while they are coming for placements and invited for extra mural lectures. The experts are also invited specially for the curriculum designing/ updation workshops in the institute.

- 1) Feedback from Academia:** The feedback on curriculum is also taken from academicians of national and foreign universities who are invited to the institute for curriculum and student workshops and as experts in Governing Body and Industry Advisory Committee..
- 2) Feedback from Students/Alumni:** Feedback on curriculum from students is taken time to time by providing them formal student feedback form on related aspects like relevance of the curriculum, time allotment for completion of modules, learning and applicability. The alumni feedback is obtained in curriculum development workshops.
- 3) Feedback from Industries:** Feedback is taken from industry through formal feedback forms at the time of summer internship. The experts are also invited specially for the curriculum designing/ updation workshops in the institute. Members of industry are also represented in Governing Body and Industry Advisory Committee.

CRITERION II: TEACHING-LEARNING AND EVALUATION

2.1 Student Enrolment and Profile

2.1.1 How does the College ensure publicity and transparency in the admission process?

The Institute ensures wide publicity and transparency in admission process through the following:

Publicity of Admissions Process

1. As all the Management, Commerce and IT programmes have approval of Department of Higher Education, Govt. of Madhya Pradesh or AICTE and are Affiliated to Jiwaji, Gwalior; the Institute abides by and follows the admission procedure as well as the criteria's laid down by the Govt. of MP departments: the Directorate of Technical Education (DTE), Government of M.P. for AICTE approved technical programs (MBA and MAM) and Department of Higher Education (DHE) for all the other programs.
2. All admissions in all the programs offered by the Institute are carried out by the Govt. of MP departments listed at para-1 through online process using separate websites. For AICTE approved programs (MBA and MAM) DTE conducts the admission process through mponline.gov.in website and for all other programs (BBA, BCA, B.Com, BTM) DHE conducts the admissions through mphighereducation.nic.in website.
3. All the Procedures are transparent, clearly stated and are promoted through prospectus, advertisements, hoardings, website, notice board etc. The Institute's Prospectus contains in-depth information regarding the process of admission, which includes giving details of admission procedure for admission, fee structure and details of faculty. It also contains all the information regarding different programmes available in the Institute, details about placements or other curricular and co-curricular activities.
4. The Institute advertises in print media (National and Local Hindi/English news papers and Magazines); electronics media (FM radio and TV) and hoardings.
5. The Institute has established Admissions cell for counseling and guiding the probable candidates for PG and UG admission.
6. The Institute's website is updated regularly as per the requirements of communication guidelines issued by DTE and AICTE for admission in PG programme and M.P. Higher education for UG programmes.
7. The Institute also publishes Information brochure and leaflets for PG and UG programmes.
8. Different programmes of the Institute are also promoted through outdoor media-hoardings which are displayed at prominent places in Gwalior and other nearby cities, bus benches, and exteriors of buses as well.
9. The Institute's career counseling teams visit schools located at Gwalior and nearby cities for providing career counseling and generating awareness about the programmes run by the Institute. Career awareness seminars are also organized in selected schools located outside Gwalior.

10. The Institute has a huge alumni base which itself acts as a brand ambassador for the institution and publicizes the quality initiatives and placement efforts taken by the Institute and encourage students to take admission in our Institute.
11. The analysis of Institute's historical data has reflected that approximately 52% students take admission on the basis of suggestions of their friends and relatives, 15% students are influenced by the information available through internet, 30% students are influenced by their seniors and teachers, and only 3% students identified news papers and other sources of information as major source of information for finalizing the program and the Institute for pursuing their higher education.

Transparency in Admission Process

The process of admitting students to various programmes is carried out through the norms laid down by the Higher education, Bhopal for under graduate programmes and the Directorate of Technical Education (DTE), Government of M.P. for post graduate programmes. The Admission Committee constituted for the purpose carries out the task of monitoring the admission process. The admission process since 2012 is totally online and transparent.

2.1.2 Explain in detail the process of admission put in place for UG, PG and Ph.D. programmes by the College. Explain the criteria for admission (Ex. (i) merit, (ii) merit with entrance test, (iii) merit, entrance test and interview, (iv) common test conducted by state agencies and national agencies (v) others followed by the College?

The Institute follows the guidelines and procedure of DTE and AICTE for PG programmes and higher education, Govt. of Madhya Pradesh (M.P) for UG Programmes.

The Institute offers AICTE approved MBA programs for post graduates level whose admission is done by Directorate of Technical Education through online counseling process. The admission since 2013 are done on the basis of AICTE approved CMAT examination. Before that they were conducted through MPMET conducted by Madhya Pradesh Professional Examination Board. The admissions for the undergraduates programs are carried out by Higher Education Department, Govt. of MP through online counseling on the basis of merit marks in 10+2 board examinations.

The process used in the counseling for MBA program is as follows:

1. Candidate has to register online through mponline.gov.in website and has to fill in the information related to his/her entrance exam, domicile, qualifying exam etc.
2. After registration, the candidate has to visit the nearest help center authorized by DTE for documents verification.
3. After due documents verification, the candidate has to fill online preference and choice of Institute and pay the part fees as prescribed.
4. The allotment of seats to the candidates is carried out as per the merit score in CMAT examination.
5. After allotment the candidate has to report to the allotted Institute.
6. If the candidate does not get the seat as per his/her choice, he/she can reject the allotted seat and can apply for up gradation of allocation. If the candidate does not get the choice

Institute in up gradation also he/she can apply for admission in choice institute through college level counseling.

7. The college level counseling is carried out at the Institute in the presence of DTE nominee for the seats left vacant, after online counseling. The list of candidates so admitted is also registered online.

Admission process for UG Programs

1. Online admission process conducted by Department of Higher Education Madhya Pradesh is applicable throughout the state and is being followed since 2012 for admission to Undergraduate programmes like BBA, BCA, B.Com and BTM.
2. The admission process for undergraduate programmes gets started in the month of May and get over by June end.
3. For PG programmes it starts in the month of June and gets over by end July.
4. Beginning with the admission process the candidate has to register on the portal (www.mphiighereducation.nic.in) of Department of Higher Education, Govt. of M.P
5. After online registration the candidate has to get his/her documents verified at centers specified by the department of higher education Govt. of Madhya Pradesh.
6. On the basis of merit the first allotment letter is released by the Higher Education Department. If the name of the student is mentioned in the first allotment list than the student has to reach the Institute within a specific time to get admission. On the basis of vacant seats in the Institute the higher education releases the list of second allotment.

2.1.3 Give the minimum and maximum percentage of marks for admission at entry level for each of the programmes offered by the college and provide a comparison with other colleges of the affiliating University within the city/district.

1. Candidates seeking admission in BBA program must have secured minimum 50% aggregate marks at 10+2 or equivalent examination in any discipline from a recognized Education Board.
2. Candidates seeking admission in BCA program must have secured minimum 50% aggregate marks at 10+2 or equivalent examination in any discipline with Mathematics as one of the subjects from a recognized Education Board.
3. Candidates seeking admission in BTM program must have secured minimum 50% aggregate marks at 10+2 or equivalent examination in any discipline from a recognized Education Board.
4. Candidates seeking admission in B.Com (CS) and B.com Plain programs must have secured minimum 45% aggregate marks at 10+2 or equivalent examination in any discipline from a recognized Education Board. Candidates seeking admission in B.Com

(honors) program must have secured minimum 60% aggregate marks at 10+2 or equivalent examination in any discipline from a recognized Education Board.

5. Candidates seeking admission in MBA program must have secured minimum 50% marks in Bachelor's Degree in any discipline from any Indian or Foreign University/Institute recognized by Jiwaji University. The admissions are carried out based on merit marks obtained in CMAT test conducted by AICTE. Since none of the other Institutions affiliated to Jiwaji University Gwalior are able to fill up their seats in MBA program, their minimum marks are as prescribed by Govt. of Madhya Pradesh or Jiwaji University, Gwalior. The Institute has been able to fill up seats either through CMAT or based on merit marks in Graduation. The Cut off in marks in CMAT for last five years are given below:

2.1.4 Is there a mechanism in the institution to review the admission process and student profiles annually? If 'yes' what is the outcome of such an effort and how has it contributed to the improvement of the process?

Institute has a standing admissions committee which is constituted of Director, Senior Faculty and Staff members. Every academic year, the admissions committee meets to discuss the admission process (as per the guidelines issued by the government of M.P., higher education and DTE). The Institute promotes the admission process through advertisements in news papers, magazines, electronics media (Radio FM and TV channels) to create awareness of the programs offered by the Institute among students; enhancing quality of the students approaching the Institute for admission; reducing gender disparity; and improve geographical spread of students. The Institute also utilizes the official website of the Institute and Social networking sites for promoting the activities carried out by the Institute throughout the year and admission related promotion during the admissions time. The Institute has established a system of reviewing past admissions data to identify changing preferences of the students for different programs; States from which student apply for admissions in the Institute; and gender & class spread of students. Although the admissions in all the programmes offered by the Institute are conducted online through www.mphighereducation.nic.in website of Department of higher education, Madhya Pradesh and www.mponline.gov.in by DTE for AICTE approved programs; such an analysis helps the Institute in understanding the changing preferences of the students along with the geographical areas from where students come/do not come and conduct organized awareness and career counseling sessions in such areas. Programmes are promoted through Billboards in such places. Students loans on easy terms are negotiated with banks and MOUs are signed. Besides, online payment system has been introduced. The committee also discusses need for IT enhancement for student's convenience and any issues faced at the time of admission are discussed and improvements suggested for the next academic year.

2.1.5 Reflecting on the strategies adopted to increase/improve access for following categories of students, enumerate on how the admission policy of the institution and its student profiles demonstrate/reflect the National commitment to diversity and inclusion

- * SC/ST
- * OBC
- * Women

- * **Differently abled**
- * **Economically weaker sections**
- * **Minority community**
- * **Any other**

Disadvantaged-community (SC/ST/OBC): The admission in PG programmes (MBA Full Time) is done through DTE, Bhopal and the norms prescribed by DTE are followed for the admission in case of disadvantaged community (SC/ST/OBC). Whereas, admission in UG programmes is done through norms prescribed by Department of Higher Education, Madhya Pradesh. The reservation policy as prescribed by government of India and state government is strictly followed. At present, as per norms 16% seats are reserved for SC, 20% seats are reserved for ST, and 14% seats are reserved for OBC category students in both PG and UG Programmes. The Institute helps students of these categories to get and receive various financial and academic benefits which they are getting from the Madhya Pradesh government. The Institute completes the process of Scholarship for students and disburses the scholarship amount of these students in their bank account. Also the disadvantaged/community get benefit of 5% marks in qualifying minimum requirement of marks.

Women: As the admissions are done through the process laid down by the state government, the mechanism and norms of state government are followed. At present, in all programmes of PG and UG 30% seats are reserved for women in all categories. The proportion of female students in all the programs offered by the Institute has been steady going up every year. The last year admissions indicated that the Institute had more than 50% female students in all the programs offered by the Institute.

Different categories of persons with disabilities: In PG Programmes, recommendations by DTE, Bhopal are followed whereas in UG programmes, recommendations by Higher Education, Bhopal are followed. As per these norms 3% seats are reserved for persons with disabilities

Economically-weaker sections of the Society: The Institute has tied up with Central Bank, SBI and Punjab national bank to provide education loan to the students. The students are also allowed to pay fees in installments with due permission of the director. Institute also supports such students to get state government/ University scholarship. Institute also waives off tuition fees for few selected needy students.

Outstanding achievers in sports and extracurricular activities: Norms which are prescribed by Department of Higher Education, M.P. are taken into consideration. The norms of state government are followed for admission of such students. In case the student is participating in national or international competition during the time of internal examination, his/her exams are taken after the completion of the sport activity.

2.1.6

2.2 Catering to Students' diversity

2.2.1 How does the institution cater to the needs of differently-abled students and ensure adherence to government policies in this regard?

The College does not have any student who is differently able as of now, however, basic facilities to cater to the needs of differently-abled students have been provided by the Institute like ramp to reach class rooms, computer lab and library. The wash room facility separately for male and female students is provided on ground floor in both the blocks. Whenever needed classes are also shifted to ground floor just to help such students (temporary disability due to accident). Canteen is also at ground floor.

2.2.2. Does the Institution assess the students’ needs in terms of knowledge and skills before the commencement of the programme? If ‘yes’, give details on the process.

The institute organizes the one day induction programme for all the students taking admission in different UG courses and PG course separately. Students and parents both are invited to attend the induction program. The objective of the induction program is to introduce the newcomers with the program, institution’s policy, rules and regulations, faculty members and staff of the institute. The programme gives insight of various aspects of the institute namely attendance scheme, examination scheme, internal assessment scheme, placement, discipline, student activities, IT initiatives, library details etc. The new comers are welcomed by their seniors by presenting rose buds to each new comer. The students are given information brochure containing the details about institute and all the faculty and staff members. The following table contains details of the formal inaugural sessions conducted in last five years

Year	Chief guest	Designation	DATE	Coordinator of event	Course
2015	Sh. Sanjay Goyal	Collector Gwalior	11/8/15	Prof. K. K. Yadav	MBA, MAM
2015	Sh. Harinarayanchari Mishra	SP, Gwalior	20/7/15	Prof. K. K. Yadav	UG (BBA, Bcom, BCA, BTM)
2014	Dr. Anshuman Agarwal	SP(EOW), Gwalior	25/8/2014	Prof. K. K. Yadav	MBA, MAM
2014	Shri Virendra Jain	ASP, Gwalior	15/7/2014	Prof. K. K. Yadav	UG (BBA, Bcom, BCA, BTM)
2013	Shri. S. M .Afzal	I.G Chambal, Gwalior	13/8/2013	Prof. K. K. Yadav	MBA
2013	Shri. Santosh Kumar Singh	S.P., Gwalior	23/7/2013	Prof. K. K. Yadav	UG (BBA, Bcom, BCA)
2012	Shri. P. Narhari	Collector, Gwalior region	11/9/2012	Prof. K. K. Yadav	PG MBA
2012	Shri S. Kumar	DGM, SBI, city centre, Gwalior	25/7/2012	Prof. K. K. Yadav	UG (BBA, Bcom, BCA)

2.2.3 What are their strategies adopted the Institution to bridge the knowledge of the enrolled students (bridge/remedial/add on /enrichment courses to enable them to cope with the requirements of program of their choice.

The Institute conducts ten days orientation program for the students of all the programs separately after the induction program. During the orientation program the students are assessed on their knowledge and skills.

The institute has a well established system through which differential requirements of student population are analyzed. Since the students who take admission in different programs of the Institute come from diverse academic backgrounds such as Science, Arts, Commerce,

Engineering and other stream they need additional inputs in the subjects they have not studied. The Institute has developed unique modular orientation program to ensure that the knowledge and skills gap is bridged and the students are able to understand the core subjects in regular classes. Orientation classes are organized (before commencement of regular course classes) for overcoming this knowledge gap and to make them comfortable in the course. The classes are organized separately for each program according to the level of the knowledge required. The orientation classes are conducted on basics of accounting, mathematics, communication skills, Computer Applications (MS Office) and personality development. Tests are taken regularly during orientation classes and at the end of orientation classes to identify the knowledge and skill gap of the students. The emphasis during orientation program is on learning by doing process and various competitions are conducted such as quiz, presentations etc on Pragati Path plate form. At the end of orientation program valedictory ceremony is organized to recognize and reward the high performers of the orientation program.

The institute is providing regular remedial classes for English speaking and personality development. These classes are part of regular curriculum and have being given place in component to clear university exam. There are various parameters to assess students. Training is also provided to student. Pre and post training assessment is also done to analyze effect of training and also to suggest improvement in training program. Pre placement workshop, Regular discussion on current trends, group discussion is also done in regular classes, resume development session, mock interviews etc are also conducted to prepare them for campus recruitment drives

2.2.4 How does the college sensitize its staff and students on issues such as gender, inclusion, environment etc.?

The institution is a coeducational institution, but to make all the students equal and to remove gender bias the institute has made uniform mandatory for all the students, the pattern of uniform for girls is same as that of boys, there is no differentiation in their uniforms. The uniforms also remove differentiation on the basis of economic or religious background. The institute also promotes the gender/economic/religious equality by giving such topics for debate, seminar, group discussions and also for street plays which are organized in the Institute. The Institute evaluates the prospective candidates for faculty and staff positions on their predisposition on economic, gender and religious issues to ensure that candidates selected for the Institute have balanced views on all these issues. These issues are discussed in faculty and staff meetings on regular basis and outside speakers are also invited in such meetings to sensitize the faculty and staff members on these issues.

The students are promoted to participate in sports activities organized at University; district and state level and institute bears all the expenses of such students

The institute does not discriminate in sending girl students in various competitions organized by other institutes in the city as well in other parts of the country. The placement facilities provided to all the students are same and the data of placed students reflects the same.

2.2.5 How does the institution identify and respond to special educational/learning needs of advanced learners?

As we are associated and affiliated with Jiwaji University, we cannot adopt differential practices or separation in students for regular classes. The classes are divided in sections just to make proper conduction of classes. The strength in each section is restricted to 60 students so that teacher and mentor can take proper care of students in class.

Advanced learners are identified by the class mentors and other faculty members of the institute and such students are motivated to

- Take part in various institutional activities as committee members
- To take part in various state as well as national level competitions organized by the institute itself and also by the other institutes (all over India).
- Encouraging them to take add on courses.
- Providing them such projects during summer training and MRP so as to satisfy the needs of the student.
- Encourage them to participate in seminars and conferences and to contribute in research
- Encouraging them to participate in workshops organized by our own institute and other institutes.
- The Institute has established students' clubs like: HR club, Marketing Club, finance club and IT club etc. which act as platform to organize and coordinate different activities like extra mural lectures, competitions, seminars, industrial visits etc.

Weak learners are also identified by the class mentors and other faculty members of the institute and such students are given extra attention by

- Giving them assignment other than regular assignments that are given to all the students.
- They are made to sit in reference section of the library and to learn and understand topics given by subject teachers.
- Tutorial classes are conducted for such students in syndicate rooms.
- They are encouraged to form teams with advanced learners and participate in seminars, workshop etc.
- Teachers are advised to use such language (mix of Hindi and English) to enable weak students to understand.
- Remedial classes are organized.
- Revision of subjects is done in class.
- Special test are conducted for such students.
- Faculty members have been advised to be available in their cabins for providing one-on-one help to weak students

2.2.6 How does the institute collect, analyze and use the data and information on the academic performance (throughout the programme duration) of the students to identify risk of drop out (students from the disadvantaged sections of society, physically challenged, slow learners, economically weaker sections etc. who may discontinue their studies if some sort of support is not provided)?

The Institute has less than 5% drop out rate per year, which is considered very low for professional programs run by the Institute. The low drop rate is because of a number of initiatives taken by the Institute.

Faculty mentors have been assigned to each section (Maximum) of sixty students to continuously monitor the students' behavior and provide support to them. The attendance record, participation in internal assessment components and participation in Curricular, co-curricular and extra-curricular activities are monitored continuously. The mentors assigned for the duration of the programs and remain with the same batch throughout its progression in the Institute. They remain in touch with the parents of the students and provide them feedback about their progress on a continuous basis.

All the students are assigned faculty guides for curricular and co-curricular activities (seminars, learning through movies, summer training, major research projects and Industrial tours). Faculty guides are advised to provide hand holding support for weaker students. Continuous learning by doing process through group discussions, class room presentations and personality grooming exercises enable even slow learners to cope up with the requirements for completion of the program and industry requirements for placements.

2.3 Teaching-Learning Process

2.3.1 How does the college plan and organize the teaching, learning and evaluation schedules? (Academic calendar, teaching plan, evaluation blue print, etc.)

Academic Calendar

- The Institute prepares the Academic Calendar as per University guidelines regarding examinations and start of session.
- Department wise meetings are held every semester to co-ordinate various activities and to finalize the dates of internal assessment components.
- Calendar of events with relevant information for teachers and students is published every year.
- Copy of academic calendar is distributed to all the students every year and is displayed on notice board as well.
- The instructional days of teaching learning are fixed as per the schedule given by Jiwaji University.
- The Institute also publishes information brochure wherein the tentative academic calendar is given.
- In addition, during meetings programme wise co-curricular and extra-curricular activities are also planned.

Teaching Plan:

- The time table schedules, internal assessment schedules and session plans are prepared at the beginning of each academic session/semester.
- Faculty coordinators for time-table, attendance, examination, academic programme coordinators, and internal assessment faculty coordinator are appointed every year in rotation.

- The Institute ensures at least 90 working days of teaching per semester and 40 sessions per semester for class room teaching of every subject.
- All faculty members are required to prepare the session's plan of the subjects allocated to them, in the starting of every semester. Sessions plans include the pedagogy that will be used by the teacher for each topic/sub-topic.
- The Institute also ensures 5-7 hours/week counseling hours by all the faculty members in every semester to facilitate the students in their summer, winter projects and reports, on the job training, major research projects to name a few. Also Project/research guides are allocated to the students who guide them through the process.

Evaluation System and Schedule

- Institute follows the continuous and rigorous evaluation system in the form of comprehensive internal assessment.
- Under the internal assessment evaluation system, the internal assessment faculty coordinator, in faculty meeting finalizes internal scheme for the different programmes and semesters to ensure continuous assessment of the student. The dates of internal tests are scheduled during the starting of the session and are notified to the students and faculty.
- To ensure transparency in evaluation the evaluated seats of internal tests, assignment write ups, case analysis reports are shown to the students and the student can request the faculty to have a relook at the evaluation seats if he/she feels marks allocated are lower than expectation. Faculty members are sensitized to address such issues with complete care. However if the student is still not satisfied, he/she can put up his/her request to internal assessment coordinator and if not satisfied with the decision taken by the internal assessment coordinator the request is forwarded to the Director. The Director hands over such answer sheet to a panel of faculty members for re-evaluation.
- All the components that have subjective evaluation component (all presentation based evaluations) are evaluated by a panel of faculty members to ensure fair and objective evaluation.
- Time table of external exams as decided by the University is placed on program wise notice boards of the Institute and Institute's website as soon as it is ready and placed on University website.
- The attendance of the student is marked online and is available to the student through the ERP system used by the Institute. If the students finds that on any given day his attendance has not been marked in any session, he/she can contact he teacher and ask him/her to mark his/her attendance. The teacher after verifying with other students corrects the attendance if required.

2.3.3. How is learning made more student-centric? Give details on the support structures and systems available for teachers to develop skills like interactive learning, collaborative learning and independent learning among the students?

The learning is made more student centric by ensuring that a large variety of teaching pedagogy are adopted to ensure that learning is creative, relevant and fun. The curricular and co-curricular activities listed below foster all the three types of learning (interactive, collaborative and independent). However some activities focus more on collaborative learning than on interactive or independent learning and vice-a-versa.

Activities listed below are assigned to the students in groups of two-three students and are therefore focused on Collaborative learning. All these activities require presentation as one of the components that foster interactive learning

1. Case Study method
2. Major research projects
3. Seminar Presentation
4. Learning through movies
5. Social Projects
6. Role Plays
7. Workshop (groups are formed to prepare a case or research paper during the work shop).

Activities listed below are carried out by the students individually and therefore focus more on Independent learning. However, during the presentation and question answer session, integration take place, leading to interactive learning.

Summer Training
Aptitude development Classes
Current affairs (Current Knowledge)
Personality Development Sessions
Industrial Visit
Book Reviews
Project presentation
Class Presentations

In addition to the activities listed above there are activities that are specifically focused on BCA program. Activities Specifically Conducted for BCA Program leading to all three types of learning are listed below.

1. Software Development Life Cycle (SDLC)
2. Software debugging contest (Kriti)
3. Practical Lab for programming language

Apart from this Institute emphasizes on the use of mixed language for teaching for first semester students as students come from Hindi heartland. Also, to bring all the students at the same level (as they come from different academic backgrounds) orientation workshop is organized in the beginning of each academic year for new students. The workshop focuses on providing basic understanding of subjects (practical and theoretical) to the new entrants to the Institute.

Evaluation of previous batches of new entrants has helped identify areas for improvement. The areas that need special attention in orientation program are: English language proficiency, basic communication skills, Quantitative aptitude, use of MS office, objective evaluation of self and others. Based on this understanding the orientation workshop focuses on communication using English language (including practice in language lab), quantitative analysis, basic computer usage (specifically hands on practice of MS Office components), personality development (with specific focus on objective evaluation of people including self), basic financial Accounting,

Similarly Institute has started organizing “Pre-placement” workshop for 3rd semester students for polishing their skills and make them placement ready.

In order to ensure holistic development of the students the Institute carries out a number of activities focused at developing spiritual quotient of the students.

- I. The Institute has a room of silence in which students can go to spend a few moments in silence and meditation.
- II. The Institute has tie ups with various organizations like Art of living, Gayatri Parivaar, Brahmakumari’s for spiritual learning.
- III. The centre organizes talks by prominent spiritual leaders, arranges yoga and meditation workshops, spiritual tours, one day workshops on integral management, stress management etc.
- IV. The centre also promotes research in areas of spirituality and management examples “Integrating Spiritual Wisdom with Management: The Essence of the Bhagavad Gita”

2.3.4 How does the institution nurture critical thinking, creativity and scientific temper among the students to transform them into life-long learners and innovators?

In order to augment the creativity and scientific temper amongst the learners, the students of the Institute are provided various platforms to showcase and nurture their creative and analytical skills. The Institute follows a transparent system where all students are informed about extra-curricular activities organized by Institute’s student’s club, Functional area clubs, Pragati Path, and events organized by other Institutions/Associations etc. All the students are encouraged to participate in the activities organized by the Institute and by other agencies. The students have a free hand in the organizing and participating in activities of different students clubs and Pragati Path. These clubs are run by students’ bodies and have complete freedom to select, plan and organized activities of their interest. The students are also encouraged to be members of PIMG Rotary club, NSS, Industry Institute Interface Cell and Entrepreneurship development cell where social program and entrepreneurial activities are promoted. The students are exposed to stalwarts of industry and top entrepreneurs through extra-mural lectures to make them aware of the possibilities that exist in the market pace. They understand the requirements of industry from the horse’s mouth. They are also exposed to the need for creativity and analytical skills required to be an entrepreneur as well as successful executive.

In Curriculum, to nurture critical thinking, creativity and scientific temper among the students, following activities are included:

- Group Discussion
- Summer Training Project
- Major Research Project
- Class presentations
- Social Projects
- Industry Sponsored Projects
- Seminar Presentations
- Learning Through Movies
- Current Affairs (Presentations on Current Updates)
- Case studies analysis and presentations
- Assignments on various topics in different subjects
- Quizes

Co-curricular Activates

Student's Seminars: Each student has to present a seminar in each semester. The seminar topics are taken from general business environment. It is red that the topics does not directly relate to curriculum and syllabi.

Flex presentations: For encouraging and demonstration of creative thinking of the students contests on creating flex advertisements for new products. The students also present the product designs to evaluate appropriateness of the advertisement.

Organizing and participating in Contests and quizzes

- Research paper presentations contest
- Case study contest
- Collage contest
- Professional Societies and chapters Activities
- Organizing national level Management Students Cultural Festival 'Spandan'
- Organizing IT Workshop and Contest, "Kriti"
- Organizing national level student events like annual fest Spandan, Finance Seminar
- Organizing EMLs
- Coordinating clubs where students manage their own activities and finances (Like Intro parties, Social work, Role Plays, social cause marathon etc.)
- Business Plan and Project Competition

2.3.5 What are the technologies and facilities available and used by the faculty for effective teaching? Eg: Virtual laboratories, e-learning - resources from National Programme on Technology Enhanced Learning (NPTEL) and National Mission on Education through Information and Communication Technology (NME-ICT), open educational resources, mobile education, etc.

For the effective teaching as per requirement in the contemporary days, the Institute has provided electronic teaching Aids in the form of LCD Projectors in all class rooms, OHP machines; English Lab, computer with internet facility, Air conditioned, Eco friendly and internet enabled computer lab, a seminar hall is equipped with audio-visual teaching aid, Wi-Fi enabled campus, The digital library has preloaded with e-Books, encyclopedias, On-line research data source, On-line journal access, On-line e-book access, On-line e-book access, Video conferencing facilities, Educational CDS , Software packages for meaningful analysis of data.

The Institute has installed video conferencing facility to share the sessions taken by experts in the other Institutions of the same society. Video conferencing facility is also used during conferences and workshops being organized in sister Institutions to provide benefit to the students and faculty of the Institute. Video conferencing is also used to facilitate international delegates to make their presentations in case they not able to be part of such conferences in person.

The e-learning resources are made available in the library, where 10 PCs are installed. Other Technologies and facilities that are available in the Institute and are used by the faculty for effective teaching are given below:

- 6 computer labs with total **360 computer nodes**
- Peripherals including printers, scanners etc. with latest configuration for supporting academic, co-curricular activities and administrative activities and are connected through LAN, WAN and Wi-Fi.
- Full-fledged computer centre extends support for high-speed internet path for better access as well as for training and maintenance of ICT facilities.

There are 360 computer nodes along with good number of laptops and servers in the computer labs. Computer Centre provides excellent academic computing facilities (SPSS/PAWS 18, Different versions, E-views, MATLAB, and) for effective teaching.

The Computer Lab provides DNS, Web, Mail, Database Services, e-resources and e-journal access to the Faculty members and Students of the Institute. The Lab also updates and uploads the day to day Institutional information like attendance, seminars, workshops, conferences, admissions, faculty appointments, department information, journal information, placement related information on the Institute's website (www.prestigegwl.org).

At the beginning of every academic year, orientation programmes are organized for students taking admission in all the programmes run by the Institute. In addition to orientation programmes, sensitization/awareness programmes and hands-on training are also arranged for the optimal use of different online resources. All the PG and UG students, faculty members make optimum utilization of these resources for teaching-learning process and research work.

Educational CDs and DVDs are also made available as a learning material. Various e-learning resources such as e-Journals, CDs and online data bases are used by the Faculty for effective teaching and to enhance their knowledge.

Open-source software approx fifteen such as „Linux“ , „Apache“ , „MySQL“ , „PHP“ , „OpenOffice, „GIMP“ , „SAGE“ , „SCILAB“ , „gcc“ and Java“ are also being used by the faculty for effective teaching.

The open educational resources such as NPTEL/ Sakshat are made available through web and are assessed by every programme teacher and are recommended to the students for further reference after considering its authenticity.

To sum up, Institute is providing following latest technologies and facilities by the faculty for effective teaching:

- Laptop to all faculty members
- LCD projectors in all class rooms
- English Lab
- Air conditioned, Eco friendly and internet enabled computer lab
- Wi-Fi enabled campus
- On-line research data source
- On-line journal access
- On-line e-book access
- Videos for teaching
- Video conferencing facilities.
- Educational CDS
- Software packages for meaningful analysis of data.

2.3.5 The Institution follows a system of mentor-mentee to meet the academic and personal needs of the students?

Yes, the Institute has a provision of mentors for students in a class for academic, personal and psycho-social guidance. A faculty member is made in-charge of a class of students, functioning as a mentor and providing academic, personal and career guidance to the students on all academic matters besides personal counseling and to enhance the potentialities of the students.

The mentor assists the students to cope with the curriculum, understand the University's as well as Institute's expectations of its students, participate in co-curricular and extracurricular activities, solve personal issues, as well as groom their skills and aid in personality development. Apart from this, mentor also keeps in touch with the student's parents and informs them from time to time regarding the attendance and overall progression and development of the student.

This practice has led to a better sense of belonging and purpose for the students as evidenced by the declining trend of absenteeism, and a perceivable proactive involvement in the academic and other activities in the department. For the teachers this has provided feedback and introspective review of academic transactions.

Similarly mentors also provide Career Guidance and Psycho-socio guidance to the student. The mentors are available in the Institute from 9 am to 5 pm on all working days. The mentors give time to individual students from their mentee classes during their free time from the regular classes and other Institutional assignments such as panel evaluation of group activities of the students

The mentor also serves the purpose of bringing a better or a more direct connection between the Institute and the student community.

2.3.6 How are the students and faculty exposed to advanced level of knowledge and skills (blended learning, expert lectures, seminars, workshops etc.)?

Digital technologies like LCD projectors and Videos are used to provide a real time animation and present the concept in a most attractive and acceptable way. In addition, internet based discussions and assignments are encouraged by directing the students to present a relatively new advancement in the subject concerned. Video lessons are also used.

Students are supplemented with e-resources by the programme teacher through email. Video-conferencing and continuing online education programs are used consistently for the past few years with good results.

Students are assigned live projects as case studies and the same are aimed at testing the application of theoretical concepts to practical situations. Students are divided into groups to work on projects and make class presentations to collectively work with team spirit and share their knowledge. These innovative practices help the students to bring out the hidden talents, to better understand the subject, to augment inclination towards subject and to enhance active learning process. The effectiveness of these innovative practices is assessed by comparing the students' performance in examinations and other academic practices with previous teaching methods.

Feedback mechanism is used to evaluate the impact of such teaching practices, wherein the students are asked to provide feedback through a well-designed FEEDBACK PERFORMA to understand how to impart education in a better way.

To enhance involvement of teachers in such teaching practices, the teachers are given in-service training. The teaching aids like CDs, Pen drives, computers, projectors, etc. are also made available to the teachers. The innovative methodology adopted by a teacher is considered as an important criterion to assess the performance of teacher in his/her Career Advancement.

2.3.7 Detail (process and the number of students (benefitted) on the academic, personal and psycho-social support and guidance services (professional counseling/mentoring/academic advise) provided to students?

Yes, the Institute has a provision of mentors for students in a class for academic, personal and psycho-social guidance. A faculty member is made in-charge of a class of students, functioning as a mentor and providing academic, personal and career guidance to the students on all academic matters besides personal counseling and to enhance the potentialities of the students.

The mentor assists the students to cope with the curriculum, understand the University's as well as Institute's expectations of its students, participate in co-curricular and extracurricular activities, solve personal issues, as well as groom their skills and aid in personality development. Apart from this, mentor also keeps a touch with the student's parents and informs them time to time regarding the attendance and overall progression and development of the student.

This practice has led to a better sense of belonging and purpose for the students as evidenced by the declining trend of absenteeism, and a perceivable proactive involvement in the academic and other activities in the department. For the teachers this has provided feedback and introspective review of academic transactions.

Similarly mentors also provide Career Guidance and Psycho-socio guidance to the student. The mentors are available in the Institute from 9 am to 5 pm on all working days. The mentors give time to individual students from their mentee classes during their free time from the regular classes and other Institutional assignments such as panel evaluation of group activities of the students

The mentor also serves the purpose of bringing a better or a more direct connection between the Institute and the student community.

The following innovative teaching approaches/methods are put to use by the faculty in the Institute:

Industrial Visits, Webinars, Seminars, Role Play, Class Presentation, Group Discussion, Current Affairs sessions, City Visits, Educational Tours, on the job trainings and field works as different methods of teaching that have improved the delivery and understanding of the students.

Digital technologies like LCD projectors and Videos are used to provide a real time animation

Institutes adopt many innovative approaches and methods for improving the learning. Details of innovative teaching approaches are following:

Innovative Teaching Approaches/Methods:

All the faculty members use power point presentation based lecture method for teaching. The other innovative methods used by the faculty of learning includes case study method, role plays, seminar and presentation, current affairs, news paper subscriptions, learning from movie, practical exposure through different workshops, and special extra mural lectures.

Institute has also formed various clubs like finance club, marketing club, HR club and IT club for additional exposures and additional inputs on different topics. All clubs are actively organizing various activities like seminars, GDs, quiz, poster competitions and other such competitions.

Institute also organizes national and international conferences, seminars, workshops and student cultural and management festivals. Students actively participate as student delegates and also contribute in different organizing committees in different capacities. Through the conferences and seminars students learn the practical exposures and interact with industrial and academics experts. The Institute also organizes industrial visits both nationally and locally and other similar activities for practical exposure. OJTs and summer training for 6-8 weeks is also done by the students in industry.

The students are also encouraged and exposed to group activities, creative assignments, case studies, group discussions, news paper reading, seminar presentations and guest lectures. Visit to industry, national and local level edutainment tour, brokerage house visits, banks visits and sharing learning experience also some of the special teaching learning strategies.

All innovative teaching evaluative processes are introduced after brainstorming in faculty meetings, so that the benefit of these innovations can be spread across all students. Faculty are rewarded and recognized by awarding the faculty in International Conference a certificate and gift for completion of PhD and ten years of job by management.

2.3.9 How are library resources used to augment the teaching learning process?

The Library resources are the key resource to be used for the augment of the teaching learning process. The library has around 14890 books on large variety of management and allied subjects. The Institute receives 60 journals including 1 foreign journal regularly. The Institute is an institutional member of European Case Clearing House (ECCH) (now The Case Centre) which facilitates effective and efficient searching of management cases. Library is also having more than 8000 online journals. Library has also subscription to DELNET, Proquest and J-gate. The library has a plethora of C.D.'s on plenty of management, IT and other related subjects. All the faculty members and students access these facilities for their research work. The library has 10 multimedia computers in its e-library. The library continues to circulate hard and catalogues of different publishers for the following current awareness services in order to alert users to latest information of their interest.

- List of new issues of the journals
- List of new journal subscription and received
- List of New magazines received
- List of new Ph.D. thesis
- List of new book received

Institute library has following facility and system for maximum uses of library resources to augment the teaching-learning process:

- The catalogues from different publishers are filed and readily available for reference purpose.
- Access to the library is managed electronically by using ID card
- Library is open for use from 9.00 a. M. To 6.00 p.m. During examination, library is even open for Sundays.

- Users can easily search and locate reading materials / books/ journals with the help of user friendly software and self numbering.
- CCTV cameras installed ensure disciplined and effective use of the library.
- The Library welcomes suggestions from all members of the Institute community for the acquisition of materials which support the institution's teaching and research programmes.
- The books in the general library are categorized as Reference and text book.
- The Librarian helps the faculty members to purchase the latest edition of the books as per their requirement.
- Provisions for ordering books online are also in practice.
- The seating capacity of the library has also been increased. Current seating capacity being ninety.

The library manages to cater to the needs of teachers and students with access to books and journals. Students are encouraged to utilize the library in many ways. Faculty members give library assignments to students. The students are continuously encouraged by the faculty members to use the library services. Each student is provided with five library card which enables them to get books issued from the library. Institute also provides business news paper subscription to students. Their copy of news papers is also delivered from the library counter. The faculty and the students access the library for research projects and past journals. The current affairs assignment introduced in internal assessment scheme beside seminar presentation ensure library access for news papers on current affairs. In essence, the library has truly become what we intended it to be a great place for acquiring new knowledge, enriching existing skills and knowledge, and being exposed to newer fields of study and research.

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- Users can easily search and locate reading materials / books/ journals with the help of user friendly software and self numbering.
- CCTV cameras are installed in the library to monitor students' activities in the library to ensure discipline and effective use of the library.
- The Library welcomes suggestions from all members of the Institute community for the acquisition of materials which support the institution's teaching and research programmes.
- The books in the general library are categorized as Reference and text book.
- The Librarian helps the faculty members to purchase the latest edition of the books as per their requirement.
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2.3.11 How does the Institute monitor and evaluate the quality of teaching learning?

The Institute continuously monitors the progress in completing the syllabus by different faculty members through mentors and in the faculty meetings. The faculty members lagging behind the schedule are assigned extra hours to complete the syllabus on time. The Institute organizes extra

classes to ensure on-time completion of syllabus. The Institute has never faced problems in completing the syllabus.

Institute continuously monitor the overall quality of teaching for better performance of students in following ways:

- Head of Specialization regularly interact with their respective department's faculty members and students.
- Institute also appoints faculty as a program coordinators (Mentor) for each class in each semester who monitor the regularity of all classes as well as continuous evaluations of students.
- Students have freedom to directly interact with the Principal of the Institute.

The performance of faculty is judged based on the following criteria:

- One of the criteria used is the performance measurement is review meetings conducted after every event.
- Another criterion is student feedback. Every semester all students are required to give feedback in writing on each programme taught and faculty on various parameters.

Beside faculty are also evaluated through self appraisal, peer appraisal, and director appraisal.

2.4 Teacher Quality

2.4.1 Provide the following details and elaborate on the strategies adopted by the college in planning and management (recruitment and retention) of its human resource (qualified and competent teachers) to meet the changing requirements of the curriculum.

The Institute follows a strategy of continuous induction of faculty through internal panel evaluation. The prospective candidate has to conduct full one hour demonstration class in front of the panel to evaluate the prospective faculty on teaching skills (communication, flow of contents, question handling, confidence etc.). The faculty members so inducted have to appear in the University coordinated selection process under section 28(17) of the University statute as and when it is conducted along with candidates who directly apply for such selection.

The Institute follows a principle of meeting its regular requirements of teaching subjects and personality development through full time, permanent in-house faculty. External help through visiting faculty mode is only sought for specialized requirements where the Institute does not have specialized faculty.

Institute regularly organizes orientation, discussions, short term skill development programmes for the faculty members and also encourages faculty members to attend these academic training activities in the Institute as well as in other institutions.

Faculty forum is another platform where every month new topic discussions and presentations are held.

The Institute is pro-active in facilitating faculty members to attend/organize conferences, workshops, lectures, webinars, training programmes, MDPs and seminars on latest themes. These academic activities keep the faculty abreast with the latest in the world. This also helps to meet the changing requirements of the curriculum. Peer-reviews and learning are also part of the process.

The Institute always emphasizes on improving teaching-learning resources by offering various facilities to the teaching staff such as

- a) Institute provides state-of-the-art IT equipment (laptops) including Larger Internet Bandwidth (8 MBPS lease line) and Wi-Fi campus, latest and updated versions of statistical and computing software etc
- b) Rich library resources including e-resources (books, journals and CD's)
- c) The Institute provides support to the faculty members in carrying out research, publish papers in scholarly journals and present papers in National and International conferences.
- d) Undertake consultancy and training assignments under Industry-Institute Partnership Cell of the Institute.
- e) Collaboration with other departments of the University that encourages human resource to take lectures for different Departments and programmes especially in PhD programme work.
- f) Organizing regular workshop that are conducted by prominent experts and practitioners
- g) Arranging Consultative meetings with external experts local as well as at national level.
- h) Inviting Guest faculty wherever required.

Highest Qualification	Professor	Associate Professor	Assistant Professor	Total
Qualification	Male/Female	Male/Female	Male/Female	
Permanent teachers				
D.Sc./D.Litt.	0	0	0	0
Ph.D.	1/0	0/3	8/3	15
M.Phil.	0	0	1/0	1
PG	1/0	0/3	16/9	29
Temporary teachers				
Ph.D.	0	0	1/0	1
M.Phil.	0	0	0/3	3
PG	0	0	4/8	12
Part-time teachers				
Ph.D.	0	0	0/1	0/1
M.Phil	0	0	0	0
PG	0	0	1/2	3

2.4.2 How does the institution cope with the growing demand/ scarcity of qualified senior faculty to teach new programmes/modern areas (emerging areas) of study being introduced (Biotechnology, IT, Bioinformatics etc.)? Provide details on the efforts made by the institution in this direction and the outcome during the last three years.

Qualified faculty is appointed for new programmes in emerging areas of study as per the norms of the UGC, which takes into consideration API score of the candidates. The following procedure is followed systematically for the appointment of experienced, young, dynamic, and well trained faculty:

- The Vacancies are advertised in local English news paper, Hindi news paper, Rozgar samachar and National news papers.
- AICTE qualifications and UGC norms are followed while making appointments.
- The applications are screened by a committee of senior faculty and staff based on well-defined criterion for computing the API score.
- The screened candidates are called for presentation and interview.
- The candidates make a power point presentation of 10 minutes on a topic of their choice.
- The interview panel constituted as per college code 28 norms of Jiwaji University by the honorable Vice Chancellor. Panel members includes one subject expert nominated by vice chancellor of Jiwaji, one chairman nominated by vice chancellor of Jiwaji, Director of Institute and one management representative.
- The selected candidate is appointed initially on the probation for 2 years.

The Institute has realized that the teachers joining the Institute at Assistant Professor level do not possess strong research skills and needs continuous guidance from senior faculty in continuous basis and special training on research methods from specialists in workshop settings. These teachers need sustained inputs on Case writing techniques, case based teaching and case analysis methods to be effective teachers. The Institute has developed a system that takes care of all these requirements.

The method includes assignment of the newly inducted teachers as members in the evaluation panels for minor research projects initially and then major research projects where in they learn through the interactions senior faculty members have with the students. The responsibility puts onus of learning on these teachers as they have to assign marks to students.

The Institute organizes one case writing workshop (in the month of April) and one research methodology workshop every year to train these teachers in case writing and research paper writing skills. The workshops are conducted on learning by doing process and each team of four to five teachers prepare at least one case in case writing workshop and at least one research paper in research methodology workshop. The cases so developed are published online through Case Center (previously known as European Case Clearing House (ECCH)). The research papers developed during the RM workshops are published in the form of a book by the Institute. The books are made available online (free downloadable) for wider circulation. The Institute also organizes Case Teaching workshops as and when required to train the teachers in using case method for teaching and also case analysis method in support of the topic just covered.

The faculty members organize seminars in their area of specialization and International conference on selected broader theme every year. These seminars and conferences provide teachers ample opportunity to learn finer nuances of research and develop their domain knowledge. The faculty members are sponsored to attend workshops, seminars, conferences and faculty development programs organized by other well known Institutions.

Insert details of case writing workshops, RM workshops, Seminars organized, Conferences organize, case teaching workshops conducted in last four years.

Details of the last Case Writing Workshops

S. No	Year	Coordinator
1	2012	Dr. Garima Mathur
2	2013	Dr. Shilpa Sankpal
3	2014	Dr. Tarika Singh
4	2015	Prof. Gaurav Jaiswal

Details of the last Research Methodology Workshops

S. No	Year	Coordinator
1	2012	Dr. Navita Nathani
2	2013	Dr. Garima Mathur
3	2014	Prof. Canda Gulati Co-cordinator- Dr. Shilpa Sankpal
4	2015	Dr. Nischaya Kumar Upmanyu

Details of the last International Conferences

S. No	Year	Organising Secretary
1	2011-2012	Dr. Tarika Singh
2	2013	Dr. Shailja Bhakar
3	2014	Dr. Vinod K. Bhatnagar
4	2015	Dr. Richa Banerjee

2.4.4 What policies/systems are in place to recharge teachers? (eg: providing research grants, study leave, support for research and academic publications teaching experience in other national institutions and specialized programmes industrial engagement etc.)

The Institute promotes faculty members by providing them following facilities:

1. **Study leave:** The Institute has a provision for study leave which is given to the faculty members for attending international and national conference within and outside the country. Any faculty member who is nominated and getting grant for attending conferences, workshops, seminar, etc are allowed for study leave including departure and arrival day. Institute also has provision to give leave for Ph.D. work of faculty members. The duration of this leave can be up to six months for Ph D course work. During early years study leaves of hundred days for preparing thesis was given. Many faculty members of Institute hves taken benefit of Ph.D. leave and completed their thesis work.

2. **Nomination to national/international conferences/Seminars:** All the received proposals from various institutions for attending conferences, seminar and workshops are circulated among all faculty members. Faculty members are required to attend 2 national conferences and 1 international conference in a year. Besides faculty can also apply to the director to attend workshops based on their interest area. After receiving application from faculty member director, nominates the faculty member and study leave as per Institute rules. The Institute looks after registration fees, TA, DA, conveyance of faculty for all events to which faculty is nominated.
3. **In-service training:** The Institute regularly organizes National and International conferences, seminars, workshops like research methodology workshop, case writing workshops, certification programs, Faculty Development programs, and academic forums to provide in-service training facility to all the faculty members. The faculty members are also given facilities like library, laptops, access to International and National journals. The Institute has also applied for having a Chapter of ISTD. Institute is already a member of AIMS, NHRD and ISTE. This platform provides faculty with opportunity to attend lectures of eminent personalities from industry and academia on contemporary issues on management.
4. **Organizing national/international conferences:** Institute continuously organizing national and international conferences. Every year Institute organizes international conference in the second weekend of January. Since 2007, Institute has organized Seven International Conferences till now. Institute has organized three National conferences focused on broader management themes and four National Seminars focused on themes in functional areas till now.
5. **Providing research grants:** Institute intends to start a system of providing research grants to faculty members for research project undertaken by them. In this the faculty has to submit a research proposal which will be screened by the Research Committee which is headed by the director. Once approved the amount can be sanctioned for research and made available to the faculty for research and publication of results.

2.4.5 Give the number of faculty who received awards / recognition at the state, national and international level for excellence in teaching during the last four years. Enunciate how the institutional culture and environment contributed to such performance/achievement of the faculty.

Institute and faculty members have received various state levels, national level and International level awards. The details are following:

Many faculty members have received awards / recognitions for excellence in teaching at the state, national and international level during the last four years. The following Table depicts the number of faculty who received awards/recognitions for excellence in teaching.

Year	State Level	National Level	International Level	Total
2009		NIL		
2010		Dr. Tarika Singh won Young Researcher Award (2010) in 3 rd International Conference and Seminar by Indian		

		Accounting Association at Trivandrum, Kerala Dr. Tarika Singh Won best paper in the national conference on “Governance in Healthcare: Current Challenges and Future Perspective, organized by Institute of Health Management and Research (WHO Collaborating Centre) from November 25-26, 2010		
2011		Dr. Garima Mathur Received Best Paper Award on “A Perceptual Study of Professionals towards Corporate Governance” in the 1 st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.		
2012		NIL		
2013		Dr. S. S. Bhakar received ‘Rajiv Gandhi Education Excellence Award’ from Indian Solidarity Council for Outstanding Achievement in the field of Education, on May 28, 2013.		
2014		Dr. S. S. Bhakar received ‘Bharat Shiksha Ratan Award’ from Global Achievers Foundation for excellence in education management on December 18, 2014. Dr. S. S. Bhakar received ‘Best Director Award’ (Central India) during Indian B-School Awards from Discovery Education Media Private Ltd., New Delhi on April 12, 2014. Dr. Tarika Singh received Best Teacher award by SBI bank Gwalior		
2015			Dr. S. S. Bhakar received ‘Pride of International Education Excellence Awards’, from Global Achievers Foundation on April 11, 2015 at Kathmandu. Nepal	

2.5 Evaluation Process and Reforms

2.5.1 How does the institution ensure that the stakeholders of the institution especially students and faculty are aware of the evaluation processes?

The students of the institute and their parents are well informed about evaluation criteria. The criterion is mentioned in the information bulletin of the institute. In the invocation ceremony in which students as well as their parents are present, all the rules and regulations of institute, facilities policies etc are conveyed. In the induction programme also the evaluation process is explained to the students as well as faculty member who are new to the process. The institute and well defined evaluation system and students are informed about it by placing it on notice board. Students are clearly made aware of the eligibility conditions required to appear in the final exams.

There are specific internal assessment coordinators for BBA, BCA, MBA, MAM, and BTM to manage and coordinate the whole evaluation process. There is open door policy followed in institute and hence students as well as parents can contact internal assessment coordinator for better understanding of process.

The students are informed about evaluation pattern of university also and if any change takes place in university patterns then it is informed to students in class and notice of the same is displayed on notice board as and when required.

2.5.2 What are the major evaluation reforms initiated by the College and to what extent have they been implemented in the College? Cite a few examples which have positively impacted the evaluation management system?

The evaluation of students is done on regular basis and time to time changes are made in evaluation patterns. The institute has adopted various reforms concerning evaluation viz.

1. Regular pattern of question papers is used in house examination.
2. Internal assessment is awarded to the students as per the university criteria.
3. Class tests and unit tests are conducted to evaluate the performance of students.
4. Student centric learning through assignments, projects, seminars, MRP, Learning through movies, class presentations, group discussion.
5. Evaluation of MRP, Learning through movies, Group Discussion, Seminar etc is done through panel of evaluators.
6. Online Examination in internal assessment has been introduced.
7. New Innovative components have been introduced in the internal assessment scheme like, EML, Summer Training Projects, and Marks for attendance, case presentation, NSS, EDC.
8. Online submission of marks to the university is done.

2.5.3 How does the institution ensure effective implementation of the evaluation reforms of the university and those initiated by the institution on its own?

The faculty identifies the slow learners and provides guidance to such students to improve their academic performance. The students are encouraged to attend the orientation classes in English speaking, personality development, basic accounting, basic computers for attaining the required academic growth; they are also given extra library assignments according to the need of learner.

The performance detail of PG and UG students of different categories

OBC (2012-15)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6SEM Admit	6SEM Pass out
MBA	56	54	54	52	52	52	52	52	Na	Na	Na	Na
BBA	11	11	11	11	11	11	11	11	10	10	10	10
BCA			16	16	16	16	16	16	16	16	16	16
BCOM	14	14	14	14	13	13	14	14	14	14	13	13

OBC (2013-16)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6 SEM Admit	6 SEM Pass out
MBA	50	50	50	50	48	48	0	Na*	Na*	Na*	Na*	Na*
BBA	30	28	25	25	25	25	25	25	0	0	0	0
BCA	17	13	13	13	13	10	0*	na	na	na	na	na
BCOM	13	13	11	11	11	11	0*	na	na	na	na	na
									Batches ongoing		Batches ongoing	

0*- Results awaited

Na - Batches ongoing

OBC (2014-17)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6 SEM Admit	6 SEM Pass out
MBA	37	36	Na	Na	Na	Na	Na	Na*	Na*	Na*	Na*	Na*
BBA	10	8	Na	Na	Na	Na	Na	Na	Na	Na	Na	Na
BCA	8	8	Na	Na	Na	Na	Na	Na	Na	Na	Na	Na
BCOM	4	3	Na	Na	Na	Na	Na	Na	Na	Na	Na	Na

Na - Batches ongoing

Na* Not applicable

SC (2012-15)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6 SEM Admit	6 SEM Pass out
MBA	9	9	9	9	9	9	9	9	Na*	Na*	Na*	Na*
BBA	3	3	3	2	2	2	2	2	2	2	2	2
BCA	0	0	0	0	0	0	0	0	0	0	0	0
BCOM	2	2	2	2	2	2	2	2	2	2	2	2

Na* Not applicable

SC (2013-16)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6 SEM Admit	6 SEM Pass out
MBA	5	5	5	5	5	5	0	0	Na*	Na*	Na*	Na*
BBA	5	5	4	4	4	4	4	4	Batches ongoing			
BCA	3	3	3	3	3	3	Batches ongoing					
BCOM	2	2	2	2	2	2	Batches ongoing					

Na* Not applicable

SC (2014-17)												
	1 SEM Admit	1 SEM Pass out	2 SEM Admit	2 SEM Pass out	3 SEM Admit	3 SEM Pass out	4 SEM Admit	4 SEM Pass out	5 SEM Admit	5 SEM Pass out	6 SEM Admit	6 SEM Pass out
MBA	9	8	0	0	0	0	0	0	Na*	Na*	Na*	Na*
BBA	2	2	0	0	0	0	0	0	0		0	
BCA	4	3	0	0	0	0	0	0	0		0	
BCOM	3	3	0	0	0	0	0	0	0		0	

Na* Not applicable

The evaluation is done constantly and learning outcomes are monitored with the help of student feedback report, continuous internal assessment, seminar sessions, assignments, faculty feedback report and regular department review meetings. The entire internal assessment scheme is online which insures transparency. Besides every semester the faculty coordinator of internal assessment calls meeting of faculty to discuss and introduce innovative evaluation methods.

The key evaluation reforms implemented by the institute are

1. Online Examination in internal assessment has been introduced.
2. New Innovative components have been introduced in the internal assessment scheme like Fish Pond, News Wire, EML, Summer Training Projects, and Marks for attendance, case presentation, social work projects, to name a few.
3. The internal and external marks are available online to ensure transparency. (proposed)
4. The institute has a software system that enables submission of assignment online.(proposed).
5. In external examination introduction of case/practical problem in every course.
6. The marks of internal are transferred

2.5.4 Provide details on the formative and summative assessment approaches adopted to measure student achievement. Cite a few examples which have positively impacted the system.

1. The internal assessment has been given 20% weightage in BBA, BCA and BTM, 30% in MBA, 40 %in MAM
2. Summary of components of internal assessment for all courses

	BBA SEM I	BBA SEM II	BBA SEM III	BBA SEM IV	BBA SEM V	BBA SEM VI
Test	4	4	4	4	4	4
group discussion	2	NA	NA	NA	NA	NA
seminar presentation	NA	2	2	NA	NA	NA
comprehensive viva	NA	NA	NA	2	NA	NA

summer training viva	NA	NA	NA	NA	2	NA
class presentation	2	2	2	1.5	2	1.5
case evaluation	1	1	1	1.5	1	NA
EDC	NA	NA	NA	NA		2
Quiz	NA	NA	NA	NA		1.5
ATTENDANCE	1	1	1	1	1	1
TOTAL MARKS	10	10	10	10	10	10

	BCA SEM I	BCA SEM II	BCA SEM III	BCA SEM IV	BCA SEM V	BCA SEM VI
Test and online quiz	8 marks	6 marks	6 marks	6 marks	6 marks	6 marks
group discussion	3 marks	3 marks	3 marks	3 marks	3 marks	3 marks
seminar presentation	No	No	No	No	No	No
comprehensive viva	No	No	No	3	No	No
summer training viva	No	No	No	No	No	No
class presentation	2 marks	2 marks	2 marks	2 marks	2	2 marks
case evaluation	No	No	No	No	No	No
EDC	No	No	No	No	No	No
Online Quiz	3 marks	3 marks	3 marks	2 marks	3 marks	2 marks
ATTENDANCE	2 marks	2 marks	2 marks	2 marks	2 marks	2 marks
Project	No	04 marks	04 marks	04 marks	4 marks	4 marks
PD	2 marks	No	No	1 mark	No	1 mark
TOTAL MARKS	20 marks	20 marks	20 marks	20 marks	20 marks	20 marks

MBA (full time)

	MBA I SEM	MBA II SEM	MBA III SEM	MBA IV SEM
Test	9	9	10	10
group discussion	3	na	na	Na
seminar presentation	4	na	na	Na
EML/ placement activities	2	2	2	Na
PD	na	2	2	Na
class presentation	3	4	3	4
case evaluation	6	6	4	6
MRP	na	na	6	7
LTM	na	4	na	Na
ATTENDANCE	3	3	3	3
TOTAL MARKS	30	30	30	30

MAM

	MAM I	MAM II	MAM III	MAM IV	MAM V
test	10	10	10	10	10
group discussion	3	5	NA	5	NA
seminar presentation	3		3	NA	3
class presentation	3	4	3	4	3

case evaluation	4	6	4	6	4
quiz	10	NA	10	NA	10
Book Review	NA	5	3	NA	3
EML	3	2	3	2	3
Personality Development	NA	3	NA	NA	NA
French	NA	NA	NA	3	NA
Learning Through Movies	NA	NA	NA	5	NA
ATTENDANCE	4	5	4	5	4
TOTAL MARKS	40	40	40	40	40

BTM

	BTM I	BTM II	BTM III
test	4	4	4
group discussion	1.5	1.5	1.5
seminar presentation	NA	NA	NA
comprehensive viva	1.5	1.5	1.5
summer training viva	NA	NA	2
class presentation	NA	NA	NA
case evaluation	NA	NA	NA
EDC	NA	NA	NA
quiz	NA	NA	NA
Destination Profiling Report	2	NA	NA
Learning Through Movies	NA	2	NA
ATTENDANCE	1	1	1
TOTAL MARKS	10	10	10

B.COM

	B.Com I SEM	B.Com II SEM	B.Com III SEM	B.Com IV SEM	B.Com V SEM	B.Com VI SEM
Test	6	6	6	6	6	6
group discussion	1.5	1.5	1.5	1.5	2.5	1.5
seminar presentation	1.5	1.5	1.5	1.5	1.5	1.5
comprehensive viva	NA	NA	NA	NA	NA	NA
summer training viva	NA	NA	NA	NA	NA	NA
class presentation	1.5	1.5	2	1.5	2	1.5
case evaluation	1.5	1.5	NA	1.5	NA	1.5
Tally project	NA	NA	2.5	NA	2.5	NA
PD	1.5	1.5	NA	NA	NA	1.5
ATTENDANCE	1.5	1.5	1.5	1.5	1.5	1.5
TOTAL MARKS	15	15	15	15	15	15

TESTS

1. Four/ three tests have to be conducted in each course during each Semester.
2. Each test should be evaluated out of three marks.
3. Three tests are conducted on the scheduled dates and the fourth one (surprise test) on the date announced by the faculty.
4. Faculty members take the tests on the respective dates mentioned in the internal assessment schedule.
5. Test papers are evaluated and shown to the students within two weeks from the date of the test.
6. The tests are conducted as per internal assessment schedule even if the faculty is on leave on the date of the tests. The faculty members prepare the test papers and request other faculty members to conduct on their behalf.
7. Marks are allotted to the students according to his/her performance.
8. Out of the four tests best three are taken for evaluation in MBA, BCOM.

CASE EVALUATION

1. Two case studies carrying equal marks each are given to the students.
2. Cases should be solved within the classroom hour and submission of the write up is taken in the class itself.
3. Cases are evaluated on the basis of write up given by the students.
4. Faculty members declare in advance the date (in the week specified in the schedule) for the case study discussion.

CLASS PRESENTATION

1. Group of three or four students is formed for class presentations.
2. Different topics are allotted to groups.
3. The faculty member gives topics one week prior to the first Topic Presentation.
4. Each member of the group needs to contribute substantially in the topic presentation.
5. The students may be awarded marks depending on his/her performance in the topic presentation. In general the distribution of marks should follow normal distribution.

SEMINAR

1. All the faculty members are required to give at least five seminar presentation topics (more than five in special circumstances), along with at least three objective type questions for each topic and answers to the coordinator on the date as decided.
2. It is ensured that the topics are not repeated from the previous topics and are related to the latest business or management trends. The matter and source for the topic should be known.
3. The questions need to be based on seminar presentation given by the group and such questions should not be disclosed in any circumstances.
4. The topics are displayed on the notice board and allotted to the group of at most three students on the first come first serve basis and presentations are conducted on the same basis.

5. The topics finalized with the names of group members and faculty guide is displayed on the notice board and circulated among faculty members.
6. All students need to submit comprehensive write up (at least twenty pages) on the seminar topic to their faculty guide on the date as desired.
7. In the first session itself all the instructions to the students are given i.e. what is expected from them and how they will be evaluated.
8. After a specified number of sessions a test is conducted for the students on the basis of objective questions selected from the material presented by the students in their seminar presentations.
9. For calculating marks of students, average of marks allotted by panel members are taken and final marks are displayed on the notice board and circulated among all the faculty members.

GROUP DISCUSSION

1. All the faculty members give 3 to 5 group discussion topics to the coordinator. The topics are displayed on the notice board one week prior to the first GD session.
2. First GD session include only instructions for the students i.e. what is expected from them and how they will be evaluated.
3. All the students have to prepare all the GD topics.
4. Member of the group are randomly selected at the time when group discussion session start. In one group 10 students (5 students from M.B.A. I & 5 students from M.B.A. III) are grouped together in one GD group.
5. For evaluation a panel of three faculty members are assigned who will evaluate them on the following parameters:
 1. Initiative & Confidence
 2. Communication Skills
 3. New points added to the discussion
7. If a student doesn't speak then panel members can ask that students to summarize or conclude the GD. Then also if a student is unable to express his/her ideas about the topic, in these situations panel members are free to award zero to that student. Similarly, if the performance of the student is above expectations, panel members are free to give full marks to that student. In total, panel member are advised not to restrict their marking between some limits.
9. For calculating GD marks of a student, average of marks which each panel member has allocated to him/ her, will be taken and final marks are displayed on the notice board and circulated among the faculty members.

EXTRA MURAL LECTURES

1. The coordinator of EML is required to call eminent persons from the industry (Service as well as Manufacturing) for sharing his/her views about their respective industries.
2. The EML is conducted once in every fortnight.
3. The coordinator is required to take the attendance of students and 1 mark is allotted for attendance.

LEARNING THROUGH MOVIES

1. All the faculty members submit at least 3 to 5 topics for LTM presentation to the coordinator on the date as desired. The topics along with the movies that could be used to present that topic are discussed in faculty meetings. However, the students are not restricted to use the movies originally suggested by the faculty in faculty meeting.
2. Coordinator of LTM divides the students into groups. Each group consisting of 4 students.
3. The groups are allotted to all the faculty guides evenly.
4. The topics with the names of the group members and faculty guide is displayed on the notice board and circulated among faculty members.
5. All students have to present the topic with the clippings of movies in front of the panel. Each student from the group have to present in front of the panel members for 4 minutes making total presentation of 15 minutes including 3 minutes for queries. If a student is unable to express his/her ideas about the topic, in this situation panel members are free to award zero to that student. Similarly, if the performance of the student is above their expectations, panel members are free to give full marks to that student. In total, panel member are advised not to restrict their marking between some limits.
6. The students will be judged through the following parameters:
 - a) Clipping Contents
 - b) Communication Skills
 - c) Group Coordination
7. For calculating marks of students, average of marks given by panel members will be taken and final marks will be displayed on the notice board and circulated among all the faculty members.

MAJOR RESEARCH PROJECT

1. All the faculty members submit at least 7 to 8 topics for research to the coordinator on the date as desired.
2. The topics are discussed in faculty meetings chaired by the Principal, to ensure that the topics are not repeated by different faculty members and data collection on the topic is possible within limited time available to the students to complete their MRP. For MRP topics requiring secondary data, the source of data is discussed in the meeting.
3. Coordinator of MRP divides the students into groups. Each group consisting of 2 students.
4. The groups are allotted to all the faculty guides evenly according to the specialization subject of students.
5. The topics with the names of the group members and faculty guide is displayed on the notice board and circulated among faculty members.

6. MRP presentation takes place in three parts first part is research synopsis presentation in which students are required to make presentation of research design. Panel of faculty members evaluate the research design and suggest improvements.
7. In the second presentation, the students present data collection tools in case of primary data based research and secondary data down loaded from authentic source in case of secondary data based studies.
8. The students present their findings and discussion in their third presentation.
9. The panel of faculty members evaluates MRP on the basis of work done and not on the basis of results of research.
10. For calculating marks of students, average of marks given by panel members are taken and final marks are displayed on the notice board and circulated among all the faculty members.

COMPREHENSIVE VIVA

1. The objective of viva-voice examination is to test the understanding of the subjects undertaken by the students of a concerned program in one semester. To this end the panel members ask questions and solicit answers based on the syllabus of the subject.
2. Panel consists of at least three members.
3. Candidates are evaluated on the basis of their performance in all the subjects instead of his/her performance in a particular subject.
4. The candidates are awarded marks depending on their performance in the viva-voice. In general the distribution of marks should follow normal distribution.

CLASS ROOM ATTENDANCE

1. The faculty members take daily attendance online.
2. Full marks are allotted if the attendance of a student is 65 % or above. No marks are allotted to the student whose attendance is below 65%.

2.5.5 Detail on the significant improvements made in ensuring rigor and transparency in the internal assessment during the last four years and weightings assigned for the overall development of students (weightage for behavioral aspects, independent learning, communication skills etc.

The institute maintains rigor and transparency in the internal assessment process. The component sheet containing distribution of marks of internal assessment and schedule of internal assessment is declared within 15 days of commencement of classes. All the internals and other component are conducted according to the declared schedule. To monitor the students' performance during an academic year, an examination / evaluation board is constituted in the college. This board works under the directions of the Principal as the Chair. The record of the whole evaluation process is transparent. The answer books are shown to the students. A special test is also conducted in the before final examinations for students, who have not cleared the conditions for final examination. The class mentor and internal assessment coordinator arranges to inform the parents the terms examination awards of the students' along with their class attendance.

2.5.6 What are the graduates attributes specified by the college/affiliating university? How does the college ensure the attainment of these by the students?

The institute work on overall development of students and tries to mould the personality by developing their skills. The institute inculcates qualities of a professional as well as qualities of a good citizen in all the students. The institutes aim at developing employability of students by providing them regular classes on personality and skill development. To make them academically sound the institute conducts regular subject classes, tests, quiz, case study presentations etc of all the subjects of curriculum.

Under various specialization club (HR club, Finance club, Marketing club and IT club) the institute organize various activities and completions like mural lectures from expert of their fields, budget elaboration contest, software development and debugging competition, tag line and logo designing competition, HR quiz, Finfiesta etc to provide them knowledge and hand on experience required by the professional of particular field.

The faculty sensitizes students towards inclusive social concerns, human rights, gender and environmental issues to make them sensitive, sensible, useful and conscientious global citizens. For the purpose NSS and Rotract club is also established in the institute. On these platforms the institute organize such activities like plantation, blood donation, book donation, woolen clothes donation, cleaning the surroundings, campaigning to make people aware about their right to vote etc which are helpful in making the students responsible citizens.

All the activities of the institute are to imbibe some value of social, cultural, moral, spiritual or national relevance.

2.5.7 What are the mechanisms for redressal of grievances with reference to evaluation both at the college and University level?

Students are free to raise their grievances with the evaluation process in the class at the time of showing answer sheets in class. The students are also shown marks of every component. The institute follows open evaluation system where the student performance is displayed on the notice board and the same is informed to the parents.

The examination are conducted and controlled by university. The college has to follow the instructions of the university. If students have any problem, the Principal of the institute communicates with the concerning authority (Controller of Exams or registrar of University) to coordinate with university about the grievances of the students. The University allows the students to see their answer sheets and submit their grievances if any in writing to the examination controller, who in turn decides whether re-totaling or reevaluation is needed. The students are also allowed to take photocopies of their answer sheets, get them evaluated from their own sources and then discuss again with the examination n coordinator, if not satisfied, the students can approach courts with the photo copies of their answer sheets.

2.6. Student performance and Learning Outcomes

2.6.1 Does the college have clearly stated learning outcomes? If ‘yes’ give details on how the students and staff are made aware of these?

The institute has the policy of defining the learning outcomes for each course. The learning outcomes are mentioned in the syllabus, information brochure and website of institute based on definite level of knowledge and skills. It starts from orientation classes to bring all the students on the same level. When the information regarding learning outcomes is given during the orientation Program which is held at the time of admission of the student in the college, the faculty explain the learning outcome of each course during Induction Program which is generally for 10 to 15 days for which faculty and staff are separately remunerated for internal evaluation of students. Induction program is compulsory for all the students to attend 85 % attendance is compulsory in Induction Program. The syllabus is available in printed format for the students in the institute library free of cost.

The session plan is prepared by the each faculty which is pre approved by the Director of the Institute to impart the knowledge that is essential to comply with the learning outcomes.

2.6.2 Enumerate on how the institution monitors and communicates the progress and performance of students through the duration of the course/Program? Provide an analysis of the students’ results/achievements (Program/course wise for last four years) and explain the differences if any and patterns of achievement across the Programs/courses offered.

The result of the student is displayed online and the same has been put on the notice board. Besides taking verbal feedback, the written feedback of the faculty and the students is also taken in order to improve the quality of teaching and learning on the basis of the feedback and the feedback is discussed in faculty meeting at length. The Institute follows annual appraisal system based on the performance of the individual faculty (which is directly related to the feedback of the students and the result).

The score of the language test GD and other internal is compared with the peer group and the supportive classes in specific areas are given to the students, mentor have been assigned to all the classes who looks after students overall attendance their performance and progress. Institute has initiated 10 days skill development workshop for students of final year to expose

Past five years students’ progression data is attached through which the comparison is done and discussed.

Students have been recognized in the various fields as mentioned below:

- Students won first position and a cash prize of Rs 5000 in the Management Quiz Contest organized by Pacific Institute of Management, Udaipur organized. Twenty five teams from across the country participated in the contest.
- Rajan Singh, Ravi Tiwari & Urmila Agrawal won first position and cash prize of Rs. 20,000 in Questitude (HR Game) organized by IBS Hyderabad
- Students reached the finals of Trade Arcade (Commodities Simulation game), Addict (Advertisement Based Game), and Chakravyuh (A Case Based Contest) organized by IBS, Hyderabad

2.6.3 How are the teaching, learning and assessment strategies of the institution structured to facilitate the achievement of the intended learning outcomes?

The Institution ensures that its various Programs and activities help achieve the stated graduate attributes.

- Major Research Projects
- Summer Training
- On Job Trainings
- Industrial Trips
- Seminar Presentations
- Case Analysis
- Minor Research Projects
- Learning through Movies
- Group Discussions
- Extra Mural Lectures
- Library Assignments
- Classroom Presentations
- Monthly Tests

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Internal assessment: Internal assessment is based on two key factors they are knowledge and skills. If we consider knowledge it has 100% regular classes (no classes are missed), assignments , 75 % attendance is compulsory to appear in the final year examination. Weak students are identified and asked to spend time in library, their presence in monitored by respective faculty mentor. Knowledge also includes class test, online test, case presentations, seminar presentations, comprehensive viva voice to name a few.

The institute also include attendance of the students by giving due weightage to attendance in internal marks. The institute also focuses on second important key factor i.e skills through regular personality development classes. Institute conduct workshop like pre placement workshop to identify gaps in the skills and get them ready for corporate world. Annual fest is organized by the final year students every year where they learn event management skills. Students have been used as a volunteer in all the conferences and seminars. Institute has different

clubs like HR club, marketing club, Finance club, IT club wherein various events are conducted for skill development of the students.

Institute sponsors students and faculty to different parts of the country (Simulation Management Games) two to three teams. Prizes and award won by students will not be shared by the institute, they keep with them only. students undergo assessment test for communication skills, aptitude test to identify weaker students and provide them extra support by finishing school classes. The feedback received by faculty on the problems faced in internal schemes, attendance, syllabus, etc are received through faculty meetings held before each semester to discuss the same and necessary steps are taken to reduce the same. The student's faculty feedback is collaborated and given to the concerned faculty. In case, it is below the expected level, the head of the institution discuss the feedback with the faculty concerned.

The percentage of passing students, the number of students with distinctions, etc is compared with past years result to see whether changes implemented are positively reflected in student results. The score of aptitude and language tests are used to provide students with supportive classes in specific areas. The feedback of industry at the time of summer training/ placements is discussed with the placement officer and support in specific areas is provided to the students.

Decision Making Skills: The student would learn and implement the concept in diverse business condition they will develop decision making skills through case analysis and discussion done through real life experience during on job training.

Through organizing different events as mentioned:

- 1) Interaction with the industry leaders, SIP (real life experience during SIP): Summer Internship provides exposure to the real life situation prevailing in the organizations and this exposure is necessary for the development of a management student to become good executives. Therefore during summer training student are given proper instruction in a separate session specifically designed for summer training by placement cell where instruction like report writing, issuance of summer training letter, reporting date and time, regularity, punctuality, disciplinary control, pre training control, project report format (process/concept based report or Research project). This year (2015) onwards institute has decided to start the summer internship for B.com final student as well. Placement cell is emphasizing sending student outside Gwalior for their SIP as a result total amount of Rupees 3 lakhs and for UG rupees 1.5 lakhs students have received.
- 2) The students will have improved (Communication Skills + language classes) through classroom presentation, Seminar presentation, learning through movies, Group discussion, comprehension viva, classroom attendance.
- 3) Extra Mural Lectures
- 4) Learning through movies
- 5) EDC: The Entrepreneurship Development Cell was being promoted in PIMG in the year 2006. The mission was to develop entrepreneurial culture to foster growth of innovation and entrepreneurship amongst the faculty and students. In the year 2010 the cell was approved and funded by AICTE.

2.6.4 What are the measures/initiatives taken up by the institution to enhance the social and economic relevance (student placements, entrepreneurship, innovation and research

aptitude developed among students etc.) of the courses offered? NAAC for Quality and Excellence in Higher Education

Institute motivates students to actively participate in all the calendar events of the Institute and guide them to develop research paper like International conference, research Methodology workshop, case writing workshop. College has successfully coordinated six international conferences so far and the 7th international conference is already announced in the month of January likewise RMW is research methodology workshop where and fourteen case writing workshop students are a part of the group in order to equip them with the process of case writing. Minor Research Project are developed by the students as a part of subject and guided by respective subject faculty.

- International Conference every year – Five International and four national conferences have been organized
- National Case Writing Workshops every year- Fourteen Case Writing Workshops have been organized
- National Research Methodology Workshops every year – Seven Research Methodology workshops have been organized
- Faculty as main resource person for different Research Methodology/ FDP sessions elsewhere – The faculty of the Institute has organized thirty RM workshops for some of the best institutions in the country
- Sponsorship of Faculty for attending national and international seminars, conferences and workshops.

MRP is defined as Major Research Project which was made compulsory as an external component of MBA 4th curriculum by Jiwaji University since 2014. An external viva is held to evaluate the research work which is done under the supervision of faculty members. The research work is evaluated by experts who can be directed by Jiwaji University from any part of India. MRP is crucial component which enable MBA Students to how research work should be carried out and how a project report should be prepared and presented. This directly adds to their practical learning and the knowledge gained here has direct practical implications.

With reference to placement, Institute ensures 100% placement to the registered candidates and the placements process starts from the final year of each course. Institute has initiated pre placement workshop designed to cater to the vast and varied needs of organizations. It is initiated from 2015 onwards and will conduct every year where in expert from various industries address the students from across the country. In the year 2015 the workshop was conducted for twelve days with a preapproved session plan of seventy one hours which includes Marketing Management, Finance and Accounting, HRM, Research Methodology, IB, Personality Development, IT, General Aptitude, expert talk summer internship review, Interaction with Director of the institute, pre and post test and Interaction with Training and placement department and module has been prepared which has been attached with the report.

Placements Department provides the right perspective regarding various career options available to the students and sufficiently train them to pursue their careers of choice. Given the clutter of career options available and prevalent group tendencies amongst students, Institute believes that expert guidance and training can help students streamline their energy towards their chosen career paths.

Cracking placements is more about skill than knowledge. Students are taught verbal ability rather than just English; we train on aptitude rather than mathematics. Understanding and internalizing this crucial difference makes our pedagogy unique, interesting and effective. Equally important, students are emphasized and ensure continuous engagement rather than ad-hoc programs as the key to making a significant impact on the skill levels of our students.

Placement Summary for Last Three Years (UG Courses)

Placement Summary of UG Courses Last Three Years						
Batch	Course	No. of Registered Candidates	Placed Students	No. of Organizations Visited	Highets Package(LPA)	Avg. Package (LPA)
2012- 2015	BBA	62	54	24	3.54	2.1
	BCA	48	39	16	2.4	1.8
	B.com	43	29	24	2.28	2.1
2011-2014	BBA	70	56	18	3	2.2
	BCA	50	40	14	2.4	1.8
	B.com	10	7	18	2.8	2.2
2010-2013	BBA	90	63	14	2.4	1.8
	BCA	45	35	12	2.4	1.8

Placement Summary for Last Five Years (PG Courses)

Batch	Batch Size	No. of Students Placed	No. of Companies Visited	Highest Package	Average package
2013-15	263	247	58	8.25 Lakhs	3.42 Lakhs
2012-14	273	246	62	8.00 Lakhs	3.43 Lakhs
2011-13	282	257	56	7.55 Lakhs	3.39 Lakhs
2010-12	165	155	40	8.00 Lakhs	3.50 Lakhs
2009-11	72	65	40	6.63 Lakhs	3.42 Lakhs

Entrepreneurship Development Cell was being promoted in PIMG in the year 2006. The mission was to develop institutional mechanism to create entrepreneurial culture and entrepreneurship among the faculty and students. All India Council for Technical Education has approved the cell for the year 2011-12 and 2012-13 and released a grant of Rs 4 lakh for the first year.

We at prestige believes in overall development of the student and hence with the help of EDC Institute can make entrepreneur by providing them entrepreneurial training and incubation. For the fulfillment of above objectives the cell organizes Entrepreneurship Awareness Camps, Entrepreneurship Development Programs, Faculty Development Programs and Skill Development Programs in the institution. Cell also provides proper guidance to assist prospective entrepreneurs on various aspects such as preparing project reports, obtaining project approvals, loans, facilities from agencies of support system and information on technologies, etc.

Till now the cell has organized more than 30 expert talks, 4 EACs (Entrepreneurship Awareness Camps), two SDPs on Beauty Care and Treatment and Mobile Repairing one BSDP (Business skill development Program) sponsored by MSME, Indore and Two EDPs sponsored by MSME,

Indore. Two Business plan contest were organized for identifying lucrative business opportunities. The core focus of the cell in future to act as regional Information Centre on business opportunities, processes technologies and market etc.

The Program organised by EDC in the year 2014-15 are listed below

1. 10 days EDP From Feb 24, 2014 - Mar 7, 2014 sponsored by MSME, Amt sanctioned Rs 8000/-, No. of students attended 25, No of faculty delivered lecture 20
2. 10 days EDP From Sep 22, 2014 – Oct 1, 2014 sponsored by MSME, Amt sanctioned Rs 8000/-, No. of students attended 25, No of faculty delivered lecture 20
3. Three days EAC From Feb18-20, 2015 sponsored by MPCON, Amt sponsored Nil, No of students attended 112

In terms of Research

- Twenty Six Ph. D. students have been enrolled under the guidance of faculty members of the Institute.
- Faculty of PIMG are active in Research, contributing to reputed Journals, magazines, Case Studies and Presentations.
- The faculty members of the Institute have published 70 cases through case center (previously Known as European Case Clearing House) in the year 2013.
- 50+ research papers are published in the international journals by the faculty every year.
- 150+ research papers published by the faculty of the Institute in Indian journals or as chapters of books every year

Overall Development Activities

- Student Management Games
- Case Analysis Competitions
- Summer Training Competitions
- Annual Festival ‘Spandan’
- Software Development and Debugging Contests
- Excursion Tour
- Sports Club
- Personality Development Workshops
- Communication Skills Workshops
- The Students of MBA program conducts two research projects under the guidance of the faculty members of the Institute during their study at the Institute. By the time the students pass out from the Institute they are well versed with the nuances of conducting research projects.
- There is heavy emphasis on application of concepts in real world. The Institute sends its students for industry exposure through on-job training, summer training, industry visits and interactions with industry executives.

- The Institute believes in training its students rather than only educating therefore, continuous emphasis is placed on application on concept rather than learning concepts.

Pragati Path is the personality development cell here at PIMG, a new initiative by Prof. Ritambhara and the students of MBA IV sem. under the guidance of respected Director, Dr. S. S Bhakar.

Success in business and personal life is determined by one's ability to communicate effectively with others "social intelligence", or the ability to interact, converse, negotiate, with and persuade others is the most highly paid and respected form of skill one can have and like this many soft skills can be developed.

Objective: Pragati Path is to groom the students and enhance their personality thus ensuring a wholesome 360 degree development provided at PIMG. The course curriculum here not only leads to a well groomed and responsible individual but also increases their employability quotient. The classroom facilitation and out bound training brings together the skills that students need to learn to succeed in today's business environment. To empower such skills we at PP have exceptional trainers who with their vast experience of corporate and technical training have devised programs to prepare students to meet the challenges of corporate world.

Pragati Path Objectives:

- Help to create a purpose statement for life and work.
- Usher an individual to personal wholeness and satisfaction.
- To strategize ways for an individual promotion by building your personal brand.
- Aid in achieving correct posture and a healthy life style.
- Manifest good grooming on a persons' outer appearance.
- Read and understand the importance of body language.
- Describe ways enhance verbal communication.
- Describe common practices in observing manners in your work place and out.
- Some of the skills developed /stressed upon during the training at PP are highlighted below:
 - Soft skills development
 - Aggressive professionalism
 - Sales training/ negotiation skills
 - Goal setting and achieving
 - Leadership skills
 - Time /stress /anger management and talent management
 - Decision making modern techniques
 - Public speaking interpersonal skills and interview skills.
 - Selection procedures
 - Corporate social dining telephone etiquettes

Activities

- **Entrepreneurship Awareness Program (EAP)**

EDC organizes EAP of three days duration, with the intention of creating awareness among students about various facets of entrepreneurship while highlighting the merits of pursuing it as career option. For this Program about 70-80 students are identified and they visit the industries.

- **Expert Talk**

In expert talk, eminent entrepreneurs are invited for discussing different aspects of entrepreneurship including identification of business opportunity, market exploration, services offered by different agencies of support system.

- **Skill Development Program (SDP):** Cell also conducts Skill Development program for developing specific skill among the students like, website designing and DTP, mobile repairing, beauty parlor, mushroom cultivation and jam & sauce making etc.
- **Entrepreneurship Development Program (EDP):** The objective of EDP is to train the students for conceiving the business idea, planning, initiating and launching an enterprise successfully. Program includes class room training on essentials of entrepreneurship survey of the prevalent socio - economic scenario, identification of business opportunities, role and function as well as schemes of assistance offered by various agencies and preparation of a project report.
- **Management Development Program (MDP):** EDC conducts MDP time to time for the professionals and entrepreneurs. The objective of MDP is to enhance entrepreneurs' skills and technology up gradation in order to support growth of their business enterprise.
- **Business Plan Contents:** Business plan contest organised by EDC for improving decision making and analytical skills of students. The motive of this is to initiate five student projects each year for new innovative product development.

Consultancy: Entrepreneurship Development Cell also provides consultancy services for career counseling as an entrepreneur.

- Member's of Rotaract club of Presitge Gwalior was honored by Ex. Mayor of Gwalior Mrs. Smaikhsa Gupta, Assistant General Manager State Bank of India Mr. Neveen Dhimaan, Managing Director Deendayal Industries, General Manager Nai Dunia Mr. Manvendra Dwivedi and Honorary Secretary Madhya Pradesh Chamber of Commerce and Industries Mr. Bhupendra Jain for the wonderful coordination of Flower Exhibition show Gulistaan 2015.
- Received an Appreciation letter from District governor of Rotary International District 3053 for book donation drive initiative taken up by Rotaract club of Prestige Gwalior.
- Received an Appreciation letter for the conduction of mega plantation event in the Rotary district 3053 from District governor elect office.

List of Entrepreneurs

S. No.	Name of the Entrepreneur	Name of the firm	Contact no
1.	Jay Khande	Holiday Duniya	9826341514
2.	Vijyant Singh Sikarwar	Color valley	98263-23333
3.	Sagar Agrawal	Stock Broking agency	
4.	Ankur Chaturvedi	Chaturvedi tour and travels-	9826355115
5.	Anuj Jain	Jain Garments-	99262-32267
6.	Rishi Virmani	Amita's Boutique-	98266-66699
7.	Gaurav Niwalkar	Stone crusher	9827768697
8.	Gajendra Awasthi	Online store	www.gwalior-service.com
9.	Vishal Chaubey	Freshveg India Kirana Cum vegetable store	9098396611
10.	Richa Jham	Yeasty Event Organizers	4, Geeta Colony, Hospital Road, Gwalior, 9300056685

Sports and games Activities:

Sports and games Activities

Sport Meet: This is a two-day sports meet organized in the institute. The various sport contests held are Chess, badminton, table tennis, basket ball, Volley ball and carom.

Chess Team 2012-13 Held On 17 To 18/9/12				
S. No	Student Name	Class. Sec	Game	Performance
1	Hitesh Pandey	B.B.A I	Chess	
2	Sunchit Shinde	B.B.A II	Chess	
3	Neha Sharma	M.B.A II	Chess	Captain
4	Shalini Kushwah	M.B.A II	Chess	
5	Aakash Bhadoriya	B.B.A I	Chess	

Badminton [M][W] 2012-13 Held During 15 To 17 September, 2012				
S. No 02	Student Name	Class. Sec	Game	Performance
1	Abhinav Shrivastva	B.C.A VI	Badminton [M]	Captain
2	Prkhar Bhudoliya	B.C.A III	Badminton [M]	Champion
3	Pushpraj Kaidil	B.Com I	Badminton [M]	Intor Col. Binar
4	Ajeet Kaishana	B.C.A III	Badminton [M]	
5	Rishita Sengar	B.B.A III	Badminton [W]	

Kabbadi Team 2012-13 Championship Held During 24 To 25 Sep. 2012				
S. No 03	Student Name	Class. Sec	Game	Performance
1	Rahul Gurjar	B.Com I	Kabbadi [M]	Captain
2	Jayveer Yomar	B.B.A I	Kabbadi [M]	II Round
3	Shailendra	B.B.A I	Kabbadi [M]	
4	Bhashkar	B.Com I	Kabbadi [M]	
5	Yogendra Jadon	B.B.A I	Kabbadi [M]	

6	Niraj Sharma	B.C.A I	Kabbadi [M]	
7	Shivam Mishra	B.B.A III	Kabbadi [M]	
8	Prveen Negi	B.B.A I	Kabbadi [M]	
9	Abhishek Mishra	B.B.A I	Kabbadi [M]	
10	Ashutosh Mishra	B.B.A I	Kabbadi [M]	
11	Ankit Singh	B.B.A I	Kabbadi [M]	

Basket-Ball Team 2012-13 Championship Hel During 26-28 Sep, 2012				
S.No 04	Student Name	Class. Sec	Game	Performance
1	Bhashkar Ojh	B.Com I	Basket-Ball [M]	
2	Raviranjana	B.B.A III	Basket-Ball [M]	
3	Ravishaikar Paide	B.Com I	Basket-Ball [M]	
4	Shorav Kumar	M.B.A II	Basket-Ball [M]	
5	Himanshu Tiwari	B.Com I	Basket-Ball [M]	
6	Ajeet Singh	B.C.A IV	Basket-Ball [M]	
7	Shahil Pal	B.B.A III	Basket-Ball [M]	
8	Vijay Kumar	B.B.A III	Basket-Ball [M]	
9	Nikku Sharma	M.B.A IV	Basket-Ball [M]	Quarter Finals
10	Ajay Jadon	B.B.A III	Basket-Ball [M]	Captain

Cricket Team 2012-13 Championship Held During 26 To 29 Sep. 2012			
S. No	Student Name	Class. Sec	Game
1	Prahalad Ray	B.B.A III	Cricket Team
2	Arun Katare	M.B.A I	Cricket Team
3	Deep Singh Rathor	B.Com	Cricket Team
4	Myaik Sharma	B.C.A III	Cricket Team
5	Anurag Singhb	B.B.A I	Cricket Team
6	Amit Arora	B.B.A I	Cricket Team
7	Nitin Singh	B.C.A III	Cricket Team
8	Annad Singh	B.B.A III	Cricket Team
9	Kapil Tomar	B.C.A III	Cricket Team
10	Himanshu Dixit	B.Com III	Cricket Team
11	Pallab Jha	M.B.A I	Cricket Team
12	Akhya Jain	B.C.A I	Cricket Team
13	Shekhar Jadon	B.B.A I	Cricket Team
14	Raman Singh	B.Com III	Cricket Team
15	Vivek	B.C.A III	Cricket Team

Foot-Ball 2012-13 Championship Held During 8-10 Sep, 2012				
S.No 06	Student Name	Class. Sec	Game	Performance
1	Dheer Singh	B.B.A I	Foot Ball	Captain
2	Ajay Singh	B.B.A III	Foot Ball	Quarter Finals

3	Vivek Upreti	B.B.A I	Foot Ball	
4	Deependra	B.Com I	Foot Ball	
5	Dharamveer Ajay	BBA III	Foot Ball	
6	Nrendra Singh	B.B.A I	Foot Ball	
7	Praveen Negi	B.B.A I	Foot Ball	
8	Stish Pal	B.B.A III	Foot Ball	
9	Prakash Singh	B.B.A I	Foot Ball	
10	Niraj Tomar	M.B.A II	Foot Ball	
11	Vijay Kumar	B.B.A II	Foot Ball	
13	Ankit Singh	B.B.A I	Foot Ball	
14	Vikash Chorshiya	B.Com III	Foot Ball	

Athletics 2012-13 Championship Held During 10-11 Oct., 2012				
S.No 07	Student Name	Class. Sec	Game	Performance
1	Priyaika Tomar	B.B.A Iii	Shot-Put, Discus	Third [Dis 16.55m]
2	Pooja Bhadoriya	B.Com Iii	100,400	
3	Sourabh Kushwah	B.B.A Iv	Shot-Put, Discus	
4	Satyam Tiwari	B.Com Iii	1,005,000	

Table Tennis Selection 2012-13					
S. No	Student Name	Class. Sec	Game	Performance	Selection
1	Anuj Jain	M.B.A II	T.T	Captain	University Teem
2	Praveen Negi	B.B.A I	T.T	Runners up Inter College	Division Team
3	Ajay Singh	B.B.A III	T.T		Division Team Ex.
4	B R Ajraj Yadav	B.Com I	T.T		

Volley-Ball 2012-13 Championship Held On 25 Nov, 2012					
S.No 09	Student Name	Class. Sec	Game	Performance	Selection
1	Rahulraj	B.B.A V	Volley-Ball	Captain	Division Team Ex.
2	Dhrmveerajay	B.B.A III	Volley-Ball		
3	Shndeeep Bghel	B.B.A III	Volley-Ball	Inter College	
4	Akhash Koshgal	B.Com I	Volley-Ball	Semi Final	
5	Rahul Gurjar	B.Com I	Volley-Ball		
6	Vijay Kumar	B.B.A III	Volley-Ball		
7	Abhishek Mishra	B.B.A V	Volley-Ball		
8	Koshal Shrma	B.B.A III	Volley-Ball		
9	Jayveer Tomar	B.B.A I	Volley-Ball		
10	Pushpraj Kaidil	B.Com I	Volley-Ball		
11	Prnav Prinsh	B.B.A V	Volley-Ball		

12	Satish Pal	B.B.A III	Volley-Ball		
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Tennis [M] 201-13 Championship Held On 14 Dec., 2012				
S.No.10	Student Name	Class. Sec	Game	Selection
1	Mayank	M.B.A I	Tennis	University Team

Table Tennis 2013-14 Championship Held During 28-30, Sep, 2013				
S.No	Student Name	Class	Mb.	Selection
1	Anuj Jain	M ,B.A IV		
1	Prveen Negi	B.B.A IV	Table Tennis	University
2	Brajraj Yadav	B.Com IV		University
3	Ravishaikar Panday	B.C.A III		University
4	Somit Jain	M.B.A I		Division

Chess Men's And Women's 2013-14				
1	Akshay Mishra	B.C.A I	Chess	Division
2	Mhima Yadav	B.C.A I	Chess	
3	Ashish Kumar	B.B.A I	Chess	
4	Prshant Kushwah	B.B.A I	Chess	
5	Abhishek Chohan	B.C.A I	Chess	

Foot-Ball-Men's 2013-14				
1	Vivek Upreeti	B.B.A III		
2	Deependra	B.Com III		
3	Avinash Kumar	M.B.A I		
4	Karunesh Vashisht	B.C.A I		
5	Ramu Singh	B.B.A III		
6	Shivan Shukla	B.Com III		
7	Deepak Singh Rajavat	B.B.A I		
8	Vikash Chaurasia	B.Com V		
9	Jayesh Negi	B.B.A I		Division
10	Ajay Singh Jadon	B.B.A IV		Division
11	Neeraj Sharma	B.C.A III		
12	Rahul Singh Prihar	B.C.A I		
13	Lokendra Sikarvar	B.B.A I		

Badminton - Men's (2013-14)				
1	Abhinav Shrivastva	M.B.A I		Univarsity
2	Abhinandan Rai	B.Com I	9893934195	
3	Ravi Shaikar Panday	B.C.A III		
4	Pushpraj Kandil	B.Com III	9806156437	

Badminton - Women's (2013-14)				
1	Rishita Sengar	B.B.A IV		Univarsity
2	Poorva Chohan	M.B.A I		
3	Ruchi Yadav	B.C.A I		
4	Mahima Yadav	B.C.A I		

Basket Ball – Men's (2013-14)				
1	Sanjay Kumar Sain	B.B.A I		
2	Gopal Prasad Ojha	B.Com I		
3	Ravishaikar Paide	B.C.A III		
4	Abhishek Chauhan	B.C.A I		
5	Himanshu Tiwari	B.Com III		
6	Shubham Jha	B.Com I		
7	Shahil Pal	B.B.A V		
8	Vijay Kumar	B.B.A IV		
9	Ajay Jadon	B.B.A IV		

Basket-Ball-W-2013-14				
1	Rishita Sengar	B.B.A IV		
2	Poorva Chauhan	M.B.A I		
3	Ruchi Yadav	B.C.A I		
4	Neha	M.B.A I		
5	Neelam Sharma	M.B.A I		
6	Ranjuma Lal	B.C.A I		
7	Hemlta Varma	B.C.A I		

Tennis-M-2013-14				
1	Mayank	M.B.A III		University

Table Tennis Men's (2014-15)					
1	Praveen Negi	B.B.A VI Sem	Table Tennis	University	Semi Final Inter College
2	Brajraj Yadav	B.Com VI	Table Tennis	University	
3	Ravi Shaikar Panday	B.C.A VI	Table Tennis		

4	Somit Jain	M.B.A III	Table Tennis			
5	Akshay Jain	B.C.A VI	Table Tennis			

Chess Men's And Women's (2014-15)						
1	Brjesh Kumar	M.B.A I	Chess			
2	Prashant Kushwah	B.B.A III	Chess	Division		
3	Neha Singh	B.Com	Chess			
4	Nitesh Gupta	B.C.A I	Chess			
5	Vikash Prmar	B.B.A III	Chess			

VOLLEY-VOLL-M 2014-15						
1	Nitesh Gupta	B.C.A I	Volleyball	Inter College Quarter Finals		
2	Yogesh Yadav	B.COM III	Volleyball			
3	Vishal Sharma	B.COM III	Volleyball			
4	Akhilesh Singh	M.B.A I	Volleyball			
5	Aidal Gurjar	B.B.A I	Volleyball			
6	Shiva Yadav	M.A.M	Volleyball			
7	Aman Palival	B.B.A III	Volleyball			
8	Deepak Singh Rajavat	M.B.A I	Volleyball			

Foot-Ball-M 2014-15						
1	Jayesh Negi	B.B.A III	Foot Ball			
2	Avinash Kumar	B.B.B III	Foot Ball		Inter College Semi Final	
3	Neeraj Sharma	B.C.A V	Foot Ball			
4	Jaison Methew	B.B.A I	Foot Ball			
5	Shivam Shukla	B.CO III	Foot Ball			
6	Freenu Methew	B.B.A I	Foot Ball	University		
7	Deep Singh Rathor	B.COM V	Foot Ball			
8	Abhishek Shikarwar	B.C.A I	Foot Ball			
9	Anand Yadav	B.COM I	Foot Ball			
10	Vivek Upreti	B.B.A V	Foot Ball	Captain		
11	Lokendra Shikrvar	M.A.M III	Foot Ball			
12	Ramu Singh	B.B.A III	Foot Ball			
13	Prveen Negi	B.B.A V	Foot Ball			

Athletics 2014-15 Championship held during 17 - 19.Nov., 2014						
5 Position In Inter College						
1	Bhanu Prtap Singh Gurgar	B.COM III	Shot-Put, Hammer	Silver Medal	Semi Final Inter College	
2	Prdeep Dhakath	M.B.A I	Shot-Put			

3	Himanshu Thakur	B.COM I	Half Marathon			
4	Himanshu Thakur	B.COM I	20 K.M			
5	Himanshu Thakur	B.COM I	5000 meters			
6	Arjun Bhadoriya	B.C.A I	110hurdles			
7	Arjun Bhadoriya	B.C.A I	Long Jump			
8	Dhruv Bhadoriya	B.B.A I	100, 200 Mt.			
9	Ranjan Singh Yadav	B.COM III	200,400,High Jump	Silver Medal		
10	Himanshu Thakur	B.COM I	400x100 Mt. Relay	Silver Medal		
11	Arjun Bhadoriya	B.C.A I				
12	Dhruv Bhadoriya	B.B.A I				
13	Ranjan Singh Yadav	B.COM III				

Badminton Male 2014-15						
Semi Final Inter College						
S.No	Name	Class	Game	Selection		
1	Abhinav Shrivastva	M.B.A III	Badminton	University		
2	Ajay Para	M.B.A III	Badminton			
3	Abhinndan	B.COM III	Badminton			
4	Prakhar Budholia	BCA I	Badminton			
5	Pushpraj Kandil	B.COM V	Badminton			

Badminton Women 2014-15					
S. No	Name	Class	Game	Selection	Position
1	Rshmi Shrma	B.COM I	Badminton	Division	Inter College Champion
2	Mhima Yadav	B.C.A III	Badminton	Division	
3	Ruchi Yadav	B.C.A III	Badminton		
4	Aashu Rajput	B.COM III	Badminton		

Basket Ball (Male) 2014-15					
S. No	Name	Class	Game	Selection	Position
1	Yogendra Singh Bhadoriya	B.C.A I	Basket Ball		University Quarter Final
2	Himanshu Tivari	B.COM III	Basket Ball		
3	Shivam Ojha	B.COM III	Basket Ball		
4	Nitesh Gupta	B.C.A I	Basket Ball		
5	Gopal Prasad Ojha	B.COM III	Basket Ball		
6	Jyant Shrma	B.COM I	Basket Ball		
7	Abhishek Chauhan	B.C.A III	Basket Ball		
8	Sanjay Kumar Sain	B.B.A III	Basket Ball		

Shooting (M) 2014-15					
S. No.	Name	Class	Game	Selection	First Position in District

1	Shelendra Singh Rathor	M.B.A I	Shooting	University	
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Cultural Activities:

Spandan: This is a three day annual management and IT fest. The various contests organized during the festival are Leadership games, Case Writing Competition, Business Plan Presentation, Dance Competition, Painting, Rock Band, Best out of waste, , Business Quiz, Business Model Presentation, Skit, celebrity enacting, Antakshari, Documentary, Solo and Duet Singing, Ad Mad Show. The festival concluded with Cultural Night held in the auditorium which comprises of dance numbers and Fashion show. This year Spandan was organized from October 17-19, 2014.

Cultural Program – 2012		
Core-committee Members		
1	Uday Pratap Singh	
2	Komal Rathore	
3	Ravi Ranjan Singh	
4	Puneet Bajpai	
5	Rajeev Hindoliya	
6	Umar Niyaz Khan	
7	Pankaj Sharma	
8	Praveen Shrivastava	
9	Surpreet Kaur	
10	Bhupendra Singh Kushwah	
11	Vikas Upadhayay	
12	Upendra Rana	
13	Jatin Mandil	
14	Swati Mundra	
15	Amit Sinha	
16	Amit Bhargava	
17	Vivek	
Brand Ambassador		
1	Abhishek Mishra	
2	Annie Jethwani	
3	Apurva Pandey	
4	Arjun Singh Bhadauri	
5	Chandani Pumnani	
6	Dilip Kumar Tomar	
7	Deepak Jain	
8	Geetika Makhija	
9	Nitika Singhal	
10	Prachi Newalkar	

11	Pratiksha Kolekar	
12	Priyanka Bhadauria	
13	Raghav Singh Tomar	
14	Rajini Singh	
15	Ratan Prabha	
16	Rekha Kumari	
17	Sachiv Yadav	
18	Sandeep Sharma	
19	Saurabh Singh	
20	Sudeep Agarwal	
21	Shivani Anand	
22	Tarun Soni	
23	Vanshika Yadav	
24	Varun Gupta	
25	Vishal Choubay	
Rajasthani		
1	Priyanka Jenis	
2	Nidhi Jain	
3	Kumari Minakshi	
4	Garima Singh	
5	Sachinam Dubey	
6	Mudit Jaiswal	
7	Nirvesh Sharma	
8	Pratibha Yadav	
9	Upasana Sharma	
10	Neeraj Jaiswal	
11	Yashwardhan Singh	
Bhangra		
1	Baljinder Singh	
2	Pooja Bhadouriya	
3	Surya	
4	Bandana Senger	
5	Juhi	
6	Abeer	
7	Digvijay	
8	Parivesh Jain	
9	Vikrant	
10	Neha	
11	Swati	
12	Vivek	
Salsa		

1	Pallav Jha	
2	Nikita Singhai	
3	Rohan Mane	
4	Rajini Chaudhary	
5	Rekha Kumari	
6	Manish Dubey	
M.P		
1	Shivani Sharma	
2	Poonam Sharma	
3	Bharti Sharma	
4	Deepika Gupta	
5	Shilpi Dubey	
U.P		
1	Meena Singh	
2	Shivani Sharma	
3	Tanu Sharma	
4	Shikha Kashyap	
5	Neha Jaiswal	
6	Deepak Singhal	
7	Kuldeep Kushwah	
8	Arti Shukla	
9	Mona Agarwal	
10	Khushboo Rajput	
11	Praveen Srivastava	
12	Amit Sinha	
13	Kuldeep Kushwah	
14	Deepak Singhal	
15	Praveen Sharma	
Puppet		
1	Nidhi Jain	
2	Ishika Jain	
3	Narendra Singh	
4	Mudit Nagoria	
5	Indravijay Singh	
6	Ashish Kumar	
7	Shubham Jain	
8	Surbhi Chauhan	
Gondhar		
1	Poonam Chauhan	
2	Khushboo Rajpoot	
3	Bandana Sengar	

4	Roopam Dwivedi	
5	Preeti Atroliya	
6	Yashwardhan Singh	
7	Yashwardhan Singh	
8	Neeraj Jaiswal	
9	Shivam Bhadauria	
10	Prem Chauhan	
11	Lokman	
Western Dance		
1	Nilesh Kumar	
2	Ankush Pandey	
3	Ayushi Dixit	
4	Surbhi Hazarnis	
5	Afreen Zia	
6	Snehal Jaisinghania	
7	Himanshu Srivastava	
8	Vivek Upreti	
9	Vivek Pandit	
10	Rohit Tomar	
11	Neha Agrawal	
12	Manish Dubey	
13	Dimple Dhurani	
14	Aakansha Tiwari	

Cultural Program – 2013

Ganesh Vandana		
Name	Course	sec
Manish Dubey	MBA III	B
Pallav Jha	MBA III	E
Deepak Singhal	MBA III	A
Megha Garg	MBA I	D
Neha Bhadoriya	BBA I	B
Gunjan Chauhan	MBA I	B
Pragati Paliwal	MBA I	C
Narendra Singh	BBA III	
Pooja Sharma	BB A I	A

Salsa		
Name	Course	Sec

Manish Dubey	MBA III	B
Neelam Sharma	MBA I	E
Pallav Jha	MBA III	D
Surbhi Jain	MBA III	C
Anukul Singh	MBA I	B
Sonam Bhadoriya	MBA I	B
Shatak Nathani	MBA III	A
Mona Agrawal	MBA III	A
Nirvesh Sharma	MBA III	C
Deepak Singhal	MBA III	D

Theme Dance		
Name	Course	Sec
Sandeep S. Sikarwar	MBA I	A
Ankita Hindwani	MBA I	A
Purva Chavhan	MBA I	B
Devyani Ghodke	MBA I	A
Monika Tharani	MBA I	A
Pranjul Tiwari	MBA I	A
Smriti Gupta	MBA I	B
Abhay Singh Chauhan	MBA I	E
Anjali Singh Sikarwar	MBA I	A
Poorvi Renwal	MBA I	B
Ajay Singh Para	MBA I	E

Patriotic		
Name	Course	sec
Swastika Bandil	MBA I	C
Rakhi Gupta	MBA I	E
Shrasti Saxena	MBA I	C
Aarti Mishra	MBA I	C
Subhra Sharma	MBA I	C
Gaurav Gaur	MBA I	D
Avinash Kumar	MBA I	E
Sumit Sharma	MBA I	E
Hemant Kushwah	MBA I E	E
Chhaya Rawal	MBA I A	A

Save The Girl Child		
Name	Course	sec

Namrata Saxena	MBA I	A
Surbhi Gupta	MBA I	B
Mamta Sahu	MBA I	A
Shimpi Rajawat	MBA I	A
Garima Saraswat	MBA I	A
Shaista Ali	MBA I	A
Devyani Ghodke	MBA I	A
Deepti Dixit	MBA I	B
Chhaya Rawal	MBA I	A
Poorvi Nigam	MBA I	A
Vaishali Gupta	MBA I	B
Inshiya Jain	MBA I	B
Priyanka Kushwah	MBA I	B

Folk	
Name	Course
Ayushi Dixit	BBA III
Divyanshi Tiwari	BCA III
Kirti Dhama	BCA III
Varsha Chandel	BCA III
Parineeta Srivastava	BCA III
Mehrunisha	BCA III
Megha Jain	BCA III
Shilpa Bhadoria	BBA I

Western		
Name	Course	sec
Vivek Parihar	BCA V	
Ankush Pandey	BBA III	
Vivek Gour	BCA V	
Rahul Rajawat	BBA III	
Nitesh Gupta	BBA V	
Rohit Dubey	BBA III	
Surbhi Hazarnis	BBA III	
Pooja Chauhan	MBA I	B
Prabha Mishra	B.COM I	
Sakshi Ohdar	B.COM I	
Ritu Tomar	MBA I	

Haryanvi		
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Name	Course	sec
Poorvi Nigam	MBA I	A
Vaishali Gupta	MBA I	B
Ayushi Dixit	BBA III	
Pragati Paliwal	MBA I	C
Sakshi Jain	BCA I	B
Shivani Sharma	MBA III	B
Gunjan Chauhan	MBA I	B
Tanya Singh	MBA III	
Megha Jain	BCA III	

Classical	MBA III	
Nikita Singhai	MBA III	
Tanya Singh	MBA III	
Alka Chauhan	MBA III	
Varsha Chandel	BCA III	
Ashu Rajpoot	BCA I	
Shivani Sharma	MBA III	
Poonam Chauhan	MBA III	
Megha Garg	MBA I	
Sakshi Jain	BCA I	
Kirti Dhama	BCA III	

Tamil		
Shubhra Sharma	MBA I	C
Aarti Mishra	MBA I	C
Swastika Bandil	MBA I	C
Shrasti Saxena	MBA I	C
Ashu Rajput	BCA I	A
Narendra Singh	BBA III	
Vivek Parihar	BCA V	
Ankit Dantre	BCA I	
Rahul Singh Parihar	BCA I	
Akshay Mishra	BCA I	

KASHMIRI		
Shilpa Bhadauria	BBA I	
Neelima Sharma	BCA I	
Pooja Sharma	BBA I	
Khushboo Jain	BCA I	

Divya Sharma	BCA I
Garima Srivastava	MBA I
Madhu Ojha	MBA I
Avni Mishra	MBA I

BHANGRA	
Baljinder	BBA V B
Jaskaran	BCA I
Digvijay	BBA V B
Surendra Pal	BBA III
Simran Pal	BBA I
Jagdeep	BCA III
Harjeet	BCA III
Lokman Parmar	BBA V C
Juhi Siddiqui	MBA III
Pooja Bhaduria	BCOM V
Surbhi Jain	MBA I B
Varsha	MBA I E
Akansha	MBA I B

SINGING	
Mayank Trivedi	
Yashwardhan Singh	
Suryapratap Bhaduria	
Sanjay Sain	
Divyani Kapoor	
Ankit Robert	
Rinki	
Jitendra	
Divyanshi Tewari	
Rajat Jha	

Cultural Program – 2014

S. No.	Student Name	Class	Activity
1	Shubham Jain	B.B.A. V (A)	Committee Member
2	Poorva Chavhan	M.B.A. III (A)	Committee Member
3	Megha Patankar	M.B.A III (A)	Committee Member
4	Neha Kushwah	M.B.A. III (C)	Committee Member
5	Mitali Kanhere	M.B.A. III (C)	Committee Member

6	Anukul Singh	M.B.A. III (A)	Committee Member
7	Pragati Tiwari	M.B.A III (D)	Committee Member
8	Jaarvi Kumari	B.com I (B)	Committee Member
9	Devyani Kapoor	B.Com III	Committee Member
10	Megha Garg	MB.A. III (E)	Committee Member
11	Pratiksha Kulshrestha	B.B.A. III (A)	Committee Member
12	Shweta Neekhara	B.B.A. III (B)	Committee Member
13	Rakshak Bharti	B.C.A. III	Committee Member
14	Devyani Ghodke	MBA III E	Committee Member
15	Chinnu J. Koshy	B.B.A. III (A)	Committee Member
16	Jitendra	B.B.A. III (A)	Committee Member
18	Surbhi Garg	MBA I E	Bihu
19	Joyti Jha	MBA IIIA	Bihu
20	Anju Sharma	MBA IIIA	Bihu
21	Preeti Rathore	MBA III B	Bihu
22	Upasana Upadhaya	MBA I A	Bihu
23	Rashmi Gupta	MBA I A	Bihu
24	Deependra	B.Com V	Salsa
25	Prateek Batra	M.B.A. III (A)	Salsa
26	Divya Sharma	M.B.A. I (E)	Salsa
27	Kusum Kushwah	B.Com V	Salsa
28	Ravindera Singh	B.B.A. I (A)	Salsa
29	Himanshu Tripathi	B.C.A. I	JABBAWOCKEEZ
30	Harsh Tiwari	B.C.A. I	JABBAWOCKEEZ
31	Dhyanendra Rana	M.B.A. I	JABBAWOCKEEZ
32	Pankaj Sharma	B.C.A. I	JABBAWOCKEEZ
33	Saurabh Bhadoriya	B.Com I	JABBAWOCKEEZ
34	Neelesh Kumar	B.Com V	JABBAWOCKEEZ
35	Depandra	B.Com V	JABBAWOCKEEZ
36	Sonali Vohra	MBA I	Rajasthani
37	Disha Chandwani	MBA I	Rajasthani
38	Priyanka Kushwah	MBA I	Rajasthani
39	Upasna Uppadhya	MBA I	Rajasthani
40	Ankita Shivastav	MBA I	Rajasthani
41	Minakshi Tiwari	MBA I	Rajasthani
42	Pratibha Bhadoriya	MBA I	Rajasthani
43	Neha Goyal	MBA I	Rajasthani
44	Harsha khatri	Bcom I	Lavani
45	monika	BBA –III	Lavani

46	Nisha yadav	BBA –I	Lavani
47	Priya bhadoriya	BBA- I	Lavani
48	Deepti mahore	BBA- I	Lavani
49	Sakshi jain	BCA III	Lavani
50	Urvashi	MBA- I	Lavani
51	Shivani pathak	BBA- I	Lavani
52	Poonam Ekka	BBA- I	Lavani
53	Samiksha Maheshwari	B.Com I	Contemporary
54	Deepangi paliwal	B.Com I	Contemporary
55	Jaya Shrivastava	M.B.A I	Contemporary
56	Priya ojha	B.Com I	Contemporary
57	Neha kushwah	M.B.A I	Contemporary
58	Suvidha jain	M.A.M I	Contemporary
59	Anuradha Parashar	M.B.A. I	Contemporary
60	Devyani kapoor	Bcom III	Anchoring
61	Chinmay Dantre	BCA III	Anchoring
62	Anand	BCA III	Anchoring
63	Pratiksha Kulshrestha	BBA III	Anchoring
64	Jaison Mathew	BBA I	Anchoring
65	Prakriti Srivastava	MAM III	Anchoring
66	Mohit Garg	B.B.A. III	Singham
67	Shubham Sharma	B.B.A. I	Singham
68	Tanmay Jain	B.B.A. I	Singham
69	Kapil Kapoor	B.B.A. I	Singham
70	Abhishek Singh	B.B.A. I	Singham
71	Rahul Singh	B.C.A. III	Singham
72	Akshat Bhatnagar	B.B.A. I	Singham
73	Shilpi Bhadoriya	B.B.A. I	Semi Classical
74	Ritu Jha	B.B.A. III	Semi Classical
75	Garima	B.com V	Semi Classical
76	Neha Bhadoriya	B.B.A. III	Semi Classical
77	Surbhi Garg	M.B.A. I	Semi Classical
78	Pratibha	Bcom V	Semi Classical
79	Upasana	Bcom V	Semi Classical
80	Sakshi Bhedak	B.B.A. I	Semi Classical
81	Prajakta Andhare	M.B.A. I	Singing
82	Anjali Singh	M.B.A. I	Singing
83	Anand Yadav	B.Com I	Singing
84	Divya Parmar	B.B.A. V	Singing

85	Kapil Jain	M.B.A. I	Singing
86	Bharti Shrivastava	M.B.A. I	Singing
87	Jeetendra Raikwar	B.B.A. III	Singing
88	Richa Dubey	B.Com I	Singing
89	Chinnu J. Koshy	B.B.A. III	Singing
90	Ankush Pandey	B.B.A. V	Bollywood
91	Rohit Dubey	B.B.A. III	Bollywood
92	Shweta Neekhra	B.B.A. III	Bollywood
93	Hemant Kushwah	M.B.A. III "D"	Bollywood
94	Rahul Kulshrestha	B.B.A. III	Bollywood
95	Rohit	B.B.A. I	Bollywood
96	Shalini	B.B.A. I	Bollywood
97	Rashmi Gupta	M.B.A. I	Ganesh Vandana
98	Priyanka Arora	M.B.A. I	Ganesh Vandana
99	Pooja Devi	M.B.A. I	Ganesh Vandana
100	Pratibha Bhadoriya	M.B.A. I	Ganesh Vandana
101	Varsha Pandey	M.B.A. I	Ganesh Vandana
102	Urvashi Shrivastava	M.B.A. I	Ganesh Vandana
103	Deeksha Parashar	M.B.A. I	Ganesh Vandana
104	Yogesh jain	M.B.A. I	Ganesh Vandana
105	Dhyanendra Rana	M.B.A. I	Ganesh Vandana
106	Juhi Kumari	B.C.A. I "A"	Garbha Dandia
107	Varsha Pal	B.C.A. I "A"	Garbha Dandia
108	Kratika Sharma	B.C.A. I "A"	Garbha Dandia
109	Suneha Shrivastava	M.B.A. III	Garbha Dandia
110	Heena Chawla	M.B.A. III "A"	Garbha Dandia
111	Shivani Rajput	M.B.A. III	Garbha Dandia
112	Sachin Jemini	M.B.A. III	Garbha Dandia
113	Rajat Joshi	M.B.A. III	Garbha Dandia
114	Sumit Sharma	M.B.A. III	Garbha Dandia
115	Hariom Katare	M.B.A. III	Garbha Dandia
116	Shrasthi Saxena	M.B.A. III	Garbha Dandia
117	Jitendra Sharma	B.B.A. I	Garbha Dandia
118	Abhinandan	B.Com III	Garbha Dandia
119	Simarpal Pal	B.B.A. III "A"	Bhangra
120	Surendra Pal	B.B.A. V "B"	Bhangra
121	Swatantra pal	B.B.A. V "B"	Bhangra
122	Harjeet Singh	B.C.A. V	Bhangra
123	Parmindra Singh	B.C.A. V	Bhangra

124	Kushal Singh	B.Com I	Bhangra
125	Jagdeep Singh	B.B.A. III	Bhangra
126	Neha Kushwah	B.B.A. v	Bhangra
127	Neha Gupta	B.C.A. III	Bhangra
128	Ashu Rajput	B.C.A. III	Bhangra
129	Neelam Sharma	B.C.A. III	Bhangra
130	Pooja Devi	M.B.A. I "B"	Bhangra
131	Avinash kumar	MBA III	BA
132	Manish DHAKETA	MBA III	BA
133	Esani Gautam	MBA III	BA
134	Shaktida singh	MBA III	BA
135	Shubhra Sharma	MBA III	BA
136	Prateek Batra	MBA III	BA
137	Shilpa Rathore	MBA III	BA
138	Neha Verma	MBA III	BA
139	Gunjan chauhan	MBA III	BA
140	Nikhil Sharma	MBA I	BA
141	Surya pratap	MBA I	BA
142	Vikrant Sharma	MBA I	BA
143	Divya Sharma	MBA I	BA
144	Navpreet Kaur	MBA I	BA
145	Sheetal Gugnani	MBA I	BA
146	Diksha Gangil	MBA I	BA
147	Jyoti Dubey	MBA I	BA
148	Priyanka Girwani	MBA I	BA
149	Amit Tomer	Bcom III	BA
150	Divya Singh	Bcom III	BA
151	Pushpraj kandil	B.com V	BA
152	Jagrati	Bcom I	BA
153	Shailendra Singh	BCA III	BA
154	Ruchi Yadav	BCA III	BA
155	Rahul Goswani	BCA I	BA
156	Mona Bhargava	BCA V	BA
157	Anvesh Sharma	BBA I	BA
158	Kusum kushwah	BBA I	BA
159	Deepanshi	BBA III	BA
160	Sachiv Yadav	BBA V	BA
161	Shubham Agarwal	BBA V	BA
162	Abhishek Mishra	BBA V	BA

163	Dushyant Tyagi	BBA V	BA
164	Chetan Chahar	BBA III	BA
165	Ankit Saxena	MBA III	BA
166	Monika Sandhu	B.B.A. III	Bollywood
167	Juhi	B.C.A. I	Bollywood
168	Varsha Pal	B.C.A. I	Bollywood
169	Kratika Sharma	B.C.A. I	Bollywood
170	Suneha Shrivastava	M.B.A. I	Bollywood
171	BrajKishore	MBA III	Sponsorship

Paridhan Week: Paridhan week is celebrated in the institute just before the annual management and IT fest Spandan. In this week, students dress-up in creative outfits on pre decided themes and perform on dance numbers. Paridhan week was organized from October 13-18, 2014.

THEMES FOR SPANDAN WEEK-2014				
S.No.	DAY	DATE	THEME	INTERPRETATION
1	Monday	13.10.14	RED AND BLACK	Combination of Red and Black Colour
2	Tuesday	14.10.14	TWINS	Same Look
3	Wednesday	15.10.14	RETRO LOOK (80's-90's)	Actor and Actoress Look of 1980s and 1990s
4	Thursday	16.10.14	MULTI COLOUR THEME	Mixture of Different Colour
5	Saturday	18.10.14	GREEN AND WHITE	Combination of Green and White Colour

Independence Day Celebration: On Independence Day, flag hoisting is done in the institute and cultural programs are organized by students.

Republic day: On Independence Day, flag hoisting is done in the institute and cultural programs are organized by students.

Teacher's Day: The institute celebrate teacher's day on September 5 where students organize cultural programs and various games for teachers.

2.6.5 How does the institution collect and analyse data on student performance and learning outcomes and use it for planning and overcoming barriers of learning?

The students have definite level of knowledge and skills for pedagogical should be such which should have both i.e knowledge and skills. We have a classroom teaching which includes cases and role plays management games and videos, learning through movies. The institute adopts various Alternate approaches for teaching-learning which have paved the way for innovative practices. Some of the innovative approaches adopted are problem solving, concept checking, home assignments, summer internships, industry based projects, study tours, learning through documentaries and movies, debates, group discussions, experiential learning through games and simulations and group projects, peer learning, oral and poster presentations. Few more

innovative technique deployed are as follows:

- Self introduction is one more innovative way where students have to introduce themselves using an adjective in front of their first name using the same alphabet by which their name started.
- Introduce Your Group: Give your group a name, your group should have a logo, A tag line, Mission and vision, Group introduction, Group song, Translate the song to English.

Newspaper Modeling: Time: 1 Hour Old newspaper were distributed, They have to select a model of their group, Then a model had to be dressed up, Then, there was Ques/Ans round.

Campaigns –Social Evils: Students were divided into groups of 6-7, Topics like – save the girl child, Girl child discrimination, Cleanliness drive etc were given, Presentation time -10 minutes, 1 minute For introduction and 1 minute For conclusion.

In the hot seat: To check the confidence and time management.

Extempore: to develop Divergent thinking, Coherence of ideas, Pronunciation, to improve Communication skills.

These methods also expose students to further develop their soft skills. Research based projects assigned to the final year students gives them experiential learning so that curiosity for research is awakened and heightened. The students also get an opportunity to present the research paper in the Research paper competition held every year. This way student is encouraged to undertake research. Students are encouraged to involve themselves in e-learning and blended learning. The management on its part does its best to facilitate innovative practices by procuring the necessary equipment and technology.

2.6.6 How does the institution monitor and ensure the achievement of learning outcomes?

The result of the student is displayed online and the same has been put on the notice board. Besides taking verbal feedback, the written feedback of the faculty and the students is also taken in order to improve the quality of teaching and learning on the basis of the feedback and the feedback is discussed in faculty meeting at length. The Institute follows annual appraisal system based on the performance of the individual faculty (which is directly related to the feedback and the result).

The score of the language test GD and other internal is compared with the peer group and the supportive classes in specific areas are given to the students, mentor have been assigned to all the classes who looks after students overall attendance their performance and progress. Institute has initiated 10 days skill development workshop for students of final year to expose

The college provides scholarship of 5k to students those who achieve more than 75 % in a year. There are guidelines prepared by the Institute every year for successful completion of the Internals.

2.6.7 Does the institution and individual teachers use assessment/evaluation outcomes as an indicator for evaluating student performance, achievement of learning objectives and planning? If 'yes' provide details on the process and cite a few examples. Any other relevant information regarding Teaching-Learning and Evaluation which the college would like to include.

The institute has defined learning outcomes for all its Programs and ensures achievement of the learning outcomes. In view of learning outcomes orientation program is organized for all the courses i.e MBA and UG courses as the students come from different background so the institute ensures that they are on the same platform. After completion of the the orientation program regular classes are conducted as per the syllabus.

Internals are integral part of all the semesters which is followed by the proper guidelines prepared as per the course. To bring them on same platform students of each course has orientation Program in the beginning of each course as students belongs to various stream, this helps or ensure them to bring them on the same platform.

The Institute achieve learning objective with the help of its strong internal assesment. There are different pedagogy used to achieve the learning outcomes through lecture, case study, management games quizzes, learning through movies etc. There is a policy of Internal assessment in the college which is completely based on the learning objective annexure attached. (Annexure).

MRP is defined as Major Research Project which was made compulsory as an external component of MBA 4th curriculum by Jiwaji University since 2014. An external viva is held to evaluate the research work which is done under the supervision of faculty members. The research work is evaluated by experts who can be directed by Jiwaji University from any part of India. MRP is crucial component which enable MBA Students to how research work should be carried out and how a project report should be prepared and presented.

Following four stages for MRP, were taken in to consideration to complete the MRP:

1. Twelve MRP Topics were identified by faculty members in consultation with students.
2. Synopsis under the guidance of the guide and the same presented in front of the panel
3. Questionnaire in case of primary data and in case of secondary data actual data downloaded is presented.
4. Results are presented and then the final presentation.

Total curriculum is designed by the university. There is team involved in curriculum development which makes sure that learning outcomes of the course is in line with the curriculum. It is annually reviewed and revised whenever changes are done.

E-books: E books are available on e-platform of the institute. Student can log in and access e books. Online resources like journal, proquest and can search research papers and magazines.

Library system: Location of the book in the library can be checked online by creating login for individual students. Students can view their attendance online as well.

The Institute has mechanism in place to identify shortfalls in achievement of learning outcomes and suggest improvement measures.

Institute has mechanism in place to identify shortfalls and to correct it. When it comes to knowledge and skills there are strict guidelines of the internal for assessing knowledge, we also involve parents and inform the student's performance in the internal if student's performance is poor or if the student is missing internal assessment. When it comes to the evaluation of skills students have been assessed through panels GD evaluation, internal MRP panel, summer internship.

They have been explained as follows:

Evaluation is part of process be it a classroom presentations, cases, gd, teaching skills of teachers. Students can give feedback during semester and a structured feedback is taken at end of the semester.

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The institute adopts various Alternate approaches for teaching-learning which have paved the way for innovative practices. Some of the innovative approaches adopted are assignments, summer internships, industry based projects, study tours, learning through movies, debates, group discussions, experiential learning through games and simulations and group projects, peer learning, oral and poster presentations. Few more innovative ways of teaching and learning deployed are as follows:

- Self introduction is one more innovative method wherein the students has to introduce themselves using an adjective in front of their first name using the same alphabet by which their name started.
- Introduce Your Group: Give your group a name, your group should have a logo, A tag line, Mission and vision, Group introduction, Group song, Translate the song to English.
- Newspaper Modeling- Time : 1 Hour Old newspaper were distributed, They have to select a model of their group ,Then a model had to be dressed up ,Then, there was

Question/Answer round.

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- In the hot seat: To check the confidence and time management.
- Extempore: to develop Divergent thinking, Coherence of ideas, Pronunciation, to improve Communication skills

These methods also expose students to further develop their soft skills. Research based projects assigned to the final year students gives them experiential learning so that curiosity for research is awakened and heightened. The students also get an opportunity to present the research paper in the Research paper competition held every year. This way student is encouraged to undertake research. Students are encouraged to involve themselves in e-learning and blended learning. The management on its part does its best to facilitate innovative practices by procuring the necessary equipment and technology.

Weak students have been identified for soft skills through internal panels of each activity like gd, case study, summer internship viva etc.

To strengthen Institute-Industry Interface the Institute has a set up corporate advisory boards with members from all the major manufacturing and service organizations located in or around Gwalior. Mr. Suresh Kalra, Director, Agro-solvent Products Pvt. Ltd is the current Chairman of the Board.

New technologies are deployed by the institution to enhance student learning.

In order to make learning more interactive, the faculty undertakes the use of new methods of teaching-learning. The facilities available are the following:

- Computer laboratories.
- Wi-fi internet facility across the campus hostels are also wi-fi equipped.
- Three labs are available for students.
- Classrooms equipped with ceiling-mounted LCD projectors.
- Laptops and mobile projectors are available.
- Skype interviews.
- Lease line of 8mpbs and 20 mbps broadband.

CRITERIA III - RESEARCH, CONSULTANCY AND EXTENSION

3.1 PROMOTION OF RESEARCH

3.1.1. Does the institution have recognized research center/s of the affiliating University or any other agency/ organization?

Although the institute does not have recognized research centers of the affiliating University or any other agency/organization but there are four PhD faculty guides under Jiwaji University guiding 32 research candidates currently and 11 have already submitted their thesis.

3.1.2 Does the Institution have a research committee to monitor and address the issues of research? If so, what is its composition? Mention a few recommendations made by the committee for implementation and their impact.

Yes, the institute has a research committee and the Director of the Institute is the Chairman of the research committee. The research committee of the Institute for the year 2014-15 is shown as follows:

Name	Department	Status
Dr. S. S. Bhakar	Director	Chairman
Dr. Garima Mathur	Human Resource	Coordinator
Prof. Shailja Bhakar	Marketing	Co- Coordinator
Dr. Navita Nathani	Finance	Member
Dr. Tarika Singh	Finance	Member
Prof. Chanda Gulati	Human Resource	Member
Dr. Nischay Upmanyu	Marketing	Member

Recommendations and Impact of the Recommendations of Research Committee:

- The research committee recommended that the institute should organize Research Methodology workshops to improve research aptitude of the faculty members. The recommendation was accepted and implemented in the year 2009. Since 2009 seven workshops have already been organized.
- The committee also recommended that a book must be published based on the research papers developed during Research methodology workshops. Till now four books have been published and fifth book is in process.
- For proper conduction of workshop and ensuring learning by doing the committee recommended installation of research software like SPSS (PASW), MS Excel, etc.
- The committee also recommended subscribing online research sources like EBSCOHOST, Proquest, j-gate, Electronic Journals Library etc. the institute has subscribed to EBSCOHOST, Proquest and j-gate to provide wide array of research

resources for review. Various journals, books, magazines, etc. are also subscribed to promote the research activities in the Institute.

- The committee has recommended organizing national and international level events such as seminars and conferences. In the last five years six international conferences and four national level seminars have been organized.
- The institute has also been organizing Case Writing Workshops for faculty members.
- The faculty members of the Institute are also encouraged to participate in various seminars and conferences both national and international levels either as a resource person or as a delegate.
- Four faculty members of the institute are also approved Research guides under Jiwaji University and they are supervising eight scholars each i.e. 32 candidates right now.
- 18 faculty members of the Institute have been awarded PhD in last 5 years and others are pursuing.
- On the recommendations of committee *“How to use SPSS/E-Views”* Workshop for Internal Faculty members have also been organized to facilitate faculty members to guide Major Research Project students and for their contribution in publishing research paper.

3.1.3 What are the measures taken by the institution to facilitate smooth progress and implementation of research schemes/projects?

The institution has already taken measures to facilitate smooth progress and implementation of research schemes/projects. The areas for such implementation are:

- **Timely availability or release of resources:** The Institution has made all necessary arrangements for timely availability or release of resources for smooth progress and implementation of research schemes/projects, if required.
- **Adequate infrastructure and human resources:** Adequate infrastructure and human resources are provided by the institution for smooth progress and implementation of research schemes/projects. The institution has provided computer and internet facilities for all departments. Purchased books and journals according to the needs of the faculty.
- **Time-off, reduced teaching load, special leave etc. to teachers:** The faculty members are given ‘On duty leaves, Time-off and special leaves’ are also granted whenever it is necessary.
- **Support in terms of technology and information needs:** Internet, journal and e-journal subscription is made available to the Principal Investigator by the institution to facilitate smooth progress and implementation of research schemes/projects.

3.1.4 What are the efforts made by the institution in developing scientific temper and research culture and aptitude among students?

- To develop scientific temper, research culture and aptitude, workshops on “Preparation of Synopsis/ Preparation of Major Research Project Reports” are organized.
- The students are encouraged and guided by the faculty members to participate and present research papers in national and international conferences/seminars etc.
- The students prepare research papers initially under faculty guidance and later on their own for publication in the journals/conference proceedings of national and international repute.

- The students also participate in the Research methodology workshop and Case Writing workshop held every year in the institute as members of various teams to learn and help in developing research papers and cases.
- Students undergo Research training through the completion of Major Research Projects (MRP) in the fourth semester and Minor Research Projects in Second Semester.
- Step by step process is used for the completion of MRP.
 - The students prepare Major Research Project Reports under the guidance of individual faculty members.
 - The topics are discussed in faculty meetings and students are allocated to various faculty members.
 - After allocation of the topics the students prepare synopsis under the guidance of faculty members and make presentation in front of faculty panel.
 - After approval of the synopsis the students prepare questionnaire and download secondary data for second presentation in front of faculty panel.
 - The students make presentation based on final MRP in front of faculty panel.
 - The students are awarded marks based on the presentations they make during their MRP project preparation and these marks are distributed to all the subjects as internal assessment marks.
- The students undertake 6 to 8 weeks summer training and they are encouraged to conduct research based projects during their summer projects.
- The Institute organizes a research paper presentation seminar for students at a national level.
- The Institute extends all the facilities like use of Computers, WiFi facility, and access to internet and Printers for the students of all programs for their research works.
- The Institute has purchased licensed research software SPSS 18.0 to support students in research projects.
- The Institute subscribes to ProQuest and j-gate online data sources which contains large number of e-journals for the purpose of students' research projects.
- The library and computer lab remain open from 9 am to 6 pm for access to various books and equipments like computers, scanners and printers. The library has adequate number of reference books and journals.

3.1. 5 Give details of the faculty involvement in active research (Guiding student research, leading Research Projects, engaged in individual/collaborative research activity, etc).

The faculty members of the institute are actively involved in research. There are four faculty members who are approved PhD guides under Jiwaji University. They have 32 research scholars under them and 11 candidates have already completed their PhD under the guidance of Dr. S.S.Bhakar. The faculty members guide Major Research Projects and summer training projects to the students of MBA, BBA, B.Com & MAM. The Institute has 34 MRP & Summer Training Guides. In addition to this, the faculty members are also engaged in publishing research papers, Case studies on a regular basis in National and International Journals and e-resources. The faculty members also participate in International, National and Local level conferences. The faculty members also conduct sessions on Research Methodology in RM Workshops organized by other institutions in various part of the country including Jiwaji University etc. the faculty

members of the institute carry out research in collaboration with faculty members of other institution and universities and publish research papers and cases in collaboration.

Publications in Collaboration-2013-2014-2015				
	Faculty Name	Title	Year	Journal
1	Dr. S.S. Bhakar	Upmanyu, Nishchay; Bhakar, S. S. and Gupta Mansi (2015), Effect of Corporate Image on Brand Trust and Brand Affect	2015	International Journal of Applied Science - Research and Review (IJAS), 2(1), 020-033, ISSN 23939988
		Bilal, M. K., Jangir, J. M. and Bhakar, S. S. (2014), Development and Standardization of Motivation Measure for Dockyard Employees	2014	Prestige International Journal of Management and IT, 3(1), 42-52, ISSN No. 2277-1689
2	Dr. Gaurav Jaiswal	Bhakar S S & Jaiswal Gaurav et al (2013) Case entitled “Labour Issues In A Fast Growing Manufacturing Company”	2013	The Case Centre (Earlier ECCH) (Ref. No. – 413-074-1.)
		Bhakar S S & Jaiswal Gaurav et al (2013) Case entitled “Dilemma Of Expending Capacity Of Existing Plant Or Setting Up New Facility”	2013	The Case Centre (Earlier ECCH) (Ref. No. – 613-023-1)
3	Prof. Reeta Chauhan	Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on “Greener Quest”	2014	The Case Centre ,UK. Reference No 614-009-1.
		Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on “Money or Dignity”	2014	The Case Centre ,UK. Reference No 414-027-1.

4	Dr. Rahul Pratap Singh Kaurav	Kaurav, R. P. S., Paul, J., & Chowdhary, N. (2015). Effect of internal marketing on hotels: Empirical evidences for internal customers	2015	International Journal of Hospitality and Tourism Administration, 16(4)
		Baber, R., Upadhyay, Y., & Kaurav, R. P. S., Baber, P. (2014). Predictors to individual market orientation: A study of Indian financial organisation	2014	International Journal of Marketing and Business Communication, 3(1), 44-50.
5	Dr. Nischay Kumar Upamannyu	Upamannyu, N.K; Amitabha Maheswari & Pooja bhakuni (2013), "The Impact Of Brand Trust On Customer Loyalty: A Study Of FMCG Sector At Gwalior Region"	2013	Abhinav-International Monthly Refereed Journal Of Research In Management & Technology, Vol.2, ISSN No. 2320-0073.
6	Dr. Tarika Singh	Singh and Mehta (2014), Case study on "Community Health Care Center: A Question Of Existence",	2014	The Case Centre ,UK. Reference No 314-068-1.
		Singh and Gupta (2013) "The Outlook of Islamic Banking Model: Global & India Perspective"	2013	Public Policy and Administration Research, Vol 3, No 7 (2013), ISSN (Paper)2224-5731 ISSN (Online)2225-0972
		Singh et al. (2013), "Transmission of Interest Rates Volatility: A Case Study of Upper, Middle and Lower Income Groups Countries"	2013	Journal of Finance Issues, Vol 10 (2) Fall 2012.

		Singh, Tarika; Mehta, Seema; Kumar, Yogesh and Kalpana Yadav (2014). Application Of Quality Gap Model To Measure Quality Of Pharmacist's Service In Retail Pharmaceutical settings	2014	International Journal of Management and Information Technology- Sanchayan, ISSN: 2277-1689, Vol.3 (1) Jan - June 2014;62-77
7	Dr. Navita Nathani	Kaur, J., Nathani, N., Kaur, M. (2013). Oil Price Fluctuations and FOREX Market: Evidence from OPEC Countries.	2013	International Journal of Research in Business and Technology, North America, 3, dec. 20< http://www.ijrbtonline.com/index.php/ijrbt/article /view /33160 >. Date accessed: 12 Dec. 2013.
		Bhakar Shailja, Adarsh Kumar Agrawal, B.K. Suthar, Sachin Verma, Amit Verma, Keshav Singhal and Parivartan Singh (2013) Impact of Service Quality, Physical Environment, Employee Behavior on Consumer Perception	2013	Prestige International Journal of Management & IT-Sanchayan, Vol. 2(2), July-Dec 2013, pp. 117-133. ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
8	Dr. Richa Banerjee	Banerjee Richa and Subeer Banerjee (2013), A Study of Perceived Organizational Justice, Trust, and Organisational Citizenship Behaviour	2013	IOSR Journal of Business and Management (IOSR-JBM), e-ISSN: 2278-487X, p-ISSN: 2319-7668. Volume 12, Issue 4 (Jul. - Aug. 2013), PP 36-43
9	Dr. Garima Mathur	Garima Mathur & Pushpa Negi (2014), Servant Leadership and Organizational Citizenship Behaviour among employees of service sector	2014	American International Journal of Research in Humanities, Arts & social Sciences, Vol. 7, No.2, pp.191-196. (ISSN (Print): 2328-3734, ISSN (Online): 2328-3696)

10	Prof. Chanda Gulati	Upamanyu, N.K., Gulati, C., Raja, K., Gupta, S. and Kotheekar, P. (2015). The Effect of Brand Trust, Brand Affect, Brand Loyalty on Brand Performance: A Case of Instant Tea Product in India	2015	Creative and Innovative Excellence for World in Motion, Vol.1, pp.103-118
11	Dr. Ravindra Pathak	Ravindra Pathak, Gaurav Jaiswal, Manoj Patwardhan (2013). A Study of The Relationship Between Emotional Intelligence and Ethical Orientation	2013	Prestige International Journal of Management & IT- Sanchayan, Vol. 2(2), pp. 108-116. ISSN: 2277-1689 (Print), 2278 – 8441 (Online) ICV Impact Factor 4.94 Points
12	Prof. Sneha Rajput	Rajput S., Bhakar S. and Tyagi N. (2013), Social Cause Related Marketing and its Impact on Customer Brand Preferences	2013	Sanchayan- Prestige International Journal of Management and IT, 2(1), 26-48, ISSN 2277-1689
		Rajput Et al (2013) “Impossible says I ‘M Possible”’: A Study of ACPL Pithampur	2013	European Case Clearing House, Ref No: 414-032-1, 1-3

3.1.6 Give details of workshops/ training programmes/sensitization programmes conducted/organized by the institution with focus on capacity building in terms of research and imbibing research culture among the staff and students.

The institution organizes Case writing workshops and research methodology workshops every year for capacity building in terms of research and to imbibe research culture. Faculty members are appointed as group leaders/members both in Case Writing and Research Methodology Workshop. The group leaders are responsible for guiding & developing case studies and research papers during these workshops. Till now the institute has organized 7 National Research methodology workshops and 14 National Case writing workshops. The faculty members of the institute conduct various workshops outside the institute. The students of the institute also participate in these workshops and they are also encouraged to develop research papers under the guidance of faculty members for presenting papers in the conferences and seminars etc.

3.1.7 Provide details of prioritised research areas and the expertise available with the institution.

S. No.	Department	Name of the Faculty	Prioritised Research Areas	Areas of Expertise
1.	General & Operations Management	Dr. S. S. Bhakar	Material Management, Supply Chain Management, Consumer Behaviour	Operations Management
2.	Finance	Dr. Navita Nathani	Project Management, Behavioural Finance, Entrepreneurship	Financial Management
3.	HRM	Dr. Garima Mathur	Organizational Behaviour, Team Trust & Leadership	Human Resource Management, Psychology & Research Methodology
4.	Finance	Dr. Tarika Singh	Financial Services, Financial Behaviour, Stock Market	Financial Management
5.	IT	Prof. Nitin Paharia	Programming Skills development and software testing	Problem solving and programming using 'C', 'C++', VB, ASP, Database management System, Software Engineering
6.	IT	Prof. K. K. Yadav	Data Base Management System, Data mining, Network Security, Software Engineering	Programming in C/C++, Data Mining, Software Engineering.
7.	IT	Prof. Satish Bansal	Network Security, Data Structure & Data Mining	Programming Language: C/C++, JAVA, VB, ASP & MATLAB Networking, Data Structure
8.	Marketing	Dr. Shilpa Sankpal	Role Stress, Retailing, Value, Purchase Intention, Social Media.	Marketing Management and Organizational Behaviour
9.	HRM	Dr. Gaurav Jaiswal	Human Resource Practices, Organisational Behaviour	Human Resource Management, Organisational Behaviour, Human Psychology
10.	Marketing	Dr. Shailja Bhakar	Consumer Behavior, Branding, Advertising, Service Marketing	Marketing Research, Consumer Behavior, Marketing Management
11.	Marketing	Prof. P.K. Singh	Consumer Behaviour, Supply chain management and Logistics management	Marketing, Advertising and General Management
12.	Marketing	Prof. Sneha Rajput	Internet Banking; Branding; Consumer buying behavior,	Marketing Management, International business, Logistics Management and

			Netizens Behavior.	General Management.
13.	HRM	Dr. Chanda Gulati	Employee Retention, Job Satisfaction, Organizational Climate	HRM, Labor Laws
14.	IT	Prof. Vani Agrawal	Data Mining, Computational Intelligence, Software Testing	Computer Applications (Databases, Programming skills VB, Java, Artificial Intelligence, Software Engineering)
15.	Marketing	Dr. Ruturaj Baber	Consumer Behaviour, Market Orientation, Internal Marketing, International Finance, Marketing Communications	Marketing Management, Strategic Marketing, Consumer Behaviour, International Marketing, Logistics Management
16.	Finance	Prof. Himani Saxena	Stock Market, Financial services, Tax Planning	Financial Accounting, management Accounting & Cost Accounting, Taxation & Financial Management.
17.	Finance	Dr. Vinod Bhatnagar	Financial Services; Stock Market, Tax Planning.	Finance Management, Corporate Law, Accounting for Managers.
18.	Marketing	Prof. Praveen Aronkar	Consumer Behavior	Marketing Management
19.	Marketing	Dr. Rahul Pratap Singh Kaurav	Service Marketing & Tourism	Services Marketing, Marketing Research, Sales and Distribution Management
20.	IT	Prof. Reeta Chauhan	Operation Research	Quantitative Technique, Operation Research, Mathematical Modeling, Differential Equation
21.	HRM	Dr. Ravindra Pathak	Bhagavad Gita, WPS, Job related variables	Human Resource Management, Organizational Behaviour, Spirituality & Indian Mythology

3.1.8 Enumerate the efforts of the institution in attracting researchers of eminence to visit the campus and interact with teachers and students?

A number of researchers from various fields are invited from various parts of the world. They come and interact with both teachers and students. Extra Mural Lectures, Boot Camps etc are organized for the students and a separate interaction sessions are also arranged for faculty members. Furthermore, during various workshops such as Case writing workshops, Research Methodology Workshops and Seminar and conferences, experts are invited and faculty interactions are arranged. The experts are invited as Keynote speakers in various sessions. PIMG Management Excellence Award, PIMG Outstanding Researcher Award and PIMG Lifetime

Achievement award have been constituted to attract eminent academicians and researchers. To name a few:

S. No	Name of Expert	Designation	Affiliation
1	Prof. Justin Paul	Professor	University Of Puerto Rico, University Of Washington, USA
2	Prof. Sid Gautam	Founder & Director	University In Fayetteville, NC
3	Prof. Shyam S. Lodha	Chairman	Southern Connecticut State University,
4	Prof. Ravi Chandran	Professor	IIM Ahemdabad
5	Mr. Cyriel Kortleven	Professional Speaker And Corporate Trainer	Belgium
6	Prof. Gulser Meric	Professor Of Finance	Rowan University, Glassboro, NJ
7	Prof. Navin Mathur	Professor & Director	Department Of Business Administration University Of Rajasthan, Jaipur
8	Prof. Ravishankar	Professor	IIT, Delhi
9	Prof. Naresh K. Malhotra	Regents' Professor Emeritus	Scheller College Of Business, Georgia Institute Of Technology, USA.
10	Prof. Rattan Sharma	Principal Director	Delhi School Of Business

3.1.9 What percentage of the faculty has utilized Sabbatical Leave for research activities? How has the provision contributed to improve the quality of research and imbibe research culture on the campus?

Faculty members avail sabbatical leave for research activities. Duty leave is provided for attending conferences, seminars, workshops etc outside the institution. All the faculty members are eligible to avail 15 days as sabbatical leave per year. The faculty members may also accumulate this leave. Faculty members also sanction sabbatical leave for completion of their PhD work. This provision has improved research culture and motivated faculty members to write research papers.

3.1.10 Provide details of the initiatives taken up by the institution in creating awareness/advocating/transfer of relative findings of research of the institution and elsewhere to students and community (lab to land).

The institution conducts and transfer research to the students through various modes. In this regard the first task is teaching cases in the class, developed during various ‘Case Writing Workshops’. Since, the cases are developed by institute’s faculty so they know everything about the case background, hence it provides better learning opportunity. Similarly, the students are involved along with faculty members in developing research papers so in this way also they get

the opportunity to learn better about the research methodology, research implications and conceptual knowledge of the variables.

3.2 RESOURCE MOBILIZATION FOR RESEARCH

3.2.1 What percentage of the total budget is earmarked for research? Give details of major heads of expenditure, financial allocation and actual utilization.

Every year a research budget is earmarked and allocated for use by the institution. The amount is distributed under various heads for the development.

Total budget of Institute for research is approximately **6% to 7%**. The major heads include organizing international conference & national seminars, various workshops, Journals & e-journals publication and subscription, online databases Proquest, purchase of software, subscription of E-Books, etc. The Institute also provides funds for sending faculty members in national conferences, international conferences research workshops, etc. An effective monitoring system through research committee ensures the optimal utilization of budget allocated. Percentage of the total budget earmarked for research in the previous years is given in the following table:

Year	Total Budget of the college (Rs.)	Budget Earmarked for research (Rs.)	% of Budget Allocated
2014-15	49582000	2900255	6
2013-14	41567000	2223521	5
2012-13	33596340	1863181	6
2011-12	31843579	2334521	7
2010-11	24186112	1603306	7

3.2.2 Is there a provision in the institution to provide seed money to the faculty for research? If so, specify the amount disbursed and the percentage of the faculty that has availed the facility in the last four years?

The Institute earmarks annual budget for supporting faculty members in carrying out their research and for attending conferences and workshops etc. The faculty attending workshops and conferences organized by other institutions and societies are sponsored by the Institute and duty leave is given. The institute has allocated funds for supporting research activities of the faculty members in previous years. The details of the allocation made in previous years are given below: The Institute makes available financial support to faculty for the following research related activities:

S. No.	Major Head of Research Activities	2014-15	2013-14	2012-13	2011-12	2010-11
1	Conferences & Seminars Expenditure	2178055	1821342	1303265	1750905	1011823

2	Faculty Development Exp.	691920	311359	508701	436796	529101
3	Lib. Journals Subscription	30280	90820	51215	146820	62382
	Total	2900255	2223521	1863181	2334521	1603306

3.2.3 What are the financial provisions made available to support student research projects by students?

The institution has made financial provisions to support student's research projects through various modes. Some of them are listed below:

1. Various facilities like use of Computers, WiFi facility and access to internet and Printers are made available for the students of all programs for their research projects are made available.
2. The Institute has purchased licensed research software SPSS 18.0 to support students in research projects.
3. The Institute subscribes to ProQuest & j-gate online data source which contains large number of e-journals for the purpose of students' research projects.
4. The library and computer lab remain open from 9 am to 6 pm for access to various books and equipments like computers, scanners and printers. The computers have internet access facilities. The library has adequate number of reference books and journals. The institute is also Wi-Fi enabled so that students have access of internet on their laptops also.
5. The institute conducts workshops and certificate programs on Advanced MS Excel, SPSS and Research Methodology to help students in research, which is funded by the institute.

3.2.4 How do the various departments/units/staff of the institute interact in undertaking inter-disciplinary research? Cite examples of successful endeavors and challenges faced in organizing interdisciplinary research.

The institution promotes interdisciplinary through guidance provided to research scholars in management disciplines other than the core research area of the guide. The institute organizes International conferences every year which covers all disciplines of management and IT. In addition to this faculty members from different disciplines work together in cross functional areas to develop papers. Few of such examples are given below:

S. No	Faculty Name	Discipline	Publication	Cross Functional Areas
1	Dr. S.S Bhakar	General Management & Operations Management	1. Bhakar, S. S. ; Upmanyu, Nishchay; Aronkar, Praveen; Lal, Chaman; Chib, Shiny; Jauhari, Sangeeta, Chaturvedi, Shubhangi; Bajpai, Puneet. (2015). Effect of Quality of Work Life on Job Satisfaction and Organizational Commitment among the Teachers of Private Professional Institutions. In S. S. Bhakar, Navita Nathani eds. A Handbook on Writing Research	

			<p>Paper in Social Sciences, Bharati Publications: New Delhi, pp. 62-75. ISBN 9789385000270</p> <p>2. Bhakar, S. S., Nishchaya Upmanyu and Garima Mathur (2013), Managing Time and Talent: A Study of Individual Behavior at Work Place Through Self Management Practices, Prestige International Journal of Management and IT, 2(1), 75-90, ISSN No. 2277-1689.</p> <p>3. Singh, Tarika; Bhakar, S.S.; Mehta Seema; Raju, Srikant and Monika. (2011), “Self Employment Motivators: A Comparative Study Between Engineering and Management Students” American Journal of Social and Management Sciences (AJSMS), ISSN: 2156-1540 (Print); 2156-1559 (Online)</p>	
2	Dr. Navita Nathani	Finance	1. Garima Mathur and Navita Nathani (2015), Impact Of Brand Image On Brand Loyalty In Carbonated and Non-Carbonated Drinks , Journal of Innovative Practices in Management (JIPM), Vol. 1, (ISSN. No. 2395-6666).	Marketing
3	Dr. Garima Mathur	HRM	<p>1. Garima Mathur and Navita Nathani (2015), Impact Of Brand Image On Brand Loyalty In Carbonated and Non-Carbonated Drinks, Journal of Innovative Practices in Management (JIPM), Vol. 1, (ISSN. No. 2395-6666).</p> <p>2. Amit Kumar and Garima Mathur (2014), “Customer Perception and Satisfaction of Service Quality in Public and Private Sector” in Redefining The Human Resource Paradigm In Changing Cultural, Social And Economic, ed. S. S. Bhakar & Gaurav Jaiswal published by Bharti Publications, New Delhi</p>	Marketing Marketing

			<p>(ISBN: 978-93-85000-10-2).</p> <p>3. Nischay K Upmanyu, Chanda Gulati & Garima Mathur (2013), “Effect of Brand Trust, Brand Image on Customer Brand Loyalty in FMCG Sector at Gwalior Region”, Scholar World-International Refereed Multidisciplinary Journal of Contemporary Research, Vol. II, No. II, pp. 83-93. (Online: ISSN 2320-3145, Print: ISSN 2319-5789).</p> <p>4. Negi Pushpa, Anindita Chakraborty and Garima Mathur (2011), Long-Term Price Linkages between the Equity Markets and Oil Prices: A Study of Two Big Oil Consuming Countries of Asia, Middle Eastern Finance and Economics, Issue 14, pp. 140-151 (ISSN: 1450-2889)</p> <p>5. Garima Mathur, Gaurav Newalkar, Shreya Tiwari & Richa Virwani (2013), Impact of Foreign Direct Investment on Gross Domestic Product, Foreign Direct Investment in Indian Retail Sector, ed. A K Saxena, M R Sahu, Smriti Singh & Rani Rajput published by Indus Valley Publications, Jaipur (ISBN: 81-88719-72-2).</p>	<p>Marketing</p> <p>Finance</p>
4	Dr. Tarika Singh	Finance	<p>1. Singh, Tarika; Mehta, Seema and Varsha (2011), “Employee Loyalty towards organization-A study of academicians”, Journal African Journal of Marketing Management (AJMM), Academic Journals, Vol.1, Issue 1. (ISSN 2141-2421)</p> <p>2. Singh, Tarika and Seema Mehta (2009), “Job Satisfaction Post Merger and Acquisition: A Study of Banking Sector Employees”, IJGBE (Journal of the Global Business Development Institute (GBDI), California state polytechnic university Pomona, CA 91768, USA), Vol 2, Issue 3. ISSN (ISSN: 1934-6336)</p> <p>3. Singh, Tarika, Sisodia, Prateek</p>	<p>HR</p> <p>HR</p> <p>HR</p>

			<p>Singh and Sharma, Reena (2014). Self Perceived Employability: A Comparative Study of Management and Engineering Students, published in edited book “ Global Advances and Innovations in IT and Management” Edited by Dr. S.S. Bhakar, Shailja Bhakar, page no.437-446, published by Bloomsbury Publication, ISBN No. 978-93-82563-52-5.</p>	
5	Dr. Shilpa Sankpal	Marketing	<ol style="list-style-type: none"> 1. Pushpa Negi, Shilpa Sankpal and Garima Mathur (2012), Financial Market Integration and Financial Crises: The Case of Big Emerging Market (BEM) Economies, Int. J. Economics and Business Research, Vol. 4, No. 6, pp. 622-638. (Research Paper - Empirical) 2. Anindita Chakraborty, Shilpa Sankpal, Shikha Gupta (December 2010). Stock Price Behaviour and Signaling Effect of Share Repurchases – Evidence from Indian Capital Market, NSHM Journal of Management Research and Applications, 2(2), 15- 27. (ISSN No: 0975 - 2501) 3. Pushpa Negi, Garima Mathur, Shilpa Sankpal, Umesh Holani (July-December 2010). The Impact of Firm’s Capital and Operating Expenditure on Working Capital Management – A Study of Indian Manufacturing Companies, Effulgence, 8(2), 44- 48. (ISSN No: 0972 - 8058) 4. Pushpa Negi, Shilpa Sankpal, Anindita Chakraborty, Garima Mathur (April-June 2010). Working Capital Management and Firm’s Performance – A Study of Indian Manufacturing Companies, Abhigyan, XXVIII(1), 37- 44. (ISSN No: 0970 - 2385) 	

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3.2.5 How does the institution ensure optimal use of various equipment and research facilities of the institution by its staff and students?

A proper schedule is prepared by the Faculty Incharge- Computer lab and Computer Lab coordinator for utilizing computer labs for different purposes. Utilization of computer lab for research activities is also scheduled.

- The computer lab is used for programming based classes, software learning, preparation of assignments by students and accessing internet in addition to research work. The institute allows students to use all these facilities on laptops through WiFi.
- The laptops provided to the faculty members help them develop research papers, power point presentation for classes and other study material.
- The faculty members carry their laptops to the classes for teaching.
- The student’s attendance is also updated on the attendance software then and there in the class itself.
- All the circulars for faculty members are sent through email.
- The staff members have been provided desktops/laptops.
- Sessions on ‘How to use SPSS’ is arranged for faculty members as well as students in the Computer lab for Hands on Practice.

3.2.6 Has the institution received any special grants or finances from the industry or other beneficiary agency for developing research facility? If ‘yes’ give details.

No, in the last five years no such grant has been provided.

3.2.7 Enumerate the support provided to the faculty in securing research funds from various funding agencies, industry and other organisations. Provide details of ongoing and completed projects and grants received during the last four years.

The Institution provide necessary help to the interested faculty members to apply for research grants from different sponsoring agencies and also guides wherever required to carry out any research projects. The institution has got grant for developing Entrepreneurship Development Cell.

3.3 Research Facilities

3.3.1 What are the research facilities available to the students and research scholars within the campus?

The institute has various research facilities to help the students to conduct the research projects assigned to them time to time and also provides this facility to the research scholars pursuing their Ph. D. in the following forms-

- The institute has well maintained library facilities where various research journals, MRP report files, Ph. D. Thesis, and a large number of books published by reputed national/international publishers are available for the use of students and research scholars.
- The library has an e-section to use online journals and resources, 10 computers connected to main LAN of the institute and lease line internet facility.

- The institute has subscribed for access to Proquest, J-gate and EBSCOHOST which provide the access to more than 40,000 journals.
- The institute is also conducting in-house research methodology workshop for students and research scholars.
- Every MBA student is encouraged to participate in research activities conducted by the institute. Every year institute is organizing National Research Methodology workshop, National Seminars, National Case writing Workshop and International Conference wherein students participate. 100-200 students every year participate in these research activities.
- Every student and research scholar get free guidance from the faculty members of the institute.
- The students and research scholars are allowed the access the Wi-Fi connection on their laptops for the research purpose.
- The library also has the facility for photocopy of any book/Journal or takes the printout of online content.
- The institute always allows the faculty members to help the research scholars of other guides in solving out their research problems free of cost.
- The institute is publishing biannual online & print international journal named as ‘Sanchayan-Prestige International Journal of Management & IT’, where students and research scholars can also publish their research work.

3.3.2 What are the institutional strategies for planning, upgrading and creating infrastructural facilities to meet the needs of researchers especially in the new and emerging areas of research?

- The Institute has a Research Committee created for the purpose of planning and supporting the research activities in the new areas of Management & IT.
- The institute has already planned for enhancement of computer lab facility. Four Computer Labs with the capacity of more than 300 computers have already been established. These labs are accessible to the researchers to do their research work using SPSS, MS-EXCEL, MS-WORD and Internet. The institute has a plan for purchasing E-Views and Software for checking Plagiarism.
- The institute also supported the researcher by its Enriched Library. The library facility have National & International Journals, Research Books and other books to help the researchers to explore the new areas for doing the research and to get help on their ongoing research work. The institute has a strategy to purchase new books on continuous basis.
- The institute also provides Online Access of journals and other contents through the membership of Proquest, j-gate & other open sources to facilitate the researchers in their work. The institute has further planned to go for taking membership of other online data sources such as Emerald.

3.3.3 Has the institution received any special grants or finances from the industry or other beneficiary agency for developing research facilities?? If ‘yes’, what are the instruments/facilities created during the last four years. –

Since the institute is not registered for the governments grants from funding agencies, no grants has been received so far for this purpose.

3.3.4 What are the research facilities made available to the students and research scholars outside the campus / other research laboratories?

The students and research scholars are encouraged by the institute to attend Course work classes, Research Methodology Workshops conducted by the other institutions. The institute supports them in way of Sponsorship and Travelling/ Lodging expenses.

3.3.5 Provide details on the library/ information resource center or any other facilities available specifically for the researchers?

The library of the institute has following facilities:

- The institute has well maintained library facility where various research journals, MRP reports file, Ph. D. Thesis, and many national and international books are available for the use of the students and research scholars.
- The library has a different section to use online journals and resources, these computers are connected with internet and have access to all the students and research scholars.
- The institute is also having the access of Proquest, J-gate, EBSCOHOST which provide the facility to access more than 40,000 journals.

3.3.6 What are the collaborative research facilities developed/created by the research institutes in the college. For ex. Laboratories, library, instruments, computers, new technology etc.

- No

3.4 Research Publications and Awards

3.4.1 Highlight the major research achievements of the staff and students:

Institute has a rich Intellectual Capital with 18 faculty members awarded Ph.D and more than 9 faculties are pursuing Ph. D from different universities across the country. All the Faculty members are involved enthusiastically in Research Work and majority of research papers are presented and Published in World class Journals. Along with this number of papers are presented in national and international conferences across the country like conferences by IIM's etc. Some awarded papers are mentioned below:

1	Dr. S.S. Bhakar	Upmanyu, Nishchay; Bhakar, S. S. and Gupta Mansi (2015), Effect of Corporate Image on Brand Trust and Brand Affect	2015	International Journal of Applied Science - Research and Review (IJAS), 2(1), 020-033, ISSN 23939988
2		Upamannyu, Nishchay Kumar; Bhakar, S. S.; Chauhan, Alka	2015	Asian Journal of Marketing Research, 4(2), pp 123-140, ISSN

		Singh (2015). The Effect of Brand Prestige on Brand Preference and Word of Mouth: The Moderator Role of Customer Involvement.		22776621
3		Bilal, M. K., Jangir, J. M. and Bhakar, S. S. (2014), Development and Standardization of Motivation Measure for Dockyard Employees	2014	Prestige International Journal of Management and IT, 3(1), 42-52, ISSN No. 2277-1689
4		Upmanyu, Nishchay, Bhakar, Sher Singh (2014), Effect of Customer Satisfaction on Brand Image and Loyalty Intention: A Study of Cosmetic Product	2014	International Journal of Research in Business and Technology, 4(1), 296-307, ISSN 22912118
5	Dr. Aashish Mehra	Mehra Aashish, Singh Ujjawal Pratap, Agrawal Arpita, Gupta Vaishali, Savita Naveen (2014). Mobile Number Portability: Evaluation of Customer Satisfaction before and after	2014	Advances in Economics and Business Management (AEBM), Vol. 1, No. 3 (November), 128-132, ISSN (P): 2394-1545.
6		Mehra Aashish, Savita Naveen (2014). Sports Roots: The Challenge of Transforming Sports in India	2014	Accepted for publication by ET Cases
7	Prof. Prabhat Kumar Singh Kushwah	Prabhat Kmar Singh Kushwah (2015) "Effect of Service Quality on Consumer Satisfaction, Commitment and Loyalty in Indian Banking Industry"	2015	Prestige International Journal of Management and IT- SANCHYAN Vol. 3, 2, ISSN 22771689
8	Prof. Reeta Chauhan	Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on "Greener Quest"	2014	The Case Centre ,UK. Reference No 614-009-1.
9		Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on "Money or Dignity"	2014	The Case Centre ,UK. Reference No 414-027-1.
10		Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S.(2014), Case study on "It's Time to Move On"	2014	The Case Centre ,UK. Reference No 414-026-1.
11		Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Teaching Notes of Case study on "Greener Quest"	2014	The Case Centre ,UK. Reference No 614-009-8.
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13		Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Teaching Notes of Case study on “It’s Time to Move On”	2014	The Case Centre ,UK. Reference No 414-026-8.
14	Dr. Rahul Pratap Singh Kaurav	Kaurav, R. P. S., Paul, J., & Chowdhary, N. (2015). Effect of internal marketing on hotels: Empirical evidences for internal customers	2015	International Journal of Hospitality and Tourism Administration, 16(4)
15		Baber, R., Upadhyay, Y., & Kaurav, R. P. S., Baber, P. (2014). Predictors to individual market orientation: A study of Indian financial organisation	2014	International Journal of Marketing and Business Communication, 3(1), 44-50.
16		Kaurav, R. P. S. (2014). Redefining sustainable tourism in Indian perspective: Seven steps approach	2014	Journal of Marketing and Operations Management Research (ISSN: 1949-4912), 2(1), 43-50.
17	Prof. Smrita Bhadoria	Rajput, Sneha, pooja Bhakuni, smrita Bhadoria, parul Jain,deepak Bhale and puneet Bajpai(2014) Impossible Says I 'M Possible': A Case Study Of ACPL At Pithampur	2014	The Case Centre, Reference no. 414-032-1
18		Rajput, Sneha, pooja Bhakuni, smrita Bhadoria, parul Jain,deepak Bhale and puneet Bajpai(2014) Impossible Says I 'M Possible': A Case Study Of ACPL At Pithampur Teaching Notes	2014	The Case Centre, Reference no. 414-032-8
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20		Rajput, Sneha, Pooja Bhakuni, Smrita Bhadoria, Parul Jain,Deepak Bhale and Puneet Bajpai (2014) 'For The Employees, Of The Employees And By The Employees': A Case Study On Unique Steps Of ACPL Teaching Notes	2014	The Case Centre, Reference no. 414-031-8
21		Prof. Alka Chaturvedi	Chaturvedi , A (2015) . Issues In Group Learning In English As A Second Language Classes : A Literature Review	2015

22	Dr. Nischay Kumar Upamannu	Upamannu, Nischay; Garima Mathur; S.S Bhakar (2014), "The connection between Self concept (Actual self congruence & Ideal Self congruence) on brand preference and role of product usage (conspicuousness and inconspicuousness)"	2014	International Journal of Management Excellence (canada), Volume 3, No 1.308-39. ISSN 2292-1648
23		Upamannu, Nischay., & Bhakar, S. (2014). Effect of Customer Satisfaction on Brand Image & Loyalty Intention : A Study of Cosmetic Product	2014	International Journal of Research in Business and Technolog (canda),4(1),296-307. ISSN 2291 - 2118(on line)
24		Upamannu, Nischay., & Shilpa, Sankpal (2014). Effect of brand image on customer satisfaction & Loyalty intention and the role of customer satisfaction between Brand image and Loyalty intention	2014	Journal of Social Science Research (u.k), Vol.3, No.2 ,ISSN :2321 - 1098 (On line) available at Http://www.jssronline.com
25		Upamannu, Nischay; Chanda Gulati; Garima Mathur (2014), "Effect of brand trust, brand image on customer brand loyalty in FMCG Sector at Gwalior region	2014	Scholars World-International Referred Multidisciplinary Journal of Contemporary Research, , April 2014, Volume II, Issue-II, Online ISSN-2320-3145.
26		Upamannu, Nischay et al (2014), Case study on "Merger Of Kee Pee Cosmic Public Ltd"	2014	European Case Clearing House ,Uk. Reference No. 614-010-1.
27		Upamannu, Nischay et al. (2014), Teaching notes of case study "Merger Of Kee Pee Cosmic Public Ltd"	2014	European Case Clearing House, Uk. Reference No. 614-010-8
28		Upamannu, Nischay et al (2014), Case study on "Plant Location"	2014	European Case Clearing House ,Uk. Reference No. 214-017-1.
29		Upamannu, Nischay et al. (2014), Teaching notes of case study "Plant Location"	2014	European Case Clearing House, Uk. Reference No. 214-017-8
30		Upamannu, Nischay et al (2014), Case study On "Work Environment Of Shri Nath Soap Industries: A Case Of Labour Satisfaction"	2014	European Case Clearing House ,Uk. Reference No. 414-029-1.
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32	Upamannu, Nischay; Chanda Gulati; Kausar raja; Sonam Gupta & Pratiksha Kothekar (2015), "The effect of Brand Trust, Brand Affect, Brand Loyalty on brand	2015	Published by bharti Publications, ISBN No. 978-93-81212-98-1.	

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33		Upamannyu, Nischay.;Shilpa sankpal; Pooja Bhauni; Annine Jetwani; Radhika Sardilya & Ritu Agarwal (2014). “Effect of Social Sites on Mind Set of Youth,”	2014	Published in edited book in sustainability Management and the Power of Inovation, Published By Bloomsbury India, ISBN No. 978-93-82951-49-0
34		Sankpal, Shilpa; Nischay K. Upamannyu; ship pratap singh ; Suhail Khan & Sunil Upadhaya (2014), “Attitude Towards Recreational Parks : A study of Gwalior,”	2014	Published in edited book in sustainability Management and the power of Inovation, Published By Bloomsbury India, ISBN No. 978-93-82951-49-0
35		Upamannyu, Nischay; Prabhat Ratnakar; Vishal S. Rathore & Swati Singh (2014), “Effect of Job Design on Employee Performance with the special Reference of School in Gwalior Zone”	2014	Published By Bloomsbury India, ISBN No. 978-93-82563-52-5
36		Upamannyu, Nischay; S.S Bhakar & Mansi Gupta (2015), Effect of Corporate Image on Brand Trust and Brand Affect”	2015	International Journal of applied science – Research and Review, ISSN 2394-9988, www.ijas.org.uk
37		Upamannyu, Nischay; S.S Bhakar & Alka Singh Chauhan (2015), “The effect of Brand Prestige on Brand Preference and Word of mouth : The moderator role of customer involvement	2015	Asian Journal of Research in Marketing, Vol.4. No.2. ISSN-2277-6621. Scientific Journal Impact factor 4.519
38		Upamannyu, Nischay; Chanda Gulati; Ankit Chach & Gurbinder Kaur (2015), “The Effect Of Customer Trust On Customer Loyalty And Repurchase Intention: The Moderating Influence Of Perceived CSR”	2015	International Journal of Research in IT, Management and Engineering, Vol.5, Issue No. 4, ISSN -2249-1619. Impact factor :5.309
39	Prof. Satish Bansal	Satish Bansal(Aug. 2014). A research paper titled “A Review : Image Retrieval Using Web Multimedia Mining”	2014	International Journal of Advances in Engineering & Scientific Research, Volume 1, Issue 4, Aug-2014, pp 113-117. It is also available on URL: http://www.arseam.com/content/volume-1-issue-4-aug-2014
40	Dr. Tarika Singh	Sikarwar, Tarika and Gajendra Singh Sikarwar. (2015). The Influence of Investor Psychology on Regret Aversion	2015	Global Journal of Management and Business Research: C Finance Volume 15 Issue 2 Version 1.0 Year 2015 Type: Double Blind Peer Reviewed International Research Journal Publisher: Global Journals Inc. (USA) Online ISSN:

				2249-4588 & Print ISSN: 0975-5853
41		Singh, Tarika; Mehta, Seema; Kumar, Yogesh and Kalpana Yadav (2014). Application Of Quality Gap Model To Measure Quality Of Pharmacist's Service In Retail Pharmaceutical settings	2014	International Journal of Management and Information Technology- Sanchayan, ISSN: 2277-1689, Vol.3 (1) Jan - June 2014;62-77
42		Sikarwar, Tarika Singh; Mehta, Seema; Lachwani, Sagar and Ankit Anand (2014). Co -Movements of U.S. Eu and Indian Equity Markets: Portfolio Diversification Implications	2014	Research Journal of Finance and Accounting: ISSN 2222-1697 (Paper) ISSN 2222-2847 (Online) Vol.5, No.20, 2014
43		Singh and Mehta (2014), Case study on "Community Health Care Center: A Question Of Existence",	2014	The Case Centre, UK. Reference No 314-068-1.
44		Singh and Mehta (2014), Teaching notes on "Community Health Care Center: A Question Of Existence"	2014	The Case Centre, UK. Reference No 314-068-8.
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50	Dr. Shailja Bhakar	Bhakar Shailja (2015) Impact of Brand Reputation on Attitudinal Loyalty and Behavioral Loyalty with Brand Trust as Mediating Variable	2015	Research Journal of Social Science & Management-RJSSM, Vol. 4, No. 11, pp 19-24, ISSN 2251-1571, Impact factor 3.951
51		Bhakar Shailja, Shilpa Bhakar and Abhay Dubey (2015) Analysis of the Factors Affecting Customers' Purchase Intention: The Mediating Role of Customer Knowledge and Perceived Value	2015	Advances in Social Sciences Research Journal Vol. 2 No. 1, pp 87-101, ISSN 2055-0286, Society for Science and Education United Kingdom
52		Jain Karuna, Shilpa Bhakar and Shailja Bhakar (2014) Effect of Communication and Personalization	2014	Prestige International Journal of Management & IT-Sanchayan, Vol. 3(1), Jan-June 2014, pp. 1-20.

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53	Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Market Analysis The Key To Solve The Demand And Supply Link (Case)	2014	The Case Centre UK, Reference no. 514-015-1
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56	Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Power-Procedure: The Missing Link (Teaching Notes)	2014	The Case Centre UK, Reference no. 414-014-8
57	Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) The Pioneering Way Of Promotion Becoming A Lucrative Idea (Case)	2014	The Case Centre UK, Reference no.414-015-1
58	Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) The Pioneering Way Of Promotion Becoming A Lucrative Idea (Teaching Notes)	2014	The Case Centre UK, Reference no.414-015-8
59	Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Entrepreneurship: What Is The Risk Percentage? (Case)	2014	The Case Centre UK, Reference no. 814-006-1
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61		Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Attitudinal And Perceptual Bias In A Three Star Hotel (Case)	2014	The Case Centre UK, Reference no.414-016-1
62		Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Attitudinal And Perceptual Bias In A Three Star Hotel (Teaching Notes)	2014	The Case Centre UK, Reference no.414-016-8
63	Dr. Richa Banerjee	Banerjee Richa ,Subeer Banerjee And Garima Mathur (2014), Smiling Faces Suppress Feeling Of Job Satisfaction	2014	Sustainability and Power Of Innovation, Bloomsberry Publications, ISBN 978-93-82951-49-0
64		Bhakar, S., Mathur, G., Banerjee, R., Nagaori, P., Agarwal, M., Shrivastava, R., Jain, M., Shringirishi, P., Jain, P. (2014), A Case Of Cheated Employee	2014	Case Centre. Case Reference No. 414-017-1
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66		Bhakar, S., Mathur, G., Banerjee, R., Nagaori, P., Agarwal, M., Shrivastava, R., Jain, M., Shringirishi, P., Jain, P. (2014), Interpersonal Conflicts	2014	Case Centre, Case reference No. 414-018-1
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68		Bhakar, S., Mathur, G., Banerjee, R., Nagaori, P., Agarwal, M., Shrivastava, R., Jain, M., Shringirishi, P., Jain, P. (2014) ,Lift Locked Minds	2014	Case Centre, Case reference No. 414-019-1
69		Bhakar, S., Mathur, G., Banerjee, R., Nagaori, P., Agarwal, M., Shrivastava, R., Jain, M., Shringirishi, P., Jain, P. (2014)	2014	Case Centre, Teaching Notes Reference No. 414-019-8

		,Lift Locked Minds		
70	Dr. Garima Mathur	Garima Mathur & Pushpa Negi (2014), Servant Leadership and Organizational Citizenship Behaviour among employees of service sector	2014	American International Journal of Research in Humanities, Arts & social Sciences, Vol. 7, No.2, pp.191-196. (ISSN (Print): 2328-3734, ISSN (Online): 2328-3696)
71		Nischay K Upmanyu, Garima Mathur & S. S. Bhakar (2014), “The Connection between Self concept (Actual Self Congruence & Ideal Self congruence) on Brand Preferences”	2014	International Journal of Management Excellence, Vol. 3, No.1, pp. 308-319. (ISSN- 2292-1648)

3.4.2 Does the Institute publish or partner in publication of research journal(s)? If ‘yes’, indicate the composition of the editorial board, publication policies and whether such publication is listed in any international database?

Yes, the Institute publishes an International journal in the name of “**Prestige International Journal of Management & IT**” i.e. **SANCHAYAN** , it is a refereed biannual journal, aiming at promotion of original research work in to promote and encourage research in diversified areas including research papers, case studies and book reviews related to finance, economics, Human Resource Management/Organizational behavior, Informational Technology, Marketing, Strategic management, International business, operations management and other area of management. The journal has been well received by the international research and academic community. SANCHAYAN follows a systematic Policy.

Publication Policy

The research papers, case studies and book reviews primarily submitted to the Editor which is passed on to Co Editors for first review. When the article is accepted by the Co Editing Team and if it is found to be appropriate in terms of concepts, originality and completeness then papers are forwarded for blind review to the subject expert. In case the panel needs certain corrections or clarification to be made same is asked from the author. Once the article fulfills the requirements of panel she/he is asked to resubmit the same. The other policy highlights are as follows:

- **Publication Frequency:** Bi Annual
- **Print ISSN:** 2277-1689 (Print), 2277-1689 (Online)
- **Subject Category:** Management and IT
- **Composition of the Editorial Board**
 - **Editor in Chief:** Dr. S.S. Bhakar
 - **Editor:** Dr. Garima Mathur
 - **Associate Editors:** Dr. Navita Nathani
Dr. Tarika Singh
Dr. Shailja Bhakar

- **Periodicity:** January- June, July- December
- **International Database Status:**
 - Index Copernicus
 - Directory of Research Journal Indexing (DRJI)
 - Electronic Journal Library
 - Scientific Indexing Services
 - International Impact Factor Service
 - COSMOS

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- Prof. Arun Upneja, Dean and Professor School of Hospitality Administration Boston University, Boston
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- Prof. Furqan Qamar, Secretary General, Association of Indian Universities, India
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- Dr. Ilhan Meric, Rider University, New Jersey, USA
- Dr. Jay S Matadeen , University of Mauritius , Mauritius
- Dr. Justin Paul, University of Washington, Foster School of Business, USA
- Prof. Muwaya Ahmed, Dhofar University, Sultanate of Oman, Salalah
- Prof. Nageshwar Rao, Pro Vice Chancellor, Indira Gandhi National Open University New Delhi, India
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- Prof. P. K. Gupta, DAVV University, Indore, India
- Prof. Raghuveer Singh, Director, JK Padampat Singhania Business School Gurgaon, India
- Dr. Rajendra Nargundkar, Professor, IIM, Indore (Ex-Director, IMT, Nagpur), India
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- Prof. Ravi Shankar, Dept. of Management Studies, IIT Delhi
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- Mr. Tim Keeley, Numera Partners LLP, London
- Prof. Umesh Holani, Professor, School of Commerce & Business Studies, Jiwaji University, Gwalior, India

The Papers/Articles published in SANCHAYAN are indexed and abstracted worldwide:
 The Papers/Articles published in SANCHAYAN are indexed and abstracted in some renowned directories like Copernicus Index and Directory of Research Journals Indexing are testament to its growing list of research journal data bases that have included the journal in their data bases. The journal has been given ICV rating of **4.94** by **Index Copernicus** and its **ISRA Journal**

Impact factor has been valued at **1.617**, **Scientific Journal Impact Factor- 2.601**, **Global Impact Factor- 0.357**, **SIS Impact factor- 0.442**. The Inclusion of journal in few more data bases is under process.

3.4.3 Give details of publications by the faculty:

❖ Publication Per Faculty

Faculty members have published research works in various national and international journals with high impact factors. The institute has a well operating research Committee headed by Dr. S. S. Bhakar (Committee Chair Person). Publications have been made in Finance, Marketing, Human Resource Management, General Management, Computer Applications, Economics etc. Faculty members published 200 Papers in Journals, 50 Chapters in Books, 14 Edited Books, 10 Books with ISBN,

S.No	Name of the Faculty	Name of the Book	Name of the publisher	Year
1	Dr. S.S. Bhakar	Key Drivers for Organizational Excellence	Excel Books	2009
2	Dr. Saurabh Mukherjee	Key Drivers for Organizational Excellence	Excel Books	2009
3	Prof. Shilpa Sankpal	Key Drivers for Organizational Excellence	Excel Books	2009
4	Dr. S.S. Bhakar	Innovation and Adaptability:Twin Engines for Sustained Growth	Excel Books	2010
5	Dr. Saurabh Mukherjee	Programming and Problem solving in 'c'	Deepak Prakashan	2009
6	Dr. V.K. Pandey	Innovation and Adaptability: Twin Engines for Sustained Growth	Excel Books	2010
7	Dr. S. S. Bhakar Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Global Business Recession: Lessons Learnt ;Vol I	Excel Publications: New Delhi	2011
8	Dr. S. S. Bhakar Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Global Business Recession: Lessons Learnt; Vol II	Excel Publications: New Delhi	2011

9	Dr. S. S. Bhakar Dr. Garima Mathur Dr. Anindita Chakroborty Prof. K. K. Pandey	Post Recessionary Economy: Movers and Moulders of Changing World (Vol I),	Crescent Publishers, Allahabad	2011
10	Dr. S. S. Bhakar Dr. Garima Mathur Dr. Anindita Chakroborty Prof. Amitabh Maheshwari	Post Recessionary Economy: Movers and Moulders of Changing World (Vol II)	Crescent Publishers, Allahabad	2011
11	Dr. S. S. Bhakar Dr. Seema Mehta	A Systematic Guide to Write a Research Paper	Excel publications: New Delhi	2011
12	Dr. S.S. Bhakar Prof. Shailja Bhakar Prof. Nitin Paharia Prof. Gaurav Jaiswal Prof. Ravindra Pathak	Global Advances and Innovations in IT and Management. Vol.I	Bloomsbury: New Delhi	2012
13	Dr. S.S. Bhakar Dr. Tarika Singh Prof. Krishna Kant Yadav Prof. Ashish Mehara	Transformation and Survival of Business Organizations: Challenges and Opportunities Vol. I	Macmillan Publishers India Ltd. ISBN 935-050-061-1.	2012
14	Dr. S.S. Bhakar Dr. Tarika Singh Prof. Krishna Kant Yadav Prof. Ashish Mehara	Transformation and Survival of Business Organizations: Challenges and Opportunities Vol. II	Macmillan Publishers India Ltd. ISBN 935-050-061-1.	2012
15	Dr. S.S. Bhakar Dr. Tarika Singh Prof. K.K. Yadav Prof. Ashish Mehra	Transforming Business Organization for Longevity: Challenges and Opportunity	Narosa International Publication ISBN:978-81-8487-225-5	2012
17	Dr. S.S. Bhakar Dr. Garima Mathur Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Sanchayan Prestige International Journal of Management and IT Vol.1 (1)	ISSN: 2277-1689	June-Dec 2012
18	Dr. S.S. Bhakar Dr. Garima Mathur	Sanchayan Prestige International	ISSN: 2277-1689	Jan-June

	Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Journal of Management and IT Vol.2(1)		2013
19	Dr. S.S. Bhakar Dr. Garima Mathur Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Sanchayan Prestige International Journal of Management and IT Vol.2(2)	ISSN: 2277-1689	June- Dec 2013
20	Dr. S.S. Bhakar Dr. Tarika Singh	Handbook for Writing Research Paper	ISBN: 978-93-81212- 51-6 Bharti Publication	Jan 2014
21	Dr. S.S. Bhakar Dr. Vinod Bhatnagar Dr. Richa Banerjee	Sustainability Management and Power of Innovation,	ISBN: 978-93-82951- 49-0 Bloomsbury Publishing India Pvt. Ltd	Jan 2014
22	Dr. S.S. Bhakar Dr. Garima Mathur Dr. Navita Nathani Dr. Tarika Singh Prof. Shailja Bhakar	Sanchayan Prestige International Journal of Management and IT Vol.3(1)	ISSN: 2277-1689	Jan- June 2014
23	Dr. S.S. Bhakar Dr. Vinod Bhatnagar Dr. Richa Banerjee	Sustainability Management and Power of Innovation Vol. II	ISBN: 978-93-84898- 74-B Bloomsbury Publishing India Pvt. Ltd	Jan 2015
24	Dr. S.S. Bhakar Dr. Richa Banerjee Dr. Amitabha Maheshwari Prof. Sneha Rajput	Creative and Innovative Excellence for World in Motion Vol. I	ISBN: 978-93-81212- 98-1 Bharti Publications, New Delhi	Jan 2015
25	Dr. S.S. Bhakar, Dr. Shailja Bhakar	A Procedural Guide To Write A Research Paper	ISBN : 978-93- 85000-07-2 Bharti Publications, New Delhi	April 2015
26	Dr. S.S. Bhakar and Dr. Navita Nathani	A Handbook on Writing Research Paper in Social Sciences	ISBN 978-93-85000- 27-0 Bharti Publications, New Delhi	2015

Faculty serving on the editorial boards of national and international journals

Many Senior faculty members of the Institute are serving on the editorial/review boards of national. Some are mentioned Below:

Dr. S.S. Bhakar

- Director, Industrial Forum, Gwalior for the year 2015-16.
- Executive President, Gwalior Management Association, Gwalior since 2005 till date.
- Vice Chairman, Quality Circle Form of India, Gwalior Division, The only quality circle form that represents Madhya Pradesh State since Oct. 2012 till date.
- Chairman Indian Society for Training and Development, Indore Chapter for the year 2003-04.
- Chief Editor, International Journal of IT and Management, Sanchayan since 2010 till date
- Member Editorial Team, Gujarat Journal of Psychology, A Journal of Gujarat Academy of Psychology, Ahemdabad
- Elected Member National Council, Indian Society for Training and Development, New Delhi (2001 – 02 and 2002 - 03).
- Secretary, ISTD - Indore Chapter (2000-2001) Coordinated all activities of the Chapter. Including promotion and coordination of two Executive Development Programs conducted by the Chapter on themes Managerial Skills for Technical Personnel and Managerial Skills for Higher Performance. Monthly meetings of the members of ISTD affiliated to Indore Chapter were regularly organized.
- Coordinator, Production Management and Quantitative Techniques Group (1994- 2003). Looking after all activities related to the group such as assignment of faculty for various courses in the area, development of teaching material, curriculum and detailed syllabi development etc.
- Professor In-Charge, University Examinations (1998 – 99 and 2002 - 03). Looked after all aspects of semester examination. Activities included were, preparation of timetable for the semester examinations, correspondence regarding semester examinations and results with university, two semester examinations are held every year. Also coordination of entrance examinations for various Institutions for which the Institute is a center. The Institute is a center for entrance examination of institutes like NITIE, NMIMS, K G Somaya, AIMS etc.
- Professor In-charge, Internal Assessment and Examinations (1995 - 97). Coordinated all activities related to internal assessment (continuous evaluation having nine different components) including preparing time table for conduction of tests getting the final internal assessment sheets ready and correspondence with university regarding internal assessment.
- Chairman - Admissions Committee (1995 – 97 and 2000 - 2001). Coordinated all the activities related to the admissions to Post graduate and under graduate programs i.e. issue of forms for admission, correspondence with candidates, admission tests, conducted exclusively for the Institution by AIMA, organized Group Discussions and Personal Interviews and prepared final list of selected candidates for three batches of MBA, BBA, BCA, MIB and six Diploma Programs.
- Member - Group Discussion and Interview Panel of All India Management Association, New Delhi for MBA admissions in Management Institutions of Madhya Pradesh (1996 - 1998). Was panel member for conducting Group Discussions and Personal Interviews for admission to MBA Program of all the institutions of Madhya Pradesh.
- Member, Syllabus Development Committee for Management Education, DAVV, Indore (1996 - 2003). Attended Curriculum and detailed Syllabi workshop in the year 1997 and

coordinated the Curriculum and Syllabi Development workshop in the year 2000. Curriculum and detailed syllabi for all the management courses run by Devi Ahilya University were developed in the workshops.

- Member, Proctor Committee, DAVV, Indore (1998-99). Was actively involved in all the cases handled by the committee.

Dr. Navita Nathani

- Editor, Indian Journal of Accounting, IJA ISSN: 0972 1479
- Reviewer , FIIB business review
- Associate Editor, Prestige International Journal, Sanchayan
- Reviewer, CREATIVE DISCOURSE – An International Interdisciplinary Journal ISSN : 2348 9979
- Editor, IJFA

Dr. Garima Mathur

- Reviewer of Research in World Economy International Journal of SCIEDU PRESS.
- Reviewer of International Journal of Innovation, Management and Technology.
- In the Editorial board of International Journal of Advanced Research in Management and Social Sciences (IJARMSS) (Journal of Greenfield Advanced Research Publishing House).
- In the Editorial board of International Journal of Advances in Research and Technology (IJOART).
- Editor- Prestige International Journal of Management- Sanchayan
- Associate Editor- Indian Journal of Accounting

Dr. Tarika Singh

- Editor in IJFA (International Journal of Applied Finance and Accounting)
- Associate Editor: PJITM, Sanchayan

Dr. Amitabha Maheshwari :

- Reviewer ADR Publications: Journal of Advanced Research in Accounting and financial management

Dr. Nischay Upmanyu:

- Reviewer Journal of advanced research in operational and marketing management.

Dr. Gaurav Jaiswal

- Editorial Team Member, Journal of Management Value & Ethics ISSN-2249-9512

Dr. RPS Kaurav

- Reviewer, IJCMS (Indian Journal of Commerce and Management Studies), Mumbai, India, [March, 2011 – October, 2014] 3 years, 8 months
- Member of Editorial Board, JMVE (Journal of Management: Values and Ethics), Gwalior, India, International liaison, inviting entries and reviewing papers for journal, <http://www.jmveindia.com/team.html> [October, 2012 - till]

- Associate Editor, APJMER (Asia Pacific Journal of Management and Entrepreneurship Research), Bengaluru, India http://www.lebanonfoundation.org.in/html/mgt_editorial.html [January, 2013 - till]
- Reviewer AJBM (African Journal of Business Management), Nairobi, Victoria Island, Lagos
- Reviewer IJCHM (International Journal of Contemporary Hospitality Management), Published by *Emerald*
- Associate Editor APJMER (Asia Pacific Journal of Management and Entrepreneurship Research), Bengaluru, India
- Reviewer IJM&P (Independent Journal of Management & Production)

Faculty members on the organization committees of international conferences, recognized by reputed organizations / societies: Some faculty members of the Institute are served as members of the Institute on the organization committees of international conferences, recognized by reputed organizations/societies like AIMS International, All India Management Association (AIMA), *Association of Indian Management Schools (AIMS)*, Indore Management Association (IMA), Indian Society for Training and Development (ISTD), Indian Society of Technical Education (ISTE), etc. Some are as below:

Dr. SS Bhakar

- Member academic Council, Bahra University, Shimla
- Executive President, Gwalior Management Association, Gwalior since the year 2005 till date.
- Chairman Indian Society for Training and Development, Indore Chapter for the year 2003-04.
- Elected Member National Council, Indian Society for Training and Development, New Delhi (2001 – 02 and 2002 - 03)
- Honorary Secretary, Indian Society for Training and Development - Indore Chapter (2000 - 2001)
- Associate Member, Institution of Electronics and Telecommunication Engineers, New Delhi.
- Member, Indore Management Association

DR. Garima Mathur

- Gwalior Management Association
- Indian Accounting Association

Dr. Navita Nathani

- Member of Gwalior Management Association
- Member of All India Accounting Association
- Member of Junior Chamber International, India ,Gwalior City

Number of publications listed in International Database (for Eg: Web of Science, Scopus, Humanities International Complete, Dare Database - International Social Sciences Directory, EBSCO Host, etc.)

- 300 number of papers published in peer reviewed journals (national / international)
- 59 Chapters in Books

- 18 Edited Books
- 14 Books with ISBN numbers

Some are mentioned below:

Faculty	Paper in journals	No. of Paper In Conf. Proceedings	Monographs	Chapter in Books	Books Edited	Books with ISBN/ISSN numbers	No. listed in Int.data base	Citation Index	SNI P	SJ R	Impact factor	h-index
Dr. S. S. Bhakar	38	34	3	7	22	22	65	28	-	-	-	4
Dr. Shailja Bhakar	15	29	-	5	5	5	36	16	-	-	-	1
Prof. Sneha Rajput	07	12		6		ISBN: 9789381212981	20	1				1
Dr. Raturaj Baber	10	07	-	-	-	-	-	-	-	-	-	-
Dr. RPS Kaurav	20	17	-	4	1	1	8	10	.35	1	-	2
Dr. Garima Mathur	31	21	-	8	2	ISBN: 978-81-910494-0-4	27	14				2
Dr. Gaurav Jaiswal	9	15	-	4	3	ISBN: 978-93-85000-10-2; ISBN 9789382563570	17	6				2
Dr. Ravindra Pathak	9		-	3	2	ISBN: 9789382563570	10	2				1
Dr. Richa Banerjee			-	3	4	ISBN: 9789381212981; ISBN 9789384998748	21					
Dr. Chanda Gulati	2	2	-	2			10	1			6.53	1
Dr. Tarika Singh	44	23	-	1	6	ISBN 9789381212516; ISBN 935-050-061-1; ISBN 935-050-061-1; ISBN 978-81-910494-2-8; ISBN 978-81-910494-2-8		54				2
Prof. Ritu Gangil	2	2	-									
Dr. Nischay Upmanyu	2	21	-	5			31	4				1
Prof. KK		18	-		3	ISBN	21	6				2

Yadav						9789385000 089						
Dr. Shilpa Sankpal	11	16	-	9	1		31					1
Dr. Navita Nathani	40	14	-		03	ISBN 978-93-85000-27-0 ISBN 978-81-910494-2-7 ISBN 978-81-910494-2-8)	18	2				1
Prof. Satish Bansal	3	11	-	2			4	3				1
Prof. Shilpa Sankpal	11	16	-	9	1	ISBN 978-81-7446-719-9	31	12				1
Prof. Pranshu man Parashar			-				04					
Prof. P K Singh		1	-				8					
Prof. Praveen Aronkar	2	3	-									
Prof. Abhay Dubey	4	12	-				10					
Reeta Chauhan	-	05	-	-	-	-	-	-	-	-	-	-
Dr. Nandan Velnkar	06	17	-	1	1	-	1	-	-	-	-	-

3.4.4 Give Details of:

❖ Details of Research Awards won by Faculty members

Dr. SS Bhakar

- Pride of International Education Excellence Awards, by Global Achievers Foundation Awards on April 11, 2015 at Kathmandu. Nepal
- Bharat Shiksha Ratan Award by Global Achievers Foundation for excellence in education management on December 18, 2014.
- Best Director Award (Central India) during Indian B-School Awards by Discovery Education Media Private Ltd., New Delhi on April 12, 2014.
- Rajiv Gandhi Education Excellence Award by Indian Solidarity Council for Outstanding Achievement in the field of Education, on May 28, 2013.

Dr. Garima Mathur

- Received **Best Paper Award** on “A Perceptual Study of Professionals towards Corporate Governance” in the 1st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.

Dr. Navita Nathani

- Received Best Paper Award on “A Perceptual Study of Professionals towards Corporate Governance” in the 1st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.

Dr. Ashish Mehra

- Received the Best Presenter Award for the paper titled “Branding through ‘Mobile Vantage Points’ and its effects on business” in the National Conference on Turbulent Business Environment: The Road Ahead, held at Gitarattan International Business School, Delhi on February 11th & 12th, 2011.
- Received the Best Paper Award for the paper titled “Identifying Key Determinants of Internet Banking Service Quality” in the 2nd International Conference on Management and Behavioural Sciences held by S.M.B.S., Jodhpur at Haridwar (U.K.) on 4th and 5th June, 2011.
- Received the Best Case Award (for Interdisciplinary Scope) for the Case Study titled Sports Roots: The Challenge of Transforming Sports in India in the Global Summit on Management Cases held at IIM-Raipur in collaboration with ET Cases on 12-13 Dec. 2014.
- Have been invited to present a published Case Study titled “Entrepreneurship Spirit Wins the Day” by the Case Centre in their 40th Anniversary Conference organized at the IIM Bangalore 8-9 Sept. 2014.

Dr. Gaurav Jaiswal

Received Best Research paper for “A Study of Buying Behaviour of Consumers towards Private Banks” presented in 3rd National Conference conducted by AIMA, New Delhi held on October 13, 2008.

Dr. Tarika Singh

- Begged “ Bharat Jyoti Award” by IIFS New Delhi for outstanding leadership in the field of Academics
- Begged Young Researcher Award (2010) in 3rd International Conference and Seminar by Indian Accounting Association at Trivandrum, Kerala
- Won best paper in the national conference on “Governance in Healthcare: Current Challenges and Future Perspective, organized by Institute of Health Management and Research (WHO Collaborating Centre) from November 25-26, 2010

Prof. Sneha Rajput

Best Paper Award in National Seminar on “Sustainable Competitive Advantage through Integrated Marketing Approach” Organized by Prestige Institute of Management, Gwalior on September 12, 2015 for paper entitled “Product Quality & Product Price as an antecedents of Customer Satisfaction: A study of Beauty Care Products in India”.

❖ **Recognition received by the faculty from reputed professional bodies and agencies are as follows:**

At PIMG the contribution of faculty is remarkable. For the same faculty contributes, participate, and present their research works at State, National, and International fronts. PIMG management provides full support by sanctioning Academic Leaves for attending conferences, in India and abroad besides sponsoring registration fees, TA, DA, Conveyance, etc. At the time of promotion research scores from APA are evaluated every year. A full time faculty member is required to attend two national and one international conference in an academic year provided that his/her paper has been accepted for presentation. And participation in All In House Workshops and Conferences is mandatory along with research paper presentation. In case of Ph.D. Scholars, Academic leave are granted for attending course work classes and preparation of other required reports from time to time.

Indicate the average number of successful M.Phil. and Ph.D. scholars guided per faculty.

The Institute being a recognized research centre of the University, the following scholars have been awarded Ph.D. degree during last five years: **Guide wise List of Successful PhD**

Scholars in Last Five Years

Name of Guide	Name of Scholars	Title
Dr. S.S. Bhakar	Seema Mehta	Service quality, Trust, Customer satisfaction as predictors of customer Loyalty-A study of Healthcare Sector
	Olleti Venketa Rao	Performance, Value and Satisfaction as Predictors of Repurchase Intentions: a Study of Automotive Tires
	Nitin Sikarwar	Impact of Advertising Message in Development of Brand Image? - An Exploratory Study
	Nishchaya Upmanyu	Effect of Brand Extension on Brand Image in Fast Moving Consumer Goods at Gwalior Region
	K K Pandey	Trust among Channel Partners and Supply Chain Effectiveness: A Study of Pharmaceutical Industries
	Manisha Pandey	Major Predictors of Consumer Satisfaction in Banking Sector
	Sabu A. Joseph	Antecedents of Supply Chain Effectiveness: A Study of Readymade Garments Sector
	Aashish Mehra	Branding through Self-service Technologies: Effect of Internet Banking Service Quality on Customer Satisfaction, Brand Image and Customer Retention
	Jawahar Jangir	Impact of Individual and Organizational Factors on Workers Productivity

	Sneha Rajput	Antecedents of Impulse Buying: A Study of Consumer Buying Behavior With respect To Trade Fair in Indian Context
	Pooja Bhakuni	Effect of store image and brand image on repurchase intention: A Study of the readymade garment stores
Dr. Navita Nathani	Mukesh Deole	Time Series Behaviour of Import & Export Of SAARC Countries
	Jaspreet Kaur	Relationship between order flows, stock prices , exchange rate and GDP
	Manpreet Kaur	Value Addition Vs Working Capital Management: Study of Manufacturing Companies
	Archana Dixit	Causality and Cointregretion in Stock Market among the OIC Country
	Parul Kulshreshtha	Consequences of Human Resource Practices: Study of Insurance Sector
	Megha Mishra	Determinants of FDI Inter- intra industry linkages in India
	Prateek Pathak	Measuring Financial Literacy through financial , knowledge, behavior and attitude : Indian Evidence
	Rajshree Sharma	Dynamics of Financial Structure and Value of the firm : Inter industry Linkages
Dr. Garima Mathur	Swati Agarwal	
	Mr. Pushpendra	Impact of HRD Practices on Organizational Outcome
	Shilpi Upadhyay	Antecedents of organizational citizenship behavior- study of IT sector
	Chetna Pandey	Antecedents of employee loyalty: a study of educational institutes of MP.
	Rekha Shrivatawa	Effects of individual and organizational characteristics on work outcomes
	Saurabh Sharma	Determining the customer satisfaction and customer loyalty in print media
	Monika Jain	Antecedents and consequences of employee engagement in public sector.
	Divya Mishra	
Dr. Tarika Singh	Monika Gupta	Modeling the Relationship between Intellectual Capital and Firm's Performance: A Study of Financial Sector
	Chhaya Mittal	Stock Prices Synchronicity and Corporate Governance Mechanism: Evidence from Indian Market

	Neha Yadav	Financial Stress Management and Employee Performance in Academic Context
	Vivaswan Singh	SEM Approach to Service Quality in Tourism Industry: A Study from Domestic Tourist Perspective
	Ravi Tewari	Impact Of Perceived Justice On Employee Behaviour
	Prateek Sisodia	A Comprehensive Study about the Job Satisfaction in Indian Education Sector: Issues & Challenges
	Saurabh Mishra	Impact of Salesperson Brand Personality congruence on Salesperson Brand Identification, Motivation and Performance Outcomes- In Indian Context

❖ What is the stated policy of the College to check malpractices and misconduct in research?

The Institute has code of ethics for research (respect for Intellectual Property Rights of individual and Institutions). The Institute strictly follows Jiwaji University norms for Ph.D. In case of Journals the blind review of journals and e-journals ensures impartiality and check on malpractices. In case of book published in conferences a written undertaking is taken from each of the author that the work is genuine and original. Even after declaration the articles are checked using some standard softwares like Small SEO Tools, Wiper, Turnitin Etc.

❖ Does the College promote interdisciplinary research? If yes, how many inter departmental / inter disciplinary research projects have been undertaken and mention the number of departments involved in such an endeavour.

PIMG promotes interdisciplinary research as well. Since, PIMG is an established research centre, research scholars from diversified expertise area are registered under recognized Ph.D Guides. The guides are encouraged to undertake research scholars to accomplish their Ph.D. in interdisciplinary area. Not only the faculty members are encouraged to undertake research scholars from interdisciplinary area but they are also promoted to undertake the research projects of students with varied fields of expertise and interests. In case of The Major Research Projects of students of MBA , BBA , B.Com are assigned proportionately to the faculty mentors of different specializations so as to have interdisciplinary projects and publications in respective areas. More than 300 Research Projects are undertaken by students and guided by Faculty members in PIMG.

❖ Mention the research awards instituted by the College.

The institution extends full support for the professional development of the faculty. At PIMG the research environment is so rich and to enhance the research aptitude among the faculty members Institute organizes National Research Methodology Workshop in the month of August every year and this practice is on track since 2009. Till date seven National Research Methodology

Workshops are successfully conducted by PIMG, so that faculty can give their best. Faculties are encouraged by giving best teacher award, best Ph.D. thesis award during international conferences held every year.

Not only among faculty is the research environment present even among students which is shown by their participation in National and International Conferences.

Details of Research Awards/Recognitions Received by Faculty:

Awards won by Faculty members

Dr. S.S. Bhakar

1. Pride of International Education Excellence Awards, by Global Achievers Foundation Awards on April 11, 2015 at Kathmandu. Nepal
2. Bharat Shiksha Ratan Award by Global Achievers Foundation for excellence in education management on December 18, 2014.
3. Best Director Award (Central India) during Indian B-School Awards by Discovery Education Media Private Ltd., New Delhi on April 12, 2014.
4. Rajiv Gandhi Education Excellence Award by Indian Solidarity Council for Outstanding Achievement in the field of Education, on May 28, 2013.

Dr. Garima Mathur

- Received **Best Paper Award** on “A Perceptual Study of Professionals towards Corporate Governance” in the 1st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.

Dr. Navita Nathani

- Received Best Paper Award on “A Perceptual Study of Professionals towards Corporate Governance” in the 1st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.

Dr. Ashish Mehra

- Received the **Best Presenter Award** for the paper titled “Branding through ‘Mobile Vantage Points’ and its effects on business” in the National Conference on Turbulent Business Environment: The Road Ahead, held at Gitarattan International Business School, Delhi on February 11th & 12th, 2011.
- Received the **Best Paper Award** for the paper titled “Identifying Key Determinants of Internet Banking Service Quality” in the 2nd International Conference on Management and Behavioural Sciences held by S.M.B.S., Jodhpur at Haridwar (U.K.) on 4th and 5th June, 2011.
- Received the **Best Case Award** (for Interdisciplinary Scope) for the Case Study titled Sports Roots: The Challenge of Transforming Sports in India in the Global Summit on

Management Cases held at IIM-Raipur in collaboration with ET Cases on 12-13 Dec. 2014.

- Have been invited to present a published Case Study titled “Entrepreneurship Spirit Wins the Day” by the Case Centre in their 40th Anniversary Conference organized at the IIM Bangalore 8-9 Sept. 2014.

Dr. Gaurav Jaiswal

- Participated and Presented a Paper “A Study of Buying Behaviour of Consumers towards Private Banks” in 3rd National Conference conducted by AIMA, New Delhi held on October 13, 2008. The paper has awarded with Best Research paper title.

Dr. Tarika Singh

- **Bagged “Bharat Jyoti Award” by IIFS, New Delhi** for outstanding leadership in the field of Academics.
- Bagged Young Researcher Award (2010) in 33rd International Conference and Seminar by Indian Accounting Association at Trivandrum, Kerala
- Won best paper in the national conference on “Governance in Healthcare: Current Challenges and Future Perspective, organized by Institute of Health Management and Research (WHO Collaborating Centre) from November 25-26, 2010.

Awards won by Institute:

Ranked among the Top 1000 B-schools in The World
(Ed-universal Official Selection, Paris)

- A+ category among Management Institutions
(Business Management CHRONICLE, Issue: Jan 2012)
- Ranked 46th IN Intellectual Capital among India’s Best B-schools
(Business World, Issue: June 2012)
- Ranked 18th among India’s Power B-Schools
(The ICMR-4Ps B&M B-School Survey, Issue: June 2012)
- “Certificate Of Excellence” by IAO
(International Accreditation Organization: August 2012)
- AA category among Management Institutions
(MBA by Choice: Issue: Sep 2012)
- A++ category among Management Institutions
(Business India, Issue: Nov 2012)
- 33rd rank India’s Top B-School Brands: 2012
(Business Barons Issue: November 2012)
- Ranked 30th among Management Institutions in India
(Silicon India, Issue: 2012)
- A++ Among All India’s Best B-School Survey 2013
(Business and Management: Chronicle Issue: December 2012)
- Outstanding B- School Award 2012 in Central India
(MBA BY CHOICE, Award Special, Issue: March- April 2013)

- Ranked 44th among Management Institutions in India (Silicon India, Issue: 2013)
- Ranked 59th among India's Best B-schools (Business World, Issue: July 2013)
- Ranked AA among India's Best B-schools (MBA by Choice, Issue: July-August 2013)
- 31rd rank India's Top B-School Brands: 2013 (Business Barons Issue: October 2013)
- 11th rank India's Top Emerging B-School of Excellence: 2013 (GHRDC- CSR Issue: November 2013)
- 83rd rank India's Top B-School : 2013 (Business Today: November 2013) (<http://businesstoday.intoday.in/bschools/state-city-wise-analysis.jsp>)
- 56th rank India's Young B-School that surge ahead: 2013 (Careers 360, Issue: November 2013)
- A++ Rating in Top B School in India (Go Education 2013 <file:///C:/Users/Prestige/Desktop/go%20education%202013.pdf>)
- Award For Education Excellence :2013 (By The Indus Foundation in Indo-Global Education Summit 2013)
- AA+ Rating in Top B-schools in Central India: 2014 (Career360, Issue December 2013)
- A++ Rating in Top B-schools in India: 2013 (Business India, Issue: October 2013)
- 30th Rank in Top Emerging B-School of Excellence (Competition Success Review, Issue: November 2013)
- 23rd Rank in Top B-School of India (Business Barons, Issue: February 2014)
- 16th Rank in Top 50 B-School in India (Higher Education Review, Issue: April 2014)
- 61st Rank in B-School in India (Times B School, <http://www.timesbschoolsurvey.org/.2014>)
- A4 Rank in Best B-School in India (Business Standard, Issue: May 2014)
- 29 Rank in Best B-School Placement Survey {India Business Journal, Issue: October 2014, Vol.X(4)}
- 15th Rank in Return on Investment (Business Today, Issue: October 2014)
- 6th Rank in Top Emerging B-Schools of Excellence of India (Competition Success Review - GHRDC, Issue: November 2014)
- 60th Rank in Top B-Schools of India (Business World, Issue: December 2014)
- AA+ Rating In Top B Schools of the Central India (Career360 Survey 2014 <http://www.bschool.careers360.com/top-b-schools-in-madhya-pradesh-2014>)

- A2 Rating in Top B-Schools of India
(Indian Management- A Journal of AIMA,53(11) Issue: November 2014)
- A++ Rating in Top B-Schools of India
(Chronicle Survey Issue: September 2014)
http://www.cat100.in/bm13/BM_Survey-Sept-2014.pdf
- A Rating in Top B-Schools of India
(Chronicle Survey 2015)
<http://www.chronicleindia.in/pdf/Survey2015.pdf?830e82>
- AA+ Rating In Top B Schools of the Central India
(Career360 Survey 2015 Issue November 2014)
<http://www.bschool.careers360.com/articles/top-b-schools-in-madhya-pradesh-2015>)
- A++ Rating In Top B Schools of the India
(Business India; Issue December 2014)

3.4.9 State the incentives given to faculty for receiving state, national and international recognitions for research contributions.

At PIMG the contribution of faculty is remarkable. For the same faculty contributes, participate, and present their research works at State, National, and International fronts. PIMG provides full support by sanctioning Academic Leaves for attending conferences, in India and abroad besides sponsoring registration fees, TA, DA, Conveyance, etc. At the time of promotion research scores from APA are evaluated every year. A full time faculty member is required to attend two national and one international conference in an academic year provided that his/her paper has been accepted for presentation. And participation in All In House Workshops and Conferences is mandatory along with research paper presentation. In case of Ph.D. Scholars, Academic leaves are granted for attending course work classes and preparation of other required reports from time to time.

3.5 Consultancy

3.5.1 Give details of the systems and strategies for establishing institute-industry interface?

- The institution has well structured and developed placement cell which helps in establishing industry-institute relationship. The institute has a faculty coordinator to look after consultancy, MDP's and EDP's. The executive from the industry are invited to interact with students and faculty members.
- The industry also invites faculty members for training of their staff.
- The institute also provides consultancy to industry executives within the premises.
- The amount earned from the consultancy is shared by the institute in 70:30 ratio.

3.5.2 What is the stated policy of the institution to promote consultancy? How is the available expertise advocated and publicized?

- The institution encourages faculty members to prepare modules in their specialized area.

- To provide the consultancy institute allows to utilize facilities including LCD Projector, printing, photocopy and well equipped training rooms etc.
- The faculty members are also allowed to avail OD for the same.
- The institution has stated policy of sharing earnings in the ratio of 30:70 between institute and faculty.
- For consultancy institution has a system for promoting available expertise.
- The publicity is done through webpage and Leaflets are mailed to the organizations.

3.5.3 How does the institution encourage the staff to utilize their expertise and available facilities for consultancy services?

The institute provides support and guidance in developing modules for consultancy. The institute provides free WI-FI facility, laptop facility to prepare modules.

3.5.4 List the broad areas and major consultancy services provided by the institution and the revenue generated during the last four years.

Major consultancy has been provided to various organizations under “Quality Council of India”. A number of consultancies had been provided to various ITI colleges to find out problem areas. The details are given below:

S.No.	DRAWEE BANK & BRANCH	CH./ D.D. NO./CASH	CH./D.D. (DATE)	AMOUNT	ORGANIZATION
1	IDBI BANK	50252	12/12/2012	5000.00	VIRAM WOOLLENS
2	HDFC BANK	251426	12/12/2012	2000.00	J.B. MANGHARAM FOODS PVT LTD.
3	PUNJAB NATIONAL BANK	25626	12/12/2012	2000.00	SURYA ROSHNI LTD
4	ALLAHBAD BANK	136314	13/12/2012	2000.00	ULEX LTD.
5	CASH		19/12/2012	3000.00	SRF
6	IDBI BANK	55719	22/12/2012	5000.00	J.K.TYERS
7	CASH	CASH	11/01/2013	2000.00	GODREJ
8	CASH	CASH	22/01/2013	2000.00	PUNJ LOYD
9	IDBI	56483	31/01/2013	10000.00	JK TYRE
10		136469	21.01.13	1000.00	ULEX LTD.
11		251652	06.02.13	21000.00	J.B.MANGARAM
12	AXIS	614378	13.02.13	5000.00	RITNAND BALVED EDUCATION FOUNATION
13	CASH	CASH	11.03.13	20000.00	JAI SHRI RAM PVT LTD
14	CASH	CASH	11.03.13	20000.00	G.R.PVT. I.T.I.
15	CASH	CASH	13.03.13	10000.00	ITI MANASA
16	CASH	CASH	13.03.13	10000.00	KALPATAVA ITI BHANPUR
17	NEFT (GUNA)	NEFT	31.03.13	10000.00	KAPIL JAIN (GUNA)
18	IDBI	209644	28.02.13	6000.00	JK TYRE

19	CASH	CASH	28.02.13	2000.00	GOVIND PATEL & RAJESH CHAUHAN
20	SBI	382619	19.02.13	2000.00	KURLON
21	PNB	25695	21.02.13	2000.00	SURYA ROSHNI
22	PNB	231549	21.02.13	2000.00	SURYA ROSHNI
23	ICICI BANK	475007	19.02.13	1000.00	G.P.CONTRACTION
24	CASH	CASH	30.03.13	1000.00	JAMUNA AUTO LTD
25		306	30.03.13	20000.00	J.B.MANGARAM

S. NO	DRAWEE BANK & BRANCH	CH./D.D. NO.	CH./D.D. (DATE)	AMOUNT	ORGANIZATION NAME
1	IDBI BANK	210127	30.03.13	10000.00	J.K.TYRE & INDUSTRIES (GERNAL GMA NEWSPAPAR)
2	HDFC	252236	11.06.13	10000.00	J.B.MANGARAM (GERNAL GMA NEWSPAPAR)
3	SBI	751952	01.07.13	10000.00	JAMUNA AUTO INDUS LTD.
4	NEFT	TRF	05.06.13	10000.00	ISLAMIA PVT ITI INODRE

Other Details:

S. No.	DETAILS	MODE OF PAYMENT	DATE	AMOUNT	ORGANIZATION NAME
1	CASH DEPOSITED IN SHIVPURI	CASH	18.04.13	10000.00	REDIANT ITI SHIVPURI
2	CASH DEPOSITED IN SHIVPURI	CASH	26.04.13	10000.00	REDIANT ITI SHIVPURI
3	CASH DEPOSITED IN SHEOPUR	CASH	24.04.13	30000.00	CHAMBAL ITI SHEOPUR
4	CASH DEPOSITED	CASH	26.04.13	25000.00	GALAV RISHI PVT ITI BHIND
5	CASH DEPOSITED	CASH	04.05.13	10000.00	KALPTARU PVT ITI BHANPURA
6	CASH DEPOSITED	CASH	04.05.13	10000.00	MANASA PVT ITI MANASA
7	CASH DEPOSITED	CASH	04.05.13	10000.00	SHRI KANTHA PVT BHANPURA
8	NEFT	TRF	13.05.13	20000.00	VAISHNO ITI
9	NEFT	TRF	13.05.13	20000.00	MANAS ITI
11	CASH DEPOSITED	CASH	31.05.13	10000.00	DAKSHA PVT ITI INDORE
12	NEFT	TRF	05.06.13	10000.00	ISLAMIA PVT ITI INODRE
13	NEFT	TRF	10.06.13	10000.00	S.S.S.MD PVT ITI INDORE

14	BANK OF INDIA	206711	11.06.13	10000.00	GALAV RISHI PVT ITI
15	CASH DEPOSITED	CASH	11.06.13	10000.00	NUTAN PVT ITI
16	CASH DEPOSITED	CASH	12.07.13	10000.00	MAA TRIMUKHA PVT ITI MEHGAON BHIND
17	CASH DEPOSITED	CASH	12.07.13	10000.00	GYANVEER PVT ITI SAGAR

MODE	CH./D.D. NO.	CH./D.D. (DATE)	AMOUNT	ORGANIZATION NAME
CHEQUE	9888	30.04.14	2000	THE EMERALD HEIGHTS INTERNATIONAL SCHOOL
CHEQUE	398654	30.04.14	4000	THE SHISHUKUNJ INTERNATIONAL SCHOOL
CHEQUE	6888	30.04.14	6000	LOKMANYA VIDYA NIKETAN HIGHER SECONDARY S
CASH	81	30.04.14	4000	ST.MARYS HIGHER SECONDARY SCHOOL MHOW
CASH	82	30.04.14	2000	SHRI.SATHYA SAI VIDHYA VIHAR INDORE
CASH	83	30.04.14	2000	SHRI BALAJI ACADEMY KANNOD
CASH	84	30.04.14	4000	ST. MARYS SR.SECONDARY SCHOOL SAGAR

Consultancy by other Faculty Members

- Consultancy on "Fundamental Glossary of Tourism" development is provided to Commission for Scientific and Technical Terminology, Ministry of HRD, during October 26, 2015 - October 28, 2015 by Dr. RPS Kaurav.
- Consultancy provided on **Expectations of consumer by privatization of MPSEB for next agencies: A study in Gwalior** as Principal Investigator for Collaborative by Essel Group and pManifold during April-September, 2012.
- Consultancy provided on **Expectations of consumer by privatization of MPSEB for next agencies: A study in Gwalior** as Principal Investigator for Collaborative by Essel Group and pManifold during April-September, 2014.
- Consultancy on "Business Communication Skill and Articulation Skill" to Chartered Accounts students on 9 June 2015 by Mr. Devendra Sharma.

Consultancy on Time Management and Planning and Prioritizing 16 June 2015 by Mr. Devendra Sharma.

3.6 Extension Activities and Institutional Social Responsibility (ISR)

3.6.1 How does the institution promote institution-neighbourhood community network and student engagement, contributing to good citizenship, service orientation and holistic development of students?

The institute promotes institution neighborhood network through Rotract Club and NSS which allows faculty as well as students to pursue activities for community development.

- The institute organizes regular seminar / workshop for the holistic development of students.
- The Institute has established NSS Self Finance Unit in 2014. Till now NSS cell of the institute has organized 14 social events between the period of April, 2014 to August, 2015.
- Rotary International has given Charter to install Rotaract Club in the Institute to provide opportunity to the students of PIMG to serve the society in general and weaker sections in particular and carry out programs to maintain the ecological balance.

3.6.2 What is the Institutional mechanism to track students' involvement in various social movements / activities which promote citizenship roles?

- The institute encourages the students to identify and conduct various social activities under the banner of NSS Unit and Rotary Club. Institute has appointed a coordinator for NSS Unit and Rotary Club. These coordinators have to supervise the whole event and direct the students in every part of the activity.
- These events have been designed, organized and executed by the PIMG students only. Faculty members are there just to guide them for necessary execution of the events.
- Some of the past events organized by the students are –
 - Voters Awareness Mission
 - International Environmental Day
 - Blood Donation Camp
 - International AIDS Day
 - Good Governance Day
 - Transport Awareness Day
 - Pan Card Camp
 - International Day against Drugs Abuse etc.

3.6.3 How does the institution solicit stakeholder perception on the overall performance and quality of the institution?

The institute using various feedback sources to solicit stakeholder perception to improve the performance and quality of the Institution. Institute collects this information in the following ways-

- Every year the institute is evaluated by the Jiwaji University panel as part of the annual approval process. The panel members used to give various comments after the institute inspection. These comments will be utilized to further improve the deficiencies and overall improvement.
- The institute also uses a faculty performance review system in each semester, the students feedback was collected from all Post graduate classes on different dimensions e.g. Course Content, Teaching Pedagogy, Teaching Skills, Use of innovative teaching methods, timely completion of internal component etc. Each faculty is getting his/ her feedback and has to discuss with the principal for further improvement.

- Various academicians from India & abroad used to visit the institute on various events during the whole year, their feedback were also collected in the visitor book. The institute uses these feedbacks for further improvements.
- The institute also receives feedback from different company representatives visiting the campus for student's session and campus placements. Training & Placements departments used to collect all such feedback in formal & informal way.

3.6.4 How does the institution plan and organize its extension and outreach programmes? Providing the budgetary details for last four years, list the major extension and outreach programmes and their impact on the overall development of students.

The Institute plans all the extension and outreach services with the help of all clubs of Institution as Rotaract Club, Specialisation Club, NSS etc. The faculty coordinators of each clubs encouraged the member students to bring plan of activities to them. Faculty coordinators decide the activity and discuss with the Principal for comment and finalization. Once an activity finalized by the institute, respective club has to conduct it through their member students.

Budgetary Details

	2011-12	2012-13	2013-14	2014-15
ROTARACT CLUB EXP.	NA	NA	23125.00	3000.00
N.S.S.EXP.	NA	NA	NA	10360.00
NATIONAL SEMINARS (UNDER SPECIALIZATION CLUBS)				
1. H.R.SEMINAR	NA	NA	NA	63709.00
2. I.T.SEMINAR	NA	NA	NA	63061.00
3. MARKETING SEMINAR	NA	NA	NA	75746.00
4. FINANCE SEMINAR	NA	NA	NA	79821.00

The institute conducted voter Awareness Rally in 2014, Book Donation Drive in 2014, Blood Donation Camp on 12th May 2014, Donation of Woolen Clothes in 'Prayas', Swachata Abhiyan, Plantation etc. These events sensitize the students of the institute towards the weaker, underprivileged section of the society. They also learn about their responsibilities for various social responsibilities. By participating in these activities, students get the skills of planning, organizing and executing etc.

3.6.5 How does the institution promote the participation of students and faculty in extension activities including participation in NSS, NCC, YRC and other National/International agencies?

The faculty members are nominated by the Institute as Program Officers in NSS and Faculty Coordinators for Rotaract Club. They plan activities to be undertaken for the year as per the prepared time table. The outreach programs of the college aim at community development and

sensitization of the community towards social responsibilities. Thus, students and faculty members are motivated to take initiatives in community services. The management supports these activities. Some of these activities are as follows:

- The Institute organizes Blood Donation Camp, Tree Plantation Camp every year with the help of other external bodies.

3.6.6 Give details on social surveys, research or extension work (if any) undertaken by the college to ensure social justice and empower students from under-privileged and vulnerable sections of society?

The institute undergoes several activities to ensure social justice under Rotaract Club. Few of them are listed below:

Book Donation Drive: The students of the institution conducted a preliminary survey to find out the needy students and Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other used/unused stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club, in the drive we have collected more than 9000 nine thousand books from 25 schools of Gwalior. The Rotaract members have visited various institutions and explained the importance of the drive and then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior, where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari. On a first note a library has already set at Senior Citizen Day Care Centre, Kampoo.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society. They put in their efforts for making the identity cards for senior citizens along with 'Varishth Nagrik Sewa Sansthan' and 'Social Justice Department' of Gwalior district on every third Saturday of the month continuously for three months that is July, August and September.

Teach Program: Students of PIMG under Rotaract club of Prestige Gwalior, Participated in the TEACH program launched by Rotary international in Chinor village. As a part of this program students have contributed to the literacy program of around 250 people in the village wherein students are supposed to do the following activities:

- In order to teach the villagers groups of people with similar age group were formed.
- Arrangement of teaching kits through sponsorship from the various organizations and individuals has been done.
- Conduction of regular two hours classes at Chinor village
- Conduction of Pre and Post literacy test approved by Rotary International.

3.6.7 Reflecting on objectives and expected outcomes of the extension activities organized by the institution, comment on how they complement students' academic learning experience and specify the values and skills inculcated.

The extension activities help the students for various academic learning by making them aware about various social and general issues. Students expected to have following outcomes of the extension activities in the form of learning.

- **Sensitivity towards Environment:** Institute conducted an environmental Protection Rally on 5th June, 2014. Students prepared slogan, banner and posters for the rally. During the rally they educated the nearby locality for the Environmental Protection.
- **Encouraging Plantations:** As environmental safety, on the day of World Environmental Day (21st June, 2015); institute organized a drive for plantations. The students participated in the big number and planted lots of trees within college premises. The students become aware of plantation and understand the importance of environmental safety.
- **Sensitivity towards Health & Hygiene:** Institute organized Blood Donation Camp on 4th June, 2014 in the institute premises. Many students have donated the blood during the camp. They also learned the benefit of blood donation for him and society also. The institute also organized rally on AIDS awareness on 1st December, 2014; the students prepared poster, banners for the awareness of AIDS in the local community.
- **Sensitivity towards Traffic Rules:** Institute organized a campaign on Traffic Rules on 5th January, 2015 to make students aware towards safe driving and safety rules during the driving.
- **Importance of used Books:** Institute organized a Book Donation drive with the help of Rotract Club. The students collected 9000 books from 25 schools of Gwalior region. The drive helps the students to learn the importance of old books for the poor students and encouraged them to protect their books and donate them to others.

3.6.8 How does the institution ensure the involvement of the community in its reach out activities and contribute to the community development? Detail on the initiatives of the institution that encourage community participation in its activities?

Institute has incepted Rotract Club of Prestige Gwalior a Junior club of Rotary International Foundation in February 2014, National Service scheme (NSS), Specialization based club i.e. Marketing Club, Finance Club, Informational Technology Club, Human resources club with the major objective of involving community in its outreach activities. Many activities have been conducted by these Clubs for the development of the community. Activities conducted by these club results in the participation of community members in its activities. A detail of activities conducted by these clubs are as follows:

- **Foundation Day:** On the occasion of Foundation day of Rotract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.
- **Blood Donation:** On 12 May 2014 Rotract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and

by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

- **Book Donation Drive:** Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.
- **Senior Citizen Identification Card:** Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.
- **Drawing Mela:** An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.
- **Voter's Awareness Rally:** Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Ilayaraja was the Chief Guest on the occasion.
- **PRAYAS:** Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as **PRAYAS** in which they have collected woolen clothes from the locality and

distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes.

- **Swachhata Abhiyaan:** Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO's in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway Station on 04.02.2015 . In every week members put their efforts to make our railway station clean. In the same segment we are also organizing the seminars and rally's to create the awareness for Clean India campaign.
- **AASHAYEIN:** The students of HR club organized an event for the differently able girls.

On 30.09.2015 in Prestige Collage Campus for the 30 girls of Miss Hellen Killer CWSN Chhatrawas the event was organized by the student of the HR club (PeoplEarth). The main motive of this event was to provide a platform to differently-able girls to show their talent. Student of the HR club collected donation from the students and the faculty members of the PIMG. Total Rs. 10,000 fund was collected by donation. HR club organized different competition like dance, singing, rangoli and drawing for differently able girls of chhatrawas. Prizes were also given to winner and runner up participants along with fans for chhatrawas.

3.6.9 Give details on the constructive relationships forged (if any) with other institutions of the locality for working on various outreach and extension activities.

- **Educational Institute in the Locality:** An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the event member's have visited to the various educational institutes located in Gwalior city i.e. Gwalior Glory High School, Little Angels High Schools, Greenwood High School, Air Force School, Army School Gwalior, Ram Krishna Vidhya Mandir, Kiddy's Corner, Central Academy High School, Simpikins public school, Sanskaar Public school and silver bells high school and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd , and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.
- **Social Organization Varishth Nagrik Sewa Sansthan:** VNSS is an social organization working for the welfare of senior citizens of the society. Students of institute is participating in the various activities conducted by this organization as a volunteer time to time e.g. Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months

- **Association with Rotary clubs:** All the chapters of rotary international in Gwalior shares a good relationship with the institution and conducting various activities in the locality as Rotary club of Gwalior Veerangana organized a program on voter's awareness in the institute premises in the esteemed presence of DM, Gwalior.
- Rotaract club of Prestige Gwalior organized a tree plantation in association with all the chapter's of rotary club i.e. rotary club Gwalior, Central, Mahanager, Laurels, Midtown, Veerangana, Yugal, Wisdom, Royal, BirlaNagar in the presence of DGE Rotary International District Mr. Bhupendra Jain and District Magistrate Gwalior Dr. Sanjay Goyal
- Rotaract club of Prestige Gwalior and ICICI Prudential together organized a mega event in the locality under the name of Drawing Mela.

3.6.10 Give details of awards received by the institution for extension activities and/contributions to the social/community development during the last four years.

- Member's of Rotaract club of Presitge Gwalior was honored by Ex. Mayor of Gwalior Mrs. Smaikhsa Gupta, Assistant General Manager State Bank of India Mr. Neveen Dhimaan, Managing Director Deendayal Industries, General Manager Nai Dunia Mr.Manvendra Dwivedi and Honorary Secretary Madhya Pradesh Chamber of Commerce and Industries Mr. Bhupendra Jain for the wonderful coordination of Flower Exhibition show Gulistaan 2015.
- Received an Appreciation letter from District governor of Rotary International District 3053 for book donation drive initiative taken up by Rotaract club of Prestige Gwalior.
- Received an Appreciation letter for the conduction of mega plantation event in the Rotary district 3053 from District governor elect office.

3.7 Collaborations

3.7.1 How does the institution collaborate and interact with research laboratories, institutes and industry for research activities. Cite examples and benefits accrued of the initiatives – collaborative research, staff exchange, sharing facilities and equipment, research scholarships etc.

- **Visibility and Identity:** PIMG every year is conducting National Research Methodology workshop since 2009, International Conference since 2010, National Case writing Workshop for more than last seven years, Specialization wise National Seminars i.e on Marketing, Human Resource, Finance, IT and Library Sciences. PIMG is inviting students and research scholars from other institutions located in India and abroad. Some of these events are sponsored by business houses with some specific amount. The Institute is also conducting conferences, seminars and workshops in collaborations with the agencies of national and international reputes like AICTE etc. Every year PIMG is conducting BOOT Camp for students inviting International guest faculty. And throughout the year Extra Mural Lectures are taken by International guest faculty.
- **Diversity:** The Institute is also conducting various certificate courses on software (Advanced MS Excel, Tally, SPSS, etc.). The Institute has a formal interaction with research and educational bodies like AIMA, ECCH, AIMS International, Proquest, etc. for research related activities. The faculty members are also active at Research Gate.

The Institute is known for various students and faculty oriented activities which includes both co-curricular and extra-curricular activities. Thus diverse activities are being conducted. PIMG has got a unique teaching pedagogy for students to prepare them for corporate world. Pedagogy includes, Major Research Projects, Learning through movies, Group Discussions, Mock Interviews, Seminars, Pre Placement Workshop, Presentations etc. Internal Exams are conducted using online MCQ Test.

- **Academic and Financial Benefits:** The Institute receives sponsorships from various business organizations and academic related institute like AICTE, MSME etc in kind or cash for conduction of co-curricular and extra-curricular activities which has financially helped the Institute. Every Year in the month of April, the case writing workshops is conducted where in , the teams visits the various renowned organizations like Cadbury, Surya Roshni, Kurlon, Dainki bhaskar, Hotels of MPTDC etc, and interacts to develops real life case studies which benefits to the academic community. During workshops and conferences the discussion/interaction, areas of common interest and possibilities of collaboration are identified with the industry and other agencies that will be converted into consultancies, MDPs, projects, etc.

3.7.2 Provide details on the MoUs/collaborative arrangements (if any) with institutions of national importance/other universities/ industries/Corporate (Corporate entities) etc. and how they have contributed to the development of the institution.

The institute has signed MOUs with the following foreign universities, institutions and organizations:

- IMA-CMA (Certified Management Accountant) eight months course for students
- STR SHARE CENTER: Facilitates research related to Hospitality Industry and also providing a short term course of Hotel Analytics to students.
- ISLP, conducting training and research work on International Statistical Literacy.
- Dainik Bhaskar Group
- Central Park
- Rotary International District 3053
- Madhya Pradesh Chamber of Commerce and Industries Gwalior
- SBI, For providing student loan.
- Central Bank: For providing student loan.

3.7.3 Give details (if any) on the industry-institution-community interactions that have contributed to the establishment / creation/up-gradation of academic facilities, student and staff support, infrastructure facilities of the institution viz. laboratories / library/ new technology /placement services etc.

Every year management representatives, computer and library upgradation committees and the representatives of the industry meet and suggest how to upgrade computer lab, library and other facilities like conference hall, class rooms, etc. On the basis of suggestions following facilities were already implemented:

1. Interactive White Boards
2. Wi-Fi connectivity
3. CC TV Cameras
4. MIS for Teaching and Non-teaching Departments

5. Interactive Website
6. OPAC for library Accession.
7. Placement and Alumni Webpage/Software
8. Instant messaging: Placement Committee @ Whatsapp
9. Instant messaging: Prestige Faculty and Staff i.e. PFS @ Whatsapp
10. Video Conferencing Facility
11. Online Data Sources like Proquest, J Gate etc.
12. Online Internal Test for Students
13. Online conduction of Interviews, Exam, etc. for the purpose of Placements
14. Online Attendance Software ACCSOFT.
15. Television Set at Central location like conference room, Canteen and Reception
16. Online Examination Process.

The Impact of the Institutional collaborations are formally reviewed

The Impact of the Institutional collaborations are formally reviewed by various organization like Business World, Business Chronicle and management, Business Today, Business Baron, Career 360, AICTE- CII, Go getter, GHRDC, Business Today, Business Standard etc where institute participated and has been ranked phenomenally. Some of the ranking received in last five years are mentioned below

Name of the Magazine/Journal	Vol.	Issue No.	Year	Date/Month	Ranking	Level
Ed Universal Paris	NA	NA	2007-08	15-Oct-07	1000	World Across
Just Career	8	1	2010	Jan	A++	All India
Just Career	8	6	2010	June	A++	All India
AIMA- Business Standard	50	5	2011	May	a4	All India
Career 360	NA	NA	2011	Dec	55	state
Business & Management Chronicle	16	3	2012	Jan	A+	ALL India
Business & Management Chronicle	NA	NA	2012	Dec	A++	ALL India
Business World	NA	NA	2012	June	46 (Intellectual Capital)	All India
ICMR B&M	7	6	2012	June	18	India Power B School
International Accreditation Org	NA	NA	2012	Aug	Certificate of Excellence	All India
Siliconindia	NA	NA	2012	Na	30	All India
Business India	NA	NA	2012	Nov	A++	All India
Business Baron	NA	NA	2012	Oct-Nov	33	All India
Business Today	NA	NA	2012	Oct	136	All India
MBA by Choice	NA	NA	2012	Jul-Sep	AA	All India
MBA by Choice	NA	NA	2012	Jul-Sep	7 (Industrial Interface)	All India
Siliconindia	NA	NA	2013	Na	44	All India
MBA by Choice	NA	NA	2013	March-April	Outstanding B School in Central India	All India

Business World	NA	NA	2013	July	18	Regional
Business World	NA	NA	2013	July	59	All India
Business & Management Chronicle	17	1	2013	Jan	A++	All India
Business Baron	NA	NA	2013	Oct	31	All India
MBA by Choice	NA	NA	2013	July-Aug	AA	All India
Business Today	NA	NA	2013	Nov	83	All India
Career 360	NA	NA	2013	Nov	56 (India' s Young B-School that surge Ahead)	All India
Career 360	NA	NA	2013	Nov- Dec	AA+	State
Go Education			2013		A++	All India
Indus Foundation in INDO GLOBAL Summit			2013		Award for Education Excellence	All India
Business India	NA	NA	2013	Oct	A++	All India
GHRDC- CSR	NA	NA	2013	Nov	11	Top Emerging B School
GHRDC- CSR	NA	NA	2013	Nov	30	Top Emerging B School
CSR	NA	NA	2013	Nov	2	state (Private)
AIMA- Business Standard	53	11	2014	Nov	A2	All India
Business Baron	NA	NA	2014	Feb	23	All India
Business World	NA	NA	2014	Dec	60	All India
CSR- GHRDC	NA	NA	2014	Nov	89	All India
CSR- GHRDC	NA	NA	2014	Nov	6	Top Emerging B School
CSR- GHRDC	NA	NA	2014	Nov	2	state (Private)
Higher Education	NA	NA	2014	April	16	All India
India Business Journal	10	4	2014	Oct	29	Placement Survey
Business India	NA	NA	2014	Dec	A++	All India
Times B School	NA	NA	2014		61	All India
Business Standard	NA	NA	2014	May	A4	All India
Business Today	NA	NA	2014	Oct	15 (ROI)	All India
career 360	NA	NA	2014		AA+	All India
Indian Management (Journal of AIMA)	53	11	2014	Nov	a2	All India
Chronicle Survey	NA	NA	2014	Sep	A++	All India
Chronicle Survey	NA	NA	2015		A	All India
career 360	NA	NA	2014	Nov	AA+	Central India
TheWeek-Hansa Research	NA	NA	2015	Oct	60	All India (Private B-school)
Competition Success Review	NA	NA	2015	Nov	4	Top B- Schools of Excellence

3.7.4 Highlighting the names of eminent scientists/participants who contributed to the events, provide details of national and international conferences organized by the college during the last four years.

The Institute has conducted more than 20 National Events including five National Case Writing Workshops wherein the participants develop case based on the real problems after visiting to various organizations and cases are published by The Case Centre (earlier European Case Clearing House). National Research Methodology Workshop is organized every year in the month of August wherein the participants develop a research paper in the workshop after understanding the research tools like AMOS, SPSS and specialized lectures on topics like Review of Literature, Plagiarism, Methodology, Eviews, Referencing etc. 5 National Research Methodology Workshops have been conducted since 2011. Four Specialization wise Seminars i.e. one National Seminar on Marketing, one National Seminar on Human Resource Management, one National Seminar on Information Technology and Library Sciences and one National Seminar on Financial Management has been organized by the Institute. Institute has also organized Five National Annual Fest i.e. 'Spandan' especially for students since 2011, wherein fourteen different activities are organized and students from across the country give warm response to the event. 7 International Conferences are organized by the Institute since 2011 in which the research papers are invited from various parts of the world. A Best Ph.D Competition is also part of the Conference wherein Ph.D holders are invited for the presentation and the winner is honored with a Certificate along with the cash prize.

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1	Dr. Amitabha Maheshwari	10 th National Case Writing Workshop	2011	Institution and Participation fee
2	Dr. Garima Mathur	11th National Case Writing Workshop	2012	Institution and Participation fee
3	Dr. Shilpa Sankpal	12th National Case Writing Workshop	2013	Institution and Participation fee
4	Dr. Tarika Singh	13th National Case Writing Workshop	2014	Institution and Participation fee
5	Dr. Gaurav Jaiswal	14th National Case Writing Workshop	2015	Institution and Participation fee
6	Dr. Shailja bhakar	3rd National Research Methodology Workshop	2011	Institution and Participation fee
7	Dr. Navita Nathani	4th National Research Methodology Workshop	2012	Institution and Participation fee
8	Dr. Garima Mathur	5th National Research Methodology Workshop	2013	Institution and Participation fee
9	Prof. Chanda Gulati	6th National Research Methodology Workshop	2014	Institution and Participation fee
10	Dr. Nischay Upmanyu	7th National Research Methodology Workshop	2015	Institution and Participation fee
11	Dr. RPS Kaurav	1 st National Seminar-MKTG	Sep/15	Institution and Participation fee

12	Dr. Nandan Valenkar	1 st National Seminar- FIN	May/15	Institution and Participation fee
13	Prof. KK Yadav	1 st National Seminar- IT & LS	Feb/15	Institution and Participation fee
14	Dr. Guarav Jaiswal	1 st National Seminar- HR	Nov/15	Institution and Participation fee
15	Dr. Nandan Valenkar	Spandan' 15 Management and IT Fest	2015	
16	Dr. Vinod Bhatnagar	Spandan' 14 Management and IT Fest	2014	
17	Dr. Gaurav Jaiswal	Spandan' 13 Management and IT Fest	2013	
18	Dr. Richa Banerjee	Spandan' 12 Management and IT Fest	2012	
19	Dr. Aashish Mehra	Spandan' 11 Management and IT Fest	2011	
20	Prof. Satish Bansal	Spandan' 10 Management and IT Fest	2010	

B. International Conference

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1	Dr. Navita Nathani	Organizer – 1 st International Conference	2010	Institution and Participation fee
2	Prof. Seema Mehta Prof. Tarika Singh Prof. ShailjaBhakar	Co-Organizers – 1 st International Conference	2010	Institution and Participation fee
3	Dr. Garima Mathur	Organizer 2 nd International Conference	2011	Institution and Participation fee
4	Prof. Anindita Chkraborty Prof. Amitabha Maheshwari Dr. K K Pandey	Co- Organizer 2 nd International Conference	2011	Institution and Participation fee
5	Dr. Tarika Singh	Organizer 3 rd International Conference	2012	Institution and Participation fee
6	Dr. Aashish Mehra Prof. K. K. Yadav	Co- Organizer 3 rd International Conference	2012	Institution and Participation fee
7	Dr. Shailja Bhakar	Organizer 4 th International Conference	2013	Institution and Participation fee
8	Prof. Nitin Paharia Prof. Gaurav Jaiswal	Co- Organizer 3 rd International	2013	Institution and Participation fee

	Prof. Ravindra Pathak	Conference		
9	Dr. Vinod Bhatnagar	Organizer 5 th International Conference	2014	Institution and Participation fee
10	Dr. Richa Banarjee	Co- Organizer 5 th International Conference	2014	Institution and Participation fee
11	Dr. Amitabha Maheshwari Prof. Sneha Rajput	Co- Organizer 6 th International Conference	2015	Institution and Participation fee
12	Dr. Amitabha Maheshwari	Organizer 7 th International Conference	2016	Institution and Participation fee
13	Prof. Sneha Rajput Prof. Chanda Gulati	Co- Organizer 7 th International Conference	2016	Institution and Participation fee

List of eminent academicians and scientists/visitors

Dr. A.S. Pandey	Assistant Professor	University Of Petroleum & Energy Studies
Abha Grover	Astt.Professor	
Akhilesh Mittal	Professor	People's Institute Of Management & Research
Arindam Chakrabarty	Professor	Indian Institute Of Tourism &Travel Management
Axay Dube	Chief Operating Officer	Indor Management Association
Braham Jeet Singh	Principal	Ramshree India International School
Chandrashekhar Barua	Director	Indian Institute Of Tourism &Travel Management
Dr,Sapna Parashar	Professor	Nirma University Of Science&Technology
Dr. A. U. Rahman	Director	Ballaram Hanuman Das Charitable Trust
Dr. A.R. Tripathi	Professor	Banaras Hindu University Varanasi
Dr. A.S. Pandey	Assistant Professor	University Of Petroleum & Energy Studies
Dr. Anant Deshmukh	Reader	Rashtrasant Tukdoji Maharaj Nagpur University, Nagpur
Dr. Arabinda Sahu	Professor	Department Of Accounting & Information Systems Islamic University Kushtia
Dr. Atul Negi	Director	Prestige Institute Of Engineering & Science
Dr. D.P.Mishra	Director	Shri Vaishnav Vidyapeeth
Dr. D.T. Manwani	Professor &Head	Shail Group Of Institutions
Dr. Gyanendra Gautam	Director	Gwalior Institute Of Medical Scieinces
Dr. J.P.N. Palia	Vice President	Madhav Institute Of Technology & Science,Gwalior
Dr. K.S. Gupta	Associate Dean	Ibs Bangalore
Dr. K.S. Tiwari	Regional Director	Indira Gandhi National Open University
Dr. Kavita Karan	Professor	Nanyang Technological University
Dr. L. N. Singhal	Professor	Deptt. Of Business Administration Univertsity Of Rajasthan, Jaipur
Dr. M.C. Gupta	Professor	D.D.U. Gorakhpur University
Dr. M.K.Soni	Director & Dean	Manav Rachna International University
Dr. Manas Das	Director	International Management Institute

Dr. Manimala Puri	Director	Jayawant Shikshan Prasarak Mandal Group Of Institutions
Dr. N.D. Mathur	Professor	Deptt.Of Economic Administration And Financial Management University Of Rajasthan Jaipur
Dr. N.K. Totala	Reader	Institute Of Management Studies Devi Ahilya Vishwavidyalaya
Dr. Nilanjan Sengupta	Professor	Institute Of Management Technolgy
Dr. P.C. Jain	Principal	Shri Ram College Of Commerce
Dr. Parimal H. Vyas	Professor	The Maharaja Sayajirao University Of Baroda
Dr. Parimal H. Vyas	Professor	The Maharaja Sayajirao University Of Baroda
Dr. Prashant Gupta	Director	Sanghvi Institute Of Management & Science
Dr. R.K. Jain	Director	Prestige Institute Of Management Dewas
Dr. Rajiv Kr. Agarwal	Registrar	Jaganth University
Dr. Rakesh Vikram	Principal	Alwar Institute Of Engineering & Technology
Dr. Ravinder Vinayek	Professor & Dean	Faculty Of Commerce
		Indian Institute Of Information Technology & Management
Dr. S.G. Deshmukh	Director	
Dr. Sangeeta Sharma	Proffesor	Birla Institute Of Technology And Science
	Assistant Professor	
Dr. Sapna Parashar		Nirma University
Dr. Shefali Gautam	Director	Shiva Institute Of Management Studies
Dr. Usha Manjunath	Professor	Birla Institute Of Technology And Science
Dr. V. K. Gautam	Director	Modern Group Of Institues
Dr. V. N. Pradhan	Principal	Deepshikha College Of Technical Education
Dr. V.K. Gautam	Director	Modern Group Of Institues
		Shri Rambeobada Kamla Nehru Engineering College
Dr. V.S. Deshpande	Principal	
Dr.A.R.Tripathi	Professor	Banaras Hindu University Varanasi
Dr.Alka Sharma	Principal	Little Angels High School
Dr.Ashok K. Chauhan	Chairman	Akc Group Of Companies
Dr.Atul Negi	Director	Perstige Institute Of Engineering & Science
Dr.Avabinda Saha	Professor	Islamic University
Dr.D.P.Mishra	Director	Shir Vaishnav Vidyapeeth
Dr.D.T.Manwani		Ibs Indor
Dr.Gopal Ranjan		
Dr.Gyanendra Gautam	Director	Gwalior Institute Of Medical Sciences
Dr.K.S.Gupta		Ibs Bangalore
Dr.Kartik Dave		Pacific Institute Of Management
Dr.Kavita Karan	Professor	Nanyang Technological University
Dr.M.C.Gupta	Professor	D.D.U .Gorakhpur University
Dr.M.K.Soni	Director	Manva Rachna International Unversity
Dr.Manimala Puri	Director	Jayawany Shikashan Prasarak Mandal
Dr.Nilanjan Sengupta		Institute Of Management Technology
Dr.P.C.Jain	Principal	Shri Ram College Of Commerce
Dr.R.K.Jain	Director	Perstige Institute Of Management Dewas
Dr.Rajat Agrawal	Professor	Indian Institute Of Technolohgy Roorkee

Dr.Rajiv Kumar Agarwal	Professor	Jagannath University
Dr.Rakesh Vikram	Principal	Alwar Institute Of Engineering & Technology
Dr.Ravinder Vinayek	Professor	M.D.University
Dr.Sangeeta Sharma	Professor	Birla Institute Of Technology & Science
Dr.Shefali Gautam	Director	Shiva Institute Of Management Studies
Dr.Usha Manjunath	Professor	Birla Institute Of Technology And Science
Dr.V.S.Deshpande	Principal	Shri Ramdeobada Kamla Nehru Engineering College
G. Soral	Professor And Head	Deptt.Of Accountancy And Statistics
Gulser Meric	Professor Of Finance	Rowan University
Harendra Sharma	Secretary	Shriram Group Of College
Jaishree Gupta	Principal	Bhartiyam Vidya Niketan
Kedar Shukla	Professor	Gidc Rajju Shroff Rofel Business School
Kedar Shukla	Proffesor	Gidc Rajju Shroff Rofel Business School
Kiran Dhody	Principal	Kendriya Vidyalya No-1
Lt. Colonel Joginder Singh Lamba	Director	Pridartan
Manasa Nagabhushanam		Amity Global Business School
Michael D. Goblirsch	Regional Director	American Soybean Association International Marketing of Asia Subcontinent
Mr.Vivek Sapru	Professor	Acropolis Institute Of Technology & Research
Nikhil Agarwal	Professor	Institute Of Management Technolgy
Prof . Anand V. Sapre	Professor	Acropolis Institute Of Technology & Research
Prof. Anoop K. Saxena	Director	Institute Of Management Studies Bundelkhnad University
Prof. B.P. Saraswat	Director	Maharshi Dayanand Saraswati University
Prof. Navin Mathur	Professor & Director	Department Of Business Administration University Of Rajasthan,Jaipur
Prof. R.S. Jaglan	Registrar	Guru Jambheshwaruniversity Of Science And Technology
Prof. Rajeev Kumar	Professor	Ibs Gurgaon
Prof. S.K. Sharma	Chairman	The Technological Institute Of Textile &Scienes
Prof. Sukan C. Jain	Professor & Director	Om Vindhyavasini Institute Of Management
Prof. V.N. Rajasekharan Pillai	Vice Chancellor	Indira Gandhi National Open University
Prof. Vikram Singh Tyagi	Visiting Faculty	Iim Ahmedabad
Prof.Akhilesh Mittal	Professor	People's Institute Of Management & Research
Prof.Anand V. Sapre	Director	Acropolis Institute Of Technology & Research
Prof.B.P.Saraswat	Director	Maharshi Dayanand Saraswati University
Rajnish Jain	Director	Devi Ahilya University
Rakesh Chouhan	Assistant Professor	Sanghvi Institute Of Management & Scieince
S. Janakiramanan	Professor	Sim Ubniversity 535 A Clementi Road Singapore
S.N. Bagchi	Director	Lokmanya Tilak Jankalyan Shikshan Sanstha
Satish G. Chetty	Director	Sanghvi Institute Of Management @ Science

Sharad Goel	Programme Director	University Of Petroleum & Energy Studies
Shyam S. Lodha	Chairman	Southern Connecticut State University
Snehal Titus	Programme Exe.	Institute Of Management Technology

Dr Raghuvveer Singh.	
Shri Furqan Qamar	Vice Chancellor, University of Rajasthan, Jaipur
Shri Dinesh	Advisor UGC
Prof M.S. Sodha	Ex. Vice-chancellor, D.A.V.V, Lucknow Univ., Barkatullah Univ

3.7.5 How many of the linkages/collaborations have actually resulted in formal MoUs and agreements? List out the activities and beneficiaries and cite examples (if any) of the established linkages that enhanced and/or facilitated.

❖ **Industry Institute Interface**

PIMG has a Strong **Industry Institute Interface, wherein** Industry inputs are received at time of placement, On the Job Trainings and Summer Internships. Along with Industrial Representative, Academicians are playing vital role who visit the Institute on various platforms like as resource persons of FDPs, research methodology workshops, case writing workshops; as panelists of various events; and as members of external viva voce exams also contribute to curriculum. They are also represented on bodies like academic council, executive council, board of studies of the Institute.

❖ **Internship, On-the-Job Training and MOU's**

The institute has in process few MOU's for carrying out collaborative research projects which are as follows:

- IMA-CMA (Certified Management Accountant) eight months course for students
- STR SHARE CENTER: Facilitates research related to Hospitality Industry and also providing a short term course of Hotel Analytics to students.
- ISLP, conducting training and research work on International Statistical Literacy.
- Dainik Bhaskar Group
- Central Park
- Rotary International District 3053
- Madhya Pradesh Chamber of Commerce and Industries Gwalior

❖ **Other MOU's**

- The institute has signed MOUs with the following foreign universities, institutions and organizations:
- SBI for providing student loan.
- Central Bank: For providing student loan.

❖ **Research Publication**

- The Institute is having membership of THE CASE CENTER, EUROPE for case study publications.
- The Institute is having membership of AIMA for various research activities.

- The Institute is having membership of GMA, Indore for various professional activities related to students and faculty members.
- The Institute is regularly exchanging its International Journals with many renowned Journals.
- The Institute is having chapters of ISTD
- The Institute is regularly participating in B-School Surveys conducted by renowned names like Business World, Business Today etc and ranking are published.
- The Institute is regularly participating in B-School Surveys conducted by MHRDC.

❖ **Student Placement**

The Institute maintains relationship with many world renowned companies for final and summer placements of the students. PIMG has a rich series of Extra Mural Lectures conducted by Industrial and Academia Experts across the globe. Besides this industry regularly visit the Institute for training program, workshops, conferences, etc. At the same time students are also visiting industry for the purpose of training. These Institute-Industry interactions also create placement possibilities.

3.7.6 Detail on the systemic efforts of the institution in planning, establishing and implementing the initiatives of the linkages/ collaborations. Any other relevant information regarding Research, Consultancy and Extension which the college would like to include.

The institution devotes time and efforts comprehensively in planning, establishing and implementing the initiatives of the linkages/ collaborations through various modes. A number of things are done in the area to achieve the same. The institute has established following cells for development of industry linkages and collaborations.

1. Research and Development Cell

2. Entrepreneurship Development Cell

- PG students are engaged in research activities.
- UG students are utilised effectively towards consultancy and extension activities which also helps in upliftment of their capabilities.

S. No.	Team	Team Name
1	International Collaborations	Dr. RPS Kaurav- Coordinator Prof. Abhay Singh Chauhan- Co-coordinator

S. No.	Team	Team Name
1	Consultancy & Training	Dr. Shailja Bhakar Prof. Megha Yadav Prof. Abhay Dubey

The institution devotes time and efforts comprehensively in planning, establishing and implementing the initiatives of the linkages/ collaborations through various modes. A number of things are done in the area to achieve the same. The institute has established following cells for development of industry linkages and collaborations.

1. Research and Development Cell

Name	Department	Status
Dr. S. S. Bhakar	Director	Chairman
Dr. Garima Mathur	Human Resource	Coordinator
Prof. Shailja Bhakar	Marketing	Co- Coordinator
Dr. Navita Nathani	Finance	Member
Dr. Tarika Singh	Finance	Member
Prof. Chanda Gulati	Human Resource	Member
Dr. Nischay Upmanyu	Marketing	Member

2. Entrepreneurship Development Cell

- PG students are engaged in research activities.
- UG students are utilised effectively towards consultancy and extension activities which also helps in upliftment of their capabilities.

S. No.	Team	Team Name
1	Entrepreneurship Development Cell	Dr. Navita Nathani- Coordinator Dr. Ravindra Pathak- Co-coordinator

CRITERION IV: INFRASTRUCTURE AND LEARNING RESOURCES

4.1 Physical Facilities

4.1.1. What is the policy of the Institution for creation and enhancement of infrastructure that facilitate effective teaching and learning?

In order to enhance infrastructure to promote teaching learning process, the institute has up gradation committees for library facilities, placement, and computer lab. These committees submit their report on up-gradation needs every academic year. Committees meet every year to review and suggest enhancement needed in infrastructure. The Director accumulates all the requirements and puts up the requirements in governing body meeting for approval. On approval of the Governing body, the director in consultation with the society ensures that the required infrastructural improvements are carried out as per requirements. In addition the specialization and program coordinators also submit their report to the director.

The few recent initiatives include:

1. The classrooms for undergraduate programs were equipped with furniture, white boards and LCD projectors.
2. The creation of Room of Silence.
3. Development of play ground facilities
4. Purchased three buses for local transport of students (both boys and girls)
5. Hostel Facilities for boys and girls in rented premises
6. Installation of Air Coolers in class rooms
7. Installation of ACs, in computer labs and faculty lounge

The physical infrastructure is as per UGC and AICTE norms.

4.1.2. Detail the facilities available for

a) **Curricular and co-curricular activities – Classrooms, technology enabled learning spaces , seminar halls, tutorial spaces, laboratories, botanical garden, Animal house, specialized facilities and equipment for teaching, learning and research etc.**

b) **Extra –curricular activities – sports, outdoor and indoor games, gymnasium, auditorium, NSS, NCC, cultural activities, Public speaking, communication skills development, yoga, health and hygiene etc.**

a) **Curricular and co-curricular activities –**

Classrooms	Seminar Hall
Tutorial rooms	
Facilities/equipment installed in class rooms for teaching	Laboratories
<ul style="list-style-type: none"> ● LCD Projectors ● 24 hrs internet facilities in the college labs. ● Wi-Fi facility in all class rooms 	<ul style="list-style-type: none"> ● The Institute has created six computer labs with 340 nodes having all the required licensed software.

<p>Additional facilities and equipment to facilitate</p> <ul style="list-style-type: none"> • Lap tops issued to all the faculty members • Overhead Projectors • Xerox Machines • Computers • Audio Players 	<ul style="list-style-type: none"> • The institute has installed 8 Mbps lease line and Five broad band connections of 1 Mbps each.
Library	
<ul style="list-style-type: none"> • The library is equipped with 15000 books out of which 5000 books are placed in reference section • Access to two Online resources (Proquest and J-gate), CD library, and e-books 	<p>Fourteen multimedia nodes connected to LAN with internet connectivity are provided in the reference section of the library for students to access on line resources</p>

b) Extra-curricular activities

Sports, Outdoor and Indoor Games	Communication Skills Development
<ul style="list-style-type: none"> • Cricket Kits and cricket practice net • Badminton kits for six players and indoor practice court • Table Tennis (2 Tables) with kits for four players • Basketball Court • Volley Ball Ground • Chess boards • Carom Boards 	<ul style="list-style-type: none"> • Language Labs for students to work on their communication skills (English language)
NSS – for Social activities	Rotary Club – For social activities

4.1.3 How does the institution plan and ensure that the available infrastructure is in line with its academic growth and is optimally utilized? Give specific examples of the facilities developed/augmented and the amount spent during the last four years (Enclose the Master Plan of the Institution/campus and indicate the existing physical infrastructure and the future planned expansions if any).

Master Plan of the Institution indicating the existing physical infrastructure and the future planned expansions:

The college has a good infrastructure. The beautiful campus caters to the growing needs of students and faculty. The highly committed administration ensures that the available infrastructure is optimally utilized.

The class rooms are occupied from 9 am in the morning to 5 pm in the evening for teaching programmes. All the computer laboratories are used throughout the day for conducting practical, skill development courses and workshops. The college seminar hall is constantly used for academic functions, National and International Conferences, Cultural Programmes for University and State level festivals, stage rehearsals and interactive sessions of the students and the faculty with eminent

educationists and practitioners from India and abroad. The Seminar Hall is also regularly used for conducting seminars and presentations for the students.

The college library ensures the optimum use of the books and journals. The college hostel extends its accommodation facility to students of the Institute on first come first serve basis. The hostel facilities are also extended to outside delegates coming for attending any workshop or contest.

Specific examples of the infrastructural facilities developed/ augmented/the amount spent during the last four years:

	Facilities Developed/Augmented	Amount Spent (Rs.)
2012-2013	Building work in progress	1379873
	Furniture account	497727
	Office equipments	425034
	Electric installation	173694
	Computer Account	1873473
	Library books	131359
	Photocopier	415220
	Land at Gwalior	00
	Hostel equipments	15000
	Bus Account	744010
	Sports Items	00
2013-2014	Building work in progress	874752.50
	Furniture account	338196
	Office equipments	254376
	Electric installation	58503
	Computer Account	2187345
	Library books	123599
	Photocopier	630923
	Land at Gwalior	0
	Hostel equipments	0
	Bus Account	1115385
	Sports Items	0
2014-2015	Building work in progress	973412
	Furniture account	208718
	Office equipments	413968
	Electric installation	0
	Computer Account	358818
	Library books	156404
	Photocopier	437528
	Land at Gwalior	0
	Hostel equipments	0
	Bus Account	1356849
	Sports Items	0

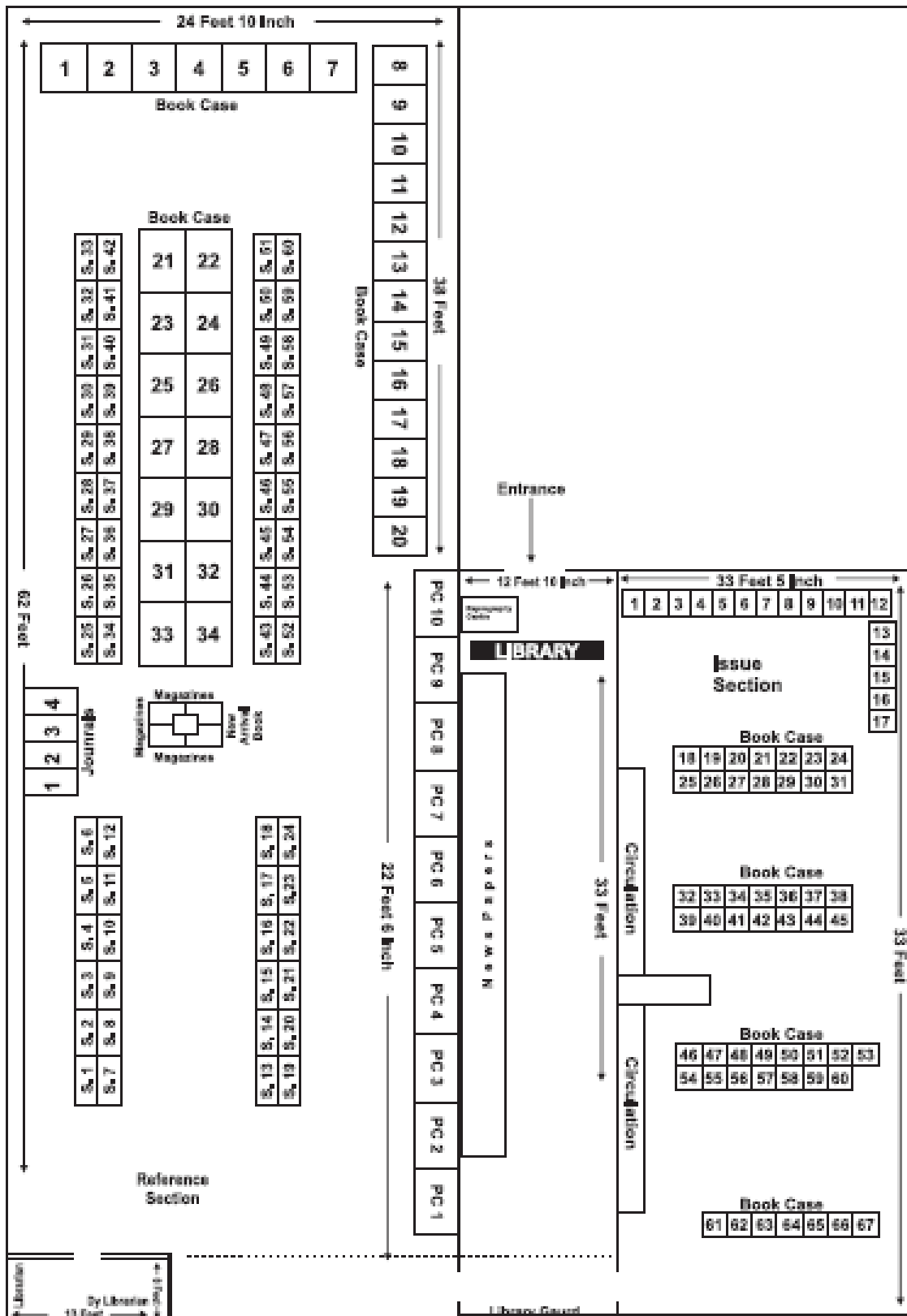
Sr. no	Building	Area (Sq ft)
1.	Principal & General Office	2647.5

2.	Seminar Hall	3090.30
3.	Teaching Area up to Accounts	17802
4.	Office	798.72
5.	Indoor Sports Area	5160
6.	Computer Labs	4065.65
7.	Library	4962.95

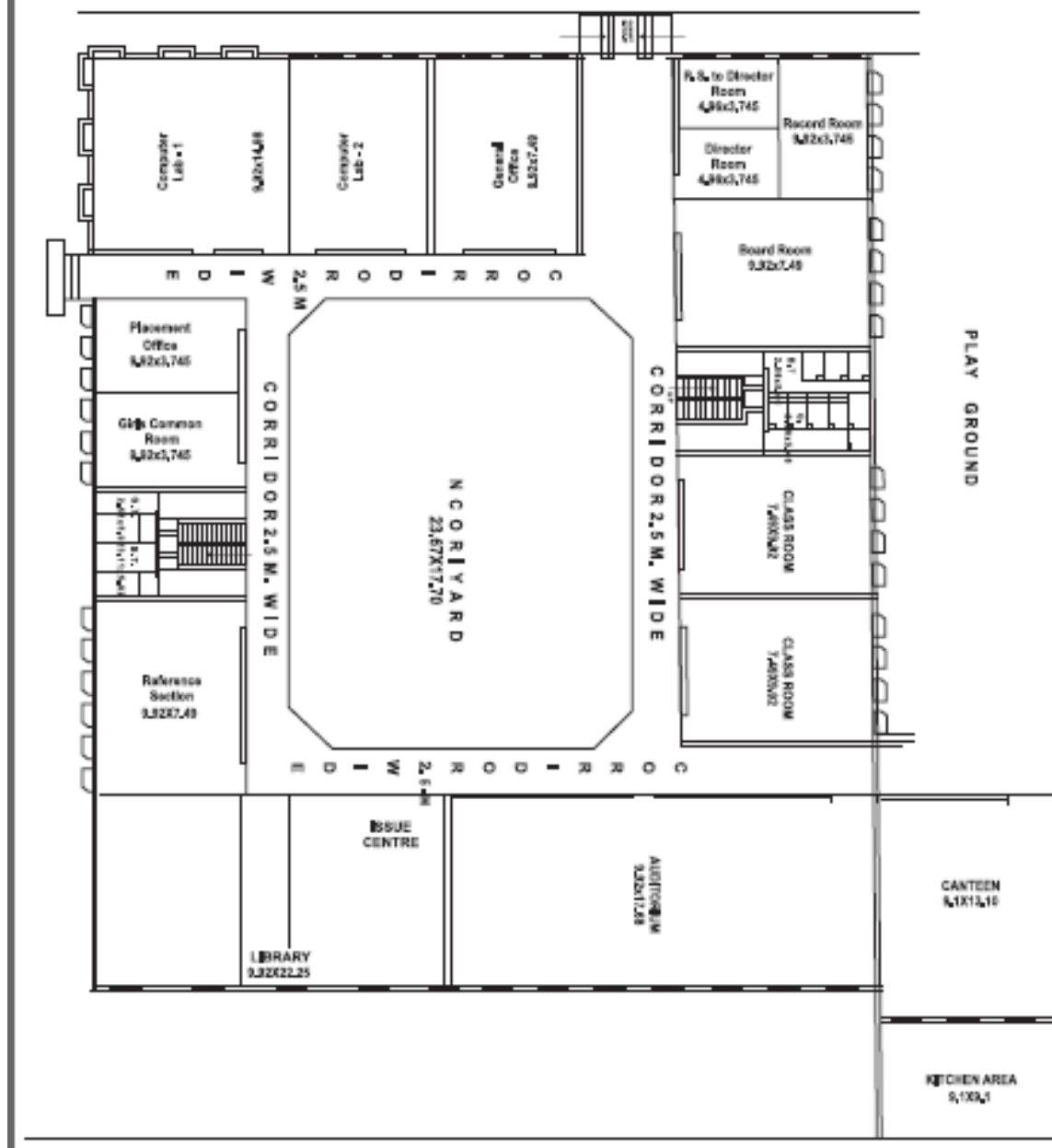
Details of budget allocated during last five years

Sr.	Facilities	Budget Allocation (in Rs.)				
		2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
a.	Building Auditorium	559804	540121	884224	942893	500000
b.	Furniture	109131	1631701	519104	359287	650000
c.	Equipment	528201	897778	465162	431847	75000
	1. Photostate	275187	528792.1	415220.85	630923	300000
	2. Generator	177210	21975	45617	44383	75000
	3. AC					
d.	Computers -	1057439	1582329	2123534.6	2306543.9	1100000
e.	Vehicles	700713	3254072	744010	1115385.4	1100000
	1. Cars 2. Buses					

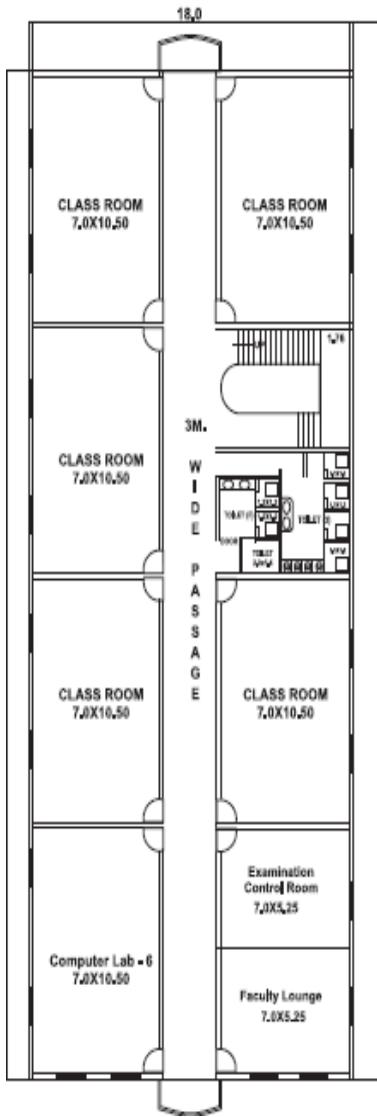
LIBRARY LAYOUT PING



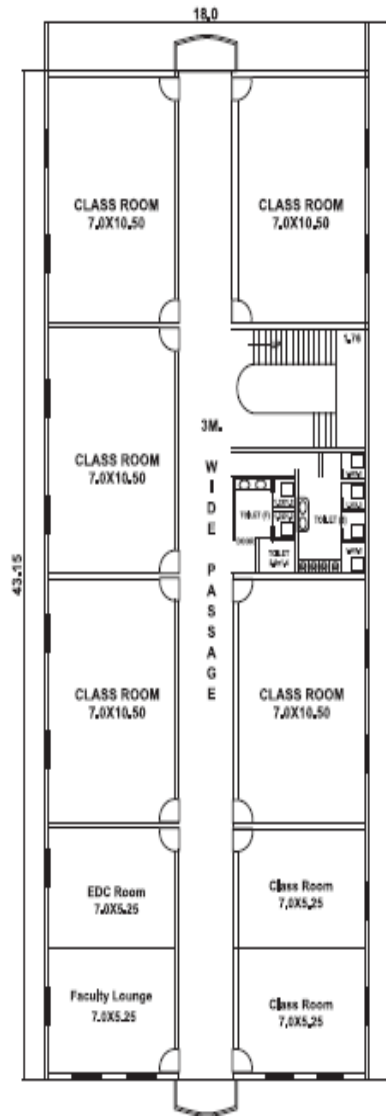
GROUND FLOOR PLAN

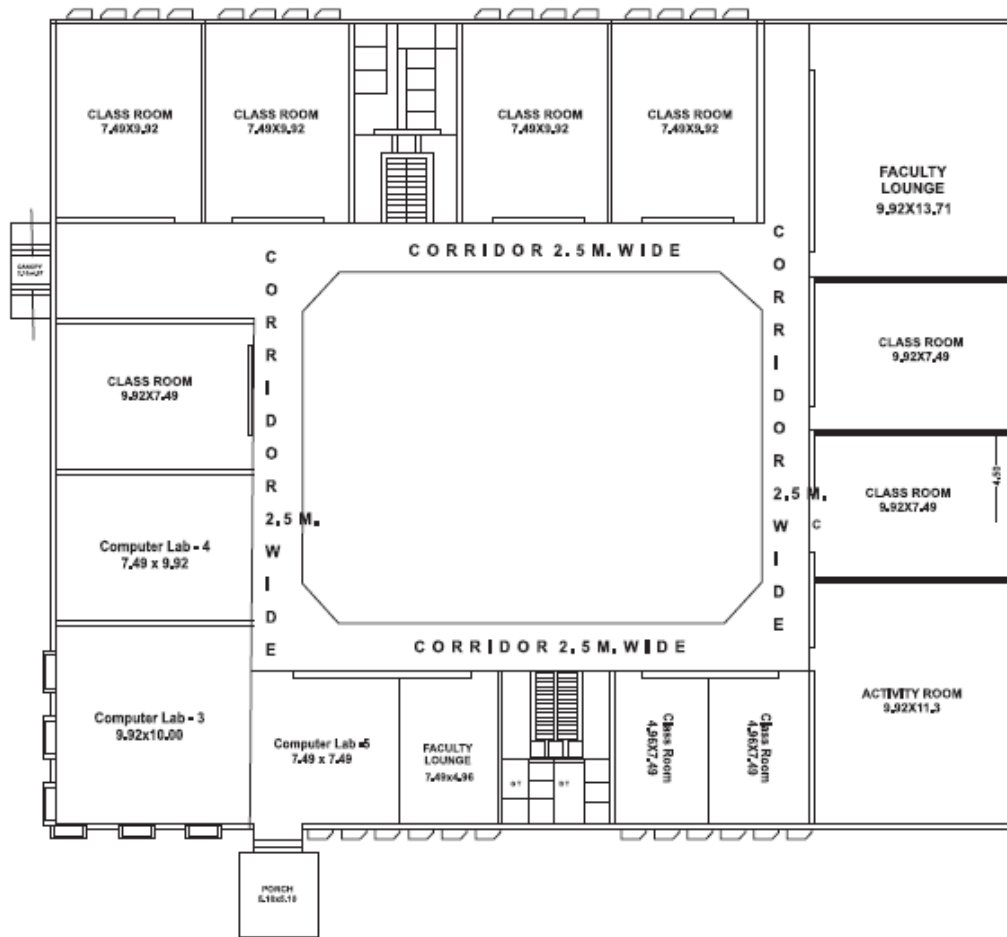


U.G. BLOCK 1st FLOOR



U.G. BLOCK GROUND FLOOR





FIRST FLOOR PLAN

SCHEDULE OF AREA STATEMENTS

TOTAL LAND AREA – 10469,00 SQM

1. CANTEEN BUILDING PROPOSED 13.1X10.0 131 SQM.

TOTAL PROPOSED AREA – 1684,4 SQM

EXISTING BUILDING AREA

1 - CHOWKIDAR ROOM (EXT.) 3,00X3,00

6 - MAIN BUILDING

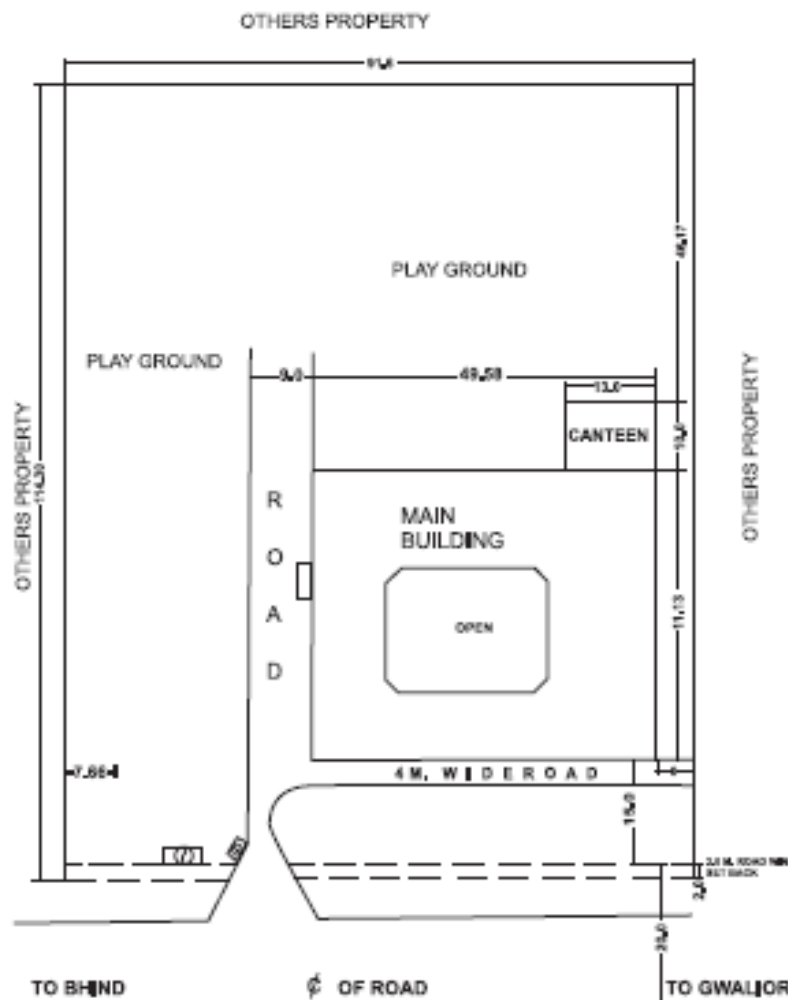
G.F. EXISTING 1658,30 SQM.

F.F. EXISTING 1620,26 SQM.

EXISTING TOTAL COVERED AREA 3287,56 SQM.

PERCENTAGE COVERAGE AREA 24.58

SCALE 1:250



SITE PLAN (SCALE 1:250)

4.1.4 How does the College ensure that the infrastructure facilities meet the requirements of students/staff with disabilities?

The institute has erected ramp at the institute’s entrances for disabled students and staff. The institute also has supported corridors and stairs for convenience of disabled students and staff. The Institute ensures that all the classes and computer lab facilities are provided to the disabled students/faculty/staff members at ground floor.

4.1.5 Give details on the residential facility and various provisions available within them:

- **Hostel Facility – Accommodation available**
- **Recreational facilities, gymnasium, yoga center, etc.**
- **Computer facility including access to internet in hostel**
- **Facilities for medical emergencies**
- **Library facility in the hostels**
- **Internet and Wi-Fi facility**
- **Recreational facility-common room with audio-visual equipments**
- **Available residential facility for the staff and occupancy**
- **Constant supply of safe drinking water**
- **Security**

Hostel Facility – Accommodation available	There are two hostels - Boys hostel and Girls hostel. Girls’ hostel has 55 beds and 34 are occupied.
Computer facility including access to internet in hostel	Computer facility, including access to internet is available in both the hostels.
Facilities for medical emergencies	In case of medical emergency, there is a tie-up with BIMR Hospital located at a distance of 200 meters from the girls hostel and 1.5 kms. from boys’ hostel. A 24 hour Ambulance Service and a doctor are also available.
Internet and Wi-Fi facility	Internet and Wi-Fi facilities are provided in both the hostels.
Recreational facility - common room with audio-visual equipments	There is Recreation room where they can watch movies, (TV, DVD), or have parties on special days and occasions like birthdays, Ganesh Chaturthi, Navratri etc.
Safe Drinking Water	RO systems have been installed in both the hostels and RO water is available for drinking and cooking
Security	Hostel Superintendent for girls and hostel warden for boys’ hotel are appointed and available in the hostel 24 hrs. Faculty in-charge hostels take care of monitoring the functioning of hostels. CCTV cameras have been installed to monitor the activity. Watchmen and security guards have also been deputed.

4.1.6 What are the provisions made available to students and staff in terms of health care on the campus and off the campus?

The Institute provides first aid facility to the students and staff members on the campus. In case of emergencies, there is a tie-up with the BIMR Hospital where immediate medical facilities are provided.

4.1.7 Give details of the Common Facilities available on the campus—spaces for special units like IQAC, Grievance Redressal unit, Women’s Cell, Counseling and Career Guidance, Placement Unit, Health Centre, Canteen, recreational spaces for staff and students, safe drinking water facility, auditorium, etc.

1. Spaces for special unit

Institute has Placement Cell which takes care of students’ placements and a career counseling cell provides Counseling and Career Guidance to the students for their better future. Institute has also constituted Grievances Redressal committee which takes care of the complaints received from the students, staff and faculty members. The committee evaluates the complaints and solutions. The Institute has constituted women’s harassment cell to handle problems faced by the female students, staff and faculty members.

The Institute has developed Canteen with seating capacity of 100 students, huge kitchen and service counter. The canteen provides good quality food and healthy drinks to the students and staff of the Institute at reasonable cost.

2. Recreational spaces for staff and students –

The Institute has a well planned, well furnished faculty lounge with air conditioners and a staff library reference section. The faculty lounge has separate cubicles for each faculty with study tables and individual cupboards. There are full time peons to cater to the needs of the teachers. There is a common room for girls to get relaxed. Wi-Fi facility with internet is provided in the whole campus and students, staff members and faculty members have free 10 hours access to this facility.

3. Other Spaces –

i) Seminar Hall - The Institute has two Seminar Halls with total seating capacity of 350. Various activities like EMLs, Seminars, conferences, workshops, students’ fests, Inaugural and valedictory function of various events; GDs and various other activities are held in Seminar Hall.

ii) Safe drinking water facility – All the coolers installed in the Institute’s premises are connected to RO water purifying plant. The canteen is also supplied with RO water from this facility.

4.2 Library as a Learning Resource

4.2.1 Does the library have an Advisory Committee? Specify the composition of such a committee. What significant initiatives have been implemented by the committee to render the library, student/user friendly?

The library has an Advisory Committee called the library up-gradation committee constituting of faculty, staff members of library and students to make sure the availability of all resources required for quality research and learning. The basic objective of the Library Committee is formation of library policies for the smooth functioning of the library keeping in mind the interest of all the students, faculty and staff of the Institute.

Library Committee has taken many initiatives for the betterment of the Institute’s library:

- The library staff keeps the faculty and the students updated regarding its latest acquisitions.
- Library is opened even during holidays for the preparation of club activities/ events and examination.
- The new titles are displayed on the display boards of the library.
- Old question papers of final exams in all the subjects are made available to the students.
- Copies of syllabi prescribed by the university, with question-wise division of marks etc. are also available to students for ready reference.
- Special help is rendered to students preparing for competitions.

Committee has taken initiatives to procure latest edition of books; laser printer; subscription to e-resources; photocopy facility to faculty, staff and students; limit of number of books that can be issued to the students at a time is limited to 5 books. The Institute uses library automation system - ACC Soft 2.0. The CCTV camera and other infrastructure like display racks, different compartments for photocopy and issue section have been made to facilitate students. The Institute library has a research and reference section, an e-library to access e-data sources, e-books, and a wide range of CD’s on various management and IT topics. The library subscribes to print and e-format of National and International journals and magazines. Library has a daily updated notice board where in the entire library resources are notified.

4.2.2 Provide details of the following:

Total area of the library (in Sq. Mts.)

Total seating capacity

Working hours (on working days, on holidays, before examination days, during examination days, during vacation)

Layout of the library (individual reading carrels, lounge area for browsing and relaxed reading, IT zone for accessing e-resources)

Total area of the library (in Sq. Mts.)	295 Sq. Mts.
Total seating capacity	90
Working hours (on working days, on holidays, before examination days, during examination days, during vacation)	09:00 AM – 06:00 PM
Layout of the library (individual reading carrels, lounge area for browsing and relaxed reading, IT zone for accessing e-resources)	

4.2.3 How does the library ensure purchase and use of current titles, print and e-journals and other reading materials? Specify the amount spent on procuring new books, journals and e-resources during the last five years.

The institute has a system in place for updation of library resources. The faculty members submit the requirements of library resources through requisition. The faculty members incorporate the students’ suggestions in their purchase requisition. The accumulated requisitions are evaluated by the library up gradation committee and forwarded to the Director for purchase decisions. The books approved by the Director are ordered to the book suppliers and the Librarian communicates with the e-resource suppliers.

Library holdings	2010-11		2011-12	
	No.	Cost	No.	Cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	Cost	No.	Cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	Cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

4.2.4 Provide details on the ICT and other tools deployed to provide maximum access to the library collection?

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
Electronic Resource Management package for e-journals	Proquest, J-Gate Database
Federate searching tools to search articles in multiple databases	Federate searching facility is available through DELNET
Library Website	Integrated software Acc Soft 2.0 provides web facility to access library resources that can be accessed by the students.
In-house/remote access to e-publications	Institute is Wi-Fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through AccSoft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/speed	8 Mbps (Leased Line)
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management	Library has numbers of audio and video CDs for e-learning of the

system for e-learning	students and the same have been kept in separate shelves for easy access by the students and faculty members. In addition, e-contents is placed on separate server and can be accessed by faculty, staff members and students from anywhere.
Participation in Resource sharing networks/consortia (like Infilbnet)	The Institute has membership of DELNET.

4.2.5 Provide details on the following items:

Average number of walk-ins	45
Average number of books issued/ returned	50
Ratio of library books to students enrolled	14890:1400 i.e. 10:1
Average number of books added during last three years	2098
Average number of login to opac (OPAC)	500
Average number of login to e-resources	1589
Average number of e-resources downloaded/printed	1085
Number of information literacy trainings organized	At least 01 in Every New academic Session Orientation Programme is conducted for the New Batch. Also as per the need of users as well as directions of members of the Library Committee.
Details of “weeding out” of books and other materials	Such books and materials are aloof from the database.

Database Activity – Summary

Time Frame: JUN-2014 to MAY-2015				
Account 135227 - Prestige Institute of Management and Research Tier (0)				
Searches	Database	Cit/Abstract	Any FT Format	Total
6359	ABI/INFORM Complete	3515	9498	13013
6350	ABI/INFORM Dateline	192	351	543
6356	ABI/INFORM Global	3073	8784	11857
6353	ABI/INFORM Trade & Industry	250	363	613
19059	Subtotal	3515	9498	13013
6300	Total Unique Searches			

Database Activity – Summary

Time Frame: MAY-2015 to DEC-2015				
Account 135227 - Prestige Institute of Management and Research Tier (0)				
Searches	Database	Cit/Abstract	Any FT Format	Total

5272	ABI/INFORM Complete	5885	9711	15596
5263	ABI/INFORM Dateline	94	183	277
5272	ABI/INFORM Global	5622	9202	14824
5264	ABI/INFORM Trade & Industry	169	326	495
15799	Subtotal	5885	9711	15596
5227	Total Unique Searches			

4.2.6 Provide details on the following items:

Manuscripts	NA
Reference	Yes. 1. Reference Books 2. Major Research Projects 3. Summer Training Projects 4. Annual Reports 5. Bound Volumes of Periodicals 6. Doctorals Thesis
Reprography	Yes (Xerox facility is available in the library)
ILL (Inter Library Loan Service)	Through DELNET
Information deployment and notification	The Library issues notices to students and faculty about latest updation and has a daily updated notice board where all library resources notified.
Download	Yes. E-Journals, E-Books
Printing	Library of the institute follows the Eco-friendly system and information is given electronically to students and in special case printout facility is provided to students in terms of their research work.
Reading list/ Bibliography compilation	Library prepares the index of articles which have been published in National and International journals.
In-house/remote access to e-resources	1. OPAC 2. 63 e-Journals and Database
User Orientation and awareness	Every New Academic Session User Orientation is given for New Students
Assistance in searching Databases	Yes Assistance is provided
INFLIBNET/IUC facilities	DELNET membership is available

4.2.7 Enumerate on the support provided by the Library staff to the students and teachers of the college.

The support provided by the Library staff to the students and teachers of the college is in the form of:

To Teachers	To Students
New Arrivals (like books, Journals, etc.) added to the library notified through emails.	New Arrivals (like books, Journals, etc.) added to the library notified through Accsoft2.
Presentations required by the subject faculty is downloaded and provided to the same.	The library staff identifies and informs the students the location for required on line resources

SDI (Selective Dissemination Information) service provided (Like Free e-books, Journals, articles, video clips, etc.)	SDI (Selective Dissemination Information) service provided (Like Free e-books, Journals, articles, video clips, etc.)
Reprographic Facility	Reprographic Facility
Library volunteers to help readers trace the books	Library volunteers to help readers trace the books
A separate study table for staff	Separate study tables for students
Computers and Internet support	Computers and Internet support

4.2.8 What are the special facilities offered by the library to the visually/physically challenged persons? Give details.

4.2.9 Does the library get the feedback from its users? If yes, how is it analyzed and used for improving the library services.

The Director interacts with all the students once a semester to take feedback on all resources of the institute. The institute also has program coordinator and mentorship system to which students can approach with their suggestions. Beside the library has a suggestion box where students can give their suggestions. The library up-gradation committee also gives its feedback for library improvement. The library up-gradation report is discussed in a joint faculty meeting. Such feedback is used for rendering the library student/user friendly. The implementation of suggestions is done through Library upgradation committee.

4.3 IT Infrastructure

4.3.1. Give details on the computing facility available (hardware and software) at the institution. Number of computers with Configuration (provide actual number with exact configuration of each available system), Computer-student ratio, Stand alone facility, LAN facility, Wi fi facility, Licensed software, Number of nodes/ computers with Internet facility, any other

The Institute has its IT policy to address the standards on IT service management of the institute, information security, network security, risk management and software asset management. The faculty coordinator MIS and Computer Lab ensure implementation of IT policy decided in faculty meetings. It explains IT facilities, ensure network security, prohibit access to social networks, monitor and manage software assets, manage risk and take care of overall maintenance of IT resources. Institute believes in providing state-of-the-art technology to its stakeholders for the higher level of learning and productivity. Latest software and hardware are provided to cater to the needs of current market. Laptops are given to each faculty for his academic and research by the institute. We have software named ACCSOFT2 for all the users according to their functions and responsibility.

Computer lab has hardware based Unified Threat Management (UTM) and firewall systems CYBEROAM (CR50iNG 10.04.2 build 527) for network monitoring and traffic regulation. An enterprise level antivirus system is also installed to prevent host computers from Trojans and worms. Computer lab has provision of backup and additional servers for any contingency services. Backup scheduler is configured in the servers for taking backup of the files. In case of power cuts we have 15 KVA online UPS for power backup and 25 KVA generator.

Number of systems with configuration – 376

S. No.	DEPT/LAB	MAKE CONFIGURATION	No. of Systems
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
5	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
6	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
7	Faculty Cabin	Laptop: Acer, Dell, Toshiba, Fujitsu Dell 94 ,Toshiba , fujitsu	37
8	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37
9	Lab 6	HP Xeon server/16GB RAM/1 TB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing Terminals	40
11	LCD Projectors	Acer, Dell	40
12	Online UPS	15 KVA	1

No. of servers with Configuration: 03

S. No.	DEPT/LAB	MAKE CONFIGURATION	No. of Systems
1	Server Room	Hp-Net server E-200	01
2	Server Room	IBM X-100	01
3	Server Room	Lenovo Think Centre	01

Computer-student ratio: 1:2

Dedicated computing facility: with Internet

Connectivity for Students LAN facility: 100/1000 Mbps

Internet Speed - 8 Mbps Leased and 5 Broadband connections with 1 mbps

ISP: Airways, BSNL

Wifi facility: Full Campus (Linksys E900, D-Link, etc WAP)

Internet facility available: 300 nodes

Proprietary software / Open source software:

Windows 2008 Server, Oracle 8i, Visual Studio 6.0, MS-Office 2007, Quattro Pro 5.0, Word Star 7.0, TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD, Visual Studio.NET 2010, SPSS 18.0/freeware like ubuntu, Unix Sco Open Server.

Any other

Language lab Software and its details	Orell Technology empowered India Pvt. Ltd.
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4.3.2 Detail on the computer and internet facility made available to the faculty and students on the campus and off-campus

All the computers of Ground floor Computer laboratories (97 Nodes+ 1 Server) and First floor Computer Room (180 Nodes + 2 Servers) are accessible for students and faculty. Each faculty member has been provided with laptops. Airway leased line Internet with 8 Mbps is made easily available for faculty. Both the (Girls and Boys) hostels are connected with 1MBPS broad band connection with Wi Fi facility.

4.3.3 What are the institutional plans and strategies for deploying and upgrading the IT infrastructure and associated facilities?

We have computer lab up-gradation committee which meets frequently and give suggestions to the institute for up-gradation of its computing facilities. A resource audit is conducted before inviting quotations from several vendors and after carefully investigating the relevant factors procurement is done. This year the Institute has created two new computer labs on the basis of suggestion received from the lab upgradation committee. The Institute has a policy to remain updated on software/hard front of the labs.

4.3.4 Provide details on the provision made in the annual budget for procurement, up gradation, deployment and maintenance of the computers and their accessories in the institution (Year wise for last four years)

Every year separate budget is allocated for procurement, upgradation, deployment and maintenance of computers and its accessories. Budget allocated for the same in last four years is:

Academic Year	2010-11	2011-12	2012-13	2013-14	2014-15
Computer Expenses	1057439	1582329	2123534.6	2306543.9	1100000

4.3.5 How does the institution facilitate extensive use of ICT resources including development and use of computer-aided teaching/learning materials by its staff and students?

The Institute has ICT enabled classrooms; Internet facility, laptops, LCD projectors, and wi-fi that make the classes more interactive for enhancing the quality of teaching, learning and research. All the classrooms have LCD projectors for power point presentations. Students are

encouraged to give seminar talks using ICT resources. Institute also has two cameras for photography and video making. Each Faculty member is provided laptop by the Institute in order to facilitate students in learning concepts and apply them in real time business situations.

Institute subscribes online journals like J-Gate, PROQUEST etc. as online learning resources for its faculty and students. They can access these any time and download the research article for their research work. Institute has got video conferencing system through which faculty and students may interact and share the knowledge with faculty of different university in the globe. Besides, the institute has e-books, CD ROMS and integrated software Accsoft2 to facilitate teaching and learning. The institute has the membership of case center which is large online repository of management cases. The institute has also uploaded management cases that are written by faculty members during National Case Writing Workshop being organized by institute annually from last fifteen years. The Institute has also received royalty of these cases. The institute purchased case studies on different management areas.

4.3.6 Elaborate giving suitable examples on how the learning activities and technologies deployed (access to on-line teaching- learning resources, independent learning, ICT enabled classrooms/learning spaces etc.) by the institution place the student at the centre of teaching-learning process and render the role of a facilitator for the teacher.

Each Faculty member is provided laptop by the Institute in order to facilitate them for demonstrating concepts to the students and their applications in real time business situations. Microsoft Word, excel and PowerPoint software are installed in each machine for preparing the reading materials. Institute has databases like J-gate and PROQUEST for getting teaching and learning materials like research articles, cases etc. for the research and other purposes. We have statistical tool like SPSS 18 (Statistical Package for Social Sciences) for the data analysis of the research of faculty and students. The institute has the membership of case center which is large online repository of management cases. The institute also uploaded management cases that are written by faculty members during National Case Writing Workshop being organized by institute annually from last fifteen years. The Institute has also received royalty of these cases. The institute purchased case studies on different management areas. Several e-books and CD library is also available to prepare their lectures for effective delivery to students.

The Institute has created a online repository of e-learning resources that includes free e-books, presentations, video lectures, web notes, etc.

4.3.7 Does the Institution avail of the National Knowledge Network connectivity directly or through the affiliating university? If so, what are the services availed of?

4.4 Maintenance of Campus Facilities

4.4.1 How does the institution ensure optimal allocation and utilization of the available financial resources for maintenance and upkeep of the following facilities (substantiate your statements by providing details of budget allocated during last four years)?

a. Building

- b. Furniture**
- c. Equipment**
- d. Computers**
- e. Vehicles**
- f. Any other**

Budget is allocated for maintenance and repair of building, furniture, equipment, computers and vehicles. Budget is allocated every year for the up-gradation of the software and the maintenance of the computers available in the institute. Every year, new systems are purchased based on the requirements. Stock verification is carried out once in a year, in order to ensure the working condition of the systems. Daily verification of the physical components of the available systems is carried out in order to ascertain the availability. Complaint register is maintained in the department laboratory to view the complaints received from the students and the faculty using the systems. Periodic checking of the register is done to ensure there is no complaint and the systems are in good working conditions.

The building of the Institute is painted every alternative year. Any water seepages etc are taken care of immediately on being noticed. The old and worn out furniture is repaired/replaced on regular basis. The Institute has given annual maintenance contract for the repair and maintenance of the equipment installed in the Institute other than computer systems.

The vehicles are taken to the authorized service centers of the manufacturer for routine and breakdown maintenance

Sr.	Facilities					
		2010-2011	2011-2012	2012-2013	2013-2014	2014-15
a.	Building Auditorium	559804	540121	884224	942893	500000
b.	Furniture	109131	1631701	519104	359287	650000
c.	Equipment	528201	897778	465162	431847	75000
	1. Photostate	275187	528792.1	415220.85	630923	300000
	2. Generator	177210	21975	45617	44383	75000
	3. AC					
d.	Computers -	1057439	1582329	2123534.6	2306543.9	1100000
e.	Vehicles	700713	3254072	744010	1115385.4	1100000
	1. Cars 2. Buses					

4.4.2 What are the institutional mechanisms for maintenance and upkeep of the infrastructure, facilities and equipment of the college?

The Institute has appointed Administrative Officer who takes care of maintenance of all the resources of the Institute. Two supervisor report to Administrative Officer for the maintenance of its infrastructures (building, class rooms and laboratories) and take care of day to day maintenance independently. In addition, the institute has a team of ten sweepers and one supervisor who looks after housekeeping. Resident engineers are also appointed by the institute to look after building, class rooms, and laboratories. The institute has an electrician to look after electrical repairs and maintenance. A/c's have been installed in computer lab. Auditorium is air-conditioned and fully carpeted. TV installed in canteen for business

channels. LCDs installed in all class rooms. RO is installed for clean drinking water. Institute is covered by CCTV camera for security purposes. Polycon device is installed for video-conferencing. Fire extinguishers on each floor have been installed.

The Institute has appointed staff for maintenance and repair. Computer lab is maintained and managed by the two system administrators; they look after the routine activities of computer lab. For electrical maintenance one electrician has been appointed who looks after the maintenance of electricity related work. For housekeeping, the Institute has appointed two full time supervisors. The institute also has a contract with Aushutosh securities for full time round the clock security and housekeeping.

The Institute is having two full time computer lab coordinators who look after maintenance work of computers and their accessories. Institute also has one faculty in charge for computer lab under his guidance computer lab coordinators ensures that students can learn computer oriented skills during lab class and free time. In case the computers and their accessories issues cannot be resolved in house, external hardware engineer is hired by the institute. The institute also has an AMC for its various equipments.

4.4.3 How and with what frequency does the institute take up calibration and other precision measures for the equipment/instruments?

4.4.4 What are the major steps taken for location, upkeep and maintenance of sensitive equipment (voltage fluctuations, constant supply of water etc.)?

The following measures were taken for location, upkeep and maintenance of sensitive equipment like computers, UPS, Xerox machines, water filters and storage tanks:

- 15 KVA online UPS with New Battery Bank has been placed close to the power distribution system away from enclosed spaces and any electronic equipment for safety purposes.
- HT Connection of 11000 Voltage to get rid of power cuts and to supply consistent voltage unhindered by other load connected to the main transmission lines.
- Installation of RO Water Purifier Plant with water coolers to supply RO purified water to all the students and staff members including the canteen.
- All the computer labs are air conditioned to ensure safety of equipment installed in the labs.
- 25 KVA Gen Set for power back up

CRITERION V: STUDENT SUPPORT AND PROGRESSION

5.1 Student mentoring and support

5.1.1. Does the College publish its updated prospectus and handbook annually? If yes, what are the activities / information included / provided to students through these documents? Is there a provision for online access?

Yes. The Institute publishes information Brochure annually which is provided to all the students along with the admission form. The brochure has detailed information about the Institute's infrastructure, vision and mission of the institute, courses offered by the Institute, curriculum of all the programs offered by the Institute, details of permanent faculty, and events / programs organized by the Institute for the overall development of the students. This Information brochure can be accessed online.

5.1.2 Specify the type and number of scholarships / free ships given to students (UG and PG Students in tabular form) by the College Management during the last four years. Indicate whether the financial aid was available on time.

The institute provides financial assistance to the students belonging to financially weaker section of the society. The Institute provides this assistance without looking at their religion or caste. The scholarships are offered to the students by the Prestige Education Society. The Institute also provides Merit Scholarship (students securing 75 % or more) to the students of UG program.

In addition the Institute helps students get education loan from banks. The Institute has signed MOUs with Punjab National Bank, State Bank of India and Central Bank of India for providing education loan to the students.

List of Students offered scholarship/free ship for the year 2011-12			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	PIYUSH TIWARI	BCA II YEAR	15750.00
2	GURNAM SINGH PARIHAR	BCA III YEAR	7820.00
3	NEERAJ BAGHEL	BBA II YAEAR	26200.00
4	APOORVA SHARMA	BCA II YEAR	18000.00
5	HITENDRA SINGH	MBA II YEAR	27500.00
6	PRASSAN JAIN	BBA III YEAR	7500.00
7	RITU BHADOURIA	BCA III YEAR	7500.00
8	PIYUSH TIWARI	BCA III YEAR	7500.00
9	SHAILJA BHAKAR	MBA II YEAR	34525.00
10	HITENDRA SINGH	MBA II YEAR	24760.00
11	VARSHA RANA	MBA II YEAR	6875.00
12	APOORVA SHARMA	BCA II YEAR	9000.00
13	ALKA SINGH	BCA	3750.00
14	CHHAYA MISHRA	MCA	3000.00
	TOTAL		199680.00

List of Students offered scholarship/free ship for the year 2012-13.

S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	KANHIYALAL SHARMA	BCA	7500.00
2	URVASHI TIWARI	MBA	13750.00
3	MITESH SINGH GURJAR	BCA	7500.00
4	VISHAL KUMAR JAIN	B.COM I & II SEM	7500.00
5	VARSHA RANA	MBA	6875.00
6	DEEPTI SONI	BBA	7500.00
7	SHASHANK HOLANI	MBA	13750.00
8	KANHIYALAL SHARMA	BCA	7500.00
9	ARTI SHUKLA	MBA	13750.00
10	NEHA TIWARI	MBA I SEM	6875.00
11	APOORVA SHARMA	BCA IV SEM	4500.00
12	KANHIYALAL SHARMA	BCA	3750.00
13	ARTI SHUKLA	MBA	6875.00
14	URVASHI TIWARI	MBA	6875.00
15	APOORVA SHARMA	BCA V SEM	3750.00
16	PARINITA SHRIVASTAVA	BCA I SEM	16000.00
17	RENU RAJAK	BBA I SEM	4000.00
18	RENU RAJAK	BBA II SEM	4000.00
19	MITESH SINGH GURJAR	BCA	3750.00
20	NEHA TIWARI	MBA II SEM	6875.00
21	VISHAL KUMAR JAIN	B. COM III SEM	3750.00
22	KANHIYALAL SHARMA	BCA`	3750.00
23	APOORVA SHARMA	BCA IV SEM	3750.00
	TOTAL		164125.00

List of Students offered scholarship/free ship for the year 2013-14.			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	VISHAL KUMAR JAIN	B.COM	3750.00
2	DEEPTI SINGH	BCA	3750.00
3	MITELESH SINGH GURJAR	BCA	3750.00
4	URVASHI TIWARI	MBA	6875.00
5	SHASHANK HOLANI	MBA II SEM	6875.00
6	SHASHANK HOLANI	MBA III SEM	6875.00

7	ARTI SHUKLA	MBA	6875.00
8	CHINMAY DANTRE	BCA I SEM	4000.00
9	PARINITA SHRIVASTAVA	BCA	8000.00
10	PAVNEET SINGH GANDHI	BBA	3750.00
11	NITIN PRASAD	BCA	8000.00
12	PULKIT CHANDRA	BBA	8000.00
13	CHINMAY DANTRE	BCA II SEM	4000.00
14	AJAY BHADOURIA	BCA	12000.00
15	PAVNEET SINGH GANDHI	BBA	3750.00
16	PRAGATI PALIWAL	MBA	7500.00
17	PRAGATI PALIWAL	MBA	7500.00
18	AJAY BHADOURIA	BCA	12000.00
19	MANJU YADAV	B.COM	7750.00
	TOTAL		125000.00

List of Students offered scholarship/free ship for the year 2014-15.			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	PARINITA SHRIVASTAVA	BCA	8000.00
2	RENU RAJAK	BBA	8000.00
3	MANJU YADAV	B.COM	3875.00
4	DEEPAK SARASWAT	BCA	4000.00
5	SHWETA NIKHRA	BBA	4000.00
6	KUSUM KUSHWAH	BBA	4000.00
7	ANKIT PANDEY	BBA	8000.00
8	ANKIT PANDEY	BBA	4000.00
9	SHWETA NIKHRA	BBA	4000.00
10	PARINITA SHRIVASTAVA	BCA	8000.00
11	CHINMAY DANTRE	BCA`	4000.00
12	PULKIT CHANDRA	BBA	4000.00
13	AJAY BHADOURIA	BCA	8000.00
14	PRAGATI PALIWAL	MBA	7500.00
15	PULKIT CHANDRA	BBA	4000.00
16	MANJU YADAV	B.COM	3875.00
17	CHINMAY DANTRE	BCA	4000.00
18	SHWETA NIKHRA	BBA	4000.00
19	ANKIT PANDEY	BBA	4000.00

20	AJAY BHADOURIA	BCA	4000.00
21	PRAGATI PALIWAL	MBA	7500.00
	TOTAL		110750.00

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR			
List of Students offered scholarship/free ship for the year 2015 (01.04.2014 TO 31.03.15)			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	PARINITA SHRIVASTAVA	BCA	8000.00
2	RENU RAJAK	BBA	8000.00
3	MANJU YADAV	B.COM	3875.00
4	DEEPAK SARASWAT	BCA	4000.00
5	SHWETA NIKHRA	BBA	4000.00
6	KUSUM KUSHWAH	BBA	4000.00
7	ANKIT PANDEY	BBA	8000.00
8	ANKIT PANDEY	BBA	4000.00
9	SHWETA NIKHRA	BBA	4000.00
10	PARINITA SHRIVASTAVA	BCA	8000.00
11	CHINMAY DANTRE	BCA`	4000.00
12	PULKIT CHANDRA	BBA	4000.00
13	AJAY BHADOURIA	BCA	8000.00
14	PRAGATI PALIWAL	MBA	7500.00
15	PULKIT CHANDRA	BBA	4000.00
16	MANJU YADAV	B.COM	3875.00
17	CHINMAY DANTRE	BCA	4000.00
18	SHWETA NIKHRA	BBA	4000.00
19	ANKIT PANDEY	BBA	4000.00
20	AJAY BHADOURIA	BCA	4000.00
21	PRAGATI PALIWAL	MBA	7500.00
	TOTAL		110750.00

The Institute provides Rs 5000/Year as merit scholarship to the students of all the UG programs. All the students who take admission in any program of the Institute and have scored 75% or higher marks in their 10+2 are awarded merit scholarship for the first year. The students who obtain 75% or higher marks in their first year examination get merit scholarship in their second year study and the students who score 75% or higher marks in their second year examination.

Merit Scholarship (Students securing 75 % or more) - 01.04.2012 TO 31.03.13			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	VIKRANTJEET SINGH	BCA I YEAR	5000.00
2	NIKHIL SINGHAL	BBA I YEAR	5000.00
3	BALJINDER SINGH	BBA I YEAR	5000.00

4	PREETI PAWAIYA	BBA I YEAR	5000.00
5	NARENDRA SINGH	BCA I YEAR	5000.00
6	RAKHI RAJPOOT	B.COM I YEAR	5000.00
7	ABHISHEK KUMAR	BBA III YEAR	5000.00
8	MEENU SHARMA	BBA III YEAR	5000.00
9	MITHLESH SINGH	BCA II YEAR	5000.00
10	MEHRUNISHA BANO	BCA I YEAR	5000.00
11	KOSHISH JYOTI	B.COM I YEAR	5000.00
12	UPASHNA SHARMA	B.COM I YEAR	5000.00
13	CHAITANYA BOLIK	B.COM I YEAR	5000.00
14	NEHA SENGAR	B.COM I YEAR	5000.00
15	RAMAKANT SINGH KAURAV	BCA I YEAR	5000.00
16	SUMIT RAJPUT	BCA I YEAR	5000.00
17	SUBHASH UPADHYAY	BBA I YEAR	5000.00
18	PARINITA SHRIVASTAVA	BCA I YEAR	5000.00
19	PRIYANKA KUMARI	BCA I YEAR	5000.00
20	YOGESH BANSAL	BCA I YEAR	5000.00
21	JEETU SHARMA	BCA I YEAR	5000.00
22	PRIYA MUNDRA	BBA II YEAR	5000.00
23	UMAKANT KHEMARIYA	BBA I YEAR	5000.00
24	DIVYA SINGH	BBA II YEAR	5000.00
25	BIR SINGH BHADOURIA	BBA I YEAR	5000.00
26	HIMANSHU SHRIVASTAVA	BBA I YEAR	5000.00
27	POONAM AGNIHOTRI	BCA II YEAR	5000.00
28	PARUL TOMAR	BBA II YEAR	5000.00
29	POOJA NARWARIA	BCA II YEAR	5000.00
30	SANDHYA BHARGAVA	BCA II YEAR	5000.00
31	AMIT KUMAR	BCA II YEAR	5000.00
32	ANUPAMA YADAV	BBA I YEAR	5000.00
33	NEHA KUSHWAH	BBA I YEAR	5000.00
34	SHWETA SHARMA	BCA II YEAR	5000.00
35	ASHISH RASTOGI	BCA III YEAR	5000.00
36	ANJALI SINGH	BCA III YEAR	5000.00
37	GAYATRI PAL	BCA II YEAR	5000.00
38	NIDHI RAI	BCA II YEAR	5000.00
39	SHILPI GUPTA	BCA II YEAR	5000.00

	TOTAL		195000.00
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PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR - 01.04.2013 TO 31.03.14			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	GOPAL PRASAD OJHA	B.COM I YEAR	5000.00
2	RANJANA BAGHEL	B.COM I YEAR	5000.00
3	PRIYANKA GUAR	B.COM I YEAR	5000.00
4	PRABHA MISHRA	B.COM I YEAR	5000.00
5	KARUNESH VASHISTHA	B.COM I YEAR	5000.00
6	AMIT SHARMA	BBA I YEAR	5000.00
7	DIVYA PARMAR	BBA I YEAR	5000.00
8	AMIT GUPTA	BBA I YEAR	5000.00
9	VIKRAM SINGH	BBA I YEAR	5000.00
10	EKTA RAWAT	BBA I YEAR	5000.00
11	MAHIMA SISODIYA	BBA I YEAR	5000.00
12	SHIVAM UPADHYAY	BBA I YEAR	5000.00
13	VISHAL SAMADHIYA	BBA I YEAR	5000.00
14	HARPREET KAUR BRAR	BBA I YEAR	5000.00
15	MANPREET KAUR	BBA I YEAR	5000.00
16	SHIVANI SINGH THAKUR	BBA I YEAR	5000.00
17	MEGHA RAJPUT	BBA I YEAR	5000.00
18	MANU PRATAP SINGH	BBA I YEAR	5000.00
19	AVINASH JAIN	BBA I YEAR	5000.00
20	MOHIT GARG	BBA I YEAR	5000.00
21	TANHSA GUPTA	BBA I YEAR	5000.00
22	SIMRAN GUPTA	BBA I YEAR	5000.00
23	RONAK GUPTA	BBA I YEAR	5000.00
24	VIKASH SHUKLA	BBA I YEAR	5000.00
25	ABHISHEK SHARMA	BCA I YEAR	5000.00
26	ROOP NARAYAN	BCA I YEAR	5000.00
27	SHUBHAM SHUKLA	BCA I YEAR	5000.00
28	GOURI CHATURVEDI	BCA I YEAR	5000.00
29	NITIN PRASAD	BCA I YEAR	5000.00
30	AJAY BHADOURIA	BCA I YEAR	5000.00
31	MANISH SINGH KUSHWAH	BCA I YEAR	5000.00

32	SHAKSHI JAIN	BCA I YEAR	5000.00
33	ASHEESH KUMAR	BCA I YEAR	5000.00
34	ASHU RAJPUT	BCA I YEAR	5000.00
35	KRASHNA KANT SHARMA	BCA I YEAR	5000.00
36	EKTA SAHU	BCA I YEAR	5000.00
37	SHILPI GUPTA	BCA II YEAR	5000.00
38	DIVYA BHADORIA	BCA I YEAR	5000.00
	TOTAL		190000.00

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR - 01.04.2014 TO 31.03.15			
S.NO.	STUDENT NAME'S	CLASS	AMOUNT
1	ROUNAK GUPTA	BBA I YEAR	5000.00
2	PRIYANKA KUMARI	BCA I YEAR	5000.00
3	PANKAJ SHARMA	BCA I YEAR	5000.00
4	DEVANSHU GOYAL	BCA I YEAR	5000.00
5	SHALINI KUMARI	BBA I YEAR	5000.00
6	SACHIN VARYANI	BBA I YEAR	5000.00
7	VIKRAM SHANKHWAR	BCA I YEAR	5000.00
8	VIKASH SINGH BHADOURIA	BCA I YEAR	5000.00
9	TANMAY JAIN	BBA I YEAR	5000.00
10	PARBAT KAIRALA	BBA I YEAR	5000.00
11	SOMYA SHARMA	BBA I YEAR	5000.00
12	SHALINI BHADOURIA	BBA I YEAR	5000.00
13	NITESH MISHRA	BBA I YEAR	5000.00
14	NIDHI GUPTA	BBA I YEAR	5000.00
15	PRAVEEN KUMAR	BCA I YEAR	5000.00
16	VARSHA PAL	BCA I YEAR	5000.00
17	AMAN JAIN	BCA I YEAR	5000.00
18	UTSHA MISHRA	BCA I YEAR	5000.00
19	MONIYA RANI	B.COM I YEAR	5000.00
20	DOLLY MANOCHA	BBA I YEAR	5000.00
21	NIKITA KUMARI	BBA I YEAR	5000.00
22	RICHA DUBEY	B.COM I YEAR	5000.00

23	SNEHA MISHRA	BBA I YEAR	5000.00
24	ANJANA R CHANDRAN	B.COM I YEAR	5000.00
25	ARTI PRASAD	BBA I YEAR	5000.00
26	SHIVANGI MAHESHWARI	BCA I YEAR	5000.00
27	PREM PRAKASH	BCA I YEAR	5000.00
28	SIMRAN AGRAWAL	B.COM I YEAR	5000.00
29	GISHA KHARE	BBA I YEAR	5000.00
30	NEHA SENAGAR	B.COM III YEAR	5000.00
31	JUHI KUMARI	BCA I YEAR	5000.00
32	SUSHMITA SINGH	BBA I YEAR	5000.00
33	PRAKRATI SHRIVASTAVA	MAM II YEAR	5000.00
34	HRITHIK TIWARI	BBA I YEAR	5000.00
35	VARSHA CHANDEL	BCA II YEAR	5000.00
36	RASHMI SHARMA	B.COM I YEAR	5000.00
37	VIVEK KUMAR	B.COM II YEAR	5000.00
38	TANSHA GUPTA	BBA I YEAR	5000.00
39	MOHIT GARG	BBA II YEAR	5000.00
40	ANVESH SHARMA	BBA II YEAR	5000.00
41	CHIRAG DUBEY	BBA II YEAR	5000.00
42	AJEET SINGH	BBA I YEAR	5000.00
43	GAURI CHATURVEDI	BCA II YEAR	5000.00
	TOTAL		215000.00

5.1.3 What percentage of students receives financial assistance from state government, central government and other national agencies? (e.g., MP State Govt. Scholarship).

S. No.	Year	Applied	Sanction	OBC	SC	ST	TOTAL	REMARK	Received/ Sanctioned Amount	Percentage
1	2008-09	146	146	107	39	NIL	146	All the Students got Scholarship	3684945.00	100
2	2009-10	174	174	134	40	NIL	174	All the Students got Scholarship	3481560.00	100
3	2010-11	280	280	254	26	NIL	280	All the Students got Scholarship	5264556.00	100
4	2011-12	165	156	138	27	NIL	165	03 Sc & 06 OBC Cancelled	3465346.00	95
5	2012-13	184	184	162	22	NIL	184	All the Students got Scholarship	4150442.00	100
6	2013-14	171	171	152	19	NIL	171	All the Students got Scholarship	3611805.00	100

7	2014-15	156	156	142	14	NIL	156	In Process	100
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Physically challenged / differently abled students

The state government norms for physically challenged students are adhered to at the time of admission. As per Persons with Disability Act 2005, 3 percent seats are reserved for physically challenged/ differently abled students. The institute has a campus which is friendly to differently abled students. The facilities available in the campus for such students are Lift, Railed staircases, ramps at the entrance and in the convention hall to name a few.

5.1.4 What are the specific support services/facilities available for

- ❖ **Students from SC/ST, OBC and economically weaker sections**
 - ❖ **Students with physical disabilities**
 - ❖ **Overseas students**
 - ❖ **Students to participate in various competitions/National and International**
 - ❖ **Medical assistance to students: health centre, health**
 - ❖ **Insurance etc.**
 - ❖ **Organizing coaching classes for competitive exams**
 - ❖ **Skill development (spoken English, computer literacy, etc.,)**
 - ❖ **Support for “slow learners”**
 - ❖ **Exposures of students to other institution of higher learning/ corporate/business house etc.**
 - ❖ **Publication of student magazines**
- Ans.**

SC/ST, OBC and economically weaker sections

The institute has 50 percent reservation for SC, ST, and OBC students at the time of admission. 20 % seats are reserved for ST; 16 % seats for SC and 14 % seats are reserved for OBC category students. Other than this, these students are given following facilities:

- The annual fee is divided into two parts and is charged on semester basis
- The Institute allows payment of semester fees in installments
- The Institute allows complete or partial Waiver of late fee fine
- The students are made aware about the post matriculation scholarships offered by Govt. of India and are helped in completing the documents for scholarships. In last five years not a single deserving students has missed on Govt. scholarships.
- Scholarships, both Govt. and by Prestige Education Society are provided
- Loan facility from banks: The institute has MOU with Central Bank and Punjab National Bank for student loan

Students to participate in various competitions/conferences in India and abroad

The Institute regularly nominates the students to participate in various conferences and competitions organized by other Institutes at national level. The registration fee and the lodging-boarding charges and conveyance are borne by the Institute.

Health centre, health insurance etc.

The health services are made available to the students of the Institute which include Doctor on Call and insurance coverage. The students are insured under students’ safety insurance policy of

Life Insurance Corporation of India. The institute has tie-up with Birla Institute of Medical Research Gwalior, MP to provide medical services as and when required.

Skill development (spoken English, computer literacy, etc.)

The Institute organizes Spoken English, Personality development workshops for the students. The entire cost is borne by the Institute. The institute has a language lab and communication skill is an integral part of the curriculum. The institute also provides additional inputs to students for financial and technical courses. Besides this, certificate programs on excel training, NSE/ BSE modules, social media marketing, use of SPSS, Tally, e-accounting etc. is also arranged for students free of cost.

Performance enhancement for slow learners / students who are at risk of failure and dropouts

Extra classes for technical and accounting subjects form part of the curriculum. Students identified as slow learners are offered additional special classes for concept development. Students are mentored by Program mentors. Tutorials are provided to slow learners/students.

Exposure of students to other institutions of higher learning/organized/business houses, etc.

The Institute organizes Industry visits for the students to expose them to the corporate world. The students compulsorily do a 6-8 weeks summer internship with industry during the course of program. The institute calls faculty from abroad and renowned national and international institutions to interact with students. Apart from that, senior executives from corporate are also invited to share their knowledge and experiences with the students through Extra Mural Lectures (EML).

The institute has an Entrepreneurship Development Cell (EDC) which conducts awareness generation and entrepreneurial skills development programs throughout the year and provides support to budding entrepreneurs.

The institute arranges video conferencing talks with eminent faculty/ corporate abroad. The institute invites a plethora of eminent academicians and corporate executives from India and abroad during conferences, where they interact with students.

Publication of student magazines

The Institute publishes students' magazine "Reflection" annually, which contains articles, poems, short stories, etc. contributed by students. This magazine is released on the occasion of annual management fest "Spandan".

5.1.6 What special schemes/mechanisms are in place to motivate students for participation in extracurricular activities such as sports, cultural events, etc?

The institute organizes three-day national management and IT fest "Spandan" every year in which students are encouraged to take part in various contests and cultural programs. Awards and certificates are provided to encourage the students to take part in this event. The Institute also organizes annual Sport fest to motivate students to take part in various sport activities. The winners and runner-ups in various sports activities are provided certificates and trophies. Besides this, the institute also organizes various events such as summer training report presentation contest, research paper contest, case presentation contest, software development contest etc. and certificates to all participants and prizes to winners and runner-ups are provided to motivate students to participate in addition to the cash incentives provided to the winners and runners up.

The mechanism/ schemes adopted by institute to motivate students for participation in extracurricular activities such as sports, cultural events is as follows:

For Internal Events-

- Notice is circulated in the class requesting interested students to register.
- If the number of interested students is large, screening is held and teams are selected.
- All participating students are provided certificates and winners and runner-ups are given certificate + prizes
- The entire registration fee of students for internal events is waived off.

For external Events-

- There is a faculty coordinator to encourage students to take part in extra-curricular activities organized outside institute.
- Poster of the event is displayed on the notice board of the institute.
- Notice is circulated in the class requesting interested students to register.
- If the number of interested students is large, screening is held and teams are selected.

5.2.1 Provide details of programme-wise success rate of the College for the last four years. How does the College compare itself with the performance of other autonomous Colleges / universities (if available)

The Institute is an autonomous institute and has been consistently ranked among top 50 B-schools of India by various agencies. The institute has been improving its program-wise success rate. The details are as follows:

- These teams are nominated by the institute to take part in various events.
- The entire registration fee and lodging and boarding charges and travelling expenses of the students are borne by the institute.

5.1.7 What is the number and percentage of students who appeared/qualified in examinations like UGC-CSIR-NET, UGC-NET, SLET, ATE / CAT / GRE / TOFEL / GMAT / Central / State services, Defense, Civil Services, etc.

The institute has a system to track the students after passing out from the Institute. Approx 80% undergraduate students appear for CAT and other state level competitive entrance examinations. The institute has faculty counselors who counsel students applying for Civil Services, Defense Services, NET/SLET and any other competitive examinations. It encourages students to read magazines and newspapers and also organizes various seminars and quizzes to help them increase their general knowledge, which ultimately helps the students in aforementioned examinations. Besides this, the institute regularly subscribes to the magazines like competition success and newspapers in the library which can help the students crack these exams.

List of Students who have passes/cleared different competitive examinations and pursued higher studies :-

S. No.	Name	Course	Qualifying Examination
1.	Ms. Rikke Mishra	MBA	PhD (Vanasthali Vidyapeeth)
2.	Ms. Geeta Baijal	MBA	Bank PO
3.	Ms. Suprit Kaur	MBA	Bank PO
4.	Mr. Amardeep Sharma	MBA	Sub-Inspector
5.	Ms. Ruchika Dodeja	MBA	Bank PO
6.	Ms. Monika Gupta	MBA	Ph.D.
7.	Mr. Vihwajeet Vyas	MBA	Ph.D.
8.	Ms. Jaspreet Kaur	MBA	JRF & Net
9.	Ms. Aditi Bhatnagar	MBA	Ph.D./ UGC

10.	Ms. Pallavi Mathur	MBA	UGC
11.	Dr. Shailja Bhakar	MBA	UGC /Net
12.	Dr. Garima Mathur	MBA	UGC /Net
13.	Dr. Richa Banerjee	MBA	UGC /Net
14.	Mr. Sunil Yadav	MBA	UGC /Net
15.	Ms. Disha Andani	MBA	Ph.D. (Entrance)
16.	Ms. Aradhana Bopte	MBA	Ph.D. (Entrance)
17.	Mr. Prateek Pawaiya	MBA	Bank PO
18.	Ms. Sonal Kushwah	MBA	Ph.D.
19.	Mr. Gunjan	MBA	Appearing For Ph.D. Entrance, DAVV
20.	Dr. Nischay Upamannyu	MBA	Ph.D.
21.	Ms. Meenu	MBA	CAT (Taken Admission Balaji, Pune)
22.	Mr. Subhash	MBA	CAT (Taken Admission Balaji, Pune)

5.1.9 Does the College have an institutionalized mechanism for placement of its students? What services are provided to help students identify job opportunities, prepare themselves for interview, and develop entrepreneurship skills?

Yes. The institute has a Placement Cell which works to ensure high placement for all its students. Along with this, special workshops, seminars, counseling sessions are also organized regularly for the students to facilitate active learning and grooming to all.

The Institute also has EDC (Entrepreneurship Development Cell) which organizes various programs to help students develop entrepreneurship skills. The cell primarily provides students with the details of technical and financial factors related to business ventures. The cell also guides the students on how to pursue their ventures, arrange for financial assistance etc.

The Placement cell of the institute acts as the link between the academics and the Industry. Its objective is to provide a career and not just a job, to the MBA students.

- The placement cell is manned by two very efficient, well trained executives who take care of placement cell as placement cell coordinator and placement officer.
- The Placement Cell has a large data bank of prospective recruiters and a properly structured process to attract organizations for Campus Recruitment.
- The Placement Cell is supported by a strong and efficient placement team of students, who facilitate the entire campus hiring process.
- Regular industry visits, preparation and circulation of Placement Brochure, placing details of students on placement page of the Institute's Portal are few of the important mechanisms used to attain the Placement Cells objective.
- The Placement Cell also assesses students' needs through various aptitude tests to identify Personality Development needs of the students.
- It also organizes Extra Mural Lectures and sectorial training for students.
- Students are sent on Placement Tour every year to encourage corporate to visit campus for placement.
- Placement Cell also helps students in summer training by getting companies on campus for Summer Internship.

List of number of students selected during campus interviews by different employers (list the employers and the number of companies who visited the campus annually for the last four years).

LIST OF MBA STUDENTS SELECTED DURING CAMPUS INTERVIEWS: BATCH 2010-12			
S.NO.	NAME OF THE STUDENT	COMPANY NAME	PACKAGE
1	NARGISH	INDIAN OVERSEAS BANK	RS. 8,00,000
2	ANJU PANDEY	CANARA BANK	RS. 6,63,000
3	ARPIT GOYAL	CANARA BANK	RS. 6,63,000
4	BHUPENDRA MAHOR	CANARA BANK	RS. 6,63,000
5	SONALI SHRIVASTAVA	CANARA BANK	RS. 6,63,000
6	VIKRAM S. BHADORIA	CANARA BANK	RS. 6,63,000
7	PARUL CHAURISA	CANARA BANK	RS. 6,63,000
8	CHANCHAL PALIA	CANARA BANK	RS. 6,63,000
9.	RUCHIKA DODEJA	CANARA BANK	RS. 6,63,000
10.	PRAGATI ANAND	CANARA BANK	RS. 6,63,000
11.	VIKAS AGARWAL	CANARA BANK	RS. 6,63,000
12.	SANJEEV SONI	CANARA BANK	RS. 6,63,000
13.	SOURABH SHARMA	CANARA BANK	RS. 6,63,000
14.	ANJU PANDEY	INDIAN OVERSEAS BANK	RS. 6,63,000
15.	RUCHIKA DODEJA	INDIAN OVERSEAS BANK	RS. 6,63,000
16.	CHANCHAL PALIA	INDIAN OVERSEAS BANK	RS. 6,63,000
17.	DEEPALI AGARWAL	INDIAN OVERSEAS BANK	RS. 6,63,000
18.	KAYAM SINGH BHAGEL	PNB	RS. 6,63,000
19.	ARADHYA SAXENA	PNB	RS. 6,63,000
20.	PRAVEEN YADAV	PNB	RS. 6,63,000
21.	MOHIT KUSHWAH	PNB	RS. 6,63,000
22.	HIMANI ARORA	PNB	RS. 6,63,000
23.	FROOTI YADAV	PNB	RS. 6,63,000
24.	TANVI SHARMA	PNB	RS. 6,63,000
25.	JYOTI KUMARI	PNB	RS. 6,63,000
26.	GANESH TIWARI	TATA STEEL	RS. 5,80,000
27.	MR. NITIN JAIN	FINQUEST	RS. 3,80,000
28.	JITENDRA ARYA	FINQUEST	RS. 3,80,000
29.	INDRA BISHT	BSF	RS. 3,50,000
30.	GANESH TIWARI	AISECT	RS. 3,40,000

31.	PIYUSH KHARE	GOO20	RS. 3,30,000
32.	SMITA SHARMA	GOO20	RS. 3,30,000
33.	NEHA ARORA	GOO20	RS. 3,30,000
34.	DEEPTI BHADOURIA	DIVINE HOMES	RS. 3,00,000
35.	CHANCHAL PALIA	GREEN PLY	RS. 3,00,000
36.	PRAGATI ANAND	GREEN PLY	RS. 3,00,000
37.	SHILPI AGARWAL	INTEL GLOBAL	RS. 3,00,000
38.	CHARU DUBEY	INTEL GLOBAL	RS. 3,00,000
39.	DILIP BATRA	INTEL GLOBAL	RS. 3,00,000
40.		IGB TECHNOLOGIES	RS. 2,66,000
41.	RUPAL GANGIL	IGB TECHNOLOGIES	RS. 2,66,000
42.	SHIVANGI VERMA	IGB TECHNOLOGIES	RS. 2,66,000
43.	SANJIV SINGH	IGB TECHNOLOGIES	RS. 2,66,000
44.	MANOJ AGARWAL	ICICI BANK LTD	RS. 2,63,000
45	ABHAY SINGH PARIHAR	ICICI BANK LTD	RS. 2,63,000
46	VIDIT MISHRA	ICICI BANK LTD	RS. 2,63,000
47	TAPASYA PRAJAPATI	ICICI BANK LTD	RS. 2,63,000
48	SUMIT SHRIVASTAVA	ICICI BANK LTD	RS. 2,63,000
49	ANUJ PRATAP SINGH	ICICI BANK LTD	RS. 2,63,000
50	JOGESH SHARMA	ICICI BANK LTD	RS. 2,63,000
51	MUDIT MISHRA	ICICI BANK LTD	RS. 2,63,000
52	SUNIL YADAV	ICICI BANK LTD	RS. 2,63,000
53	ABHIJAY PRATEEK DUBEY	ICICI BANK LTD	RS. 2,63,000
54	ANITA SHARMA	ICICI BANK LTD	RS. 2,63,000
55	ADITYA SAXENA	ICICI BANK LTD	RS. 2,63,000
56	ANSHUL DHODY	ICICI BANK LTD	RS. 2,63,000
57	DEEPALI AGARWAL	ICICI BANK LTD	RS. 2,63,000
58	GAURAV KILEDAR	ICICI BANK LTD	RS. 2,63,000
59	HITENDRA SINGH	ICICI BANK LTD	RS. 2,63,000
60	KANIKA GUPTA	ICICI BANK LTD	RS. 2,63,000
61	PANKAJ SHUKLA	ICICI BANK LTD	RS. 2,63,000
62	RAHUL GUPTA	ICICI BANK LTD	RS. 2,63,000
63	RAKHI SIKARWAR	ICICI BANK LTD	RS. 2,63,000
64	RAVNEET KAUR	ICICI BANK LTD	RS. 2,63,000
65	SATENDRA SINGH	ICICI BANK LTD	RS. 2,63,000

66	SHEKHU SHARMA	ICICI BANK LTD	RS. 2,63,000
67	SMRITI GUPTA	ICICI BANK LTD	RS. 2,63,000
68	VARSHA BENDRE	ICICI BANK LTD	RS. 2,63,000
69	VIKAS SHARMA	ICICI BANK LTD	RS. 2,63,000
70	VINAY SHUKLA	ICICI BANK LTD	RS. 2,63,000
71	YATENDRA KANKAR	ICICI BANK LTD	RS. 2,63,000
72	ALOK SHRIVASTAVA	INDIABULLS SECURITIES LTD.	RS. 2,55,000
73	CHHAYA MITTAL	INDIABULLS SECURITIES LTD.	RS. 2,55,000
74	DEEPIKA VARSHNEY	INDIABULLS SECURITIES LTD.	RS. 2,55,000
75	DHURUV S. MOURYA	INDIABULLS SECURITIES LTD.	RS. 2,55,000
76	HEENA JAIN	INDIABULLS SECURITIES LTD.	RS. 2,55,000
77	KOMAL JESWANI	INDIABULLS SECURITIES LTD.	RS. 2,55,000
78	MENKA DEVI PAL	INDIABULLS SECURITIES LTD.	RS. 2,55,000
79	NEETU MANJHI	INDIABULLS SECURITIES LTD.	RS. 2,55,000
80	DEEPALI AGARWAL	RELIANCE LIFE INSURANCE	RS. 2,50,000
81	SONAL GOYAL	RELIANCE LIFE INSURANCE	RS. 2,50,000
82	NEHA KOTWANI	RELIANCE LIFE INSURANCE	RS. 2,50,000
83	GHANSHYAM	RELIANCE LIFE INSURANCE	RS. 2,50,000
84	TAPASYA PRAJAPATI	GLOBAL VISION	RS. 2,50,000
85	SAKSHI ARORA	GLOBAL VISION	RS. 2,50,000
86	PRIYANKA GANDOTRA	GLOBAL VISION	RS. 2,50,000
87	RICHA YADAV	GLOBAL VISION	RS. 2,50,000
88	DIPALI DHARMADHIKARI	GLOBAL VISION	RS. 2,50,000
89	NEETU SINGH	GLOBAL VISION	RS. 2,50,000
90	ANAND GOUTAM	EDUCATION DEPARTMENT, MP GOVT	RS. 2,41,000
91	DIMPLE RATHORE	ARYA FILAMENTS PVT. LTD.	RS. 2,40,000
92	NAZLI SIDDIQUI	R.P.S. GROUP	RS. 2,40,000

93	BHAVESH SHARMA	PIRAMIL HEALTHCARE PVT. LTD.	RS. 2,20,000
94	ABHAY PARIHAR	IBM	RS. 2,20,000
95	AJATSHATRU SHARMA	IBM	RS. 2,20,000
96	MEENAKSHI GUPTA	IBM	RS. 2,20,000
97	HEENA TALREJA	IBM	RS. 2,20,000
98	GUNJAN GUPTA	IBM	RS. 2,20,000
99	DISHA ANDANI	IBM	RS. 2,20,000
100	MANJARI AGARWAL	IBM	RS. 2,20,000
101	SHIKHA PANDEY	IBM	RS. 2,20,000
102	VIDIT MISHRA	IBM	RS. 2,20,000
103	TANU MADAN	IBM	RS. 2,20,000
104	NIHARIKA GUBRELEY	IBM	RS. 2,20,000
105	ARADHNA BHOPTTE	IBM	RS. 2,20,000
106	LAXMI PALEPU	IBM	RS. 2,20,000
107	KAMAL SINGH	WIPRO	RS. 2,00,000
108	MANOJ KUMAR SHARMA	WIPRO	RS. 2,00,000
109	ANIL MAHOR	SOFTGAINS TECHNOLOGY	RS. 2,20,000
110	RAM KUMAR SHAKYA	MAHINDRA & MAHINDRA LTD.	RS. 2,20,000
111	JASPREET KAUR	HDFC STANDARD LIFE	RS. 2,20,000
112	BASHEER KHAN	WIPRO	RS. 2,00,000
113	ADITI BHATNAGAR	HCL COMNET	RS. 2,20,000
114	NEERAJ BANSAL	HCL COMNET	RS. 2,20,000
115	SUNIL YADAV	ICICI BANK LTD.	RS. 2,20,000
116	KAMAL SINGH	HCL COMNET	RS. 2,20,000
117	ADARSH SAXENA	HCL COMNET	RS. 2,20,000
118	ANJALI SHARMA	HCL COMNET	RS. 2,20,000
119	SUNEEL KUMAR KATARE	BIOAX MEDI SCIENCE	RS. 2,16,000
120	VIJAY SHIVHARE	BIOAX MEDI SCIENCE	RS. 2,04,000
121	GAURAV SINGH JADON	BIRLA SUN LIFE	RS. 2,11,000
122	DINESH SINGH JOHRI	SMC GLOBAL	RS. 1,80,000
123	DEEPANKAR BARAI	S.M. POWER SOLUTIONS	RS. 1,80,000
124	MANISH SHARMA	S.M. POWER SOLUTIONS	RS. 1,80,000
125	RASHMI MISHRA	S.M. POWER SOLUTIONS	RS. 1,80,000

126	JITENDRA SINGH BAGHEL	S.M. POWER SOLUTIONS	RS. 1,80,000
127	RAJU SINGH RATHORE	S.M. POWER SOLUTIONS	RS. 1,80,000
128	YOGESH TOMAR	S.M. POWER SOLUTIONS	RS. 1,80,000
129	GEETA JAGWANI	S.M. POWER SOLUTIONS	RS. 1,80,000
130	PRIYANK MANGAL	S.M. POWER SOLUTIONS	RS. 1,80,000
131	DINESH KUMAR SAHU	S.M. POWER SOLUTIONS	RS. 1,80,000
132	KRASHNA PAL SIKARWAR	S.M. POWER SOLUTIONS	RS. 1,80,000
133	NIKKU SHARMA	S.M. POWER SOLUTIONS	RS. 1,80,000
134	AVTAR SINGH BHADAURIA	S.M. POWER SOLUTIONS	RS. 1,80,000
135	RANJEET SINGH SIKARWAR	S.M. POWER SOLUTIONS	RS. 1,80,000
136	SHISH SAVITA	S.M. POWER SOLUTIONS	RS. 1,80,000
137	DEEPAK SARIN	S.M. POWER SOLUTIONS	RS. 1,80,000
138	PURSHOTTAM SHARMA	S.M. POWER SOLUTIONS	RS. 1,80,000
139	RAHUL GUPTA	S.M. POWER SOLUTIONS	RS. 1,80,000
140	DHARMENDRA SUTRAKAR	SMC GLOBAL	RS. 1,80,000
141	RACHANA YADAV	NEEKAN INDUSTRIES	RS. 1,80,000
142	MEGHA MAHESHWARI	NEEKAN INDUSTRIES	RS. 1,80,000
143	SHREYA SABARWAL	SMC GLOBAL	RS. 1,80,000
144	MANOHAR SHANKHWAR	SMC GLOBAL	RS. 1,80,000
145	MANI SHRIVASTAVA	GENPACT	RS. 1,80,000
146	HIMANI ARORA	GENPACT	RS. 1,80,000
147	SONAL SAXENA	GENPACT	RS. 1,80,000
148	KRISHNA KUMARI	GENPACT	RS. 1,80,000
149	JYOTI KUMARI	GENPACT	RS. 1,80,000
150	MEGA AGARWAL	VISHAL MEGA MART	RS. 1,80,000
151	SULKSHANA GUPTA	BPN NEWS	RS. 1,80,000
152	SWINKAL GUPTA	PINNACLE KOTA	RS. 1,80,000
153	ASHISH CHAUHAN	LINX SMART	RS. 1,80,000
154	NEHA SHARMA	LINX SMART	RS. 1,80,000
155	PRIYA TOMAR	LINX SMART	RS. 1,80,000
156	SATYENDRA RAJPUT	LINX SMART	RS. 1,80,000
157	PRATEEK PAWAYA	LINX SMART	RS. 1,80,000
158	MANOJ YADAV	HDFC LIFE	RS. 1,80,000
159	JAMUNA BALLABH	HDFC LIFE	RS. 1,80,000
160	MANOJ AGARWAL	IIFL	RS. 1,80,000

161	DEEPTI SHARMA	ITC	RS. 1,80,000
162	ANUJ PRATAP SINGH	HDFC LIFE	RS. 1,80,000
163	JOGESH SHARMA	HDFC LIFE	RS. 1,80,000
164	MUDIT MISHRA	HDFC LIFE	RS. 1,80,000
165	SUNIL YADAV	HDFC LIFE	RS. 1,80,000

LIST OF MBA STUDENTS SELECTED DURING CAMPUS INTERVIEWS: BATCH 2011-13				
S.NO.	NAME OF STUDENT	ORGANIZATION	DESIGNATION	PACKAGE
1	VISHAL SINGH RATHORE	GENESIS INDUSTRIES	SALES & MARKETING	750000
2	MANOJ RATHOD	GENESIS INDUSTRIES	MARKETING MANAGER	750000
3	RADHIKA SANDLIYA	ROHIT FERRO-TECH LIMITED	FINANCIAL ANALYST	540000
4	DURGESH MISHRA	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
5	NEHA KANJWANI	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
6	VIVEK KUMAR SHRIVASTAVA	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
7	GAURAV NEWALKAR	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
8	AMRISH DUBEY	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
9	SANDEEP SINGH TOMAR	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
10	SPARSHI GARG	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
11	MANOJ GUPTA	M/S SEPOLIYA INDUSTRIES LTD	ASST FINANCE MANAGER	400000
12	SONAM GANGIL	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	400000
13	ABHISHEK KHASGIWALE	ROYAL SUKAH	MARKETING EXECUTIVE	375000
14	PREETI DUBEY	APAR INDUSTRIES LTD	MANAGEMENT TRAINEE	350000
15	DIVYA PAMNANI	ICICI	RELATIONSHIP MANAGER	325000
16	POOJA VERMA	ICICI	RELATIONSHIP MANAGER	325000
17	PARESH ARORA	ICICI	RELATIONSHIP MANAGER	325000
18	MAYANK JUNEJA	ICICI	RELATIONSHIP MANAGER	325000
19	SHWETA GAUR	ICICI	RELATIONSHIP MANAGER	325000
20	RAM RATAN MISHRA	ICICI	RELATIONSHIP MANAGER	325000
21	RITU SHARMA	GENESIS INDUSTRIES	RELATIONSHIP	325000

			MANAGER	
22	SUPREET KAUR	HRDC	EXECUTIVE TRAINEE	320000
23	SHIV PRATAP SINGH	HRDC	EXECUTIVE TRAINEE	320000
24	MUKESH SINGH TOMAR	HRDC	EXECUTIVE TRAINEE	320000
25	SARITA RATHORE	HRDC	EXECUTIVE TRAINEE	320000
26	MANOJ TIWARI	ICICI BANK	SDO	308,112
27	MEENA SINGH	ICICI BANK	SDO	308,112
28	SHIKHA KASHYAP	ICICI BANK	SDO	308,112
29	SHASHANK HOLANI	ICICI BANK	SDO	308,112
30	SAISTA NASIR	ICICI BANK	SDO	308,112
31	RICHA JAIN	ICICI BANK	SDO	308,112
32	NEHA GUPTA	ICICI BANK	SDO	308,112
33	RONAK MANDIL	ICICI BANK	SDO	308,112
34	PANKAJ SHARMA	ICICI BANK	SDO	308,112
35	POOJA JAIN	ICICI BANK	SDO	308,112
36	YAMINI JHAWAR	ICICI BANK	SDO	308,112
37	NEHA SHARMA	ICICI BANK	SDO	308,112
38	AKANSHA RICHARIA	ICICI BANK	SDO	308,112
39	GOVIND TOMAR	ICICI BANK	SDO	308,112
40	PRIYANKA SAHU	ICICI BANK	SDO	308,112
41	URVASHI TIWARI	ICICI BANK	SDO	308,112
42	ARVIND SINGH TOMAR	ICICI BANK	SDO	308,112
43	ROHIT KUMAR	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	300000
44	SHWETA MAHESHWARI	GENESIS INDUSTRIES	RELATIONSHIP MANAGER	300000
45	SURAJ PATHAK	GENESIS INDUSTRIES	RELATIONSHIP MANAGER	300000
46	ISHAN V NAGAR	GENESIS INDUSTRIES	RELATIONSHIP MANAGER	300000
47	ALOK OJHA	COUNTRY CLUB	SALES EXECUTIVE	288000
48	SUNIL UPADHYA	COUNTRY CLUB	SALES EXECUTIVE	288000
49	NIKHIL SINGH	COUNTRY CLUB	SALES EXECUTIVE	288000
50	ABHISHEK JAIN	COUNTRY CLUB	SALES EXECUTIVE	288000
51	YOGENDRA MATHURIYA	COUNTRY CLUB	SALES EXECUTIVE	288000
52	AMIT BHADOURIA	COUNTRY CLUB	SALES EXECUTIVE	288000
53	SANDEEP SHARMA	COUNTRY CLUB	SALES EXECUTIVE	288000
54	DILIP GUPTA	COUNTRY CLUB	SALES EXECUTIVE	288000
55	HARIOM DUBEY	COUNTRY CLUB	SALES EXECUTIVE	288000
56	HARSHIT SHARMA	COUNTRY CLUB	SALES EXECUTIVE	288000
57	SUMIT DUBEY	COUNTRY CLUB	SALES EXECUTIVE	288000
58	LOVE SHARMA	COUNTRY CLUB	SALES EXECUTIVE	288000
59	PUNEET BAJPAI	COUNTRY CLUB	SALES EXECUTIVE	288000
60	VIVEK KHUSHWAH	COUNTRY CLUB	SALES EXECUTIVE	288000
61	RAHMAT KARIM	COUNTRY CLUB	SALES EXECUTIVE	288000
62	DEEPESH VERMA	COUNTRY CLUB	SALES EXECUTIVE	288000
63	VIJENDRA SINGH RAJPUT	COUNTRY CLUB	SALES EXECUTIVE	288000
64	AKHILESH PAL	COUNTRY CLUB	SALES EXECUTIVE	288000
65	NITESH CHANDEL	COUNTRY CLUB	SALES EXECUTIVE	288000
66	RAMPAL NARWALIYA	COUNTRY CLUB	SALES EXECUTIVE	288000

67	GAJENDRA AWASTHI	COUNTRY CLUB	SALES EXECUTIVE	288000
68	ABHAY ANAND	COUNTRY CLUB	SALES EXECUTIVE	288000
69	KEERAT RAWAT	COUNTRY CLUB	SALES EXECUTIVE	288000
70	RAJEEV HINDOLIYA	COUNTRY CLUB	SALES EXECUTIVE	288000
71	HITESH CHITORIA	COUNTRY CLUB	SALES EXECUTIVE	288000
72	KASIF KHURESHI	COUNTRY CLUB	SALES EXECUTIVE	288000
73	ABHISHEK KUMAR GUPTA	COUNTRY CLUB	SALES EXECUTIVE	288000
74	HIMANSHU OJHA	COUNTRY CLUB	SALES EXECUTIVE	288000
75	UJWAL PRATAP SINGH	COUNTRY CLUB	SALES EXECUTIVE	288000
76	UDAY KUMAR	COUNTRY CLUB	MANAGEMENT TRAINEE	288000
77	SHAVANAM	COUNTRY CLUB	OPERATION EXECUTIVE	288000
78	DHEER BAGHEL	COUNTRY CLUB	SALES EXECUTIVE	288000
79	FSWAMI	COUNTRY CLUB	SALES EXECUTIVE	288000
80	KAUSHLENDRA TYAGI	COUNTRY CLUB	SALES EXECUTIVE	288000
81	YOGENDRA MATHURIYA	COUNTRY CLUB	SALES EXECUTIVE	288000
82	SANAJY KUMAR	COUNTRY CLUB	SALES EXECUTIVE	288000
83	CHANDNI PAMNANI	SHARPEN UP	OPERATION EXECUTIVE	270000
84	PRIYANKA JAIN	SHARPEN UP	OPERATION EXECUTIVE	270000
85	PRIYANKA KUSHWAH	SHARPEN UP	OPERATION EXECUTIVE	270000
86	SONAL SHRIVASTAVA	SHARPEN UP	OPERATION EXECUTIVE	270000
87	PANKAJ DUBEY	MADRE ENERGY	ASST SALES MANAGER	270000
88	PRIYANKA NAGRANI	SHARPEN UP	OPERATION EXECUTIVE	270000
89	MONIKA GUPTA	SHARPEN UP	OPERATION EXECUTIVE	270000
90	SONAM SHARMA	SHARPEN UP	MANAGEMENT TRAINEE	270000
91	AKHAND PRATAP SINGH	SHARPEN UP	OPERATION EXECUTIVE	270000
92	AKANSHA GABRA	SHARPEN UP	OPERATION EXECUTIVE	270000
93	PRIYANKA NAGPAL	SHARPEN UP	OPERATION EXECUTIVE	270000
94	LOVELY SUKHANI	SHARPEN UP	OPERATION EXECUTIVE	270000
95	MANISH	SHARPEN UP	OPERATION EXECUTIVE	270000
96	ABHILASHA DHAKAR	SHARPEN UP	OPERATION EXECUTIVE	270000
97	AMIT KUMAR	SHARPEN UP	OPERATION EXECUTIVE	270000
98	RAHUL SINGH CHAUHAN	SHARPEN UP	OPERATION EXECUTIVE	270000
99	POONAM CHATURVEDI	INDIAMART	SENIOR EXCECUTIVE	252120
100	ARCHANA JADON	INDIAMART	SENIOR EXCECUTIVE	252120

101	SUSHANT SHEKHAR PANDEY	INDIAMART	SENIOR EXECUTIVE	252120
102	ANUJ JAIN	ASHIANA HOUSING	MARKETING EXECUTIVE	250000
103	SANJEEV SINGH CHAUHAN	ASHIANA HOUSING	MARKETING EXECUTIVE	250000
104	MANISH JAIN	ROYAL DIVISION LTD	SALES OFFICER	250000
105	JITENDRA SINGH TOMAR	INDIAMART	SENIOR EXECUTIVE	250000
106	MADHAV SHARMA	INDIAMART	SENIOR EXECUTIVE	250000
107	PIYUSH GUPTA	ROYAL DIVISION LTD	SALES OFFICER	250000
108	SANJAY KUMAR	ROYAL DIVISION LTD	SALES OFFICER	250000
109	ASHUTOSH KUMAR	ROYAL DIVISION LTD	SALES OFFICER	250000
110	JANARDHAN BURA	ROYAL DIVISION LTD	SALES OFFICER	250000
111	ZAHEER SABIR	ROYAL DIVISION LTD	SALES OFFICER	250000
112	VIKAS KUMAR	ROYAL DIVISION LTD	SALES OFFICER	250000
113	PRAMOD KUMAR	ROYAL DIVISION LTD	SALES OFFICER	250000
114	UTTAM KUMAR	ROYAL DIVISION LTD	SALES OFFICER	250000
115	SHWETA SHARMA	ISOL TECHNOLOGIES	HR EXECUTIVE	250000
116	ROBIN SHRIVASTAVA	SARTHI CONSTRUCTION	SENIOR FINANCE EXECUTIVE	250000
117	VIKAS SHARMA	ROYAL DIVISION LTD	SALES OFFICER	250000
118	GEETI BAIJAL	99ACRES.COM	EXECUTIVE DIRECT SALES	250000
119	ROOPESH KUMAR SHARMA	99ACRES.COM	EXECUTIVE DIRECT SALES	250000
120	ANUBHAV SAXENA	99ACRES.COM	EXECUTIVE DIRECT SALES	250000
121	SANGITA BHADOURIA	99ACRES.COM	EXECUTIVE DIRECT SALES	250000
122	HEMANT RAJPUT	SHRI NATH TRADING	MARKETING EXECUTIVE	240000
123	SHUBHANGI CHATURVEDI	IBM	OPERATION EXECUTIVE	225,000
124	RICHA MAHENDRU	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
125	SANGAM DANDOTIYA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
126	BRAJENDRA SINGH SENGAR	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
127	DHARMENDRA SINGH NARWARIYA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
128	ABHIJEET SABAN	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
129	DEEPIKA SARIN	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
130	SAPNA GUPTA	CAPITAL BOOSTER	BUSINESS ANALYST	222000
131	GUNJAN SHARMA	CAPITAL BOOSTER	BUSINESS ANALYST	222000
132	GEETIKA MAKHIJA	CAPITAL BOOSTER	BUSINESS ANALYST	222000
133	PRIYA HABLANI	CAPITAL BOOSTER	BUSINESS ANALYST	222000
134	DIPTI	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
135	NEHA MAHESHWARI	CAPITAL BOOSTER	BUSINESS	222000

			ANALYSIS	
136	PRIYA MISHRA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
137	SUSHMA BADHURIA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
138	APURVA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
139	SURAJ AHUJA	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
140	ANUSHRUTI	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
141	SHALINI KUSHWAH	CAPITAL BOOSTER	BUSINESS ANALYSIS	222000
142	AMAN SHRIVASTAVA	SALES EXECUTIVE	GLOBE SAFE PRO	216000
143	KIRTI TOMAR	SHIVHARE ROAD LINES	ASSISTANT MANAGER	216000
144	SHIVRAJ SINGH TOMAR	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
145	SHILKY SINGHAL	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
146	PRIYA KUKREJA	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
147	SAPNA CHOUBEY	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
148	SUHAIL KHAN	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
149	POOJA SHARMA	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
150	SOURABH SWAMI	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
151	POOJA YADAV	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
152	MADHU VERMA	TRIFIED RESEARCH PVT LTD	BUSINESS ANALYST	216000
153	EKTA TIWARI	EKTA TRADERS	FINANCIAL ANALYST	216000
154	RASHMI SHARMA	EUREKA FORBES	HR EXECUTIVE	216000
155	SHIKHA GURJAR	MAHARAJA	LECTURER	216000
156	ANNIE JETWANI	JAYANTI TECHNOLOGIES	MANAGEMENT TRAINEE	216000
157	ABHILASHA DHAKAR	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	216000
158	NEERAJ BOHARE	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	216000
159	RAM KRISHAN MISHRA	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	216000
160	RANJEET SINGH	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	216000
161	RUBY SHRIVASTAVA	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	216000

162	AMIT PANDEY	RS SOLUTIONS	SALES EXECUTIVE	215,000
163	RADHA SHARMA	ADITYA TRADING SOLUTIONS	MANAGEMENT TRAINEE	200000
164	VAISHALI GUPTA	OPG INVESTMENT	HR EXECUTIVE	200000
165	KIRAN KUMARI	M DHAR CHARTED ACCOUNT	FINANCIAL ADVISOR	190000
166	MUNENDRA SINGH TOMAR	HCL	MARKETING EXECUTIVE	185000
167	NEHA SIKARWAR	ROYAL DIVISION LTD	SALES OFFICER	185000
168	RAGHVENDRA SINGH YADAV	ROYAL DIVISION LTD	SALES OFFICER	185000
169	RITU AGARWAL	CHAMBER OF COMMERCE	TRAINEE	180000
170	SATEESH SINGH	HCL	MARKETING EXECUTIVE	180000
171	SURJEET SINGH BHADORIA	SHELL CORPORATE PVT LTD	HR TEAM LEAD	180000
172	NIRMAL JAIN	BALAJI MEDICAL AGENCIES	MEDICAL REPRESENTATIVE	180000
173	RAMNARESH RAJPOOT	IIJT	MARKETING EXECUTIVE	180000
174	PRADEEP DUBEY	GENESIS INDUSTRIES	MARKETING EXECUTIVE	180000
175	SUDEEP AGARWAL	CHAMBER OF COMMERCE	TRAINEE	180000
176	JYOTI SHUKLA	HDFC LIFE	SDM	180000
177	SOURAV KUMAR	HDFC LIFE	SDM	180000
178	ROHIT SINGH BHADORIYA	HDFC LIFE	SDM	180000
179	ABHISHEK KUMAR TIWARI	HDFC LIFE	SDM	180000
180	SHRINIVAS	HDFC LIFE	SDM	180000
181	RAJENDRA SINGH KAURAV	HDFC LIFE	SDM	180000
182	HIRDESH PAL	HDFC LIFE	SDM	180000
183	NAGENDRA SINGH KHUSWAHA	HDFC LIFE	SDM	180000
184	GAURAV RAWAT	HDFC LIFE	SDM	180000
185	MANISH SHIVHARE	HDFC LIFE	SDM	180000
186	RAVI AGRAWAL	HDFC LIFE	SDM	180000
187	SADHNA MISHRA	POLICY BAZAAR	OPERATION EXECUTIVE	180000
188	MEENAKSHI JOSHI	POLICY BAZAAR	OPERATION EXECUTIVE	180000
189	PRAGYA SHARMA	BADVE AUTOCOMPS PVT LTD	HR EXECUTIVE	180000
190	NEHA TOMAR	ITDCL	OFFICE ASSISTANT	180000
191	MEENU KUSHWAH	NUTAN KUMAR JAIN & CO	ACCOUNT ASSISTANT	180000
192	DEEPA JADON	GUPTA REFRACTORIES	OFFICE ASSISTANT	180000
193	CHANDRA PRAKASH	FORCE MOTORS	SALES EXECUTIVE	180000
194	KOMAL NARWARIA	POLICY BAZAAR	OPERATION EXECUTIVE	180000
195	SWATI SINGH	POLICY BAZAAR	OPERATION EXECUTIVE	180000
196	PAWAN KUMAR GUPTA	FORCE MOTORS	SALES EXECUTIVE	160000
197	OT	CALL MART	ARM	150000

198	UPENDRA SINGH RANA	CALL MART	ARM	150000
199	NISHA MANDOLIYA	CALL MART	ARM	150000
200	KOUSHLENDRA TYAGI	CALL MART	ARM	150000
201	JATIN MANDIL	CALL MART	ARM	150000
202	NEELAM RAJORIYA	CALL MART	ARM	150000
203	GOURAV JADON	CALL MART	ARM	150000
204	NEHA JAISWAL	CALL MART	ARM	150000
205	SURBHI JAIN	CALL MART	ARM	150000
206	KOMAL RATHORE	CALL MART	ARM	150000
207	NITIN GUPTA	CALL MART	ARM	150000
208	AMAR KUSHWAH	CALL MART	ARM	150000
209	TANU SHARMA	LIVE TIPS RESEARCH PVT LTD	BDM	150000
210	PRATIMA JADON	LIVE TIPS RESEARCH PVT LTD	BDM	150000
211	SHUBHA PROHIT	LIVE TIPS RESEARCH PVT LTD	BDM	150000
212	KIRTI VERMA	BAJAJ ALLIANZ	BDM	150000
213	NITIN GAI	SRG ALMUNIAM	EXECUTIVE TRAINEE	150000
214	SUNITA BHADOURIA	PRESTIGIOUS INFRA PROJECTS PVT LTD	OPERATION EXECUTIVE	150000
215	KHUSHBU SINGH	CHATURVEDI TOURS AND TRAVEL	HR EXECUTIVE	150000
216	ANUJA SHARMA	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	150000
217	NEHA AGARWAL	EPIC RESEARCH	ASSOCIATE FINANCIAL CONSULTANT	150000
218	NAMRATA JAIN	LIVE TIPS RESEARCH PVT LTD	BDM	150000
219	RUCHI KHANDELWAL	LIVE TIPS RESEARCH PVT LTD	BDM	150000
220	PRATIBHA BITTHARIYA	LIVE TIPS RESEARCH PVT LTD	BDM	150000
221	SONU SINGH SIKARWAR	HCL	MARKETING EXECUTIVE	144000
222	SAURABH SINGH KUSHWAH	HCL	MARKETING EXECUTIVE	144000
223	AMIT RAJPUT	RELIANCE COMMUNICATION	SALES EXECUTIVE	144000
224	RICHA GOSWAMI	RAILS BOX	BDE	144000
225	NUPUR NEEKHRA	CITY MALL	MANAGEMENT TRAINEE -HR	144000
226	ANKIT JAIN	WINNERS GROUP	SALES EXECUTIVE	132000
227	DEEPA BHADOURIA	WINNERS GROUP	SALES EXECUTIVE	132000
228	ROHIT KUMAR PATHAK	NGO	FIELD COORDINATOR	120000
229	PUSHPENDRA SINGH	NGO	FIELD COORDINATOR	120000
230	SAMKIT JAIN	SAMRIDDHI FINANCIAL CONSULTANTS	DEALER	120,000

231	CHITRANSHU KHARE	JOHN DEERE	MANAGER	120000
232	VIPIN SEN	CYBER COPS INFO SOLUTION	MARKETING EXECUTIVE	120,000
233	SOURAV GUPTA	CYBER COPS INFO SOLUTION	MARKETING EXECUTIVE	120000
234	ISHANT SONI	EICHER	SALES EXECUTIVE	120000
235	NAVEEN SAVITA	KINSAP	SALES EXECUTIVE	120000
236	URMILA SINGH	TATA MOTORS	SALES EXECUTIVE	120000
237	NANDINI BHADOURIA	TATA MOTORS	OPERATION EXECUTIVE	120000
238	SHIKHA JAIN	SHIVHARE ROAD LINES	ACCOUNT EXECUTIVE	120000
239	RICHA BUCKOLIYA	NEW TECH SOLUTIONS	OPERATION EXECUTIVE	120000
240	ARTI SHUKLA	MOBILE PLAZA	CUSTOMER CARE EXECUTIVE	120000
241	MONIKA GUPTA	PNC INFOTECH	MANAGEMENT TRAINEE	120000
242	KUMARI MEENASHI	MOBILE PLAZA	CUSTOMER CARE EXECUTIVE	120000
243	VIKAS ARELE	LIVE TIPS RESEARCH PVT LTD	BDM	120000
244	BRIJESH SINGH BAIS	LIVE TIPS RESEARCH PVT LTD	BDM	120000
245	RAVI PRATAP SINGH	ROYAL AUTOMOBILES PVT. LTD	TEAM LEADER	110000

LIST OF MBA STUDENTS SELECTED DURING CAMPUS INTERVIEWS: BATCH 2012-14

S.N.	NAME OF THE STUDENT	COMPANY NAME	DESIGNATION	LOCATION OF WORK	PACKAGE
1	RAJ KUMAR PAL	DEER HILL CITY	DIRECTOR	GWALIOR	800000
2	SANDEEP SHARMA	SHARMA OIL MILLS	GENERAL MANAGER	GWALIOR	600000
3	ROHIT SAXENA	DEER HILL CITY	MARKETING HEAD	GWALIOR	576000
4	KAVITA SINGH	JARO EDUCATION	MANGEMENT TRAINEE	CHENNAI	546000
5	MOHIT MAHESHWARI	DPL PAINTS	SENIOR SALES EXECUTIVE	GWALIOR	540000
6	AKASH JAIN	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
7	ALOK SINGH YADAV	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
8	ANU KHARE	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
9	DEEPAK JAIN	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
10	MUDIT NAGORY	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
11	NEERAJ JAIN	HARIT DHARA/ PIONEER POLLUTION CONTROL SYSTMS.	RELATIONSHIP MANAGER	NOIDA	342000
12	PRADEEP BHADORIA	HARIT DHARA	RELATIONSHIP	NOIDA	342000

			MANAGER		
13	PREETI SHRINGIRISHI	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
14	POOJA BHADORIYA	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
15	SHATAK NATHANI	NAUKRI.COM/ HARIT DHAARA	EXCECUTIVE SALES	NOIDA	342000
16	MANSOORI	HARIT DHARA	RELATIONSHIP MANAGER	NOIDA	342000
17	MANISH DUBEY	PRITHVEE INFRA	AREA MANAGER	NOIDA	300000
18	ALKA SINGH CHAUHAN	KARVY	EQUITY ADVISOR	HYEDRABAD	300000
19	PREM CHAUHAN	KARVY	EQUITY ADVISOR	HYEDRABAD	300000
20	NIDHI CHAUHAN	KARVY	EQUITY ADVISOR	HYEDRABAD	300000
21	MAYANK DUBEY	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
22	POOJA BARTARIA	OXFAM INDIA	MARKETING EXECUTIVE	PUNE	288000
23	PRATIKSKA KOTHEKER	COUNTRY CLUB/ /	SALES CONSULTANT	PUNE	288000
24	RAHUL KUMAR	COUNTRY CLUB/ /	MARKETING EXECUTIVE	PUNE	288000
25	ASHRAF KHAN	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
26	ASHUTOSH SHARMA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
27	BABY YADAV	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
28	CHARU JAIN	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
29	DEEPAK	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
30	DIPTI JAIN	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
31	JYOTI BAHUT	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
32	MANISH DUBEY	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
33	ROHINI SHARMA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
34	RUPALI SONI	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
35	SAURABH SONI	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	288000
36	SHIVANI SHARMA	COUNTRY CLUB	SALES CONSULTANT	PUNE	288000
37	SWATI MUNDRA	COUNTRY CLUB	SALES CONSULTANT	PUNE	288000
38	RATAN PRABHA	MANCER	MANAGEMENT TRAINEE	DELHI	279000
39	RAM MILAN NIRANJAN	JEEVANSATHI.COM	BDE	NOIDA	272000
40	NEHA PARIHAR	JEEVANSATHI.COM	BDE	NOIDA	272000

41	NAINA DEVI MORYANI	JEEVANSATHI.COM	BDE	NOIDA	272000
42	EKTA NAGAICH	JEEVANSATHI.COM	BDE	NOIDA	272000
43	YOGITA KHATRI	JEEVANSATHI.COM	BDE	NOIDA	272000
44	VISHAL CHAUBEY	JS CONVENT SCHOOL	MARKETING MANAGER	MORENA	264000
45	CHANDNI WADHWANI	JEEVANSATHI.COM	EXCECUTIVE - CLIENT RELATIONS	GURGAON	252043
46	SONAL JAIN	NAUKRI.COM	BDE	NOIDA	252000
47	ANAND SINGH KUSHWAH	NAUKRI.COM	BDE	NOIDA	252000
48	SUJAY KUMAR YADAV	NAUKRI.COM	BDE	NOIDA	252000
49	DEEPAK JHA	NAUKRI.COM	BDE	NOIDA	252000
50	PARIVESH JAIN	INVESTOR'S CLINIC INFRATECH PVT. LTD.	BDE	GWALIOR	250000
51	RADHIKA DIXIT	INFO EDGE (99ACCER)/ IIFLE	DIRECT SALES EXECUTIVE	NOIDA	250000
52	LALITA SINGH	INFO EDGE (99ACCER)	DIRECT SALES EXECUTIVE	NOIDA	250000
53	SHIVANI SHARMA	INFO EDGE (99ACCER)	DIRECT SALES EXECUTIVE	NOIDA	250000
54	NEHA TIWARI	INVESTOR'S CLINIC INFRATECH PVT. LTD.	BDE	GWALIOR	250000
55	RITU TOMAR	INVESTOR'S CLINIC INFRATECH PVT. LTD.	BDE	GWALIOR	250000
56	PREETI SHIRNGRISHI	ADECCO	BUSINESS ANALYST	INDORE	247416
57	ARUN KATARE	COUNTRY CLUB/ EPIC RESEARCH	MARKETING EXECUTIVE	PUNE	247412
58	GAJENDRA SINGH SIKARWAR	COUNTRY CLUB/ EPIC RESEARCH	MARKETING EXECUTIVE	PUNE	247412
59	HIMANSHU KHANDELWAL	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
60	TANYA SINGH	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
61	TARUN KUMAR SONI	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
62	ARVIND SINGH KUSHWAH	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
63	DEVENDRA SHAKYA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
64	RUPENDRA SINGH DIWAKAR	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
65	MUDIT JAISWAL	DIGA TECHNOLOGIES	MARKETING EXECUTIVE	PUNE	247412
66	PIYUSH KANKAR	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
67	PRAMOD KUMAR	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
68	SUJEET KUMAR SINGH	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
69	ANKIT SHARMA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412

70	CHETNA GUPTA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
71	DEEPAK TOMAR	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
72	NEELAM GUPTA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
73	POOJA MISHRA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
74	SAPNA KOTIYA	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
75	MAYANK TRIVEDI	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247412
76	MANOJ SINGH BAGHEL	COUNTRY CLUB	MARKETING EXECUTIVE	PUNE	247000
77	RANJEET SINGH RANA	MMF SOLUTIONS / EPIC RESEARCH	BUSINESS DEVELOPMENT EXECUTIVE	INDORE	242000
78	ANKITA GUPTA	MMF SOLUTIONS	BUSINESS DEVELOPMENT EXECUTIVE	INDORE	242000
79	ARCHANA YADAY	NAUKRI.COM/ EPIC RESEARCH	EXECUTIVE SALES	NOIDA	240000
80	DILIP SINGH TOMAR	SHAREKHAN	SALES OFFICER	GWALIOR	240000
81	NEERAJ JAISWAL	VARDHMAN REAL ESTATES AND DEVELOPERS	RELATIONSHIP MANAGER	NOIDA	240000
82	PRASHANT SHARMA	PRITHVEE INFRA/ COUNTRY CLUB	SALES OFFICER	NOIDA	240000
83	SANGAM SINGH PARMAR	PRITHVEE INFRA/ COUNTRY CLUB	SALES OFFICER	NOIDA	240000
84	SHRISHTI SHUKLA	NAUKRI.COM	EXECUTIVE SALES	NOIDA	240000
85	SRISHTI CHAUHAN	VARDHMAN REAL ESTATES AND DEVELOPERS	RELATIONSHIP MANAGER	NOIDA	240000
86	UMESH PRAJAPATI	VARDHMAN REAL ESTATES AND DEVELOPERS	RELATIONSHIP MANAGER	NOIDA	240000
87	VINOD JADON	COUNTRY CLUB	SALES OFFICER	NOIDA	240000
88	VISHAL TOMAR	VARDHMAN REAL ESTATES AND DEVELOPERS	RELATIONSHIP MANAGER	NOIDA	240000
89	AMIT SINGH RATHORE	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
90	DEEPAK SHARMA	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
91	GOPAL OJHA	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
92	MADHVESH SHARMA	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
93	PALLAVI JAIN	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
94	PRIYA MISHRA	PRITHVEE INFRA	SALES	NOIDA	240000

			OFFICER		
95	REETA YADAV	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
96	RUPALI SONI	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
97	SHASHI S. NARWARIYA	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
98	VIVEK GAUD	PRITHVEE INFRA	SALES OFFICER	NOIDA	240000
99	PRIYA SINGH KUSHWAH	PRITHVEE INFRA	BDE	GURGAON	240000
100	JUHI SIDDIQUI	NAUKRI.COM	EXCEUTIVE SALES	NOIDA	240000
101	VAIBHAV JAIN	NAUKRI.COM	EXCECUTIVE SALES	NOIDA	240000
102	SRISHTI SHUKLA	VARDHMAN REAL ESTATES AND DEVELOPERS	RELATIONSHIP MANAGER	NOIDA	240000
103	PRASANN JAIN	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
104	APOORVA PANDEY	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
105	DIVYA KATHORE	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
106	PRATI RAIZADA	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
107	RANI SHARMA	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
108	SURABHI CHAUHAN	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
109	VANSHIKA YADAV	SHARPEN UP	MANAGEMENT TRAINEE	GWALIOR	240000
110	ROHIT SAXENA	CAPITAL VIA	BUSINESS ANALYST	INDORE	228000
111	CHITRASEN SINGH	CAPITAL VIA	BUSINESS ANALYST	INDORE	228000
112	AZHAR KHAN	CAPITAL VIA	BUSINESS ANALYST	INDORE	228000
113	PRASHANT SHARMA	CAPITAL VIA	BUSINESS ANALYST	INDORE	228000
114	DIMPAL PAWAR	EPIC RESEARCH	BUSINESS DEVELOPMENT EXCECUTIVE	INDORE	224000
115	GAURAV SINGH TOMAR	EPIC RESEARCH	BUSINESS DEVELOPMENT EXCECUTIVE	INDORE	224000
116	AKASH SINGH CHAUHAN	EPIC RESEARCH	BUSINESS DEVELOPMENT EXCECUTIVE	INDORE	224000
117	MOHIT PALIWAL	EPIC RESEARCH	BUSINESS DEVELOPMENT EXCECUTIVE	INDORE	224000
118	SONU RATHORE	MMF SOLUTIONS	BDE	GWALIOR	220000
119	DILIP SINGH	DEVINE HOME	MANAGEMENT TRAINEE	GWALIOR	220000
120	RITU SINGH	DEVINE HOME	MANAGEMENT	GWALIOR	220000

			TRAINEE		
121	SWEETY CHAUHAN	DEVINE HOME	MANAGEMENT TRAINEE	GWALIOR	220000
122	ABEER GHANI	DEVINE HOME	MANAGEMENT TRAINEE	GWALIOR	220000
123	ANKITA KHENDELWAL	DEVINE HOME	MANAGEMENT TRAINEE	GWALIOR	220000
124	PRAVEEN SHARMA	CHAMBAL CASEIN	ASST. MKTG. MANAGER	GWALIOR	216000
125	VARUN GUPTA	CHAMBAL CASEIN	ASST. MKTG. MANAGER	GWALIOR	216000
126	SHRISHTI SHRIVASTAVA	DREAMS SOLUTION	HR EXCECUTIVE	INDORE	216000
127	SONAKSHI RAJAWAT	DREAMS SOLUTION/ COUNTRY CLUB	HR EXCECUTIVE	INDORE	216000
128	DHANANJAY PANDEY	GREENMARK CONSULTANCY	MARKETING EXCECUTIVE	GWALIOR	216000
129	MEGHA GUPTA	PRITHVEE INFRA	OFFICER	NOIDA	216000
130	RENU KIRAR	PRITHVEE INFRA	SALES OFFICER	NOIDA	216000
131	MADHAV KISHORE TIWARI	DREAMS SOLUTION	HR EXCECUTIVE	INDORE	216000
132	MONA AGARWAL	DREAMS SOLUTION	HR EXCECUTIVE	INDORE	216000
133	RUCHI GUPTA	DREAMS SOLUTION	HR EXCECUTIVE	INDORE	216000
134	POONAM CHAUHAN	DREAMS SOLUTION	HR EXCECUTIVE	INDORE	216000
135	ANKIT JAIN	NJ INVESTMENT	SALES OFFICER	INDORE	214000
136	ANKITA CHACK	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
137	DEEPALI JAIN	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
138	DEEPTI JAIN	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
139	GURWINDER KAUR	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
140	INDRA VIJAY SINGH	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
141	MOHD. TAHIR HUSSAIN	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
142	NEHA SINGH	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
143	PALLAVI DUBEY	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
144	PRIYA KELWANI	EPIC RESEARCH	BUSINESS ANALYST	INDORE	213000
145	PALLAVI SHRIVASTAVA	POLICY BAZAAR/ EPIC RESEARCH	BDE	NOIDA	213000
146	PRIYANKA PARIHAR	CONCIERGE TECHNOLOGIES PVT LTD./ EPIC RESEARCH	SALES TRAINEE	LUCKNOW	213000

147	SAMAR TIWARI	ATLA DOCUMENTARY FACILITATORS PVT. LTD.	TRAINEE	DELHI	212760
148	KAMLESH SHARMA	TRIFID RESEARCH	BUSINESS ANALYST	INDORE	210000
149	NIKKI JAIN	TRIFID RESEARCH	BUSINESS ANALYST	INDORE	210000
150	ANUPAMA MATHURIYA	TRIFID RESEARCH	BUSINESS ANALYST	INDORE	210000
151	AMIT SHRIVASTAVA	LAXMI SHREE/ YAGYA ENTERPRISES	RELATIONSHIP MANAGER	JODHPUR	200000
152	ANKIT JAIN	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
153	AVINISH KISHORE	LAXMI SHREE/ EPIC RESEARCH	RELATIONSHIP MANAGER	BHAGALPUR	200000
154	KAUSHAL NATH KUMAR	LAXMI SHREE/ EPIC RESEARCH	RELATIONSHIP MANAGER	MUZAFFARPUR	200000
155	MOHIT MAHESHWARI	LAXMI SHREE	RELATIONSHIP MANAGER	AGRA	200000
156	NEERAJ SHARMA	LAXMI SHREE	RELATIONSHIP MANAGER	JODHPUR	200000
157	POOJA YADAV	LAXMI SHREE	RELATIONSHIP MANAGER	KURUKSHETRA	200000
158	SACHIN SAXENA	LAXMI SHREE	RELATIONSHIP MANAGER	BHOPAL	200000
159	TUNNU KUMAR	LAXMI SHREE	RELATIONSHIP MANAGER	BHAGALPUR	200000
160	VIMAL KUMAR SHARMA	LAXMI SHREE	RELATIONSHIP MANAGER	KAROULI	200000
161	REKHA KUMARI	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
162	SACHNAAM DUBEY	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
163	SHWETA SHARMA	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
164	UMESH PRAJAPATI	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
165	VIVEK GAUR	LAXMI SHREE	RELATIONSHIP MANAGER	INDORE	200000
166	ROHAN MANE	ASHAI INDIA GLASS LTD/ MON EY WORLD RESEARCH PVT.LTD.	MANAGEMENT TRAINEE	GURGAON	192000
167	AKSHAY KOTHARI	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000
168	AMIT JAIN	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000
169	MANISH	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000
170	NEETIKA SINGHAL	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000
171	ROOPSI SAXENA	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000

172	VINAY PRATAP SINGH	ASHAI INDIA GLASS LTD	MANAGEMENT TRAINEE	GURGAON	192000
173	HARIRAJ JADON	CRESOL INDIA	BDE	GWALIOR	188000
174	AJAY SINGH KUSHWAH	RELIANCE COMMUNICATION	SR. BUSINESS DEVELOPMENT EXECUTIVE	GWALIOR	186000
175	NEETU PARIHAR	INDIA INFOLINE	BDE	GWALIOR	186000
176	NIKKI KUSHWAH	PRITHVEE INFRA	OFFICER	NOIDA	186000
177	PRIYANKA SHARMA	PRITHVEE INFRA	SALES OFFICER	NOIDA	186000
178	GUNJAAL SHRIVASTAVA	LENSKART.COM	FIRST IMPRESSION OFFICER	DELHI	185000
179	KANIKA NARANG	LENSKART.COM	FIRST IMPRESSION OFFICER	DELHI	185000
180	KARISHMA HUNDWANI	LENSKART.COM	FIRST IMPRESSION OFFICER	DELHI	185000
181	NEHA AGRAWAL	LENSKART.COM	FIRST IMPRESSION OFFICER	DELHI	185000
182	PRACHI GARG	LENSKART.COM/ JP INDUSTRIES	FIRST IMPRESSION OFFICER	DELHI	185000
183	GEETIMA GUPTA	ALLSEC TECHNOLOGIES PVT.LTD.	FIRST IMPRESSION OFFICER	DELHI	185000
184	ANCHAL AGARWAL	CO-OPERATIVE BANK	CRE	GWALIOR	184000
185	DRAKSHA	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
186	MONIKA MAURYA	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
187	NEETU	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
188	PREETI CHAUHAN	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
189	PREM PRATAP CHAUHAN	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
190	SANDEEP BAGHEL	DEVINE HOME/ PROPGUIDE	MANAGEMENT TRAINEE	GWALIOR	180000
191	SHILKY YADAV	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
192	SHILPA YADAV	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
193	VARSHA AGARWAL	STA COMPUTER PVT. LTD.	ACCOUNTS OFFICER	GWALIOR	180000
194	VISHAL KUMAR	PROP GUIDE	BDE	NOIDA	180000
195	RAMVEER YADAV	DIGA TECHNOLOGIES	BUSINESS DEVELOPMENT EXECUTIVE	INDORE	180000
196	GUNJAN DWIVEDI	POLICY BAZAAR	BDE	NOIDA	180000
197	SWATI GUPTA	POLICY BAZAAR	BDE	NOIDA	180000
198	SURBHI CHAUHAN	POLICY BAZAAR	BDE	NOIDA	180000

199	SWEETY	POLICY BAZAAR	BDE	NOIDA	180000
200	VINITA PATHAK	POLICY BAZAAR	BDE	NOIDA	180000
201	SOHAN SINGH BHADORIYA	INDIA INFOLINE	MANAGEMENT TRAINEE		180000
202	PRIYA KUSHWAH	PRITHVEE INFRA	OFFICER	NOIDA	180000
203	SHALINI SAHU	PRITHVEE INFRA	SALES OFFICER	NOIDA	180000
204	RICHA VIWANI	GANGWAL AND ASSOCIATES	RELATIONSHIP MANAGER	GWALIOR	169000
205	ANKITA KHANDELWAL	A.A. CONSULTANCY	OPERATIONS EXCECUTIVE	GWALIOR	168000
206	VIVEK JAIN	HARIT DHARA/EASY POLICY	RELATIONSHIP MANAGER	NOIDA	162000
207	ANKIT GAIKWAD	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
208	ARJUN SINGH BHADORIYA	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
209	DEEPAK MADHWANI	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
210	NITESH SHARMA	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
211	RADHA TOMAR	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
212	SHASHI SINGH NARWARIYA	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
213	SRAJAN K. JAIN	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
214	MRANALI GUPTA	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
215	VINOD JADON	EASY POLICY.COM	MANAGEMENT TRAINEE	NOIDA	162000
216	VIKASH SHRIVASTAVA	JP INDUSTRIES / EASY POLICY	BDE	GWALIOR	162000
217	SHRYEA TIWARI	KHATWANI ASSOCIATES	RELATIONSHIP MANAGER	GWALIOR	160000
218	ASHUTOSH	AXIS BANK	SALES OFFICER		158628
219	PREETI SHARMA	LIVE TIPS	BUSINESS ANALYST	GWALIOR	156000
220	AMIT JAIN	RSPL LTD.	ASSISTANT ACCOUNTANT	GWALIOR	154644
221	POONAM SHARMA	BONANZA/ EPIC RESEARCH	ARM	GWALIOR	144000
222	DEEPAK SINGHAL	L&T	ACCOUNTS EXCECUTIVE	KANPUR	144000
223	VIKRAM SINGH PARMAR	PULSE HOSPITAL	ACCOUNTANT	GWALIOR	144000
224	NEHA PARIHAR	BONANZA	ARM	GWALIOR	144000
225	NUPUR ANAL	BONANZA	ARM	GWALIOR	144000
226	PRACHI NIWALKAR	BONANZA	ARM	GWALIOR	144000
227	PRACHI NIWALKAR	BONANZA	ARM	GWALIOR	144000
228	KUNAL BHARGAVA	BONANZA	ARM	GWALIOR	144000
229	KRISHNA KANT SHARMA	BONANZA	ARM	GWALIOR	144000
230	PRACHI SINGHAL	J.P. INDUSTRIES	EXCECUTIVE	GWALIOR	144000
231	ABHISHEKH KUMAR	LAXMISHREE	RELATIONSHIP	NOIDA	120000

PANDEY		MANAGER		
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LIST OF MBA STUDENTS SELECTED DURING CAMPUS INTERVIEWS: BATCH 2013-15					
S.N O.	STUDENT NAME	NAME OF THE ORGANIZATION	PACK AGE	DESIGNATION	LOCAT ION
1	DIVYA KUKREJA	SUDHANSH INDUSTRIES	825000	BUSINESS ANALYST	INDOR E
2	SALONI KUKREJA	KHT INDUSTRIES	720000	MANAGEMENT TRAINEE	GWALI OR
3	RAJEEV KUMAR	AIETE	662000	MANAGEMENT TRAINEE	GURGA ON
4	JUBIN SURI	AIETE	662000	INSTITUTIONAL SALES OFFICER	PUNE
5	RIKKEE MISHRA	JARO EDUCATION	546000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
6	BHARAT SINGHAL	TRIMURTI INDUSRIES P. LTD.	408000	STORE MANAGER	GWALI OR
7	HEENA CHAWLA	CAPITAL VIA	407000	MANAGEMENT TRAINEE	INDOR E
8	ISHA SHARMA	CAPITAL VIA	407000	BUSINESS ANALYST	NOIDA
9	MANISH KUMAR SINGH	CAPITAL VIA	407000	BUSINESS ANALYST	INDOR E
10	PRANJUL TIWARI	CAPITAL VIA	407000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
11	GAURAV CHATURVEDI	CAPITAL VIA	407000	BUSINESS ANALYST	INDOR E
12	ANUKUL SINGH	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
13	CHHAYA RAWAL	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
14	DHEERENDRA SINGH BHADORIA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
15	JYOTI JHA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
16	PANKAJ ATTRI	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
17	PRAGATI PALIWAL	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
18	PRATAP KUMAR GUPTA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
19	RAHUL KUMAR VERMA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
20	AMAN KUMAR ARYA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
21	RASHMI TOMAR	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
22	SHRASTI SAXEANA	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
23	VIVEK KUMAR	EASY POLICY.COM	406012	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
24	RAJESH KUMAR PRAJAPATI	EASY POLICY.COM	406012	MANAGEMENT TRAINEE	GWALI OR
25	ABHINAV	EASY POLICY.COM	406000	BUSINESS DEVELOPMENT	GWALI

	SHRIVASTAVA			EXCECUTIVE	OR
26	SHUBHAM SINGH RATHOUR	EASY POLICY.COM	406000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
27	AARUSHI GOSAIN	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
28	AMIT KUMAR	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
29	ESHANI GAUTAM	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	BHOPA L
30	MITALI KANHERE	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
31	POOJA CHAUHAN	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	BHOPA L
32	KANCHAN CHAUHAN	JANALAKSHMI FINANCIAL SERVICES	326000	BUSINESS DEVELOPMENT EXCECUTIVE	BHOPA L
33	MEENAL MAHANA RAJ	JANALAKSHMI FINANCIAL SERVICES	326000	MANAGEMENT TRAINEE	NOIDA
34	HARISH SAHU		325000	MANAGER:OPERATIONS	
35	DEEKSHA JAIN	GREEN FEATHERS	300000	MANAGEMENT TRAINEE	GURGA ON
36	SHAKTIDA SINGH RAJAWAT	GREEN FEATHERS	300000	MANAGEMENT TRAINEE	GURGA ON
37	NEELAM SHARMA	GREEN FEATHERS	300000	MANAGEMENT TRAINEE	GURGA ON
38	PRATEEK BATRA	GREEN FEATHERS	300000	MANAGEMENT TRAINEE	GURGA ON
39	KAPIL KUMAR GUPTA	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
40	MAMTA SAHU	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
41	VARUN MULIK	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
42	SAURABH SHRIVASTAVA	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
43	DEEPAK JAIN	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
44	MILAN JAIN	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
45	ARADHANA MISHRA	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
46	ARADHANA TIWARI	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
47	DEEPALI MATHUR	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
48	JYOTI KUMARI	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
49	MEGHA PATANKAR	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
50	NEHA KUSHWAH	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
51	RAKHI GUPTA	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E
52	RUCHI RANA	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDOR E

53	SIMPI SINGH RAJAWAT	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDORE
54	SURBHI JAIN	TRIFID RESEARCH	288000	BUSINESS ANALYST	INDORE
55	DEEPAK KUMAR VERMA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
56	SUPRIYA KAMRA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
57	PRIYANKA KUSHWAH	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
58	SAFALTA GUPTA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
59	ANJALI SINGH SIKARWAR	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
60	NISHI GUPTA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
61	SHIVANGI AGARWAL	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
62	KAMNA SHRIVASTAVA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
63	NIDHI SAXENA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
64	PRIYANKA DUBEY	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
65	SUBHRA SHARMA	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
66	RANI KUMARI	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
67	SHIVANI RAJPUT	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
68	DILIP KUMAR SAH	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
69	SUBODH KUMAR TRIVEDI	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
70	SOMIT JAIN	WAYS2CAPITAL	288000	BUSINESS ANALYST	INDORE
71	VAISHALI DIXIT	WAYS2CAPITAL	288000	CAD	INDORE
72	MADHAVI MISHRA	SOFT INFO TECHNOLOGY PVT. LTD.	280000	BUSINESS DEVELOPMENT EXCECUTIVE	DELHI
73	ANKITA HINDWANI	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
74	GARIMA SARASWAT	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
75	GAURAV GAUR	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
76	GEETA ISRANI	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
77	MONIKA THARANI	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
78	NUPUR AGARWAL	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
79	SOFIYA KHAN	99 ACRES.COM	274000	MANAGEMENT TRAINEE	NOIDA
80	PRIYANKA GUPTA	99 ACRES.COM/ MIRACLE ITES	274000	MANAGEMENT TRAINEE	NOIDA
81	DEEPIKA GUPTA	JEEVAN SAATHI.COM	262000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
82	PRANAY DIXIT	JARO EDUCATION	252000	BUSINESS DEVELOPMENT	NOIDA

				EXCECUTIVE	
83	SANDEEP SINGH SIKARWAR	JARO EDUCATION	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
84	AKANSHA SIKARWAR	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
85	AKRITI SHRIVASTAVA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
86	DEEPIKA SINGH	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
87	DEVYANI GHODKE	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
88	MADHU OJHA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
89	NEHA VERMA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
90	POONAM OJHA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
91	POORVA BHADORIYA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
92	PRIYANKA YOGI	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
93	SHAISTA ALI	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
94	SHATAKSHI MISHRA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
95	SHIKHA GOYAL	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
96	SWATI SHARMA	JEEVAN SAATHI.COM	252000	BUSINESS DEVELOPMENT EXCECUTIVE	NOIDA
97	VIKAS SOLANKI	V-SONS	250000	MANAGEMENT TRAINEE	GWALI OR
98	DHARMENDRA GUPTA	V-SONS	250000	MANAGEMENT TRAINEE	GWALI OR
99	VAISHALI GUPTA	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
100	GOURAV SINGH BHADOURIA	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
101	PREETI RATHOR	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
102	KAJAL KARAN RAJPUT	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
103	POOJA PAWAIYA	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
104	MAYANK GANGIL	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
105	VIKASH KUMAR SINGH	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
106	NEERAJ SINGH TOMAR	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
107	POORVI NIGAM	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
108	DEEKSHA RAJAWAT	CAPVISION	248000	BUSINESS ANALAYST	INDOR E
109	MEHUL JAIN	CAPVISION	248000	BUSINESS ANALAYST	INDOR

					E
110	SHASHANK GUPTA	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
111	SHASHI KANT KUMAR	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
112	UPENDRA SINGH CHAUHAN	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
113	SUMAN LODHI	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
114	ROHIT KUSHAWAH	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
115	MEGHA SHARMA	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
116	PRADEEP SINGH DHAKAD	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
117	PARTH PAWAR	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
118	JAYANT JADHAV	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
119	AMIT KUMAR RAGHAV	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
120	SWASTIKA BANDIL	CAPITAL HEIGHTS	240000	BUSINESS ANALYST	INDOR E
121	YOGESH SHIVHARE	CAPITAL LIFE	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
122	NAVDEEP TYAGI	CAPITAL LIFE	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
123	PRAKRATI GUPTA	CAPITAL LIFE	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
124	SHIVAM GUPTA	CAPITAL LIFE	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
125	SUDAMA SAVITA	CAPITAL LIFE	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
126	AVINASH KUMAR	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
127	DEEPAK KUMAR SHARMA	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
128	HARSH SHRIVASTAVA	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
129	SATYA SINGH RATHORE	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
130	SURBHI GUPTA	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
131	VARSHA SAVITA	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
132	VIPIN CHAUHAN	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
133	KULDEEP DANGI	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
134	PRINCE CHAUHAN	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
135	KIRTI SONKAR	SAI PRUDENTIAL FINANCIAL SERVICES	240000	BUSINESS DEVELOPMENT EXCECUTIVE	INDOR E
136	ANANT VERMA		240000		GWALI

					OR
137	ABHAY SINGH CHAUHAN	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
138	ASHISH DIXIT	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
139	INSIYA JAIN	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
140	JAVED KHAN	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
141	KHUSHBOO KUMARI BHADOURIA	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
142	MEGHA GARG	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
143	MOHAMMAD SHAKIR	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
144	NICKY SHRIVASTAVA	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
145	OMKAR SINGH SENGAR	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
146	POORVI RENWAL	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
147	RAKHI SHARMA	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
148	SHILPA RATHORE	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
149	TANU AGRAWAL	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
150	KAMNA SHRIVAS	EPIC RESEARCH	220696	BUSINESS ANALYST	INDOR E
151	PRIYANKA JAIN	EPIC RESEARCH	220696	BUINESS DEVELOPMENT EXCECUTIVE	INDOR E
152	DHARMESH BHADAURIA	ADVANCE SERVICES	216000	HR EXCECUTIVE	GWALI OR
153	HIMANSHI JAIN	ARIHANT JEWELLERS	216000	STORE MANAGER	GWALI OR
154	ASHISH YADAV	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
155	IRFAN ALI	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
156	KAMINI MITTAL	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
157	KAPIL SHAKYA	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
158	MANISH DHAKETA	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
159	SAURAV SHARMA	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
160	SHASHI BHUSHAN KUMAR	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
161	SUMIT SHARMA	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
162	LAKHWANT SINGH	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR E
163	TANVI CHATURVEDI	CAPITAL HEIGHTS	204000	BUSINESS ANALYST	INDOR

					E
164	GARIMA GAUR	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
165	HEMANT KUSHWAH	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
166	NAMRATA SAXENA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
167	PANKAJ KUMAR SINGH	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
168	POORVA CHAVHAN	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
169	SMRATI GUPTA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
170	SONAM GUPTA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
171	SUJEET DUBEY	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
172	VIKAS SHARMA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
173	VIKASH SHARMA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
174	VIPIN SHARMA	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
175	YOGESH KATARE	INDIA INFOLINE	186000	MANAGEMENT TRAINEE	BHOPAL
176	ARPIT GAUD	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
177	ANJU SHARMA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
178	SURESH KUMAR YADAV	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
179	VARSHA BHADORIA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
180	SONALI GOYAL	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
181	SHAILY JAIN	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
182	MANPREET KAUR	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
183	AVANI MISHRA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
184	ANJALI PAL	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
185	PRIYANKA KULSHRESTHA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
186	DIPTI DIXIT	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
187	PRACHI GUPTA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
188	PRIYA CHAUHAN	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
189	APURVA SHARMA	VPS ADVISORY	180000	MANAGEMENT TRAINEE	GWALIOR
190	TANUSHREE	ARIHANT JEWELLERS	180000	SALES EXCECUTIVE	GWALI

	PRADHAN				OR
191	SHARAD SHRIVASTAVA	RECKEITT BENKISER	180000	DIRECT SALES EXECUTIVE	GWALIOR
192	MOHINI SAHU	PITAMBRA FREIGHT CARRIER	180000	MANAGEMENT TRAINEE	GWALIOR
193	SACHIN SINGH BHADORIYA	NAGPUR GOODS CARRIER	169000	MANAGEMENT TRAINEE	GWALIOR
194	KAUSHAR RAJA	ADITYA TRADING SOLUTION	162000	BUSINESS ANALYST	NOIDA
195	POOJA SHUKLA	ADITYA TRADING SOLUTION	162000	BUSINESS ANALYST	KANPUR
196	PREETI KUMARI	ADITYA TRADING SOLUTION	162000	BUSINESS ANALYST	BANGLORE
197	SACHIN SHARMA	ADITYA TRADING SOLUTION	162000	BUSINESS ANALYST	BANGLORE
198	GAURAV DUBEY	AXIS BANK MORENA	152000	SALES EXECUTIVE	MORENA
199	VEEPESH RATHORE	AXIS BANK MORENA	152000	SALES EXECUTIVE	MORENA
200	RINKI AGARWAL	ARIHANT JEWELLERS	144000	STORE MANAGER	GWALIOR
201	ANKIT SAXENA	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
202	AVDESH BAGHEL	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
203	BRIJ KISHORE RAJPUT	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
204	HARIOM KATARE	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
205	MANISH JADON	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
206	MOHIT GARG	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
207	NEELES SINGH	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
208	PRANAV PRINCE	BP FOODS PVT. LTD.	144000	BUSINESS DEVELOPMENT EXECUTIVE	BHOPAL
209	ANKUSH SHARMA	D-SIGN INFOSYSTEM	144000	MANAGEMENT TRAINEE	GWALIOR
210	JARMAN SINGH	D-SIGN INFOSYSTEM	144000	MANAGEMENT TRAINEE	GWALIOR
211	ANJU SAXENA	D-SIGN INFOSYSTEM	144000	MANAGEMENT TRAINEE	DHOLPUR
212	NISHTHA TIWARI	D-SIGN INFOSYSTEM	144000	MANAGEMENT TRAINEE	DHOLPUR
213	SANGEETA TOMAR	EASY POLICY.COM	144000	MANAGEMENT TRAINEE	GWALIOR
214	MINI TYAGI	MORGAN PLACEMENT	144000	MANAGEMENT TRAINEE	GWALIOR
215	PRIYA DUBEY	MORGAN PLACEMENT	144000	MANAGEMENT TRAINEE	GWALIOR
216	RAVINDRA SINGH BAGHEL	MORGAN PLACEMENT	144000	MANAGEMENT TRAINEE	GWALIOR
217	SUNEHA	MORGAN PLACEMENT	144000	MANAGEMENT TRAINEE	GWALIOR

	SHRIVASTAVA				OR
218	SOFIYA SIDDIQUE	NOORTECH. FAB	144000	MANAGEMENT TRAINEE	GWALI OR
219	NEELESH SHARMA	JANALAKSHMI FINANCIAL SERVICES	144000	MANAGEMENT TRAINEE	BHOPA L
220	TANISHKA SAHU	VODAFONE	144000	MANAGEMENT TRAINEE	GWALI OR
221	AKANSHA AGRAWAL	GR ENTERPRISES	144000	HR EXCECUTIVE	GWALI OR
222	RAJAT KUMAR JOSHI	BADRI NARAYAN RUBBERS	120000	MANAGEMENT TRAINEE	GWALI OR
223	SONAM SINGH BHADORIYA	EASY POLICY.COM	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
224	SARLA SIKARWAR	EBENEZER CONVENT SCHOOL	120000	PRT	GWALI OR
225	SACHIN AGARWAL	HDFC BANK	120000	SALES OFFICER	GWALI OR
226	SUNANDINI SHARMA	LIVE TIPS	120000	BUSINESS ANALYST	GWALI OR
227	PALLAVI SINGH	LIVE TIPS	120000	BUSINESS ANALYST	GWALI OR
228	AARTI MISHRA	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
229	AJAY SINGH PARA	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
230	ASHISH SHARMA	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
231	GUNJAN CHAUHAN	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
232	NEHA AGARWAL	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
233	PRIYANSHI SINGHAL	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
234	SAKSHI SAXENA	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
235	SAPNA SHARMA	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
236	PRAGATI PALIWAL	VPS ADVISORY	120000	BUSINESS DEVELOPMENT EXCECUTIVE	GWALI OR
237	SUMAN GABRA		120000	MANAGEMENT TRAINEE	GWALI OR
238	SWEETY GOYAL		120000	MANAGEMENT TRAINEE	GWALI OR
239	AYUSHI JAIN				
240	VIKAS SHARMA				

Placement Summary for Last Four Years

Year	Batch Size	No. of Students Placed	No. of Companies Visited	Highest Package	Average Package
2013-15	271	246 (Till 08.05.2015)	58	8.25 Lakhs	3.42 Lakhs

2012-14	273	246	62	8.00 Lakhs	3.43 Lakhs
2011-13	282	257	56	7.55 Lakhs	3.39 Lakhs
2010-12	165	155	40	8.00 Lakhs	3.50 Lakhs

5.1.12 Is there an anti-ragging committee? How many instances (if any) have been reported during the last four years and what action has been taken on these?

Yes, anti ragging committee has been constituted with to check and prevent any form of ragging in our institute. Along with that, anti-ragging squad and student Counselors are also there. The anti-ragging squad visits Hostels, Institute premises regularly to keep a check on ragging activities.

The Anti-ragging Committee has been constituted as under:

Dr. S.S. Bhakar - Chairman
 Dr. Navita Nathani - Coordinator
 Dr. Garima Mathur - Member
 Dr. Tarika Singh - Member
 Prof. Nitin Paharia - Member
 Prof. K.K. Yadav - Member
 Dr. Amitabha Maheshwari - Member
 Prof. Vani Agrawal - Member
 Mr. Manvendra Dwivedi - Member
 Mr. Satyendra Sharma - Member
 Mr. Bhupendra Jain - Member
 Mr. Virendra Shekhawat - Member
 Mr. Thomas Mathews - Member
 Ankit Parashar-Student MBAlII Sem - Member
 Saurabh Singh Tomar Student MBA I Sem - Member
 Pratiksha Kulshreshtha-Student BBA V Sem - Member
 Prakriti Shrivastava-Student MAM V - Member

No. of Instances: Nil

Action Taken: NA

Student Counselors appointed by institute are:

Sanjay Gupta
 Devender Singh
 Alka Chaturvedi
 Ms Aanchal Singh

The student counselors are supported by Placement Coordinators and Faculty mentors in providing professional counseling to the students. In case a student needs psychological counseling, the student is referred to Birla Hospital.

5.1.13 Enumerate the welfare schemes made available to students by the institution.

Yes. The Institution has a welfare schemes and Student are supported in various areas:

1. **Financial Support:** The institute has signed MOUs with Central bank, State Bank of India and Punjab National bank for Student Loans. Apart from this, waiver of tuition fee, providing OJTs

to students who are unable to pay fees and providing student platform for final placement are some other ways by which institute provides financial support to students.

2. Academic Support and Mentoring: The Institute has appointed mentors for each section of all the programs. The mentors provide academic support and mentoring is provided by having faculty coordinators for each program who ensure academic inputs needed by students. They also provide guidance to students regarding choice of specialization subject, summer training, placements, etc. Students also have faculty guides for seminar presentations. The institute also has two Counselors who test students on language needs, aptitude needs etc. The Institute has faculty guides for summer training projects along with industry guides; faculty guides are also assigned to guide students to complete their major research projects.

3. Student Welfare Schemes: Student welfare schemes (scholarships, free ships, insurance, etc) are provided by the institution. Personality enhancement and development classes, career counseling, soft skill development, learning by doing and learning through movies etc. are available to the students. Student participation in co-curricular and extra-curricular activities is encouraged. The institution has a placement cell which helps to identify job opportunities and grooms students for industry. The institute has an Entrepreneurship Development Cell (EDC) to develop entrepreneurship skills among students and having assistance from MSME, Gwalior. The institution has a mechanism for timely redressal of student grievances. The institute has functional clubs for providing practical insights, industry orientation and updates, in form of lectures, workshops etc, for students specializing in Marketing, Finance and Human Resources.

Apart from these the other activities include:

- In collaboration with MSME institute conducts Entrepreneurship Development Programs for B.com, for the students of all the programmes. The program was sponsored by MSME, Gwalior.
- Training Program for 30 days of National Skills Development Certification (NSDC) in association with Government of India has been launched, which benefits the students of all programmes. The program is to empower the students with basic skills, so that he/she gets more exposure in the market.

List of the Student who attended 30 days Training Programme		
S. No.	Student's Name	Programme
1	Divya Parmar	BBA
2	Sachiv Yadav	BBA
3	Vikas Chaurasia	BBA
4	Anjali Chaturvedi	BBA
5	Priyanka Jaiswal	BBA
6	Priya Bhadoriya	BBA
7	Anupama Yadav	BBA
8	Santosh Pal	BBA
9	Sapna Sharma	BBA
10	Ekta Rawat	BBA

11	Surya Pratap Singh Bhadoria	BBA
12	Narender Singh	BBA
13	Indra Vijay Singh	MBA
14	Garima Shrivastava	MBA
15	Anupama Mathuriya	MBA
16	Shobhna Meena	MBA
17	Saranjeet Kaur	MBA
18	Sapna Singh	MBA
19	Chetna Gupta	
20	Gopal Ojha	B.com
21	Aman upadhyay	BBA
22	Deep singh rathor	B.com
23	Neha tiwari	MBA
24	Rachna Tiwari	MBA
25	Deepak jain	MBA
26	Saurabh jain	MBA
27	Suraj singh	MBA
28	Draksha singh	MBA
29	Madhu ojha	MBA
30	Pallavi jain	MBA
31	Rakhi gurjar	BBA
32	Reena agarwal	BBA
33	Reeta yadav	BBA
34	Shikha goyal	MBA
35	Sonam gupta	MBA
36	Yachna Agarwal	MBA
37	Javed Khan	MBA
38	Pranjul tiwari	MBA
39	Ramveer	MBA
40	Shubham rawat	MBA
41	Meenu Sharma	BBA
42	Monika morya	MBA
43	Habeeb Khan	MBA
44	Priti Singh	MBA
45	Pallavi Shrivastava	MBA
46	Princee	MBA

47	Mansoori Chauhan	MBA
48	Sohan Singh Bhadoriya	MBA
49	Shrishti Shrivastava	MBA
50	Ravi Goswami	B.Com
51	Parul Tomar	BBA
52	Dipti Jain	MBA
53	Rashi Tomar	MBA
54	Priyanka Tomar	MBA

- **Soft Skill Development:** The institute has its unique regular assessment system for the students. The assessment gives equal weightage to the written, verbal and presentation skills, which is assessed by regular presentations, seminars, assignments and internal test of the students. This process helps to identify slow learning students from the advanced learning students. The institute regularly organizes symposium, seminar, extra lectures and counseling session for helping cope up the slow learners in a course. The advanced learners are given opportunities to presents their research work in various national and international conferences and also are given platform to conduct market survey and research for corporate and social topics.
- **Career Development Cell:** The institute has Counselors to mentor students. The institute has Placement Cell which mentors students and provides support activities. The Institute has Entrepreneurship Development Cell (EDC) for mentoring students.
- **Specialization Development Clubs:** To give the practical edge to the students institute provides a platform in various areas of management in the form of clubs like Marketing & International Business Club, HR Club, Finance Club and IT Club, in which various industry and academic experts are invited for interaction and other management activities are also organized.

5.1.14 Does the College have a registered Alumni association? If yes, what are its activities and major contributions for institutional, academic and infrastructure development?

Yes, The Institute has established an Alumni Association since 2000 to ensure a constant link with its ex-students. The institute has a separate alumni webpage on its website which is used to update alumni about the activities of the institute.

Following are the activities and contribution of Alumni:

- Alumni are on the Advisory Board of the institute and various committees.
- Helping their junior in OJTs, summer trainings, industrial visits, Placements
- They help in organizing Alumni Meets.

5.2 Student Progression

5.2.1 Providing the percentage of students progressing to higher

education or employment (for the last four batches) highlight the trends observed.

The Institute is affiliated to Jiwaji University, Gwalior and has been consistent ranked among top 50B-schools of India by various agencies. The institute has been improving its program-wise success rate. The details are as follows:

<u>Average Progress PG+UG 2011</u>				
<u>PG</u>				
Session	Program	Appeared	Pass out	Percentage
2012	MBA	300	271	90
2013	MBA	300	NA	NA
2014	MBA	295	NA	NA
2013	MAM	12	NA	NA
2014	MAM	13	NA	NA
2014	BTM	6	NA	NA
<u>UG</u>				
	Program	Appeared	Pass out	Percentage
2012	BBA	103	68	66
2013	BBA	133	NA	NA
2014	BBA	130	NA	NA
2012	BCA	75	57	76
2013	BCA	60	NA	NA
2014	BCA	80	NA	NA
2012	B.Com	61	46	75
2013	B.Com	61	NA	NA
2014	B.Com	76	NA	NA

5.2.2 Provide details of the programme wise pass percentage and completion rate for the last four years (cohort wise/batch wise as stipulated by the university)? Furnish programme-wise details in comparison with that of the previous performance of the same institution and that of the Colleges of the affiliating university within the city/district.

Programme wise details and pass percentage of the students in various courses are as follows:

	2010-13																		
	I		II		Drop out	%	III		IV		Drop out	%	V		VI		Drop out	%	
	appeared	Pass out	appeared	Pass out			appeared	Pass out	appeared	Pass out			appeared	Pass out	appeared	Pass out			appeared
MCA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MBA	180	171	171	170	9		170	165	165	161	5	89.4	NA	NA	NA	NA	NA	NA	NA

BBA	163	162	162	140	1		140	132	119	119	21	NA	119	114	114	112	5	69
BCA	83	65	65	58	18		58	58	58	55	0	NA	55	53	53	53	2	64
B.COM	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

2011-14																		
	I		II			%	III		IV			%	V		VI			
	appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out	%
MCA	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MBA	300	296	296	291	4		281	281	281	281	0	94	NA	NA	NA	NA	NA	NA
BBA	122	96	96	93	26		93	90	90	89	3	NA	89	89	89	89	0	73
BCA	88	68	68	63	20		63	63	63	63	0	NA	63	63	63	63	0	72
B.COM	19	17	17	15	2		15	15	15	15	0	NA	15	15	15	15	0	100

2012-15																		
	I		II			%	III		IV			%	V		VI			
	appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out	%
MCA	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MBA	300	296	296	279	4		279	271	271	271	8	90	NA	NA	NA	NA	NA	NA
BBA	103	93	93	90	10		90	87	87	72	3	NA	72	72	72	68	0	66
BCA	75	66	66	61	9		61	60	60	58	1	NA	58	58	58	57	0	76
B.COM	61	56	56	48	5		48	47	47	47	1	NA	47	47	47	46	0	75

2013-16																		
	I		II			%	III		IV			%	V		VI			
	appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out	%
MCA	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MBA	300	286	286	273	14		273	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BBA	133	130	127	115	6		115	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BCA	60	54	54	40	6		40	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
B.COM	61	57	57	50	4		50	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
MAM	12	10	10	10	2		10	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BTM	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

2014-17																		
	I		II			%	III		IV			%	V		VI			
	appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out		appeared	Pass out	appeared	Pass out	Drop out	%
MCA	NA	NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MBA	295	273	273	RA	22	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BBA	130	96	96	RA	34		RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BCA	80	73	73	RA	7		RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
B.COM	76	72	72	RA	4		RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
MAM	13	12	12	RA	1		RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA
BTM	6	4	4	RA	2		RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA	RA

RA: RESULT AWAITED

NA: NOT APPLICABLE

5.2.3 How does the institution facilitate student progression to higher level of education and/or towards employment?

The Institute has a provision for extra classes for weak students and they have been referred to library for preparing notes and proper monitoring is done by the respective mentor. Institute follow extra classes as mentioned above, tutorials and each faculty is available to the students in the working hours and they are free to approach any faculty in free time to resolve their query or can be approached via mobile.

The percentage of passing students, the number of students with distinctions, etc is compared with past years result to see whether changes implemented are positively reflected in student results. The score of aptitude and language tests are used to provide students with supportive classes in specific areas. The feedback of industry at the time of summer training/ placements is discussed with the placement officer and support in specific areas is provided to the students.

With reference to placement, Institute ensures 100% placement to the registered candidates and the placements process starts from the final year of each course. Institute has initiated pre placement workshop designed to cater to the vast and varied needs of organizations. It is initiated from 2015 onwards and will conduct every year where in expert from various industries address the students from across the country. In the year 2015 the Pre placement workshop was conducted for 12 days with a preapproved session plan of 71 hours which includes Marketing Management, Finance and Accounting, HRM, Research Methodology, IB, Personality Development, IT, General Aptitude, expert talk summer internship review, Interaction with Director of the institute, pre and post test and Interaction with Training and placement department and module has been prepared which has been attached with the report.

Placements Department provides the right perspective regarding various career options available to the students and sufficiently train them to pursue their careers of choice. Given the clutter of career options available and prevalent group tendencies amongst students, Institute believes that expert guidance and training can help students streamline their energy towards their chosen career paths.

Cracking placements is more about skill than knowledge. We teach verbal ability rather than just English; we train on aptitude rather than Maths. Understanding and internalizing this crucial difference makes our pedagogy unique, interesting and effective. Equally important, we emphasize and ensure continuous engagement rather than ad-hoc programs as the key to making a significant impact on the skill levels of our students.

Batch	Batch Size	No. of Students Placed	No. of Companies Visited	Highest Package	Average package
2013-15	271	246 (Till 08.05.2015)	58	8.25 Lakhs	3.42 Lakhs
2012-14	273	246	62	8.00 Lakhs	3.43 Lakhs
2011-13	282	257	56	7.55 Lakhs	3.39 Lakhs
2010-12	165	155	40	8.00 Lakhs	3.50 Lakhs
2009-11	72	65	40	6.63 Lakhs	3.42 Lakhs

Furthermore, all undergraduates students are motivated to take part in competitive examination like CAT, CMAT, MAT etc. similarly all PG students are suggested and guided to take part in competitive examination as per their interest.

5.2.4 Enumerate the special support provided to students who are at risk of failure and drop out?

The Institute has a provision for extra classes for weak students and they have been referred to library for preparing notes and proper monitoring is done by the respective mentor. Institute follow extra classes as mentioned above, tutorials and each faculty is available to students in the working hours students are free to approach any faculty in free time to resolve their query or can be approached via mobile.

5.3 Student Participation and Activities

5.3.1 List the range of sports and games, cultural and extracurricular activities available to students. Provide details of participation and program calendar.

The institute organizes various national level contest and events to chisel the personality of the students. The Institute regularly organizes following sports, games, cultural and extracurricular activities:

Sports and games Activities

Sport Meet: This is a two-day sports meet organized in the institute. The various sport contests held are Chess, badminton, table tennis, basket ball, Volley ball and carom.

Chess Team 2012-13 Held On 17 To 18/9/12				
S. No	Student Name	Class. Sec	Game	Performance
1	Hitesh Pandey	B.B.A I	Chess	
2	Sunchit Shinde	B.B.A II	Chess	
3	Neha Sharma	M.B.A II	Chess	Captain
4	Shalini Kushwah	M.B.A II	Chess	
5	Aakash Bhadoriya	B.B.A I	Chess	

Badminton [M][W] 2012-13 Held During 15 To 17 September, 2012				
S. No 02	Student Name	Class. Sec	Game	Performance
1	Abhinav Shrivastva	B.C.A VI	Badminton [M]	Captain
2	Prkhar Bhudoliya	B.C.A III	Badminton [M]	Champion
3	Pushpraj Kaidil	B.Com I	Badminton [M]	Intor Col. Binar
4	Ajeet Kaishana	B.C.A III	Badminton [M]	
5	Rishita Sengar	B.B.A III	Badminton [W]	

Kabbadi Team 2012-13 Championship Held During 24 To 25 Sep. 2012				
S. No 03	Student Name	Class. Sec	Game	Performance
1	Rahul Gurjar	B.Com I	Kabbadi [M]	Captain

2	Jayveer Yomar	B.B.A I	Kabbadi [M]	II Round
3	Shailendra	B.B.A I	Kabbadi [M]	
4	Bhashkar	B.Com I	Kabbadi [M]	
5	Yogendra Jadon	B.B.A I	Kabbadi [M]	
6	Niraj Sharma	B.C.A I	Kabbadi [M]	
7	Shivam Mishra	B.B.A III	Kabbadi [M]	
8	Prveen Negi	B.B.A I	Kabbadi [M]	
9	Abhishek Mishra	B.B.A I	Kabbadi [M]	
10	Ashutosh Mishra	B.B.A I	Kabbadi [M]	
11	Ankit Singh	B.B.A I	Kabbadi [M]	

Basket-Ball Team 2012-13 Championship Hel During 26-28 Sep, 2012				
S.No 04	Student Name	Class. Sec	Game	Performance
1	Bhashkar Ojh	B.Com I	Basket-Ball [M]	
2	Raviranjn	B.B.A III	Basket-Ball [M]	
3	Ravishaikar Paide	B.Com I	Basket-Ball [M]	
4	Shorav Kumar	M.B.A II	Basket-Ball [M]	
5	Himanshu Tiwari	B.Com I	Basket-Ball [M]	
6	Ajeet Singh	B.C.A IV	Basket-Ball [M]	
7	Shahil Pal	B.B.A III	Basket-Ball [M]	
8	Vijay Kumar	B.B.A III	Basket-Ball [M]	
9	Nikku Sharma	M.B.A IV	Basket-Ball [M]	Quarter Finals
10	Ajay Jadon	B.B.A III	Basket-Ball [M]	Captain

Cricket Team 2012-13 Championship Held During 26 To 29 Sep. 2012			
S. No O5	Student Name	Class. Sec	Game
1	Prahalad Ray	B.B.A III	Cricket Team
2	Arun Katare	M.B.A I	Cricket Team
3	Deep Singh Rathor	B.Com	Cricket Team
4	Myaik Sharma	B.C.A III	Cricket Team
5	Anurag Singhb	B.B.A I	Cricket Team
6	Amit Arora	B.B.A I	Cricket Team
7	Nitin Singh	B.C.A III	Cricket Team
8	Annad Singh	B.B.A III	Cricket Team
9	Kapil Tomar	B.C.A III	Cricket Team
10	Himanshu Dixit	B.Com III	Cricket Team
11	Pallab Jha	M.B.A I	Cricket Team
12	Akhya Jain	B.C.A I	Cricket Team
13	Shekhar Jadon	B.B.A I	Cricket Team
14	Raman Singh	B.Com III	Cricket Team
15	Vivek	B.C.A III	Cricket Team

Foot-Ball 2012-13 Championship Held During 8-10 Sep, 2012				
S.No 06	Student Name	Class. Sec	Game	Performance
1	Dheer Singh	B.B.A I	Foot Ball	Captain
2	Ajay Singh	B.B.A III	Foot Ball	Quarter Finals
3	Vivek Upreti	B.B.A I	Foot Ball	
4	Deependra	B.Com I	Foot Ball	
5	Dharamveer Ajay	BBA III	Foot Ball	
6	Nrendra Singh	B.B.A I	Foot Ball	
7	Praveen Negi	B.B.A I	Foot Ball	
8	Stish Pal	B.B.A III	Foot Ball	
9	Prakash Singh	B.B.A I	Foot Ball	
10	Niraj Tomar	M.B.A II	Foot Ball	
11	Vijay Kumar	B.B.A II	Foot Ball	
13	Ankit Singh	B.B.A I	Foot Ball	
14	Vikash Chorshiya	B.Com III	Foot Ball	

Athletics 2012-13 Championship Held During 10-11 Oct., 2012				
S.No 07	Student Name	Class. Sec	Game	Performance
1	Priyaika Tomar	B.B.A Iii	Shot-Put, Discus	Third [Dis 16.55m]
2	Pooja Bhadoriya	B.Com Iii	100,400	
3	Sourabh Kushwah	B.B.A Iv	Shot-Put, Discus	
4	Satyam Tiwari	B.Com Iii	1,005,000	

Table Tennis Selection 2012-13					
S. No	Student Name	Class. Sec	Game	Performance	Selection
1	Anuj Jain	M.B.A II	T.T	Captain	University Teem
2	Praveen Negi	B.B.A I	T.T	Runners up Inter College	Division Team
3	Ajay Singh	B.B.A III	T.T		Division Team Ex.
4	B R Ajraj Yadav	B.Com I	T.T		

Volley-Ball 2012-13 Championship Held On 25 Nov, 2012					
S.No 09	Student Name	Class. Sec	Game	Performance	Selection
1	Rahulraj	B.B.A V	Volley-Ball	Captain	Division Team Ex.
2	Dhrmveerajay	B.B.A III	Volley-Ball		
3	Shndeeep Bghel	B.B.A III	Volley-Ball	Inter College	
4	Akhash Koshgal	B.Com I	Volley-Ball	Semi Final	
5	Rahul Gurjar	B.Com I	Volley-Ball		
6	Vijay Kumar	B.B.A III	Volley-Ball		
7	Abhishek Mishra	B.B.A V	Volley-Ball		

8	Koshal Shrma	B.B.A III	Volley-Ball		
9	Jayveer Tomar	B.B.A I	Volley-Ball		
10	Pushpraj Kaidil	B.Com I	Volley-Ball		
11	Prnav Prinsh	B.B.A V	Volley-Ball		
12	Satish Pal	B.B.A III	Volley-Ball		

Tennis [M] 201-13 Championship Held On 14 Dec., 2012				
S.No.10	Student Name	Class. Sec	Game	Selection
1	Mayank	M.B.A I	Tennis	University Team

Table Tennis 2013-14 Championship Held During 28-30, Sep, 2013				
S.No	Student Name	Class	Mb.	Selection
1	Anuj Jain	M ,B.A IV		
1	Prveen Negi	B.B.A IV	Table Tennis	University
2	Brajraj Yadav	B.Com IV		University
3	Ravishaikar Panday	B.C.A III		University
4	Somit Jain	M.B.A I		Division

Chess Men's And Women's 2013-14				
1	Akshay Mishra	B.C.A I	Chess	Division
2	Mhima Yadav	B.C.A I	Chess	
3	Ashish Kumar	B.B.A I	Chess	
4	Prshant Kushwah	B.B.A I	Chess	
5	Abhishek Chohan	B.C.A I	Chess	

Foot-Ball-Men's 2013-14				
1	Vivek Upreeti	B.B.A III		
2	Deependra	B.Com III		
3	Avinash Kumar	M.B.A I		
4	Karunesh Vashisht	B.C.A I		
5	Ramu Singh	B.B.A III		
6	Shivan Shukla	B.Com III		
7	Deepak Singh Rajavat	B.B.A I		
8	Vikash Chaurasia	B.Com V		
9	Jayesh Negi	B.B.A I		Division
10	Ajay Singh Jadon	B.B.A IV		Division
11	Neeraj Sharma	B.C.A III		

12	Rahul Singh Prihar	B.C.A I		
13	Lokendra Sikarvar	B.B.A I		

Badminton - Men's (2013-14)				
1	Abhinav Shrivastva	M.B.A I		University
2	Abhinandan Rai	B.Com I	9893934195	
3	Ravi Shaikar Panday	B.C.A III		
4	Pushpraj Kandil	B.Com III	9806156437	

Badminton - Women's (2013-14)				
1	Rishita Sengar	B.B.A IV		Univarsity
2	Poorva Chohan	M.B.A I		
3	Ruchi Yadav	B.C.A I		
4	Mahima Yadav	B.C.A I		

Basket Ball – Men's (2013-14)				
1	Sanjay Kumar Sain	B.B.A I		
2	Gopal Prasad Ojha	B.Com I		
3	Ravishaikar Paide	B.C.A III		
4	Abhishek Chauhan	B.C.A I		
5	Himanshu Tiwari	B.Com III		
6	Shubham Jha	B.Com I		
7	Shahil Pal	B.B.A V		
8	Vijay Kumar	B.B.A IV		
9	Ajay Jadon	B.B.A IV		

Basket-Ball-W-2013-14				
1	Rishita Sengar	B.B.A IV		
2	Poorva Chauhan	M.B.A I		
3	Ruchi Yadav	B.C.A I		
4	Neha	M.B.A I		
5	Neelam Sharma	M.B.A I		
6	Ranjuma Lal	B.C.A I		
7	Hemlta Varma	B.C.A I		

Tennis-M-2013-14				
1	Mayank	M.B.A III		University

Table Tennis Men's (2014-15)				
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1	Praveen Negi	B.B.A VI Sem	Table Tennis	University	Semi Final Inter College
2	Brajraj Yadav	B.Com VI	Table Tennis	University	
3	Ravi Shaikar Panday	B.C.A VI	Table Tennis		
4	Somit Jain	M.B.A III	Table Tennis		
5	Akshay Jain	B.C.A VI	Table Tennis		

Chess Men's And Women's (2014-15)					
1	Brjesh Kumar	M.B.A I	Chess		
2	Prashant Kushwah	B.B.A III	Chess	Division	
3	Neha Singh	B.Com	Chess		
4	Nitesh Gupta	B.C.A I	Chess		
5	Vikash Prmar	B.B.A III	Chess		

VOLLEY-VOLL-M 2014-15					
1	Nitesh Gupta	B.C.A I	Volleyball		Inter College Quarter Finals
2	Yogesh Yadav	B.COM III	Volleyball		
3	Vishal Sharma	B.COM III	Volleyball		
4	Akhilesh Singh	M.B.A I	Volleyball		
5	Aidal Gurjar	B.B.A I	Volleyball		
6	Shiva Yadav	M.A.M	Volleyball		
7	Aman Palival	B.B.A III	Volleyball		
8	Deepak Singh Rajavat	M.B.A I	Volleyball		

Foot-Ball-M 2014-15					
1	Jayesh Negi	B.B.A III	Foot Ball		
2	Avinash Kumar	B.B.B III	Foot Ball		Inter College Semi Final
3	Neeraj Sharma	B.C.A V	Foot Ball		
4	Jaison Methew	B.B.A I	Foot Ball		
5	Shivam Shukla	B.CO III	Foot Ball		
6	Freenu Methew	B.B.A I	Foot Ball	University	
7	Deep Singh Rathor	B.COM V	Foot Ball		
8	Abhishek Shikarwar	B.C.A I	Foot Ball		
9	Anand Yadav	B.COM I	Foot Ball		
10	Vivek Upreti	B.B.A V	Foot Ball	Captain	
11	Lokendra Shikrvar	M.A.M III	Foot Ball		
12	Ramu Singh	B.B.A III	Foot Ball		
13	Prveen Negi	B.B.A V	Foot Ball		

Athletics 2014-15 Championship held during 17 - 19.Nov., 2014					
5 Position In Inter College					

1	Bhanu Prtap Singh Gurgar	B.COM III	Shot-Put, Hammer	Silver Medal	Semi Final Inter College	
2	Prdeep Dhakath	M.B.A I	Shot-Put			
3	Himanshu Thakur	B.COM I	Half Marathon			
4	Himanshu Thakur	B.COM I	20 K.M			
5	Himanshu Thakur	B.COM I	5000 meters			
6	Arjun Bhadoriya	B.C.A I	110hurdles			
7	Arjun Bhadoriya	B.C.A I	Long Jump			
8	Dhruv Bhadoriya	B.B.A I	100, 200 Mt.			
9	Ranjan Singh Yadav	B.COM III	200,400,High Jump	Silver Medal		
10	Himanshu Thakur	B.COM I	400x100 Mt. Relay	Silver Medal		
11	Arjun Bhadoriya	B.C.A I				
12	Dhruv Bhadoriya	B.B.A I				
13	Ranjan Singh Yadav	B.COM III				

Badminton Male 2014-15						
Semi Final Inter College						
S.No	Name	Class	Game	Selection		
1	Abhinav Shrivastva	M.B.A III	Badminton	University		
2	Ajay Para	M.B.A III	Badminton			
3	Abhinndan	B.COM III	Badminton			
4	Prakhar Budholia	BCA I	Badminton			
5	Pushpraj Kandil	B.COM V	Badminton			

Badminton Women 2014-15						
S. No	Name	Class	Game	Selection	Position	
1	Rshmi Shrma	B.COM I	Badminton	Division	Inter College Champion	
2	Mhima Yadav	B.C.A III	Badminton	Division		
3	Ruchi Yadav	B.C.A III	Badminton			
4	Aashu Rajput	B.COM III	Badminton			

Basket Ball (Male) 2014-15						
	Name	Class	Game	Selection		
1	Yogendra Singh Bhadoriya	B.C.A I	Basket Ball	University Quarter Final		
2	Himanshu Tivari	B.COM III	Basket Ball			
3	Shivam Ojha	B.COM III	Basket Ball			
4	Nitesh Gupta	B.C.A I	Basket Ball			
5	Gopal Prasad Ojha	B.COM III	Basket Ball			
6	Jyant Shrma	B.COM I	Basket Ball			
7	Abhishek Chauhan	B.C.A III	Basket Ball			
8	Sanjay Kumar Sain	B.B.A III	Basket Ball			

Shooting (M) 2014-15					
S. No.	Name	Class	Game	Selection	First Position in District
1	Shelendra Singh Rathor	M.B.A I	Shooting	University	

Cultural Activities

- Spandan:** The Institute organizes three days National It and Management Festival ‘SPANDAN’ every year in the month of October. The festival is planned, choreographed and managed by the students through students’ teams. For each student’s teams a faculty coordinator is assigned to provide direction whenever needed by the students’ teams. The festival can be divided into two major parts. In the first part competitive events are organized that include contests related to Management and IT areas and the cultural contests. The second part is cultural eve in which the students of the Institute display their cultural skills. Various contests that are organized during the festival are Leadership games, Case Writing Competition, Business Plan Presentation, Dance Competition, Painting, Rock Band, Best out of waste, Business Quiz, Business Model Presentation, Skit, celebrity enacting, Antakshari, Documentary, Solo and Duet Singing, and Ad Mad Show. The cultural eve conducted on the open stage in the institute enclosed using tenting facility. The main thread that binds all the entertainment activities is Brand Ambassador Show. The other entertaining activities are folk and western dances, skits, songs and band performance.
- The students also display their entertaining caliber during the International conference organized by the Institute in the month of January every year. During one hour programme in front of delegates from different countries the students perform folk dances of all the major states to demonstrate Indian culture.
- The students also perform cultural activities displaying patriotic zeal during Independence day celebrations on 15th August. During this programme students perform patriotic skits, dances and sing patriotic songs
- The students also organize teachers’ day on 5th September every year. During the teachers day celebrations the students perform cultural activities that display their respect for the teachers in general and the teachers of the Institute in particular.

The list of students who participated in National Management and IT Fest SPANDAN in last four years is displayed in tables below:

Cultural Program – 2012		
Core-committee Members		
1	Uday Pratap Singh	
2	Komal Rathore	
3	Ravi Ranjan Singh	
4	Puneet Bajpai	
5	Rajeev Hindoliya	
6	Umar Niyaz Khan	

7	Pankaj Sharma	
8	Praveen Shrivastava	
9	Surpreet Kaur	
10	Bhupendra Singh Kushwah	
11	Vikas Upadhayay	
12	Upendra Rana	
13	Jatin Mandil	
14	Swati Mundra	
15	Amit Sinha	
16	Amit Bhargava	
17	Vivek	
Brand Ambassador		
1	Abhishek Mishra	
2	Annie Jethwani	
3	Apurva Pandey	
4	Arjun Singh Bhadauri	
5	Chandani Pumnani	
6	Dilip Kumar Tomar	
7	Deepak Jain	
8	Geetika Makhija	
9	Nitika Singhal	
10	Prachi Newalkar	
11	Pratiksha Kolekar	
12	Priyanka Bhadauria	
13	Raghav Singh Tomar	
14	Rajini Singh	
15	Ratan Prabha	
16	Rekha Kumari	
17	Sachiv Yadav	
18	Sandeep Sharma	
19	Saurabh Singh	
20	Sudeep Agarwal	
21	Shivani Anand	
22	Tarun Soni	
23	Vanshika Yadav	
24	Varun Gupta	

25	Vishal Choubay	
Rajasthani		
1	Priyanka Jenis	
2	Nidhi Jain	
3	Kumari Minakshi	
4	Garima Singh	
5	Sachinam Dubey	
6	Mudit Jaiswal	
7	Nirvesh Sharma	
8	Pratibha Yadav	
9	Upasana Sharma	
10	Neeraj Jaiswal	
11	Yashwardhan Singh	
Bhangra		
1	Baljinder Singh	
2	Pooja Bhadouriya	
3	Surya	
4	Bandana Senger	
5	Juhi	
6	Abeer	
7	Digvijay	
8	Parivesh Jain	
9	Vikrant	
10	Neha	
11	Swati	
12	Vivek	
Salsa		
1	Pallav Jha	
2	Nikita Singhai	
3	Rohan Mane	
4	Rajini Chaudhary	
5	Rekha Kumari	
6	Manish Dubey	
M.P		
1	Shivani Sharma	
2	Poonam Sharma	

3	Bharti Sharma	
4	Deepika Gupta	
5	Shilpi Dubey	
U.P		
1	Meena Singh	
2	Shivani Sharma	
3	Tanu Sharma	
4	Shikha Kashyap	
5	Neha Jaiswal	
6	Deepak Singhal	
7	Kuldeep Kushwah	
8	Arti Shukla	
9	Mona Agarwal	
10	Khushboo Rajput	
11	Praveen Srivastava	
12	Amit Sinha	
13	Kuldeep Kushwah	
14	Deepak Singhal	
15	Praveen Sharma	
Puppet		
1	Nidhi Jain	
2	Ishika Jain	
3	Narendra Singh	
4	Mudit Nagoria	
5	Indravijay Singh	
6	Ashish Kumar	
7	Shubham Jain	
8	Surbhi Chauhan	
Gondhar		
1	Poonam Chauhan	
2	Khushboo Rajpoot	
3	Bandana Sengar	
4	Roopam Dwivedi	
5	Preeti Atroliya	
6	Yashwardhan Singh	
7	Yashwardhan Singh	

8	Neeraj Jaiswal	
9	Shivam Bhadauria	
10	Prem Chauhan	
11	Lokman	
Western Dance		
1	Nilesh Kumar	
2	Ankush Pandey	
3	Ayushi Dixit	
4	Surbhi Hazarnis	
5	Afreen Zia	
6	Snehal Jaisinghania	
7	Himanshu Srivastava	
8	Vivek Upreti	
9	Vivek Pandit	
10	Rohit Tomar	
11	Neha Agrawal	
12	Manish Dubey	
13	Dimple Dhurani	
14	Aakansha Tiwari	

Cultural Program – 2013

GANESH VANDANA		
Name	Course	sec
MANISH DUBEY	MBA III	B
PALLAV JHA	MBA III	E
DEEPAK SINGHAL	MBA III	A
MEGHA GARG	MBA I	D
NEHA BHADORIYA	BBA I	B
GUNJAN CHAUHAN	MBA I	B
PRAGATI PALIWAL	MBA I	C
NARENDRA SINGH	BBA III	
POOJA SHARMA	BB A I	A

SALSA		
NAME	Course	Sec

MANISH DUBEY	MBA III	B
NEELAM SHARMA	MBA I	E
PALLAV JHA	MBA III	D
SURBHI JAIN	MBA III	C
ANUKUL SINGH	MBA I	B
SONAM BHADORIYA	MBA I	B
SHATAK NATHANI	MBA III	A
MONA AGRAWAL	MBA III	A
NIRVESH SHARMA	MBA III	C
DEEPAK SINGHAL	MBA III	D

THEME DANCE		
NAME	Course	Sec
SANDEEP S. SIKARWAR	MBA I	A
ANKITA HINDWANI	MBA I	A
PURVA CHAVHAN	MBA I	B
DEVYANI GHODKE	MBA I	A
MONIKA THARANI	MBA I	A
PRANJUL TIWARI	MBA I	A
SMRITI GUPTA	MBA I	B
ABHAY SINGH CHAUHAN	MBA I	E
ANJALI SINGH SIKARWAR	MBA I	A
POORVI RENWAL	MBA I	B
AJAY SINGH PARA	MBA I	E

PATRIOTIC		
NAME	Course	sec
SWASTIKA BANDIL	MBA I	C
RAKHI GUPTA	MBA I	E
SHRASTI SAXENA	MBA I	C
AARTI MISHRA	MBA I	C
SUBHRA SHARMA	MBA I	C
GAURAV GAUR	MBA I	D
AVINASH KUMAR	MBA I	E

SUMIT SHARMA	MBA I	E
HEMANT KUSHWAH	MBA I E	E
CHHAYA RAWAL	MBA I A	A

SAVE THE GIRL CHILD		
NAME	Course	sec
NAMRATA SAXENA	MBA I	A
SURBHI GUPTA	MBA I	B
MAMTA SAHU	MBA I	A
SHIMPI RAJAWAT	MBA I	A
GARIMA SARASWAT	MBA I	A
SHAISTA ALI	MBA I	A
DEVYANI GHODKE	MBA I	A
DEEPTI DIXIT	MBA I	B
CHHAYA RAWAL	MBA I	A
POORVI NIGAM	MBA I	A
VAISHALI GUPTA	MBA I	B
INSHIYA JAIN	MBA I	B
PRIYANKA KUSHWAH	MBA I	B

FOLK	
Name	Course
AYUSHI DIXIT	BBA III
DIVYANSHI TIWARI	BCA III
KIRTI DHAMI	BCA III
VARSHA CHANDEL	BCA III
PARINEETA SRIVASTAVA	BCA III
MEHRUNISHA	BCA III
MEGHA JAIN	BCA III
SHILPA BHADORIA	BBA I

WESTERN		
NAME	Course	sec
VIVEK PARIHAR	BCA V	
ANKUSH PANDEY	BBA III	

VIVEK GOUR	BCA V	
RAHUL RAJAWAT	BBA III	
NITESH GUPTA	BBA V	
ROHIT DUBEY	BBA III	
SURBHI HAZARNIS	BBA III	
POOJA CHAUHAN	MBA I	B
PRABHA MISHRA	B.COM I	
SAKSHI OHDAR	B.COM I	
RITU TOMAR	MBA I	

HARYANVI		
NAME	Course	sec
POORVI NIGAM	MBA I	A
VAISHALI GUPTA	MBA I	B
AYUSHI DIXIT	BBA III	
PRAGATI PALIWAL	MBA I	C
SAKSHI JAIN	BCA I	B
SHIVANI SHARMA	MBA III	B
GUNJAN CHAUHAN	MBA I	B
TANYA SINGH	MBA III	
Megha Jain	BCA III	

CLASSICAL	MBA III
Nikita Singhai	MBA III
Tanya Singh	MBA III
Alka Chauhan	MBA III
Varsha Chandel	BCA III
Ashu Rajpoot	BCA I
Shivani Sharma	MBA III
Poonam Chauhan	MBA III
Megha Garg	MBA I
Sakshi Jain	BCA I
Kirti Dhani	BCA III

TAMIL		
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SHUBHRA SHARMA	MBA I	C
AARTI MISHRA	MBA I	C
SWASTIKA BANDIL	MBA I	C
SHRASTI SAXENA	MBA I	C
ASHU RAJPUT	BCA I	A
NARENDRA SINGH	BBA III	
VIVEK PARIHAR	BCA V	
ANKIT DANTRE	BCA I	
RAHUL SINGH PARIHAR	BCA I	
AKSHAY MISHRA	BCA I	

KASHMIRI	
Shilpa Bhadauria	BBA I
Neelima Sharma	BCA I
Pooja Sharma	BBA I
Khushboo Jain	BCA I
Divya Sharma	BCA I
Garima Srivastava	MBA I
Madhu Ojha	MBA I
Avni Mishra	MBA I

BHANGRA	
Baljinder	BBA V B
Jaskaran	BCA I
Digvijay	BBA V B
Surendra Pal	BBA III
Simran Pal	BBA I
Jagdeep	BCA III
Harjeet	BCA III
Lokman Parmar	BBA V C
Juhi Siddiqui	MBA III
Pooja Bhadauria	BCOM V
Surbhi Jain	MBA I B
Varsha	MBA I E
Akansha	MBA I B

SINGING	
Mayank Trivedi	
Yashwardhan Singh	
Suryapratap Bhadauria	
Sanjay Sain	
Divyani Kapoor	
Ankit Robert	
Rinki	
Jitendra	
Divyanshi Tewari	
Rajat Jha	

Cultural Program – 2014

S. No.	Student Name	Class	Activity
1	Shubham Jain	B.B.A. V (A)	Committee Member
2	Poorva Chavhan	M.B.A. III (A)	Committee Member
3	Megha Patankar	M.B.A III (A)	Committee Member
4	Neha Kushwah	M.B.A. III (C)	Committee Member
5	Mitali Kanhere	M.B.A. III (C)	Committee Member
6	Anukul Singh	M.B.A. III (A)	Committee Member
7	Pragati Tiwari	M.B.A III (D)	Committee Member
8	Jaanvi Kumari	B.com I (B)	Committee Member
9	Devyani Kapoor	B.Com III	Committee Member
10	Megha Garg	MB.A. III (E)	Committee Member
11	Pratiksha Kulshrestha	B.B.A. III (A)	Committee Member
12	Shweta Neekhara	B.B.A. III (B)	Committee Member
13	Rakshak Bharti	B.C.A. III	Committee Member
14	Devyani Ghodke	MBA III E	Committee Member
15	Chinnu J. Koshy	B.B.A. III (A)	Committee Member
16	Jitendra	B.B.A. III (A)	Committee Member
18	Surbhi Garg	MBA I E	Bihu
19	Joyti Jha	MBA IIIA	Bihu
20	Anju Sharma	MBA IIIA	Bihu
21	Preeti Rathore	MBA III B	Bihu

22	Upasana Upadhaya	MBA I A	Bihu
23	Rashmi Gupta	MBA I A	Bihu
24	Deependra	B.Com V	Salsa
25	Prateek Batra	M.B.A. III (A)	Salsa
26	Divya Sharma	M.B.A. I (E)	Salsa
27	Kusum Kushwah	B.Com V	Salsa
28	Ravindera Singh	B.B.A. I (A)	Salsa
29	Himanshu Tripathi	B.C.A. I	JABBAWOCKEEZ
30	Harsh Tiwari	B.C.A. I	JABBAWOCKEEZ
31	Dhyanendra Rana	M.B.A. I	JABBAWOCKEEZ
32	Pankaj Sharma	B.C.A. I	JABBAWOCKEEZ
33	Saurabh Bhadoriya	B.Com I	JABBAWOCKEEZ
34	Neelesh Kumar	B.Com V	JABBAWOCKEEZ
35	Depandra	B.Com V	JABBAWOCKEEZ
36	Sonali Vohra	MBA I	Rajasthani
37	Disha Chandwani	MBA I	Rajasthani
38	Priyanka Kushwah	MBA I	Rajasthani
39	Upasna Uppadhya	MBA I	Rajasthani
40	Ankita Shivastav	MBA I	Rajasthani
41	Minakshi Tiwari	MBA I	Rajasthani
42	Pratibha Bhadoriya	MBA I	Rajasthani
43	Neha Goyal	MBA I	Rajasthani
44	Harsha khatri	Bcom I	Lavani
45	monika	BBA -III	Lavani
46	Nisha yadav	BBA -I	Lavani
47	Priya bhadoriya	BBA- I	Lavani
48	Deepti mahore	BBA- I	Lavani
49	Sakshi jain	BCA III	Lavani
50	Urvashi	MBA- I	Lavani
51	Shivani pathak	BBA- I	Lavani
52	Poonam Ekka	BBA- I	Lavani
53	Samiksha Maheshwari	B.Com I	Contemporary
54	Deepangi paliwal	B.Com I	Contemporary
55	Jaya Shrivastava	M.B.A I	Contemporary
56	Priya ojha	B.Com I	Contemporary
57	Neha kushwah	M.B.A I	Contemporary

58	Suvidha jain	M.A.M I	Contemporary
59	Anuradha Parashar	M.B.A. I	Contemporary
60	Devyani Kapoor	Bcom III	Anchoring
61	Chinmay Dantre	BCA III	Anchoring
62	Anand	BCA III	Anchoring
63	Pratiksha Kulshrestha	BBA III	Anchoring
64	Jaison Mathew	BBA I	Anchoring
65	Prakriti Srivastava	MAM III	Anchoring
66	Mohit Garg	B.B.A. III	Singham
67	Shubham Sharma	B.B.A. I	Singham
68	Tanmay Jain	B.B.A. I	Singham
69	Kapil Kapoor	B.B.A. I	Singham
70	Abhishek Singh	B.B.A. I	Singham
71	Rahul Singh	B.C.A. III	Singham
72	Akshat Bhatnagar	B.B.A. I	Singham
73	Shilpi Bhadoriya	B.B.A. I	Semi Classical
74	Ritu Jha	B.B.A. III	Semi Classical
75	Garima	B.com V	Semi Classical
76	Neha Bhadoriya	B.B.A. III	Semi Classical
77	Surbhi Garg	M.B.A. I	Semi Classical
78	Pratibha	Bcom V	Semi Classical
79	Upasana	Bcom V	Semi Classical
80	Sakshi Bhedak	B.B.A. I	Semi Classical
81	Prajakta Andhare	M.B.A. I	Singing
82	Anjali Singh	M.B.A. I	Singing
83	Anand Yadav	B.Com I	Singing
84	Divya Parmar	B.B.A. V	Singing
85	Kapil Jain	M.B.A. I	Singing
86	Bharti Shrivastava	M.B.A. I	Singing
87	Jeetendra Raikwar	B.B.A. III	Singing
88	Richa Dubey	B.Com I	Singing
89	Chinnu J. Koshy	B.B.A. III	Singing
90	Ankush Pandey	B.B.A. V	Bollywood
91	Rohit Dubey	B.B.A. III	Bollywood
92	Shweta Neekhara	B.B.A. III	Bollywood
93	Hemant Kushwah	M.B.A. III "D"	Bollywood

94	Rahul Kulshrestha	B.B.A. III	Bollywood
95	Rohit	B.B.A. I	Bollywood
96	Shalini	B.B.A. I	Bollywood
97	Rashmi Gupta	M.B.A. I	Ganesh Vandana
98	Priyanka Arora	M.B.A I	Ganesh Vandana
99	Pooja Devi	M.B.A. I	Ganesh Vandana
100	Pratibha Bhadoriya	M.B.A. I	Ganesh Vandana
101	Varsha Pandey	M.B.A. I	Ganesh Vandana
102	Urvashi Shrivastava	M.B.A. I	Ganesh Vandana
103	Deeksha Parashar	M.B.A. I	Ganesh Vandana
104	Yogesh jain	M.B.A. I	Ganesh Vandana
105	Dhyanendra Rana	M.B.A. I	Ganesh Vandana
106	Juhi Kumari	B.C.A. I “A”	Garbha Dandia
107	Varsha Pal	B.C.A. I “A”	Garbha Dandia
108	Kratika Sharma	B.C.A.I“A”	Garbha Dandia
109	Suneha Shrivastava	M.B.A. III	Garbha Dandia
110	Heena Chawla	M.B.A. III “A”	Garbha Dandia
111	Shivani Rajput	M.B.A. III	Garbha Dandia
112	Sachin Jemini	M.B.A. III	Garbha Dandia
113	Rajat Joshi	M.B.A. III	Garbha Dandia
114	Sumit Sharma	M.B.A. III	Garbha Dandia
115	Hariom Katare	M.B.A. III	Garbha Dandia
116	Shrasthi Saxena	M.B.A. III	Garbha Dandia
117	Jitendra Sharma	B.B.A. I	Garbha Dandia
118	Abhinandan	B.Com III	Garbha Dandia
119	Simarpal Pal	B.B.A. III “A”	Bhangra
120	Surendra Pal	B.B.A. V “B”	Bhangra
121	Swatantra pal	B.B.A. V “B”	Bhangra
122	Harjeet Singh	B.C.A. V	Bhangra
123	Parmindra Singh	B.C.A. V	Bhangra
124	Kushal Singh	B.Com I	Bhangra
125	Jagdeep Singh	B.B.A. III	Bhangra
126	Neha Kushwah	B.B.A. v	Bhangra
127	Neha Gupta	B.C.A. III	Bhangra
128	Ashu Rajput	B.C.A. III	Bhangra
129	Neelam Sharma	B.C.A. III	Bhangra

130	Pooja Devi	M.B.A. I “B”	Bhangra
131	Avinash kumar	MBA III	BA
132	Manish DHAKETA	MBA III	BA
133	Esani Gautam	MBA III	BA
134	Shaktida singh	MBA III	BA
135	Shubhra Sharma	MBA III	BA
136	Prateek Batra	MBA III	BA
137	Shilpa Rathore	MBA III	BA
138	Neha Verma	MBA III	BA
139	Gunjan chauhan	MBA III	BA
140	Nikhil Sharma	MBA I	BA
141	Surya pratap	MBA I	BA
142	Vikrant Sharma	MBA I	BA
143	Divya Sharma	MBA I	BA
144	Navpreet Kaur	MBA I	BA
145	Sheetal Gugnani	MBA I	BA
146	Diksha Gangil	MBA I	BA
147	Jyoti Dubey	MBA I	BA
148	Priyanka Girwani	MBA I	BA
149	Amit Tomer	Bcom III	BA
150	Divya Singh	Bcom III	BA
151	Pushpraj kandil	B.com V	BA
152	Jagrati	Bcom I	BA
153	Shailendra Singh	BCA III	BA
154	Ruchi Yadav	BCA III	BA
155	Rahul Goswani	BCA I	BA
156	Mona Bhargava	BCA V	BA
157	Anvesh Sharma	BBA I	BA
158	Kusum kushwah	BBA I	BA
159	Deepanshi	BBA III	BA
160	Sachiv Yadav	BBA V	BA
161	Shubham Agarwal	BBA V	BA
162	Abhishek Mishra	BBA V	BA
163	Dushyant Tyagi	BBA V	BA
164	Chetan Chahar	BBA III	BA
165	Ankit Saxena	MBA III	BA

166	Monika Sandhu	B.B.A. III	Bollywood
167	Juhi	B.C.A. I	Bollywood
168	Varsha Pal	B.C.A. I	Bollywood
169	Kratika Sharma	B.C.A. I	Bollywood
170	Suneha Shrivastava	M.B.A. I	Bollywood
171	BrajKishore	MBA III	Sponsorship

Paridhan Week: Paridhan week is celebrated in the institute just before the annual management and IT fest Spandan. In this week, students dress-up in creative outfits on pre decided themes and perform on dance numbers. Paridhan week was organized from October 13-18, 2014.

THEMES FOR SPANDAN WEEK-2014				
S. No.	DAY	DATE	THEME	INTERPRETATION
1	Monday	13.10.14	RED AND BLACK	Combination of Red and Black Colour
2	Tuesday	14.10.14	TWINS	Same Look
3	Wednesday	15.10.14	RETRO LOOK (80's-90's)	Actor and Actress Look of 1980s and 1990s
4	Thursday	16.10.14	MULTI COLOUR THEME	Mixture of Different Color
5	Saturday	18.10.14	GREEN AND WHITE	Combination of Green and White Colour

Independence Day Celebration: On Independence Day, flag hoisting is done in the institute and cultural programs are organized by students.

Republic day: On Independence Day, flag hoisting is done in the institute and cultural programs are organized by students.

Teacher's Day: The institute celebrate teacher's day on September 5 where students organize cultural programs and various games for teachers.

Co - Curricular Activities

- Excursion Tour: Under the aegis of PIMG Students Club the institute has been organizing Excursion an cum learning tour since last many years. The purpose of the tour is combine fun with learning to develop team building skills among the students. This year the tour was organized to Chandigarh-Manali-Kullu from March 14-21, 2015 for PG Students and from April 14-21 for UG Students.
- Kirti: The Institute has been organizing National Software Development Contest for fostering and testing software skills among the students in the year 2002.

- National Finance Seminar: National Finance Seminar is organized annually by the institute to foster the skills among the students to undertake scientific management research since 2015. This year Seminar was organized on 23 May, 2015.

Club Activities: The institute has Finance Club, HR Club, IT Club and Marketing & IB Club. The various activities organized by these clubs are as follows:

1. Finance Club:

- To organize regular training programs to improve the knowledge of students with special emphasis on finance related topics.
- To invite the experts of finance to deliver the key note speech on the various topics of finance.
- To improve the student's skill and knowledge of finance, to support in their entrepreneurial projects and final placements.

2. HR Club

- To improve students' skills' to face future challenges.
- To help students in knowing current HR practices of Organizations.
- To motivate students in organizing Co-curricular activities.

3. IT Club

- To discuss topics of professional interest, exchange experiences they have gathered at their workplace, and review the current technological development in the businesses and global job markets.
- To promote knowledge of Information Technology through seminars, workshops, website, etc. and to organize training programs that help the student's community.
- To develop a multifaceted appreciation for technology and provide the most innovative and cost effective trainings so that the club members may more effectively succeed in the dynamic business environment of this new digital economy.

4. Marketing & IB Club

- To bridge the gap between Marketing world and Future manager.
- To provide platform to interact with professional, Practitioners and market Icons.
- To organize brand quizzes, GD and seminars on latest trends relating to marketing intelligence, service manufacturing ,sales concepts and intricacies of practical world.

5.3.2 Furnish the details of the major student achievements in co-curricular, extracurricular activities and cultural activities at different levels: University / State / Zonal / National / International, etc. for the previous four years.

5.3.3 How does the college seek and use data and feedback from its graduates and employers, to improve the performance and quality of the intuitional provisions?

- The student feedback on course content and subject taught along with the feedback on the faculty members is taken in every semester as a measure to have academic audit and

thereby improving upon on all the functional areas. The feedback is collected in following manner:

- a) Formal assessment:** This assessment is done time to time by providing the students with questionnaire in which questions include content aspects like relevance of the curriculum, time allotted, learning, applicability, extent of coverage and the inclusion of projects and assessments.
- b) Informal assessment:** Informal interaction with the students is done every month during the academic session for seeking feedbacks on aspects like clarity, difficulty, complexity of topics dealt in the class/felt by the students during conduct of practice teaching and simulated teaching.

The institute also has Faculty Coordinators for each class who receive feedback which is discussed in faculty meetings to resolve issues faced by students or to provide additional facilities wherever thought necessary.

- Yes, the institution has a mechanism to seek and use data and feedback from its students and from employers, to improve the growth and development of the institution. The Feedback is obtained from the employers and Graduates through E-mail and also through Online & manual Feedback form. The Placement cell regularly takes feedback from the corporate world in order to equip the students with the latest industry requirement.
- The institute also has a Corporate Advisory Board, of which employees and students are a part, for inputs regarding the changing corporate needs, modifications in the syllabus etc
- The institute also takes the industry mentors feedback, after the mandatory Summer Internship.
- The Feedback is obtained from the employers about the performance of Alumni to know about their competency and performance. This system of getting feedback from the graduates is to facilitate the college as follows:
 - To take appropriate measures to enhance the knowledge of the students.
 - To know the current requirement of industry in order to prepare the students.

5.3.4 How does the College involve and encourage students to publish materials like catalogues, wall magazines, College magazine, and other material? List the major publications/ materials brought out by the students during the previous academic session?

The student's magazine "Reflection" is published by the Institute annually which includes articles, stories and poems of the students. This magazine is released at the time of annual management fest "Spandan".

5.3.5 Does the College have a Student Council or any similar body? Give details on its constitution, major activities and funding.

Yes, the institute has Student Council which is constituted for an academic year. The major activities of this council are as given below:

- a) Celebration of Independence Day and Republic Day
- b) Celebration of Teachers Day

- c) Organizing three-day annual management Fest “Spandan”.
- d) Organizing various student events such as National Summer Training Contest; Case Analysis and Presentation Contest; Research Paper Presentation Contest; Software development Contest “Kirti”,
- e) Organizing “Paridhan Week which is a cultural event.

The Student Council gets its funding from four sources for its various activities:

- a) Institution Funding and support
- b) Donation
- c) Registration Fee for various events
- d) Sponsorship from industry

5.3.6 Give details of various academic and administrative bodies that have student representatives on them. Provide details of their activities.

Academic and Administrative Bodies that have student representative include:

- Anti-ragging committee
- Placement Cell
- Rotaract Club
- Student council
- National entrepreneurship Network
- Functional Clubs Such as Marketing Club, Finance club, HR Club etc.
- NSS
- Alumni Committee
- Library Committee
- Computer committee

Any additional information regarding Student Support and Progression, which the institution would like to include.

In addition to the activities mentioned above, the institute takes following initiatives for student support and progression:

1. Free newspaper: The institute provides business newspapers such as economic Times and Business Standard to the students of all programs free of cost.
2. Personality Development Classes: Personality Development Classes are held in the institute for students.
3. Extra Classes: Extra classes for technical subjects like Statistics, Operations Research, Operations Management, Accounting etc are held for weak students.
4. Counseling for Entrepreneurship and Entrepreneurship Workshops are also held under the banner of National Entrepreneurship Network to encourage students to become entrepreneurs.
5. Research Methodology workshop is being held exclusively for students to teach them fundamentals of research.
6. The institute comes out with e-newsletter. The editorial board of this newsletter has students of various programs.
7. The institute has Holistic Management cell for students under the banner of which various activities/ lectures are organized for holistic development of the students. The

activities include Stress Management and Meditation, Spiritual Techniques of Managing Worklife Imbalance.

8. Enrichment Courses: Enrichment courses provide opportunities for learning in terms of out of the institute or regular classroom teaching. Other than these courses the institute has a wide variety of activities for the enrichment of students such as Industrial visits, Port Visits, Foreign Tours, sports week, Yoga, Art of living etc.
9. Gold medals are conferred to the toppers of each program during inaugural of annual management fest Spandan.
10. The institute provides facility to students to pay fees in installments.
11. The institute organizes Workshops like Advertising workshop, Entrepreneurship Workshop, institute-industry interface for students to expose them to the corporate world.

**CRITERION VI: GOVERNANCE,
LEADERSHIP AND MANAGEMENT**

6.1 Institutional Vision and Leadership

6.1.1 State the vision and mission of the Institution and enumerate on how the mission statement defines the institution's distinctive characteristics in terms of addressing the needs of the society, the students it seeks to serve, institution's traditions and value orientations, vision for the future, etc.?

VISION

To develop socially responsible Global business leaders through internationally accepted best practices

MISSION

In pursuance to our vision, the Institute's mission is to provide value based quality education by innovating and continuously improving upon the disciplines of Management and Computer Applications through advanced methods of training, meaningful research and intimate relations with industry, business and other institutions in the country and abroad.

Mission statement defines the institute's distinctive characteristics in a way to develop knowledge and skills of the students by teaching, training and research in the field of management and information technology. The prime focus of the institutes is on developing confident, innovative, business and IT professionals by imparting professional education and training to all irrespective of cast, creed and financial status.

The Institution's mission is to emerge as an excellent learning centre globally to provide quality education for business leaders. The social and ethical values are imparted along with management and IT education that promotes expertise.

6.1.2 What is the role of top management, Principal and Faculty in design and implementation of its quality policy and plans?

The top management is involved in ensuring the organization management system development, implementation and continuous improvement by its presence on all-important bodies of the institution. The aim of quality policy is developing and innovating pedagogical tools and generating continuously sustained value for all stakeholders. The governing body and IEQA committee conduct meeting for quality improvement. The suggestions and recommendations given by these committees are then implemented in designing policy and plans.

DETAILS OF GOVERNING BODY

GOVERNING BODY

- 1. Dr. Davish Jain** - **Chairman**
- 2. Shri. Dipin Jain** - **Member, Donor's Representative**
- 3. Dr. N. P. Jain** - **Member, Society Nominee**

4. **Dr. M. M. Patni** - **Member, Society Nominee**
5. **Shri. Suresh Kalra** - **Member, Society Nominee**
6. **Dr. K. S. Sengar** - **Member, University Nominee**
7. **Dr. O. P. Agrawal** - **Member, University Nominee**
8. **The Regional Officer** - **Member, AICTE Nominee**
9. **Director of Tech. Education** - **Member, DTE, Nominee**
10. **Dr. Tarika Singh** - **Member, Teacher's Nominee**
11. **Prof. K. K. Yadav** - **Member, Teacher's Nominee**
12. **Dr. S. S. Bhakar** - **Ex Officio Member Secretary & Director**

IEQA COOMMITTEE

Dr. S. S. Bhakar - Chairman
Dr. Navita Nathani - Coordinator
Dr. Garima Mathur
Dr. Tarika Singh
Prof. Nitin Paharia
Prof. Sneha Rajput
Prof. C K Dantre (AO)
Prof. Nitin Shrivastava (Registrar)

6.1.3 What is the involvement of the leadership in ensuring

- The policy statements and action plans for fulfillment of the stated mission
- Formulation of action plans for all operations and incorporation of the same into the institutional strategic plan
- Interaction with stakeholders
- Proper support for policy and planning through need analysis, research inputs and consultations with the stakeholders
- Reinforcing the culture of excellence
- Champion organizational change

The Institute always focuses on vision and mission of the institution which is aligned with objective of higher education policy of the Govt. i.e., to provide quality education to maximum satisfaction of all stakeholders along with quality research. The leadership is involved in ensuring the organization management system development, implementation

and continuous improvement by its presence on all important bodies of the institution. These include:

FUNCTIONAL COMMITTEES		
W.E.F. – July 01, 2015		
S.No.	Name of Activity	Name of Coordinator/Members
1	Admission Committee	Prof. Nitin Paharia - Coordinator
		Dr. Navita Nathani
		Dr. Tarika Singh
		Dr. Garima Mathur
		Dr. Shailja Bhakar
		Dr. Shilpa Sankpal
		Prof. Rajesh Gupta
		Prof. Nitin Shrivastava
2	Internal Quality & Accreditation Committee (IQAC)	Dr. S. S. Bhakar - Chairman
		Dr. Navita Nathani - Coordinator
		Dr Garima Mathur
		Dr.Tarika Singh
		Prof Nitin Paharia
		Prof Sneha Rajput
		Prof. C K Dantre (AO)
		Prof. Nitin Shrivastava (Registrar)
3	Proctorial & Disciplinary Committee	Prof. K.K. Yadav (Coordinator)
		Dr. Navita Nathani
		Prof. Nitin Paharia
		Dr. Tarika Singh
		Dr. Shilpa Sankpal
		Dr. Amitabha Maheshwari
		Prof. C K Dantre (AO)
		Prof. Ram Kumar Paliwal
		Mr. V.S. Bhadoria (Sports Officer)
		Prof. P.K. Singh
4	Publications Committee	Prof. C.K. Dantre - Coordinator
		Mr. Razzaq Khan Designer
5	Computer Lab Up Gradation Committee	Prof. Nitin Paharia - Coordinator
		Prof. K.K. Yadav
		Prof. Satish Bansal
		Prof. Ram Kumar Paliwal
		Prof. Vani Agarwal
6	Examination Cell	Prof. Satish Bansal - Coordinator
		Prof. K.K. Yadav

7	Committee for Curbing the Sexual Harassment & Violence against Women	Dr. Garima Mathur - Coordinator
		Dr. Shailja Bhakar
		Dr. Shilpa Sankpal
		Prof. Pinky Sodhi
		Prof. Vani Agarwal
8	Invocation Committee	Dr. Amitabha Maheshwari – Coordinator
		Prof. Megha Yadav - Co-coordinator
		Dr. Nandan Valenkar
		Dr. Nischay Kr. Upamanyu
9	Library Up Gradation Committee	Dr. Tarika Singh - Coordinator
		Dr. Amitabha Maheshwari
		Prof. P K Singh
		Prof. Ram Kumar Paliwal
		Mr. B.K. Shrivastava
		Ms. Anamika Shrivastava
10	Purchase Committee	Prof. C.K. Dantre - Coordinator
		Prof. Nitin Paharia
		Dr. Amitabha Maheshwari
		Prof. Nitin Shrivastava
		Mr. R.K. Prajapati
11	Software Development Cell	Prof. Ram Kumar Paliwal - Coordinator
		Prof. Nitin Paharia
		Prof. Satish Bansal
		Prof. K.K. Yadav
		Prof. Vani Agarwal
12	Placement Cell	Prof. Megha Yadav - Coordinator
		Prof. Abhay Dubey - Co-coordinator
13	Newsletter Editing Team	Prof. P. K. Singh - Coordinator
		Prof. Rajesh Gupta
		Prof. Pranshuman Parashar
14	Marketing Newsletter	Dr. R.P.S. Kaurav - Coordinator
		Prof. Pranshuman Parashar - Co-coordinator
15	Entrepreneurship Development Cell	Dr. Navita Nathani - Coordinator
		Dr. Ravindra Pathak
16	Assets Physical Verification Committee	Mr. V.S. Bhadoria - Coordinator
		Prof. Nitin Shrivastava
		Mr. B.K. Shrivastava
		Mr. R.K. Holani
17	Press and Media Relations	Prof. Abhay Dubey - Coordinator
		Mr. Avdhesh Sharma

18	Alumni Meet	Prof. Abhay Dubey - Coordinator
		Dr. Garima Mathur (Member)
		Dr. Shailja Bhakar
		Dr. Richa Banarjee (Member)
		Dr. Nishchay Kr. Upamanyu (Member)
19	Institutional Marketing Team	Prof. Sanjay Gupta
		Prof Devender Singh
		Pro. Alka Chaturvedi
20	Sanchyan Journal of IT &	Dr. S. S. Bhakar Chief Editor
	Management	Dr. Garima Mathur Editor
		Dr. Navita Nathani Member Editorial Team
		Dr. Tarika Singh Member Editorial Team
		Dr. Shailja Bhakar Member Editorial Team
21	Publicity & Public Relation	Prof. Abhay Dubey - Coordinator
		Prof. Smrita Bhadouriya
		Prof. Reeta Chauhan
		Ms. Anamika Shrivastava
22	Foreign University Relations	Dr. Rahul P.S. Kaurav
		Prof Abhay Singh
23	NAAC Accreditation Committee	Dr. Navita Nathani - Coordinator
		Dr. Garima Mathur - Member
		Dr. Tarika Singh - Member
		Prof. Nitin Paharia - Member
		Dr. Shailja Bhakar - Member
		Dr. Gaurav Jaiswal - Member
		Prof. Sneha Rajput - Member
		Dr. Ravindra Pathak - Member
		Dr. Vinod Bhatnagar - Member
		Dr. Richa Banarjee - Member
		Prof. Vani Agarwal - Member
		Dr. Nandan Velankar - Member
		Prof. Megha Yadav - Member
		Prof. Nitin Shrivastava - Member
24	NBA Accreditation Committee	Dr. Garima Mathur - Coordinator
		Prof. Sneha Rajput - Member
		Prof. Pinky Sodhi - Member
		Prof. Nitin Shrivastava - Member
		Dr. Rahul P.S. Kaurav - Member
		Prof. Pranshuman Prashar - Member

		Prof. Devendra Sharma - Member
		Prof. Ruturaj Baber - Member
25	Modules Coordinators	Dr. Garima Mathur
		Dr. Tarika Singh
		Dr. Shilpa Sankpal
		Dr. Shailja Bhakar
		Prof. Sneha Rajput
		Prof. Rajesh Gupta
		Prof. Smrita Bhadouriya
		Prof. Reeta Chauhan
		Prof. Vani Agrawal

Interaction with stakeholders

The institute has a firm relationship with its stakeholders like corporate, alumni, parents, management, university and society. The placement cell of the institution is basically in charge of the association with corporate. Other than placement cell institute has committee for Industry and institute interface for better coordination with corporate world. It keeps up the business – academia relationship by:

- Facilitating Final Placements and Summer Placements
- Interacting with corporate community by inviting eminent personalities for guest lectures
- Arranging Seminars, corporate events etc.
- Arranging industry visits for students
- Encouraging On Job Trainings (OJTs)
- Conducting MDPs and skill development workshops

Alumni Association

- The institute has a strong network of alumni through a designated team which includes two faculty members and student coordinators who are constantly working on updating the alumni database through social networking sites.
- These alumni are regularly updated regarding the developments in the institute. The designated team of the institute keeps on interacting with them on various occasions. Alumni of the institute are called by different clubs like marketing club, finance club, IT club HR club and on the platform of Extra Mural Lecture Series and Seminars for the interaction.

- The members of the team interact with the alumni for placement of the students in their respective organizations, for summer internship projects and for their career guidance through formal and informal interactions.

Parents

- Parents are associated with the institute in many ways and they are invited by the institute on different occasions like award ceremony, annual function and invocation programme etc. Gold medalist and meritorious students are invited along with their parents to receive gold medal, certificate of merit and certificate of appreciation on the occasion of annual fest “Spandan” organized by the institute.
- Parents are also invited to attend the invocation ceremony of the first year students on the very first day of the institute. Other than these formal meetings, parents are called and asked to interact with the mentor, attendance coordinator, internal assessment coordinator, and discipline coordinator or with the director regarding any critical or serious issue of the student.
- The faculty mentors are continuously in touch with the parents of the students throughout their enrolment period at the Institute for taking their feedback on Institution’s system and giving feedback about the performance of their wards..

Management

Institute regularly holds meeting with the management. Governing Body meets at least thrice a year. The director draws the schedule for meeting as and when necessary but at least thrice a year.

Society

Representatives of stakeholders who also include persons from academia and society regularly visit the institute on different occasions and events including international conference, seminars, workshops, extra mural lecture series organized by HR club, Marketing Club and Finance Club.

Meetings are held and suggestions are welcomed. Suggestions given during meeting with stakeholders are given due consideration in designing of the curriculum and activities. Parents, alumni and others always support the activities of the college. Institute also has a Roract club and NSS through which it interacts with members of society, NGOs, etc.

Reinforcing culture of excellence

- The institute rewards the faculty members in the form of incentives for their active contribution to institution building activities and also encouraged by sponsoring them for attending various conferences, workshops, seminars and FDPs for the future growth of the institution and faculty members as well.

- The institute also awards faculty and staff members for completion of ten years of service for better performance and ensuring commitment and belongingness towards the organization. The institute also sponsors faculty and staff to various conferences, workshops and actively participates in their intellectual development process.
- Students are awarded for outstanding academic performance and are awarded with gold and silver medals. Students are also sponsored to attend outside conferences, workshops etc. The institute also has various national student events like MANAGEMENT GAMES, SPANDAN (Annual Management Festival),
- The different students club of PIMG and PRAGATI PATH provide a platform to students for expressing their talent and acquired knowledge. The Club also organizes seminars, competitions, quizzes, cultural programs etc. Majority of these activities are planned and executed by students themselves. The Institute has been organizing a three-day annual management festival, Spandan. Strong team spirit and the feeling of camaraderie develop among students when they spend time together in social and professional activities..
- The institute has an Entrepreneurial cell to promote entrepreneurship.
- Institute has NSS and a Rotract Club.

Identifying needs and championing organizational development (OD)

In order to identify needs and to ensure organizational development institute has the following mechanism.

- In governance the institute has a system of faculty coordinators for each administrative and academic activity this ensures that all activities are directly under the leadership of faculty. The system of constant review meetings ensure that needs of various activities are identified and fulfilled. In addition needs of following departments are addressed as follows:
- **Computer Lab:** In order to upgrade the computer facilities and audio visual facilities the computer up gradation committee was formed which is looked after by faculty coordinator and members. The committee holds a meeting with its members time to time to identify the needs of upgradation of computer lab and other technical aids for keeping it updated according to the latest trend.
- **Library:** In order to upgrade library facilities and resources library upgradation committee was formed which consists of faculty and staff members of library to make sure the availability of all resources required for quality research and learning. Library upgradation committee decides norms for library working, enhances collection of good books, recommends Print Journals, e-Journals and Online data Bases, suggests provisions for better utilization of library facilities, suggests improvements in library functioning,

organizes workshops for creating awareness of resources available in the library and training in their use.

- **Placement Upgradation:** The Placement Cell has formed the Placement Upgradation Committee, in order to cater needs fitment for the dynamic corporate world and industry standards. Planning for and successfully achieving International Placements.
- **Clubs:** In order to cater the needs of students related to industrial exposure and providing training and consultancy in their specializations different clubs were formed namely Marketing Club, Finance Club, IT Club, and HR Club.
- **Event Coordinators:** In order to coordinate various events in the institute faculties are given event coordinatorship for different types of activities, which is rotated amongst the faculty. This system ensures that all faculties oversee all activities and demonstrate effective team efforts.
- **Program Coordinators:** The institute also has program co-ordinators for student mentoring. Program coordinator ship of the different program is constituted with the objective to keep a track of smooth conduction of the program and to ensure that the class is engaged regularly and timely. All committees discuss their issues and activities in joint faculty meetings headed by the Director.
- **Research Committee:** In order to encourage research activities in the institute the research committee has been formed. Research Committee members facilitate and monitor research being carried out in their relevant areas. This Research Committee encourages and motivates faculty members to submit research projects to various funding agencies. The committee also renders adequate help in preparation of project proposals. The committee is involved in synchronizing and encouraging research activities carried out by faculty members of various departments.

6.1.4 Give details of the academic leadership provided to the faculty by the top management?

or

How does the college delegate authority and provide operational autonomy to the departments / units of the institution and work towards decentralized governance system?

In order to coordinate various events in the institute faculty members are given event co-ordinatorship for different types of activities, which is rotated amongst the faculty. This system ensures that all faculty members oversee all activities and demonstrate effective team efforts. The institute also has program co-ordinators for student mentoring. Program coordinator ship of the different program is constituted with the objective to keep a track of smooth conduction of the program and to ensure that the class is engaged regularly and timely. All committees discuss their issues and activities in joint faculty meetings headed by the Director.

The university also regularly corresponds with the Institute, which provide guidance for smooth functioning of the institute. The university also has a very collaborative approach and involves the institute on various university bodies and committees.

6.1.6 How does the college groom leadership at various levels?

The institute attempts to develop leaders at all levels through membership, co-coordinator ship and coordinator ship of various activities of the Institute

AT COURSE COORDINATOR LEVEL

1. They are responsible for overall development of their Specialisation area. Autonomy is provided to coordinators to organize activities, propose value added programme, pedagogy, resources and also suggest measures to enhance the academic quality of their specialisation.
2. Institute believes in overall development of faculty members by developing academic and administrative abilities. In this way all the coordinators are part of important administrative committees of the Institution. Besides they also co-ordinate important academic activities like Research, Examinations, International and National Conference, Research Methodology Workshop, Case Writing Workshop, Admissions, Publications, etc. These activities are rotated every year and grooming them in every aspect of institutional and academic development.
3. Coordinators are encouraged to travel and visit other institutions and organizations to participate in Conferences, Workshops and Seminars to explore new ideas in their area of specialization and implement them if necessary. Coordinators are also encouraged to update their knowledge and duty leave is provided for the same.
4. Coordinators are also nominated to conduct workshops, training programmes and MDP to enhance their skills and knowledge.

AT FACULTY LEVEL

1. Faculty members are encouraged to appear and clear NET exam, complete PhD and research work of their related areas. Faculty who are also PhD guides the institute provides them necessary support for guiding their research scholars.
2. Faculty members are members of functional committees and are given exposure to various academic and administrative institution-building activities on rotation basis. All activities of the institute are headed by faculty coordinators.
3. Faculty members are encouraged to attend and conduct Conferences/ Workshops/ Seminar, FDPs/ MDPs in and outside the institute.

AT STUDENT LEVEL

1. Institute encourages students to head various student committees like HR club, Marketing Club, Finance Club, IT Club, and Placement Cell etc.
2. Institute organizes continuous leadership development programs like role plays, soft skills and educational program, certificate programs to enhance knowledge of students.
3. Students are developed to be Industry ready by providing them various platforms like Summer Internship Projects (SIPs), On the Job Trainings (OJTs) and live projects for better understanding of corporate world.
4. Institute promotes entrepreneurs through a specialist entrepreneurship development cell.
5. Institute nominates students to attend various outside institute activities, conferences and competitions to develop leadership skills.
6. Institute also organizes annual management and IT fest Spandan, which is fully planned controlled and executed by students.

6.1.7 Does the college promote a culture of participative management? If 'yes', indicate the levels of participative management.

Yes, the institute promotes a culture of participative management. Institution through various bodies represented by faculty, staff, students, alumni, management etc. takes all the decisions; besides this, the institute has various functional committees and faculty in-charge

6.2 Strategy Development and Deployment

6.2.1 Does the Institution have a formally stated quality policy? How is it developed, driven, deployed and reviewed?

Yes the Institute has formulated its quality policy stated as under:

- Living up to its principle of excellence in developing world class managers and software professionals
- Fully satisfying the expectations of its students
- Developing and implementing innovative pedagogical tools
- Utilizing all resources optimally
- Continuously improving processes
- Generating continuously sustained value for all stake holders
- Creating an environment of Trust, Respect, Integrity and Openness

The quality policy of the institute is designed in order to satisfy the needs of all stakeholders linked with the Institute. The first part of the quality policy solely concentrates on providing excellent education opportunities to the students that are at par with any world class institute and fulfils the requirements of industries in India and abroad. Institute is not only concentrating on the classroom teaching rather it satisfies students requirement of overall development by providing them opportunities to participate in several internal activities such as seminars, group discussions, cultural activities, clubs etc as well as sponsoring students for participating in competitive events organized by other institutions nationwide. The Institute is applying innovative pedagogical tools for improvising the methods of teaching to the students. The institute emphasizes on proper planning of all its activities to maintain efficiency and effectiveness. The institute ensures quality in academics through constantly updating course contents, course delivery and various qualitative inputs like inter institute interface, summer training, major research projects, on the job training etc. The Institute has developed mentor system for every section of each course that provides mentorship to these students throughout their course and helps in proper leadership and creates an environment of Trust, Respect, Integrity and Openness. The institute has started using 360 degree performance appraisal system under which feedback from peer group, students and Director of the institute helps in overall performance of the faculty and staff members.

The Institute continuously participates in the Rankings by leading magazines in India as well as online rankings of abroad such as Business India, Business Chronicle, Ed-Universal-Paris etc. and has consistently grabbed the position in top 30-35 institutes nationwide. The rankings of the institute are clear indicators of quality maintained by the institute. The Institute has been consistently receiving one petal in Ed-Universal an online ranking agency from Paris France. The institute has a separate Internal Quality Assurance cell which takes care of external evaluation by different national bodies such as NBA, AICTE, UGC, ISO, IAO etc. in addition to this the internal quality accreditation cell also takes care of internal quality controls such as reviewing the performance of different committees such as training and placement, computer labs, library, research etc

The institute has developed a system of reviewing every activity organized by the institute in review meetings conducted within a week's time after the event so that the flaws could be removed and improvisations can be discussed. This helps the students in better planning of activities every time.

The institute also organizes governing body meetings as well as industry council meetings to review its activities as well as discussing on improvising its processes

6.2.2 Does the Institute have a perspective plan for development? If so, give the aspects considered for inclusion in the plan.

Yes the Institute has perspective plans for development that is visible through the following activities:

Autonomous: The institute has applied for autonomy to Jiwaji university

New Courses: The Institute adds one or two new courses every year such as

1. MAM
2. PGDCA
3. BCom Computer Application
4. BCom Economics
5. BCom Honors
6. MBA Executive
7. Law

Infrastructure: The Institute is also expanding its infrastructure to facilitate the new courses such as

Activities: The institute has started organizing various International and national level events and adds new events every year namely

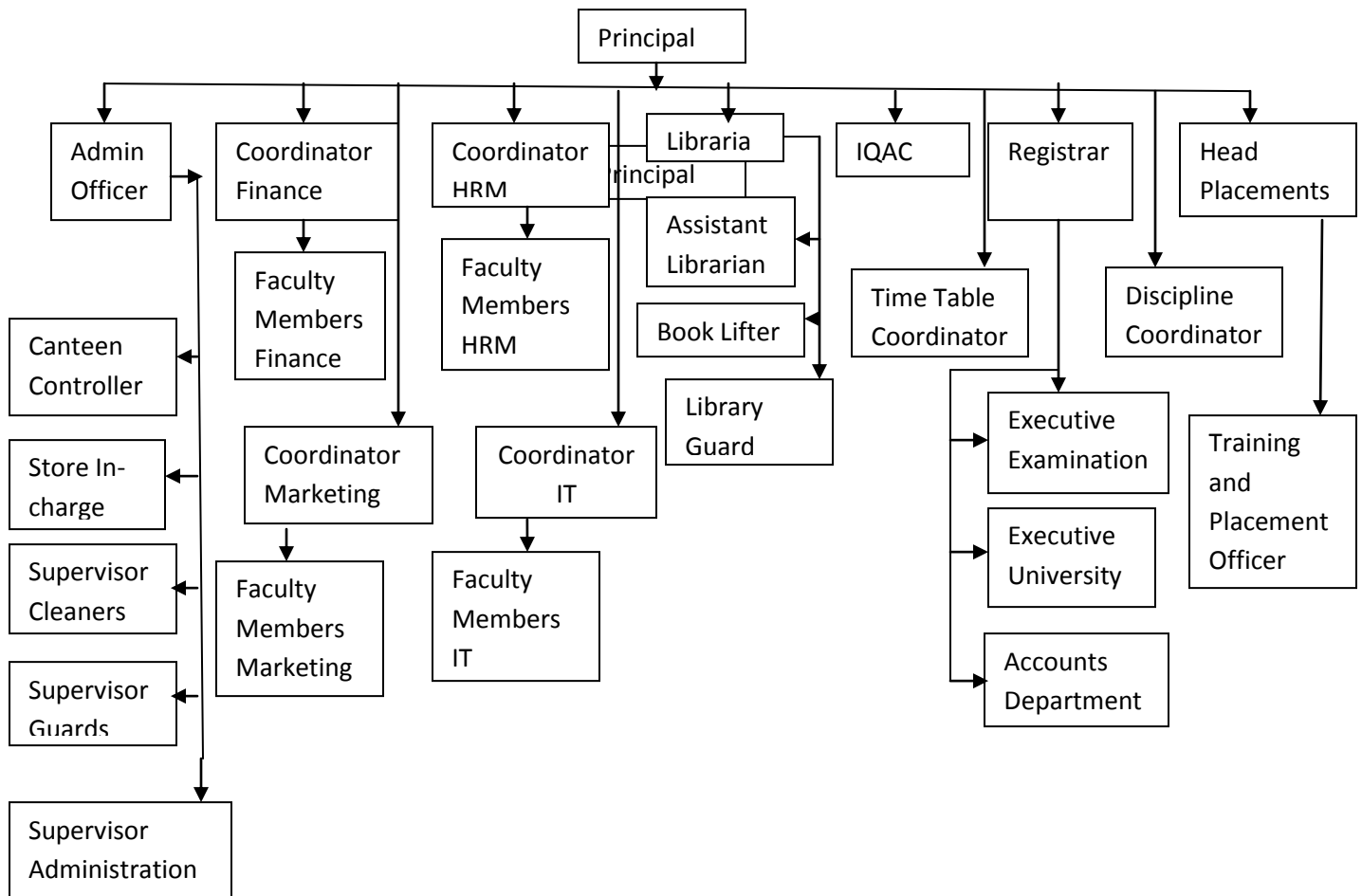
1. National Conference
2. International Conference
3. Case Writing Workshop
4. Research Methodology Workshop
5. HR Seminar
6. Finance Seminar
7. IT Seminar
8. Marketing Seminar

Developmental activities for students such as

1. Personality Development Programs
2. Sports activities
3. Cultural programs
4. Establishment of clubs
5. Educational events by clubs
6. Pre Placement Workshop

6.2.3 Describe the internal organizational structure and decision making processes. The institute follows a flat organization structure for autonomy in work

ORGANISATION CHART



6.2.4 Give a broad description of the quality improvement strategies of the institution for each of the following • Teaching & Learning • Research & Development • Community engagement • Human resource management • Industry interaction

6.2.4 The institute has following quality improvement strategies

Teaching and Learning

- Developing skills related to management and Information technology is a continuous process at the Institute.

- Pedagogical tools like learning through movies, seminar presentations, group discussions and class room presentations develop communication skills; inter personal behavioral skills, working in teams and event management.
- All the classrooms are equipped with modern teaching aids such as LCD Projectors, Sound system etc.
- Every faculty member has got laptops from the institute for teaching purpose.
- The faculty members are required to assign classes while on leave so that the students learning doesn't get affected.
- The Institute uses simulation, case based learning, industry visits, extra mural lecturers series and interactive sessions with senior executives from Industries.
- The institute Arranges Extra Mural Lectures from industry experts as well as lectures of well known professionals and experts in academics for the students such as lecture by Prof. Naresh Malhotra, Prof M M Pandey etc.
- The Institute also provides Industrial training opportunities such as Industrial visit, Summer Training, On Job Training etc.
- The Institute also has a separate EDC Cell which develops student with the zeal of entrepreneurship.

Research and Development

- The institute provides various research opportunities for its students as well as faculty members on different platforms:
- The Institute has been under taking major as well as minor research projects sponsored by various funding bodies at state as well as national levels.
- The Institute conducts separate seminars in specialization areas such as marketing, Human Resource Management and Finance.
- Other than seminars the institute also organizes Research Methodology Workshop, Case Writing Workshop etc in which faculty members students and participants from all over nation develop research papers and cases
- The Institute also organizes International conference every year which gives platform the faculty members of the institute to present their work in front of the different experts from the world. Students can also participate and submit their research papers in these conferences.
- The Institute library contains various online and offline data sources that help faculty members in developing quality research papers.

- The Institute has purchased the membership of online research source Proquest from last three years earlier the institute was having membership of Ebsco Host which helps faculty members and students in their research work
- The institute has distributed laptops to the faculty members and the campus is having wifi facility to facilitate faculty members in their research work
- The Institute also funds the to and fro as well as registration and stay to the faculty members who are interested in presenting their papers nationally or internationally. The faculty members are also provided academic leave for presentations of the papers.
- The Institute has four journals out of which Sanchayan-PJITM is a bi-annual International journal in which papers in every specialization area from Management and Information Technology are published. Sanchayan has received Copernicus value of 5.69 points from ICV. The other three journals are inviting research papers in specialized areas of management such as Marketing, Finance and Human Resource Management
- MBA Students carry out major research projects under the guidance of experienced faculty in their respective specialization areas.
- The Institute lays heavy emphasis on original research work. The faculty members of the Institute publish at least 150 research papers in National & International refereed journals every year.
- The institute encourages faculty members to pursue PhD and provides academic leaves to the faculty members for the same.

Community Engagement

- The institute fulfills its social duties as well by organizing and participating in various community engagements such as:
- The Institute has active members who are part of Rotary Club Wisdom Gwalior which has been established with an aim of improving knowledge related to entrepreneurship and training people in this area so that the country's biggest problem of job generation can be solved out. The faculty members are holding important positions of this club such as President, director finance, director new generation for Rotaract clubs as well as RCC in the region. He club has contributed to various societal development programs started by Rotary international such as Teach Program, employee development programs, Self defence programs for girls studying in different schools and institutions etc.
- The institute has its Rotaract club as well in which students have shown their extraordinary participation. The Rotaract club of prestige has been nominated as the best Rotaract club of district 3053 of rotary international. The club has organized

many events in just two years of time period such as blood donation, tree plantation, swachata abhiyaan, woolen clothes collection for the under privileged, donations for blind girls etc.

- The institute has established NSS chapter under which the institute is organizing various awareness programs such as voters right, beti bachao, AIDS awareness, Road safety etc.
- The students of the institute are also members of different NGO's working for the society.

Human Resource Management

- The Institute has a well established system of recruitment and selection. Advertisements regarding all vacancies for faculty and staff positions are published in both national and local Hindi as well as English news papers such as Time of India Ascent, Dainik Bhaskar etc. The institute adheres to all the guidelines provided by AICTE and UGC for faculty and staff selection process.
- The compensation is also decided based upon the 28/17 article of UGC and yearly increments are also applied. The institute has applied sixth pay commission as well. The institute keeps a balance between the student teacher ration as well the adequate number of staffs are hired on timely basis.
- The permanent positions are decided by the committee formed by the university along with representative from the institute such as Chairman and Director of the institute. The ad-hoc faculty members are selected by in-house panel of experts such as Director of the Institute along with senior faculty member from the required specialization area. The selection is done through interviewing and demo classes.
- The selected teachers undergo various faculty development programs funded by the institute in order to develop their teaching training abilities. Continuous training programs for the staff members are also conducted on different software to help them improvise their work efficiencies. The faculty and staff member are also funded to attend different workshops, conferences and seminars nationally.
- The institute has a full-fledged training and development cell for the students which take care of the development and preparations of the students for the corporate world. The institute also has personality development cell in which faculty members work on the personality development of the students throughout their course. Also the institute keeps one lecture for personality development in every course it runs in every semester so that the development of the students is continuous.
- The Institute also has assigned faculty mentors to every section of every course who keep a trace of attendance, internal components and discipline of every students of the class he/she is mentoring.

Industry Interaction

- The Institute organizes Extra mural lectures, seminars, workshops, mock interviews etc in which well known trainers and experts from the industries are invited to share their experiences with the students and help in students motivation, learning and personality development.
- Summer Training is an essential component of PIMG curriculum which provides practical orientation to the students. During summer training the students have to undergo rigorous training for gaining in depth knowledge and skills to understand the problems underlying the work situations and learn to work out their solutions. Summer training is arranged for the students of MBA II semester, BBA IV, B.Com IV and MAM VI Semester students. Faculty guides help students during their summer training along with their industry guides.
- Another vital ingredient of PIMG's philosophy of excellence in overall development is industrial visits. Industrial visits provide interface between educational and organizational environment and help the students in understanding the practical aspects of what they study in class room. The students of MBA, MAM, BBA, BCA & B.Com visit industrial units to understand how Management concepts and IT skills are applied in real settings. This helps them acquire applications oriented learning.
- Experts from industry, academics and senior administrative officers are also invited in the institute in different events such as invocation ceremonies of the new batches, international conferences, workshops, national fest etc. students interactions with all these eminent personalities so that students can get the benefit of their experience and profound knowledge.
- Faculty member of the institute continuously conduct training programs, MDP's, EDP's etc.

Participative Management

Academic calendar as well as responsibilities of different faculty coordinators is designed in advance before the starting of every session. It fulfills the objective of efficiency and effectiveness of the institute. Institute organizes various international and national event under the coordinator ship of different faculty members and this position is rotated every year and a review meeting at the end of the event is organized to evaluate the performance of different committees in the event and the slip ups so that the event can be improvised next time. Specialization coordinators are also decided who continuously keep a track of different activities in their specialization areas. Mentors keep track of students performance and parents feedback, students feedback on teachers, regular conduction of class, absenteeism and other grievances are also handled. Decentralization on academic activities is done. Administrating officer takes care of issue related to peons, guards etc. Registrar in the office takes care of issues related to university, staff members etc.

In financial powers

The director of the institute is authorized to take major financial decisions. Faculty and staff members are also allowed to take advances for different activities as per the budget allocated for the event. Students are also issued with monetary funds for lodging, boarding and registration of different events organized by different institutions nationally. Also students get finance for carrying out other activities such as promotion of different events, organizing different event etc but in all these cases students have to take prior approval of faculty assigned for students club coordinator or faculty coordinators of different events.

Internationalization

The institute regularly invites academic and industry experts from different nations for conferences, workshops, EML's etc. The institute also has video conferencing facility which can be used by faculty members to present their research papers in international conferences. This facility is also used for promotion of different national and international events, interviews of students by senior managers working in abroad, discussions on exchange programs with different institutions abroad. The institute has various international member as the editors of its four journals in the areas of core management, Finance, HRM and Marketing. The institute also offers French language training to students of different programs.

6.2.5 How does the Head of the institution ensure that adequate information (from feedback and personal contacts etc.) is available for the top management and the stakeholders, to review the activities of the institution?

Director takes feedback from all the stakeholders time to time such as follows:

1. **Teaching Staff:** director conducts meeting of faculty members at regular intervals on academic as well as administrative decisions

Teaching staff's feedback is also collected in various other ways such as faculty members are

Coordinators of different events

Coordinators of different committees

Mentors of different classes

2. **Non Teaching Staff:** Director of the institute regularly conducts meetings of staff members. Feedback of staff members is also taken on:

Library

Computer Lab

Store

Accounts

Members of different events and committees

3. **Alumni's:** The Institute organizes alumni meets every year and feedbacks of alumni's are gauged in these meets. Alumni's are also invited for Placements, judging different events and Extra mural lectures for students where they submit feedback of student's performance of students. Alumni's feedback is also collected from social networking sites such as facebook, twitter etc. Ideas for improvising student's performance in interviews as well as institute overall development are taken from the alumni and the institute tries to implement their feedbacks in the further progress of the institute.

4. **Parents:** Parent's can submit their feedbacks to the class mentors, specialization coordinators, placement coordinators, discipline coordinator and director of the institute. Parents are also invited in various events organized by the institute such as Invocation ceremony, Cultural fest, etc where their feedback are invited, feedback of parents of meritorious students is also taken in the award ceremonies, parents are also invited as judges in different events and their feedbacks are invited. Parents complaints are also recorded and proper remedial actions are suggested to the parents.

5. **Society:** The institute invites various renowned people from the society such as Governor, Commissioner, Industrialists, and Academicians for student's interaction and takes feedback from these people on the performance of the institute and suggestions on how the institute can contribute to the society.

6.2.9 How does the Institution ensure that grievances / complaints are promptly attended to and resolved effectively? Is there a mechanism to analyze the nature of grievances for promoting better stakeholder relationship?

The institute has formed number of committees for handling grievances and complaints such as:

Disciplinary committee:

Committee for Curbing Sexual Harassment and Violence against Women:

Anti Ragging Committee:

Mentor System:

Time Table Coordinator:

Lab Coordinator:

Sports Coordinator:

6.2.10 During the last four years, had there been any instances of court cases filed by and against the institute?

No

Provide details on the issues and decisions of the courts on these?

Not Applicable

6.2.11 Does the Institution have a mechanism for analyzing student feedback on institutional performance? If 'yes', what was the outcome and response of the institution to such an effort?

Yes, the Institution has a mechanism for analyzing student feedback on institutional performance. Following is the procedure for the same:

1. Students submit their oral and written feedbacks to the director
2. Students also submit their oral and written feedback to their class mentors: Individual Student and class representative
3. Student submit feedbacks to faculty members teaching them
4. Through suggestion boxes and directly sending mail on director email and message on mobile number
5. Students can also give their feedback to different committee coordinators such as placements, discipline, computer lab, sports, library etc
6. Student's feedback is also invited at the end of every event of which they are part as volunteers or participants.
7. Alumni's feedback is also invited time to time for improvising
8. Feedback from external student participants of different event is also taken in the valedictory ceremony of the event.

6.3 Faculty empowerment Strategies

6.3.1 What efforts are made by the College to enhance the professional development of teaching and non-teaching staff?

Teaching Staff

Faculty members are encouraged to undertake research leading to NET/M.Phil. / Ph.D. degrees.

They are deputed to Seminars/Workshops/Conferences, faculty development programmes, Orientation Programmes and Refresher Courses. Seminars/Workshops are conducted by the Institution. Eminent Speakers are invited to deliver lectures.

Training programs are conducted to improve teaching skills of faculty members. Improvement in teaching, training and learning is facilitated by strengthening library resources.

The institute also regularly organizes various conferences, workshops and seminars for faculty members like National and International conferences, Institute- Industry Interface, Case Writing Workshops and Research Methodology Workshops. Institute provides academic leave to faculty, and nominates them for training program, MDPs, FDPs, workshops and conferences.

Institute has number of in-house publications like conference books, souvenirs, International Journal, e-journal, Institute journal is listed on Copernicus index and Directory of research journals indexing, and on Proquest which is an international e- database.

PIM, Gwalior Besides, the institute has professional affiliation to the following bodies:

- AIMA (All India Management Association)
- ECCH (European Case Clearing House)
- GMA (Gwalior Management Association)

Non Teaching Staff

- Special sessions are conducted for the development of non-teaching staff. They are deputed to attend workshops conducted outside the college.
- Non teaching staff is encouraged to go for higher studies.
- They are provided leave for examination.
- Their wards are also provided tuition fee waiver for school and UG/PG programs run by the institution.
- Staff members are trained for strengthening the knowledge of using latest facilities and equipments. They are provided training to use computer facilities and trained on the institution-integrated software, like Accsoft.

6.3.2 What is the outcome of the review of the Performance Appraisal Reports? List the major decisions.

Performance appraisal reports give quantitative assessment of a teacher on six major criterions namely

- Teaching, Learning and Evaluation Related Activities
- Co-curricular, Extension and Professional Development. Related Activities
- Research , Publications, Consultancy and Academic Contributions
- Student feedback

- Peer group feed back
- Result of students.

The targets are set for each of the categories. If the final grading falls below the minimum target level, the teachers are counseled by the Director. They are then nominated to attend faculty development programmes inside or outside the college and opportunities are given for their improvement. Specialization coordinators regarding their lectures and Research etc counsel them.

6.3.3 What are the welfare schemes available for teaching and non teaching staff? What percentage of staff have availed the benefit of such schemes in the last four years?

The institute has its welfare schemes for teaching and non-teaching staff as per the norms of Prestige Education society.

6.3.4 What are the measures taken by the College for attracting and retaining eminent faculty?

The strategy adopted to attract and retain talented faculty is done by providing them following facilities:

1. Sponsored Participation: All the faculty members are sponsored for attending seminars, conferences, quality initiative programmes and workshops. The sponsorship includes registration fees, Traveling and Dearness Allowance and academic leave.
2. The institute regularly organizes Conferences, Seminars Faculty Development programs, and academic forums to provide in-house facility to all the faculty members.
3. The faculty members are also given facilities like library, laptops, access to international and national journals and e-resources.
4. The Institute provides faculty with opportunity to attend lectures of eminent personalities from industry and academia on contemporary issues on management.
5. Study Leave: The institute also has a provision for study leave which is given to the faculty members for attending international and national conference within and outside the country.
6. Institution has faculty club to create a congenial atmosphere among faculty.
7. Faculty members are encouraged to do Ph. D. and also provide assistance to become Ph.D. supervisors of Jiwaji University.
8. Faculty members are encouraged to do MDPs and EDPs.

6.3.5 Has the College conducted a gender audit during the last four years? If yes, mention a few salient findings.

Since, the college adopted norms and procedures of Government of Madhya Pradesh in student admission 30 percent quota is reserved for females in each category of general, SC, ST and OBC. No Gender Audit has been conducted. Employment is available for both Men and Women according to the Norms of AICTE / UGC.

6.4 Financial Management and Resource Mobilization

6.4.1 What is the institutional mechanism to monitor effective and efficient use of available financial resources?

The budgetary allocation for the institute is arrived at by taking into consideration student strength, fees and income from other sources like sponsorship receipts in different events, delegate fees in various seminars, conferences and workshops etc. Budgeted expenditure for various activities are received from concerned committees and discussed in the meeting of such specific event. General requirements are sent to the society and they direct it to the central store while to meet urgent or specific requirement/s society permits the institute for local purchases. The coordinator, of the event in the presence of the Director of the institution to monitor the budget, calls a review meeting.

6.4.2 Does the College have a mechanism for internal and external audit? Give details.

Yes, the institute has a mechanism for internal and external audit. The internal audit is done regularly by the UWC Associates of the institute.

The external audit is done annually by qualified Chartered Accountants, Sunil Betala and Company. The external audit is done regularly through participation of the institute in B-School Surveys conducted by agencies and magazines like Business Today, Business India and Business World to name a few.

6.4.3 What are the major sources of institutional receipts/funding and how is the deficit managed? Provide audited income and expenditure statement of academic and administrative activities of the previous four years and the reserve fund/corpus available with Institutions, if any.

The institute is a self financing institution and major source of funds are received by way of fees. The education society provides funds as and when needed for infrastructural development.

The institute also generates funds through registration fees for various national and international events it organizes. The institute receives sponsorship from industry for its various activities. It also receives funds from MDPs and consultancies. The Prestige Education Society provides financial support in case of deficit and further additional financial requirements of the institute.

Corpus Fund

Yes, there is a provision for the institute to maintain the 'corpus fund'. The details are as follows:

Corpus Fund Details (Upto 31/03/2015)

Sr. No.	Particulars	Amount (in Rs.)
01	FD with Registrar Jiwaji University, Gwalior	80,000/-
02	FD with Registrar Jiwaji University, Gwalior	80,000/-
03	FD with Registrar Jiwaji University, Gwalior	20,000/-
04	FD with Comm. High , Bhopal (SBI)	1,50,000/-
05	FD with Comm. High , Bhopal (SBI)	1,50,000/-
06	FD with Comm. High , Bhopal (SBI)	8,000/-
07	<u>Accrued Interest</u> (Upto 31/03/2015) Acc. Int. of F.D. with Jiwaji University, Gwl. 2,20,290/- Acc. Int. of F.D. with Comm. High , Bhopal <u>4,44,353/-</u>	6,64,643/-
	Total	11,52,643

6.5 Internal Quality Assurance System (IQAS)

6.5.1 Internal Quality Assurance Cell (IQAC)

a. Has the institution established an Internal Quality Assurance Cell (IQAC)? .6 If 'yes', what is the institutional policy with regard to quality assurance and how has it contributed in institutionalizing the quality assurance processes?

Yes the Institute has established an Internal Quality Assurance Cell and quality maintenance and improvement is one of the most important areas for management. Internal Quality Assurance Cell is headed by the Director of the Institute and there are five faculty members working in this cell for internal audit under the guidance of Director of the Institute. This cell is further having divisions such as Accreditation Committee, Institutional Ranking, Assets Physical Verification Committee, Library Up gradation Committee and Lab Up gradation Committee. The Core IQAC conducts overall audit as well as invites suggestions on further development of the Institution in different areas.

Other than the IQAC, quality is maintained in every aspect by using various committees. Before the starting of academic session every year a list of responsibilities and committees is circulated to different faculty members so that they can choose one or more responsibilities and committees. A meeting is conducted for discussion and finally coordinators of responsibilities and committees is decided by the director of the institute as per the choice given by the faculty members and is circulated amongst the faculty members so that faculty members can plan about their responsibilities and committees in advance.

Every time an event is organized a debrief meeting is conducted so that the flaws of the event can be discussed and which can help in further improvements of the event.

Review meetings on admissions, academic issues, mentoring etc are also conducted to maintain quality in all the areas of academics as well as administration.

How has IQAC contributed to institutionalizing quality assurance strategies and processes?

The IQAC plays important role in institutionalizing quality assurance strategies and processes in the institute at all level i.e. student level, faculty level and institution level. Some of the key points highlighting contribution of IQAC in quality assurance are as follows:

- It has suggested to place LCD projectors in all classrooms 30/09/2004
- It has suggested to place CCTV cameras in all classrooms 1/6/2006
- It has suggested to make the campus wifi 9/11/2006
- It has suggested to distribute laptops to faculty member who are associated with the Institute for over one years 19/12/2007
- It has suggested applying integrated software's in different areas such as attendance, library, accounts etc for greater transparency in the system. 1/7/2008
- It has suggested to build an underground auditorium in the new building that was under construction in the year 1 Jan 2012
- It has suggested to conduct separate seminars in all the specializations 2013
- It has suggested to introduce separate journals in all the specializations 2013
- It has suggested formation of clubs to promote specialization. 2014
- Signing MOU with AISEC for foreign student internship is a strategy suggested to provide students with global exposure. 2014
- IQAC has recommended and started 360 degree faculty appraisal. 2015
- It has recommended a system for staff appraisal. 2015
- IQAC has suggested strategy of registration of institute journal in International online databases for wider circulation.
- It has suggested the strategy of alumni run alumni association.

b. How many decisions of the IQAC have been approved by the management / authorities for implementation and how many of them were actually implemented?

Following are the suggestions of IQAC that were implemented by the Institute:

- LCD projectors in all classrooms were placed on 30/09/2004
- CCTV cameras in all classrooms were placed 1/6/2006
- The whole campus became wifi from 9/11/2006
- All faculty member who are associated with the Institute for over one years reved laptops for official and personal work from 19/12/2007
- Integrated software's in different areas such as attendance, library, accounts etc for greater transparency in the system were implemented from 1/7/2008
- Separate seminars of all three major specialization have already been conducted. The first seminar was conducted by HRM department on Human Resource Paradigm 1 Nov 2014
- Separate journals in all the specialization Journals websites have been created and the promotions are undergoing for the same. The first website was created for Finance Journal with the name IJAFI Indian Journal for Accounting and Financial Administration in the year 2014
- All three major specializations have their separate clubs that is Finance, HRM and Marketing. The first club was installed by Finance department on 20 January 2015 It has suggested formation of clubs to promote specialization. 2014
- Prestige International Journal of Management & IT- Sanchayan' is double blind peer reviewed research journal with **ISSN No. 2277-1689**. It is an open access journal, published bi-annually. With ICV Impact factor of 5.69 Points (Index Copernicus Value)

Following suggestions given by IQAC are pending and under consideration

- Signing MOU with AISEC for foreign student internship is a strategy suggested to provide students with global exposure. 2014
- IQAC has recommended and started 360 degree faculty appraisal. 2015
- It has recommended a system for staff appraisal. 2015
- It has suggested the strategy of alumni run alumni association.

Suggestion that was rejected

- It has suggested to build an underground auditorium in the new building that was under construction in the year 1 Jan 2012

c. Does the IQAC have external members on its committee? If so, mention any significant contribution made by them.

IQAC has two external members on its Committee. The Significant contributions made by them are as follows:

- Worked closely with the placement cell of the institute for On Job Training, Summer Training and Placements etc.
- Helped in curriculum development and revision in specific areas of expertise.

d. How do students and alumni contribute to the effective functioning of the IQAC?

e. How does the IQAC communicate and engage staff from different constituents of the institution?

6.5.2 Does the institution have an integrated framework for Quality assurance of the academic and administrative activities? If 'yes', give details on its operationalization.

Yes the Institute has an integrated framework for quality assurance of the academic and administrative activities such as follows:

- Class mentors continuously monitor the academic performance as well as the absenteeism of students. Also they help students in solving problems related to academics and other areas such as class room allocation, class representative decision etc. Class mentors also keep a record of classes held every day, assigned classes, reason for classes not held etc.
- Specialization coordinators are decided in the area of Finance, Marketing, HRM and IT so that activities in the specialization areas can be planned properly and does not affect the academics activities of the Institute. These coordinators further decide Student Members of the club, Faculty In-charge Specialization Clubs, Journal, Seminars etc. Continuous activities for the overall development of the students are organized by these clubs and majorly the students coordinate the activities of the club under the guidance of faculty in-charge of specialization clubs.
- For all the academic activities students work under the guidance of their guides such as summer training, seminar presentation, major research project, learning through movies etc. so that students carry out these works seriously as well as it should lead to some development of the students.
- The institute has a strong feedback system director collects oral feedback from teaching and non teaching staff on continuous basis in meetings as well as individually. Director also gives feedback to all the teaching and non teaching staff individually. Students written feedback is also collected every semester for improvising the academic aspect of the Institute.

- Placement cell also collects feedback from employers and distributes it to the students so that they can improve their performance in placement activities. Placement cell also collects feedback from student on its performance so that placements for further batches can be improved. Placement cell also keeps in touch with the Alumni's to get market updates and improvises the development process of students by providing this information to PD teachers.
- The institute has teachers for teaching foreign language to the student's so that the students don't face language barrier in case they want to pursue their further studies in any of the foreign countries or take up jobs there.
- The institute has a separate Entrepreneurship development cell which helps students interested in entrepreneurship in developing their projects and getting funds sanctioned from the governments. EDC also conducts Management development programs and entrepreneurship development programs to develop zeal for entrepreneurship in students.
- The institute has a separate personality development cell in which three faculty members continuously work on the personality development of students by conducting practical and creative exercises with them.
- The institute distributes free newspaper (The Financial Express) to each and every member of the Institute including Director, Teaching and non Teaching staff as well as students.
- The institute develops public speaking ability in students by organizing events like seminar presentation, learning through movies, classroom presentation etc.
- The teachers conduct extra classes for the week students as well as entertain week student's doubts in their cabins so that these students can cope up with other students of their class.
- The institute has started Rotaract Club and NSS to develop societal concern in students and to develop them as responsible citizens of the society.
- The Institute continuously organizes Training and Development for teaching and non teaching staff such as software training for different activities such as attendance, accounts, library etc, research methodology workshops, case writing workshops, conferences, seminars etc

6.5.3 Does the institution provide training to its staff for effective implementation of the Quality assurance procedures? If 'yes', give details enumerating its impact.

The institution provides continuous in-house training to the teaching and non teaching staff for improving academic as well as non academic activities of the institute. Regular workshops, seminars, conferences, training programs, faculty forum are

organized for improving the quality standard of both teaching and non teaching staff members. The teaching and non teaching staff members are sponsored to attend FDPs, training programs, Seminars, Workshops, Conferences. The Institute provides on duty leave to these faculty and staff members for attending such conferences, workshops, FDPs etc.

6.5.4 Does the institution undertake Academic Audit or other external review of the academic provisions? If ‘yes’, how are the outcomes used to improve the institutional activities?

The Institute is affiliated to Jiwaji University Gwalior. Every year the university conducts audit of every course run by the institute. A separate team for the audit of every course is finalized and sent for inspection. The team evaluates both academic and administration parts of the Institute and submits comments on the Institute’s performance and provides suggestions for future improvements. Such inspection teams also visit the Institute while giving affiliation for new courses. These committees also submit comments and suggestions on the additional requirements for the new courses. The Institute fulfills all the requirements and suggestions given by the inspection team.

6.5.5 How are the internal quality assurance mechanisms aligned with the requirements of the relevant external quality assurance agencies/regulatory authorities?

The external audits are carried out by Jiwaji University only once every year or whenever the Institute applies for affiliation of new program to the University. The Institute fulfills all the requirements indicated by these committees and bridges any shortcomings indicated. The Institute has set up committees for each quality indicator in addition to the internal Quality Assessment and Accreditation Committee to continuously monitor each academic and non academic component of quality and ensures that the Institute is maintaining the quality standards at all times.

6.5.6 What institutional mechanisms are in place to continuously review the teaching learning process? Give details of its structure, methodologies of operations and outcome?

The IQAC team under the guidance of Director of the Institute reviews teaching and learning processes continuously.

- The Institute uses transparent system of feedback from students in various ways such as follows:
 1. Students are made aware about their right to discuss with the teacher if they have any problem in understanding a topic.
 2. Students can also submit their oral and written feedback to their class mentors: Individual Student submit an application to the class representative and the class representative further submits the feedback to the mentor and the mentor submits students’ feedback to the director.

3. Students can also submit their oral and written feedbacks to the director directly by meeting him in his cabin, through suggestion boxes, sending email on director's email address and through message to director on his mobile number.

After collecting the feedback of different teachers the director himself attends the classes of those teachers against whom the complaints are submitted and if needed the teacher is replaced.

- Feedback of other stakeholders such as industry experts, administrative officers, parents of the students, alumni's, teaching and non teaching staff also helps in improving the teaching learning process
- The institute has developed a strong system of internals which is divided into several parts such as tests, class presentation, cases, personality development, attendance etc. Overall performance of the student is evaluated on all these components. Again transparency is maintained in this process. The answer sheets of the tests, case analysis and assignments within ten days from the date of test, assignment/case evaluation submission. The student can air his differences with the evaluation and also understands his weaknesses to work on.
- In addition to the classroom activities the students have to go through skill development oriented academic activities such as seminar presentation, group discussions, Learning through movies, Major research projects etc. These activities are also conducted as team activities assigned in groups of two or three students. Students work under the guidance of faculty members for preparation of reports and make presentation in front of the whole batch which helps in developing public speaking, confidence, communication skills etc. To ensure that all the students participate in all these activities, the activities are made part of internal assessment.
- For overall development of the students the students not only go through theoretical learning procedures rather they also undergo practical learning procedures such as summer training, on job training etc. which helps them in understanding the real working methods of industries.
- Students work under various committees as volunteers in both cultural and academic activities such as Spandan (Cultural fest), Kriti, Case writing workshop, Research Methodology Workshop, International Conference, Seminar etc., which helps in overall development of the students.
- Students are also members of various social groups such as Rotaract, NSS etc which helps them in developing societal concern in them and also learning the expectation of the society from future managers.

- Mentors of the classes continuously provide feedback of every students of their class to their parents which help in developing sincerity in insincere students.
- The Institute has developed permanent committees for various activities which take care of specific area-wise improvisation and smooth functioning of the institute, such as disciplinary committee, admission committee, Placement Committee etc.
- Director of the Institute finalizes the coordinators of the events organized by the institute in the beginning of the session. Activity calendar is also prepared. The coordinator is assisted by a co-coordinator who becomes the coordinator of the events next time. Post event meetings are organized to know the flaws and improvisations and suggested to the next coordinator in the meeting by all the faculty members and the director.
- Meetings are also conducted on regular basis to review the academic and non academic work carried out by the Institute
- Faculty members also undergo many training and development activities such as participating in various faculty development programs, workshops, seminars, conferences organized by the institute as well as other institutes which helps them in developing their knowledge and improving their lecture delivering skills.
- Faculty members and no teaching staff are encouraged to progress in their academic backgrounds by doing PhD's and other courses which helps in developing learned academic and non academic staff.
- Academic calendars, session plans are used as a base for comparing the planned activities with actual activities.

6.5.7 How does the institution communicate its quality assurance policies, mechanisms and outcomes to the various internal and external stakeholders?

The institute has its own website which is continuously updated with changes and developments that are taking place in the Institute. Also the institute published news letter and circulates it to the internal and external stakeholders for information about the updates. Information brochures, placement brochures and leaflets are also published and circulated to external stakeholders for informing about the institute and development that are taking place in the Institute. The institute has also provided official mail id's to the internal stakeholders on which information on all the developments and achievements is circulated. The institute also uses the system of circulars and notices for informing about the new updates to all the students and staff members of the institute.

Any other relevant information regarding Governance Leadership and Management which the college would like to include?

CRITERION VII: INNOVATIONS AND BEST PRACTICES

7.1 Environment Consciousness

7.1.1 Does the Institute conduct a Green Audit of its campus and Facilities?

No but the institute is planning to start green audit from next year.

7.1.2 What are the initiatives taken by the college to make the campus eco-friendly?

Energy conservation –

- The institute has designed all the class rooms and other areas in a way so that during day time, maximum day light should be used. It has reduced the need to use artificial light in the class rooms & other areas.
- The institute also has installed LED lights in all the premises to save on electricity.
- The institute have provided Laptops to the entire faculty member instead of desktop, which is more energy efficient than conventional PC.
- During the summer season, institute used to installed CHIC curtain to minimize the effect of sun heat. The institute also has installed energy efficient air coolers for the class rooms and star rated AC's for computer lab & other rooms.
- Message displayed on Gate of each class room to 'Switch Off' Lights, Fans, LCD in class room before leaving, 'Remove the plug from the socket' whenever appliances are not in use.
- The institute also encouraged the faculty members not to take the printout of any kind unless it's very important, instead of paper to maintain and circulate all the information on computer.

Use of renewable energy

Water harvesting

- Rainwater harvesting has been done in the campus for water conservation.

Check dam construction - No

Efforts for Carbon neutrality

Plantation

- The institute has developed the green garden in more than 50% area of the institute. New plants have been planted every year under the events of NSS and Rotary Club to make the premises more environmental friendly.

Hazardous waste management

- Batteries are returned back in replacement.
- Only Organic Fertilizers are used for plantation.

e-waste management

- The institute has a policy to return the defected and outdated electronics to the vendor.
- The institute does not maintain the inventory of such e-waste.

7.2 Innovations

7.2.1 Provide details of innovations introduced during the last four years which have created a positive impact on the functioning of the Institute. The Institute has introduced various innovations that have shown a positive impact on the functioning of the college.

- Award For Management Excellence
- Award for Ph.D Completion
- Felicitation of faculty & staff for 10 years association with PIMG
- Industrial Tours
- EDP/ MDP Classes, Projects
- Tally Coaching
- Best Software Debugging Contest- Kriti
- Annual Fest – Spandan
- KBBT- Kon Banega Business Tycoon
- Best Manager Competition
- Links for Best Video in Management
- Project in BCA
- Prizes for Sports Events.
- Orientation Classes
- Career Counseling Workshops
- Syllabus Designed by Faculty members
- Circulation of Responsibility
- Distribution of Books, Winter Clothes
- Ashayein – Programme for Handicapped Girls.
- Formation of Academic Advisory Council.
- Integrated Software for Academic and Administrative efficiency and transparency: Online Attendance, OPAC Software for Library etc.
- Installation of Video Conferencing facilities
- Online Journals through Proquest and Ebscohost.
- Newspapers like Economic Times and Business Standard are subscribed in bulk for all the interested students at the cost of institute.
- The institute has come out with a newsletter – ‘Srijan’
- The institute has come out with International Journal for Management and IT- Sanchayan
- Learning Through Movies (Management concepts from Movies)
- Formation of Finance Club
- Formation of Marketing Club
- Formation of HR Club – ‘Peoplearth’
- Online tests
- Pre –Placement Workshop for students.

- Industrial Visits for Students.
- Faculty Club
- Faculty Forum ‘ Udbhav’
- Pragati Path – Personality Development Club
- Mentor Mentee System
- Entrepreneurship Development Cell (EDC)
- National Research Methodology Workshops for faculty and students
- National Case Writing Workshop for faculty and students
- Induction programs and Orientation Classes for students
- Website page for alumni etc.
- Facebook page for Prestige Institute of Management, Gwalior
- MOU with BIMR for Medical Treatment and casualties.

7.3 Best Practice

7.3.1 Elaborate on any two best practices in the given format at page no. 98, which have contributed to the achievement of the Institutional Objectives and/or contributed to the Quality improvement of the core activities of the college.

1. Title of the Practice: Excel the Development of Creative Minds

2. Goal

The institution aimed at overall development of students as it is the era of extended learning and understanding. These learning are going to contribute towards better functioning of individuals in their jobs as well as in their day to day life. The main aim of this practice is to make students well versed with differently natured work and developing their abilities to manage them in the stressful environment. The institution also aimed at providing students with skills, aptitudes and attitudes to match up with the demands of competitive global environment.

3. The Context

The practice is helpful in developing managerial and leadership competencies among students. The students are supposed to prepare and present various assignments under the supervision of extremely talented and devoted faculty members. To meet out the challenges following strategies are adopted:

- A demo session is organized for new faculty members and students to make them familiar with the program.
- A predefined system of preparing report for every program is used to achieve consistency.
- A Demo file is also kept in library for every such program for ready reference.
- The students are evaluated on the basis of their performances.

4. The Practice

In order to ensure developmental aspect of students, they are asked to become member of various specialization clubs in the institution, where they get opportunity to become office bearers and

then they are supposed to organize various activities on their own. These activities are strictly related either to social service or student development activities. In addition to this other activities related to student exposure are also arranged such as educational tours are organized every year. They work all round the year in various committees where they interact with people outside the institution. The students are encouraged to participate in conferences and workshops. The analytical capabilities of students have been developed through research. They conduct research in their final semester but beyond that they also conduct research for presenting research papers during various conferences etc. The students have the opportunity to have publications in their names. In addition to Research for practical learning Extra Mural Lectures, where experts are invited from the industry, are arranged for the students to acquaint them with the current industry scenario.

A unique practice named '*Pragati Path*' has been introduced for all the classes where activities like '*Echoes*', '*Company Conference*', '*Step in to the shoes of President or Prime Minister*', '*Save the Mother Earth- Hello*' etc are organized to get insight in to hidden talent of students.

Inter Institute 'Software Debugging and Testing Contests like 'Kriti', 'Software Testing' 'Best Software Engineer' are organized every year, where students participate to sharpen their software programming skills. In the event students of our institution compete with participants from other institutions. The institution has well developed 'Entrepreneurship Development Cell' where consistently sessions are arranged to sharpen Entrepreneurial skills of the students.

The students are always interested in watching movies. To inculcate the habit of searching management concepts and clarify their understanding of concept through the examples from movies, an innovative concept named '*Learning through Movies*' has been put as learning component. This concept has been well accepted among students.

To facilitate student and their parents 'AccSoft' software for checking their attendance has been introduced, since the students are supposed to maintain at least 75% attendance during the semester. The software helps them to confirm their attendance on their own.

The institution also has well structured Rrotract Club for the students where they display their services towards society. Many events have been organized on the basis of that. Eg. Blood Donation Camp, Collection and distribution of woolen Clothes for Needy, Swachh Bharat Abhiyan. The club helps to develop societal aspect among the students. This also helps students to raise the feelings of humanity and make them better citizen.

The institution also has Placement cell employing Placement Head and Training and Placement Officer. The placement cell works in a well structured manner and till now approximately 256 companies have visited the institution in last five years and 970 students have been placed. The average package for the students was Rs 3.43 lacs. The placement cell has invited renowned organizations such as Canara Bank, TCS, ICICI Bank, Just Dial etc.

5. Evidence of Success

All round development of students resulted in to increase in the highest salary drawn by the students. In the last five years the highest package is Rs.825000 per annum with a gross fee structure of Rs.135000 per year. More over the institution has been able to attract better organizations for placements such a HCL, TCS, JARO, ICICI Bank.

The ranking of the institution has also evident of success as it has been ranked among top 30 b-schools and among 1000 B-Schools in the world by Ed-Universal official Selection.

This practice resulted in to increased number of prospective students seeking admission.

The institute attracts paid internships for student summer projects.

Students of the institute are getting attracted to becoming entrepreneurs and starting their own ventures.

6. Problems Encountered and Resources Required

Institute is self financed so lack of financial resources is a major issue.

The institute functions in a decentralized and participative manner which allows smooth implementation of new ideas and initiatives but the institute has not been provided Permanent affiliation under 12 (B) the institute is unable to fetch grant from UGC.

7. Notes (Optional)

The institute has highly dedicated faculty and staff members which could be developed through motivation and able leadership.

This helped institution to reach to the present heights.

8. Contact Details

Name of the Principal: Dr. S. S. Bhakar

Name of the Institution: Prestige Institute of Management

City: Gwalior

Pin Code: 474020

Accredited Status: Not Accredited till now

Work Phone: Fax: 0751-2470516

Website: E-mail: www.prestigegwl.org

Mobile: 09009185775

Best Practice II

Title of the Practice: Providing Conducive Environment for Faculty

Objectives of the Practice: The management has always believed in “Investing in people rather than investing in walls”. The main aim of the practice was to create an environment where everybody can learn by becoming part of the institution. The institution also aimed at developing manpower in such a way that may provide competitive advantage through its power of differentiation. The management also wanted to help students learn and develop at the fullest and that is possible through faculty members who are updated and have inductive thinking.

The Context: Every organization's main asset is their employees, so is this institution's. With this philosophy the institution has invested in creating such an environment where it has they get the opportunity to learn with joy. The learning for everyone has become a process. The conceptual learning, research learning, software learning and other technological advancements related to teaching as well as research pedagogy has been inculcated in to organizational culture.

The Practice: To inculcate learning habit faculty members need to have a culture whereby learning becomes part of the process. A system of discussing topics related to seminar, research etc has been developed to clarify understanding. Faculty forums are organized where faculty members give presentation on the subject area of their choice to make other's aware. To improve the sensitivity between faculty members a faculty club has been formed where birthdays and other festivals are celebrated. The faculty members are also provided opportunity to attend workshops and conferences outside the institution to get wider exposure. The cost of registration and travelling allowance for the same is born by the institution. In order to ensure smoothening of functions 'AccSoft' software for management of accounts, student's online attendance has been made available for faculty, staff and students.

The institution has fair and transparent system for salary, leave policy etc. A group insurance is provided to the staff and faculty members.

The faculty members are also encouraged and helped in research because of which the institution has highest number of PhD as compared to other institutions in nearby area. To enhance their motivation level further the institution recognize the faculty members who have completed their PhD while working in the institution by giving them award during international conference. Since the institution believes in retaining people it also give award to those who have completed 10 years in the institution. The institute also organizes various conferences, seminars, case writing workshops and research methodology workshops which results in to various publications like conference books either in print format or e-book, Research methodology books, International Case publication by 'The Case Centre'. This also helps faculty to get numerous publications since they actively participate in the above said activities. Moreover almost all the faculty members have been provided laptops by the institution for smooth completion of such tasks. In workshops such as case writing and research methodology faculty members from the institution and outside participants work in a group under the leadership of experienced senior faculty where they develop cases and research papers. This provides them a better platform to learn and relatively easy way to clarify doubts. Gradually these institution's faculty members become competent to lead groups. Additionally all the responsibilities are given to the faculty members on rotation so as to improve competencies. All the activities of the institute right from placement, internals, examinations, hostels, student activities etc are looked after by faculty coordinators.

Evidence of Success

The institution has been successful in development of the environment where learning of even new member is part of the process. The success is evident through record number of publications by the faculty members every year. The institution has reported approximately 100 publications per year. There is subsequent increase in the ranking of institution every year.

The institute has a healthy work culture where all members of the institute actively contribute towards the institute success.

Faculty is motivated and students are energetic, enthusiastic and participative.

The institute has systems in place which ensure that the functioning of the institute and its progress is not individual specific.

Institute has a low attrition rate and staff and faculty enjoy long association with the institution.

The current director of the institute has been with the organization for the last 12 years and some faculty members have completed 10 years. The institution has been well accepted in academic and corporate world. Eminent personalities from Academia and corporate have visited the institution in the last five years. To name a few Prof. I. M. Pandey, Prof. Gulser Meric, Rowan University, USA, S. Janakiraman, SIM University, Singapore.

Problems Encountered and Resources Required:

The institution has relatively lower level of salary pay grade in comparison to central Government.

Gwalior city is a kind of three tier city so at senior levels good people hesitate to join.

C. Evaluative Report of Departments

Introduction

Business administration is a systematic study of methods of efficient operation of an organization to maximize its performance by effectively utilizing economic resources including man, money and materials. The department of business management provides a variety of subjects so students are well prepared for corporate from a multilateral view point. Major Fields of the subjects ranges to ethical values, Indian ethos, social values, human resource, information technology, marketing, business environment and finance.

The institute offers a hardcore professional course with a human touch to give competitive cutting edge to the department, which produces high-spirited young graduates. The Institute has its three major departments as Management, Commerce and Information Technology but for achieving specialization wise excellence the department of management has further categorize into Finance, Human Resource, Marketing and General Management.

Further the departmental report consist of evaluative reports of IT and commerce department.

Evaluative Report of Financial Management

1. Name of the Department: Management, Specialisation: Financial Management

2. Year of establishment: Established in the year 2013

3. Names of Programmers' / Courses offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., etc.)

Both UG and PG; MBA (Financial Specialization), BBA (Finance) and MAM (Finance Specialization)

4. Names of Interdisciplinary courses and the departments/units involved*

Both the programs (PG and UG) specialization is offered by the department are interdisciplinary. In MBA, two year post graduate level programme with dual specialization. In third semester students study 3 subjects each of the dual specialization. In semester four, there are three subjects for major specialization and two for minor specialization.

The total subjects offered in MBA are eight per semester and in BBA there are six subjects per semester.

Similarly for BBA, Finance specialization is offered in 5th Semester. In 5th as well as 6th Semester, three specialization subjects each are offered. Total subjects to be taught in BBA 5th semester stands as six and same is for 6th Semester.

SEMESTER: MBA III

MBA-301 Management Science

MBA-302 Total Quality Management

Optional –Specialization areas:

A) Marketing Management (MM)

MBA-MM-303 Consumer Behavior

MBA-MM-304 Advertising Management

MBA-MM-305 International Marketing

(B) Financial Management (MM)

MBA-FM-303 Security Analysis and Portfolio Management

MBA-FM-304 Indian Financial System

MBA-FM-305 International Financial Management

(C) Human Resource Management (HRM)

MBA-HRM-303 Management of Industrial Relations

MBA-HRM-304 Legal Framework Governing Human Relations

MBA-HRM-305 Human Resource and Organizational Development

MBA-306 Summer Training Project Report

SEMESTER: IV:-

MBA-401 Strategic Management

MBA-402 Management Information Systems

Optional –Specialization areas:-

MBA-MM-403 Rural and Agricultural Marketing

MBA-MM-404 Strategic Marketing
 MBA-MM-405 Marketing of Services
 (B) Financial Management (MM)
 MBA-FM-403 Strategic Financial Management
 MBA-FM-404 Project Management
 MBA-FM-405 Corporate Tax Planning

Subject BBA 5th and 6th semester

Code Papers

BBA-501 Management Information Systems
 BBA-502 Banking Law and Practices
 BBA-503 Insurance Management
 BBA-M-504 Advertising and Sales Management
 BBA-M-505 Marketing Research
 BBA-M-506 Consumer Behavior
 BBA-F-504 Management of Financial Institutions
 BBA-F-505 Investment Management
 BBA-F-506 Indian Financial System
 BBA-HRM-504 Management Training and Development
 BBA-HRM-505 Industrial Relations
 BBA-HRM-506 Human Resource Planning and Development
 BBA-507 Project report and Viva-Voce

Code Papers

BBA-601 Business Policy
 BBA-602 Operations Research
 BBA-603 Accounting for Managerial Decision
 BBA-M-604 Industrial Marketing
 BBA-M-605 Rural and Agriculture Marketing
 BBA-M-606 Services Marketing
 BBA-F-604 Financial Analysis and Decision Making
 BBA-F-605 Business Taxation
 BBA-F-606 Project Planning and Management
 BBA-HRM-604 Social Security and Welfare
 BBA-HRM-605 Organization Change and Development
 BBA-HRM-606 Industrial Laws
 BBA-607 Comprehensive Viva-Voce

S. No	Name of the Course	Name of the Department Offering the Course	Name of the Interdisciplinary Course/ Subject and Department
1	MBA	Management	Finance
2	MAM	Management	Finance
3	BBA	Management	Finance

5. Annual/ semester/choice based credit system (programme wise)

The department offers semester based credit system for the courses offered. The students are also offered for specialization choice based in MBA III semester for Course titled FM. The same is for BBA 5th Semester and MAM 5th semester.

6. Participation of the department in the courses offered by other departments

The Finance department faculty teaches core subjects of MBA, MAM and BBA as well for specializations like Marketing and HR and same is in other semesters of overall programmers' at postgraduate as well as undergraduate level.

Faculty in Finance teaches core finance and accounting subjects in MBA, BBA, B.com, MAM and BTM.

The core subjects for MBA are

SEMESTER: I

- MBA-101 Management Process
- MBA-102 Quantitative Techniques
- MBA-103 Managerial Economics
- MBA-104 Business Environment
- MBA-105 Accounting for Managers
- MBA-106 Computer Application for Business
- MBA-107 Business Communication
- MBA-108 Comprehensive Viva-Voce

SEMESTER: II

- MBA-201 Organizational Behaviour
- MBA-202 Research Methodology
- MBA-203 Marketing Management
- MBA-204 Financial Management
- MBA-205 Human Resource Management
- MBA-206 Production and Operations Management
- MBA-207 Business Legislations
- MBA-208 Comprehensive Viva-Voce

Core Subjects for BBA

Code Papers

- BBA-101 Management Principles and Practices
- BBA-102 Financial Accounting
- BBA-103 Business Mathematics
- BBA-104 Business Organization
- BBA-105 Business Communication
- BBA-106 Personality Development

Code Papers

- BBA-201 Managerial Economics
- BBA-202 Business Legislation for Management
- BBA-203 Business Statistics

BBA-204 Cost Accounting
 BBA-205 Computer Applications
 BBA-206 Comprehensive Viva-Voce

7. Courses in collaboration with other universities, industries, foreign institutions, etc.

NA

8. Details of courses/programmes discontinued (if any) with reasons

NA

9. Number of teaching posts sanctioned and filled (Professors/Associate Professors/Asst. Professors)

	Sanctioned	Filled
Professor	NA	NA
Associate Professors	NA	02
Asst. Professors	NA	03

10. Faculty profile with name, qualification, designation, specialization, (D.Sc./D.Litt./Ph.D./M.Phil., etc.)

Name	Qualification	Designation	Specialization	No. of Years of Experience	No. of Ph.D. students guided in the last 4 years
Dr. Navita Nathani	Ph.D, M.B.A.(Finance), M.A.(Eco), B.Com.	Associate Professor	Finance	14years	8 ongoing
Dr. Tarika Singh	Ph.D, M.B.A. (Finance and Marketing), UGC-NET	Associate Professor	Finance	10 years	7 ongoing
Dr. Vinod Bhatnagar	Ph.D, C.S, MBA (Fin.), M.Com, LL.B, B.Com.	Assistant Professor	Finance	11 years	nil
Prof. Pooja Jain	MBA (Finance), M.Com, M.Phil (Commerce)	Assistant Professor	Finance	4years	nil
Prof. Ritu Gangil	UGC-NET, PGDM (Finance), B.Com	Assistant Professor	Finance	3 years	nil

11. List of senior visiting faculty

NIL

12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty

MBA (FT) Program-

BBA (Finance) Program –

MAM (Finance)-

The total visiting faculty in the institute is 5. This forms 10% of the total faculty.

13. Student -Teacher Ratio (programme wise)

30:1

14. Number of academic support staff (technical) and administrative staff: sanctioned and filled

	Sanctioned	filled
Administrative	NA	14
Technical Staff	NA	3
Support Staff	NA	13

15. Qualifications of teaching faculty with DSC/ D.Litt/ Ph.D/ MPhil / PG.

Two faculty members are awarded Ph.D. Degree during the assessment period 2009-2014.

Name of Faculty	Qualification	Thesis Title	Year and University
Dr. Navita Nathani	Ph.D, M.B.A.(Finance), M.A.(Eco), B.Com.	A Study of Small Scale Units of Gwalior Region	2008; Jiwaji University
Dr. Tarika Singh	Ph.D, M.B.A. (Finance and Marketing), UGC-NET	Comparison of Traditional Versus Economic Value Added as A Performance Measure: A Case Study of Selected NSE Companies	2010; Jiwaji University
Dr. Vinod K. Bhatnagar	Ph.D, C.S, MBA (Fin.), M.Com, LL.B, B.Com.	Study of Selected Investors on Impact of Service Tax on Major Financial Service	2010; Jiwaji University
Prof. Pooja Jain	M.Phil, M.Com, B.Com	NA	2015; Jiwaji University
Prof. Ritu Jain	UGC-NET, PGDM (Finance), B.Com	Ph.D Enrolled for	

16. Number of faculty with ongoing projects from a) national b) international funding agencies and grants received.

S.No	Project Title	Faculty	Cost	Funding
	Nil			

17 Departmental projects funded by DST-FIST; DBT, ICSSR, etc.; total grants received

The project proposals have been forwarded to ICSSR for research grants.

Applied Major Research Project to ICSSR

S.No	Project Title	Faculty	Cost
1	EDC Grant Scheme	Dr. Navita Nathani	4,00000/-

18. Research Centre /facility recognized by the University

The research centre is proposed to be recognized with Jiwaji University Gwalior. The affiliation has been applied for. Institute is looking forward to have its research centre by January end as already four faculty members are recognized Ph.D guides for Jiwaji University.

19. Publications:

- a) Publication per faculty
- Number of papers published in peer reviewed journals (national /international) by faculty and students
- Number of publications listed in International Database (For Eg: Web of Science, Scopus, Humanities International Complete, Dare Database - International Social Sciences Directory, EBSCO host, etc.)
- Monographs
- Chapter in Books
- Books Edited
- Books with ISBN/ISSN numbers with details of publishers
- Citation Index
- SNIP
- SJR
- Impact factor
- h-index

<p style="text-align: center;">Co-ordinator/ Co-coordinator Responsibilities handled (Academic and Administrative)</p>	<ul style="list-style-type: none"> • Head of the dept (Management) Since 2009-2013 • Coordinator EDC (Approved By AICTE) • Conference secretary , First International conference(2010) • Coordinator Research methodology workshop(2012) • Coordinator admission(2007-2010) • Coordinator Spandan (2006) • Coordinator Curriculum development <p>Coordinator New course development, Coordinator news letter</p> <p>Co-coordinator- Discipline, admission</p>	<p>Co-Organised one day National Student's Seminar on "Financial Matters in Global Perspective" on 23rd Mayy 2015</p> <p>Organizing different events, seminars and workshops for finance group.</p> <p>Organised three days 13th National Case Writing Workshop at PIMG from 25-27, April 2014.</p> <p>Organized and coordinated 3rd International Conference on "Transforming Business Organizations for Longevity: Challenges and Opportunities" at PIMG, in 2011</p> <p>Organized and coordinated "National Level Research Methodology Workshop" in 2010</p> <p>Worked as Co-organizing secretary of International conference on "Global Business Recession: Lesson Learnt" at PIMG, held in January 2010</p>	<p style="text-align: center;">Student Club, 5th International Conference of PIMG</p>	<p style="text-align: center;">No</p>	<p style="text-align: center;">Member in ranking Committee</p>
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Publications: (International Papers, International Cases, National Publication , In house publication, Conference , wrokshops attended, Books Published) Numbers respectively	05 ,12,35,14,28,3	19, 24, 24,17, 17, 6	13, 6, 20, 5, 41, 2	Four International and six national	2 National
Specialization Activities responsibilities	Member of Finance Club	Co-ordinator Finance Department Member of Finance Club	Member of Finance Club	Member of Finance Club	Member of Finance Club
Award/ Recognition	Best Paper Award by Symbiosis Institute, Noida Best Jaycee rate award by JCI, India Appreciation award By Gwalior Prerna Lions club	Begged Young Researcher Award (2010) in 3 rd International Conference and Seminar by Indian Accounting Association at Trivandrum, Kerala Won best paper in the national conference on "Governance in Healthcare: Current Challenges and Future Perspective, organized by Institute of Health Management and Research (WHO Collaborating Centre) from November 25-26, 2010	No	No	

	<p>Conducted two days workshop on Application of analytical tools for research in commerce, in Swami Vivekanand Govt. Commerce College, Ratlam, during Jan, 30-31, 2014.</p> <p>Conducted session as Resource Person in the UGC Sponsored National Research Seminar on entrepreneurship, organized by the Dept of Commerce, Dr. Bhagwat Sahai Govt. College Gwalior (M.P.) on 8th & 9th of February 2014.</p> <p>Conducted two days workshop on “Research Methodology” as the key resource person, organized by Career College, Bhopal during May 26th- 27th, 2011.</p> <p>Conducted one session on “Techniques of Research paper Writing” as the resource person, organized by Sarojini Naidu Girls College, Bhopal in National Conference (UGC Sponsored) on ‘Modern Marketing Research & Management’ held during March 30th-31st, 2011.</p> <p>Conducted one day State level Workshop on “Techniques of Research paper</p>		<p>No</p>		<p>319</p>
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<p>Editor/Associate Editor</p>	<p>Editor Indian Journal of Accounting, a journal of accounting association</p> <p>Editor IJAFM, Journal Of Prestige Institute Of Management</p> <p>Associate editor Prestige International Journal of management and IT, Sanchayan</p>	<p>Editor IJAFM, Journal Of Prestige Institute Of Management Associate editor Prestige International Journal of management and IT, Sanchayan</p>	<p>Editor of 4 Books</p>		
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Details of Publication Individual Faculty

Papers Published

Dr. Navita Nathani

List of Publications

Books Published

- Bhakar, S.S., **Nathani, N.**, (2015). A handbook on writing research papers in social sciences, Bharti Publication: New Delhi, (ISBN 978-93-85000-27-0)
- Bhakar, S.S., **Nathani, N.**, Singh, T., Bhakar, S. (2011). Global Business Recession: Lessons Learnt. Vol. I, Crescent Publishers: Allahabad, (ISBN 978-81-910494-2-7)
- Bhakar, S.S., **Nathani, N.**, Singh, T., Bhakar, S. (2011). Global Business Recession : Lessons Learnt Vol. II, Crescent Publishers: Allahabad, (ISBN 978-81-910494-2-8)

International Publications (Research Papers)

- Kaur, J., **Nathani, N.**, Kaur, M. (2013). Oil Price Fluctuations and FOREX Market: Evidence from OPEC Countries. *International Journal of Research in Business and Technology*, North America, 3, dec. 20 <[http://www.ijrbtonline.com/index.php/ijrbt/article /view /33160](http://www.ijrbtonline.com/index.php/ijrbt/article/view/33160)>. Date accessed: 12 Dec. 2013.
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International Publications (Case Studies)

- **Bhakar, S.** (Prestige Institute of Management & Research); **Nathani, N.** (Prestige Institute of Management, Gwalior); **Agrawal, R.** (Prestige Institute of Management, Gwalior); **Chauhan, S.** (AISECT University); **Hundwani, K.** (Prestige Institute of Management, Gwalior); **Singh, I.** (Prestige Institute of Management, Gwalior); **Sharma, N.** (Prestige Institute of Management, Gwalior), (2015). Making working capital works...Reference no. 115-033-1
- **Bhakar, S.** (Prestige Institute of Management & Research); **Nathani, N.** (Prestige Institute of Management, Gwalior); **Agrawal, R.** (Prestige Institute of Management, Gwalior); **Chauhan, S.** (AISECT University); **Hundwani, K.** (Prestige Institute of Management, Gwalior); **Singh, I.** (Prestige Institute of Management, Gwalior); **Sharma, N.** (Prestige Institute of Management, Gwalior) (2015). Nothing endures but change, Reference no. 415-073-1
- **Nathani, N.,** Tiwari, S., Ratnakar, P., Kaur, J., Tripathi, T., Khan, H., Jain, A. (2013). Big bucks but no bang: Mutual funds in India at Crossroad Published by European Case Clearing House with ref no 114-014-1.
- **Nathani, N.,** Ratnakar, P., Kaur, J., Tiwari, S., Tripathi, T., Khan, H., Jain, A. (2013). Investment alternatives. Published by European Case Clearing House with ref no 114-015-1.
- **Nathani, N.,** Ratnakar, P., Kaur, J., Tiwari, S., Tripathi, T., Khan, H., Jain, A. (2013). Sweep or Swap. Published by European Case Clearing House with ref no 114-017-1.
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- **Nathani, N.,** Mishra, H., Bhatnagar, V., Dani, S., Yadav, K.K. (2010). Monopolizing Mind space. Published by European Case Clearing House with ref no 111-035-1.
- **Nathani, N.,** Mishra, H., Bhatnagar, V., Dani, S., Yadav, K.K. (2010). Seeking its own identity. Published by European Case Clearing House with ref no 511-046-1.
- **Nathani, N.,** Sandhar, S., Kaurav, R.P.S., Kulshreshtha, K. (2009). Sleepless nights at Nidra Limited. Published by European Case Clearing House with reference no 610-008-1.
- **Nathani, N.,** Chakraborty, A., Jain, J., Sengar, S., Sharma, A. (2007). Ethical Dilemma, in seventh national case writing workshop, organized by Prestige Institute of Management, Gwalior Published by European Case Clearing House ref no 709-002-1
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- **Nathani, N., Kaur, J., Kukreja, K. (2013).** Cointegration and causality between financial development and Economic Growth: An Indian Evidence, *International Journal of Trade & Global Business Perspectives*. 2(3), 480-486.
- **Nathani, N., Mathur, G., Pathak, R. (2013).** Personality attributes of self Employed and managers: An Empirical Study, *AISECT University Journal*. 2(4), ISSN: 2278-4187.
- **Nathani, N., Kaur, J. (2013).** **Microstructure and Stock Returns Predictions.** *Knowledge Hub Journal of GL Bajaj*. 7(2), 114-122.
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- **Nathani, N.**, Holani, U. (2005). Disinvestments: The Process Goes On” Disinvestments Programme in India. Edited book by Sanjay Tiwari.
- **Nathani, N.**, Holani, U. (2005). Power sector reforms in India. *PR Communication Age*, 8(2), 10-15. (ISSN-0972-0650).
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- **Mathur, G.**, **Nathani, N.** and Holani, U. (2015). Workplace Empowerment, Managerial Incevility and Perception of Job Demands (Ed. SS Bhakar, Richa Banerjee, Amitabh Maheshwari and Sneha Rajput), *Creative and Innovative Excellence for world in Motion*. Vol.1, 257-266, Bharti Publications, New Delhi. (ISBN: 978-93-81212-98-1).
- **Nathani, N.**, Deole, M. and Tripathi, M. (2014). Financial Volatility, Productivity and inflation (Ed. SS Bhakar, Vinod Bhatnagar, Richa Banerjee), *Sustainability Management and the power of innovation*, Vol.1, 163-176, Bloomsbury Publishing India pvt Ltd. New Delhi (ISBN: 978-93-82951-49-0)
- **Nathani, N.**, Kaur, M. (2014). Working capital Mangement: A benchmark for manufacturing Companies (Ed. SS Bhakar, Vinod Bhatnagar, Richa Banerjee), *Sustainability Management and the power of innovation*, Vol.1, 163-176, Bloomsbury Publishing India pvt Ltd. New Delhi (ISBN: 978-93-82951-49-0)
- **Nathani, N.**, Sandhar, S. and Jeswani, K. (2012). Dividend policy and its impact on shareholders wealth (Ed. SS Bhakar, Tarika Singh, Krishna Kant Yadav, Aashish Mehra)

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- **Nathani, N.** and Dani, S. (2011). Reengineering Indian Bank's Efficiency through Transparency Score (Ed. SS Bhakar, Garima Mathur, Anindita Chakraborty and Amitabh Maheshwari) Post Recessionary Economy: Movers and Moulders of Changing World, Vol.2, 60-76, Crescent Publishers: Allahabad (ISBN: 978-81-910494-0-4)
- **Nathani, N.**, Singhal, S.C., Dani, S., Periwal, P., Bajpai, A.K. (2011), Capital Asset Pricing Model : Applicability in Indian Context (Ed. S S Bhakar and Seema Mehta) A Systematic Guide to Write a Research Paper, 183-196 (ISBN: 978-81-7446-932-8)
- **Nathani, N.**, Maheshwari, A., Bhatnagar, D., Kulshreshtra, K., Kulshreshtra, D., Shrivastava, S.K. (2011). Attitude towards risk: Gender Effect. (Ed. S S Bhakar and Seema Mehta) A Systematic Guide to Write a Research Paper, 183-196 (ISBN: 978-81-7446-932-8).
- **Nathani, N.**, Sandhar, S. and Agarwal, S. (2010). Cross-border M&A and Stock Returns: A study of Tata-Corus Integration (Ed. SS Bhakar, and V.K.Pandey) Innovation and Adaptability Twin Engines of Sustained Growth, 38-47, Excel Book: New Delhi
- **Nathani, N.**, Bhalla, R. (2010). Carbon Credit Market: A study of Trends in Chicago Climate Exchange (Ed. SS Bhakar, and V.K.Pandey) Innovation and Adaptability Twin Engines of Sustained Growth, 38-47, Excel Book: New Delhi.
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- Sandhar, S. & **Nathani, N.** (2009). Factors of Economic analysis, Key drivers of Organizational Success (Ed. SS Bhakar, Shilpa Sankpal and Saurabh Mukherjee) Mastering Change for organizational Excellence, Excel Book: New Delhi-2
- **Nathani, N.**, Sandhar, S. & Jain, P. (2007). Premium Issues in IPO: Indian Evidence, Mastering Change for Organizational Excellence, edited by SS Bhakar, published by Excel Book (ISBN 978-81-7446-581-8)
- Sandhar, S. & **Nathani, N.** (2007). Portfolio optimization : A Case Study of NSE" Mastering Change for Organizational Excellence, edited by SS Bhakar, published by Excel Book (ISBN 978-81-7446-581-8)

Dr. Tarika Singh

LIST OF PUBLICATIONS

Book Publication

- Singh et al (2014), Edited book on "A Handbook for Writing Research Papers ", Bharti Publications, ISBN No. 978-93-81212-51-6.
- Singh et al (2012), Edited book on "Transforming Business Organizations for Longevity: Challenges and Opportunities ", Narosa International Publication, ISBN No. 978-81-8487-225-5
- Singh et al (2011), Edited book on "Transformation and Survival of Business Organizations: Challenges and Opportunities", MACMILLAN Publication, ISBN No. 935-059-061-1
- Singh et al (2011), Edited book on "Global Business Recession: Lesson Learnt", Crescent Publication, ISBN No. 978-81-910494-2-8
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- Contributed for edited book, *How to Write a Research Paper*, Sponsored by AICTE, Published by Excel Publication ISBN: 978-81-7446-932-8.

International Publication (Research Paper)

- Sikarwar, Tarika and Gajendra Singh Sikarwar. (2015). the Influence of Investor Psychology on Regret Aversion. *Global Journal of Management and Business Research: C Finance Volume 15 Issue 2 Version 1.0 Year 2015 Type: Double Blind Peer Reviewed International Research Journal* Publisher: Global Journals Inc. (USA) Online ISSN: 2249-4588 & Print ISSN: 0975-5853
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- **Singh and Gupta (2013) “The Outlook of Islamic Banking Model: Global & India Perspective”, *Public Policy and Administration Research, Vol 3, No 7 (2013), ISSN (Paper) 2224-5731 ISSN (Online) 2225-0972***
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Dr Vinod K. Bhatnagar

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- Business Environment, Excels Books Publication, New Delhi (*Published by Journal of IPM Meerut, Vol.9 Number 2, July-Dec. 2008*).
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- Causal Relationship between Foreign Exchange Rate and Gold Prices, BSE Index, NSE Index and Oil & Gas Prices in India. Edited Book, Sustainability Management and the power of Innovation, Prestige Institute of Management Gwalior, Bloomsbury Publication, New Delhi, 2014.
- Comparative Study on Performance Evaluation of Sectoral Mutual Fund Schemes of Indian Companies. Edited Book, Sustainability Management and the power of Innovation, Prestige Institute of Management Gwalior, Bloomsbury Publication, New Delhi, 2015, pp 68-79.
- Factors Affecting Investors Perceptions towards Investment in ULIP". Edited Book, Technology and Management Education for Organizational Growth. Sun India Publications, New Delhi, 2015, pp. 14-22.
- Relationship between Operating Efficiency & Profitability of Indian Commercial Bank. Edited Book, Creative & Innovative Excellence for World in Motion, Bharti Publications, New Delhi, 2015, pp. 3-18.
- Impact of Capital Structure & Cost of Capital on Shareholders' Wealth Maximization- A Study of BSE Listed Companies in India, Chanakya International Journal of Business Research (Online), Vol. 1(1), March 2015, p.28-36.
- Effect of Foreign Exchange Rate on ADR Returns: An Indian Evidence, Pacific Business Review International Journal of Pacific University, Udaipur, Vol. 7 (9), March 2015, p.59-64.
- Investors Psychology towards Investment in Gold, Edited E-book on Redefining the Human Resource Paradigm in Changing Cultural, Social & Economic Environment of Prestige Institute of Management Gwalior, Bharti Publications, New Delhi, 2015, p.168-180.

Edited book/chapter

Prof. Ritu Gangil

LIST OF PUBLICATION

Book publication: Nil

International publication: Nil

Research paper

- **Effect of Foreign Exchange Rate on ADR returns: An Indian Evidence** at International Conference on Creative and innovation Excellence for World in Motion organized by Prestige Institute of Management, Gwalior
- **Relationship between Dividend and Earnings: A Study of Energy Sector in India** at International Conference on Creative and innovation Excellence for World in Motion organized by Prestige Institute of Management, Gwalior
- Presented and Published Research paper on **A Comparative Study of the Impact of Job Stress and Job Involvement on Employee Satisfaction and Intention to Quit** at International Journal of Management and Behavioural Science Vol.05, Dec 2013 ISSN-2278 5671

Prof. Pooja Jain

List of Publication:

Book publication: Nil

International publication: Nil

Research paper

- Pooja Jain **Customer attitude and factors influencing towards E banking in Bhopal city** International seminar on “Banking, Insurance and Finance” at VNS Business school, Bhopal. ISBN No. 978-93-82518-55-6
- **Pooja jain Causal Relationship between Foreign Exchange Rate & Gold Prices, BSE Index, NSE Index & Oil & Gas Prices in India** 5th PIMG International Conference on "Sustainability Management & the Power of Innovation" ISBN 978-93-82951-49-0, Bloomsbury Publishing Pvt. Ltd. , New Delhi
- Pooja Jain **Entrepreneurship Escalation of Women in Small Medium Enterprises in India** National Research Seminar on Entrepreneurship development & employment prospects at Dr. Bhagwat Sahai Govt. College, Gwalior. ISBN 98-81-48-951-6
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- **Pooja jain Consumer Ethnocentrism and Attitude towards Foreign retailers product** 5th PIMG International Conference on "Sustainability Management & the Power of Innovation" ISBN 978-93-82951-49-0
- **Pooja jain Role of Macro-economic variables in the Development of the country: A comparative study between India and China** National Seminar on Indian Economy & International Perspective at Dr. Bhagwat Sahai Government College, Gwalior ISBN 81-8871-970-6 pg 219-224
- **Pooja jain The Effect of Inflation and GDP on FDI and their relationship** Global Economic India, National Seminar on Achievement of India in World Economic Forum at Dr. BDS Govt. College, Gwalior ISBN 81-88719-68-4 pg 258-269
- **Pooja jain The impact of Organized Retail on Unorganized retail - An Empirical Study of Gwalior city** "National conference on “changing management paradigm in present scenario” in IPS College of technology and Management, Gwalior. ISBN :978-81-922218-0-3, page no- 260-267
- **Pooja jain Emerging and Growth of E-banking in India: An Analytical Study** National Seminar on Emerging Trends of Management in Present Economic Scenario at Madhav Mahavidhyalaya, Gwalior,
- Pooja jain **“Study and Financial Analysis on E-Accounting”** International Seminar on Accounting Education And Research at Jaipur
- **Pooja jain Relationship between Inflation, Interest Rates and Stock Prices: An Empirical Study of Asia Pacific Countries** National seminar at Prestige Institute of Management, Gwalior. ISBN 98-93-85000-07-2, Pg No. 83-92.

- **Pooja jain Effect of Service Quality of Pediatric Nursing Homes on Parent’s Satisfaction & Loyalty in Context of Socio Economic Variables.** Emerging dimensions in Management and information Technology, 4th National Conference, Golden Valley Publications: 2015-2016, pg from 259. ISBN NO. 978-93-84804-05-3
- **Pooja jain Comparative Analysis of Investment Avenues of Investor based on Occupation and Risk Tolerance** International Seminar on "Evolving Management Strategies For India's Economic Growth" May 2015 at Oriental college of Management, Bhopal
- **Pooja jain Students perception towards social media – with special reference to Management Students of Bhopal Madhya Pradesh** International Journal of Engineering and Applied Sciences (IJEAS) ISSN: 2394-3661, Volume-2, Issue-1, January 2015. Page no. 30-34
- **An analytical study on “the role of financial inclusion in social and Economic development of India”** National seminar on “Changing Scenario Of Global Business Management And Information Technology” at School of Commerce and Business Studies, Jiwaji University, Gwalior on *June 1 & 2, 2014.*

20. Areas of consultancy and income generated

S.No	Topic	Organization	Date & Income Generated
1	For opening new ITI’s, Quality Council of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.	Manasa Private ITI	3 DAYS, 2012
2	For opening new ITI’s, Quality Council of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.	Govt for MP Employee	08.04.2014 (Rs50,000/)
3	For opening new ITI’s, Quality Council of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.	NIL	NIL

21. Faculty as members in a) National committees b) International Committees c) Editorial Boards.....

Name of Faculty	National committees	International Committees	Editorial Boards
Dr. Navita Nathani	NA	NA	Editor- Indian Journal of Accounting, IJA Editor International Journal of Applied Finance & Accounting (IJFA) Associate Editor- Prestige International Journal of Management- Sanchayan
Dr. Tarika Singh	NA	NA	Editor International Journal of Applied Finance & Accounting (IJFA) Associate Editor- Prestige International

			Journal of Management- Sanchayan
Dr. Vinod Bhatnagar	NA	NA	NIL
Prof. Pooja Jain	NA	NA	NIL
Prof. Ritu Gangil	NA	NA	NIL

22. Student projects

a) **Percentage of students who have done in-house projects including inter departmental/programme**

100%

b) **Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/other agencies** 100%

The students are doing their summer internship projects with industries. Few are stipend based also. The list of the same is attached in the annexure for reference.

23. Awards / Recognitions received by faculty and students

Name of Faculty	National Award	International Award	Year	Agency/ Institute which provided the recognition
Dr. Tarika Singh	Dr. Tarika Singh won Young Researcher Award (2010) in 3 rd International Conference and Seminar			By Indian Accounting Association at Trivandrum, Kerala
	Dr. Tarika Singh Won best paper in the national conference on "Governance in Healthcare: Current Challenges and Future Perspective,			Organized by Institute of Health Management and Research (WHO Collaborating Centre) from November 25-26, 2010

Students wise Details of Awards/ Recognition:

The Institute motivates students by recognizing their hard work and talent of the students and every year felicitates such achievers with gold medals. The details of the same are mentioned below:

Roll of Honor (Academic Year 2012-2013)

2013 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	MBA	Apporva Garg D/o Rakesh Garg	77.81	Sakti Agrawal D/o Ghanshyam Agrawal	76.63
2014 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	MBA	Archana Yadav D/o	78.61	Neetu Singh Parmar D/o	78.19

		Satyendra Kumar		Sanjay Singh Parmar	
2	BBA	Anupama Yadav D/o Dasrath Singh	76.68	Parul Tomar D/o Shivraj Tomar	76
2015 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	BBA	Divya Parmar D/o Kamal Singh Parmar	72.79	Akash Bhadoria S/o Bir Singh Bhadoria	72.68
2	BCA	Varsha Chandel D/o Brajendra Singh Chandel	76.77	Priyanka Kumari D/o Dhupan Kumari	74.49
3	B.Com	Neha Sengar D/o Dinesh Sengar	76.36	Rakhi Rajput D/o Gajraj Singh Rajput	74.96

Details of Participation of Students of Postgraduate Program (MBA(FA)) in Activities at National Level

Sr .N .	Institute / Organisation name	Events/ Activities	Date	No. of Students	Class/Semester	Results
1	Madhya Pradesh State Tourism Development Corporation Ltd.	Tourism Quiz	16th-18th sept. 2015	10	MBA 3rd & 1st Semester	Reached upto Semifinals
2	Indian Police Services	Police Kala Mahotsav	18th-20th sept. 2015	2	B.Com (Honours) 1st sem.	Participated

Details of Participation of Students of Undergraduate Program (B.Com. (Hons.)) in Outside Programs and Activities: NIL

24. List of eminent academicians and scientists / visitors to the department

The list of few eminent academicians is as :

S.No.	Names	Affiliation
1	Mr. Mahendra Khari	Senior Partner at Khari & Co International Accountants
2	G. Soral	Professor And Head Deptt. Of Accountancy And Statistics And Director MFC Programme UCCMS Mohanlal Sukhadia University Udaipur
3	Prof. Sukan C. Jain	Professor & Director Om Vindhyavasini Institute Of Management Rajkot Gujarat
4	GULSER MERIC	Professor Of Finance Rowan University

		NJ
5	DR. P. C. Jain	Principal Shri Ram College Of Commerce University Of Delhi Maurice Nagar Delhi
6	DR. ARABINDA SAHU	Professor Department Of Accounting & Information Systems Islamic University Kushtia
7	Prof. Ashutosh Verma	Associate Professor, IIFM Bhopal

List of EMLs attached in annexure

25. Seminars/ Conferences/Workshops organized and the source of funding

a) national

b) International

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1.	Dr. Tarika Singh	Coordinator- 2 nd Research Methodology Workshop	2010	Institution and Participation fee
		Organising Secretary 3 rd International Conference	2011	Institution and Participation fee
		Coordinator- 13 th National Case Writing Workshop	2014	Institution and Participation fee
2.	Dr. Navita Nathani	Organising Secretary 1 st International Conference	2010	Institution and Participation fee
		Coordinator- 4 th Research Methodology Workshop	2012	Institution and Participation fee
3.	Dr. Vinod Bhatnagar	Organising Secretary 5 th International Conference	2015	Institution and Participation fee

Details of Conference Organised by the Finance Department (July 2009- July 2014)

The Finance department has organised 1st National Seminar (Finance) On Financial Matters in Global Perspective on 23rd may 2015. This seminar was designed to acquire practical knowledge of financial matters, setting reasonable financial goals and making realistic assumptions. With this knowledge, scholars and students were able to know different techniques and areas of spending, saving, investing and using credit – decisions driven by their personal, professional and financial goals instead of their emotions. Researchers and students engaged in the field of Management and other fields were hereby invited to contribute original papers for the National Seminar in different domains of finance and sub-themes of the seminar.

Research Scholars, Students, Corporate executives and academicians from various parts of India like, Cochi, Vishakhapattanm, Jaipur, Udaipur, Pune, Mumbai, Noida, Ghaziabad, Delhi, Kanpur, Lacknow, Haridwar, Bhopal, Indore, Jhansi, Agra, Lalitpur, Shivpuri, Moraina and Gwalior were participated in this seminar.

Seminar had two participations from Maxico which gave an international feel to this seminar. The seminar was well accepted by the Research fraternity and in all we had received 56 abstracts and more than 65 full-length research papers from all over the India. The seminar was conducted in two slot contained two parallel sessions each prior and post the lunch. Overall 49 research papers were presented in 4 technical sessions.

26. Student profile course-wise: Details of M.B.A.(FT) Program
The details of yearwise ratio is attached in the annexure

Name of the Course	Applications received	Selected	Enrolled		Pass Percentage
			Male	Female	

Table detailing the applications received and selected as well as Enrolled Male and Female is presented:

COURSE -BBA			Enrolled Student		Passed out student
YEAR	APPLIED	SELECTED	Male	Female	
2015	180	162	104	51	*
2014	152	144	84	34	*
2013	147	142	88	44	*
2012	134	116	72	21	72
2011	133	120	85	20	95
COURSE -MBA			Male	Female	Passed out students
YEAR	APPLIED	SELECTED			
2015	400	300	132	168	*
2014	294	290	127	146	*
2013	340	300	133	154	268
2012	335	300	140	154	273

The pass percentage in detail is detailed in the table below:

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR																			
2010-13						2011-14						2012-15							
I	II	III	IV	V	VI	I	II	III	IV	V	VI	I	II	III	IV	V	VI		
a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p
p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a
p	s	p	s	p	s	p	s	p	s	p	s	p	s	p	s	p	s	p	s
e	s	e	s	e	s	e	s	e	s	e	s	e	s	e	s	e	s	e	s
a	o	a	o	a	o	a	o	a	o	a	o	a	o	a	o	a	o	a	o
r	u	r	u	r	u	r	u	r	u	r	u	r	u	r	u	r	u	r	u
d	t	d	t	d	t	d	t	d	t	d	t	d	t	d	t	d	t	d	t
M	1	1	1	1	1	1	1	N	N	N	N	3	2	2	2	2	2	2	2

B	8	7	7	7	7	6	6	6	A	A	A	A	0	9	9	9	8	8	8	8	A	A	A	A	0	9	9	7	7	7	7	7	A	A	A	A
A	0	1	1	0	0	5	5	1					0	6	6	1	1	1	1	1					0	6	6	9	9	1	1	1				
B	1	1	1	1	1	1	1	1	1	1	1	1	1	9	9	9	9	9	9	8	8	8	8	8	1	9	9	9	9	8	8	7	7	7	7	R
B	6	6	6	4	4	3	1	1	1	1	1	1	2	6	6	3	3	0	0	9	9	9	9	9	0	3	3	0	0	7	7	2	2	2	2	A
A	3	2	2	0	0	2	9	9	9	4	4	2	2											3												

2013-16												2014-17											
I		II		III		IV		V		VI		I		II		III		IV		V		VI	
A	P	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p	a	p
s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s
e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e	e
o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o	o
u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u	u
r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r	r
d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d	d
t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	t	
M	3	2	2	2	2								2	2	2								
B	0	8	8	7	7	R	R	R	R	R	R	R	9	7	7	R	R	R	R	R	R	R	R
A	0	6	6	3	3	A	A	A	A	A	A	A	5	3	3	A	A	A	A	A	A	A	A
B	1	1	1	1	1								1										
B	3	3	2	1	1	R	R	R	R	R	R	R	3	9	9	R	R	R	R	R	R	R	R
A	3	0	7	5	5	A	A	A	A	A	A	A	0	6	6	A	A	A	A	A	A	A	A

27. Diversity of students Details of M.B.A.(FT) Program

Name of the Course (refer question no. 2)	% of students from the College (MP)	% of students from the Other State	% of students from abroad	Total Students
-MBA 2013	272	28	0	300
-MBA 2014	253	38	0	291
-MBA 2015	276	24	0	300
BBA 2012	77	9	0	86
BBA 2013	144	6	0	150
BBA2014	116	15	0	131
BBA 2015	163	12	0	175

Table detailing the 2015 and 2014 admissions is quoted for reference.

"2015 MBA ADMISSION --UG PIMG BASE STUDENTS"											
SR N	NAME OF THE STUDENT	FATHER NAME	MOTHER NAME	CATEG ORY	CITY	STAT E	Gende r	Marks	UNIVERSIT Y	college name	Last UG
1	Pramit Jain	Anil Kumar Jain	Sangeet Jain	Gen	Gwalior	M.P.	MALE	66.11 %	Jiwaji University	PIMG GWALIOR	BBA
2	Mayank Sharma	Mr. Kamlesh Sharma	Manisha Sharma	Gen	Gwalior	M.P.	MALE	64.64 %	Jiwaji University	PIMG GWALIOR	
3	Yash	Mr. Aba	Meena	Gen	Gwalior	M.P.	MALE	60.58	Jiwaji	PIMG	BBA

	Ramkar	Saab Ramkar	Ramkar					%	University	GWALIOR	
4	Shivam Singh Tomar	Mr. Ravindra Singh	Sandhya Tomar	Gen	Gwalior	M.P.	MALE	64.10 %	Jiwaji University	PIMG GWALIOR	
5	Girraj Singh Narwariya	Mr. Atar Singh	Rajan Shri Narwariya	Obc	Gwalior	M.P.	MALE	66.44 %	Jiwaji University	PIMG GWALIOR	BCA
6	Sonu Singh	Mr. Murari Singh	Kamlesh Singh	Gen	Gwalior	M.P.	MALE	62.79 %	Jiwaji University	PIMG GWALIOR	BCA
7	Hariom Sharma	Mr. Ramesh Sharma	Sunita Sharma	Gen	Gwalior	M.P.	MALE	64.23 %	Jiwaji University	PIMG GWALIOR	BCA
8	Lily Vats	Mr. R.S Sharma	Usha Sharma	Gen.	Gwalior	MP	F	69.54	Jiwaji University	PIMG GWALIOR	B.COM
9	Subhash Upadhyay	Mr. Pramod	Meera Devi	Gen.	Bhind	MP	M	68.89	Jiwaji University	PIMG GWALIOR	BBA
10	Priya Chauhan	Mr. Harendra Singh	Rukmani	Gen.	Gwalior	MP	F	65.95	Jiwaji University	PIMG GWALIOR	BBA
11	Ravi Goswami	Murli Dhar Goswami	Kanchan	Gen.	Gwalior	MP	M	60.68	Jiwaji University	PIMG GWALIOR	B.COM
12	Shubham Jain	Rajeev Jain	Sushma	Gen.	Gwalior	MP	M	63.63	Jiwaji University	PIMG GWALIOR	BBA
13	Mona Bhargav	Mahesh Kumar	Asha Bhargava	Gen.	Gwalior	MP	F	62.69	Jiwaji University	PIMG GWALIOR	BCA
14	Dushyant Sharma	Ramesh Chandra Sharma	Urmila	Gen.	Gwalior	MP	M	65	Jiwaji University	PIMG GWALIOR	BBA
15	Sameer Kumar	Rajendra Kumar	Saroj	Gen.	Jalaun	UP	M	60	Jiwaji University	PIMG GWALIOR	BBA
16	Vinay Kumar Trivedi	Jay Prakash Trivedi	Sunita Devi	Gen.	Gwalior	MP	M	68	Jiwaji University	PIMG GWALIOR	BBA
17	Rajat Jha	Mr. Gynn Chand Jha	Meena Jha	Obc	Gwalior	MP	M	56	Jiwaji University	PIMG GWALIOR	B.COM

MBA 2014

Prestige Institute of Management, Gwalior			
S.N.	Student Name	Last Course from PIMG	MBA Admission 2014
1	Ajit Chhiroliya	BBA	2014
2	Ankita Gupta	BBA	2014
3	Ankita Rajput	BCA	2014
4	Neha Sisodiya	BCA	2014
5	Prachi Tomar	BBA	2014
6	Pallavi Tiwari	BBA	2014
7	Rahul Singh Sikarwar	BBA	2014
8	Astha Gupta	BBA	2014
9	Sapna Sharma	BBA	2014
10	Shweta Sharma	BCA	2014
11	Shweta Singh	B.Com	2014

28. How many students have cleared Civil Services, Defense Services, NET, SLET, GATE and any other competitive examinations?

The Institute has faculty mentors who counsel students applying for different competitive exams like Civil Services, Defense Services, NET/SLET, SSC and any other such competitive examinations. They encourage students to read magazines and newspapers and also organize various seminars, quizzes and activities to help them increase their general knowledge, which ultimately helps the students in afore mentioned examinations. Besides this, the Institute regularly subscribes to the magazines like competition success review and newspapers in the library which can help the students crack these exams. To update their general awareness a free copy of newspaper is given to every PG student.

S. No.	Name of Student	Batch	Name of examination cleared
1	Chetan Sharma	BBA 2011-2014	IBPS RRB OFFICE ASSISTANT exam
2	Neeraj Baghel	BBA 2008-2011 batch	CMA (cost and management) under ICAI
3	Deepali Gupta	MBA (2007-2010)	NET
4	Chaya Mittal	MBA (2008-2011)	NET and MPSAS (2008-2010)
5	Menka Pal	MBA (2008-2011)	Accounts Officer exam of MPSEB
6	Varsha Singhal	MBA(2007-2009)	IBPS

29. Student progression

Student Progression	Against % enrolled
UG to PG	60%
PG to M.Phil.	
PG to Ph.D.	5% (approx)
Ph.D. to Post-Doctoral	
Employed	
• Campus selection	90%
• Other than campus recruitment	10%
Entrepreneurship/Self-employment	<5%

30. Details about infrastructural facilities

a) Library

Total area of the library (in Sq. Mts.) - 295 Square Meter

Total seating capacity – 90

Working hours (on working days, on holidays, before examination days, during Examination days, during vacation)

Working Days: 09 Hrs (9.00 A.M. to 6.00 P.M.)

On Holidays (During Examination): 07 Hrs (10.00 A.M. to 5.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	Cost	No.	cost
Books	239	62,382.00	486	1,46,797.00

Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	Cost	No.	Cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	Cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
Electronic Resource Management package for e-journals	Proquest, J-Gate Database
federate searching tools to search articles in multiple databases	Proquest, J-Gate Database
Library Website	Integrated website is maintained through with library related information can be accessed by the students
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/ speed	20 mbps
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the

	same have been kept in separate shelves for easy access by the students and faculty members.
Participation in Resource sharing networks/consortia (like Inflibnet)	Delnet

b) Internet facilities for Staff & Students

Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband (now disconnected) connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) Class rooms with ICT facility

Total number of class rooms : 27
 Class rooms with ICT facility: 27

ICT enabled classrooms, Internet facility, laptops, LCD projectors are provided to each class and faculty where they may take use of these and make the class more interactive for enhancing the quality of teaching, learning and research. All the classrooms have LCD projectors for power point presentations. Students are encouraged to give seminar talks using ICT resources. The institute provides digital library facility for all teaching and non-teaching staff members and students. Moreover, the softwares required for teaching and learning are also available on the LAN & WAN.

d) Laboratories

SI. NO	DEPT/LAB	MAKE CONFIGURATION	NO.OF SYSTEMS
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
9	Faculty Cabin	Laptop: Acer, Dell ,Toshiba , fujitsu	37
10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0,MS-Office 2007 ,Quattro Pro 5.0, Word Star 7.0 ,Coral Draw 9,Norton Commander 5,TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD,VB.NET PRO,SPSS 14.0,SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

31. Number of students of the department receiving financial assistance from College.

Yes. The Institute provides financial aid to the students on time. The scholarships provided by Jiwaji University to category students are well distributed on time. There is also a provision of financial aid for the needy and poor students by the Prestige Education Society. The Institute has given educational assistance in form of fee waiver to twenty one students this year of Rs. 110750/- this year to the students. The Institute has MOU with Punjab National Bank and Central Bank of India for providing education loan to the students. The Institute also helps students avail government scholarship. List of students received student scholarship from the Institute.

Details of Fee Waiver allowed for the year 2010-2011			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	MBA I SEM	VARSHA RANA	13700.00
2	BBA I SEM	PINKIRAM DHAKAD	5000.00
3	BBA III SEM	PRASANN JAIN	15000.00
4	BBA V SEM	POOJA JAIN	26400.00
5	BBA V SEM	ASHUTOSH MANGAL	8570.00

Details of Fee Waiver allowed for the year 2011-2012			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BBA II YAEAR	NEERAJ BAGHEL	26200.00
2	MBA II YEAR	HITENDRA SINGH	27500.00
3	BBA III YEAR	PRASSAN JAIN	7500.00
4	MBA II YEAR	SHAILJA BHAKAR	34525.00
5	MBA II YEAR	HITENDRA SINGH	24760.00
6	MBA II YEAR	VARSHA RANA	6875.00

Details of Fee Waiver allowed for the year 2012-2013			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	MBA	URVASHI TIWARI	13750.00
2	MBA	VARSHA RANA	6875.00
3	BBA	DEEPTI SONI	7500.00
4	MBA	SHASHANK HOLANI	13750.00
5	MBA	ARTI SHUKLA	13750.00
6	MBA I SEM	NEHA TIWARI	6875.00

7	MBA	ARTI SHUKLA	6875.00
8	MBA	URVASHI TIWARI	6875.00
9	BBA I SEM	RENU RAJAK	4000.00
10	BBA II SEM	RENU RAJAK	4000.00
11	MBA II SEM	NEHA TIWARI	6875.00

Details of Fee Waiver allowed for the year 2013-2014			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	MBA	URVASHI TIWARI	6875.00
2	MBA II SEM	SHASHANK HOLANI	6875.00
3	MBA III SEM	SHASHANK HOLANI	6875.00
4	MBA	ARTI SHUKLA	6875.00
5	BBA	PAVNEET SINGH GANDHI	3750.00
6	BBA	PULKIT CHANDRA	8000.00
7	BCA II SEM	CHINMAY DANTRE	4000.00
8	BBA	PAVNEET SINGH GANDHI	3750.00
9	MBA	PRAGATI PALIWAL	7500.00
10	MBA	PRAGATI PALIWAL	7500.00

Details of Fee Waiver allowed for the year 2014-2015			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BBA	RENU RAJAK	8000.00
2	BBA	SHWETA NIKHRA	4000.00
3	BBA	KUSUM KUSHWAH	4000.00
4	BBA	ANKIT PANDEY	8000.00
5	BBA	ANKIT PANDEY	4000.00
6	BBA	SHWETA NIKHRA	4000.00
7	BBA	PULKIT CHANDRA	4000.00
8	MBA	PRAGATI PALIWAL	7500.00
9	BBA	PULKIT CHANDRA	4000.00
10	BBA	SHWETA NIKHRA	4000.00
11	BBA	ANKIT PANDEY	4000.00
12	MBA	PRAGATI PALIWAL	7500.00

Details of Bank loan for Management Students

Prestige Institute of Management, Gwalior										
Bank Loan Year -2013-2014										
S.N.	Student Name	Scholar No.	Class	Session	Draft No.	Draft Date	Amount	Bank Name	Category	Gender

1	Mithlesh Singh Gurjar	4122101779	BCA V Sem	2013-2014	023085	18/04/13	18,000	Central Bank of India		FEMALE
2	Mayank Sharma	4122102047	BCA V Sem	2013-2014	002348	14/08/13	25,400	Central Bank of India		MALE
3	Ankush Sharma	4111103690	MBA III Sem	2013-2014	001054	20/08/13	61,700	Central Bank of India		MALE
4	Deepak Kumar Sharma	4111103566	MBA II Sem	2013-2014	094306	30/08/13	30,000	SBI		MALE
5	Amjad Beg	4121103516	BBA II Sem	2013-2014	094580	2/11/2013	17,100	SBI		MALE
6	Gaurav Dubey	4111103585	MBA II Sem	2013-2014	003801	11/12/2013	31,700	Central Bank of India		MALE
7	Varsha Bhadouria	4111103688	MBA II Sem	2013-2014	094783	11/12/2013	30,000	SBI		FEMALE
8	Javed Khan	4111103464	MBA IISem	2013-2014	796470	13/02/14	50,000	Punjab National Bank		MALE

Bank Loan Year -2014-2015										
S.N.	Student Name	Scholar No.	Class	Session	Draft No.	Draft Date	Amount	Bank Name	Category	Gender
1	Varsha Pandey	4111104214	MBA III Sem	2014-2015	071759	20/08/14	31,700			FEMALE
2	Yogesh Jain	4111104338	MBA II Sem	2014-2015	085436	29/08/14	94,700	Central Bank of India		MALE
3	Deepak Rajoriya	4111104324	MBA II Sem	2014-2015	423677	5/8/2014	20,700	SBI		MALE
4	Rajat Agrawal	4121103821	BBA II Sem	2014-2015	105856	5/9/2014	20,200	Union Bank of India		MALE
5	Adarsh Tiwari	4111104049	MBA II Sem	2014-2015	125417	4/9/2014	30,000	SBI		MALE
6	Sapana Sharma	4111104099	MBA II Sem	2014-2015	125445	16/09/14	31,700	SBI		FEMALE
7	Vinayika Gandotra	4111104060	MBA II Sem	2014-2015	109629	30/09/14	31,700	Union Bank of India		FEMALE
8	Surbhi Karkare	4111104092	MBA II Sem	2014-2015	147170	29/10/14	41,700	Union Bank of India		FEMALE
9	Arvind Yadav	4111104286	MBA II Sem	2014-2015	125753	26/11/14	30,000	SBI		MALE

Prestige Institute of Management, Gwalior										
Bank Loan Year -2015-2016										
S.N.	Student Name	Scholar No.	Class	Session	Draft No.	Draft Date	Amount	Bank Name	Category	Gender
1	Santoshi Sharma	4111104113	MBA III Sem	2015-2016	015258	17/04/15	46,500	IDBI Bank		FEMALE
2	Surbhi Karkare	4111104092	MBA III Sem	2015-2016	147527	2/6/2015	41,700	Union Bank of India		FEMALE
3	Sapna Sharma	4111104099	MBA III Sem	2015-2016	365347	14/07/15	40,000	SBI		FEMALE
4	Vinayika Gandotra	4111104060	MBA III Sem	2015-2016	108860	5/8/2015	43,300	Union Bank of India		FEMALE
5	Deepika Sant	41110104850	MBA I Sem	2015-2016	365544	26/08/15	31,700	SBI		FEMALE
6	Ashish Parmar	41110104714	MBA I Sem	2015-2016	036170	29/09/15	31,700	Central Bank of India		MALE
7	Prajwal Johari	41110104845	MBA I Sem	2015-2016	533326	21/10/15	31,700	HDFC		MALE

Details of Scholarship as provided by University to BBA students

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR -ins16182										
Scholarship Detail 2014-15										
BBA										
S No	Student Name	Application No	Application Code	Verification Code	Year	Samagra ID	Aadhaar No	Category	Mob No	Receiving Date
1	AIDAL SINGH	1321618	251498	6342	I Year	119212431	4.87461E+11	OBC	9669562185	
2	ANKUSH YADAV	51272	1079130	1111	I Year	189765692	665688363564	OBC	7898519702	22.11.2014
3	ARVIND SINGH SHAKYA	21911	1036166		II Year	135039289	680828124031	SC	9926857960	11.11.2014
4	ASLAM KHAN	8194	1014482		I Year	186372161	632446968412	OBC	9826240378	10.11.2014
5	AVINASH RAJPUT	1391644	317733	1260	II Year	130372747		OBC	8871363791	
6	CHETAN CHAHAR	30701	1048838		II Year	191129970	331121539018	OBC	9039442665	17.11.2014
7	EKTA RAWAT	96418	1088463	1111	III Year	110789577	335466830892	OBC	8878047234	13.11.2014
8	Gaurav Rathor	6780	1005042		I Year	188193880	753769353954	OBC	9575854672	22.11.2014

9	JAY SINGH RANA	1618795	516869	4608	I Year	194984852		OBC	9754834226	
10	LAKHAN SIVHARE	620191	1703994	8078	2 YEAR	133120436	8.2449E+11	OBC	7049240406	
11	NAVNEET CHAURSIYA	12861	1021983		I Year	175404169	438648980268	OBC	9713905493	05.11.2014
12	Nikhil Savita	41552	1064511	7787	II Year	161084332	932611266506	OBC	8269880313	22.11.2014
13	NISHANT CHAUDHARY	35710	1056324	1111	II Year	193335602	705674549086	OBC	7354780805	16.12.2014
14	OM SINGH PRIHAR	1561141	461484	4994	I Year	146288654		SC	8889836293	
15	PIYUSH SHIVHARE	341337	1425352	9127	II Year	192151956	641105448008	OBC		12.12.2014
16	RAGURAJ KANSHANA	1320546	250672	1549	I year	118360645	53168418626	OBC	8109297623	
17	RAGURAJ POSHWAL	1686999	587242	6247	III Year	195246335	893726884454	OBC	7566366345	
18	RENU RAJAK	555943	1664687	7683	III Year	194644371	4.75837E+11	OBC	9926545973	
19	RITURAJ YADAV	1446412	364990	7330	III Year	130778979	387264358979	OBC	7879992726	
20	Satendra Rajak	51256	1078732		II Year	148705375	732554062876	OBC	7389992698	20.11.2014
21	Satendra Singh Ghuraiya	92224	1133454	8000	I Year	193457185	314627493501	OBC	9617162593	18.11.2014
22	SAURABH NARWARIYA	339754	1367300	9430	II Year	192394361	983957602576	OBC		13.12.2014
23	Shailendra Singh	51748	1079574		I Year	131965153	226801832428	OBC	8602175458	20.11.2014
24	SHALINI SONI	183361	1241434	2576	I Year	130167016	53655406630	OBC	9926517609	22.11.2014
25	VISHAL JAT	72798	1109664	1111	II Year	193484281	214339712272	OBC	7566161012	16.12.2014
26	Vivek Singh	142738	1174242	5199	II Year	118716290	743684540243	OBC	8962270322	21.11.2014

Details of Scholarship as provided by University to MBA students

Prestige Institute of Management, Gwalior - ins2013-15								
Scholarship Detail 2014-15								
MBA								
S No	Student Name	Application Code	Application No	Verification Code	Year	Samagra ID	Category	Mob No
1	SWAPNIL SINGH RATHORE	1087307	314683	9220	1	182503599	OBC	7828433482
2	ABDESH DHAKAR	1537358	464045	1953	1	161940790	OBC	9302403389
3	AJAY SINGH PARA	1561531	539589	9526	2	146863293	SC	8871313854
4	AMAR PRATAP SINGH	1002321	953	5144	1	165811975	OBC	8269019478
5	ANANT VERMA	1482757	543026	5397	2	153093317	OBC	8965072400
6	ANKITA RAJPUT	1191422	296210	9746	1	155983392	OBC	9826549371
7	ANKUSH GOSHWAMI	1466996	376335	2381	1	194414631	OBC	8889592428

8	ANUBHAV GUPAT	1001593	250474	5799	1	127619969	OBC	9009341910
9	ARUN RAJPOOT	1395818	324685	5159	1	188196937	OBC	9074707140
10	AVDESH BAGHEL	1672552	565006	4811	2	191158469	OBC	9926651528
11	BALEER SING	1042984	188001	2789	1	154899546	OBC	9630006364
12	Bhaskar Raj	1433930	356011	2049	1	194277456	OBC	9993390153
13	BRAJMOHAN SINGH	1024898	14963	4751	1	120897598	OBC	8827163283
14	BRIJ KISHOR	1418395	335043	5389	2	153764484	OBC	7804951701
15	CHEITALI VARMA	1300646	248117	6142	1	179516015	OBC	7566640572
16	CHHAYA RAWAL	1153646	175859	4107	2	194188783	SC	8982450221
17	DEEPAK KHANDELWAL	1127190	167057	6256	1	148443884	SC	7692820307
18	DEEPAK KUMAR VARMA	1680563	577569	7719	2	195220617	OBC	9893701603
19	DEEPAK PAL	1471224	380261	7032	1	194544317	OBC	9009663196
20	DEVENDAR SINGH	1483755	3921755	4307	1	160705465	OBC	9753854458
21	DHEERAJ KUSHWAH	1113611	214146	3902	1	159380749	OBC	9584119699
22	DHYANENDRA SINGH RANA1340449	1340449	271524	5087	1	194181914	OBC	8982738074
23	DIEEP RAWAT	1092658	148570	3852	2	185697896	OBC	9584827004
24	HARISH SAHU	1576176	543089	7731	II Year	194751148	OBC	8982665235
25	JITENDRA SINGH KOTIYA	1449879	421166	7240	1	161974494	SC	5818852802
26	JYOTI RAJPUT	1044981	208945	8039	1	128686457	OBC	9770543769
27	KAJAL KARAN RAJPUT	1288242	309003	2544	2	153284498	OBC	8120750120
28	KAMNA SHRIVAS	1423455	347224	6629	2	194411775	OBC	7804092043
29	KIRTI SONKAR	1228858	390133	2282	2	193002263	SC	9009778623
30	KULDEEP DANGI	1529333	432619	3688	2	167988473	OBC	9584374295
31	LOKENDRA SINGH PAL	1237576	179648	9194	1	194163849	OBC	9074207708
32	LUCKY SONI	1431809	346845	8334	2	147715492	OBC	9039332254
33	MAMTA SAHU	1271055	235130	3866	2	150278681	OBC	9407204543
34	MANOJ SINGH	1023838	234343	5875	1	144350456	OBC	7772965583
35	MEGHA RANA	1639225	536278	3070	1	178587046	OBC	7566692907
36	MOMHAMMAD SHAKER	1535604	440520	1695	2	151934735	OBC	9827481546
37	NARENDRA RATHOR	1050704	248541	7526	1	180516418	OBC	9039640204
38	NEERJ HARKER	1006636	194479	9180	1	160154139	SC	8720069983
39	NEETU YADAV	1167183	154308	9644	1	143868230	OBC	8109996892
40	NIDHI SUJENIA	1331244	262138	8807	1	194328650	OBC	9584278183
41	NIKITA PAWAIYA	1102972	197703	1308	1	138859902	SC	7415157671
42	NITIN PAL	1172596	141491	4203	1	194224294	OBC	8269622184
43	POOJA PAWAIYA	1257105	198182	8211	2	138858385	OBC	9074437931
44	POOJA SHRIVAS	1234885	247630	2165	1	159669145	OBC	9303026555
45	POOJA YADAV	1354152	592793	7503	1	189330544	OBC	9303366143
46	POONAM OJHA	1288395	223698	4417	2	150470178	OBC	9584222135
47	PRADEEP SINGH DAHKAD	1434384	364240	8830	2	190008455	OBC	9770515123
48	PRATEEK CHAURASIYA	1265856	293078	3494	1	11603372	OBC	8109146686

49	PRITEE RATHORE	1620458	538908	2427	2	149829339	OBC	9584748512
50	PRIYANKA KUSHWAH	1588288	485029	2786	2	157462754	OBC	9406587472
51	PRIYANKA SHIVHARE	1289446	231843	5072	2	1934301091	OBC	9907885310
52	RAHUL BHATI	1048552	169733	1293	2	1031755868	OBC	9753241375
53	RAHUL VAEMA	1578912	476235	1019	2	145850575	OBC	9893866041
54	RAJESH KUMAR	1228696	247695	8821	2	145201186	OBC	8823006452
55	RAMLAKHAN SEN	1021886	12907	2087	1	152627043	OBC	9165132906
56	RAVINDRA BAGHEL	SIMGH 1612651	510096	8009	2	162007364	OBC	8109463747
57	ROHIT KUSHWAH	1011466	154356	9839	2	107590381	OBC	8871764230
58	ROHIT QURESHI	1088790	302873	8293	1	101645269	OBC	9630658796
59	ROSHI SNHU	1354607	286717	2104	1	194372174	OBC	9074310518
60	RUCHI RANA	1302115	235667	7515	2	159718461	OBC	9907878127
61	RUKHSAR BANO	1329052	260050	6092	1	183620167	OBC	1809838447
62	SANJEEV SINGH	1433684	347822	5158	1	160517909	OBC	8516097577
63	SATYAM SHARMA	1030175	34914	3350	1	149189822	OBC	9575222527
64	SHEFALI SONI	1088963	233414	9284	1	160171373	OBC	7509894245
65	SHIPA RATHOR	1657460	550320	2666	2	161162066	OBC	8269719811
66	SHIVANI RAJPUT	1652645	561904	9286	2 YEA R	194753020	OBC	9926216662
67	SHWETA SINGH	1614370	519335	5322	1	194817868	OBC	9425742596
68	SOFIYA KHAN	1653669	563669	3184	2	195086637	OBC	9827545965
69	SUDAMA SAVITA	1307579	240390	2771	2	134960662	OBC	9179465554
70	SULEKHA KURMI	1415295	341735	4974	1 YEA R	194395027	OBC	7509951826
71	SUMAN LODHI	1654261	548085	3892	2	195075036	OBC	8962697154
72	SURAJ SINGH	1051403	172106	4351	2	121115014	OBC	9669509552
73	UMESH SINGH	1395718	333617	4663	1	191343358	OBC	9179781375
74	UPNISH KUMAR	1414420	331936	9470	1	194342620	OBC	8269702724
75	VEEPESH RATHORE	1586124	482922	1264	2	162370555	OBC	8982142371
76	VIKAS SOLANKI	1256940	197981	4603	2	190869290	OBC	9425742110
77	VINEETA JATAV	1004674	224560	8735	1	123364185	SC	9770806651
78	VISHAL SAVITA	1412465	339192	3965	1	175300340	OBC	9179703032
79	YOGESH SHIVHARE	1311611	243340	3272	2	17857167	OBC	9584990683
80	Rohit Yadav	541382					OBC	

32. Details on student enrichment programmes (special lectures / workshops / seminar) with external experts.

Enrichment courses provide opportunities for learning in terms of out of the Institute or regular classroom teaching. Other than these courses the Institute has a wide variety of activities for the enrichment of students such as Industrial visits, Port Visits, Excursion Tours, sports week, Yoga, Art of living etc. Institute provides enrichment courses to their students with a variety of dynamic learning experiences out of their regular course work. These courses can be scheduled

on a weekly, bi-weekly, semester basis or annually. Enrichment courses offer a highly flexible structure and shaped to meet the needs of each specialization/program.

The Institute offers apart from regular program, certificate program in Advanced Diploma in Business Computing, Certificate Program in Financial Market Analysis (Proposed), Skill Development Training Program of National Skills Development Corporation, Government of India, Entrepreneur Development Program, PG Diploma in Event and Public Relation, Diploma in Event Management, and commodity derivatives. Diploma course in Foreign Language is also offered to the students as supplementary and enrichment courses along with the regular curriculum covering courses on Excel, Tally, English learning, Personality Development, Foreign Languages, Entrepreneurship, Retail Marketing Programmes, BSE/NSE programmes.

List of Activities of PIMG Finance Club Program	Details of the activity	Date
“POSTER (FLEX) COMPETITION”	<p>On the theme “<i>CAREER OPPORTUNITIES IN DIFFERENT COURSES AND SPECIALISATIONS AT PRESTIGE</i>”.</p> <p>The basic aim of flex competition is to provide a platform to students to launch their new and creative ideas through flex and helps them to give an idea about the various opportunities for employed with the different courses. It also helps to the students in decision making process and creativity development.</p> <p>30 students were participated in 13 groups. Winner- Manish Dubey (MBA IVth) & Mohit Garg (BBA IInd)..... Cash Prize (Rs. 1,000) -</p> <p>1st Runnerup - Divya Parmar (BBA VIth)..... Cash Prize (Rs. 750)</p> <p>11nd Runnerup - Prakriti Shrivastava (MAM IInd).....Cash Prize (Rs. 500)</p>	17 June 2014
“BATTLE OF FINACCOUNT”	<p>OBJECTIVE</p> <p>The basic aim of this competition is to provide a platform to students for their self evaluation in the area of accounting and finance. The event is organized for provide learning of accounting and finance with different interesting rounds. It also helps to the students in decision making process and creativity in the field of accounting and finance.</p>	13th August 2014
BOOT-CAMP	<p>A Boot-Camp was organized on 9th January 2015 at Hotel Adityaz, The theme was,“Globalization, marketing and marketing research, trends and opportunities” Dr. Naresh K Malhotra was the resource person, from Georgia Institute of technology, Atlanta,USA. 300 students participated in the boot-camp.</p>	9th January 2015
I National Seminar (Finance) On Financial Matters in Global Perspective	<p>This seminar was designed to acquire practical knowledge of financial matters, setting reasonable financial goals and making realistic assumptions. With this knowledge, scholars and students was able to know different techniques and areas of spending, saving, investing and using credit – decisions driven by their personal, professional and financial goals instead of their emotions. Researchers and students engaged in the field of Management and other fields were invited to contribute original papers for the National Seminar in different domains of finance and sub-themes of the seminar.</p> <p>Research Scholars, Students, Corporate executives and academicians from various Parts of India like, Cochhi , Vishakhapattanm, Jaipur, Udaipur, Pune ,Mumbai, Noida, Ghaziabad, Delhi, Kanpur,</p>	23 rd may 2015

	Lacknow, Haridwar, Bhopal, Indore, Jhansi, Agra, Lalitpur, Shivpuri, Moraina and Gwalior were participated in this seminar.	
<i>Enthusia '15- Flex Competition</i>	<p>Name of Event: <i>Enthusia '15- Flex Design Competition</i> Theme: <i>Spandan</i> Date of Event: 17/9/2015 Time: 11:30-1:30 Venue: Convention Hall of PIMG Organised by: Finance Students Club of PIMG Description: The competition was open to all the students of PIMG. Students were supposed to create the flex by using their own creativity, imagination and thoughts on the theme of Spandan or any event of Spandan. Participants also instructed to give the new name and tagline of the selected event. Spandan is the Annual fest of PIMG. 42 students from different courses were participated in 16 teams. Teams were presented their flex in front of judge's panel. The imaginative, interpretive, Name of event, creativity in creation of flex & tagline of the event were the basic criteria for the selection of winner.</p> <p>Objective: This Competition was an excellent opportunity for students to show their creativity and inculcate the power of imagination.</p>	17/9/2015

33. Teaching methods adopted to improve Student Learning

The learning is made more student focused by ensuring that a large variety of teaching pedagogy are adopted to ensure that learning is creative, relevant and fun. These include: -

1. Case Study method
2. Major Research Projects
3. Seminar Presentation
4. Summer Training
5. Learning through movies
6. Current affairs (Current Knowledge)
7. Personality class
8. Industrial Visit
9. Social Projects
10. Book Review
11. Project presentation
12. Software Development Life Cycle (SDLC)
13. Practical Lab for programming language
14. Class Presentations
15. Role Plays
16. Workshop on different functional areas
17. Software debugging contest (Kriti)
18. Aptitude Classes to name a few.
19. Virtual Share Trading

Apart from this Institute emphasizes on the use of mixed language as a mode for teaching for first semester students as students come from English as well as Hindi background. Also, to bring all the students at the same level (as they come from different academic background) orientation workshop is organized in the beginning of each academic year for new students. The workshop focuses of providing basic understanding of subjects (practical and theoretical) to novel crowd.

Similarly Institute has started organizing “Pre-placement” workshop for 3rd semester students for polishing their skills and make them placement ready.

In order to have a holistic awareness and development, students are taught subjects Indian Management and Human Values, Chanakya Neeti, Neetishatak, Chanakya Arthshastra as a part of curriculum. Also institute has many other facilities which includes:

- i. The Institute has a room of silence in which students can go to spend a few moments in silence and meditation.
- ii. The room of silence has a small library of holistic books which students can sit and read in the room.
- iii. The holistic centre for awareness and development has tie ups with various organization like Art of living, Gayatri Parivaar, Brahmakumari’s to name a few.
- iv. The centre organizes talks by prominent spiritual leaders, arranges yoga and meditation workshops, spiritual tours, one day workshops on integral management, stress management etc.
- v. The centre also promotes research in areas of spirituality and management examples “Integrating Spiritual Wisdom with Management: The Essence of the Bhagavad Gita”

Co-curricular Activates

Student’s Seminar in specialization

Flex presentation

Specialization quiz

- Research paper presentations contest
- Case study contest
- Collage contest
- Rotary Activities
- Organizing national level Management Students Cultural Festival ‘Spandan’
- Organising IT Workshop and Contest, “Kriti”
- Organizing national level student events like best Spandan, Finance Seminar
- Organizing EMLs
- Coordinating clubs where students manage their own activities and finances (Like Intro parties, Social work, Role Plays, social cause marathon etc.)
- Business Plan and Project Competition

Institute continuously adopts innovative approaches and methods for improving the learning on time to time basis. Each class has a faculty coordinator who looks after the students counseling needs besides grievance if any. Faculty member uses the ICT recourses for following purpose.

- Showing management related Movie clippings
- Delivering lectures through PPT's.
- Hands on practices through various softwares.
- Online objective type test.
- Institute is providing following latest technologies and facilities by the faculty for effective teaching:
- Laptop to all faculty members
- LCD projectors in all class rooms
- Communication Lab
- English Lab
- Air conditioned and Eco friendly computer lab
- Wi-Fi enabled campus
- On-line research data source
- On-line journal access
- On-line e-book access
- Video conferencing facilities.

Innovative Teaching Approaches/Methods:

The Institute adopts various approaches for teaching-learning which have lined the way for innovative practices. Some of the innovative approaches adopted are problem solving, concept checking, home assignments, summer internships, industry based projects, study tours, learning through documentaries and movies, debates, group discussions, experiential learning through games and simulations and group projects, peer learning, oral and poster presentations.

These methods also expose students to further develop their soft skills. Research based projects assigned to the final year students gives them experiential learning so that curiosity for research is awakened and heightened. The students also get an opportunity to present the research paper in the Research paper competition held every year. This way student is encouraged to undertake research. Students are encouraged to involve themselves in e-learning and blended learning. The management on its part does its best to facilitate innovative practices by procuring the necessary equipment and technology.

In order to make learning more interactive, the faculty undertakes the use of new methods of teaching-learning especially through ICT resources.

Facilities available are the following:

- Computer laboratories.
- Wi-fi internet facility across the campus.
- Laptops and Computers in each department inter, connected through intranet and internet (wired and wi-fi)
- Classrooms equipped with ceiling-mounted LCD projectors.
- Laptops and mobile projectors are available.
- Audio /Video recording facilities.
- Necessary computer software.

34. Participation in Institutional Social Responsibility (ISR) and Extension activities

The Institute has a rotract club called PIMG Rotract Club which is registered with Rotary International. The Institute also has NSS Chapter. On these platforms a wide number of activities are organized for students and faculties like seminars on important issues such as AIDS awareness, save girl child & female feticide, environmental protection, blood donation camps are also conducted in connection with the local health units and hospitals. Fund raising activities are conducted and funds so raised are donated to orphanages, old age homes, schools for underprivileged children, etc.

Seminars for students and faculties on important issues such as AIDS awareness, female feticide, and environmental protection are also conducted. Blood donation camps are also conducted in connection with the local health units and hospitals. Moreover, under the coordination of faculty members, student members of the Finance club in association with Rotaract Club and NSS are regularly deputed for offering services for needy ones in the society.

The Institute promotes institution neighborhood network through Holistic Center, Rotaract Club and NSS which allows faculty as well as students to pursue activities for community development. The faculty members are nominated by the Institute as Programme Officers in NSS and Faculty Coordinator for Rotaract Club. They plan activities to be undertaken for the year. The management of the institute supports these activities. The outreach programs of the college aim at society development and sensitization of the community towards social responsibilities. Thus, students and faculty members are motivated to take initiatives in community services.

The extension activities complement student academic learning by making students of environmental issues, health services, and importance of education and teaching skills etc.

In order to augment creativity and scientific temper amongst the students, they are provided various platforms to showcase and nurture their creative and analytical skills. The Institute has a transparent system where all students are informed about activities, clubs and other such events, notice board being one of them. All the students are encouraged to participate in the events and activities both inside and outside the Institute. The institute also pays for their registration, travel and stay. The students have a free hand in the activities of finance student club which organizes

plan and execute activities which student feels they need to learn and develop. The students are also encouraged to participate in the rotary and student club where social program and similar academic activities are promoted. The faculty members motivate the students to participate in the student festival and cultural activities to encourage the artistic temper among the students. Some of the beyond scholarly activities organized by the department include:

- Sports Competition
- Spandan (Annual Student Management Festival)
- Blood Donation Camps, Tree Plantation, Old Age Home Visits, Visit to orphans, Donation of old clothes in slum areas, old books donation to needy students.
- Jalsa (Student Farewell)
- Teachers Day
- Republic Day
- Basant Panchami Celebration
- Independence Day
- Ganesh Chaturthi

35. SWOC Analysis (Strengths, Weaknesses, Opportunities and Challenges (SWOC) of the department and Future Plans

Strengths

1. Department has three faculty members with Ph.D qualification and other 1 faculty members is in the process of her thesis.
2. Innovative student development programs offered to students like Technical Analysis in stock market NSE and BSE modules for technical analysis, Tally-accounting to name a few.
3. Student visit to the Industry as a part of their course.
4. Industrial tour of students: - This gives them good organizational experiences.
5. Practical Training / Student internship:-This gives students good industrial exposures.
6. Student Project in Industry: - Some students may be encouraged to undertake their final year project in industry partly or fully with a joint supervisor.
7. Orientation classes are organized for students of non-commerce background.
8. Finance Club conducts innovative learning activities for students.
9. Student participation in organizing events like conferences, Seminars and workshop which enhances their practical learning

Weaknesses

1. Most of the students coming from varied background thus more efforts are required to improve the communication and soft skills.
2. Students from Non finance back grounds need to be developed.
3. No Diploma programs have been introduced in this area.

4. Difficulty in starting Innovative degree programs as the institute has to abide by Jiwaji university norms.
5. Most of the students are from regional area, therefore much diversity area wise is not found.

Opportunities

1. Demand for the courses offered by the department is very high.
2. There are upcoming placements opportunities in the finance specialization area.
2. National level industries and corporate are setting up their offices in Gwalior as well as in other parts of Madhya Pradesh thus there is more scope for specialized financial management students.
3. Introducing Industry sponsored programs makes a good scope.
4. Recognized management Institutes are also setting up their branches in Gwalior like Amity. Thus better and more students are attracted and migrating towards Gwalior in the past years.

Challenges

1. Introduction of Foreign Universities in near by areas with innovative courses will create competition.
2. Mushrooming management institutes have negative impact on relevance of MBA as a degree.
3. Lack of availability of experienced and good quality faculty in the area of finance is a big challenge.

36. Future plans of the department.

1. To introduce programmes and courses looking into the demand by the corporate and business houses like MBA (FA), LLB Program, PG Diploma in Finance.
2. Introduce industry sponsored program.
3. Sponsored Industry Research Projects for students.
4. Introducing NSE / BSE certification courses
5. Depute Persons for higher degrees to Institute
6. Continuing education of their staff must be a continuing activity of any progressive industry.
7. Adjunct faculty from industry.
8. Expert Lecture from Senior Industry Personnel. Industry-Institute Joint Efforts
9. Jointly Conducting Training/Awareness Programme for Industry / Institute People.
10. Organizing seminars/Symposium/ Awareness Programme for Industry/Institute People.
11. Undertaking Any Social Responsibility.
12. Industry-Institute merger / adaptation of institutes / programmes by industry.

Evaluative Report of Human Resource Management

1. Name of the Department: Management, Specialisation: Human Resource Management

2. Year of Establishment: 2013

3. Names of Programmes / Courses offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., etc.): MBA(FT), MAM(FT), BBA(FT), B.Com.(FT), BTM(FT)

4. Names of Interdisciplinary courses and the departments/units involved:

S. No.	Subject	Class and Semester	Department/specilisation
1	Principles & Practices of Management	MBA(FT)- I	Marketing
2	Managerial Economics	MBA(FT)- I	Economics
3	Accounting For Managers	MBA(FT)- I	Finance
4	Business Statistics	MBA(FT)- I	Q.T.
5	Business Environment	MBA(FT)- I	Economics
6	Computer Applications in Management	MBA(FT)- I	IT
7	Communication for Management	MBA(FT)- I	General Management
8	Marketing Management	MBA(FT)- II	Marketing
9	Business Legislation	MBA(FT)- II	General Management
10	Research Methodology	MBA(FT)- II	General Management
11	Operation Research	MBA(FT)- II	Q.T.
12	Financial Management	MBA(FT)- II	Finance
13	Productions and Operations Management	MBA(FT)- II	General Management
14			
15	Human Values and Ethics	MBA(FT)- II	HR
16	Supply Chain Management	MBA(FT)- III	Marketing
17	Total Quality Management	MBA(FT)- III	Marketing
18	Entrepreneurship And Small Management	MBA(FT)- III	Entrepreneurship
19	Consumer Behavior	MBA(FT)- III	Marketing
20	Sales and Distribution Management	MBA(FT)- III	Marketing
21	Indian Financial System	MBA(FT)- III	Financial Management
22	Security Analysis Portfolio Management	MBA(FT)- III	Financial Management
23	International Marketing	MBA(FT)- III	International Business
24	International Business Environment and Foreign Exchange Economics	MBA(FT)- III	International Business
25	Strategic Management	MBA(FT)- IV	General Management

26	Information Systems Management	MBA(FT)- IV	IT
27	Retailing	MBA(FT)- IV	Marketing
28	Service Marketing	MBA(FT)- IV	Marketing
29	Project Management	MBA(FT)- IV	Financial Management
30	Strategic Tax Planning & Tax Management	MBA(FT)- IV	Financial Management
31	Export Management and Documentation	MBA(FT)- IV	International Business
32	International Logistics Management	MBA(FT)- IV	International Business
33	Rural Management	MBA(FT)- IV	Marketing
34	Insurance and Risk Management	MBA(FT)- IV	Finance
35	Principles of Management	MAM(FT)- I	General Management
36	Business Environment	MAM(FT)- I	Economics
37	Basic Accounting	MAM(FT)- I	Finance
38	Marketing Management Part-I	MAM(FT)- I	Marketing
39	Indian Management and Human Values (rote)	MAM(FT)- I	HR
40	Tally Part- I	MAM(FT)- I	IT
41	Business Communication and Computer Skills	MAM(FT)- I	IT
42	Entrepreneurship Development Program	MAM(FT)- I	Entrepreneurship
43	Cost Accounting	MAM(FT)- II	Finance
44	Business Statistics	MAM(FT)- II	Q.T.
45	Business Laws	MAM(FT)- II	General Management
46	Entrepreneurship and Small Business Management	MAM(FT)- II	Entrepreneurship
47	Indian Management and Human Values (Explanation)	MAM(FT)- II	General Management
48	Tally Part-II	MAM(FT)- II	IT
49	Project Management	MAM(FT)- II	Finance
50	Management Principles & Practices	BBA(FT)- I	General Management
51	Financial Accounting	BBA(FT)- I	Finance
52	Business Mathematics	BBA(FT)- I	Q.T.
53	Business Organisation	BBA(FT)- I	General Management
54	Business Communication	BBA(FT)- I	General Management
55	Personality Development	BBA(FT)- I	General Management
56	Managerial Economics	BBA(FT)- II	Economics
57	Business Legislation for Management	BBA(FT)- II	General Management
58	Business Statistics	BBA(FT)- II	Q.T.
59	Cost Accounting	BBA(FT)- II	Finance
60	Computer Applications	BBA(FT)- II	IT
61	Business Environment	BBA(FT)- III	Marketing
62	Company Law	BBA(FT)- III	General Management

63	Quantitative Techniques	BBA(FT)- III	Q.T.
64	Higher Accounting	BBA(FT)- III	Finance
65	Organisational Behavior	BBA(FT)- III	General Management
66	Development of Management Thought	BBA(FT)- III	General Management
67	Entrepreneurship & Small Business Management	BBA(FT)- IV	Entrepreneurship
68	Marketing Management	BBA(FT)- IV	Marketing
69	Financial Management	BBA(FT)- IV	Finance
70	Income Tax Laws and Practices	BBA(FT)- IV	Finance
71	Research Methodology	BBA(FT)- IV	General Management
72	Management Information Systems	BBA(FT)- V	IT
73	Banking Laws & Practices	BBA(FT)- V	Finance
74	Insurance Management	BBA(FT)- V	Finance
75	Advertising & Sales Management	BBA(FT)- V	Marketing
76	Marketing Research	BBA(FT)- V	Marketing
77	Consumer Behavior	BBA(FT)- V	Marketing
78	Management of Financial Institutions	BBA(FT)- V	Finance
79	Investment Management	BBA(FT)- V	Finance
80	Indian Financial Systems	BBA(FT)- V	Finance
81	Business Policy	BBA(FT)- VI	General Management
82	Operations Research	BBA(FT)- VI	Q.T.
83	Accounting for Managerial Decision	BBA(FT)- VI	Finance
84	Industrial Marketing	BBA(FT)- VI	Marketing
85	Rural & Agriculture Marketing	BBA(FT)- VI	Marketing
86	Services Marketing	BBA(FT)- VI	Marketing
87	Financial Analysis & Decision Making	BBA(FT)- VI	Finance
88	Business Taxation	BBA(FT)- VI	Finance
89	Project Planning & Management	BBA(FT)- VI	Finance

5. Annual/ semester/choice based credit system (programme wise):

Being affiliated to Jiwaji University, the institution follows a set pattern for semesters for all courses. MBA(FT) Students have a choice to take major and minor in third, fourth semester respectively. In BBA program, student can opt Marketing/Finance/HR in fifth and sixth semester.

6. Participation of the department in the courses offered by other departments:

S.No.	Subject	Class and Semester	Department
1	Human Resource Management	MBA(FT)- II	Human Resource
2	Human Values and Ethics	MBA(FT)- II	Human Resource
3	Human Resource and Organisational	MBA(FT)- III	Human Resource

	Development		
4	Legal Framework Governing Human Relation- I	MBA(FT)- III	Human Resource
5	Compensation Planning	MBA(FT)- IV	Human Resource
6	Legal Framework Governing Human Relation- II	MBA(FT)- IV	Human Resource
7	Indian Management and Human Values (rote)	MAM(FT)- I	Human Resource
8	Indian Management and Human Values (Explanation)	MAM(FT)- II	Human Resource
9	Organisational Behavior	BBA(FT)- III	Human Resource
10	Development of Management Thought	BBA(FT)- III	Human Resource
11	Human Resource Management	BBA(FT)- IV	Human Resource
12	Management Training & Development	BBA(FT)- V	Human Resource
13	Industrial Relations	BBA(FT)- V	Human Resource
14	Human Resource Planning & Development	BBA(FT)- V	Human Resource
15	Organisational Change & Development	BBA(FT)- VI	Human Resource
16	Industrial Law	BBA(FT)- VI	Human Resource
17	Social Security & Welfare	BBA(FT)- VI	Human Resource

7. Courses in collaboration with other universities, industries, foreign institutions, etc.: No

8. Details of courses/programmes discontinued (if any) with reasons: No

9. Number of Teaching posts

	Sanctioned	Filled
Professors	Nil	Nil
Associate Professors	Nil	01
Asst. Professors	Nil	05

10. Faculty profile with name, qualification, designation, specialization, (D.Sc./D.Litt. /Ph.D. / M. Phil. etc.)

Name	Qualifications	Designation	Specialization	Experience (in yrs)	No. of Ph.D. students guided in the last 4 years
Dr. Garima Mathur	Ph.D., M.B.A. (HRM), M.A. (Psychology), UGC-NET	Associate Professor	HR	10.5	8 students pursuing
Dr. Gaurav Jaiswal	MPM & IR, UGC-NET	Assistant Professor	HR	11	NA

Dr. Ravindra Pathak	Ph.D., M.B.A., M.Com.	Assistant Professor	HR	8	NA
Dr. Richa Banerjee	Ph.D., M.B.A. (HRM & System), UGC-NET, PGDM, BBA	Assistant Professor	HR	8	NA
Prof. Chanda Gulati	M.B.A. (HRM & Marketing), B.Sc.	Assistant Professor	HR	3.5	NA
Prof. C. K. Dantre	M.B.A. (HRM), B.E.	Assistant Professor	HR	5	NA

11. List of senior visiting faculty: No

12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty:

S. No.	Course	Percentage of Visiting Faculty
1	MBA (FT) II Sem	10%

13. Student -Teacher Ratio (programme wise): 15:1

14. Number of academic support staff (technical) and administrative staff; sanctioned and filled:

	Sanctioned	Filled
Administrative Staff	NA	14
Technical Staff	NA	3
Support Staff	NA	13

15. Qualifications of teaching faculty with DSc/ D.Litt/ Ph.D/ MPhil / PG.: 04 faculty members out of 6 are PhD holders and 1 is enrolled for PhD.

S.No.	Faculty Name	Qualifications	PhD (Thesis Title)	Year	University
1	Dr. Garima Mathur	PhD, UGC-NET, MBA (HR), MA (Psychology)	Trust, Leadership and Commitment as correlates of Team Effectiveness- A Study of Service Industry	2010	Jiwaji University, Gwalior
2	Dr. Gaurav Jaiswal	PhD, UGC-NET, MPM	Organizational Level Variables as Determinants of Behavioral Outcomes of Customers: A Study of Banking Sector	2014	Jiwaji University, Gwalior
3	Dr. Ravindra Pathak	PhD, MBA (HR), M.Com	Job Involvement and Job Stress as Predictors of Managerial Effectiveness	2011	Jiwaji University, Gwalior

4	Dr. Richa Banerjee	PhD, UGC-NET, MBA (HR), PGDM	Psychological Contract, Quality of Work Life and Working Environment as Predictors of Organizational Effectiveness: A Study Of Industries Of Gwalior Region)	2011	Jiwaji University, Gwalior
5	Ms. Chanda Gulati	MBA (HR)		Pursuing (Cleared Entrance Exam)	Jiwaji University, Gwalior
6	Prof. C. K. Dantre	MBA (HR) , B.E.	NA	NA	NA

16. Number of faculty with ongoing projects from a) National b) International funding agencies and grants received: NO

17. Departmental projects funded by DST - FIST; UGC, DBT, ICSSR, etc. and total grants received: NIL

18. Research Centre /facility recognized by the University: Till now Institute is not a research centre, it is proposed in next plan.

19. Publications:

a) Publication per faculty

Faculty	No. of Paper in journals	No. of Paper in Conference Proceedings	Monographs	Chapter in Books	Books Edited	Books with ISBN/ISSN numbers	No. listed in Int. database	Citation Index	SNIP	SJR	Impact factor	h-index
Dr. Garima Mathur	31	21		8	2		29	15				2
Dr. Gaurav Jaiswal	9	15		4	3		18	6				2
Dr. Ravindra Pathak	9			3	2		10	2				1
Dr. Richa Banerjee	8	6		3	4		23					
Prof. Chanda Gulati	2	2		2			10	1				1
Prof. C. K. Dantre	2	4										

Faculty Publications

Books Published

- Bhakar, S. S.; Mathur Garima; Chakraborty Anindita; and Pandey K.K. (Eds) (2011), Post Recessary Economy: Movers & Moulders of Changing World, Vol. 1, Crescent Publishers: Allahabad.
- Bhakar, S. S.; Mathur Garima; Chakraborty Anindita; and Maheshwari Amitabha. (Eds) (2011), Post Recessary Economy: Movers & Moulders of Changing World, Vol. 2, Crescent Publishers: Allahabad.

International Publications (Research Papers)

- Monika Jain & Garima Mathur (2015), Effect of Organization Justice and Employee Engagement on Job satisfaction, International Journal of Core Engineering & Management (IJCEM) Vol 2, No. 3, pp. 194-203 (ISSN: 2348 9510).
- Garima Mathur & Pushpa Negi (2014), Servant Leadership and Organizational Citizenship Behaviour among employees of service sector, American International Journal of Research in Humanities, Arts & social Sciences, Vol. 7, No.2, pp.191-196. (ISSN (Print): 2328-3734, ISSN (Online): 2328-3696)
- Nischay K Upmanyu, Garima Mathur & S. S. Bhakar (2014), “The Connection between Self concept (Actual Self Congruence & Ideal Self congruence) on Brand Preferences”, International Journal of Management Excellence, Vol. 3, No.1, pp. 308-319. (ISSN- 2292-1648).
- Nischay K Upmanyu, Chanda Gulati & Garima Mathur (2013), “Effect of Brand Trust, Brand Image on Customer Brand Loyalty in FMCG Sector at Gwalior Region”, Scholar World-International Refereed Multidisciplinary Journal of Contemporary Research, Vol. II, No. II, pp. 83-93. (Online: ISSN 2320-3145, Print: ISSN 2319-5789).
- S S Bhakar, Nischay K Upmanyu and Garima Mathur (2013), “Managing Time and Talent: A Study of Individual Behaviour at Workplace Through Self Management Practices”, Prestige International Journal of Management & IT- Sanchayan, Vol.2, No.1, pp. 75-90. (ISSN: 2277-1689).
- Garima Mathur, Navita Nathani and Shweta Sarvate (2013), An emotional antecedent to stress at work in health care, Advances in Management & Applied Economics, vol.3, no.1, 2013, 1-10 [ISSN: 1792-7544 (print version), 1792-7552 (online)] Scienpress Ltd.
- Negi Pushpa, Shilpa Sankpal and Garima Mathur (2012), Financial Market Integration and Financial Crises: The Case of Big Emerging Market (BEM) Economies, Int. J. Economics and Business Research, Vol. 4, No. 6, pp. 622-638.
- Negi Pushpa, Anindita Chakraborty and Garima Mathur (2011), Long-Term Price Linkages between the Equity Markets and Oil Prices: A Study of Two Big Oil Consuming Countries of Asia, Middle Eastern Finance and Economics, Issue 14, pp. 140-151 (ISSN: 1450-2889)
- Mathur Garima, Silky Vigg, Simranjeet Sandhar and Umesh Holani (Jul-Dec 2007), “Stress as a Correlate of Job Performance: A study of Manufacturing Organisation”, Journal of Advances in Management Research, Vol. 4 (II), pp. 79-85 (ISSN 0972-7981) published by Emerald Group Publishing Limited.

International Publications (Case Studies)

- Garima Mathur, Dr. Vineet Kumar Jain, Prof. Taruna Sharma, Monika Jain, Prof. Ram Paliwal & Ms. Anupama Yadav (2015), Employer’s Grievances, published internationally by The Case Centre (Ref No. 415-155-1).

- Garima Mathur, Dr. Vineet Kumar Jain, Prof. Taruna Sharma, Monika Jain, Prof. Ram Paliwal & Ms. Anupama Yadav (2015), Need for HR Practices, published internationally by The Case Centre (Ref No. 415-157-1).
- Garima Mathur, Richa Banerjee, ChandraKant Dantre, Ravikant Balijepalli, Neha Tiwari, Shatak Nathani, Chandni Wadhvani (2015), Entangled Threads at Woolyards published internationally by The Case Centre (Ref No. 415-055-1).
- Garima Mathur, Richa Banerjee, ChandraKant Dantre, Ravikant Balijepalli, Neha Tiwari, Shatak Nathani, Chandni Wadhvani (2015), Divide & Rule- A Tactic to Manage Workers published internationally by The Case Centre (Ref No. 415-056-1).
- Garima Mathur, Richa Banerjee, ChandraKant Dantre, Ravikant Balijepalli, Neha Tiwari, Shatak Nathani, Chandni Wadhvani (2015), Unsolved Mystery of Absenteeism published internationally by The Case Centre (Ref No. 415-057-1).
- Garima Mathur, Richa Banerjee, ChandraKant Dantre, Ravikant Balijepalli, Neha Tiwari, Shatak Nathani, Chandni Wadhvani (2015), Worker's Learned Helplessness published internationally by The Case Centre (Ref No. 415-058-1).
- Garima Mathur, Richa Banerjee, ChandraKant Dantre, Ravikant Balijepalli, Neha Tiwari, Shatak Nathani, Chandni Wadhvani (2015), Consequences of Aggressive Behaviour published internationally by The Case Centre (Ref No. 415-059-1).
- Dr. Garima Mathur, Dr. Richa Banerjee, Ms. Priyadarshini Nagaori, Ms. Manjari Agarwal, Ms. Rekha Shrivastava, Ms. Monika Jain, Ms. Preeti Shringhirishi, Mr. Prasann Jain (2013), A Case of Cheated Employee published internationally by The Case Centre (Ref No. 414-017-1).
- Dr. Garima Mathur, Dr. Richa Banerjee, Ms. Priyadarshini Nagaori, Ms. Manjari Agarwal, Ms. Rekha Shrivastava, Ms. Monika Jain, Ms. Preeti Shringhirishi, Mr. Prasann Jain (2013), Interpersonal Conflict published internationally by The Case Centre (Ref No. 414-018-1).
- Dr. Garima Mathur, Dr. Richa Banerjee, Ms. Priyadarshini Nagaori, Ms. Manjari Agarwal, Ms. Rekha Shrivastava, Ms. Monika Jain, Ms. Preeti Shringhirishi, Mr. Prasann Jain (2013), Lift Locked Minds published internationally by The Case Centre (Ref No. 414-019-1).
- Garima Mathur, Monika Mittal, Shailja Saxena, Anirudh Gupta, Abhinav Gaur, Richa Yadav & Priyanka (2011), Question of Productivity published internationally by European Case Clearing House (Ref No. 413-080-1)
- Garima Mathur, Monika Mittal, Shailja Saxena, Anirudh Gupta, Abhinav Gaur, Richa Yadav & Priyanka (2011), HR manager's dilemma: Whom to be blamed published internationally by European Case Clearing House (Ref No. 413-077-1)
- Garima Mathur, Monika Mittal, Shailja Saxena, Anirudh Gupta, Abhinav Gaur, Richa Yadav & Priyanka (2011), Habit: Hindrance in Organizational Growth published internationally by European Case Clearing House (Ref No. 413-076-1)
- Garima Mathur, Monika Mittal, Shailja Saxena, Anirudh Gupta, Abhinav Gaur, Richa Yadav & Priyanka (2011), Gwalior- 'Badha Area' or 'Just a conflict of Caste'? published internationally by European Case Clearing House (Ref No. 413-075-1)
- Mathur Garima, Saloni Mehra, Ravindra Pathak, Sneha Rajput, Sweety Dubey and Nitin Paharia (2011), "Problem of Happy Workers" published internationally by European Case Clearing House (Ref No. 811-028-1).
- Mathur Garima, Saloni Mehra, Ravindra Pathak, Sneha Rajput, Sweety Dubey and Nitin Paharia (2011), "The Success Story of Village Boy" published internationally by European Case Clearing House (Ref No. 811-029-1).
- Mathur Garima, Pushpa Negi, Anamika Upadhyay, K.K. Pandey and Nitin Paharia (2010), "Stroking Deficiencies: A Showcase of Small Medium Enterprise Help Organization" published internationally by European Case Clearing House (Ref No. 410-037-1M).

- Negi Pushpa, Garima Mathur, Anamika Updhyay, K.K. Pandey and Nitin Paharia (2010), “Are Employee Development Programs Really Successful” published internationally by European Case Clearing House (Ref No. 410-036-1M).
- Mathur Garima, Richa Benerjee, K.S. Rathore, Dr. Praveen Sahu, K.K. Yadav and Sachin Verma (2009), “Growth and Transformational Initiatives” published internationally by European Case Clearing House (Ref No. 409-005-1).
- Mathur Garima, Rohit Mathur, Rachana Gupta, Brijesh Arya and Priyanka Taneja (2008), “Running with Time” published internationally by European Case Clearing House (Ref No. 408-022).

National Publications (Refereed Journals)

- Garima Mathur, Nischay Upmanyu & Narendra Rathore (2014), “Perceived Ethical Climate, Supervisory Trust and Job Satisfaction among Sales Person”, *Training & Development Journal*, Vol. 5, No. 1, 25-39. (ISSN No. 2231-0681 (Print), 2231-069X (Online))
- Garima Mathur and Megha Salunke (2013), “Organizational commitment and Job Satisfaction: A study of Manufacturing Sector”, *Apotheosis- Tripude’s National Journal of Business Research (TNBJR)*, Vol. 4, Issue 4, pp. 129-143. (ISSN- 2319-5576).
- Navita Nathani, Garima Mathur & Ravindra Pathak (2013), “Personality Attributes of Self Employed and Managers: An Empirical Study”, *Anusandhan- AISECT University Journal*, Vol. II, Issue IV (ISSN: 2278-4187).
- Nischay K Upmanyu and Garima Mathur (2013), “Effect of Brand Trust, Brand Affect and Brand Image on Customer Brand Loyalty and Consumer Brand Extension Attitude in FMCG Sector”, *Prima: Practices and Research in Marketing*, Vol.3, No.2, pp. 1-14. (ISSN: 2230-844X).
- Mathur Garima, Navita Nathani & Sweetie Dubey (2013), “Perceived Organizational Politics, Organizational Justice, Cynicism & OCB: A Demographic Study of Academicians” *Review of HRM*, Vol. 2, No. 1, pp. 57-68 (ISSN: 2249-4650).
- Pushpa Negi, Shilpa Sankpal, Garima Mathur and Nischaya Vaswani (2012), “Impact of Financial Leverage on the Payoffs to Stockholders and Market Value”, *IUP Journal* Vol. XI, No. 1, pp. 35-47 (ISSN: 0972-690X).
- Vigg Silky, Mathur Garima and Kaur Simranjeet (2012), “Anomalous Price Behavior: A Non- Evidence of Monthly Effect on Indian Stock Exchange”, *International Journal of Global Management*, Vol 8, No. 2, pp. 60-67.
- Garima Mathur, Silky Vigg, Simranjeet Sandhar and Alka Sharma (2012), “Psychological Empowerment and Organizational Commitment: A study of Educational Institutes”, *Gitam Journal of Management*, Vol.10, No.1, pp. 189-203 (ISSN: 0972-740X).
- Mathur Garima, Dr. Pushpa Negi, Dr. Silky Vigg & Pranjali Godbole (2010), “Marital Status and Career Orientation as correlates of Job Performance- A Study of Working Women”, *Journal of Business Management Research*, Vol.3 (1), pp. 67-80 (ISSN: 0975-7767).
- Mathur Garima, Dr. Pushpa Negi, Dr. Silky Vigg & Varsha Saxena (2010), “Leadership and Organizational Effectiveness in the Institutes of Higher Learning”, *Indian Journal of Higher Education*, Vol.1 (II), pp. 47-56 (ISSN: 0976-1314).
- Pushpa Negi, Garima Mathur, Shilpa Sankpal & Umesh Holani (2010), “The Impact of Firm’s Capital and Operating Expenditure on Working Capital Management- A study of Indian Manufacturing Companies”, *Effulgence*, Vol. 8 (2), pp.44-(ISSN: 0972-8058).

- Negi Pushpa, Garima Mathur, Navita Nathani & Umesh Holani (2010), “IFRS Adoption: A Perceptual Study”, *Indian Journal of Accounting*, Vol. XL (2), PP. 25-33. (ISSN-0972-1479)
- Negi Pushpa, Shilpa Sankpal, Anindita Chakraborty & Garima Mathur (2010), “Working Capital Management and Firm’s Performance- A Study of Indian Manufacturing Companies”, *Abhigyan Management Journal from Fore*, Vol. XXVIII (1), pp. 37-44 (ISSN 0970-2385).
- Mathur Garima, Pushpa Negi, Silky Vigg & Rinku Sarawagi (2010), “Performance of Mutual Funds Scheme: Comparative study of Public and Private Assets in Management Companies”, *Lingyas Journal of Professional Studies*, Vol. 3, No. 2, pp. 90-99 (ISSN: 0975-539X).
- Mathur Garima, Navita Nathani & Silky Vigg (Dec, 2009), “Corporate Governance Ratings and its Impact on Stock’s Performance”, *NSHM Journal of Management Research and Applications*, Vol.1, pp. 25-32 (ISSN: 0975-2501).
- Mathur Garima, Shilpa Sankpal, Dr. Silky Vigg Kushwah & Prof. Umesh Holani, (Nov, 2009), “Burnout and Job Performances: A Study of Telecom Sector”, *KBSCMR’s Journal of Management Research*, Vol. 2, pp. 1-16. (ISSN:0975-1513)
- Mathur Garima, Dr. Silky Vigg Kushwah, Sandeep Ganghrade & Umesh Holani, (Oct, 2009), “Locus of Control and Role Stress as Predictors of Job Satisfaction: A Comparative Study of Public and Private Banks”, *Journal of Management*, Vol.1, No.1, pp.13-26. (ISSN:0975-7643)
- S. Kushwaha, Garima Mathur & Shivani Bali, (2009), “Working Capital Management: A Study of Cement Sector”, *The Journal of Indian Management & Strategy*, Vol. 14, No. 4, pp. 21-26. (ISSN:0973-9335)
- Mathur Garima, Dr. Silky Vigg Kushwah & Umesh Holani, (June, 2009), “Impact of Trust and Leadership on Team effectiveness”, *PCMA Journal of Business*, Vol.1, No.2, pp.151-171. (ISSN:0974-9977)
- Dr. Pushpa Negi & Garima Mathur, (Jan-June, 2009), “Study of Cost Volume Profit Analysis of J.K. Industries Ltd.”, *Nirnay: The Journal of Decision Science*, Vol.3, No.1, pp.70-74. (ISSN: 0973-8002)
- Silky Vigg, Garima Mathur and Dr. Umesh Holani, (Jan-June 2009), “Customer Relationship Management and Brand Loyalty: A Study of Hotel Industry”, *Effulgence*, Vol.7, No.1, pp.61-68. (ISSN: 0972-8058).
- Garima Mathur, Anindita Chakraborty, Silky Vigg and Prof. Umesh Holani, (May-August 2008), “Service Quality Perception of Corporates towards Public and Private Banks”, *Journal of Marketing and Communication*, Vol.4, Issue 1 pp. 37-47. (ISSN: 0973-2330).
- Sandhar Simranjeet, Navita Nathani, Garima Mathur and Prof. Umesh Holani, (2008), “Testing Weak Form of Efficient Market Hypothesis: A study of NSE” *Arth Anveshan*, Vol.2 (2) & Vol. 3 (1) pp 44-50 (ISSN: 0973-8193).
- Sankpal Shilpa, Garima Mathur, Silky Vigg & Vikas S. Bhadauria (August 2008), “Role Stress among Working and Non-Working Women”, *NSB Management Review (NMR)*, Vol.1, Issue 1, pp. 11-18 (ISSN: 0974-3286).
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- Co-Edited the E-book “**Redefining the Human Resource Paradigm in Changing Cultural, Social & Economic Environment**” Published by Prestige Institute of Management, Gwalior and Vikas Publishing House, New Delhi. (2015)(ISBN No. 978-93-85000-10-2)

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Ms. Chanda Gulati

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- Mittal, M., Gulati, C., Chauhan, R., Kothari, R., Khandelwal, S., Sharma, S. (2014). It's Time to Move On, The Case Centre, Ref. No. 414-026-1 with Teaching Notes, Ref. No. 414-026-8.
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- Sankpal, S., Gulati, C., Chauhan, R., Shringrishi, P., Chauhan, P., Jain, D. (2015). Office Intersection, The Case Center, Ref. No. 415-074-1 with Teaching Notes, Ref. No. 415-074-8 .
- Sankpal, S., Chauhan, R., Gulati, C., Shringrishi, P., Chauhan, P., Jain, D. (2015). Hometown Oasis: Success Story, The Case Center, Ref. No. 815-038-1 with Teaching Notes, Ref. No. 815-038-8.
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- Gulati, C., Dua, B., Agrawal, V., Dubey, S., Hasan, A., Parmar, D. (2015). A Perceptive Entrepreneur At The Crossroad, The Case Center, Reference no. 815-088-1 with Teaching Notes, Reference no. 815-088-8.

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National Publications (Research Papers)

- Upamannyu, N.K., Gulati, C., Chack, Ankita and Kaur, Gurbinder. (2015). The Effect Of Customer Trust On Customer Loyalty And Repurchase Intention: The Moderating Influence Of Perceived CSR , *International Journal of Research in IT, Management and Engineering*, Vol. 5, Issue 4, pp. 1-31, ISSN 2249-1619.
- Upamannyu, N.K., Gulati, C. and Mathur,G (2014). Effect of brand trust, brand image on customer brand loyalty in FMCG Sector at Gwalior region, *Scholars World International Refereed Multidisciplinary Journal of Contemporary Research*, Volume II, Issue II, pp.83-93, (EISSN-2320-3145).

National Publications (Conference Proceedings)

- **Gulati, C., Upamannyu, N.K. and Kulshrestha, P. (2015).** Perceived Organizational Support and Withdrawal Intentions: A Study Among Faculty Members, *Redefining the human resource paradigm in Changing Cultural, Social and Economic Environment*, pp. 116-122, ISBN: 978-93-85000-10-2.
- Upamannyu, N.K., Gulati, C., Raja, K., Gupta, S. and Kothekar, P. (2015). The Effect of Brand Trust, Brand Affect, Brand Loyalty on Brand Performance: A Case of Instant Tea Product in India, *Creative and Innovative Excellence for World in Motion*, Vol.1, pp.103-118.
- **Gulati, C.** and Upamannyu, N.K. (2013). Organizational Climate and Retention: A Study among Faculty Members of B-Schools, *Global Issues And Challenges In Health And Business Management*, pp.34-43, (ISBN 978-93-5062-334-3)
- Gulati, C. and Ratnakar, P. (2012). Rewards, Job Satisfaction and Commitment: A Study among Management Faculties, *Global Advances and Innovations in IT and Management*, Vol.1, pp.460-470.
- Ratnakar, P.,Upamannyu, N.K. and Gulati, C.(2012). Impact of Financial Information on Stock Prices in the BSE-An Empirical Research, *Global Advances and Innovations in IT and Management*, Vol.1, pp.92-105.

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- Mathur,G., Banerjee, R., Gulati, C., Prasad, K. S., Nagori, P., Bansal, A., Singh, A., Jain, M., Upadhyay, S., Salunke, M., & Anushruti. (2015).**Quality of Work Life and Job satisfaction in print media.** *A handbook on Writing Research Paper in Social Sciences*, 5, 99-105.

20. Areas of consultancy and income generated: *

21. Faculty as members in

a) National committees b) International Committees c) Editorial Boards....

The details of faculty membership in various national/International Committees and Editorial Boards are given below:

Dr. Garima Mathur

- Reviewer of Research in **World Economy International Journal of SCIEDU PRESS.**
- Reviewer of **International Journal of Innovation, Management and Technology.**
- Reviewer in ‘**Management and Change**’, the Journal of IILM Institute for Higher Education.
- In the Editorial board of **International Journal of Advanced Research in Management and Social Sciences (IJARMSS) (Journal of Greenfield Advanced Research Publishing House).**
- In the Editorial board of **International Journal of Advances in Research and Technology (IJOART).**
- **Editor-** Prestige International Journal of Management- Sanchayan
- **Associate Editor-** Indian Journal of Accounting
- **Member -** Gwalior Management Association
- **Member -** Indian Accounting Association

Dr. Gaurav Jaiswal

- **Editorial Team Member-** Journal of Management Value & Ethics, ISSN-2249-9512
- **Editor-** Online HR Journal of Prestige Institute of Management, Gwalior.

Dr. Ravindra Pathak

- **Life Time Member-** ISTD
- **Life Time Member-** Gwalior Management Association (GMA)
- **Life Time Member-** Indian Accounting Association (IAA)

Dr. Richa Banerjee

- **Editor-** Journal of Advanced Research in HR and Organizational Management.
- **Reviewer** in EURAM Conference held on **11 March 2014**

22. Student Projects

- Percentage of students who have done in-house projects including inter departmental/programme- 100%
- Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/ other agencies- 100%

23. Awards / Recognitions received by faculty and students**SCHOLASTIC ACHIEVEMENTS**

S. NO.	NAME OF THE STUDENTS	COURSE	YEAR	AWARDS/RECOGNITION
1	Divya Parmar	BBA (HR Specialisation)	2015	Gold Medal by PIMG for attaining 1 st position in the class
2	Anupama Yadav	BBA (HR Specialisation)	2014	Gold Medal by PIMG for attaining 1 st position in the class
3	Priya Mundra	BBA (HR Specialisation)	2013	Gold Medal by PIMG for attaining 1 st position in the class

Sports Achievements

S.No.	Games/Sport	Name(s) of Student	Prize /Award	Selections
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	Activities		won	
2012-2013				
1	Badminton (Men)	Abhinav Shrivastava	Championship in Inter College Competition	selected in University Team
		Prakhar Bhadoliya		selected in University Team
		Pushpraj Kaidil		
		Ajit Kaishana		
	Badminton (Women)	Rishita Sengar		Selected in University Team
2	Table Tennis Tournament	Anuj Jain	Runnerup in Inter College Competition	selected in University Team
		Praveen Negi		Selected in State Team
		Ajay Singh		Selected in State Team
		Brajraj Yadav		
3	Lawn Tennis	Mayank		selected in University Team
2013-2014				
4	Table Tennis	Praveen Negi	Inter College Champions	selected in University Team
		Brajraj Yadav		selected in University Team
		Ravi Shankar Pandey		selected in University Team
		Somit Jain		Selected in Division Team
5	Chess	Akshay Mishra		Selected in Division Team
6	Football	Jayesh Negi		Selected in Division Team
		Ajay Singh Jadon		Selected in Division Team
7	Badminton	Abhinav Shrivastava		selected in University Team
8	Badminton (W)	Rishita Sengar	Inter College Champions	selected in University Team
		Poorva Chauhan		
		Ruchi Yadav		
		Mahima Yadav		
9	Lawn Tennis	Mayank		selected in University Team
2014-2015				
10	Table Tennis	Praveen Negi		selected in University Team
		Brajraj Yadav		selected in University Team
11	Chess	Prashant Kushwah		Selected in

				Division Team
12	Football	Frenu Mathew		Selected in Division Team
13	Athletics (Hammer)	Bhanu Pratap Singh Gurjar	Silver Medal	
14	(400 M)	Ranjan Singh Yadav	Silver Medal	
15	(4*100 m Relay Race)	Himanshu		
		Ranjan Singh Yadav		
		Dhruv Raj		
		Arjun Singh Bhadouria	Silver Medal	
16	Badminton	Abhinav Shrivastava		selected in University Team
17	Badminton (W)	Rashmi Sharma		Selected in Division Team
		Mahima Yadav		Selected in Division Team
18	Basketball	Yogendra Singh Bhadoria		
19	Rifle Shooting	Shailendra Singh Rathore		selected in University Team
2015-2016				
20	Table Tennis	Inderjeet Singh Sengar	Inter College Runner Up	
		Rahul Singh		
		Mridul Tripathi		
		Sharaj Sharma		Selected in Division Team
		Shirish Gupta		
21	Badminton	Rashmi Sharma	Inter College Runner Up	Selected in Division Team
		Mahima Yadav		Selected in Division Team
		Archana Chaturvedi		
		Ashu Rajput		
		Pranav Dixit		Selected in Division Team
22	Basketball (M)	Yogendra Singh Bhadoria	Inter College Champions	selected in University Team
		Jayant Sharma		Selected in Division Team
		Mukul Rathore		selected in University Team
		Azhar Razar Siddiqui		Selected in Division Team
		Nand Kishore		
		Sumit Sharma		
		Abhishek Singh Chauhan		
		Anuj Singh Rajawat		
23	Badminton	Lovee Khandelwal		selected in University Team
24	Athletics (4*400)	Jayesh Negi	Bronze Medal	

	Relay Race)	Arjoon Singh Bhadouria		
		Himanshu Thakur		
		Dhruv Bhadouriya		
25	(4*100m)	Jayesh Negi	Gold Medal	
		Ranjan Singh Yadav		Selected in Division Team
		Arjoon Singh Bhadouria		
		Raghuraj Singh		
26	(110 hurdle)	Arjoon Singh Bhadouria	Gold Medal	selected in University Team
27	(200 m)	Akansha Sharma	Bronze Medal	
28	(100 m)	Akansha Sharma	Bronze Medal	
		Shubhangi Pathak	Silver Medal	
29	(Discuss Throw)	Anuj Singh	Silver Medal	
30	(Jebbling Throw)	Anuj Singh	Silver Medal	
31	High Jump	Ranjan Singh Yadav	Gold Medal	
32	Volleyball	Rahul Chauhan		selected in University Team

FACULTY

Dr. Garima Mathur

Received **Best Paper Award** on “A Perceptual Study of Professionals towards Corporate Governance” in the 1st National Conference on Emerging Issues of Corporate Social Responsibility organized by Symbiosis Law School, Noida held on November 26-27, 2011.

24. List of eminent academicians and scientists/visitors to the Department

The list of few academicians and scientists/visitors to the Department is given below:

S. No.	Names	Affiliation
1	Prof. Harsh Dwivedi	Rajasthan University, Jaipur
2	Prof. P. K. Gupta	Institute of Management Studies, DAVV, Indore
3	Prof. P. K. Singh	IIM, Indore
4	Prof. Anil Mehta	Department of Business Administration, University of Rajasthan, Jaipur
5	Prof. Naveen Gupta	Director, Hindustan Institute of Management, Mathura
6	Prof. Ajay Prasher	Director, Faculty of Management, Bahara Group of Institution, Patiyala, Punjab
7	Prof. Geetika Kapoor	Director, Poddar Institute of Management, Jaipur, Rajasthan

25. Seminars/ Conferences/Workshops organized & the source of funding:

a) National

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1	Dr. Garima Mathur	Coordinator- 11 th National Case Writing Workshop	2012	Institution and Participation fee
		Coordinator- 5 th Research Methodology Workshop	2013	Institution and Participation fee
2	Dr. Gaurav Jaiswal	Coordinator- 1 st National Seminar on HRM	2014	Institution and Participation fee
		Coordinator- 14 th National Case Writing Workshop	2015	Institution and Participation fee
3	Ms. Chanda Gulati	Coordinator- 5 th Research Methodology Workshop	2014	Institution and Participation fee

b) International

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1	Dr. Garima Mathur	Organizer 2 nd International Conference	2011	Institution and Participation fee
2	Dr. Gaurav Jaiswal	Co-organizer 4 th International Conference	2013	Institution and Participation fee
3	Dr. Ravindra Pathak	Co-organizer 4 th International Conference	2013	Institution and Participation fee
4	Dr. Richa Banerjee	Co-organizer 4 th International Conference	2014	Institution and Participation fee
		Organizer 6 th International Conference	2015	Institution and Participation fee
5	Ms. Chanda Gulati	Co-Organizer 7 th International Conference	Upcoming	Institution and Participation fee

26. Student profile programme/course wise:*

Name of the Course/programme	Applications Received	Selected	Enrolled		Pass percentage
			M	F	

27. Diversity of Students

2013-14					
S. No.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	90.67	9.33	0	100
2	BBA	95.71	4.29	0	100

3	BCA	90.00	10.00	0	100
4	B.Com	98.39	1.61	0	100
5	MAM	100.00	0.00	0	100

2014-15					
S.N.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	90.48	9.52	0	100
2	BBA	89.23	10.77	0	100
3	BCA	87.50	12.50	0	100
4	B.Com	88.16	11.84	0	100
5	MAM	100.00	0.00	0	100
6	BTM	100.00	0.00	0	100

2015-16					
S.N.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	91.33	8.67	0	100
2	BBA	92.02	7.98	0	100
3	BCA	82.52	17.48	0	100
4	B.Com	96.55	3.45	0	100
5	B.Com (Hons.)	100.00	0.00	0	100
6	MAM	95.45	4.55	0	100
7	BTM	0.00	0.00	0	0

28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services, etc. ?

S. NO.	NAME OF THE STUDENTS	COURSE	YEAR	EXAM CLEARED
1	Prateek Pawaiya	MBA (HR Specialisation)	2012	UGC-NET
2	Chetna Pandey	MBA	2013	UGC-NET
3	Shweta Rajput	MBA (HR Specialisation)		

29. Student Progression

Student progression against % enrolled	Against % Enrolled
UG to PG	60%
PG to M.Phil.	
PG to Ph.D.	5%
Ph.D. to Post-Doctoral	

Employed Campus selection Other than campus recruitment	(*List given below)
Entrepreneurship/Self-employment	Less than 5%

Employed Students Data

Batch	Course	No. of Registered Candidates	Placed Students	No. of Organizations Visited	Highets Package(LPA)	Avg. Package (LPA)
2012-2015	BBA	62	54	24	3.54	2.1
	BCA	48	39	16	2.4	1.8
	B.com	43	29	24	2.28	2.1
2011-2014	BBA	70	56	18	3	2.2
	BCA	50	40	14	2.4	1.8
	B.com	10	7	18	2.8	2.2
2010-2013	BBA	90	63	14	2.4	1.8
	BCA	45	35	12	2.4	1.8

30. Details of Infrastructural facilities

a) **Library:** Well equipped library with books

1	Total seating capacity	90
2	Total area of the library (in Sq. Mts.)	295 Square Meter
3	Working hours (on working days, on holidays, before examination days, during examination days, during vacation)	
	Working Days	9 Hrs (9.00 A.M to 6.00 P.M.)
	On Holidays (During Examination)	9 Hrs (9.00 A.M to 6.00 P.M.)
	During Vacation	9 Hrs (9.00 A.M to 6.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	cost	No.	cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	

Library holdings	2012-13		2013-14	
	No.	cost	No.	cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
Electronic Resource Management package for e-journals	Proquest, J-Gate Database
federate searching tools to search articles in multiple databases	Proquest, J-Gate Database
Library Website	Integrated website is maintained through with library related information can be accessed by the students
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/ speed	20 mbps
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the same have been kept in separate shelves for easy access by the students and faculty

	members.
Participation in Resource sharing networks/consortia (like Inflibnet)	DELNET

b) **Internet Facilities:** Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) **Class rooms with ICT facility:** All the classrooms are having well equipped with the facility of Multi Media Projector (MMP) along with Green boards for class conduction. Moreover, faculty members have been provided laptops and most of the syllabus is taught with the help of Laptop and MMP.

d) **Laboratories:**

S.No.	Dept/Lab	Make Configuration	No. Of Systems
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
9	Faculty Cabin	Laptop: Acer, Dell, Toshiba, Fujitsu, Dell 94, Toshiba, Fujitsu	37
10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0, MS-Office 2007, Quattro Pro 5.0, Word Star 7.0, Coral Draw 9, Norton Commander 5, TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD, VB.NET PRO, SPSS 14.0, SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

31. Number of students receiving financial assistance from college, University, Government or other agencies.

A number of OBC/SC/ST students receive scholarships from Government and financial assistance for poor students is also provided by the by the Prestige Education Society. The

Institute has given educational assistance in form of fee waiver to twenty one students this year of Rs. 110750/- this year to the students. The Institute has MOU with Punjab National Bank and Central Bank of India for providing education loan to the students. The Institute also helps students avail government scholarship. List of students received student scholarship from the Institute.

Details of Fee Waiver allowed for the year 2010-2011			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	MBA I SEM	VARSHA RANA	13700.00
2	BCA II SEM	ALKA SINGH	7875.00
3	BBA I SEM	PINKIRAM DHAKAD	5000.00
4	BBA III SEM	PRASANN JAIN	15000.00
5	BBA V SEM	POOJA JAIN	26400.00
6	BBA V SEM	ASHUTOSH MANGAL	8570.00
7	BCA III SEM	PIYUSH TIWARI	15750.00
8	BCA I SEM	RITU BHADAURIA	15000.00

Details of Fee Waiver allowed for the year 2011-2012			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BCA II YEAR	PIYUSH TIWARI	15750.00
2	BCA III YEAR	GURNAM SINGH PARIHAR	7820.00
3	BBA II YAEAR	NEERAJ BAGHEL	26200.00
4	BCA II YEAR	APOORVA SHARMA	18000.00
5	MBA II YEAR	HITENDRA SINGH	27500.00
6	BBA III YEAR	PRASSAN JAIN	7500.00
7	BCA III YEAR	RITU BHADOURIA	7500.00
8	BCA III YEAR	PIYUSH TIWARI	7500.00
9	MBA II YEAR	SHAILJA BHAKAR	34525.00
10	MBA II YEAR	HITENDRA SINGH	24760.00
11	MBA II YEAR	VARSHA RANA	6875.00
12	BCA II YEAR	APOORVA SHARMA	9000.00
13	BCA	ALKA SINGH	3750.00
14	MCA	CHHAYA MISHRA	3000.00
		TOTAL	199680.00

Details of Fee Waiver allowed for the year 2012-2013			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BCA	KANHIYALAL SHARMA	7500.00
2	MBA	URVASHI TIWARI	13750.00
3	BCA	MITESH SINGH GURJAR	7500.00
4	B.COM I & II SEM	VISHAL KUMAR JAIN	7500.00

5	MBA	VARSHA RANA	6875.00
6	BBA	DEEPTI SONI	7500.00
7	MBA	SHASHANK HOLANI	13750.00
8	BCA	KANHIYALAL SHARMA	7500.00
9	MBA	ARTI SHUKLA	13750.00
10	MBA I SEM	NEHA TIWARI	6875.00
11	BCA IV SEM	APOORVA SHARMA	4500.00
12	BCA	KANHIYALAL SHARMA	3750.00
13	MBA	ARTI SHUKLA	6875.00
14	MBA	URVASHI TIWARI	6875.00
15	BCA V SEM	APOORVA SHARMA	3750.00
16	BCA I SEM	PARINITA SHRIVASTAVA	16000.00
17	BBA I SEM	RENU RAJAK	4000.00
18	BBA II SEM	RENU RAJAK	4000.00
19	BCA	MITESH SINGH GURJAR	3750.00
20	MBA II SEM	NEHA TIWARI	6875.00
21	B. COM III SEM	VISHAL KUMAR JAIN	3750.00
22	BCA`	KANHIYALAL SHARMA	3750.00
23	BCA IV SEM	APOORVA SHARMA	3750.00
		TOTAL	164125.00

Details of Fee Waiver allowed for the year 2013-2014

<u>S.NO.</u>	<u>PROGRAM</u>	<u>STUDENT NAME'S</u>	<u>AMOUNT</u>
1	<u>B.COM</u>	VISHAL KUMAR JAIN	3750.00
2	BCA	DEEPTI SINGH	

32. Details on student enrichment programmes (special lectures/workshops/seminar) with external experts

- Student Skill Development Program (Sahajayoga) – September 13, 2014
- HR Club is formulated and in the start all the HR specialization students were made members of it.
- One day National HR Seminar- November 1, 2014
- Interactive session with Mr. Rajesh Tiwari, Unit Head, GCPL Malanpur has been arranged for students.
- A formal HR Club was set up where ‘Oath Ceremony’ was organized.

33. Teaching methods adopted to improve student learning

Along with regular class teaching various other methods are adopted to enhance student learning:

- An HR Quiz has been organized by the students for the students on September 26, 2014
- A **Collage Competition** was organized on 6th Sept by HR group on the topic “**Impact of external environment on HRD**”. In all 30 groups participated including more than 120 students and faculty members evaluated the collages.
- Prepared HR Module and delivered activity based lectures to sharpen student’s learning and skills for better placements

34. Participation in Institutional Social Responsibility (ISR) and Extension activities

Students have been engaged in various Institutional Social Responsibility (ISR) and Extension activities such as

- In the year 2012 students and faculty members gone for ‘Silent March’ to show protest against ‘Nirbhaya Kaand’.
- In the year a ‘Bike Rally’ was organized to create awareness and motivate public to cast their votes.
- HR Club (PeoplEarth) PIMG Organized Aashayein Event On 30.09.2015 In Prestige Collage Campus for 30 girls of Miss Hallen Killer CWSN Chhatrawas. This event was organized by the student of the HR club and the main motive of this event was to provide a platform to differently-able girls to show their talent. Student of the HR club collected donation from the students and the faculty members of the PIMG. Total Rs. 10,000 fund was collected by donation. HR club organized different competitions like dance, singing, rangoli and drawing for differently-able girls. Prizes were given to winner and runner up participants along with the ceiling fans given to Chhatrawaas coordinators.

In addition to this the Institute has a rotract club called PIMG Rotract Club which is registered with Rotary International. The Institute also has NSS Chapter. A number of activities are organized for students and faculties like seminars on important issues such as AIDS awareness, save girl child & female feticide, environmental protection, blood donation camps are also conducted in connection with the local health units and hospitals. Fund raising activities are conducted and funds so raised are donated to orphanages, old age homes, schools for underprivileged children, etc.

Seminars for students and faculty members on important issues such as AIDS awareness, female feticide, and environmental protection were also conducted. Blood donation camps had also been conducted in connection with the local health units and hospitals. Moreover, under the coordination of faculty members, student members of the Finance club in association with Rotaract Club and NSS are regularly deputed for offering services for needy ones in the society.

The Institute promotes institution neighborhood network through Holistic Center, Rotaract Club and NSS which allows faculty as well as students to pursue activities for community development. The faculty members are nominated by the Institute as Programme Officers in NSS and Faculty Coordinator for Rotaract Club. They plan activities to be undertaken for the year. The management of the institute supports these activities. The outreach programs of the college aim at society development and sensitization of the community towards social responsibilities. Thus, students and faculty members are motivated to take initiatives in community services.

The extension activities complement student academic learning by making students of environmental issues, health services, and importance of education and teaching skills. List of activities include:

S.No.	Purpose	Venue	Date
1.	मतदान जागरुकता अभियान	रैली	15.04.2014
2.	अन्तर्राष्ट्रीय पर्यावरण दिवस	रैली	05.06.2014

3.	रक्तदान शिविर आयोजन	कॉलेज कैम्पस	04.06.2014
4.	एन.एस.एस. स्थापना दिवस	वृक्षारोपण	24.09.2014
5.	अन्तर्राष्ट्रीय एड्स दिवस	रेली	01.12.2014
6.	अन्तर्राष्ट्रीय मानव अधिकार दिवस	जीवाजी विश्वविद्यालय संगोष्ठी	10.12.2014
7.	सुशासन दिवस	कॉलेज कैम्पस एवं जीवाजी विश्वविद्यालय	25.12.2014
8.	यातायात जागरुकता अभियान	कॉलेज	05.01.2015
9.	मिशन ऑफ मदर (मों)	जीवाजी विश्वविद्यालय संगोष्ठी	18.02.2015
10.	पैन कार्ड का आयोजन	कॉलेज	03.03.2015 & 04.03.2015
11.	विश्व पर्यावरण दिवस	कॉलेज	21/06/2015
12.	अंतर्राष्ट्रीय नशा निवारण दिवस	कॉलेज (संगोष्ठी)	26/06/2015
13.	संसद भवन का आयोजन (नेहरू युवा कल्याण विभाग द्वारा)	कॉलेज (संगोष्ठी)	26/08/2015
14.	गाजर घांस की कटाई	जीवाजी विश्वविद्यालय	27/08/2015

35. SWOC analysis of the department and Future plans

Strengths

1. Department has 4 faculty members who already have PhD qualification and 3 are UGC-NET qualified out of 5 and other 1 faculty member is in the process of her thesis. Most of the faculty members are also having corporate experience.
2. All the faculty members of HR department are experienced in handling key responsibilities such as organizing International Conferences, National seminar, workshops etc.
3. A PIMG HR Club has been constituted for overall development of the students. Under this many activities have already been organized by the students, for the students.
4. The club is also determined to inculcate ethical and social values and in this the students of PIMG Club have organized “Ashayein” event for differently-able girls.
5. Industrial visits for student’s exposure have also been organized time to time.
6. The special session on ‘Meditation’ for stress management has also been organized.

Weaknesses

1. The students lack HR aptitude during first two semesters so it takes time to develop them.
2. There are few organizations in the nearby area where students can be sent for practical exposure.

3. There is no add-on course for students.
4. The syllabus is designed by the University and no changes can be made so it restricts the conceptual knowledge.
5. Lack of placement opportunities in HR domain in nearby region through campus placements discourage the students to opt for the HR.

Opportunities

1. Some of the new organizations are planning to come in Gwalior so the students will have better opportunities.
2. Senior faculty members can conduct Management Development Program for the Organisation situated nearby to Gwalior region.
3. More students are now showing positive attitude for HR Field compared to previous years.
4. Institute can tie-ups with the big organisations to train their manpower in some of the specialized field.
5. Many Small and Medium Enterprises are situated in Birla Nagar Industrial Area, Ghatigaon Industrial Area, Sithouli Area, Sitapur New Industrial Area in Gwalior & Surroundings, which wanted to hire the HR Services in low cost; our students can provide it in part time to them.
6. The department will have all the faculty members PhD degree within two years.

Challenges

1. There are no corporate offices of manufacturing units so it's a big challenge for student exposure.
2. Most of the students are from nearby area and lack into diversity. Hence, it is a challenge to develop adaptability among them.
3. Since the institution is not having permanent affiliation so no projects are accepted under UGC, ICSSR etc.
4. Poor Communication Skills of Gwalior region students is a big challenge for their placements.
5. To invite Senior HR executives from the industry in Gwalior is a big problem.
6. Gwalior do not have proper air connectivity with the other metro cities in India creates problem in the industry interaction.
7. Competition from Marketing and finance field is another threat to attract the good students for HR field.

Future plans of the department

1. To introduce the programmes and courses looking to the demand of upcoming corporate like Executive MBA and PG Diploma in HRM.
2. To introduce industry sponsored program.

3. To introduce Sponsored Industry Research Projects for the students.
4. To continue organizing development programmes for the faculty members.
5. To invite Adjunct faculty from the industry.
6. To invite Expert Lecture from Senior Industry Personnel for the grooming of the students.
7. To arrange Jointly Conducting Training/Awareness Programme for Industry / Institute People.
8. To organize seminars/Symposium/ Awareness Programme for Industry/Institute People.
9. To undertake more Social Responsibility.

Evaluative Report of Marketing Management

1. Name of the Department: Management, Specilisation: Marketing Management

2. Year of establishment: Established in the year 2013

3. Names of Programmes / Courses offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., etc.)

The Department does not run its own courses. It facilitates the teaching process in the institute's courses – MBA (FT), BBA, B.Com, B.Com (Hons), MAM, BTM.

4. Interdisciplinary courses and departments involved

Papers of other discipline are also taught in courses coming under department.

S. No.	Subject	Class and Semester	Department/specilisation
1	Principles & Practices of Management	MBA(FT)- I	Marketing
2	Managerial Economics	MBA(FT)- I	Economics
3	Accounting For Managers	MBA(FT)- I	Finance
4	Business Statistics	MBA(FT)- I	Q.T.
5	Business Environment	MBA(FT)- I	Economics
6	Computer Applications in Management	MBA(FT)- I	IT
7	Communication for Management	MBA(FT)- I	General Management
8	Marketing Management	MBA(FT)- II	Marketing
9	Business Legislation	MBA(FT)- II	General Management
10	Research Methodology	MBA(FT)- II	General Management
11	Operation Research	MBA(FT)- II	Q.T.
12	Financial Management	MBA(FT)- II	Finance
13	Productions and Operations Management	MBA(FT)- II	General Management
14			
15	Human Values and Ethics	MBA(FT)- II	HR
16	Supply Chain Management	MBA(FT)- III	Marketing
17	Total Quality Management	MBA(FT)- III	Marketing
18	Entrepreneurship And Small Management	MBA(FT)- III	Entrepreneurship
19	Consumer Behavior	MBA(FT)- III	Marketing
20	Sales and Distribution Management	MBA(FT)- III	Marketing
21	Indian Financial System	MBA(FT)- III	Financial Management
22	Security Analysis Portfolio Management	MBA(FT)- III	Financial Management
23	International Marketing	MBA(FT)- III	International Business
24	International Business Environment and Foreign Exchange Economics	MBA(FT)- III	International Business

25	Strategic Management	MBA(FT)- IV	General Management
26	Information Systems Management	MBA(FT)- IV	IT
27	Retailing	MBA(FT)- IV	Marketing
28	Service Marketing	MBA(FT)- IV	Marketing
29	Project Management	MBA(FT)- IV	Financial Management
30	Strategic Tax Planning & Tax Management	MBA(FT)- IV	Financial Management
31	Export Management and Documentation	MBA(FT)- IV	International Business
32	International Logistics Management	MBA(FT)- IV	International Business
33	Rural Management	MBA(FT)- IV	Marketing
34	Insurance and Risk Management	MBA(FT)- IV	Finance
35	Principles of Management	MAM(FT)- I	General Management
36	Business Environment	MAM(FT)- I	Economics
37	Basic Accounting	MAM(FT)- I	Finance
38	Marketing Management Part-I	MAM(FT)- I	Marketing
39	Indian Management and Human Values (rote)	MAM(FT)- I	HR
40	Tally Part- I	MAM(FT)- I	IT
41	Business Communication and Computer Skills	MAM(FT)- I	IT
42	Entrepreneurship Development Program	MAM(FT)- I	Entrepreneurship
43	Cost Accounting	MAM(FT)- II	Finance
44	Business Statistics	MAM(FT)- II	Q.T.
45	Business Laws	MAM(FT)- II	General Management
46	Entrepreneurship and Small Business Management	MAM(FT)- II	Entrepreneurship
47	Indian Management and Human Values (Explanation)	MAM(FT)- II	General Management
48	Tally Part-II	MAM(FT)- II	IT
49	Project Management	MAM(FT)- II	Finance
50	Management Principles & Practices	BBA(FT)- I	General Management
51	Financial Accounting	BBA(FT)- I	Finance
52	Business Mathematics	BBA(FT)- I	Q.T.
53	Business Organisation	BBA(FT)- I	General Management
54	Business Communication	BBA(FT)- I	General Management
55	Personality Development	BBA(FT)- I	General Management
56	Managerial Economics	BBA(FT)- II	Economics
57	Business Legislation for Management	BBA(FT)- II	General Management
58	Business Statistics	BBA(FT)- II	Q.T.
59	Cost Accounting	BBA(FT)- II	Finance
60	Computer Applications	BBA(FT)- II	IT
61	Business Environment	BBA(FT)- III	Marketing

62	Company Law	BBA(FT)- III	General Management
63	Quantitative Techniques	BBA(FT)- III	Q.T.
64	Higher Accounting	BBA(FT)- III	Finance
65	Organisational Behavior	BBA(FT)- III	General Management
66	Development of Management Thought	BBA(FT)- III	General Management
67	Entrepreneurship & Small Business Management	BBA(FT)- IV	Entrepreneurship
68	Marketing Management	BBA(FT)- IV	Marketing
69	Financial Management	BBA(FT)- IV	Finance
70	Income Tax Laws and Practices	BBA(FT)- IV	Finance
71	Research Methodology	BBA(FT)- IV	General Management
72	Management Information Systems	BBA(FT)- V	IT
73	Banking Laws & Practices	BBA(FT)- V	Finance
74	Insurance Management	BBA(FT)- V	Finance
75	Advertising & Sales Management	BBA(FT)- V	Marketing
76	Marketing Research	BBA(FT)- V	Marketing
77	Consumer Behavior	BBA(FT)- V	Marketing
78	Management of Financial Institutions	BBA(FT)- V	Finance
79	Investment Management	BBA(FT)- V	Finance
80	Indian Financial Systems	BBA(FT)- V	Finance
81	Business Policy	BBA(FT)- VI	General Management
82	Operations Research	BBA(FT)- VI	Q.T.
83	Accounting for Managerial Decision	BBA(FT)- VI	Finance
84	Industrial Marketing	BBA(FT)- VI	Marketing
85	Rural & Agriculture Marketing	BBA(FT)- VI	Marketing
86	Services Marketing	BBA(FT)- VI	Marketing
87	Financial Analysis & Decision Making	BBA(FT)- VI	Finance
88	Business Taxation	BBA(FT)- VI	Finance
89	Project Planning & Management	BBA(FT)- VI	Finance

5. Annual/ semester/choice based credit system

The courses offered are following semester system

6. **Participation of the department in the courses offered by other departments** The faculties of the department teaches not only course offered by other department but also help in the development of curriculum of the other departments and is in regular touch with the other department

S.No.	Name of the course	Course	Semester	Department
1	Marketing Management	MBA	Second	
2	Consumer Behaviour	MBA	Third	
3	Sales and Distribution Management	MBA	Third	
4	Retailing	MBA	Fourth	

5	Service Marketing	MBA	Fourth	
6	International Marketing	MBA	Third	
7	International Business Environment and Foreign Exchange Economics	MBA	Third	
8	Export Management and Documentation	MBA	Fourth	
9	International Logistics Management	MBA	Fourth	
10	Rural Management	MBA	Fourth	
11	Insurance and Risk Management	MBA	Fourth	
12	Marketing Management - I	MAM	First	
13	Industrial Marketing	MAM	Fourth	
14	Rural Management	MAM	Fourth	
15	Services Marketing	MAM	Fourth	
16	Consumer Behaviour	MAM	Fifth	
17	Marketing Management	BBA	Fourth	
18	Advertising and Sales Management	BBA	Fifth	
19	Marketing Research	BBA	Fifth	
20	Consumer Behaviour	BBA	Fifth	
21	Industrial Marketing	BBA	Sixth	
22	Rural and Agricultural Marketing	BBA	Sixth	
23	Services Marketing	BBA	Sixth	
24	Principles of Marketing	B Com	Fifth	
25	International Marketing	B Com	Sixth	

7. Courses in Collaboration with other universities, industries, foreign institutions etc.

NONE

8. Details of Courses/Programmes discontinued (if any) with reasons.

NO program has been discontinued.

9. Number of teaching posts sanctioned and filled (Professors/Associate Professors/Asst. Professors)

10.

	Sanctioned	Filled
Professor	-	-
Associate Professors	-	-
Asst. Professors	NA	07

11. Faculty profile with name, qualification, designation, specialisation (D.Sc./D.Litt./ Ph.D./M.Phil., etc.)

Name	Qualification	Designation	Specialization	No. of Years of Experience
Dr. Shilpa Sankpal	PhD (Mgmt),MBA	Assistant Professor	Rural and Agricultural Marketing Consumer Behaviour	10 Yrs (Teaching)

				1.5 Yrs (Industry)
Prof. Sneha Rajput	PhD (Pursuing), MBA (IB), B. Com.	Assistant Professor	International Business, Marketing Management, International Marketing, Logistics in IB	9 Years (Teaching)
Dr. Nischay Kr Upamannyu	PhD (Mgmt), MBA, M Com, B Com	Assistant Professor	Marketing Management, Retail Mgmt, Sales and Distribution Management	7 Years (Teaching)
Prof. P K Singh	PhD (Pursuing), MBA, BE	Assistant Professor	Rural Marketing, Consumer Behaviour	4.5 Years (Teaching)
				08 Months (Industry)

Prof. Praveen Aronkar	PhD (Pursuing), B. Sc (Electronics and Computer Science), UGC NET	Assistant Professor	Marketing Management	07 Years
Prof. Abhay Dubey	MBA, BBA	Assistant Professor	Marketing Management,	1.5 Years (Teaching)
				1 Yrs (Industry)
Prof. Pranshuman Parashar	MBA, BE	Assistant Professor	Marketing Management,	1.5 Yrs (Teaching)
				2 Yrs (Industry)

12. Percentage of classes taken by temporary faculty – Programme-wise information

Programme	% age of Classes taken by Temporary Faculty
Marketing classes in different courses are 100 percent engaged by in-house faculty.	

13. Percentage of Lectures delivered and Practical classes handled by temporary faculty - Zero

14. Student Teacher Ratio

PROGRAMME	STUDENT TEACHER RATIO
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Overall	30:1
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15. Number of academic support staff (technical) and administrative staff: sanctioned and filled

	Sanctioned	Filled
Administrative	-	14
Technical Staff	-	3
Academic Support Staff	-	13

16. Faculty profile with name, qualification, designation, specialisation (D.Sc./D.Litt./ Ph.D./M.Phil., etc.)

S.No.	Name	Title of Ph.D.
1	Dr. Shilpa Sankpal (2012) PhD (Mgmt), MBA	A Study of Behavioural Consequences of Perceived Consumer Value in Retailing Sector
2	Prof. Sneha Rajput (Thesis Submitted in 2015) PhD (Mgmt), MBA (IB), UGC NET	Antecedents of Impulse Buying: A Study of Consumer Buying Behavior with respect to Trade Fairs in Indian Context
3	Prof P K Singh (Submitted in 2015) MBA, BE	Reverse Logistics in SME's: An Empirical Analysis of Value and Claiming Back Strategies in Gwalior Chambal Region
4	Dr. Nischay Kr Upamannyu PhD (Mgmt), MBA, M	Effect of Brand Extension on Brand Image in Context of Fast Moving Consumer Goods in Gwalior Region
5.	Prof. Pranshuman Parashar MBA, BE (EC)	
6.	Prof. Abhay Dubey MBA, BBA	

7.	Prof. Praveen Aronkar (Pursuing) PhD (Pursuing), B. Sc (Electronics and Computer Science), UGC NET	
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17. Number of faculty with ongoing projects from a) national b) international funding agencies and c) Total grants received. Mention names of funding agencies and grants received project-wise.

No Ongoing projects Yet

18. Departmental projects funded by DST-FIST; DBT, ICSSR, etc.; total grants received

No Ongoing projects Yet

Research Centre/ Facility Recognized by the University

In process of recognition with Jiwaji University

Publications

Currently, none of the faculty are guiding any doctoral candidates. The remaining details are as follows:

Faculty	No. of Paper in journals	No. of Paper in Conference Proceedings	Monographs	Chapter in Books	Books Edited	Books with ISBN/ISSN numbers	No. listed in Int. database	Citation Index	SNIP	SJR	Impact factor	h-index
Prof. Sneha Rajput	07	12		6		1	20	1				1
Dr. Nischay Upamannyu	2	21		5			31	4				1
Dr. Shilpa Sankpal	11	16		9	1		31	14				2
Prof. Pranshuman Parashar							04					
Prof. P K Singh		1					8					
Prof. Praveen Aronkar	2	3										
Prof. Abhay Dubey	4	12					10					

Dr. Shilpa Sankpal

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- Bhakar Shilpa, Shailja Bhakar and Abhay Dubey (2013) Impact of Brand Trust and Customer Satisfaction on Brand Loyalty, ZENITH International Journal of Business Economics & Management Research, ISSN 2249-8826, ZIJBEMR, Vol.3 (7), July(2013) Pages 265-275. Published By: Zenith International Research & Academic Foundation (ZIRAF), Internationally indexed and listed in EBSCO, USA; Cabell's Directory of Publishing Opportunities, Texas; Ulrich's Periodicals Directory, ProQuest, U.S.A.; E-ISRJC, Philippines; EZB, Germany; Open J-gate, India etc, having Copernicus value 5.09
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- Monika Mittal, Shailja Bhakar, Abhay Dubey and Arpit Goyal (2013) Effects of Job Insecurity on Job Satisfaction, Organizational Citizenship Behavior and Negative Emotions of Employees, Published in Conference proceedings of AICTE sponsored National Seminar on “FDI in Indian Retail Sector”, Indus Valley Publication Jaipur-New Delhi, 387-397, ISBN 81-88719-68-4
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- Amitabha Maheshwari , Abhay Dubey and Abhijeet saban (2013), Impact of Different Macro Variables On NSE Returns, paper published in national conference on Evolving Management Paradigm in Manufacturing and Service Sectors organized by Department of Management, IPS College of Technology and Management, Gwalior (M.P.) India during 16-17, March 2013.
- Garima Mathur, Abhay Dubey and Nagendra Kushwah(2013), Major Factors Influencing Choice Of Professional Students At Time Of purchasing laptop, paper Published in national conference on Evolving Management Paradigm in Manufacturing and Service Sectors organized by Department of Management, IPS College of Technology and Management, Gwalior (M.P.) India during 16-17, March 2013.
- Bhakar Shailja and Abhay Dubey (2012), Impact Of Product Performance And Brand Image On Customer Satisfaction developed in Fifth research methodology workshop organized by prestige institute Of management Gwalior (M.P.) India during (Sent for publication).
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- Bhakar Shailja, Abhijeet Saban , Nagendra Kushwah and Abhay Dubey (2012), Impact of Brand packaging on purchase intention Purchase Intentions of Indian Consumers, developed in fourth research methodology workshop organized by prestige institute Of management Gwalior (M.P.) India during(sent for Publication)

20. Areas of consultancy and income generated :

Training:

S.No	Topic	Organization	Date & Income Generated
1	for opening new ITI's , Quality Council of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.	Manasa Private ITI	3 DAYS, 2012
	for opening new ITI's , Quality Council	govt for MP	08.04.2014(Rs

	of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.	Employee	
	for opening new ITI's , Quality Council of India, Auditing, credential for approval of National Accreditation Board of Education and Training, Quality Council of India, NewDelhi.		50,000/)

21. Faculty as Members

Faculty Name	National Committees	International Committees	Editorial Board
Dr. Shilpa Sankpal	NA	NA	Journal of Advanced Research in Operational and Marketing Management
Prof. Sneha Rajput	NA	NA	NA
Dr. N K Upamannu	NA	NA	Journal of Advanced Research in Operational and Marketing Management
Prof. Praveen Aronkar	NA	NA	NA
Prof. Abhay Dubey	Jan Sewa Mishan, Varishtha Nagarik Sewa Sansthan	Rotary International	NA
Prof. Pranshuman Parashar	NA	NA	NA
Prof. P K Singh	NA	NA	NA

2015 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	BBA	Divya Parmar D/o Kamal Singh Parmar	72.79	Akash Bhadoria S/o Bir Singh Bhadoria	72.68

22. Student Projects:

- Percentage to Students who have done in-house projects including inter departmental programme – Hundred percent of Semester III MBA students are engaged in Major Research Projects
- Percentage of students placed for projects in organizations outside the

institution – Hundred Percent Students undergo Summer Training or some other form of on job training.

23. Awards / recognitions received at the national and international level by

2014 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	MBA	Archana Yadav D/o Satyendra Kumar	78.61	Neetu Singh Parmar D/o Sanjay Singh Parmar	78.19
2	BBA	Anupama Yadav D/o Dasrath Singh	76.68	Parul Tomar D/o Shivraj Tomar	76
2013 Pass out					
S.N.	Class	Gold Medal	Per.	Silver Medal	Per.
1	MBA	Apoorva Garg D/o Rakesh Garg	77.81	Sakti Agrawal D/o Ghanshyam Agrawal	76.63
2	BBA	Priya Mundra D/o P.K. Mundra	78.21	Priyanka Tiwari	75.94

Achievements of students in co-curricular, extracurricular activities and cultural activities at different levels: University / State / Zonal / National / International, etc.

Sr.N.	Institute / Organisation name	Events/ Activities	Date	No. of Students	Class/Semester	Results
1	Madhya Pradesh State Tourism Development Corporation Ltd.	Tourism Quiz	16th-18th sept. 2015	10	MBA 3rd & 1st Semester	Reached upto Semifinals
2	Indian Police Services	Police Kala Mahotsav	18th-20th sept. 2015	2	B.Com (Honours) 1st sem.	Participated

Sports Achievements

S.No.	Games/Sport Activities	Name(s) of Student	Prize /Award won	Selections
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2012-2013				
1	Badminton (Men)	Abhinav Shrivastava	Championship in Inter College Competition	selected in University Team
		Prakhar Bhadoliya		selected in University Team
		Pushpraj Kaidil		
	Ajit Kaishana			
	Badminton (Women)	Rishita Sengar		Selected in University Team
2	Table Tennis Tournament	Anuj Jain	Runnerup in Inter College Competition	selected in University Team
		Praveen Negi		Selected in State Team
		Ajay Singh		Selected in State Team
		Brajraj Yadav		
3	Lawn Tennis	Mayank		selected in University Team
2013-2014				
4	Table Tennis	Praveen Negi	Inter College Champions	selected in University Team
		Brajraj Yadav		selected in University Team
		Ravi Shankar Pandey		selected in University Team
		Somit Jain		Selected in Division Team
5	Chess	Akshay Mishra		Selected in Division Team
6	Football	Jayesh Negi		Selected in Division Team
		Ajay Singh Jadon		Selected in Division Team
7	Badminton	Abhinav Shrivastava		selected in University Team
8	Badminton (W)	Rishita Sengar	Inter College Champions	selected in University Team
		Poorva Chauhan		
		Ruchi Yadav		
		Mahima Yadav		
9	Lawn Tennis	Mayank		selected in University Team
2014-2015				
10	Table Tennis	Praveen Negi		selected in University Team

		Brajraj Yadav		selected in University Team
11	Chess	Prashant Kushwah		Selected in Division Team
12	Football	Frenu Mathew		Selected in Division Team
13	Athletics (Hammer)	Bhanu Pratap Singh Gurjar	Silver Medal	
14	(400 M)	Ranjan Singh Yadav	Silver Medal	
15	(4*100 m Relay Race)	Himanshu		
		Ranjan Singh Yadav		
		Dhruv Raj		
		Arjun Singh Bhadouria	Silver Medal	
16	Badminton	Abhinav Shrivastava		selected in University Team
17	Badminton (W)	Rashmi Sharma		Selected in Division Team
		Mahima Yadav		Selected in Division Team
18	Basketball	Yogendra Singh Bhadoria		
19	Rifle Shooting	Shailendra Singh Rathore		selected in University Team
2015-2016				
20	Table Tennis	Inderjeet Singh Sengar	Inter College Runner Up	
		Rahul Singh		
		Mridul Tripathi		
		Sharaj Sharma		Selected in Division Team
		Shirish Gupta		
21	Badminton	Rashmi Sharma	Inter College Runner Up	Selected in Division Team
		Mahima Yadav		Selected in Division Team
		Archana Chaturvedi		
		Ashu Rajput		
		Pranav Dixit		Selected in Division Team
22	Basketball (M)	Yogendra Singh Bhadoria	Inter College Champions	selected in University Team
		Jayant Sharma		Selected in Division Team
		Mukul Rathore		selected in University Team
		Azhar Razar Siddiqui		Selected in Division Team

		Nand Kishore		
		Sumit Sharma		
		Abhishek Singh Chauhan		
		Anuj Singh Rajawat		
23	Badminton	Lovee Khandelwal		selected in University Team
24	Athletics (4*400 Relay Race)	Jayesh Negi	Bronze Medal	
		Arjoon Singh Bhadouria		
		Himanshu Thakur		
		Dhruv Bhadouriya		
25	(4*100m)	Jayesh Negi	Gold Medal	
		Ranjan Singh Yadav		Selected in Division Team
		Arjoon Singh Bhadouria		
		Raghuraj Singh		
26	(110 hurdle)	Arjoon Singh Bhadouria	Gold Medal	selected in University Team
27	(200 m)	Akansha Sharma	Bronze Medal	
28	(100 m)	Akansha Sharma	Bronze Medal	
		Shubhangi Pathak	Silver Medal	
29	(Discuss Throw)	Anuj Singh	Silver Medal	
30	(Jebbling Throw)	Anuj Singh	Silver Medal	
31	High Jump	Ranjan Singh Yadav	Gold Medal	
32	Volleyball	Rahul Chauhan		selected in University Team

Awards Received by Faculty

- First Prize in National Level Story Writing Competition on WorldofMoms (a site by Firstcry.com) in December 2015 for Dr. Shilpa Sankpal
- Best Paper Award in Seminar on Changing Scenario of Global Management, International Business and IT, Organized by School of Commerce and Business Studies, Jiwaji University, Oct-Nov, 2015 for Prof. Sneha Rajput
- Best Paper Award in Fourth National Conference on Emerging Dimensions in Management and IT in BVM College of Management Education, Gwalior in Feb 2015 for Dr. N K Upamannyu.
- Best Paper Award in National Conference on Ethics and Ethos in Management in Pacific University and Research Centre, Udaipur in July 2013 for Dr. N K Upamannyu.
- Best Paper Award National Conference in March 2013 in Abhinav Institute of Technology and Management, Mumbai for Dr. N K Upamannyu

24. List of Eminent Academicians and Scientists /Visitors

2014 EML

S.N O.	NAME OF THE SPEAKER	ORGANIZATION	DESIGNATION	DATE OF EML	
4	Radhey Shyam Rathi	Rotary International	District Governer	11.02.2014	Gwalior
5	Jeanette Troup	Historic Garden Society of Australia	President	12.02.2014	Maryborough
6	Sandy Troup	Sheep Meat Council of Australia,	Vice President	12.02.2014	Maryborough
7	Karen McCarthy	Aquabox	District Representative	13.02.2014	Ballarat
8	Kerrie Ohlsen	Video Hiring Business	Director	13.02.2014	Maryborough
9	Anthony Ohlson	Video Hiring Business	Director	14.02.2014	Maryborough
10	Anne Adams	Vibrant Tourist Industry	Managing Director	14.02.2014	Warrnambool
11	Thea Allan	University of Tasmania	Professor	17.03.2014	Central Victoria
12	Terry Allan	Australian Farm Management Society	President	19.03.2014	Central Victoria
13	Colin Puls	C Puls & Co	Director	21.03.2014	Warrnambool
14	Loloma Puls	Deakin, University,	Professor	27.03.2014	Warrnambool
15	Ian Pitt	Central Highlands Water Board	President	07.04.2014	Beaufort
16	Kathie Pitt	Tracking Club Victoria	Director	13.04.2014	Beaufort
17	Shishir Jain	Applied Mobile Research	HR manager	07.05.2014	Indore
18	Shishir Jain	Nurturing Professionals	President	07.05.2014	Indore
19	Dr. K.B. Thakur	Prestige Education Society	Senior Advisor	08.05.2014	Indore
20	Ms. Rekha Kaul	Quality Council Of India	President	20.05.2014	Delhi
21	Lt. Col V. K. Sharmaji	Amity University	Vice Chancellor	27.04.2014	Gwalior
22	Mr Suresh Kalra	Agro Solvent	Managing Director	25.04.2014	Gwalior
23	Mr. Rahul Kapahi	Punjilloyd	Plant Head	25.04.2014	Gwalior

24	Mr. Darpan Dixit	TIME Institute	Director	16.05.2014	Gwalior
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2013 EML

S.N O.	Name of the Speaker	Organization	Position	Date of EML
1	Mr. Akash Gupta	Live Tips	Branch Manager	01.03.2013
2	Mr. Akash Gupta	Live Tips	HR Manager	01.03.2013
3	Mr. Santosh Pathak	SRF	Plant Head	01.09.2014
4	Mr. Rajan Gulati	Policy Bazaar	HR Manager	03.07.2013
5	Mr. Amit Patsaria	Muthoot Fincorp	Branch Manager	03.09.2013
6	Mr. Sumit Sharma	Genpact	Senior HR	04.01.2013
7	Mr. Sumeet Sharma	Genpact	HR Manager	04.01.2013
8	Ms. Kanupriya Mishra	Tele Performance	HR Manager	04.05.2013
9	Ms. Vandana Verma	Trifid Research P. Ltd	HR Manager	06.05.2013
10	Mr. Akhil Kumar	Winners Group	HR Manager	06.05.2013
11	Mr. Mohit Kumar	HDFC Life	Area manager	07.03.2013
12	Mr. Pragati Gopta	HDFC Life	HR Manager	07.03.2013
13	Mr. Pradeep	HDFC Life	Cluster Manager	08.03.2013
14	Mr. Ashish Agrawal	ICICI Bank	HR Manager	08.05.2013
15	Mr. Shailesh Dubey	Royal Division	HR Manager	08.05.2013
16	Ms. Ambika Trivedi	Country Club	HR Manager	09.04.2013
17	Ms. Neha Sharma	ESS India Ltd.	HR Manager	09.05.2013
18	Mr. Padmanava Das	Aditya Trading Solutions	HR Manager	09.07.2013
19	Mr. Vipin Sahani	Natonal Accredation for Schools	President	09.10.2013
20	Mr. Santosh Goad	PNB Met Life	HR Manager	10.06.2013
21	Mr. Brijesh	Future General Insurance	HR Manager	11.05.2013
22	Mr. Piyush Pandey		Senior HR Excecutive	11.11.2013
23	Mr. Jeet		Career Consultant	13.03.2013
24	Mr. Jeet Sharma	HDFC Bank	HR Manager	13.03.2013
25	MR. Pramod Joshi	MSME	General Manager	13.04.2013
26	Ms. Monika Shahi	Capital Booster	HR Manager	13.07.2013
27	MR. Rohit Kumar	India Mart	Senior HR	14.01.2013
28	Mr. Sourabh Sharma	Vodafone	HR Manager	15.02.2013
29	Mr. Sharma	Genesis Ford Limited	Zonal HR	16.02.2013
30	Mr. Krishan Sanghi	Vodafone	HR Head	16.02.2013
31	Mr. Mahesh	ICICI Bank	Branch Manager	16.03.2013
32	Ms. Vinita Singh	ICICI	HR Manager	16.03.2013
33	Mr. Gaurav Bairagi	Bonanza	HR Manager	19.07.2013

34	Mr. S.N. Bohare	Punj Ilyod	HR Manager	19.09.2013
35	Mr. Rahul Kapahi	Punj Ilyod	Plant Head	19.11.2013
36	Mr. R.K.Sahu	HRDC	HR Manager	20.04.2013
37	Mr. Uday Gupta	SRG Aluminum	HR Manager	20.04.2013
38	Mr. Sunil Bhalla	Biogen Bio care	Managing Director	20.04.2013
39	Mr. Saurabh Dubey	MSME	IGTR	20.04.2013
40	Ms. Tani Gaur	Human Capital	HR Manager	20.07.2013
41	Mr. Piyush Pandey	CEMTEK	Senior Manager	21.04.2013
42	Ms. Neelam Shrivastava	Adecco	HR Manager	21.06.2013
43	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	21.09.2013
44	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	21.11.2013
45	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	22.04.2013
46	Mr. Naresh Babu Deevi	Husy's	HR Manager	23.02.2013
47	Mr. Manish Singh	Call Mart	HR Manager	23.03.2013
48	Mr. sanjeev Bhatnagar	Kurl-on	HR Manager	23.04.2013
49	Ms. Arti Khosla	Allied Boston	Excecutive	23.10.2013
50	Mr. Philip Islaac	MPS. Network	HR Manager	24.01.2013
51	MR. Abhishekh Kumar	MPS Technologies	Senior HR	24.01.2014
52	Mr. Kumar	ING Vasaya	Branch Manager	24.03.2014
53	Mr. Rajesh Tiwari		Manager HR	24.04.2013
54	Mr. Navpreet Singh	India Mart	HR Manager	25.01.2013
55	Mr. Pavitra Dubey	AXIS Bank	HR Manager	25.07.2013
56	Mr. IKYA	ITC	HR Manager	26.01.2013
57	Mr. Aditya Kalra	99 acres.com	HR	26.02.2013
58	Mr. Aditya Kalra	99 Acres	HR Manager	26.02.2013
59	Mr. Shailendra Kumar	Vodafone	Area Sales Manager	27.01.2013
60	Mr. Rajpal Singh Rajput	ICICI Bank	HR Manager	28.06.2013
61	Ms. Sonali Kochar	Vardhmaan	HR Manager	29.07.2013
62	Mr. Avinash Mishra	Godrej	HR Manager	29.09.2013
63	Mr. Suresh Kalra	Agro Solvent	Managing Director	29.09.2013
64	Prof. Deepali Singh	IIITM	Professor	29.09.2013
65	Ms. Monika Shahi	Capital Booster	HR Manager	30.06.2013
66	Mr. C.K. Singh	Marvel Vinyls	General Manager	30.09.2013
67	Mr. Rakesh Kumar	Crompton Greaves	Unit Head	31.09.2013
68	Mr. Ajay Shrivastava	Hindalco	Ex-Plant Head	26.10.2013
69	Mr. Rajesh Chandra	Godrej	Associate V.P.	26.10.2013
70	Mr. Sunil Shukla	Dainik Bhaskar	Chief Editor	26.10.2013
71	Mr. Rakesh Kumar	Crompton Greaves	Plant Head	28.10.2013

72	Mr. Vinay Lambay	TEVA	Sr. Director HR	28.10.2013
73	Mr. Rajeev Goyal	E-BIZ Technology	Director	26.10.2013
74	Mr. Prateek Kumar	EDU Comp	Senior Marketing Excecutive	26.10.2013
75	Mr. Kulmeet Singh	Windsor Hills	Marketing Manager	26.10.2013
76	Mr. Abhay Deep Sharma	Dainik Bhaskar	Marketing Excecutive	27.10.2013
77	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	27.10.2013
78	Mr. Ankur Khandelwal	Religare	Branch Manager	27.10.2013
79	Mr. Mahendra Maheshwari	Sharekhan	Branch Manager	28.10.2013
80	Mr. Rajeev Jain	Rishu Stone Industries	Managing Director	28.10.2013
81	Mr. Rajeev Sharma	Dainik Bhaskar	Marketing Excecutive	28.10.2013

25. Seminars/Conferences/Workshops Organized and the Source of Funding

- Sixth National Research Methodology Workshop, August 21-24, 2014
- Twelfth National Case Writing Workshop, April 26-28, 2013
- First National Marketing Seminar on Marketing on Sustainable Competitive Advantage through Intergrated Marketing Approach on September 12, 2015.

26. Student Profile Course Wise

PRESTIGE INSTITUTE OF MANAGEMENT, GWALIOR												
	2010-13											
	I		II		III		IV		V		VI	
	Appeard	passout	appeared	passout	appeared	Passout	appeared	passout	appeared	passout	Appeard	pas
MBA	180	171	171	170	170	165	165	161	NA	NA	NA	NA
BBA	163	162	162	140	140	132	119	119	119	114	114	112
	2013-16											
	I		II		III		IV		V		VI	
	Appeard	passout	appeared	passout	appeared	Passout	appeared	passout	appeared	passout	Appeard	pas
MBA	300	286	286	273	273	RA	RA	RA	RA	RA	RA	RA
BBA	133	130	127	115	115	RA	RA	RA	RA	RA	RA	RA

27. Diversity of Students

2013-14					
S.N.	Course Name	MP Students	Other State	students from abroad	Total Students
1	MBA	272	28	0	300
2	BBA	134	6	0	140

2013-14					
S.N.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	90.67	9.33	0	100
2	BBA	95.71	4.29	0	100

2014-15					
S.N.	Course Name	MP Students	Other State	students from abroad	Total Students
1	MBA	247	26	0	273
2	BBA	116	14	0	130

2014-15					
S.N.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	90.48	9.52	0	100
2	BBA	89.23	10.77	0	100

2015-16					
S.N.	Course Name	MP Students	Other State	students from abroad	Total Students
1	MBA	274	26	0	300
2	BBA	150	13	0	163

2015-16					
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S.N.	Name of the Course	% of students from the College (MP)	% of students from the Other State	% of students from abroad	% Total Students
1	MBA	91.33	8.67	0	100
2	BBA	92.02	7.98	0	100

28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil Services, Defence Services

Several students have cleared different exams. Amardeep Sharma and Virendra Dahayat have cleared appropriate exams and are now serving the Police Force in Different capacity. Mayank Singhal has cleared NET in past.

29 Student Progression

Student progression against % enrolled	Against % Enrolled
UG to PG	60%
PG to M.Phil.	
PG to Ph.D.	5%
Ph.D. to Post-Doctoral	
Employed	
Campus selection	(*List given below)
Other than campus recruitment	
Entrepreneurship/Self-employment	

Placement Summary for Last Five Years - MBA

Batch	No. of Registered Candidates	Placed Students	No. of Organizations Visited	Highets Package(LPA)	Avg. Package (LPA)
2013-15	263	247	58	8.25 Lakhs	3.42 Lakhs
2012-14	273	246	62	8.00 Lakhs	3.43 Lakhs
2011-13	282	257	56	7.55 Lakhs	3.39 Lakhs
2010-12	165	155	40	8.00 Lakhs	3.50 Lakhs
2009-11	72	65	40	6.63 Lakhs	3.42 Lakhs

Employed Students Data

Batch	Course	No. of Registered Candidates	Placed Students	No. of Organizations Visited	Highets Package(LPA)	Avg. Package (LPA)
2012-	BBA	62	54	24	3.54	2.1

2015						
	BCA	48	39	16	2.4	1.8
	B.com	43	29	24	2.28	2.1
2011-2014	BBA	70	56	18	3	2.2
	BCA	50	40	14	2.4	1.8
	B.com	10	7	18	2.8	2.2
2010-2013	BBA	90	63	14	2.4	1.8
	BCA	45	35	12	2.4	1.8

30 Infrastructural Facility

a) **Library:** Well equipped library with books

1	Total seating capacity	90
2	Total area of the library (in Sq. Mts.)	295 Square Meter
3	Working hours (on working days, on holidays, before examination days, during examination days, during vacation)	
	Working Days	9 Hrs (9.00 A.M to 6.00 P.M.)
	On Holidays (During Examination)	9 Hrs (9.00 A.M to 6.00 P.M.)
	During Vacation	9 Hrs (9.00 A.M to 6.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	cost	No.	Cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	cost	No.	cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00

CDs/DVDs	64		246
OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0		
Electronic Resource Management package for e-journals	Proquest, J-Gate Database		
federate searching tools to search articles in multiple databases	Proquest, J-Gate Database		
Library Website	Integrated website is maintained through with library related information can be accessed by the students		
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.		
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.		
Total number of computers for public access	10		
Total numbers of printers for public access	01		
Internet band width/ speed	20 mbps		
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.		
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the same have been kept in separate shelves for easy access by the students and faculty members.		
Participation in Resource sharing networks/consortia (like Inlibnet)	DELNET		

b) **Internet Facilities:** Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) **Class rooms with ICT facility:** All the classrooms are having well equipped with the facility of Multi Media Projector (MMP) along with Green boards for class conduction. Moreover, faculty members have been provided laptops and most of the syllabus is taught with the help of Laptop and MMP.

d) Laboratories:

S.No.	Dept/Lab	Make Configuration	No. Of Systems
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
9	Faculty Cabin	Laptop: Acer, Dell, Toshiba, Fujitsu 94, Toshiba , fujitsu	37
10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37
11	Lab 6	HP Xeon server/16GB RAM/1 TB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing Terminals	40

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0,MS-Office 2007 ,Quattro Pro 5.0, Word Star 7.0 ,Coral Draw 9,Norton Commander 5,TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD,VB.NET PRO,SPSS 14.0,SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

31. Number of students receiving financial assistance from college, University, Government or other agencies.

A number of OBC/SC/ST students receive scholarships from Government and financial assistance for poor students is also provided by the by the Prestige Education Society. The Institute has given educational assistance in form of fee waiver to twenty one students this year of Rs. 110750/- this year to the students. The Institute has MOU with Punjab National Bank and Central Bank of India for providing education loan to the students. The Institute also helps students avail government scholarship. List of students received student scholarship from the Institute.

Details of Fee Waiver allowed for the year 2010-2011			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	MBA I SEM	VARSHA RANA	13700.00
2	BCA II SEM	ALKA SINGH	7875.00
3	BBA I SEM	PINKIRAM DHAKAD	5000.00
4	BBA III SEM	PRASANN JAIN	15000.00
5	BBA V SEM	POOJA JAIN	26400.00
6	BBA V SEM	ASHUTOSH MANGAL	8570.00
7	BCA III SEM	PIYUSH TIWARI	15750.00
8	BCA I SEM	RITU BHADAURIA	15000.00

Details of Fee Waiver allowed for the year 2011-2012			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BCA II YEAR	PIYUSH TIWARI	15750.00
2	BCA III YEAR	GURNAM SINGH PARIHAR	7820.00
3	BBA II YAEAR	NEERAJ BAGHEL	26200.00
4	BCA II YEAR	APOORVA SHARMA	18000.00
5	MBA II YEAR	HITENDRA SINGH	27500.00
6	BBA III YEAR	PRASSAN JAIN	7500.00
7	BCA III YEAR	RITU BHADOURIA	7500.00
8	BCA III YEAR	PIYUSH TIWARI	7500.00
9	MBA II YEAR	SHAILJA BHAKAR	34525.00
10	MBA II YEAR	HITENDRA SINGH	24760.00
11	MBA II YEAR	VARSHA RANA	6875.00
12	BCA II YEAR	APOORVA SHARMA	9000.00
13	BCA	ALKA SINGH	3750.00

14	MCA	CHHAYA MISHRA	3000.00
		TOTAL	199680.00

Details of Fee Waiver allowed for the year 2012-2013			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	BCA	KANHIYALAL SHARMA	7500.00
2	MBA	URVASHI TIWARI	13750.00
3	BCA	MITESH SINGH GURJAR	7500.00
4	<u>B.COM</u> I & II SEM	VISHAL KUMAR JAIN	7500.00
5	MBA	VARSHA RANA	6875.00
6	BBA	DEEPTI SONI	7500.00
7	MBA	SHASHANK HOLANI	13750.00
8	BCA	KANHIYALAL SHARMA	7500.00
9	MBA	ARTI SHUKLA	13750.00
10	MBA I SEM	NEHA TIWARI	6875.00
11	BCA IV SEM	APOORVA SHARMA	4500.00
12	BCA	KANHIYALAL SHARMA	3750.00
13	MBA	ARTI SHUKLA	6875.00
14	MBA	URVASHI TIWARI	6875.00
15	BCA V SEM	APOORVA SHARMA	3750.00
16	BCA I SEM	PARINITA SHRIVASTAVA	16000.00
17	BBA I SEM	RENU RAJAK	4000.00
18	BBA II SEM	RENU RAJAK	4000.00
19	BCA	MITESH SINGH GURJAR	3750.00
20	MBA II SEM	NEHA TIWARI	6875.00
21	B. COM III SEM	VISHAL KUMAR JAIN	3750.00
22	BCA`	KANHIYALAL SHARMA	3750.00
23	BCA IV SEM	APOORVA SHARMA	3750.00
		TOTAL	164125.00

Details of Fee Waiver allowed for the year 2013-2014			
S.NO.	PROGRAM	STUDENT NAME'S	AMOUNT
1	<u>B.COM</u>	VISHAL KUMAR JAIN	3750.00
2	BCA	DEEPTI SINGH	

32. Details of Student Enrichment Programmes (Special Lectures/Workshops/Seminar) with External Experts

EML by Mr. Vivek Kumar Chaturvedi, August 29, 2014

Marketing Club was formulated and is under the captainship of Dr. N K Upamannyu and membership drive is on.

One day Marketing Seminar was held on September 12, 2015.

33. Teaching Methods Adopted to Improve Student Learning

Specifically for Pre-Placement Purpose, a Marketing Module was developed and delivered to MBA III students in 2015.

A marketing club event focused on logo/punchline etc was held in November 2015, and winners were declared.

All the courses use lecture method for teaching compulsorily. The other methods of learning experience given to students through case study method, role plays, seminar and presentation, news paper subscriptions, learning from movie, practical exposure through different workshops, and special extra mural lectures along with regular classroom interactions.

34. Participation in Institutional Social Responsibility and Extension Activities

- In the year 2012 students and faculty members took part in a 'Silent March' to show protest against 'Nirbhaya Kaand'.

In addition to this the Institute has a rotaract club called PIMG Rotract Club which is registered with Rotary International. The Institute also has NSS Chapter. A number of activities are organized for students and faculties like seminars on important issues such as AIDS awareness, save girl child & female feticide, environmental protection, blood donation camps are also conducted in connection with the local health units and hospitals. Fund raising activities are conducted and funds so raised are donated to orphanages, old age homes, schools for underprivileged children, etc.

Seminars for students and faculty members on important issues such as AIDS awareness, female feticide, and environmental protection were also conducted. Blood donation camps had also been conducted in connection with the local health units and hospitals. Moreover, under the coordination of faculty members, student members of the Finance club in association with Rotaract Club and NSS are regularly deputed for offering services for needy ones in the society.

The Institute promotes institution neighborhood network through Rotaract Club and NSS which allows faculty as well as students to pursue activities for community development.

The faculty members are nominated by the Institute as Programme Officers in NSS and Faculty Coordinator for Rotaract Club. They plan activities to be undertaken for the year. The management of the institute supports these activities. The outreach programs of the college aim at society development and sensitization of the community towards social responsibilities. Thus, students and faculty members are motivated to take initiatives in community services.

NSS Achievement

S.No.	Purpose	Venue	Date
1.	मतदान जागरुकता अभियान	रैली	15.04.2014
2.	अन्तराष्ट्रीय पर्यावरण दिवस	रैली	05.06.2014
3.	रक्तदान शिविर आयोजन	कॉलेज कैम्पस	04.06.2014
4.	एन.एस.एस. स्थापना दिवस	वृक्षारोपण	24.09.2014
5.	अन्तराष्ट्रीय एड्स दिवस	रैली	01.12.2014
6.	अन्तराष्ट्रीय मानव अधिकार दिवस	जीवाजी विश्वविद्यालय संगोष्ठी	10.12.2014
7.	सुशासन दिवस	कॉलेज कैम्पस एवं जीवाजी विश्वविद्यालय	25.12.2014
8.	यातायात जागरुकता अभियान	कॉलेज	05.01.2015
9.	मिशन ऑफ मदर (मौ)	जीवाजी विश्वविद्यालय संगोष्ठी	18.02.2015
10.	पैन कार्ड का आयोजन	कॉलेज	03.03.2015 & 04.03.2015
11.	विश्व पर्यावरण दिवस	कॉलेज	21/06/2015
12.	अंतराष्ट्रीय नशा निवारण दिवस	कॉलेज (संगोष्ठी)	26/06/2015
13.	संसद भवन का आयोजन (नेहरू युवा कल्याण विभाग द्वारा)	कॉलेज (संगोष्ठी)	26/08/2015
14.	गाजर घांस की कटाई	जीवाजी विश्वविद्यालय	27/08/2015

A detail of activities conducted by Rotaract Club are as follows :

Foundation Day: On the occasion of Foundation day of Rotaract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.

Blood Donation: On 12 May 2014 Rotaract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

Book Donation Drive: Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the

institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.

Drawing Mela: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Voter's Awareness Rally: Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Illayaraja was the Chief Guest on the occasion.

PRAYAS: Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as **PRAYAS** in which they have collected woolen clothes from the locality and distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes.

Swachhata Abhiyaan: Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO's in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway Station on 04.02.2015 . In every week members put their efforts to make our railway station clean In the same segment we are also organizing the seminars and rally's to create the awareness for Clean India campaign.

35. SWOC of the Department and Future Plans

Strengths

- Most of the faculty are either PhD holders or are in the process of finalizing their thesis
- Faculty Members are actively going to other institutions and participating in

academic/research activities.

- Wide variety of electives.

Weakness

- Lack of effective communication skill of Students those coming from rural background
- Students coming from small cities and rural areas do not have basic idea of market trends and scope of various marketing disciplines
- Lack of awareness among students for specialized course in association with industry and top B-schools of world.

Opportunities

- Two years down the line maximum faculty in the department will be Ph.D qualified.
- Research orientation will increase with the increase in no. of Ph.D. holders.
- With the increase in experience faculty members, the quality in teaching and delivery will enhance.
- Research Grant can be applied for.
- New courses with specific specialization can be started

Challenges

- Department needs to explore possibilities for more meaningful exchange and possibilities.
- Addition of further interactive challenges for students within pressures of university system.
- Market is becoming (challenge) complex and deciding factor for all types of • Institute is rated Top B school in central region and has to continuously strive for retaining the winning position.

Future plans of the department.

Improvement and Strengthening the activities of Marketing Club

Exploring short Sales Certifications

Evaluative Report of General Management
PART – A
Masters in Applied Management (MAM)

1. Name of the Department: Management, Specilization: General Management (PART A-MAM,)

2. Year of Establishment: Established in 2013

3. Names of Programmes / Courses offered (UG, PG, Integrated etc.)-PART A

The MAM course is divided into three stages BM, BAM, MAM out of which BM and BAM are UG Course and MAM is a PG Course.

4. Names of the subjects taught and Interdisciplinary courses and the departments/units involved

The details of the subjects taught and interdisciplinary courses and departments involved are as follows:

S.N o.	Name of the course	Course	Semester	Department
1	Principles of Management	MAM	I Sem	Applied Management
2	Business Environment	MAM	I Sem	Applied Management
3	Basic Accounting	MAM	I Sem	Applied Management
4	Marketing Management Part I	MAM	I Sem	Applied Management
5	Indian Management and Human Values (Roles)	MAM	I Sem	Applied Management
6	Tally Part I	MAM	I Sem	Applied Management
7	Business Communication and Computer Skills	MAM	I Sem	Applied Management
8	Entrepreneurship Development Program	MAM	I Sem	Applied Management
9	Cost Accounting	MAM	II Sem	Applied Management
10	Business Statistics	MAM	II Sem	Applied Management
11	Business Law	MAM	II Sem	Applied Management
12	Entrepreneurship and Small Business Management	MAM	II Sem	Applied Management
13	Indian Management and Human Values (Explanation)	MAM	II Sem	Applied Management
14	Tally Part II	MAM	II Sem	Applied Management
15	Project Management	MAM	II Sem	Applied Management
16	Skill Development Part I	MAM	II Sem	Applied Management
17	Company Law	MAM	III Sem	Applied Management

18	Organizational Behavior	MAM	III Sem	Applied Management
19	Higher Accounting	MAM	III Sem	Applied Management
20	Research Methodology	MAM	III Sem	Applied Management
21	Winter Project: Establishment of Business Enterprise	MAM	III Sem	Applied Management
22	Skill Development II	MAM	III Sem	Applied Management
23	Project: Financing from banks for inception of business enterprise	MAM	III Sem	Applied Management
24	Bhartiya sanskriti ke tatva	MAM	III Sem	Applied Management
25	Industrial Marketing	MAM	IV Sem	Applied Management
26	Rural Management	MAM	IV Sem	Applied Management
27	Income Tax Laws and Practices	MAM	IV Sem	Applied Management
28	Service Marketing	MAM	IV Sem	Applied Management
29	Chanakyaneeeti	MAM	IV Sem	Applied Management
30	Industrial Tour Report	MAM	IV Sem	Applied Management
31	Event Management	MAM	IV Sem	Applied Management
32	Personality Development	MAM	IV Sem	Applied Management
33	Managerial Economics	MAM	V Sem	Applied Management
34	Human Resource Management	MAM	V Sem	Applied Management
35	Business taxation	MAM	V Sem	Applied Management
36	Consumer Behavior	MAM	V Sem	Applied Management
37	Neetishataka	MAM	V Sem	Applied Management
38	Industrial Laws	MAM	V Sem	Applied Management
39	Project Planning (Dissertation)	MAM	V Sem	Applied Management
40	Business Policy	MAM	VI Sem	Applied Management
41	Operations Research	MAM	VI Sem	Applied Management
42	Management of Financial Institution	MAM	VI Sem	Applied Management
43	Social Security and Welfare	MAM	VI Sem	Applied Management
44	Chanakya Arthshastra	MAM	VI Sem	Applied Management
45	Advertising Management	MAM	VI Sem	Applied Management
46	Winter Training Report and Viva Voice	MAM	VI Sem	Applied Management

5. Annual/ semester/choice based credit system (programme wise)

The course follows semester system divided into 10 semesters

6. Participation of the department in the courses offered by other departments

The courses taught in other department are given below:

S.No.	Name of the course	Course	Semester	Department
1.	Principles of Management	MBA	I Sem	Management
2.	Business Environment	MBA	I Sem	Management
3.	Basic Accounting	BTM	I Sem	Tourism
4.	Marketing Management Part I	MBA	II Sem	Management
5.	Business Communication and Computer Skills	MBA	I Sem	Management
6.	Entrepreneurship Development Program	MBA	III Sem	Management
7.	Business Statistics	MBA	I Sem	Management
8.	Entrepreneurship and Small Business Management	MBA	III Sem	Management
9.	Project Management	MBA	IV Sem	Management
10.	Company Law	BBA	III Sem	Management
11.	Business Law	B Com	I Sem	Commerce
12.	Organizational Behavior	MBA	I Sem	Management
13.	Higher Accounting	BBA	III Sem	Management
14.	Research Methodology	MBA	II Sem	Management
15.	Industrial Marketing	MBA	IV Sem	Management
16.	Income Tax Laws and Practices	B Com	V Sem	Commerce
17.	Service Marketing	MBA	IV Sem	Management
18.	Managerial Economics	MBA	I Sem	Management
19.	Human Resource Management	MBA	II Sem	Management
20.	Consumer Behavior	MBA	III Sem	Management
21.	Industrial Laws	MBA	II Sem	Management
22.	Business Policy	MBA	II Sem	Management
23.	Operations Research	MBA	II Sem	Management
24.	Management of Financial Institution	BBA	V Sem	Management
25.	Advertising Management	BBA	V Sem	Management

7. Courses in collaboration with other universities, industries, foreign institutions, etc.

NA

8. Details of courses/programmes discontinued (if any) with reasons

NIL

9. Number of Teaching posts

Number of Teaching Posts	Sanctioned	Filled
Professors	Nil	Nil
Associate Professors	Nil	Nil
Asst. Professors	Nil	7

10. Faculty profile with name, qualification, designation, specialization, (D.Sc./D.Litt.

/Ph.D. / M. Phil. etc.,)

Name	Qualification	Designation	Specialization	Number of years of Experience	Number of PhD students guided in last 4 years
Dr. Shailja Bhakar	PhD, UGC NET, MBA, BCA	Assistant Professor	Marketing	9	NIL
Dr. Ravindra Pathak	PhD, UGC NET, MBA	Assistant Professor	HRM	11	NIL
Dr. Rahul Pratap Singh Kaurav	PhD, UGC NET, MBA	Assistant Professor	Marketing	13	NIL
Prof Sanjay Gupta	M.A., PGDCA, B.Sc	Assistant Professor	Personality Development	23	NIL
Prof. Alka Chaturvedi	M.A. (English), M.A. (Education) and B.Ed.	Assistant Professor	English	25	NIL
Prof. Devendra Sharma	M.A. (History and English) Ph.D. (Persuing), B.Ed.	Assistant Professor	English	11	NIL
Prof Manish Dubey	MBA, BBA	Visiting Professor	Finance	1.5	NIL

11. List of senior visiting faculty

Nil

12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty

10%

13. Student -Teacher Ratio (program wise)

30:1

14. Number of academic support staff (technical) and administrative staff; sanctioned and filled

	Sanctioned	Filled
Number of Administrative Staff	-	14
Number of Technical Staff	-	3
Number of Support Staff	-	13

15. Qualifications of teaching faculty with DSc/ D.Litt/ Ph.D/ MPhil / PG.

Name of the Faculty	Qualification
Dr. Shailja Bhakar	PhD, UGC NET, MBA, BCA
Dr. Ravindra Pathak	PhD, UGC NET, MBA
Dr. Rahul Pratap Singh Kaurav	PhD, UGC NET, MBA
Prof Sanjay Gupta	M.A., PGDCA, B.Sc
Prof. Alka Chaturvedi	M.A. (English), M.A. (Education) and B.Ed.
Prof. Devendra Sharma	M.A. (History and English) Ph.D. (Persuing), B.Ed.
Prof Manish Dubey	MBA, BBA

16. Number of faculty with ongoing projects from a) National b) International funding agencies and grants received

Nil

17. Departmental projects funded by DST - FIST; UGC, DBT, ICSSR, etc. and total grants received

NIL

18. Research Centre /facility recognized by the University

Applied for Research Centre to Jiwaji University

19. Publications:

Name of Faculty	Number of Publication	Paper published in Peer Reviewed Journal National/International	Number of Publication listed in International database	Monographs	Chapters in Books	Books edited	Books with ISBN/ISSN numbers with details of publishers	Citation Index	SNIP	SJR	Impact Factor	h-Index

Dr. Shailja Bhakar	98	5	54	Nil	29	5	5	15					1
Dr. Ravindra Pathak	14	6	2	Nil	6	2	2						
Dr Rahul Pratap Singh Kaurav	47	12	10	Nil	21	2	2	10	-	-	-	-	2
Prof Sanjay Gupta	9	Nil	5	Nil	4	Nil	Nil	Nil	-	-	-	-	-
Prof. Alka Chaturvedi	2	1	1	-	-	-	-	-	-	-	-	-	-
Prof. Devendra Sharam	-	-	-	-	-	-	-	-	-	-	-	-	-
Prof Manish Dubey	9	Nil	5	Nil	4	Nil	Nil	Nil	-	-	-	-	-

Details are as follows

Dr. Shailja Bhakar PUBLICATIONS

BOOKS AND JOURNAL

- Editor in “A Procedural Guide to Write a Research Paper” published by Bharti Publications New Delhi. ISBN: 978-93-8500-07-2
- Reviewer of African Journal of Marketing Management from November 2014
- Associate Editor in Prestige International Journal of Management & IT-Sanchayan, Vol. 3(1), 2014, ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Associate Editor in Prestige International Journal of Management & IT-Sanchayan, Vol. 2(2), 2013, ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Editor of a book entitled Global Advances and Innovations in IT and Management Volume II, published by Prestige Institute of Management Gwalior as material for the Fourth International Conference held during Dec 28-30, 2012, Bloomsbury Publishing India Pvt. Ltd, ISBN No.978-93-82563-57-5
- Associate Editor in Prestige International Journal of Management & IT-Sanchayan, Vol. 2(1), 2012, ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Editor of a book entitled Global Advances and Innovations in IT and Management Volume I, published by Prestige Institute of Management Gwalior as material for the Fourth International Conference held during Dec 28-30, 2012, Bloomsbury Publishing India Pvt. Ltd, ISBN No.978-93-82563-57-0
- Associate Editor in Prestige Journal of Research called “Sanchayan” for the year 2010-2011 1[1] ISSN No. 2277-1689

- Co-Edited a book titled Global Business Recession: Lessons Learnt Vol I published by Prestige Institute of Management Gwalior as material for the First International Conference held during Jan 8-10, 2010, Crescent Publisher: Allahabad, 978-81-910494-2-8
- Co-Edited a book titled Global Business Recession: Lessons Learnt Vol II published by Prestige Institute of Management Gwalior as material for the First International Conference held during Jan 8-10, 2010, Crescent Publisher: Allahabad, 978-81-910494-2-8

INTERNATIONTIONAL PUBLICATIONS

RESEARCH PAPERS (IN JOURNALS)

- Bhakar S. S., Shailja Bhakar & Shilpa Bhakar (2015) Customer Satisfaction or Service Quality – Identifying Mediating Variable and Evaluating Behavioral Intention Model in Hotel Industry: An SEM Approach, Research Journal of Social Science & Management-RJSSM Vol 5 No. 2, pp 111-124, ISSN 2251-1571, Impact factor 3.951
- Bhakar Shailja (2015) Impact of Brand Reputation on Attitudinal Loyalty and Behavioral Loyalty with Brand Trust as Mediating Variable, Research Journal of Social Science & Management-RJSSM Vol 4 No. 11, pp 19-24, ISSN 2251-1571, Impact factor 3.951
- **Bhakar Shailja, Shilpa Bhakar and Abhay Dubey (2015) Analysis of the Factors Affecting Customers' Purchase Intention: The Mediating Role of Customer Knowledge and Perceived Value, Advances in Social Sciences Research Journal Vol. 2 No. 1, Pp 87-101, ISSN 2055-0286, Society for Science and Education United Kingdom**
- Jain Karuna, Shilpa Bhakar and Shailja Bhakar (2014) Effect of Communication and Personalization on Loyalty with Trust as Mediating Variable in Prestige International Journal of Management & IT-Sanchayan, Vol. 3(1), Jan-June 2014, pp. 1-20. ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Bhakar Shailja, Adarsh Kumar Agrawal, B.K. Suthar, Sachin Verma, Amit Verma, Keshav Singhal and Parivartan Singh (2013) Impact of Service Quality, Physical Environment, Employee Behavior on Consumer Perception in Prestige International Journal of Management & IT-Sanchayan, Vol. 2(2), July-Dec 2013, pp. 117-133. ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Bhakar Shilpa, Shailja Bhakar and Abhay Dubey (2013) Impact of Brand Trust and Customer Satisfaction on Brand Loyalty, ZENITH International Journal of Business Economics & Management Research, ISSN 2249-8826, ZIJBEMR, Vol.3 (7), July(2013) Pages 265-275. Published By: Zenith International Research & Academic Foundation (ZIRAF), Internationally indexed and listed in EBSCO, USA; Cabell's Directory of Publishing Opportunities, Texas; Ulrich's Periodicals Directory, ProQuest, U.S.A.; E-ISRJC, Philippines; EZB, Germany; Open J-gate, India etc, having Copernicus value 5.09

- Bhakar Shailja, Shilpa Bhakar and Abhay Dubey (2013) Impact of Product Performance and Brand Image on Customer Satisfaction, Asian Journal Of Research In Business Economics And Management, Internationally indexed and Listed in Ulrichs Periodicals Directory, ProQuest, U.S.A, J-gate, Index Copernicus, Electronic Journal library, University Library of Regensburg, Germany, having Copernicus value 5.09, ISSN:2249-7307(ONLINE),2250-1673(PRINT)
- Rajput Sneha & Nitin Tyagi & Shailja Bhakar (2013) Social Cause Related Marketing and its Impact on Customer Brand Preferences, Prestige International Journal of Management & IT- Sanchayan, Vol. 2(1), Jan- June 2013, Pp 26-38. ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- Bhakar, S. S., Shailja Bhakar, Shilpa Bhakar (2013) Relationship between Country of Origin, Brand Image, and Customer Purchase Intentions. Far East Journal of Psychology and Business, Vol. 11 No.1, April 2013, pp 50-71, Online ISSN :- 2221-8017
- Bhakar S. S., Shailja Bhakar Shilpa Bhakar and Girjesh Sharma (2012) The Impact of Co-Branding On Customer Evaluation of Brand Extension Published in in Prestige International Journal of Management & IT-Sanchayan, Vol. 1(1), Jan-June 2012, Pp. 21-53. ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 4.94 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692
- CASES
- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Are Monetary and Non Monetary Rewards Great Motivators Case, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 415-069-1
- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Are Monetary and Non Monetary Rewards Great Motivators Teaching Notes, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 415-069-8
- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Ignorance of Health and Safety Issues at Overcent Pvt Ltd. Case, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 615-029-1
- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Ignorance of Health and Safety Issues at Overcent Pvt Ltd. Teaching Notes, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 615-029-8
- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Channelize Energies for Constructive Change Case, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 415-065-1

- Bhakar Shailja, Bindiya Dua, R Kaurav, K Jain, K Narang, P Garg (2015) Channelize Energies for Constructive Change Teaching Notes, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 26-28, 2013, Published by The Case Centre UK, Reference no. 415-065-8
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Market Analysis The Key To Solve The Demand And Supply Link Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no. 514-015-1
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Market Analysis The Key To Solve The Demand And Supply Link Teaching Notes, Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no. 514-015-8
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Power-Procedure: The Missing Link Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no.414-014-1
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Power-Procedure: The Missing Link Teaching Notes Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no. 414-014-8
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) The Pioneering Way Of Promotion Becoming A Lucrative Idea Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no.414-015-1
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- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Entrepreneurship: What Is The Risk Percentage? Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of

Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no. 814-006-1

- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Entrepreneurship: What Is The Risk Percentage? Teaching Notes Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no. 814-006-8
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Attitudinal And Perceptual Bias In A Three Star Hotel Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no.414-016-1
- Bhakar Shailja, Shilpa Bhakar, Suman Lata Bisht, Shilpi Nagariya, Mayank Singhal, Abhay Dubey, Shilky Singhal, (2014) Attitudinal And Perceptual Bias In A Three Star Hotel Teaching Notes Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 22-24, 2012, Published by The Case Centre UK, Reference no.414-016-8
- Bhakar Shailja, Shilpi Nagariya, Suman Bisht, Akshay Agarwal, Vikram Shah, Neeharika Gubreley and Aditya Saxena(2013), Supply Chain Management, Developed during Tenth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 21-23, 2011, Published by European Case Clearing House, reference number 313-108-1
- Bhakar Shailja, Shilpi Nagariya, Suman Bisht, Akshay Agarwal, Vikram Shah, Neeharika Gubreley and Aditya Saxena(2013), Supply Chain Management Teaching Notes, Developed during Tenth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 21-23, 2011, Published by European Case Clearing House, reference number 313-108-8
- Bhakar Shailja, Suman Bisht, Shilpi Nagariya, Neeharika Gubreley, Aditya Saxena, Akshay Agarwal and Vikram Shah(2013), Tug Of War Between Two Labor Unions: A Case Of Manufacturing Organization Developed during Tenth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 21-23, 2011, Published by European Case Clearing House Reference Number 412-069-1
- Bhakar Shailja, Suman Bisht, Shilpi Nagariya, Neeharika Gubreley, Aditya Saxena, Akshay Agarwal and Vikram Shah(2013), Tug Of War Between Two Labor Unions: A Case Of Manufacturing Organization Developed during Tenth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 21-23, 2011, Published by European Case Clearing House Reference Number 412-069-8
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- Nathani, N., Sandhar, S., Kulshrestha, K. & Kaurav, R.P.S., (2009). Sleepless nights at Nidra Ltd., A case study published by *European Case Clearing House*, Reference No. 610-008-01 [Reference number of teaching notes: 610-008-08.
- National
- Singh, K., & Kaurav, R. P. S. (2013). Responsibility to manage pilgrim destination: Study on HoliMohalla at Shri Anandpur Sahib, *Scholarly Research Journal for Interdisciplinary Study (pISSN 2319-4766/ eISSN 2278-8808)*, Vol. 1, No. 3, pp. 180-193.
- Chapters in edited books (4)
- Mehra, A., Kaurav, R. P. S., & Baber, R. (2015). An evaluation of customer perception of service quality in internet banking, eds. S.S. Bhakar & S. Bhakar, *A Procedural Guide to Write a Research Paper*, pp. 184-196, New Delhi: Bharti Publications.
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- Mehra, A., Sharma, A., Kaurav, R. P. S., & Rajput, S. (2012). Business opportunities in automobile sector (cars) after Copenhegan summit, eds. Bhakar, S. S., Singh, T., Yadav, K. K. & Mehra, A. '*Transformation and survival of business organisation*' in an international conference proceedings, organized by Prestige institute of management, Gwalior, in December 2011. pp. 349-357, New Delhi: Macmillan Publishers India Ltd. [ISBN: 978-935-059-061-4]
- Kaurav, R. P. S., Mehra, A. & Gupta, B. (2011). Internal Marketing issues in educational institutions: a special reference to Gwalior city, eds. Bhakar, S. S., Nathani, N., Singh, T. & Bhakar, S. '*Global business recession:Lessons learnt*' in an international conference proceedings, organized by Prestige institute of management,Gwalior, in January 2011.
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- | National
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- Kaurav, R. P. S., Prakash, M. & Singh H.P., (2011). Medical tourism: A changing business scenario for India, in a digital CD format of seminar proceedings for various digital libraries of national institutes, With 2nd serial number.
- Singh, H.P., Jindal, S. & Kaurav, R. P. S., (2011). Adult Education and E-Learning, *Proceedings of the National Conference on 'Turbulent Business Environment: The Road Ahead'*, 11-12 February 2011, Published by giBS, Rohini, New Delhi, pp. 116-121.
- Shukla, U.N. & Kaurav, R. P. S., (2010). *Who should finance higher education in India*, in conference proceedings of MPPURC, *Participation of private sector in development of higher education in Madhya Pradesh: Challenges and opportunities*, pp. 78-85.
- Bhakar, S.S., Mehra, A. & Kaurav, R. P. S., (2010). *Relationship between overall internet banking service quality and customer satisfaction and their comprehensive effect on corporate brand image and customer retention – A study in India*, in conference proceedings of giBS, *Innovative strategies for value creation and management*, pp. 1-14.
- Mehra, A., & Kaurav, R. P. S., (2010), *Mass-Customization through synchronization of Technology, Economy, and Innovation*, in conference proceedings of Prestige, *Innovation and adoption: Twin engines for sustained growth*, pp. 298-317.

Prof Sanjay Gupta

- Participated in 14th National Case Writing Workshop at Prestige Institute of Management, Gwalior & developed cases entitled “Company’s Financing Policy: Impediment in Buying” & “A dream doesn’t become reality through magic” held during April 24-26, 2015.
- Participated in the 6th National Research Methodology Workshop at Prestige Institute of Management, Gwalior” held during August 21-24, 2014.
- Participated in 13th National Case Writing Workshop at Prestige Institute of Management, Gwalior & developed a case entitled “Legal Issues of Product Mix in Service Marketing” held during April 25-27, 2014.
- Participated in the 5th National Research Methodology Workshop at Prestige Institute of Management, Gwalior” held during Aug. 29 - Sep 01, 2013 & presented a paper entitled “The Influence of Perceived Service Quality in Higher Education & Student’s Psychological Contract on Word of Mouth Activity”
- Participated in 12th National Case Writing Workshop at Prestige Institute of Management, Gwalior & developed cases entitled “Increasing efficiency of production unit of KB Manglam Pvt. Ltd.”, “Disputed Relationship between Labour Union & Management” & “Food Hygiene Issues in KB Manglam Pvt. Ltd.” held during April 26-28, 2013.

- Participated in the 4th National Research Methodology Workshop at Prestige Institute of Management, Gwalior” held during Aug. 24-27, 2012 & presented a paper on the title Emotional Intelligence & Entrepreneurial Orientation : A Study of Professional Studies
- Participated in 11th National Case Writing Workshop at Prestige Institute of Management, Gwalior & developed a case entitled “Cost Reduction Initiative to improve Competitive Position & Profitability Drive” , held during April 20-22, 2012
- Participated in the 3rd National Research Methodology Workshop at Prestige Institute of Management, Gwalior” held during Aug. 28-31, 2011.
- Participated in 10th National Case Writing Workshop at Prestige Institute of Management, Gwalior & developed a case entitled “Attrition Rates: Heel of Achilles” held during April 21-23, 2011.

Prof. Manish Dubey

- Singh, Tarika; Mehta , Seema and Manish Dubey (2015). “Measuring Difference in Genders on Confidence Related To Study and Performance: A Study of Management Students” in “Creative and Innovative Excellence for World In Motion”; Edited by Dr. S.S. Bhakar, Dr. Richa Banerjee, Dr. Amitabha Maheshwari and Prof. Sneha Rajput, page no.408-415, published by Bharti Publication, ISBN No.978-93-81212-98-1.
- Dr. Tarika Singh, Prof. Ritu Gangil, Prof. Manish Dubey, Prof. Deepali Gupta, Mr. Prateek Sisodia, Prof. Priyanka Saxena, Mr. Sunal Shobhwani, Ms. Supriya Agrawal and Mr. Rajat Arora (2015) Lay People Beliefs in Professional and Naïve Stock Investors’ Proneness to Judgmental Biases. Developed during 7 National Research Methodology Workshop organized by Prestige Institute of Management Gwalior and accepted for publication in an edited book
- Tarika Singh; Seema Mehta, Manish Dubey; Md Shamz Aghaz & Mayank Juneja (2015) Gender Disparities in Completing School Education in India Published in edited book of H R Seminar, Bhakar, S. S. and Gaurav Jaiswal (Eds) on Redefining the Human Resource Paradigm in Changing Cultural, Social and Economical Environment, pp 212-221, ISBN 978-93-85000-10-2
- Bhakar, S. Singh Sikarwar, T. Sodhi, P. Jain, S. Dubey, M. Ghani, A. (2015) Yedurappa Financial **Corporation**: The Struggle for Sales Escalation, Developed during 13 National Case writing Workshop and Published by the Case Center UK, Case -Reference no. 515-088-1
- Dr. Tarika Singh, Praveen Aronkar, K.K. Yadav, Kanika Singhal, Manish Dubey, Mohit Agarwal (2014) Msme-Di: Guiding The Entrepreneurial Way Case developed during 14 National case writing workshop Organized by Prestige Institute of Management Gwalior and submitted for publication to the Case Center UK
- Dr. Tarika Singh, Praveen Aronkar, K.K. Yadav, Kanika Singhal, Manish Dubey, Mohit Agarwal (2014) Traditional Approach, Limited Promotions: Opportunities At Msme On A Miss., Case developed during 14 National case writing workshop Organized by Prestige Institute of Management Gwalior and submitted for publication to the Case Center UK
- Dr. Tarika Singh, Praveen Aronkar, K.K. Yadav, Kanika Singhal, Manish Dubey, Mohit Agarwal (2014) B.R.Chadokar: “A Man Of Vision”, Case developed during 14 National case writing workshop Organized by Prestige Institute of Management Gwalior and submitted for publication to the Case Center UK
- Dr. Tarika Singh, Prof. Satish Bansal and Prof. Manish Dubey, Ms. Swapna Nigam, Mr. Bhanu Tomar (2015) Teekhi Mirchi: A Strategic and Marketing Distress, Case study developed during 14 National Case Writing Workshop organized by Prestige Institute of Management Gwalior and accepted for publication by the Case Center UK
- Dr. Tarika Singh, Prof. Satish Bansal and Prof. Manish Dubey, Ms. Swapna Nigam, Mr. Bhanu Tomar (2015) Consumer Behaviour and Satisfaction: A Concern at Yellow Chilly, Case study

developed during 14 National Case Writing Workshop organized by Prestige Institute of Management Gwalior and accepted for publication by the Case Center UK

20. Areas of consultancy and income generated

Dr Shailja Bhakar

Carried out research project for Central Park on Brand Building during the period starting from 15 May to 30 June. A total amount of Rs 50 Thousand was granted by the organization for carrying out the project

Carried out research project for Rotary Club on Data Base System during the period starting from 15 May to 30 June. A total amount of Rs 50 Thousand was granted by the organization for carrying out the project

Carried out research project for Dainik Bhaskar on Survey on Educational Institutions during the period starting from 15 May to 30 June. A total amount of Rs 54 Thousand was granted by the organization for carrying out the project

Internal consultant for ITI accreditation, developed quality manuals for one institution during March-April 2015

Organized 10 Days MDP on Human Resource Management at Prestige Institute of Management Gwalior Sponsored by MSME Gwalior between 7-18 Nov 2014. A total of Rs. 14000 was granted by MSME for conducting the MDP.

Internal consultant for ITI accreditation, developed quality manuals for two institutions during Feb-March 2013

Associated with EDC Cell of MITS as trainer since 2009

Prof. Abhay Dubey

Carried out research project for Central Park on Brand Building during the period starting from 15 May to 30 June. A total amount of Rs 50 Thousand was granted by the organization for carrying out the project

Carried out research project for Rotary Club on Data Base System during the period starting from 15 May to 30 June. A total amount of Rs 50 Thousand was granted by the organization for carrying out the project

Carried out research project for Dainik Bhaskar on Survey on Educational Institutions during the period starting from 15 May to 30 June. A total amount of Rs 54 Thousand was granted by the organization for carrying out the project

Arranged Consultancy Assignment for prestige Institute of Management Gwalior from B.P Foods Gwalior to organize 12 Management Development Programs in one year on 3 August 2015. A total amount of Rs 60,000 was sanction by the organization for the same

Dr. Rahul Pratap Singh Kaurav

Title	Duration	Agency	Yr	Role	Budget
A study of impact of tourism development on commercialization of local tourism enterprises (with special reference to Gwalior-Chambal region of Madhya Pradesh)	1.5 years	UGC	2011-2012	Co-Investigator	Rs. 1,35,000/- Likely to be returned because principle investigator has been transferred from Gwalior to Bhopal
Expectations of consumer by privatization of MPSEB for next agencies: A study in Gwalior	6 months	Collaborative by Essel Group and pManifold	April-September, 2012	Principle-Investigator	Rs. 80,000/-
Expectations of consumer by privatization of MPSEB for next agencies: A study in Gwalior	6 months	Collaborative by Essel Group and pManifold	April-September, 2014	Principle-Investigator	Rs. 1,20,000/-

21. Faculty as members in

a) National committees b) International Committees c) Editorial Boards

Name of the Faculty Members	National Committee	International Committee	Editorial Boards
Dr Shailja Bhakar		1	3
Dr Rahul Pratap Singh Kaurav	1	2	6

Details of Committees

Dr. Shailja Bhakar

International Committee

Charter Member of Rotary Club Gwalior Wisdom a club established under the guidelines of Rotary Club International and holding the position of Director new Generation

Editorial Board

1. Reviewer of African Journal of Marketing Management from November 2014
2. Editor International Journal of Research in Marketing Management, Prestige Institute of Management Gwalior
3. Associate Editor in Prestige International Journal of Management & IT-Sanchayan, Vol. 3(1), 2014, ISSN: 2277-1689 (Print), 2278 –8441 (Online) with ICV Impact Factor: 5.69 points (Index Copernicus Value) ISRA-Journal Impact Factor: 0.692

Dr Rahul Pratap Singh Kaurav

International Committee

1. Country Coordinator ISLP (International Statistical Literacy Project), Auckland
2. Member IACSIT (International Association of Computer Science and Information Technology), Singapore

National Committee

1. Life Member GMA (Gwalior Management Association), Gwalior, India

Editorial Boards

1. Reviewer IJCMS (Indian Journal of Commerce and Management Studies), Mumbai, India
2. Member of Editorial Board JMVE (Journal of Management: Values and Ethics), Gwalior, India
3. Associate Editor APJMER (Asia Pacific Journal of Management and Entrepreneurship Research), Bengaluru, India
4. Reviewer AJBM (African Journal of Business Management), Nairobi, Victoria Island, Lagos
5. Reviewer IJCHM (International Journal of Contemporary Hospitality Management), Published by *Emerald*
6. Reviewer IJM&P (Independent Journal of Management & Production)

22. Student projects: NIL

- a) Percentage of students who have done in-house projects including inter departmental/program
- b) Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/ other agencies

23. Awards / Recognitions received by faculty and students

Awards received by Students

S NO	Name of the Students	Name of the Institution/ School	Competition	Price	Year
1	Prakriti Shrivastava	Prestige Institute of	Pragati Path (Presentation	First Prize	2013

		Management, Gwl	Competition)		
		Prestige Institute of Management, Gwl	Pragati Path (Stepping Into The Shoe Of the President)	First Prize	2015
		Jain College	Umang (Debate competition)	Third Prize (Inter College)	2014
		Prestige Institute of Management, Gwl	Spandan (Share Trading)	First Prize	2013
		Prestige Institute of Management, Gwl	Spandan (Debate)	Second Prize	2013
		Prestige Institute of Management, Gwl	Flex Competition	Third Prize	2014
		Prestige Institute of Management, Gwl	Spandan (Case Study)	Third Prize	2015
		Amity University, M.P	Case Study	Third Prize	2015
		Prestige Institute of Management, Gwl	Pragati Path (Collage Making)	First Prize	2015

S NO	Name of the Students	Name of the Institution/ School	Competition	Price	Year
1	Sneha Chauhan	Prestige Institute of Management Gwalior	Brand Ambassador	II Position	2015

24. List of eminent academicians and scientists / visitors to the Department
List of Academicians

Dr SG Deshmukh Director ABV IITM

Dr Sandeep Kulshrestha Director IITM

Dr Manoj Dash Associate Professor IITM

Dr Manoj Patwardhan Associate Professor ABV IITM Gwalior

Dr KK Panth Director IHM

Dr Sid Gautam professor emeritus and founder of the Center for Entrepreneurship at Methodist University.

Dr Dilip Kumar Pithadia Chairman Pithadia Foundation USA

Dr Justin Paul Associate Professor, Graduate School of Business Administration, University of Puerto Rico (UPR)

Dr Shyam S Lodha Chairman, Department of Marketing, School of Business Southern Connecticut State University, New Haven, CT 06515 USA

Eminent Personalities from Gwalior

Dr Sanjay Goyal Collector Gwalior MP

Shri. Harinaranchari Mishr SP Gwalior MP

Mr Bhupendra Jain Honorary secretary MPCCI (Madhya Pradesh Chamber of commerce and Industries Gwalior)

Mr Virendra singh Shakhawat AGM Punj Llyod Malanpur Bhind

Mr Lokendra Singh Chauhan GM Britania Gwalior

Mr Manvendra Dwivedi GM Naiduniya Gwalior

Mr Ashok Khnadelwal Deputy Accountant General Gwalior

Mr Dinesh Yadav Director S&T Camtech Gwalior

25. Seminars/ Conferences/Workshops organized & the source of funding

Name of Faculty Member	Seminar	Role	Year	Source of Funding
Dr Rahul Pratp Singh Kaurav	1st National Seminar of Marketing Themed <i>Sustainable Competitive Advantage through Integrated Marketing Approach</i>	Organizing Secretary	October 2014	Self Financed

Name of Faculty Member	Conference	Role	Year	Source of Funding
Dr Shailja Bhakar	<i>Fourth International Conference on Global advances and innovations in IT and Management</i>	Organizing Secretary	2012	Self Financed
Dr Shailja Bhakar	First International Conference on Global Business Recession: Lessons Learnt	Co-Organizing Secretary	2010	Self Financed
Dr Ravindra Pathak	<i>Fourth International Conference on Global advances and innovations in IT and Management</i>	Co-Organizing Secretary	2012	Self Financed

Name of Faculty Member	International Workshop	Role	Year	Source of Funding
Dr Rahul Pratap Singh Kaurav	4th International 'Boot campP' Pre-conference workshop	Coordinator	2014	Self Financed

Name of Faculty Member	National Workshop	Role	Year	Source of Funding
Dr Shailja Bhakar	<i>3rd National Research Methodology Workshop</i>	Coordinator	2011	Self Financed
Dr Shailja Bhakar	<i>Ninth National Case Writing Workshop</i>	Coordinator	2010	Self Financed
Dr Shailja Bhakar	<i>Eighth National Case Writing Workshop</i>	Coordinator	2009	Self Financed
Dr Shailja Bhakar	<i>Seventh National Case Writing Workshop</i>	Co-Coordinator	2008	Self Financed
Dr Rahul Pratap Singh Kaurav	National workshop of Six Sigma	Coordinator	2012	Self Financed

26. Student profile program/course wise:

Name of the Course/ Program	Application Received	Selected	Enrolled		Pass Percentage
			M	F	
MAM 2013-14	12	11	9	3	90.9%

MAM 2014-15	13	13	7	6	100%
MAM 2015-16	20	20	14	6	Yet to appear for First semester exams

*M = Male *F = Female

27. Diversity of Students

Name of the course	% of Students from the same state	% of students from other states	% of students from abroad
MAM 2013-14	100%	Nil	Nil
MAM 2014-15	100%	Nil	Nil
MAM 2015-16	100%	Nil	Nil

28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services, etc. ? NIL

29. Student progression: NA as the First batch has not passed out. Year of passing of the first batch is 2018

Student progression	Against % enrolled
UG to PG	
PG to M.Phil.	
PG to Ph.D.	
Ph.D. to Post-Doctoral	
Employed	
• Campus selection	
• Other than campus recruitment	
Entrepreneurship/Self-employment	

30. Details of Infrastructural facilities

Library

Total area of the library (in Sq. Mts.) - 295 Square Meter

Total seating capacity – 90

Working hours (on working days, on holidays, before examination days, during examination days, during vacation)

Working Days : 09 Hrs (9.00 A.M. to 6.00 P.M.)

On Holidays (During Examination) : 07 Hrs (10.00 A.M. to 5.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	cost	No.	Cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0

CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	cost	No.	Cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
Electronic Resource Management package for e-journals	Proquest, J-Gate Database
federate searching tools to search articles in multiple databases	Proquest, J-Gate Database
Library Website	Integrated website is maintained through with library related information can be accessed by the students
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/ speed	20 mbps
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the same

	have been kept in separate shelves for easy access by the students and faculty members.
Participation in Resource sharing networks/consortia (like Infflibnet)	

b) Internet facilities for Staff & Students: Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) Class rooms with ICT facility

Total number of class rooms : 27

Class rooms with ICT facility : 27

ICT enabled classrooms, Internet facility, laptops, LCD projectors are provided to each class and faculty where they may take use of these and make the class more interactive for enhancing the quality of teaching, learning and research. All the classrooms have LCD projectors for power point presentations. Students are encouraged to give seminar talks using ICT resources. The institute provides digital library facility for all teaching and non-teaching staff members and students. Moreover, the softwares required for teaching and learning are also available on the LAN & WAN.

d) Laboratories

Sl. NO	DEPT/LAB	MAKE CONFIGURATION	NO.OF SYSTEMS
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
9	Faculty Cabin	Laptop: Acer, Dell, Toshiba, Fujitsu, Dell, Toshiba, Fujitsu	37

10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37
11		HP Xeon server/16GB RAM/1 TB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing Terminals	40

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0, MS-Office 2007, Quattro Pro 5.0, Word Star 7.0, Coral Draw 9, Norton Commander 5, TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD, VB.NET PRO, SPSS 14.0, SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

31. Number of students receiving financial assistance from college, university, government or other agencies

Number of students receiving financial assistance	College	University	Other Agencies
MAM 2013-14	Nil	Nil	3
MAM 2014-15	Nil	Nil	2
MAM 2015-16	Nil	Nil	1

32. Details on student enrichment programmes (special lectures / workshops / seminar) with external experts

List of Extra Mural Lecture by external experts

2015

S. No.	Name Of The Speaker	Date Of Empl	Organization Name	Designation	Mobil e No.	Email Id
1	Mr. Gajendra Prajapati	02.01.2015	Gwalior Travel Services	Director	9179748213	gwaliortravelservices@gmail.com
2	Ashutosh Seth	07.01.2015	edunirvana Training Pvt. Ltd.	Director	9666409415	ashutosh@edunirvana.com
3	Mr. Pawan Kamboj	17.01.2015	Limelite Media	Head of Operations	9990412928	limelitemediasolutions@gmail.com
4	Ashok Pandey	20.02.2015	Axis Bank	Branch Head	7566810551	ashok.pandey@axisbank.com
5	Shilpa Sachin Kinger	21.02.2015	Evolve Training & Career Solutions	Director	9425338984	etcs.shilpa@gmail.com
6	Dr. S.G. Deshmukh	2.03.2015	Atal Bihari Vajpayee-	Director	9425786444	director@iiitm.ac.in

			IITM			
7	Sheetal Tuli	07.03.2015	Bharti Community College	Chief Coordinator	Co-9899117463	bharti.pmc@gmail.com
8	Vivek Choudhary	10.03.2015	CBS Group of Institutions	Director	9711275333	choudhary.v@gmail.com
9	Viraj Katewa	25.03.2015	Maharani Girls Engineering College	Director(T & P)	8290928886	mgijaipur@gmail.com
10	Nitin Talesara	22.04.2015	Rajdhani Campus	Director	9983877700	director@rajdhanijaipur.org
11	Harendra Sharma	27.04.2015	S.M. Power Solution Pvt. Ltd.	Area Sales Manager	9074122459	harendrasharma1986@yahoo.in
12	Sudhir Singh Rathore	23.04.2015	Fortis Healthcare (India) Ltd	Country Manager(Nigeria)		sudhir.rathore@fortishealthcare.com
13	Sunil Sharma	15.05.2015	Jindal Steel & Power Ltd	Asst. Vice President	8800690252	sunil.sharma@jindalsteel.com
14	Nitesh Desai	02.06.2015	Birmingham College	Regional Director	9879883909	www.bcol.co.uk
15	Mr. Bhupendra Jain	26.06.2015	MPCCI	Hon. Sec MPCCI	9425115201	Jainbhupendra64@gmail.com
16	Mr. Ashok Khandelwal	04.07.2015	AG Office	Deputy Accountant General	9425114419	ashokagkh@rediffmail.com
17	Mr. Sanjay Goyal	11.07.2015	Public Administration	District Megistrate	8719007400	sanjay.goyal@yahoo.co.in
18	Mr. Virendra Singh Shekhawat	25.05.2015	Punj Lloyd	AGM	7771821111	virendra.shekhawat@punjllloyd.co.in
19	Mr. Rahul Kapahi	29.07.2015	Punj Lloyd	GM	9993482747	rahul_kapahigm@punjllloyd@yahoo.co.in
20	Mr. Satyajeet Patankar	04.08.2015	Times of India	GM	9826068228	satyajeet_patankar@times.co.in
21	Mr. Satyendra Sharma	08.08.2015	Times of India	Officer Response	9993271601	satyendra_services@gmail.com
22	Prof. S.G. Deshmukh	14.08.2015	ABV-IITM	Director	9425786444	director@abviiitm.co.in
23	Ajay Thakur	27.08.2015	HT Media Ltd.	Manager- Media Marketing	9300948917	ajay.thakur1@hindustanimes.com
24	Manisha Tyagi	08.09.2015	Maadhyam Learning Solutions	Branch Head	9589613982	manishatyagi@maadhyam-edu.com

			Pvt Ltd			
25	Rajendra Rav	12.09.2015	Sabkang Sanstha	Secretary	98875 22786	
26	Rajesh Shyam	19.09.2015	Velocity infinite	Sr. Executive - Business Dvt.	99117 92456	rajesh@velocityindia.net
27	Sudhir Singh Rathore	26.09.2015	Fortis Healthcare (India) Ltd	Country Manager(Nigeria)	96912 92807	sudhir.rathore@fortishealthcare.com
28	Dharmendra S Chauhan	03.10.2015	Algorhythm Tech. P. Ltd.	Team Lead	94225 53250	dharmendra.chauhan@algorhythm.co.in

2014

S.N O.	NAME OF THE SPEAKER	ORGANIZATION	DESIGNATION	DATE OF EML	From
1	Radhey Shyam Rathi	Rotary International	District Governer	11.02.2014	Gwalior
2	Jeanette Troup	Historic Garden Society of Australia	President	12.02.2014	Maryborough
3	Sandy Troup	Sheep Meat Council of Australia,	Vice President	12.02.2014	Maryborough
4	Karen McCarthy	Aquabox	District Representative	13.02.2014	Ballarat
5	Kerrie Ohlsen	Video Hiring Business	Director	13.02.2014	Maryborough
6	Anthony Ohlson	Video Hiring Business	Director	14.02.2014	Maryborough
7	Anne Adams	Vibrant Tourist Industry	Managing Director	14.02.2014	Warrnambool
8	Thea Allan	University of Tasmania	Professor	17.03.2014	Central Victoria
9	Terry Allan	Australian Farm Management Society	President	19.03.2014	Central Victoria
10	Colin Puls	C Puls & Co	Director	21.03.2014	Warrnambool
11	Loloma Puls	Deakin, University,	Professor	27.03.2014	Warrnambool
12	Ian Pitt	Central Highlands Water Board	President	07.04.2014	Beaufort
13	Kathie Pitt	Tracking Club Victoria	Director	13.04.2014	Beaufort
14	Mr. Rahul Kapahi	Punjilloyd	Plant Head	25.04.2014	Gwalior
15	Mr. Darpan Dixit	TIME Institute	Director	16.05.2014	Gwalior
16	R.K. Agrawal	Institute of Technology And Science	Professor	27.05.2015	Ghaziabad
17	Prof. S. Ganesan	Jansons School of Business	Director	29.05.2015	Coimbatore
18	Dr. Shiv K. Sharma	Dayalbagh Educational Institute	Dean- Faculty	02.06.2014	Agra
19	Dr. J.P. Mittal	D.E.I.	Dean- Faculty	09.06.2014	Agra
20	Dr. R.K. Jain	R.B.S. College	Reader & Head of Accounts & Law	21.06.2014	Agra
21	Mr. S.S. Dikshit	IPS Academy	Registrar	04.07.2014	Indore

22	S. Varadarajan	TATA Teleservices LTD.	Executive President- HR	26.07.2014	Delhi
23	Mr. Rakesh Chhabra	State Bank of India	Asst. Manager (AVO)	02.08.2014	Gwalior
24	Mr. Niranjana Mandal	Birla Corporation Ltd.	Asst. Officer	09.08.2014	Satna
25	Mr. Gaurav Misra	Infinite Edulauncher Pvt. Ltd.	General Manager	16.08.2014	Noida
26	Mr. Arvind Singh Bhadoria	LIC Housing Finance Ltd.	Home Loan Counciller	08.09.2014	Gwalior
27	Mr. Anukul Dixit	UTI Mutual Fund	Relationship Manager	13.09.2014	Gwalior
28	Mr. Gyaprasad Verma	Networth Stock Broking Ltd.	Regional Head	15.09.2014	Indore
29	Mohd Haneef Khan	IndusInd Bank	Relationship Manager- Consumer Banking	04.10.2014	Gwalior
30	Gautam Thapar	Avantha Group	Chairman & CEO	09.10.2014	New Delhi
31	Mr. Amit Patsaria	Muthoot Fincorp Ltd.	Area Manager	10.11.2014	Gwalior
32	Mr. Rohit Agarwal	Info Edge (India) Ltd.	Regional Manager- North	29.11.2014	Noida
33	Er. Purushottam Singh	Shardha University	Executive Engineer	13.12.2014	Greater Noida
34	G.S. Unnithan	Canara Bank	Dy. General Manager	26.12.2014	Patna
35	Mr. Anil Kumar Gupta	State Bank of India	Dy. General Manager	30.12.2014	Gwalior

2013

S.NO.	Name of the Speaker	Organization	Position	Date of EML
1	Mr. Akash Gupta	Live Tips	Branch Manager	05.1.2013
2	Mr. Akash Gupta	Live Tips	HR Manager	26.1.2013
3	Mr. Amit Patsaria	Muthoot Fincorp	Branch Manager	31.1.2013
4	Mr. Sumit Sharma	Genpact	Senior HR	09.02.2013
5	Mr. Sumeet Sharma	Genpact	HR Manager	16.02.2013
6	Ms. Kanupriya Mishra	Tele Performance	HR Manager	23.02.2013
7	Ms. Vandana Verma	Trifid Research P. Ltd	HR Manager	02.03.2013
8	Mr. Akhil Kumar	Winners Group	HR Manager	23.03.2013
9	Mr. Pragati Gopta	HDFC Life	HR Manager	13.04.2013
10	Mr. Pradeep	HDFC Life	Cluster Manager	20.04.2013
11	Mr. Ashish Agrawal	ICICI Bank	HR Manager	27.04.2013
12	Mr. Shailesh Dubey	Royal Division	HR Manager	11.05.2013
13	Ms. Ambika Trivedi	Country Club	HR Manager	18.05.2013
14	MR. Rohit Kumar	India Mart	Senior HR	08.06.2013
15	Mr. Sourabh Sharma	Vodafone	HR Manager	15.06.2013
16	Mr. Sharma	Genesis Ford Limited	Zonal HR	22.06.2013
17	Mr. Uday Gupta	SRG Aluminum	HR Manager	06.07.2013
18	Mr. Sunil Bhalla	Biogen Bio care	Managing Director	13.07.2013
19	Mr. Saurabh Dubey	MSME	IGTR	20.07.2013
20	Ms. Neelam Shrivastava	Adecco	HR Manager	10.08.2013
21	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	17.08.2013
22	Mr. sanjeev Bhatnagar	Kurl-on	HR Manager	14.09.2013
23	Mr. Philip Islaac	MPS. Network	HR Manager	28.09.2013
24	Mr. Suresh Kalra	Agro Solvent	Managing Director	12.10.2013

25	Prof. Deepali Singh	IITM	Professor	19.10.2013
26	Ms. Monika Shahi	Capital Booster	HR Manager	26.10.2013
27	Mr. Abhay Deep Sharma	Dainik Bhaskar	Marketing Excecutive	16.11.2013
28	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	23.11.2013
29	Mr. Ankur Khandelwal	Religare	Branch Manager	7.12.2013
30	Mr. Mahendra Maheshwari	Sharekhan	Branch Manager	14.12.2013
31	Mr. Rajeev Jain	Rishu Stone Industries	Managing Director	21.12.2013

33. Teaching methods adopted to improve student learning

1. Classroom lectures are conducted using LCD projectors using theory, videos, examples which makes the lectures more interesting and easy to understand
2. Students solve case studies on different issues so that effective decision making can be inherited by them
3. Students make classroom presentations in all the subjects which help them learn public speaking, develop confidence, communication skills etc
4. Students undertake seminar presentations on current issues related to their field which help them in knowing what is happening in their area of studies as well as it helps in developing team spirit, public speaking, confidence etc
5. Students also have to appear for Group discussions on latest topics which increases their general awareness, extempore speech, team spirit, convincing ability etc.
6. Personality development classes are part of every semester under which students learn different skills related to their field.
7. Other than these students also get news paper subscriptions, practical exposure through different workshops, and special extra mural lectures along with regular classroom interactions.

34. Participation in Institutional Social Responsibility (ISR) and Extension activities

All the student of MAM V Semester are members of Rotaract Club Prestige Gwalior. The list of Students is as follows:

S.No.	Student Name
1	Bhashwat Shrivastava
2	Gyanendra Singh Tomar
3	Hariom Shivhare
4	Jyoti Mishra
5	Mahesh Pahadiya
6	Prakriti Shrivastva
7	Ravi Sharma
8	Shiva Yadav

9	Sneha Chauhan
10	Lokendra Sikarwar

Following are the list of activities in which students participated under the banner of Rotaract Club Prestige Gwalior

Foundation Day: On the occasion of Foundation day of Rotaract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.

Blood Donation: On 12 May 2014 Rotaract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

Book Donation Drive: Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varissth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.

Drawing Mela: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Voter's Awareness Rally: Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Illayaraja was the Chief Guest on the occasion.

PRAYAS: Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as PRAYAS in which they have collected woolen clothes from the locality and distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes.

Swachhata Abhiyaan: Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO's in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway Station on 04.02.2015 . In every week members put their efforts to make our railway station clean In the same segment we are also organizing the seminars and rally's to create the awareness for Clean India campaign.

Other then these students are regularly participating in social events such as blood donation camps, swachata abhiyan, donations for underprivileged children etc.

35. SWOC analysis of the department and Future plans

Strengths	Weaknesses
<ol style="list-style-type: none"> 1. First course in applied management 2. No repetition of the subject 3. Practical subjects taught in all semesters 4. Deep knowledge regarding management every management subject 5. Students don't have to appear for entrance exams after completion of the bachelor degree and get a PG Degree at the end of the course 6. Students undergo training for one whole year (6 months industrial training in 7th and 9th semester) 7. Have collaboration with MSME for training the students for developing entrepreneurial skills. 	<ol style="list-style-type: none"> 1 A new course in India awareness of the course is low 2. Less admission due to lesser awareness in the students about the course
Opportunities	Challenges
<ol style="list-style-type: none"> 1. Students learn theoretical concepts as well as applications of these theoretical concepts in organization 2. Students get BAM degree in the fourth year which makes them eligible for any PG course that they want to do from abroad 3. While working in industries for one whole 	<ol style="list-style-type: none"> 1 Generating awareness about the course amongst the students

year in the form of projects in seventh and ninth semesters students will get the opportunities to get absorbed in the same organization	
4. Will generate entrepreneurial thrust in students	

Future plans of the department.

1. To increase the number of admissions in the course
2. To have a tie up with MSME since the course is having lot of subjects with entrepreneurial orientation
3. To have tie ups with industries so that the students can undergo their one year training from these organization and can finally be absorbed by the organization directly for permanent jobs.

Evaluative Report of General Management
PART-B
Tourism Management

1. Name of the Department: General Management, Specilzation-Tourism Management, PART-B

2. Year of Establishment: Established in 2014

3. Names of Programmes / Courses offered - UG

One Bachelor course in tourism that is BTM (Bachelor of Tourism)

4. Names of the subjects taught and Interdisciplinary courses and the departments/units involved

The details of the subjects taught/interdisciplinary courses and departments involved are as follows:

S.No.	Name of the course	Course	Semester	Department
1.	Tourism Concepts and Impact	BTM	I Sem	Tourism
2.	Travel Agency and Tour Operations	BTM	I Sem	Tourism
3.	Management Concepts	BTM	I Sem	Tourism
4.	Tourism Products of India	BTM	I Sem	Tourism
5.	Business Communication	BTM	I Sem	Tourism
6.	Basic Accounting	BTM	I Sem	Tourism
7.	Policy and Planning for Tourism Development	BTM	II Sem	Tourism
8.	Business Environment	BTM	II Sem	Tourism
9.	Transport in Travel and Tourism	BTM	II Sem	Tourism
10.	Business Economics	BTM	II Sem	Tourism
11.	Geography for Tourism	BTM	II Sem	Tourism
12.	English	BTM	II Sem	Tourism
13.	Tourism Marketing	BTM	III Sem	Tourism
14.	Legal Environment of Tourism Business	BTM	III Sem	Tourism
15.	Mathematics and Statistics for Management	BTM	III Sem	Tourism
16.	Guides and Escorts	BTM	III Sem	Tourism
17.	Entrepreneurship Development	BTM	III Sem	Tourism
18.	Foreign Language	BTM	III Sem	Tourism
19.	Human Resource Development and Planning in Tourism	BTM	IV Sem	Tourism
20.	Organizational Behavior	BTM	IV Sem	Tourism
21.	Computer Applications in Tourism Industry – I	BTM	IV Sem	Tourism
22.	Foreign Language (French)	BTM	IV Sem	Tourism
23.	Sales and Advertising Management in Tourism	BTM	IV Sem	Tourism
24.	Geography and History	BTM	IV Sem	Tourism

25.	Air Transport and Management	BTM	V Sem	Tourism
26.	International Tourism Management and Frontier Formalities	BTM	V Sem	Tourism
27.	Computer Applications in Tourism Industry-2	BTM	V Sem	Tourism
28.	Indian Society and Culture	BTM	V Sem	Tourism
29.	Environment and Tourism	BTM	V Sem	Tourism
30.	Madhya Pradesh Tourism	BTM	V Sem	Tourism
31.	Meeting Incentives and Conference Management	BTM	VI Sem	Tourism
32.	Meeting Incentives and Conference Management	BTM	VI Sem	Tourism
33.	Air Cargo	BTM	VI Sem	Tourism
34.	Tour Package design and Itinerary Costing	BTM	VI Sem	Tourism
35.	Destination Studies	BTM	VI Sem	Tourism
36.	Adventure Tourism	BTM	VI Sem	Tourism
37.	Project and Viva Voice	BTM	VI Sem	Tourism

5. Annual/ semester/choice based credit system (programme wise)

The course follows semester system divided into 6 semesters

6. Participation of the department in the courses offered by other departments

The courses taught in other department are given below:

S.No.	Name of the course	Course	Semester	Department
1.	Management Concepts	BBA	I Sem	Management
2.	Business Communication	MBA	I Sem	Management
3.	Basic Accounting	MBA	I Sem	Management
4.	Business Environment	MAM	I Sem	Applied Management
5.	Business Economics	MBA	I Sem	Management
6.	Tourism Marketing	MBA	II Sem	Management
7.	Mathematics and Statistics for Management	MBA	I Sem	Management
8.	Entrepreneurship Development	MBA	III Sem	Management
9.	Human Resource Development and Planning in Tourism	MBA	II Sem	Management
10.	Organizational Behavior	MBA	I Sem	Management
11.	Computer Applications in Tourism Industry – I	MAM	I Sem	Applied Management
12.	Sales and Advertising Management in Tourism	BBA	V Sem	Management

7. Courses in collaboration with other universities, industries, foreign institutions, etc.

NA

8. Details of courses/programmes discontinued (if any) with reasons

NIL

9. Number of teaching posts

Number of Teaching Posts	Sanctioned	Filled
Professors	Nil	Nil
Associate Professors	Nil	Nil
Asst. Professors	Nil	5

10. Faculty profile with name, qualification, designation, specialization, (D.Sc./D.Litt. /Ph.D. / M. Phil. etc.,)

***The faculty members are common and also their publications.**

Name	Qualification	Designation	Specialization	Number of years of Experience	Number of PhD students guided in last 4 years
Dr. Shailja Bhakar	PhD, UGC NET, MBA, BCA	Assistant Professor	Marketing	9	NIL
Dr. Rahul Pratap Singh Kaurav	PhD, UGC NET, MBA	Assistant Professor	Marketing	13	NIL
Dr. Raturaj Babar	PhD, UGC NET, MBA	Assistant Professor	Marketing	6	NIL
Prof Ravindra Singh Kushwah	MBA (Tourism), MPhil, PGDM (Services), LLB, B.Sc.	Visiting Faculty	Tourism	4	NIL
Kalpana Tomar	BE	Visiting Faculty	IT	2	NIL

11. List of senior visiting faculty

Name	Qualification	Designation	Specialization	No. of Years of Experience	No. of Ph.D. students guided in the last 4 years
Dr. I.C. Doongarwal	PhD, M. Com, MA Eco	Professor	Quantitative Technique	42	-
Dr. Rajni Rajput	M.A (Hindi & English), Ph.D in Hindi	Visiting Faculty	Hindi & English	6	NIL

12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty

10%

13. Student -Teacher Ratio (program wise)

30:1

22. Student projects:

a) Percentage of students who have done in-house projects including inter departmental/program: Nil

b) Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/ other agencies: 100 % Students undergo Summer Training. BTM students have undergone 45 days Summer Training the details of which are as follows:

Course	Students Name	Summer Internship Organization name	Duration
BTM	Aman Choudhary	Shanti Travels.com Delhi	45 Days
BTM	Subhash Tomar	Shanti Travels.com Delhi	45 Days
BTM	Anmol Goyal	Cox & King Aligarh (U.P.)	45 Days
BTM	Dushyant Tyagi	Travel Utsav, Delhi	45 Days

23. Awards / Recognitions received by faculty and students:

Name of the Faculty	Award/ Recognition Received
Dr Raturaj Babar	Received award for excellence in teaching for year 2012-2013 at Aditya College, Gwalior.

Awards received by Students

S NO	Name of the Students	Name of the Institution/ School	Competition	Price	Year
1	Aman Choudhary Subhash Tomar Anmol Goyal Dushyant Tyagi	Prestige Institute of Management Gwalior	Nukkad Natak (Team Performance)	II Position	2014
1	Aman Choudhary Subhash Tomar Anmol Goyal Dushyant Tyagi	Shreeram Group of College, Banmore (MP)	Nukkad Natak (Team Performance)	I Position	2014

24. List of eminent academicians and scientists / visitors to the Department

List of Academicians

Dr SG Deshmukh Director ABV IITM

Dr Sandeep Kulshrestha Director IITTM

Dr Manoj Dash Associate Professor IITTM

Dr Manoj Patwardhan Associate Professor ABV IITM Gwalior

Dr KK Panth Director IHM

Dr Sid Gautam professor emeritus and founder of the Center for Entrepreneurship at Methodist University.

Dr Dilip Kumar Pithadia Chairman Pithadia Foundation USA

Dr Justin Paul Associate Professor, Graduate School of Business Administration, University of Puerto Rico (UPR)

Dr Shyam S Lodha Chairman, Department of Marketing, School of Business Southern Connecticut State University, New Haven, CT 06515 USA

Eminent Personalities from Gwalior

Dr Sanjay Goyal Collector Gwalior MP

Shri. Harinaranchari Mishr SP Gwalior MP

Mr Bhupendra Jain Honorary secretary MPCCI (Madhya Pradesh Chamber of commerce and Industries Gwalior)

Mr Virendra singh Shakhawat AGM Punj Llyod Malanpur Bhind

Mr Lokendra Singh Chauhan GM Britannia Gwalior

Mr Manvendra Dwivedi GM Naiduniya Gwalior

Mr Ashok Khnadelwal Deputy Accountant General Gwalior

Mr Dinesh Yadav Director S&T Camtech Gwalior

26. Student profile program/course wise:

Name of the Course/ Program	Application Received	Selected	Enrolled		Pass Percentage
			M	F	
BTM 2014-15	6	4	4	0	100%

*M = Male *F = Female

27. Diversity of Students

Name of the course	% of Students from the same state	% of students from other states	% of students from abroad
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BTM 2014-15	100%	Nil	Nil
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28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services, etc. ? NIL

29. Student progression: NA as the First batch has not passed out. Year of passing of the first batch is 2017

*** First batch has not been passed out.**

32. Details on student enrichment programmes (special lectures / workshops / seminar) with external experts

List of Extra Mural Lecture by external experts

2015

S.N O.	NAME OF THE SPEAKER	DATE OF EML	ORGANIZATION NAME	DESIGNATION	MOBILE NO.	EMAIL ID
1	Mr. Gajendra Prajapati	02.01.2015	Gwalior Travel Services	Director	9179748213	gwaliortravelservices@gmail.com
2	Ashutosh Seth	07.01.2015	edunirvana Training Pvt. Ltd.	Director	9666409415	ashutosh@edunirvana.com
3	Mr. Pawan Kamboj	17.01.2015	Limelite Media	Head of Operations	9990412928	limelitemediasolutions@gmail.com
4	Ashok Pandey	20.02.2015	Axis Bank	Branch Head	7566810551	ashok.pandey@axisbank.com
5	Shilpa Sachin Kinger	21.02.2015	Evolve Training & Career Solutions	Director	9425338984	etcs.shilpa@gmail.com
6	Dr. S.G. Deshmukh	2.03.2015	Atal Bihari Vajpayee-IIITM	Director	9425786444	director@iiitm.ac.in
7	Sheetal Tuli	07.03.2015	Bharti Community College	Chief Co-ordinator	9899117463	bharti.pmc@gmail.com
8	Vivek Choudhary	10.03.2015	CBS Group of Institutions	Director	9711275333	choudhary.v@gmail.com
9	Viraj Katewa	25.03.2015	Maharani Girls Engineering College	Director(T & P)	8290928886	mgijaipur@gmail.com
10	Nitin Talesara	22.04.2015	Rajdhani Campus	Director	9983877700	director@rajdhanijaipur.org
11	Harendra Sharma	27.04.2015	S.M. Power Solution Pvt. Ltd.	Area Sales Manager	9074122459	harendrasharma1986@yahoo.in
12	Sudhir Singh Rathore	23.04.2015	Fortis Healthcare (India) Ltd	Country Manager(Nigeria)		sudhir.rathore@fortishealthcare.com
13	Sunil Sharma	15.05.2015	Jindal Steel & Power Ltd	Asst. Vice President	8800690252	sunil.sharma@jindalsteel.com
14	Nitesh Desai	02.06.2015	Birmingham College	Regional Director	9879883909	www.bcol.co.uk
15	Mr. Bhupendra Jain	26.06.2015	MPCCI	Hon. Sec MPCCI	9425115201	Jainbhupendra64@gmail.com
16	Mr. Ashok Khandelwal	04.07.2015	AG Office	Deputy Accountant	9425114419	ashokagkh@rediffmail.com

				General		
17	Mr. Sanjay Goyal	11.07.2015	Public Administration	District Megistrate	8719007400	sanjay.goyal@yahoo.co.in
18	Mr. Virendra Singh Shekhawat	25.05.2015	Punj Lloyd	AGM	7771821111	virendra.shekhawat@punjilloyd.co.in
19	Mr. Rahul Kapahi	29.07.2015	Punj Lloyd	GM	9993482747	rahul_kapahigm@punjilloyd@yahoo.co.in
20	Mr. Satyajeet Patankar	04.08.2015	Times of India	GM	9826068228	satyajeet_patankar@times.co.in
21	Mr. Satyendra Sharma	08.08.2015	Times of India	Officer Response	9993271601	satyendra_services@gmail.com
22	Prof. S.G. Deshmukh	14.08.2015	ABV-IIITM	Director	9425786444	director@abviiitm.co.in
23	Ajay Thakur	27.08.2015	HT Media Ltd.	Manager- Media Marketing	9300948917	ajay.thakur1@hindustantimes.com
24	Manisha Tyagi	08.09.2015	Maadhyam Learning Solutions Pvt Ltd	Branch Head	9589613982	manishatyagi@maadhyam-edu.com
25	Rajendra Rav	12.09.2015	Sabkang Sanstha	Secretary	9887522786	
26	Rajesh Shyam	19.09.2015	Velocity infinite	Sr. Executive - Business Dvt.	9911792456	rajesh@velocityindia.net
27	Sudhir Singh Rathore	26.09.2015	Fortis Healthcare (India) Ltd	Country Manager(Nigeria)	9691292807	sudhir.rathore@fortishealthcare.com
28	Dharmendra S Chauhan	03.10.2015	Algorhythm Tech. P. Ltd.	Team Lead	9422553250	dharmendra.chauhan@algorhythm.co.in

2014

S.N O.	NAME OF THE SPEAKER	ORGANIZATION	DESIGNATION	DATE OF EML	From
1	Radhey Shyam Rathi	Rotary International	District Governer	11.02.2014	Gwalior
2	Jeanette Troup	Historic Garden Society of Australia	President	12.02.2014	Maryborough
3	Sandy Troup	Sheep Meat Council of Australia,	Vice President	12.02.2014	Maryborough
4	Karen McCarthy	Aquabox	District Representative	13.02.2014	Ballarat
5	Kerrie Ohlsen	Video Hiring Business	Director	13.02.2014	Maryborough
6	Anthony Ohlson	Video Hiring Business	Director	14.02.2014	Maryborough
7	Anne Adams	Vibrant Tourist Industry	Managing Director	14.02.2014	Warrnambool
8	Thea Allan	University of Tasmania	Professor	17.03.2014	Central Victoria
9	Terry Allan	Australian Farm Management Society	President	19.03.2014	Central Victoria
10	Colin Puls	C Puls & Co	Director	21.03.2014	Warrnambool
11	Loloma Puls	Deakin, University,	Professor	27.03.2014	Warrnambool
12	Ian Pitt	Central Highlands Water Board	President	07.04.2014	Beaufort
13	Kathie Pitt	Tracking Club Victoria	Director	13.04.2014	Beaufort
14	Mr. Rahul Kapahi	Punjilloyd	Plant Head	25.04.2014	Gwalior
15	Mr. Darpan Dixit	TIME Institute	Director	16.05.2014	Gwalior
16	R.K. Agrawal	Institute of Technology And Science	Professor	27.05.2015	Ghaziabad
17	Prof. S. Ganesan	Jansons School of Business	Director	29.05.2015	Coimbatore
18	Dr. Shiv K. Sharma	Dayalbagh Educational	Dean- Faculty	02.06.2014	Agra

		Institute			
19	Dr. J.P. Mittal	D.E.I.	Dean- Faculty	09.06.2014	Agra
20	Dr. R.K. Jain	R.B.S. College	Reader & Head of Accounts & Law	21.06.2014	Agra
21	Mr. S.S. Dikshit	IPS Academy	Registrar	04.07.2014	Indore
22	S. Varadarajan	TATA Teleservices LTD.	Executive President-HR	26.07.2014	Delhi
23	Mr. Rakesh Chhabra	State Bank of India	Asst. Manager (AVO)	02.08.2014	Gwalior
24	Mr. Niranjana Mandal	Birla Corporation Ltd.	Asst. Officer	09.08.2014	Satna
25	Mr. Gaurav Misra	Infinite Edulauncher Pvt. Ltd.	General Manager	16.08.2014	Noida
26	Mr. Arvind Singh Bhadoria	LIC Housing Finance Ltd.	Home Loan Councillor	08.09.2014	Gwalior
27	Mr. Anukul Dixit	UTI Mutual Fund	Relationship Manager	13.09.2014	Gwalior
28	Mr. Gyaprasad Verma	Networth Stock Broking Ltd.	Regional Head	15.09.2014	Indore
29	Mohd Haneef Khan	IndusInd Bank	Relationship Manager- Consumer Banking	04.10.2014	Gwalior
30	Gautam Thapar	Avantha Group	Chairman & CEO	09.10.2014	New Delhi
31	Mr. Amit Patsaria	Muthoot Fincorp Ltd.	Area Manager	10.11.2014	Gwalior
32	Mr. Rohit Agarwal	Info Edge (India) Ltd.	Regional Manager-North	29.11.2014	Noida
33	Er. Purushottam Singh	Shardha University	Executive Engineer	13.12.2014	Greater Noida
34	G.S. Unnithan	Canara Bank	Dy. General Manager	26.12.2014	Patna
35	Mr. Anil Kumar Gupta	State Bank of India	Dy. General Manager	30.12.2014	Gwalior

33. Teaching methods adopted to improve student learning

8. Classroom lectures are conducted using LCD projectors using theory, videos, examples which makes the lectures more interesting and easy to understand
9. Students solve case studies on different issues so that effective decision making can be inherited by them
10. Students make classroom presentations in all the subjects which help them learn public speaking,
11. Students under seminar presentations on current issues related to their field which help them in knowing what is happening in their area of studies as well as it helps in developing team spirit, public speaking, confidence etc
12. Students also have to appear for Group discussions on latest topics which increases their general awareness, extempore speech, team spirit, convincing ability etc.
13. Personality development classes are part of every semester under which students learn different skills related to their field.

14. Other than these students also get news paper subscriptions, practical exposure through different workshops, and special extra mural lectures along with regular classroom interactions.

34. Participation in Institutional Social Responsibility (ISR) and Extension activities: all the four students are member of Rotaract Club of Prestige

Following are the list of activities in which students participated under the banner of Rotaract Club Prestige Gwalior

Foundation Day: On the occasion of Foundation day of Rotaract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.

Blood Donation: On 12 May 2014 Rotaract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

Book Donation Drive: Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.

Drawing Mela: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries

ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd , and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Voter’s Awareness Rally: Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Illayaraja was the Chief Guest on the occasion.

PRAYAS: Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as PRAYAS in which they have collected woolen clothes from the locality and distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes.

Swachhata Abhiyaan: Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO’s in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway Station on 04.02.2015 . In every week members put their efforts to make our railway station clean In the same segment we are also organizing the seminars and rally’s to create the awareness for Clean India campaign.

Other then these students are regularly participating in social events such as blood donation camps, swachata abhiyan, donations for underprivileged children etc.

34. SWOC analysis of the department and Future plans

Strengths	Weaknesses
<ul style="list-style-type: none"> • Specialized sectoral Course • Industry which is in its growth stage and thus provides ample opportunities for growth and expansion • Government also supports this course by providing funds and projects • Prepares students for entrepreneurial ventures in travel and tourism sector. 	<ul style="list-style-type: none"> • Less awareness about the course • The course is in development stage therefore students are not clear whether long term career can be made in this sector
Opportunities	Challenges
<ul style="list-style-type: none"> • It has various prospects related to job • It opens facets for students to become entrepreneur in tourism and related service industries 	<ul style="list-style-type: none"> • Generating awareness about the course amongst the students and convincing them for taking admission in the course

Future plans of the department.

4. To generate awareness in the students about different plans of government that can help them in developing entrepreneurial zeal
5. To have tie ups with industries so that the students can get good placements

Evaluative Report of Computer Application

1. Name of the department ***Computer Applications***
2. Year of Establishment ***1999***
3. Names of Programmes / Courses offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., etc.) ***UG – BCA***
4. Names of Interdisciplinary courses and the departments/units involved

S.No.	Subject Code/Subject Name	Class/Semester	Department Name
1.	Communicative English	BCA II	PD/ Humanities
2.	Communication Techniques	BCA III	PD/ Humanities
3.	Financial Accounting	BCA IV	Finance

5. Annual/ semester/choice based credit system (programme wise)

Semester system in BCA

6. Participation of the department in the courses offered by other departments :

S.No.	Subject Name	Course	Semester
1.	Computer Application in Management	MBA	I
2.	Information System Management	MBA	IV
3.	Computer Applications	BBA	II
4.	Management Information System	BBA	V
5.	Introduction to Information Technology	BCom	I
6.	Operating System Windows-XP	BCom	II
7.	DBMS Concepts using MS-Access	BCom	III
8.	MS-Office	BCom	IV
9.	Internet and WWW	BCom	V
10.	Essentials of E-Commerce	BCom	VI
11.	Business statistics	MBA	I
12.	Operation Research	MBA/BBA	II/VI
13.	Business Mathematics	BBA/Bcom	I/II
14.	Quantitative techniques	BBA/Bcom	II/III/III
15.	Quantitative techniques	MAM	II

7. Courses in collaboration with other universities, industries, foreign institutions, etc.

NA

8. Details of courses/programmes discontinued (if any) with reasons

MCA – Discontinued in the year 2010. We were not getting good students. Due to which Institute was not able to provide campus placements to the students.

9. Number of Teaching posts

	Sanctioned	Filled
Professors	--	00
Associate Professors	--	00
Asst. Professors	--	09

10. Faculty profile with name, qualification, designation, specialization, (D.Sc./D.Litt. /Ph.D. / M. Phil. etc.,)

Name	Qualification	Designation	Specialization	No. of years of experience	No. of Ph.D. Students guided for the last four years
Prof. Nitin Paharia	MCA, UGC NET	Senior Assistant Professor	Computer Applications	16	NIL
Prof. Satish Bansal	M.E., MCA, B.Sc. (Statistics)	Assistant Professor	Computer Applications	13	NIL
Prof. K.K. Yadav	M.E., M.Phil., M.C.A., Phd(Pursuing)	Assistant Professor	Computer Applications	10	NIL
Prof. Ram Paliwal	MCA	Assistant Professor	Computer Applications	6	NIL
Prof. Smrita Bhadauria	MSc. (Mathematics)	Assistant Professor	Mathematics	3.7	NIL
Prof. Reeta Chauhan	MSc. (Mathematics) Phd(Pursuing)	Assistant Professor	Mathematics	3.10	NIL
Prof. Vani Agrawal	MCA, Phd(Pursuing)	Assistant Professor	Computer Applications	7 yrs teaching 4 yrs industry	NIL
Prof. Pinky Sodhi	MCA, UGC NET	Assistant Professor	Computer Applications	9	NIL

Prof. Rajesh Gupta	MSc. (Statistics), Phd(Pursuing)	Assistant Professor	Statistics	12	NIL
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11. List of senior visiting faculty

NIL

12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty

NIL

13. Student -Teacher Ratio (programme wise)

BCA – 24:1

14. Number of academic support staff (technical) and administrative staff;

	Sanctioned	Filled
Administrative staff	14	14
Technical Staff	3	3
Support Staff	13	13

15. Qualification of teaching faculty with MPhil/MTech/MCA

S.No.	Name	Qualification
1.	Prof. Nitin Paharia	MCA, UGC NET
2.	Prof. Satish Bansal	M.E., MCA, B.Sc. (Statistics)
3.	Prof. K.K. Yadav	M.E., M.Phil., M.C.A.
4.	Prof. Ram Paliwal	MCA
5.	Prof. Smrita Bhadauria	MSc. (Mathematics)
6.	Prof. Reeta Chauhan	MSc.(Mathematics), Phd(Pursuing)
7.	Prof. Vani Agrawal	MCA, Phd(Pursuing)
8.	Prof. Pinky Sodhi	MCA, UGC NET
9.	Prof. Rajesh Gupta	MSc.(Statistics) Phd(Pursuing)

16. Number of faculty with ongoing projects from a) National b) International funding agencies and grants received

NIL

17. Departmental projects funded by DST - FIST; UGC, DBT, ICSSR, etc. and total grants received

NIL

18. Research Centre /facility recognized by the University

NA

19. Publications:

* a) Publication per faculty

1. Prof. Nitin Paharia

International Publications

Research Paper in Journals

- **Paharia Nitin**, Mukherjee.S, Tiwari R.(2010), “Optimized equilibrium attention of impure and pure agents between high concentrated particles in reverse osmosis using the principles of genetic algorithm”, OJCST (Oriental Journal of Computer Science & Technology) , Vol. 3, Number 1(2010).

Case Studies

- **Paharia Nitin**, Agrawal Vani, Singh Anil, Jain Jainendra, “24x7x365 Days Working ” presented in the 6th. National Case Writing Workshop held at Prestige Institute of Management,Gwalior (M.P.) during Dec 13-15,2006.
- **Paharia Nitin**, Agrawal Vani, Singh Anil, Jain Jainendra, “Fault Tolerant in Flow Control” presented in the 6th. National Case Writing Workshop held at Prestige Institute of Management, Gwalior (M.P.) during Dec 13-15,2006.

National Publications

Research Paper in Journals

- **Paharia Nitin**, et.al, "A novel neuro-fuzzy approach for impurities extraction from drinking water", published in JEMPS Vol.1 Issue:1 pp 22-24, released in March,2011, ISSN0976-8416.

Conference Proceedings

- **Paharia, Nitin** and Agrawal, Vani (2014). Tools and Techniques for Novice Programmers, published in edited book “ Global Advances and Innovations in IT and Management” Edited by Dr. S.S. Bhakar, Shailja Bhakar, page no. 698-708, published by Bloomsbury Publication, ISBN No.978-93-82563-52-5.

- **Paharia Nitin**, Kushwah V., “Some Futuristic Trends in Data Mining”, a chapter in the Excel Book titled “Key Drivers of Organizational Excellence”, a National conference in I.T and management organized by Prestige Institute of Management, Gwalior, pp 478-483, ISBN 978-81-7446-719-5.
- **Paharia Nitin**, Kushwah V., “E-Banking: An Easy Way to do Banking” a chapter in the Excel Book titled “IT Enabled Practices and Emerging Management Paradigm” a National conference in I.T and management organized by Prestige Institute of Management and Research, Indore , pp 9-17, ISBN 978-81-7446-676-1.
- **Paharia Nitin**, Mukherjee.S, Bansal. S., “Frontiers of Multimedia Databases-A Review”, a chapter in the Excel Book titled “IT Enabled Practices and Emerging Management Paradigms” a National conference in I.T and management organized by Prestige Institute of Management and Research, Indore, pp 273-277, ISBN 978-81-7446-676-1.
- **Paharia Nitin**, Mukherjee.S, Arya.B, “Evaluation of self organizing feature map-A gentle analysis”, published as a chapter in the Excel Book titled “Mastering Change for organizational effectiveness”, a National conference in I.T. and management organized by Prestige Institute of Management, Gwalior, pp 332-339, ISBN 978-81-7446-581-8.
- **Paharia Nitin**, Mukherjee.S(2011),”Computation of cognitive stimuli in human psychology during trans environment”, a chapter in the Crescent Book titled “Post recessionary economy: movers & moulders of changing world volume-II ”, a International Conference in I.T and management organized by Prestige Institute of Management,Gwalior, pp 567-571 , ISBN 978-81-910494-0-4 .

Chapters in Books

- **Paharia Nitin**, Vani Agrawal, Pinky Sodhi, Satish Bansal, K.K. Yadav, Ram Paliwal, Pramod Shridhar Jadhav, Shekhar Kulshreshtha, Sandeep Jain and Priyanka Jain (2015) Patience and Logical Reasoning as Predictors of Programming Skills, in Bhakar S.S. and Navita Nathani Eds., A Handbook on Writing Research Paper in Social Sciences, published by Bharti Publications, New Delhi, Pp. 173-179, ISBN No.978-93-85000-27-0.

2. Prof. Satish Bansal

International Publications -

- **Satish Bansal**(Aug. 2014). A research paper titled “A Review : Image Retrieval Using Web Multimedia Mining” in the International Journal of Advances in Engineering & Scientific Research, Volume 1, Issue 4, Aug-2014, pp 113-117. It is also available on URL: <http://www.arseam.com/content/volume-1-issue-4-aug-2014>

National Publications –

Research papers in Journals

- **Satish Bansal, Rajesh Shrivastava**(April 2012). A research paper titled “Analysis and Implementation of Transposition Technique” published in the **IUP Journal of Computer Sciences** on April. 2012, 45-51, Volume-VI No. 2, Icfai University Press. It is also available on URL: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2160292
- **Satish Bansal, Rajesh Shrivastava**(Oct 2011). A research paper titled “Transposition Technique For Cryptography” published in the **IUP Journal of Computer Sciences** on Oct. 2011, 18-21, Volume-V No. 4, Icfai University Press. It is also available on URL: http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2113996

Conference Proceedings –

- **Satish Bansal, K K Yadav & Rajesh Srivastava**(April 2014). A research paper titled “Performance of ZRP using extra emulator” in the 4th International Conference on “**Global Advances and Innovations in IT and Management**” Organised by Prestige Institute Of Management, Gwalior held on Dec 28-30, 2012, 691-697, Bloomsbury Publication, New-Delhi.
- **Satish Bansal**(Jan 2014). A research paper titled “Wireless Charging For Mobile” published in the 5th International Conference on “**Sustainability Management and The Power of Innovation**” Organised by Prestige Institute Of Management, Gwalior held on Jan 10-12, 2014, 844-849, Bloomsbury Publication, New-Delhi.
- **Satish Bansal, Rajesh Srivastava**(Dec 2011). A research paper titled “Square-Matrix Technique For Cryptography” published in the 3rd International Conference on “**Transformation and Survival Of Business Organisations: Challenges and Opportunities**” Organised by Prestige Institute Of Management, Gwalior held on Dec 28-30, 2011, 538-541, Macmillan Advanced Research Series, New-Delhi.
- **Satish Bansal, Manoj Gupta, Princee Gupta**(Aug 2011). A research paper titled “Total Quality Management: A Sustainable Tools for Global Recession” published in the 1st International Conference on “**Global Business Recession: Lessons Learnt**” Organised by Prestige Institute Of Management, Gwalior held on Jan 08-10, 2010, 206-217, Volume-1, Crescent Publishers: Allahabad.
- **Satish Bansal, Princee Gupta, Pawan Agarwal, Shiv Nath S Chauhan**(Jan 2011). A research paper titled “Transposition based cryptography” published in the 2nd International Conference on “**Post Recessionary Economy: Movers & Moulders of Changing World**” Organised by Prestige Institute Of Management, Gwalior held on Jan 10-12, 2011, 461-465, Volume-1, Crescent Publishers: Allahabad.
- **Satish Bansal, Saurabh Mukherjee, Nitin Paharia**(April 2010). A research paper titled “Various Perspective and Development of Database Systems” published in the 4th National Conference on “**Key Innovation and Adaptability: Twin Engines of Sustained Growth**” Organized by Prestige Institute Of Management, Gwalior held on March 29 & 30, 2009, 572-580, Excel Book: New Delhi..
- **Satish Bansal, K K Pandey** (Feb 2009). A research paper titled “Selection Of Software Process Model” published in the 3rd National Conference on “**Key Driver Of Organizational Excellence**” Organized by Prestige Institute Of Management, Gwalior held on March 29 & 30, 2008, 454-460, Excel Books: New Delhi.
- **Satish Bansal, K K Pandey** (Feb 2009). A research paper titled “Managing Requirements through Creative Process Model” published in the 3rd National Conference on “**Key**

Driver Of Organizational Excellence” Organized by Prestige Institute Of Management, Gwalior held on March 29 & 30, 2008, 376-381, Excel Books: New Delhi.

- **Satish Bansal**, K K Pandey, Manisha Pandey (Feb 2009). A research paper titled “Role Of Information Syatem and Improved Business Decisions” published in the 3rd National Conference on “**Key Driver Of Organizational Excellence**” Organized by Prestige Institute Of Management, Gwalior held on March 29 & 30, 2008, 614-628, Excel Books: New Delhi.
- **Satish Bansal**, Saurabh Mukherjee, Nitin Paharia (2008). A research paper titled “Frontier of Multimedia Database – A Review” published in 3rd National Conference on “**It Enabled Practices And Emerging Management Paradigms**” Organized by Prestige Institute of Management & Research, Indore held on 12-13 Sept, 2008, 273-277, Excel Books: New Delhi.
- **Satish Bansal** (2008). A research paper titled ”Maintainability of Object-oriented S/W considering class attribute” published in 2nd National Conference on “**Mastering changes for organizational Excellence**” Organized by Prestige Institute Of Management, Gwalior held on April 21 & 22, 2007, 381-385, Excel Books: New Delhi.

3. Prof. Krishan Kant Yadav

International Publications –

National Publications –

- Yadav KK "Cyber Security Career for Women in Internet Era" Presented in 4th National Conference on Emerging Dimension in Management & Information Technology, at BVM college of Management Education, Gwalior (M.P) during February 14-15, 2015.
- Yadav KK, "Generations of the world wide web: From Web 1.0 to Web 4.0" Presented in 1st National Seminar on Information Technology Applications: Strategies, Issues and Challenges (ITA-SIC 2015), at Prestige Institute of Management, Gwalior(M.P) on February 22, 2015.
- Yadav KK, "Issues and Challenges of E-commerce in Contemporary World" Presented in 1st National Seminar on Information Technology Applications: Strategies, Issues and Challenges (ITA-SIC 2015), at Prestige Institute of Management, Gwalior(M.P) on February 22, 2015.
- Yadav KK, "Blog: A Marketing tool for Library Services" Presented in 1st National Seminar on Information Technology Applications: Strategies, Issues and Challenges (ITA-SIC 2015), at Prestige Institute of Management, Gwalior(M.P) on February 22, 2015.
- Yadav KK, Sharma Pooja “Attribute Selection Method (Data Mining) on Neural Network by Using Back Propagation Algorithm”, presented in the 5th International Conference of

PIMG held at Prestige Institute of Management, Gwalior (M.P) during January 10-12, 2014.

- Yadav K.K. "Necessity of Web 3.0 in the field of Learning and Research" Presented in 10th National Conference on Emerging Paradigms of Information & Communication Technology & its impact on society at Institute of Technology and Science, Ghaziabad (U.P.) during November 07-08, 2014.
- Yadav KK, Shrivastava Rajesh "Secure Zone Routing Protocol in MANETs", presented in the 3rd International Conference of PIMG held at Prestige Institute of Management, Gwalior (M.P) during December 28-30, 2011.
- Yadav KK, Sharma Pooja "Attribute Selection Method (Data Mining) on Neural Network by Using Back Propagation Algorithm", presented in the 5th International Conference of PIMG held at Prestige Institute of Management, Gwalior (M.P) during January 10-12, 2014.
- Yadav KK, Shrivastava Rajesh "Performance Of ZRP Protocol using EXATA Emulator" Presented in National Conference on SPECTRUM OF INFORMATION TECHNOLOGY at G L Bajaj Group of Institutions, Mathura (U.P.) during March 17-18, 2012.
- Yadav KK, Shrivastava Rajesh "Zone based Routing Protocol in MANETs: A Secure Approach" Presented in National Conference on INFORMATION TECHNOLOGY at Medi-caps Institute of Management and Technology, Indore (M.P.) in 22 April 2012.
- Yadav KK, "A Secure Zone Routing Protocol in MANETs", presented in the 4th National Conference of Department of Computer Science & Engineering held at Gwalior Engineering College, Gwalior (M.P).
- Yadav KK, "Application of UML cases to Agents Representation", presented in the 4th National Conference of PIMG held at Prestige Institute of Management ,Gwalior (M. P.) during March 29,30,2009.
- Yadav KK, Sarang Rakesh , "Sensor Network in Multimedia Applications", presented in the 4th National Conference of PIMG held at Prestige Institute of Management ,Gwalior (M. P.) during March 29,30,2009.
- Yadav KK, Singh Anil, Jain J, "Implementation of Personalization Service Based on Mobile Web Service Platform", presented in the 3rd National Conference of PIMG held at Prestige Institute of Management, Gwalior (M.P) during March 29-30, 2008.
- Yadav KK, "Overview of the embedded operating Systems", presented in the 3rd National Conference organized by PIMG on Key Drivers of Organizational Excellence during March 29-30, 2008.
- Yadav KK & Yadav Ghanshyam, "Automated Monitoring and Adapting Operating Systems", presented in the 3rd national Conference organized by PIMG on Key Drivers of Organizational Excellence during March 29-30, 2008.

- Yadav KK & Singh Anil , “Goal-question metric (GQM)”, presented in the 2nd National Conference of PIMG held at Prestige Institute of Management , Gwalior (M.P.) during April 21-23,2007.
- Yadav KK, “E-commerce Applications in private sectors”, presented in the 2nd National Conference of Gwalior Engineering College, held at GEC, Gwalior (M.P.) during March 29-30, 2007.
- Yadav KK & Soni Hemant, “Software Quality-Concept, attribute and model”, presented in the 7th National Conference of PRAACHI & 1st National Conference of PIMG held at Prestige Institute of Management, Gwalior (M.P.) during April 21-23, 2006.

4. Prof. Ram Kumar Paliwal

International Publications

- Jaiswal Gaurav. Paliwal Ram & et al (2011) Case entitled “Losing Hope: A Case of Strategic Failure” published by European Case Clearing House (ECCH). Ref. No. – 311-112-1.
- Jaiswal Gaurav. Paliwal Ram & et al (2011) Teaching Note on Case entitled “Losing Hope: A Case of Strategic Failure” published by European Case Clearing House (ECCH). (Ref. No. – 311-112-8.)
- Paliwal Ram kumar (2015) “Redefined HR Practices in Indian Software Industry” published in the E-book ‘Redefining the Human Resource Paradigm in Changing Cultural, Social & Economic Environment, Published by Prestige Institute of Management, Gwalior and Vikas Publishing House, New Delhi. (ISBN No. 978-93-85000-10-2)

5. Prof. Smrita Bhadauria

International Publications

- Jaiswal. Gaurav, Ravindra Pathak, Praveen Aronkar Smrita Bhadouria ,Lalita parmar and N.Sharma(2015) “Managing Profitability: A Road of Big Foot holes (2013)” case Developed during 12th National Case Writing Workshop at Prestige Institute of Management, Gwalior. During 26th -28nd, Published by Case Centre USA, Reference no. 415-060-1
- Jaiswal. Gaurav, Ravindra Pathak, Praveen Aronkar Smrita Bhadouria ,Lalita parmar and N.Sharma(2015) “Managing Profitability: A Road of Big Foot holes (2013)” Teaching Notes Developed during 12th National Case Writing Workshop at Prestige

- Institute of Management, Gwalior during 26th -28nd, Published by Case Centre USA, Reference no. 415-060-8.
- Jaiswal. Gaurav, Ravindra Pathak, Praveen Aronkar Smrita Bhadouria ,Lalita parmar and N.Sharma(2015) “Expulsion and Politics” Case Developed during 12th National Case Writing Workshop at Prestige Institute of Management, Gwalior. During 26th - 28nd, Published by Case Centre USA, Reference no. 415-061-1.
 - Jaiswal. Gaurav, Ravindra Pathak, Praveen Aronkar Smrita Bhadouria ,Lalita parmar and N.Sharma(2015) “Expulsion and Politics” Teaching Notes Developed during 12th National Case Writing Workshop at Prestige Institute of Management, Gwalior. During 26th -28nd, Published by Case Centre USA, Reference no. 415-061-8.
 - Rajput, Sneha, pooja Bhakuni, Smrita Bhadouria, parul Jain,deepak Bhale and puneet Bajpai(2014) Impossible Says I 'M Possible': A Case Study Of ACPL At Pithampur Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 20-22, 2012, Published by Case Centre USA, Reference no. 414-032-1.
 - Rajput, Sneha, pooja Bhakuni, smrita Bhadoria, parul Jain,deepak Bhale and puneet Bajpai(2014) Impossible Says I 'M Possible': A Case Study Of ACPL At Pithampur Teaching Notes Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 20-22, 2012, Published by Case Centre USA, Reference no. 414-032-8.
 - Rajput, Sneha, pooja Bhakuni, smrita Bhadoria, parul Jain, deepak Bhale and puneet Bajpai (2014) ‘For The Employees, Of The Employees And By The Employees’ : A Case Study On Unique Steps Of ACPL Case Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 20-22, 2012, Published by Case Centre USA, Reference no. 414-031-1.
 - Rajput, Sneha, pooja Bhakuni, smrita Bhadoria, parul Jain,deepak Bhale and puneet Bajpai(2014) 'For The Employees, Of The Employees And By The Employees': A Case Study On Unique Steps Of ACPL Teaching Notes Developed during Eleventh National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 20-22, 2012, Published by Case Centre USA, Reference no. 414-031-8

National Publications

Conference Proceedings –

- Bhadouria Smrita,Reeta Chauhan and Shailja Bhakar,(2015) Antecedent of performance of students in mathematics, Bhakar S.S., Prof. Krishankant Yadav & Ms.

Anamika Shrivastava Eds, “Information Technology application strategies issues and challenges”, 342-356, Volume 1, Bharti Publication (ISBN:978-93-85000-08-9).

- Bhakar Shailja, Reeta Chauhan and Smrita Bhadouria (2014) The Impact of Students Attitude and Belief on their Career Choice, Bhakar S. S., Vinod Bhatnagar and Richa Banerjee Eds, “Sustainability Management and the Power of Innovation”, Bloomsbury Publishing India Pvt. Ltd, Pp 539-556, ISBN No.978-93-82951-49-0.
- Ashish Mehra, Pooja Bhakuni, Smrita Bhadouria, Anil Singh Parihar, Lilesh Gautam, Neha Garg, Mukesh Singh Tomar, Archana Jadon, Pratibha Bithariya(2015). “Analysis of Antecedents of customer satisfaction in online shopping” ”(Eds Dr S.S Bhakar & Dr. Navita Nathani), 202-213, Volume 1, Bharti Publication(ISBN:978-93-85000-27-0).

6. Prof. Reeta Chauhan

International publications

- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Case study on “True Leader Creates more leaders: A Case Study on Biogen Biocare Pvt”, published by The Case Centre ,UK. Reference No 415-152-1.
- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Case study on “The Missing Cream in Creamy Biscuits”, published by The Case Centre ,UK. Reference No 115-072-1.
- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Case study on “Excellent Logistics Enduring Customer Affiliation: A Case Study of Biogoodness Pvt Ltd”, published by The Case Centre ,UK. Reference No 153-1.
- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Teaching notes of case study “True Leader Creates more leaders: A Case Study on Biogen Biocare Pvt”, published by The Case Centre ,UK. Reference No 415-152-8.
- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Teaching notes of case study “The Missing Cream in Creamy Biscuits”, published by The Case Centre ,UK. Reference No 115-072-8.
- Rajput S, Chauhan R, Bhanot A, Sharma B, Meena S(2015), Teaching notes of case study “Excellent Logistics Enduring Customer Affiliation: A Case Study of Biogoodness Pvt Ltd”, published by The Case Centre ,UK. Reference No 415-153-8.
- Bhakar S, Sankpal S, Chauhan R, Gulati C, Shringirishi P, Chauhan P, Jain D (2015), Case study on “Hometown Oasis: Success Story”, published by The Case Centre ,UK. Reference No 815-038-1.

- Bhakar S, Sankpal S, Chauhan R, Gulati C, Shringirishi P, Chauhan P, Jain D (2015), Teaching Notes of Case study “Hometown Oasis: Success Story”, published by The Case Centre ,UK. Reference No 815-038-8.
- Bhakar S, Sankpal S, Chauhan R, Gulati C, Shringirishi P, Chauhan P, Jain D(2015), Case study on “Pushing Towards Entrepreneurship”, published by The Case Centre ,UK. Reference no. 815-039-1.
- Bhakar S, Sankpal S, Chauhan R, Gulati C, Shringirishi P, Chauhan P, Jain D (2015), Teaching Notes of Case study “Pushing Towards Entrepreneurship”, published by The Case Centre ,UK. Reference No. 815-039-8.
- Bhakar S, Sankpal S, Gulati C, Chauhan R, Shringirishi P, Chauhan P, Jain D (2015), Case study on “Office Interaction”, published by The Case Centre ,UK. Reference No 415-074-1.
- Bhakar S, Sankpal S, Gulati C, Chauhan R, Shringirishi P, Chauhan P, Jain D (2015), Teaching Notes of Case study “Office Interaction”, published by The Case Centre ,UK. Reference No 415-074-8
- Bhakar S, Sankpal S, Gulati C, Chauhan R, Shringirishi P, Chauhan P, Jain D (2015), Case study on “Money On My Mind”, published by The Case Centre ,UK. Reference No 415-067-1
- Bhakar S, Sankpal S, Gulati C, Chauhan R, Shringirishi P, Chauhan P, Jain D(2015), Teaching Notes of Case study “Money On My Mind”, published by The Case Centre, UK. Reference No 415-067-8.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on “Greener Quest”, published by The Case Centre ,UK. Reference No 614-009-1.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Case study on “Money or Dignity”, published by The Case Centre ,UK. Reference No 414-027-1.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S.(2014), Case study on “It’s Time to Move On”, published by The Case Centre ,UK. Reference No 414-026-1.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Teaching Notes of Case study on “Greener Quest”, published by The Case Centre ,UK. Reference No 614-009-8.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S.(2014), Teaching Notes of Case study on “Money or Dignity”, published by The Case Centre ,UK. Reference No 414-027-8.
- Bhakar S, Mittal M, Gulati C, Chauhan R, Kothari R, Khandelwal S, Sharma S (2014), Teaching Notes of Case study on “It’s Time to Move On”, published by The Case Centre ,UK. Reference No 414-026-8.

National Publications –

Conference Proceedings

- Smrita Bhadouria, **Reeta Chauhan** & Shailja Bhakar (2015), “**Antecedent of performance of students in mathematics**” in First National Seminar on Information Technology Applications: Strategies, Issues & Challenges 22 feb 2015 (Eds Dr. S.S Bhakar, Prof. Krishankant Yadav & Ms. Anamika Shrivastava), 342-356, Volume 1, Bharti Publication (ISBN:978-93-85000-08-9).
- K.K. Pandey, Manisha Pandey, **Reeta Chauhan**, Moksha Shukla, Manjari Agrawal, Rajshree Shrama, Swami P. Saxena, Sonam Bhadouria, Shilky Singhal & Upendra Singh Rana(2015), “**Antecedents and Consequences of Employee Engagement**”(Eds Dr S.S Bhakar & Dr. Navita Nathani), 191-201, Volume 1, Bharti Publication(ISBN:978-93-85000-27-0).
- K.K. Pandey, Manisha Pandey, **Reeta Chauhan**, Moksha Shukla, Manjari Agrawal, Rajshree Shrama, Swami P. Saxena, Sonam Bhadouria, Shilky Singhal & Upendra Singh Rana(2015), “**The Relationship Between Customer Satisfaction and Customer Loyalty: An Empirical study on Health Care Centre** ”(Eds Dr S.S Bhakar & Dr. Navita Nathani), 202-213, Volume 1, Bharti Publication(ISBN:978-93-85000-27-0).
- Shailja Bhakar, **Reeta Chauhan** & Smrita Bhadouria (2014), “**The Impact of Student’s Attitude and Belief on their Career Choice**” in **Sustainability Management and the Power of Innovation** (Eds S S Bhakar, Vinod K Bhatnagar, Richa Banerjee), 539-556, Volume I, New Delhi: Bloomsbury India. (ISBN : 978-93-82951-49-0).

7. Prof. Vani Agrawal

International Publications

Case Studies

- Vinod K Bhatnagar, Prabhat Kumar Singh Kushwah, jyoti Tiwari, Hardeep Singh, **Vani Agarwal**, Swati Mundra , Naina Moryani (2015) Teaching Notes of case study “Casual Worker: Challenge for the Organization” published by The Case Center, UK.
- Vinod K Bhatnagar, Prabhat Kumar Singh Kushwah, Jyoti Tiwari, Hardeep Singh, **Vani Agarwal**, Swati Mundra , Naina Moryani (2015), Case study on “Casual Worker: Challenge for the Organization” published by The Case Center, UK.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Teaching notes of Case study on “Rise above the Fray : How to deal with difficult people at work”, published by European Case Clearing House, UK. Reference No. 714-010-8.

- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Case study on “Rise above the Fray : How to deal with difficult people at work”, published by European Case Clearing House, UK. Reference No. 714-010-1.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Teaching notes of Case study on “The colloary of Attitude : A case study of Advertising company”, published by European Case Clearing House, UK. Reference No. 514-019-8.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Case study on “The colloary of Attitude : A case study of Advertising company”, published by European Case Clearing House, UK. Reference No. 514-019-1.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Case study on “Misaligned HR policies hindering performance”, published by European Case Clearing House, UK. Reference No. 414-025-1.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Teaching notes of Case study on “Misaligned HR policies hindering performance”, published by European Case Clearing House, UK. Reference No. 414-025-8.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Teaching notes of Case study on “Employee’s Distress”, published by European Case Clearing House, UK. Reference No. 414-024-8.
- K.K. Pandey, Manisha Pandey, Satish Bansal, Sarika Agrawal, **Vani Agrawal**, Sandeep Sharma (2013), Case study on “Employee’s Distress”, published by European Case Clearing House, UK. Reference No. 414-024-1.
- **Agrawal Vani**, Paharia Nitin, Singh Anil (2008), “24x7x365 Days Working” published internationally by European Case Clearing House.
- **Agrawal Vani**, Paharia Nitin, Singh Anil (2008), “Fault Tolerant in Flow Control” published internationally by European Case Clearing House
- Suyash Jhavar, Alok Bansal, **Vani Agrawal** and Rachna Gupta (2008) - Old Is Not Always Gold. Prestige International Journal of Management and Research vol 1 (1) pp 87-88.
- Alok Bansal, Suyash Jhavar, Rachna Gupta and **Vani Agrawal** - “Synergising Offshore Operations”. Prestige International Journal of Management and Research vol 1 (1) pp 102-103.

National Publications

Conference Proceedings

- **Agrawal, Vani** and Kulshrestha, Pratiksha (2015). Impact of FDI on Sectoral Growth : A study of IT sector, proceedings in edited book of 1st National Seminar on “Financial matters in Global perspectives” edited by Dr. S.S. Bhakar, Dr. Nandan Velankar, Himani Saxena and Devendra Sharma. ISBN No. 978-93-85000-28-7.

- **Agrawal, Vani** and Kulshrestha, Pratiksha (2015). Optimization and Nature Inspired Algorithms : A Review, published online in India by Prestige Institute of Management, Gwalior in edited journal “Information Technology Applications: Strategies, Issues and Challenges” edited by Dr. S.S. Bhakar and K.K. Yadav, page no. 335-341, published by Bharti, ISBN No. 978-93-85000-08-9.
- **Agrawal, Vani;** Lazey Doma Bhutia; Pratiksha Kulshrestha (2015), “Overview of WWW in the growth of Tourism Industry”, accepted for publication in edited book will be published by Prestige Institute of Management, **Gwalior**.
- **Agrawal, Vani** and Jain, Rohan (2015). Data Mining by implementing Digital Forensic techniques : A Forensic Science Approach, published in edited book “Technology and Management Education for Organisational Growth” Edited by Mayuri Jain and Ajay Phaltakar, page no. 292-298, published by Sun India Publications, ISBN No. 978-93-85071-01-0.
- Medhane, Sampat Pundlik and **Agrawal, Vani** (2015). Techniques to Increase Response Time in Web Page Design, published in edited book “Sustainability Management and the Power of Innovation” Edited by Dr. S.S. Bhakar, Vinod K. Bhatnagar, page no. 288-290, published by Bloomsbury Publication, ISBN No.978-93-84898-74-8.
- Paharia, Nitin and **Agrawal, Vani** (2014). Tools and Techniques for Novice Programmers, published in edited book “ Global Advances and Innovations in IT and Management” Edited by Dr. S.S. Bhakar, Shailja Bhakar, page no. 698-708, published by Bloomsbury Publication, ISBN No.978-93-82563-52-5.
- Singh, Surabhi and **Agrawal, Vani** (2007). Digital Watermarking on Multimedia Information, published in edited book “Mastering Change for Organizational Excellence” edited by Dr. S.S. Bhakar, page no. 391-401, published by Excel Books.

Chapters in Books

- Paharia Nitin, **Vani Agrawal**, Pinky Sodhi, Satish Bansal, K.K. Yadav, Ram Paliwal, Pramod Shridhar Jadhav, Shekhar Kulshreshtha, Sandeep Jain and Priyanka Jain (2015) Patience and Logical Reasoning as Predictors of Programming Skills, in Bhakar S.S. and Navita Nathani Eds., A Handbook on Writing Research Paper in Social Sciences, published by Bharti Publications, New Delhi, Pp. 173-179, ISBN No.978-93-85000-27-0.

8. Prof. Pinky Sodhi

International Publications:

Research Papers in Journals- 0

Cases-

- **Nathani Navita, Nanadan Velankar, Pinky Sodhi, Anoop Kumar Atria, Deepa Sadani, Ruchi Gupta, Kavy Tiwari (2014) The Missing Cream in Creamy Biscuits (Case)** developed during Thirteenth National Case Writing Workshop at

Prestige Institute of Management, Gwalior during April 25-27, 2014, published by Case Center U.K., Reference No. 115-072-1

- **Nathani Navita, Nanadan Velankar, Pinky Sodhi, Anoop Kumar Atria, Deepa Sadani, Ruchi Gupta, Kavy Tiwari (2014) The Missing Cream in Creamy Biscuits (Teaching Note)** developed during Thirteenth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 25-27, 2014, published by Case Center U.K., Reference No. 115-072-8
- **Singh Tarika, Pinky Sodhi, Sonam Jain, Manish Dubey, Abeer Ghani and Rupali Chaturvedi (2015) An Effort to Survive in Rough Times (Case)** developed during Twelfth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 26-28, 2013, published by Case Center U.K., Reference no. 515-087-1
- **Singh Tarika, Pinky Sodhi, Sonam Jain, Manish Dubey, Abeer Ghani and Rupali Chaturvedi (2015) An Effort to Survive in Rough Times (Teaching Note)** developed during Twelfth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 26-28, 2013, Accepted for Publication by Case Center U.K., Reference no. 515-087-8
- **Singh Tarika, Pinky Sodhi, Sonam Jain, Manish Dubey, Abeer Ghani and Rupali Chaturvedi (2015) Yedurappa Financial Corporation- The Struggle for Sales Escalation (Case)** developed during Twelfth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 26-28 2013, published by Case Center U.K., Reference No. 515-088-1
- **Singh Tarika, Pinky Sodhi, Sonam Jain, Manish Dubey, Abeer Ghani and Rupali Chaturvedi (2015) Yedurappa Financial Corporation- The Struggle for Sales Escalation (Teaching Note)** developed during Twelfth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 26-28 2013, published by Case Center U.K., Reference no. 515-088-8

National Publications:

Research Papers in Journals- 0

Conference Proceedings-

- **Sodhi Pinky, Shailja Bhakar and Abhay Dubey (2015) Antecedents of Acceptance and Recommendation: A Study of WhatsApp**, Accepted for Publication in **Bhakar S.S., K.K. Yadav and Anamika Shrivastava Eds**, in E-Book on **“IT Application: Strategies, Issues and Challenges” ISBN-978-93-85000-08-9**, published by Bharti Publications New Delhi, Pp.357-366, ISBN No. 978-93-85000-08-9

Chapters in Edited Books-

- **Paharia Nitin, Vani Agrawal, Pinky Sodhi, Satish Bansal, K.K. Yadav, Ram Paliwal, Pramod Shridhar Jadhav, Shekhar Kulshreshtha, Sandeep Jain and Priyanka Jain (2015)** Patience and Logical Reasoning as Predictors of Programming Skills, in **Bhakar S.S. and Navita Nathani Eds., A Handbook on Writing Research Paper in Social Sciences**, published by Bharti Publications, New Delhi, Pp. 173-179, ISBN No.978-93-85000-27-0.

9. Prof. Rajesh Gupta

International Publications

Case Studies

- Bhakar S, Maheswari A, Gupta R, Bansal S, Niranjana R, Jain N, Agrawal M (2015), Case study on “**Strategic Planning of Financial Instruments: A Company Perspective**”, published by The Case Centre ,UK. Reference No 115-029-1.
- Bhakar S, Maheswari A, Gupta R, Bansal S, Niranjana R, Jain N, Agrawal M (2015), Teaching Notes of Case study “**Strategic Planning of Financial Instruments: A Company Perspective**”, published by The Case Centre ,UK. Reference No 115-029-8.
- Bhatnagar V, Gupta R, Bhadoria M, Chauhan S, Gupta T, Koshy C, Kankar A (2015), Case study on “**Absenteesim Problem In TRF Limited**”, published by The Case Centre ,UK. Reference no. 415-151-1.
Bhatnagar V, Gupta R, Bhadoria M, Chauhan S, Gupta T, Koshy C, Kankar A (2015), Teaching Notes of Case study “**Absenteesim Problem In TRF Limited**”, published by The Case Centre ,UK. Reference No. 415-151-8.

National Publications –

Conference Proceedings-

- Katare J, Banerjee S, Malu S K, Gupta R (2015) “**A Comparative Study of E-Governance Portals of Two Districts of Madhya Pradesh**” in the Sixth International Conference on Innovative Excellence for World in Motion during January 10-12, 2015, Volume II, Bharti Publication (ISBN 978-93-81212-98-1).
- Gupta R, “**Sampling Foundations In Research: A Management Perspective**” presented at the National Seminar/ Conference on Changing Perspective and Emerging Challenges in Management and IT Sector organized by IMS, Dehradun during June 15 – 16, 2012 at Dehradun.

* Number of papers published in peer reviewed journals (national /international) by faculty and students

S.No.	Name of the Faculty	Journal Publications	Monographs/Status Papers	Chapters in books	Edited Books	Books Written
1.	Prof. Nitin Paharia	2	0	7	2	0
2.	Prof. Satish Bansal	3	0	11	0	0
3.	Prof. K.K. Yadav	2	0	15	2	0
4.	Prof. Ram Kumar Paliwal	--	0	9	0	0
5.	Prof. Smrita Bhadoriya	--	0	3	0	0
6.	Prof. Reeta Chauhan	--	0	4	0	0
7.	Prof. Vani Agrawal	--	0	8	0	0
8.	Prof. Pinky Sodhi	--	0	2	0	0
9.	Prof. Rajesh Gupta	--	0	2	0	0

* * * Number of publications listed in International Database (For Eg: Web of Science, Scopus, Humanities International Complete, Dare Database - International Social Sciences Directory, EBSCO host, etc.) *NIL*

Faculty	Mono graphs	Chapter in Books	Books Edited	Books with ISBN/ISSN numbers	Citation Index	SNIP	SJR	Impact factor	h-index
Prof. Nitin Paharia	-	7	2	--	--	--	--	--	--
Prof. Satish Bansal	-	11	-	--	3	--	--	--	1
Prof. K.K. Yadav	-	15	2	--	--	--	--	--	--
Prof. R.K. Paliwali	-	9	-	--	--	--	--	--	--
Prof. Smrita Bhadauria	-	3	-	--	--	--	--	--	--
Prof. Reeta	-	4	-	--	--	--	--	--	--

Chauhan									
Prof. Vani Agrawal	-	8	-	--	--	--	--	--	--
Prof. Pinky Sodhi	-	2	-	--	--	--	--	--	--
Prof. Rajesh Gupta	-	2	-	--	--	--	--	--	--

20. Areas of consultancy and income generated

Institute provided consultancy to ITIs in developing their websites.

SNo	Area of consultancy	Organization	Income Generated
1.	Website Development of Industrial Training Institute	Islamia Private ITI, Indore	Rs. 10000/-
2.	Website Development of Industrial Training Institute	Daksha ITI, Indore	Rs. 10000/-
3.	Website Development of Industrial Training Institute	G.R.I.T.I. Pvt., Morena	Rs. 10000/-
4.	Website Development of Industrial Training Institute	New Vikramaditya Pvt. ITI, Datia	Rs. 10000/-
5.	Website Development of Industrial Training Institute	Manasa Pvt. ITI, Neemach	Rs. 10000/-
6.	Website Development of Industrial Training Institute	Shrikanta Pvt. ITI, Bhanpura, Mandasour	Rs. 10000/-
7.	Website Development of Industrial Training Institute	Jai Shri Ram ITI, Morena	Rs. 10000/-
8.	Website Development of Industrial Training Institute	Tirupati Private ITI, Morena	Rs. 10000/-
9.	Website Development of Industrial Training Institute	Vaishno Technical Pvt. Institute, Mandasaur	Rs. 10000/-
10.	Website Development of Industrial Training Institute	Bhanpura ITI, Bhanpura	Rs. 10000/-
11.	Website Development of	The National Pvt. ITI, Datia	Rs. 10000/-

	Industrial Training Institute		
12.	Website Development of Industrial Training Institute	New Cifi net Pvt. ITI, Shivpuri	Rs. 10000/-

21. Faculty as members in

a) National committees b) International Committees c) Editorial Boards....

SNo	Faculty Member Name	Editorial Board	Position
1.	Nitin Paharia	International Journal of Latest Trends in Computing	Member

22. Student projects

a) Percentage of students who have done in-house projects including inter departmental/programme – **100%**

b) Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/other agencies - **NIL**

23. Awards / Recognitions received by faculty and students

Students

AWARDS

SNo	Course	Batch	Name of Student	Name of Medal
1.	BCA	2013-2016	Ekta Sahu, Talk War, Annual Fest at DAVV, Indore	Gold Medal
2.	BCA	2013-2016	Ranjuma Shubhangi, Talk War, Annual Fest at DAVV, Indore, 2015	Silver Medal
3.	BCA	2013-2016	Abhishek Chauhan, Programming Challenge, PIMG, 2015	Cash prize of 3000/-
4.	BCA	2013-2016	Gauri Chaturvedi, KRITI-Software Testing Contest, PIMG, 2015	Ist Prize of cash amount 5000/-
5.	BCA	2014-2017	Juhi Kumari, KRITI-Software Testing Contest, PIMG, 2015	IIInd Prize of cash amount 3000/-
6.	BCA	2013-2016	Ranjuma Shubhangi, KRITI-Software Testing Contest, PIMG,2015	IIIrd Prize of cash amount 2000/-

7.	BCA	2013-2016	Gauri Chaturvedi, KRITI-Software Testing Contest, PIMG, 2014	IInd Prize of cash amount 3000/-
8.	BCA	2013-2016	Ranjuma Shubhangi, KRITI-Software Testing Contest, PIMG,2014	IIIRD Prize of cash amount 2000/-
9.	BCA	2014-2015	Yogendra Singh Bhadoriya	Basket Ball, Quarter final selection
10.	BCA	2014-2015	Nitesh Gupta	Basket Ball, Quarter final selection
11.	BCA	2014-2015	Abhishek Chauhan	Basket Ball, Quarter final selection
12.	BCA	2014-2015	Mahima Yadav	Selected for Division level of Badminton Inter College Championship
13.	BCA	2014-2015	Ruchi Yadav	Selected for Division level of Badminton Inter College Championship
14.	BCA	2014-2015	Aashu Rajput	Selected for Division level of Badminton Inter College Championship

ROLL OF HONOUR

SNo	Course	Batch	Name of Student	Name of Medal
1.	BCA	2010-2013	Mithlesh Singh Gurjar	Gold Medal
2.	BCA	2010-2013	Anjali Singh	Silver Medal
3.	BCA	2011-2014	Shilpi Gupta	Gold Medal
4.	BCA	2011-2014	Shweta Sharma	Silver Medal
5.	BCA	2012-2015	Varsha Chandel	Gold Medal
6.	BCA	2012-2015	Priyanka Kumari	Silver Medal

SCHOLARSHIP FOR DISTINCTION

2014-2015

S.No.	Course	Student Name	Year	Amount
1.	BCA	Priyanka Kumari	2014-2015	5000=00
2.	BCA	Pankaj Sharma	2014-2015	5000=00
3.	BCA	Devanshu Goyal	2014-2015	5000=00
4.	BCA	Vikram Shankhwar	2014-2015	5000=00
5.	BCA	Vikash Singh Bhadouria	2014-2015	5000=00

6.	BCA	Praveen Kumar	2014-2015	5000=00
7.	BCA	Varsha Pal	2014-2015	5000=00
8.	BCA	Aman Jain	2014-2015	5000=00
9.	BCA	Utsha Mishra	2014-2015	5000=00
10.	BCA	Shivangi Maheshwari	2014-2015	5000=00
11.	BCA	Prem Prakash	2014-2015	5000=00
12.	BCA	Juhi Kumari	2014-2015	5000=00
13.	BCA II Year	Varsha Chandel	2014-2015	5000=00
14.	BCA II Year	Gauri Chaturvedi	2014-2015	5000=00

2013-2014

S.No.	Course	Student Name	Year	Amount
1.	BCA I Sem	Abhishek Sharma	2013-2014	5000=00
2.	BCA I Sem	Roop Narayan	2013-2014	5000=00
3.	BCA I Sem	Shubham Shukla	2013-2014	5000=00
4.	BCA I Sem	Gouri Chaturvedi	2013-2014	5000=00
5.	BCA I Sem	Nitin Prasad	2013-2014	5000=00
6.	BCA I Sem	Ajay Bhadouria	2013-2014	5000=00
7.	BCA I Sem	Manish Singh Kushwah	2013-2014	5000=00
8.	BCA I Sem	Shakshi Jain	2013-2014	5000=00
9.	BCA I Sem	Asheesh Kumar	2013-2014	5000=00
10.	BCA I Sem	Ashu Rajput	2013-2014	5000=00
11.	BCA I Sem	Krashna Kant Sharma	2013-2014	5000=00
12.	BCA I Sem	Ekta Sahu	2013-2014	5000=00
13.	BCA I Sem	Divya Bhadoria	2013-2014	5000=00

2012-2013

S.No.	Course	Student Name	Year	Amount
1.	BCA I Sem	Vikrantjeet Singh	2012-2013	5000=00
2.	BCA I Sem	Narendra Singh	2012-2013	5000=00
3.	BCA I Sem	Mithlesh Singh	2012-2013	5000=00
4.	BCA I Sem	Mehrunisha Bano	2012-2013	5000=00
5.	BCA I Sem	Ramakant Singh Kaurav	2012-2013	5000=00
6.	BCA I Sem	Sumit Rajput	2012-2013	5000=00
7.	BCA I Sem	Parinita Shrivastava	2012-2013	5000=00
8.	BCA I Sem	Priyanka Kumari	2012-2013	5000=00
9.	BCA I Sem	Yogesh Bansal	2012-2013	5000=00
10.	BCA I Sem	Jeetu Sharma	2012-2013	5000=00
11.	BCA I Sem	Poonam Agnihotri	2012-2013	5000=00
12.	BCA I Sem	Pooja Narwaria	2012-2013	5000=00
13.	BCA I Sem	Sandhya Bhargava	2012-2013	5000=00
14.	BCA I Sem	Amit Kumar	2012-2013	5000=00
15.	BCA I Sem	Shweta Sharma	2012-2013	5000=00
16.	BCA I Sem	Ashish Rastogi	2012-2013	5000=00
17.	BCA I Sem	Anjali Singh	2012-2013	5000=00

18.	BCA I Sem	Gayatri Pal	2012-2013	5000=00
19.	BCA I Sem	Nidhi Rai	2012-2013	5000=00
20.	BCA I Sem	Shilpi Gupta	2012-2013	5000=00

2011-2012

S.No.	Course	Student Name	Year	Amount
1.	BCA	Hitesh Budholiya	2011-2012	5000=00
2.	BCA	Gayatri Pal	2011-2012	5000=00
3.	BCA	Mithlesh Singh Gurjar	2011-2012	5000=00

24. List of eminent academicians and scientists / visitors to the department

- *Ms. Pooja Lakhani, ISTQB certified Tester.*
- *Dr. K.K. Patnaik, Associate Professor, ABVIITM, Gwalior.*
- *Dr. Prashant Singh Rana, PostDoc, IIT, New Delhi.*
- *Dr. Saurabh Mukherjee, Associate Professor, Banasthali Vidya Peeth, Banasthali, Rajasthan*
- *Dr. R.S. Jadon, Professor & Head, MCA Department, MITS, Gwalior*
- *Dr. Shashikala Tapaswi, Professor, IITM, Gwalior*
- *Dr. Jagdish Bansal, Assistant Professor, SAU, New Delhi*
- *Dr. Sanjay Gupta, Associate Professor, Jiwaji University, Gwalior*

25. Seminars/ Conferences/Workshops organized & the source of funding

Expenditure incurred on various activities are given in the table and these are self financed.

S.No.	Major Head of Research Activities	2014-2015	2013-2014	2012-2013
1.	Conferences & Seminars Expenditure			
a.	KRITI, Software Debugging Contest	128038.00	101511.00	0.00
b.	National IT Seminar	63061.00	0.00	0.00
c.	National Case Writing Workshop	50241.00	38720.00	37795.00
d.	International Conference	209868.00	249606.00	177958.00
		451208.00	389837.00	215753.00
2.	Faculty Development Exp.	65880.80	45200.20	46179.20

26. Student profile programme/course wise:

2015 Batch

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			*M	*F	
BCA	107	100	66	31	Yet to pass

2014 Batch

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			*M	*F	
BCA	90	81	52	21	Yet to pass

2013 Batch

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			*M	*F	
BCA	71	64	33	22	Yet to pass

2012 Batch

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			*M	*F	
BCA	83	80	47	19	89.39%

2011 Batch

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			*M	*F	
BCA	92	80	58	15	72.5%

*M = Male *F = Female

27. Diversity of Students

Name of the Course	% of students from the same state	% of students from other States	% of students from abroad	Year
BCA	84.15%	15.85%	0%	2015-2016
BCA	87.5%	12.5%	0%	2014-2015
BCA	90%	10%	0%	2013-2014
BCA	90.90%	9.09%	0%	2012-2013

28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services, etc. ?

NIL

29. Student progression

Student progression	Against % enrolled
UG to PG	60%
PG to M.Phil.	--
PG to Ph.D.	--
Ph.D. to Post-Doctoral	--
Employed <ul style="list-style-type: none"> • Campus selection • Other than campus recruitment 	36% 4%
Entrepreneurship/Self-employment	--

30. Details of Infrastructural facilities

a) Library

Total area of the library (in Sq. Mts.) - 295 Square Meter

Total seating capacity – 90

Working hours (on working days, on holidays, before examination days, during examination days, during vacation)

Working Days : 09 Hrs (9.00 A.M. to 6.00 P.M.)

On Holidays (During Examination) : 07 Hrs (10.00 A.M. to 5.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	Cost	No.	Cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	Cost	No.	Cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	Cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
Electronic Resource Management package for e-journals	Proquest, J-Gate Database
federate searching tools to search	

articles in multiple databases	Proquest, J-Gate Database
Library Website	Integrated website is maintained through with library related information can be accessed by the students
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/ speed	8 mbps
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the same have been kept in separate shelves for easy access by the students and faculty members.
Participation in Resource sharing networks/consortia (like Inflibnet)	DELNET

b) Internet facilities for Staff & Students

Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) Class rooms with ICT facility

Total number of class rooms : 27

Class rooms with ICT facility : 27

ICT enabled classrooms, Internet facility, laptops, LCD projectors are provided to each class and faculty where they may take use of these and make the class more

interactive for enhancing the quality of teaching, learning and research. All the classrooms have LCD projectors for power point presentations. Students are encouraged to give seminar talks using ICT resources. The institute provides digital library facility for all teaching and non-teaching staff members and students. Moreover, the softwares required for teaching and learning are also available on the LAN & WAN.

d) Laboratories

Number of systems with configuration – 376

Sl. NO	DEPT/LAB	MAKE CONFIGURATION	NO.OF SYSTEMS
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb	14

		Optical Mouse	
9	Faculty Cabin	Laptop Acer, Dell, Toshiba, Fujitsu	94
10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37
11	Lab 6	HP Xeon server/16GB RAM/1 TB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N- computing Terminals	40

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0, MS-Office 2007, Quattro Pro 5.0, Word Star 7.0, Coral Draw 9, Norton Commander 5, TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD, VB.NET PRO, SPSS 14.0, SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

31. Number of students receiving financial assistance from college, university, government or other agencies

Merit scholarship

Year	Class	No. of Students
2014-2015	BCA	14
2013-2014	BCA	13
2012-2013	BCA	20
2011-2012	BCA	03

Category Scholarship

SC

Year	Class	No. of Students
2014-2017	BCA	03
2013-2016	BCA	09
2012-2015	BCA	00

OBC

Year	Class	No. of Students
2014-2017	BCA	08

32. Details on student enrichment programmes (special lectures / workshops /seminar) with external experts

- *Workshop on Software Testing by Ms. Pooja Lakhani, ISTQB certified Tester.*
- *Workshop on Object oriented Analysis and Design using UML by Dr. K.K. Patnaik, Associate Professor, ABVIITM, Gwalior.*
- *Workshop on Software Debugging by Dr. Prashant Singh Rana, PostDoc, IIT, New Delhi.*
- *Workshop on MATLAB by Dr. Saurabh Mukherjee, Associate Professor, Banasthali Vidya Peeth, Banasthali.*

33. Teaching methods adopted to improve student learning

All the courses use lecture method for teaching compulsorily. The other methods of learning experience includes seminars and presentation, news paper subscriptions, practical exposure through different workshops, and special extra mural lectures along with regular classroom interactions. The students are also given software projects which they do under the mentorship of faculty members. For Programming skill development, Programming tools like proanimate and Raptor and completion strategy techniques are also used. Department also has IT club to conduct various activities like IT Quiz, Program Debugging events, Programming skill development events. Learning by doing approach in practical lab is used for the self learning of students.

34. Participation in Institutional Social Responsibility (ISR) and Extension activities

Activities of NSS -

S.No.	Purpose	Venue	Date	No. of Participate
1.	Voting Awareness Camp	Rally	15.04.2014	50
2.	International Environment Day	Rally	05.06.2014	50
3.	Blood Donation Camp	College Campus	04.06.2014	48
4.	NSS Establishment Day	Plantation (College Campus)	24.09.2014	60
5.	International AIDS Day	Rally	01.12.2014	45

6.	International Human Rights Day	Conference (Jiwaji University)	10.12.2014	30
7.	Good Governance Day	College Campus & Jiwaji University	25.12.2014	50
8.	Traffic Awareness Camp	College Campus	05.01.2015	100
9.	Mission of Mother	Conference (Jiwaji University)	18.02.2015	50
10	Camp for PAN Card	College Campus	03.03.2015 & 04.03.2015	50
11.	International Environment Day	College Campus	21/06/2015	50
12.	International Drug Prevention Day	College Campus	26/06/2015	40
13.	Parliament Show (Nehru Youth Welfare Department)	College Campus	26/08/2015	120
14.	Hey Harvesting Carrots	Jiwaji University	27/08/2015	40

Rotaract Club Activities -

Institute has incepted Rotaract Club of Prestige Gwalior a Junior club of Rotary International Foundation in February 2014, National Service scheme (NSS), Specialization based club i.e. Marketing Club, Finance Club, Informational Technology Club, Human resources club with the major objective of involving community in its outreach activities. Many activities have been conducted by these Clubs for the development of the community. Activities conducted by these club results in the participation of community members in its activities. A detail of activities conducted by these clubs are as follows :

Foundation Day: On the occasion of Foundation day of Rotaract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.

Blood Donation: On 12 May 2014 Rotaract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

Book Donation Drive: Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.

Drawing Mela: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Voter's Awareness Rally: Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Illayaraja was the Chief Guest on the occasion.

PRAYAS: Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as **PRAYAS** in which they have collected woolen clothes from the locality and distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes. **Swachhata Abhiyaan:** Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO's in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway

Station on 04.02.2015 . In every week members put their efforts to make our railway station clean In the same segment we are also organizing the seminars and rally's to create the awareness for Clean India campaign.

35. SWOC analysis of the department and Future plans

Strengths

1. Publications in national and international Journals
2. Programming tool in lab classes
3. Projects in each semester (TCS and general)
4. Regular classes
5. 1:1 student teacher interaction
6. Institute is providing placements to every student.
7. Consultancy in IT Domain
8. Active participation of Faculty in FDPs, Workshops, Seminars and Conferences
9. IT Trainings and workshops

Weaknesses

1. The department has only one program namely BCA.
2. Students are unwilling to take placement after graduation.
3. Students from rural background have problem with spoken English which is the medium of teaching.

Opportunities

1. With companies like TCS, Infosys coming to Gwalior, wide plethora of opportunities in terms of projects, MDPs, Consultancies, Placement and training will open up.
2. MP Government has developed a IT Park and trying to attract multinational IT companies to open their campus.
3. To design certificate courses for working professionals
4. Introduction of industry sponsored program.

Challenges

1. Industry prefers engineers (CS & IT) to management graduates specializing in IT.
2. Now a days large number of students are interested to get job in Government departments and because of that they devote less time for development of IT skills.
3. Lack of Software Industries in this region for exposure of software technologies to students.

Evaluative Report of Commerce Department

1. **Name of the Department:** Commerce Department
2. **Year of Establishment:** Department was established in 2011
3. **Names of Programmes / Courses offered (UG, .) :** The courses offered in commerce dept are B.Com (Computer Application) and B.Com (Hons.)

4. Interdisciplinary courses and departments involved

The details of interdisciplinary courses and departments involved are as follows

S.No.	Name of the course	Course	Semester	Department
1	Business Law	B.Com(CA)	First	Management
2	Introduction to Information Technology	B.Com(CA)	First	IT
3	Financial Accounting	B.Com(CA)	First	Commerce
4	Foundation Course-English	B.Com(CA)	First	Genreal Mgmt.
5	Foundation Course-Entrepreneurship Development	B.Com(CA)	First	Management
6	Foundation Course-Hindi	B.Com(CA)	First	Genreal Mgmt.
7	Operating System Windows –XP	B.Com(CA)	Second	IT
8	Business Mathematics	B.Com(CA)	Second	IT
9	English Language & Indian Culture	B.Com(CA)	Second	Genreal Mgmt.
10	Business Organization & Communication	B.Com(CA)	Second	Management
11	Entrepreneurship Development	B.Com(CA)	Second	Management
12	Foundation Course -Basic English	B.Com(CA)	Third	Genreal Mgmt.
13	Foundation Course-Environmental Study	B.Com(CA)	Third	Genreal Mgmt.
14	Foundation Course- Hindi	B.Com(CA)	Third	Genreal Mgmt.
15	Corporate Accounting	B.Com(CA)	Third	Commerce
16	Principles of Statistics	B.Com(CA)	Third	IT
17	Computer Application	B.Com(CA)	Third	IT
18	Cost Accounting	B.Com(CA)	Fourth	Commerce

19	Computer Application	B.Com(CA)	Fourth	IT
20	Foundation Course Environment	B.Com(CA)	Fourth	Genreal Mgmt.
21	Principles of Management	B.Com(CA)	Fourth	Marketing
22	Foundation Course-English	B.Com(CA)	Fourth	Genreal Mgmt.
23	Management Accounting	B.Com(CA)	Fifth	Commerce
24	Income Tax Laws & Practices	B.Com(CA)	Fifth	Commerce
25	INTERNET & WWW WEB	B.Com(CA)	Fifth	IT
26	Foundation Course- Hindi	B.Com(CA)	Fifth	Genreal Mgmt.
27	Foundation Course -Basic Computer & Information Technology	B.Com(CA)	Fifth	Genreal Mgmt.
28	English Language and Aspects of Development	B.Com(CA)	Sixth	Genreal Mgmt.
29	Essential of E-commerce	B.Com(CA)	Sixth	Commerce
30	Auditing	B.Com(CA)	Sixth	Commerce
31	Indirect Tax	B.Com(CA)	Sixth	Commerce
32	Computer (FoundationCourse)	B.Com(CA)	Sixth	IT
33	Business Organization & Management	B.Com(Hons)	First	Management
34	Financial Accounting	B.Com(Hons)	First	Commerce
35	Micro Economics	B.Com(Hons)	First	Management
36	Business Laws	B.Com(Hons)	First	HR
37	Business Statistics	B.Com(Hons)	Second	IT
38	Fundamental of Computer:	B.Com(Hons)	Second	IT
39	Micro Economics	B.Com(Hons)	Second	Management
40	Corporate Laws	B.Com(Hons)	Second	Management
41	Hindi	B.Com(Hons)	Second	General Mgmt.
42	Business Mathematics	B.Com(Hons)	Third	IT
43	Income-tax Law & Practice	B.Com(Hons)	Third	Commerce
44	Macro Economics	B.Com(Hons)	Third	Management
45	Principles of Marketing	B.Com(Hons)	Third	Management
46	English	B.Com(Hons)	Third	Management
47	Indirect Tax	B.Com(Hons)	Fourth	Commerce

48	Corporate Accounting	B.Com(Hons)	Fourth	Commerce
49	Cost Accounting	B.Com(Hons)	Fourth	Commerce
50	Human Resource Management	B.Com(Hons)	Fourth	Management
51	Indian Economy - Performance and Policies	B.Com(Hons)	Fourth	Management
52	Management Accounting	B.Com(Hons)	Fifth	Commerce
53	Financial Management	B.Com(Hons)	Fifth	Management
54	Auditing	B.Com(Hons)	Fifth	Commerce
55	Option I (Any one of the following)	B.Com(Hons)	Fifth	Management
56	Financial Markets, Institutions and Financial Services	B.Com(Hons)	Fifth	Management
57	Compensation Management	B.Com(Hons)	Fifth	Management
58	Corporate Tax Planning	B.Com(Hons)	Fifth	Commerce
59	Advertising & Personal Selling	B.Com(Hons)	Fifth	Management
60	Business Data Processing	B.Com(Hons)	Fifth	Management
61	International Business	B.Com(Hons)	Sixth	Management
62	Governance, Ethics & Social Responsibility of Business	B.Com(Hons)	Sixth	Management
63	Business Communication	B.Com(Hons)	Sixth	Management
64	Option II (Any one of the following)	B.Com(Hons)	Sixth	Management
65	Entrepreneurship and Small Business	B.Com(Hons)	Sixth	Management
66	Fundamentals of Investment	B.Com(Hons)	Sixth	Management
67	Consumer Relation & Customer Care	B.Com(Hons)	Sixth	Management
68	Business Tax Procedure & Management	B.Com(Hons)	Sixth	Management
69	Business Data Processing – II Theory	B.Com(Hons)	Sixth	Management

5. Annual/ semester/choice based credit system

The courses offered are following semester system

6. Participation of the department in the courses offered by other departments

The courses taught in other department are given below:

S.No.	Name of the course	Course	Semester	Department
1	Financial Accounting	BBA	First	Commerce
2	Cost Accounting	BBA	Second	Commerce
3	Higher Accounting	BBA	Third	Commerce
4	Income Tax Laws and Practices	BBA	Fourth	Commerce
5	Financial Management	BBA	Fourth	Commerce
6	Accounting for Management Decision	BBA	Fifth	Commerce
7	Basic Accounting	MAM	First	Commerce
8	Cost Accounting	MAM	Second	Commerce
9	Higher Accounting	MAM	Third	Commerce
10	Income Tax Law and Practices	MAM	Fourth	Commerce
11	Basic Accounting	MBA	First	Commerce
12	Financial Management	MBA	Second	Commerce
13	Security Analysis And Portfolio Management	MBA	Third	Commerce
14	Insurance and Risk Management	MBA	Fourth	Commerce
15	Strategic Tax Planning and Tax Management	MBA	Fourth	Commerce

7. Courses in collaboration with other universities, industries, foreign institutions, etc.

No

8. Details of courses/programmes discontinued (if any) with reasons

No

9. Number of teaching posts sanctioned and filled (Professors/Associate Professors/Asst. Professors)

	Sanctioned	Filled
Professor	Nil	-
Associate Professors	Nil	-
Asst. Professors	Nil	5

10. Faculty profile with name, qualification, designation (D.Sc./D.Litt./ Ph.D./M.Phil., etc.)

Name	Qualification	Designation	Specialization	No. of Years of Experience	No. of Ph.D. students guided in the last 4

				(In Years)	years
Dr. Amitabha Maheshwari	Ph.D.,MBA(Fin.), CA(Inter),M.Com (Taxation),B.Com.	Asst. Professor	Taxation & Finance	15	Nil
Dr. Nandan Velankar	Ph.D., M.Com., M.A. (Economics), B.Com.	Asst. Professor	Accounting & Finance	10	Nil
Prof. Himani Saxena	Ph.D. (pursuing), PGDM, M.Phil, M.Com(Taxation)	Asst. Professor	Taxation & Finance	10	Nil
Prof. Sarita Agrawal	Ph.D. (pursuing), M.Phil, M.Com	Asst. Professor	Taxation & Finance	3	Nil
Prof. Abhay Singh Chauhan	Ph.D. (pursuing),M.Com (Fin.) Double Gold Medalist,B.Com	Asst. Professor	Accounting & Finance	2	Nil

11. List of senior visiting faculty

Name	Qualification	Designation	Specialization	No. of Years of Experience	No. of Ph.D. students guided in the last 4 years
Dr. I.C. Doongarwal					
Dr.Rajni Rajput	M.A (Hindi & English), Ph.D in Hindi	Visiting Faculty	Hindi & English	6	NIL

12. Percentage of classes taken by temporary faculty – programme-wise information

B.Com (CA): 10 percent

B.Com (Hons) : 10 percent

13. Programme-wise Student Teacher Ratio

B.Com (CA): 30:1

B.Com (Hons) : 30:1

14. Number of academic support staff (technical) and administrative staff: sanctioned and filled

	Sanctioned	Filled
Administrative	14	14
Technical Staff	3	3

Support Staff	13	13
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15. Qualifications of teaching faculty with DSc/ D.Litt/ Ph.D/ MPhil / PG

Name of Faculty	D Sc	D.Litt	Ph.D	MPhil	PG
Dr. Amitabha Maheshwari	-	-	Yes	-	Yes
Dr. Nandan Velankar	-	-	Yes	-	Yes
Prof. Himani Saxena	-	-	Pursuing	Yes	Yes
Prof. Sarita Agrawal	-	-	Pursuing	Yes	Yes
Prof. Abhay Singh Chauhan	-	-	Pursuing	-	Yes

16. Number of faculty with ongoing projects from

- a) National - Nil
- b) International funding agencies and grants received -Nil

17. Departmental projects funded by DST - FIST; UGC, DBT, ICSSR, etc. and total grants received

Nil

18. Research Centre /facility recognized by the University

Nil

19. Publications:

RESEARCH PAPERS/ ARTICLES

DR. AMITABHA MAHESHWARI

Dr. Amitabha Maheshwari

List of Publications

Books Published

1. Bhakar, S. S.; Mathur Garima; Chakraborty Anindita; and Maheshwari Amitabha. (Eds) (2011), Post Recessionary Economy: Movers & Moulders of Changing World, Vol. 2, Crescent Publishers: Allahabad.
2. Bhakar,S.S.; Banerjee Richa; Maheshwari Amitabha and Rajput Sneha(Eds)(2015) Creative and Innovative Excellence for world in Motion. Vol.1, Bharti Publications, New Delhi. (ISBN: 978-93-81212-98-1).

3. Bhakar, S.S.; Banerjee Richa; Maheshwari Amitabha and Rajput Sneha (Eds) (2015) Creative and Innovative Excellence for world in Motion. Vol.2, Bharti Publications, New Delhi. (ISBN: 978-93-85000-49-2).

International Publications

Research Papers

- Upamannu, N.K.; Amitabha Maheswari & Pooja bhakuni (2013), "[The Impact Of Brand Trust On Customer Loyalty: A Study Of Fmcg Sector At Gwalior Region](#)", **Abhinav-International Monthly Refereed Journal Of Research In Management & Technology**, Vol.2, ISSN No. 2320-0073.
- Maheswari, Amitabha; Nischay Upamannu & Pooja Bhakuni (2013), 'Impact of WPI, Exchange rate, Gold rate, Forex and Market capitalization on NSE Returns', **Abhinav-International Monthly Refereed Journal Of Research In Management & Technology**, Vol. 2, ISSN No. 2320-0073.
- Bhakuni, Pooja; Nischay Upamannu & Maheswari, Amitabha (2013), "A study on the effect of impulsivity and conformity Behavior on Impulsive Buying Behavior of Students", **Abhinav-International Monthly Refereed Journal Of Research In Management & Technology**, Vol. 2, ISSN No. 2320-0073.

Case Studies

- Bhakar, S.S., Maheshwari, A., Dantre, C., Gupta, S., Bharadwaj, A., Nathani, N. (2012). Teaching Notes Attrition Rates: Heels of Chilles, Published by European Case Clearing House with reference no- 413-058-8.
- Bhakar, S.S., Maheshwari, A., Dantre, C., Gupta, S., Bharadwaj, A., Nathani, N. (2012). Attrition Rates: Heels of Chilles, Published by European Case Clearing House with reference no- 413-058-1.
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Job or Entrepreneurship: A Difficult Choice, Developed during Ninth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 16-18, 2009, published by European Case Clearing House, Ref No: 111-034-1
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Job or Entrepreneurship: A Difficult Choice, case teaching notes, published by European Case Clearing House, Ref No: 111-034-8
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Employee Attitude and Behavioral Issues @ Sanjeevni , Developed during Ninth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 16-18, 2009, published by European Case Clearing House, Ref No: 411-049-1

- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Employee Attitude and Behavioral Issues @ Sanjeevni , case teaching notes, published by European Case Clearing House, Ref No: 411-049-8
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Helping Hands Need Helping Hand, Developed during Ninth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 16-18, 2009, published by European Case Clearing House, Ref No: 311-111-1
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Helping Hands Need Helping Hand, case teaching notes, published by European Case Clearing House, Ref No: 311-111-1
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Professional Ethics v/s Laws of Land: A Case of Life Line Hospital, Developed during Ninth National Case Writing Workshop at Prestige Institute of Management, Gwalior. During, Apr 16-18, 2009, the case has been published by European Case Clearing House, Ref No: 711-031-1
- Bhakar Shailja, Amitabha Maheshwari, Shilpi Nagariya, Prashant Shrivastav, Shweta Agrawal (2011), Professional Ethics v/s Laws of Land: A Case of Life Line Hospital, case teaching notes, published by European Case Clearing House, Ref No: 711-031-8

Edited Books/Chapters

- **Nathani, N.,** Maheshwari, A., Bhatnagar, D., Kulshreshtra, K., Kulshreshtra, D., Shrivastava, S.K. (2011). Attitude towards risk: Gender Effect. (Ed. S S Bhakar and Seema Mehta) A Systematic Guide to Write a Research Paper,183-196(ISBN:978-81-7446-932-8).

Conferences, Seminars Attended

- Maheshwari Amitabha et al. (2010), presented a research paper on “Effect of the Distribution Channels on the Brand Image: A study on packaged product Milk” in International seminar on “Global Economic Meltdown Response, Resilience and Revival Strategies” organized by VNS Institute of Management, Bhopal sponsored by AICTE held on November19-20,2010
- Nathani navita, Simaranjeet Kaur Sandhar, A.Maheshwari, Research paper on “Relationship of Annualized market returns and cost of capital” During 1st

PIMG International Conference on “Global Business Recession: Lessons Learnt” held on January 8-10, 2010

- Pandey K.K, V.K.Pandey, A.Maheshwari, Research paper on “Assessing and differentiating the quality of internet based services: a study of service sector” During 1st PIMG International Conference on “Global Business Recession: Lessons Learnt” held on January 8-10, 2010.
- Maheshwari Amitabha et al.(2009) presented a research paper on “Human Resource Accounting: A Case Study of State Bank of India ” During XXXII All India Accounting Conference on “Accounting Education and research” held on November14-15, 2009.
- 1st National Research Methodology Workshop
- Maheshwari Amitabha et al.(2009) presented a research paper on “Dynamic security for Malicious Node Detection in Mobile AD HOC Networks” During 4th National Conference on “Innovation and Adaptability: Twin Engine of Sustained Growth” held on March 29-30,2009.
- Dixit Darpan, K.K.Pandey, M.Pandey, A.Maheshwari, Research paper on “The Problems and Prospects of Human Resources in the Tutoring Industry” During 1st PIMG International Conference on “Global Business Recession: Lessons Learnt” held on January 8-10, 2010.
- Bhakar S. S.; Garima Mathur, Anandita Chakraborty and Amitabha Maheshwari (2011) Post Recessionary Economy: Movers and Moulders of Changing World (Vol II), Crescent Publishers, Allahabad
- Pandey K. K., Pandey Manisha Amitabh Maheshwari (2011), Service Complaint Experiences and Customer Evaluation: A Study of Basic Utilities and Telecommunication Service in Post Recessionary Economy: Movers and Moulders of Changing World, edited by S.S. Bhakar, G. Mathur, A. Chakraborty and A. Maheshwari, Crescent Publishers (ISBN 978-81-910494-0-4), Vol. (2), Page No. 204-216

Workshops/ FDPs Attended

- 7th 7th National Research Methodology Workshop Organized by Prestige Institute Of Management, held on Aug.20-23, 2015 at Gwalior
- **14th National Case Writing Workshop Organized** by Prestige Institute Of Management, held on **from 24-26, April 2015.**
- **Three Faculty Development program on Case writing Organized by** AMITY University in collaboration with AIMS.

- Attended the **First National IT Seminar on “IT Applications: Strategies, Issues and Challenges”** organized at Prestige Institute of Management Gwalior, on 22nd February, 2015.
- 6th International Conference on **“Creative and Innovative Excellence for World in Motion”** Organised by Prestige Institute Of Management, Gwalior held on Jan 10-12, 2015.
- 6th National Research Methodlogy Workshop Organized by Prestige Institute Of Management, held on Aug. 21-24, 2014 at Gwalior.
- 13th National Case Writing Workshop Organized by Prestige Institute Of Management, held on April 25-27, 2013 at Gwalior.
- 5th International Conference on **“Sustainability Management and The Power of Innovation”** Organised by Prestige Institute Of Management, Gwalior held on Jan 10-12, 2014.
- 5th International Conference on Marketing and Business strategy conducted on August 8 and 9, 2013 at **IBS Hyderabad**.
- National conference on the topic of **“Ethcis & Ethos in Management”**. Which was held in Udaipur, organized by **Pasific university & research center, Udaipur (July, 27 & 28, 2013)**
- National conference was held in Mumbai, organized by **Abhinav institute of technology and management (Abhinav seva trust), Mumbai (March 30, 2013)**
- 5th National Research Methodlogy Workshop Organized by Prestige Institute Of Management, held on Aug. 29-Sept 1, 2013 at Gwalior.
- 12th National Case Writing Workshop Organized by Prestige Institute Of Management, held on April 26-28, 2013 at Gwalior.
- 4th International Conference on **“Global Advances and Innovations in IT and Management”** Organised by Prestige Institute Of Management, Gwalior held on Dec 28-30, 2012.
- 4th National Research Methodlogy Workshop Organized by Prestige Institute Of Management, held on Aug. 24-27, 2012 at Gwalior.
- One day FDP on Case Teaching Pedagogy Workshop Organized by Prestige Institute Of Management, held on April 23, 2012 at Gwalior.
- 11th National Case Writing Workshop Organized by Prestige Institute Of Management, held on April 20-22, 2012 at Gwalior.
- 3rd International Conference on **“Transformation and Survival Of Business Organisations: Challenges and Opportunities”** Organised by Prestige Institute Of Management, Gwalior held on Dec 28-30, 2011.

- 2nd International Conference on “**Post Recessionary Economy: Movers & Moulders of Changing World**” Organised by Prestige Institute Of Management, Gwalior held on Jan 10-12, 2011,
- 3rd National Research Methodology Workshop Organized by Prestige Institute Of Management, held on Aug. 28-31, 2011 at Gwalior.
- 2nd National Research Methodology Workshop Organized by Prestige Institute Of Management, held on Aug. 28-30, 2010 at Gwalior.
- 9th National Conference Organized by Pioneer Institute Of Professional Studies, Indore held on May 06, 2010.
- 9th National Case Writing Workshop Organized by Prestige Institute Of Management, held on April 16-18, 2010 at Gwalior.
- 1st International Conference on “**Global Business Recession : Lessons Learnt**” Organized by Prestige Institute Of Management, held on Jan. 08-10, 2010 at Gwalior.
- 1st Research Methodology Workshop Sponsored by AICTE Organized by Prestige Institute Of Management, held on Aug. 28-31, 2009 at Gwalior.
- 4th National Conference on “**Key Innovation and Adaptability: Twin Engines of Sustained Growth**” Organized by Prestige Institute Of Management, held on March 29 & 30, 2009 at Gwalior.
- **One day** Faculty Development Program Organized by Prestige Institute Of Management in 2013
- **One month** Faculty Training Program Organized by IBS Chennai held on 2009.

DR. NANDAN VELANKAR

Publication Details

International Publications

- Velankar Nandan ,Gupta R.C., Garud Urvashi (2013),Vol.3, No.3., E-Accounting Practices Among SMES: A Study of M.P. Region in **Journal of Management Value & Ethics**, Ed. P.S. Bhadouria, 94-106, (ISSN:2249-9512)
- Gupta R.C., Velankar Nandan (2012),Efforts Towards Bringing Back the Overseas Black Money: An Impact on Indian Economy, in **Black Money and Indian Economy**, Eds. M.P. Gupta, Meenakshi Singhal, Asmita Dubey, Jagran Journal of Commerce and Economics, 27-34, (Special Issue)
- Velankar Nandan, Garud Urvashi (2013)Vol- I, Issue -II, Rural India: Challenges, Opportunities and Strategies for Sustaining Better Development in India, in **SVIM e-Journal of Applied Management**, Eds. J.S. Panwar, M. Dashmishra, Sonal Chaudhary,(ISSN: 2321 – 2535) (On line) available at <http://svimi.org/ejournal/index.php>

- Garud Urvashi, Velankar Nandan (2014)Vol- II, Issue -I, FDI in Indian Retail Industry: Impact on Retail Business And IndianEconomy, in **SVIM e-Journal of Applied Management**, Eds. M. Dashmishra, Sonal Chaudhary, Shruti P. Maheswari, Mr. Prashant Gupta, Shahina Qureshi (**ISSN: 2321 – 2535**) (On line) available at <http://svimi.org/ejournal/index.php>
- Velankar Nandan ,Gupta R.C. (2014), Managing NPA's: Is write-off an only solution?, in Indian journal of accounting, Vol. XLVI(2) Dec.2014, (ISSN:0972-1479)
- Velankar Nandan, Gupta R.C. (2014), The Effectiveness of Organizational Culture on Employees' Behaviour within Management Institutions in Gwalior Region in **Jagran Journal of Commerce and Economics**, Eds. Daviender Narang, Ashwani Varshney, Mamta Kumari, Ajay Trapathi, Orange Books International (ISSN: 2321-6522),Vol. 2, Issue. 3

Case Study

- Nathani, N., Velankar, N., Sodhi, P., Atria, A., Sadani, D., Gupta, R.(2015), Ref. No. 115-072-1/8, The Missing Cream in Creamy Biscuits, (On line) available at <http://www.thecasecentre.org/educators/search/results>

National Publications

- Velankar Nandan, Garud Urvashi (2014), Green Maaketing- The New Rules and Keys to Successful Green Marketing in **An International Edition Series on Changing Global Economic Perspectives**, Eds. Daviender Narang, Ashwani Varshney, Mamta Kumari, Ajay Trapathi, Orange Books International (ISBN: 978-93-8326-307-3)
- Velankar Nandan, Garud Urvashi (2014), Rural Entrepreneurship: Opportunities and Challenges: A Study of Gwalior District, M.P., in **Youth Entrepreneurship and Rural Development: The Continued Quest for Economic Growth**, ed. Swati Tiwari, AISECT Publications, Bhopal (ISBN 978-93-81358-08-05)
- Garud Urvashi, Velankar Nandan, (2014), Incredible India: Rural Tourism, in **Youth Entrepreneurship and Rural Development: The Continued Quest for Economic Growth**, ed. Swati Tiwari, AISECT Publications, Bhopal (ISBN 978-93-81358-08-05)
- Velankar Nandan, Gupta R.C. (2014), The Effectiveness of Organizational Culture on Employees' Behaviour within Management Institutions in Gwalior Region in **Jagran Journal of Commerce and Economics**, Eds. Daviender Narang, Ashwani Varshney, Mamta Kumari, Ajay Trapathi, Orange Books International (ISSN: 2321-6522),Vol. 2, Issue 3.
- Velankar Nandan (2013), Creative Accounting : A tool to help companies in a crisis in **Evolving Management Paradigms in Manufacturing and Service Sector**, Ed. Arun K.Tyagi (ISBN:978-81-922218-0-3)
- Velankar Nandan, Garud Urvashi (2013), An Approach Towards Student's Employability Skills Case Published in **Facing Challenges in the Era of Globalization**, eds. J.S. Panwar, M.

Dashmishra, Sonal Chaudhary, Anuradha Pathak, Excellent Publishing House, New Delhi, (ISBN: 978-93-83083-13-8)

- Gupta R.C., Velankar Nandan, Garud Urvashi (2013), Entrepreneurship Development in India: A Study of Existing Indian Environment in **Entrepreneurship Driver for Economic Growth**, Eds. Bhavna Sharma, Manisha Singhai, Yogeshwari Phatak, Rajkishore Sharma, 87-95, Excel Books, (ISBN: 978-93-5062-332-9)
- Velankar Nandan, Gupta R.C., Garud Urvashi (2013), Perspectives on FDI in Indian Retail in **Global Issues and Challenges in Health Care and Business Management**, Ed. K.S. Thakur, 152-159, Excel Books, (ISBN: 978-93-5062-334-3)
- Velankar Nandan, (2012) Vol.1, Issue 8 (IV), Rural Entrepreneurship : an effort to emerge in **International Journal of Business, Management & Social Sciences**, Ed. Aftab Anwar Shaikh, Rakesh Mittal, 126-134, Published by Choice College of Arts & Commerce, (ISSN: 2249-7463)
- Garud Urvashi, Velankar Nandan, (2012), Green Marketing : SWOT Analysis, in **Management Arena, Innovations, opportunities and challenges**, Eds. V.S. More, P.S. Muley, J.V. Bhalerao, P.B. Suryawanshi, A. Anjum, 81-87, (ISBN: 978-93-5067-163-4) *Conference Proceedings*.
- Gupta R.C., Velankar Nandan, K.K. Agrawal (2011), Threats for Management Education in India : Towards Quality Standards & Contribution in the Employability of the Students, in **Emerging Trends in commerce and management education**, Eds. K.S. Sengar, Praveen Sahu, 23-34, (ISBN: 978-81-8182-508-7), Indus Valley Publications.
- Velankar Nandan, (2015), Impact of capital flows on stock returns, in **creative & innovation excellence for world in motion**, Eds. S.S. Bhakar, Richa Banerjee, Amitabha Maheshwari, Sneha Rajput, 39-49, (ISBN: 978-93-81212-98-1) *Conference Proceedings*.
- Velankar Nandan, Gupta R.C., Agarwal Shipra, Garud Urvashi (2014), Vol. II., Customer preference towards choosing credit policy in retail banking: A comparative study on public and private Indian banks, in **Sustainability management and the power of innovation**, Ed. S.S. Bhakar, Vinod K. Bhatnagar, Richa Banerjee, 39-58, (ISBN: 978-93-84898-74-8) *Conference Proceedings*.
- Velankar Nandan, Gupta R.C., Velankar Neha, Garud Urvashi (2015), a study of determinants of saving behaviour of working women, in Technology and Management education for organizational growth, Ed. Mayuri Jain, Ajay Phaltankar, (ISBN: 978-93-85071-01-0) *Conference Proceedings*.
- Velankar Nandan, Dubey Satyam, Sharma Ankit (2015), a study on attitude of bank customers about credit card, in Information Technology Applications: Strategies, Issues and Challenges Ed. S.S. Bhakar, Krishnakant Yadav, Anamika Shrivastava (ISBN: 978-93-85000-08-9) *Conference Proceedings (e-book)*
- Velankar Nandan, Velankar Neha, Garud Urvashi, Singh Tanya and Chauhan Ratan Prabha (2014), A study of determinants of spending and saving behaviours of non-working women, in Redefining the Human Resource Paradigm in changing cultural, social and economic environment, Ed. S.S. Bhakar and Gaurav Jaiswal (ISBN: 978-93-85000-10-2) *Conference Proceedings (e-book)*

Chapter in Books

- Jaiswal Gaurav, Tiwari Amit, Velankar Nandan, Kotwani Neha, Sharma Kritika (2014), Employees Induction Program and its Effect on Employees Job Satisfaction: A Study of Insurance Sector in **A Handbook for Writing Research Paper**, Eds S S Bhakar, Tarika Singh, 109-118, Bharti Publications, New Delhi. (ISBN 978-93-81212-51-6).

WORKSHOP ATTENDED

- ▶ Workshop attended on ‘**research methodology**’ in prestige Institute of management Gwalior (2010).
- ▶ Workshop attended on ‘**Case Study**’ in ABV-IITM Gwalior, M.P. (2010)
- ▶ Workshop attended on ‘**research methodology**’ in prestige Institute of management Gwalior (2013)
- ▶ Workshop attended on ‘**research methodology**’ in prestige Institute of management Gwalior (2014)
- ▶ Workshop attended on ‘**case writing**’ in prestige Institute of management Gwalior (2014)
- ▶ Workshop attended on ‘**research methodology**’ in Jiwaji University Gwalior (2015)
- ▶ Workshop attended on ‘**case writing**’ in prestige Institute of management Gwalior (2015)
- ▶ Workshop attended on ‘**research methodology**’ in prestige Institute of management Gwalior (2015)

Prof. Himani Saxena

- Attended the **Sixth International Conference** organized at Prestige Institute of Management Gwalior, during 10-12 January, 2015.
- Attended the **First National IT Seminar on “IT Applications: Strategies, Issues and Challenges”** organized at Prestige Institute of Management Gwalior, on 22nd February, 2015.
- Participated in the Sixth National Research Methodology Workshop at Prestige Institute of Management, Gwalior, and developed research paper entitled “**Market Reaction to Political News: Indian Evidence**” held during August 21- 24, 2014.
- Attended the National Seminar on “**Redefining the Human Resource Paradigm in Changing Cultural, Social, and Economic Environment**” organized at Prestige Institute of Management Gwalior, on November 01, 2014.
- Attended National Seminar on “Frontiers in Environmental Research” organized by Gov’t SLP PG College, Gwalior, during February 18-19, 2012.
- Participated in Fourteenth Annual Conference of Gwalior Academy of Mathematical Science and Symposium on “**Computational Mathematics and its Application to Engineering, Management and Biology**” organized by IPS College of Technology and Management, Gwalior, during July 17-19, 2009.
- Participated in National Seminar on “Present Tax Policy and Economical Development” organized by Maharaja Mansingh College, Gwalior during October 2-3, 2009.
- Attended National Seminar on “Emerging Business Practices In India”, organized by Institute of Commerce & Management, Jiwaji University Gwalior, on March 27th, 2008.
 - International
- **Maheshwari Amitabha, Chandra Kant Dantre, Himani Saxena, Pooja Jain, ‘Creating Wealth and Transforming Lives’** (Case) developed during Fourteenth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 24-26, 2015, Accepted for Publication by The Case Center U.K.

- **Maheshwari Amitabha, Chandra Kant Dantre, Himani Saxena, Pooja Jain, ‘Creating Wealth and Transforming Lives’** (Teaching Notes) developed during Fourteenth National Case Writing Workshop at Prestige Institute of Management, Gwalior during April 24-26, 2015, Accepted for Publication by The Case Center U.K.
- Velankar Nandan, **Himani Saxena**, Stuti Johri (2015) “Impact of Non Interest Earnings on Profitability of Banks: A study of State Bank of India”. **Accepted for publication** in Bhakar S.S., Nandan Velankar, Himani Saxena, Devendra Sharma Eds, Financial Matters in Global Perspective by Bharti publication, New Delhi.
- **Saxena Himani**, Pranshuman Parashar, Parth Pawar, (2015) “Impact of General Elections on Stock Market” **Accepted for Publication** in Bhakar S.S., Richa Banerjee, Amitabha Maheshwari and Sneha Rajput Eds, “Innovation and Creativity for World in Motion Vol II”, Bharti Publications New Delhi.
- Singh Tarika, **Himani Saxena**, Madhavi Kulkarni, Charu Arora, Manish Dubey (2014), “Market Reaction to Political News: Indian Evidence” **Accepted for publication.**
- **Saxena Himani**, Ankit Talwani, Priyanka Sharma (2013) “New Era of Business: Indian Corporate Go Eco Friendly”, in Evolving Management Paradigms in Manufacturing & Services Sectors ed Arvind Kumar Tyagi, George Thomas, Anil Kuar Singh, published by Aashi Enterprises, Gwalior pp. 165-171 (ISBN: 978-81-922218-0-3)

Research Papers Presented

- Velankar Nandan, **Himani Saxena**, Stuti Johri (2015) “Impact of Non Interest Earnings on Profitability of Banks: A study of State Bank of India” in National Seminar on “Financial Matters in Global Perspective” organized at Prestige Institute of Management, Gwalior, held on 23rd May, 2015.
- **Saxena Himani**, Pranshuman Parashar, Parth Pawar, (2015) “Impact of General Elections on Stock Market” in Sixth International Conference on “Innovation and Creativity for World in Motion” organized at Prestige Institute of Management, Gwalior, held during 10-12 January, 2015.
- Singh Tarika, **Himani Saxena**, Madhavi Kulkarni, Charu Arora, Manish Dubey (2014), “Market Reaction to Political News: Indian Evidence” in Sixth National Research Methodology workshop organized at Prestige Institute of Management, Gwalior, held during 21-24 August, 2014.

- Saxena Himani (2012), “New Direct Tax Code: Impact on Sectors of Indian Economy” in National Seminar on “ Impact of Taxation and Incidence of Taxation” sponsored by UGC Bhopal, organized at Kusum Bai Jain Girls College Bhind (M.P.), held during March 03-04, 2012.
- Sharma Krishna Kant, Himani Saxena (2012), “ Financial Inclusion: A Tool for Socio-Economic Development” in National Seminar on Achievements of India on World Economic Forum, sponsored by UGC Bhopal, organized at Department of Commerce, Dr, Bhagwat Sahai Government College, Gwalior (M.P.), held during January, 28th-29th, 2012.
- Saxena Himani, Sushma Singh (2011) “Overnight Money Market: Volatility & Development” in Second National Conference on Innovation and Information Management: Opportunities and Challenges, organized at BVM College of Management, Gwalior, held during April 15-16, 2011.
- Saxena Himani, Abha Sarbhai (2009), “A Study on Global Recession on Asian Countries” in National Conference on Impact of Global Financial Crisis on Indian Economy & Employment Opportunities” organized at Department of Management Technology, ITM Universe, Gwalior (M.P.) held during August 08-09, 2009.
- Keswani Sarika, Himani Saxena (2009) “Emerging Trends of Environmental Cost Accounting (ECA) in Business Strategies”, presented in Conference of Indian Commerce Association organized at Govt. K.R.G. P.G. Autonomous College Gwalior, held during February 27-28, 2009.
- Rathore Smriti, Sarika Keswani, **Himani Saxena** (2009) “Role of Cross Cultural Communication in Organizational Change” in Second International Conference on “organized by Institute of Productivity & Management, India, Ghaziabad, held during May, 23-24, 2009.
- Saxena Himani, Abha Sarabhi (2009), “A Study of Goodwill Impairment Testing & Module” In XXXII All India Accounting Conference & International Seminar on Accounting Education and Research organized by Indian Accounting Association in association with Institute of Commerce & Management, Jiwaji University, Gwalior, held during November, 14-15, 2009.

Areas of consultancy and income generated – NIL

20. Faculty as members in

a) National committees b) International Committees c) Editorial Boards.

Name of the Faculty	Membership
Dr. Amitabha Maheshwari	<ul style="list-style-type: none">• Life Membership Of Indian Accounting Association (IAA)• Editor In Journal Of Advanced Research In Accounting And Finance Management• Rotary Club Wisdom, Gwalior
Dr. Nandan Velankar	<ul style="list-style-type: none">• Life Membership Of Indian Accounting Association (IAA)
Prof. Himani Saxena	<ul style="list-style-type: none">• Life Membership Of Indian Accounting Association (IAA)
Prof. Sarita Agrawal	<ul style="list-style-type: none">• NIL
Prof. Abhay Singh Chauhan	<ul style="list-style-type: none">• NIL

21. Student projects

a) Percentage of students who have done in-house projects including inter departmental/programme

100 percent in final Year

b) Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/Industry/ other agencies

100 percent in final Year

22. Awards / Recognitions received by faculty and students

Name of the Faculty	Awards / Recognitions
Dr. Amitabha Maheshwari	<ul style="list-style-type: none">• Best paper award in the Management category in the National conference on the topic of “Ethics & Ethos in Management”. Which was held in Udaipur, organized by Pasific university & research center, Udaipur (July, 27 & 28, 2013)• Best paper award in the Management category in the National conference on the topics of “The impact of brand trust on customer loyalty: A study of FMCG Sector at Gwalior region”. Which was held in Mumbai, organized by

	Abhinav institute of technology and management (Abhinav seva trust), Mumbai (March 30, 2013)
Dr. Nandan Velankar	<ul style="list-style-type: none"> Awarded Best Research Paper entitled “<i>selection of Information language in preprimary and primary level school in tribal India: A Study of M.P. Region</i>” in national seminar on “<i>sustainable Economic Development of Tribes</i>” at Indira Gandhi National Tribal University Amarkantak, (M.P.)
Prof. Abhay Singh Chauhan	<ul style="list-style-type: none"> Gold Medal from Governor of M.P. for securing the first position in M.Com Exam. Gold Medal of Lt. Thakur Prasad Mishra Freedom fighter from Governor of M.P. for securing the first position in M.Com Exam. Awarded Dr. S.P. Sharma Cash Prize for securing the first position in M.Com Exam.

Awards / Recognitions received by students

S.No.	Games/Sport Activities	Name(s) of Student	Prize /Award won	Selections
2012-2013				
1	Badminton (Men)	Abhinav Shrivastava Prakhar Bhadoliya Pushpraj Kaidil Ajit Kaishana Rishita Sengar	Championship in Inter College Competition	selected in University Team selected in University Team Selected in University Team
2	Table Tennis Tournament	Anuj Jain Praveen Negi Ajay Singh Brajraj Yadav	Runnerup in Inter College Competition	selected in University Team Selected in State Team Selected in State Team
3	Lawn Tennis	Mayank		selected in University Team

2013-2014				
4	Table Tennis	Praveen Negi	Inter College Champions	selected in University Team

		Brajraj Yadav		selected in University Team
		Ravi Shankar Pandey		selected in University Team
		Somit Jain		Selected in Division Team
5	Chess	Akshay Mishra		Selected in Division Team
6	Football	Jayesh Negi		Selected in Division Team
		Ajay Singh Jadon		Selected in Division Team
7	Badminton	Abhinav Shrivastava		selected in University Team
8	Badminton (W)	Rishita Sengar	Inter College Champions	selected in University Team
		Poorva Chauhan		
		Roshi Yadav		
		Mahima Yadav		
9	Lawn Tennis	Mayank		selected in University Team

2014-2015

10	Table Tennis	Praveen Negi		selected in University Team
		Brajraj Yadav		selected in University Team
11	Chess	Prashant Kushwah		Selected in Division Team
12	Football	Frenu Mathew		Selected in Division Team
13	Athletics (Hammer)	Bhanu Pratap Singh Gurjar	Silver Medal	
14	(400 M)	Ranjan Singh Yadav	Silver Medal	
15	(4*100 m Relay Race)	Himanshu		
		Ranjan Singh Yadav		
		Dhruv Raj		
		Arjoon Singh Bhadouria	Silver Medal	
16	Badminton	Abhinav Shrivastava		selected in University Team
17	Badminton (W)	Rashmi Sharma		Selected in Division Team
		Mahima Yadav		Selected in Division Team
18	Basketball	Yogendra Singh Bhadoria		
19	Rifle Shooting	Shailendra Singh Rathore		selected in University Team

2015-2016

20	Table Tennis	Inderjeet Singh	Inter College Runner	
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		Sengar	Up	
		Rahul Singh		
		Mridul Tripathi		
		Sharaj Sharma		Selected in Division Team
		Shirish Gupta		
21	Badminton	Rashmi Sharma	Inter College Runner Up	Selected in Division Team
		Mahima Yadav		Selected in Division Team
		Archana Chaturvedi		
		Ashu Rajput		
		Pranav Dixit		Selected in Division Team
22	Basketball (M)	Yogendra Singh Bhadoria	Inter College Champions	selected in University Team
		Jayant Sharma		Selected in Division Team
		Mukul Rathore		selected in University Team
		Azhar Razar Siddiqui		Selected in Division Team
		Nand Kishore		
		Sumit Sharma		
		Abhishek Singh Chauhan		
		Anuj Singh Rajawat		
23	Badminton	Lovee Khandelwal		selected in University Team
24	Athletics (4*400 Relay Race)	Jayesh Negi	Bronze Medal	
		Arjoon Singh Bhadouria		
		Himanshu Thakur		
		Dhruv Bhadouriya		
25	(4*100m)	Jayesh Negi	Gold Medal	
		Ranjan Singh Yadav		Selected in Division Team
		Arjoon Singh Bhadouria		
		Raghuraj Singh		
26	(110 hurdle)	Arjoon Singh Bhadouria	Gold Medal	selected in University Team
27	(200 m)	Akansha Sharma	Bronze Medal	
28	(100 m)	Akansha Sharma	Bronze Medal	
		Shubhangi Pathak	Silver Medal	
29	(Discuss Throw)	Anuj Singh	Silver Medal	
30	(Jebbling Throw)	Anuj Singh	Silver Medal	
31	High Jump	Ranjan Singh Yadav	Gold Medal	
32	Volleyball	Rahul Chauhan		selected in University Team

1. List of eminent academicians and scientists / visitors to the department

List of Academic visitors 2013

S.No	Name	Designation	Company Name	Adders	Phone Number	E-Mail Adders
1	DR.P.C.JAIN	Principal	Shri Ram College Of Commerce	Universityofdelhi ,Maurice Nagar ,Delhi	PHO:- 9827324500,27666519	
2	Dr.M.K.Soni	Director	Manva Rachna International Unversity	Sector 43,Delhi Surajkund Road,Avavali Hails,Faribadad	PHO:- 9871588132,4195100	ed.fet@mriu.edu.in
3	Dr.Manimala Puri	Director	Jayawany Shikashan Prasarak Mandal	S.No.80.Puna-Mumbai By Pass Highway,Tathawade, Puna	PHO:- 64103529,22933423	axay.dube@sims-indor.com
4	Dr.Avabinda saha	Professor	Islamic University	Kazi Mansion 2 Nd Floor ,244 N.S.Road Thana Para P.O.Kushtia	PHO-01711- 575073,01917507015	drarabindaa@yahoo.com
5	DR.RAKESH VIKRAM	Principal	Alwar Institute Of Engineering &Technology	Matsya Industrial Area,North Extension ,Alwar-301030,Rajasthan	PHO- 9929596339,5121078	rakeshvikram2ajetalwar.org
6	PROF.ANAND V. SAPRE	Director	Acropolis Institute Of Technology &Research	Indor Bypass Road,Manglia Square,Indor	PHO- 9425078013,4200535,4215338	
7	PROF.AKHILESH MITTAL	Professor	People's Institute Of Management &Research	People's Campus ,Bhanpur,Bhopal	PHO- 9893448588,4005400	akhilesh_mittal@yahoo.co.in
8	PROF.B.P.SARASWAT	Director	Maharshi Dayanand Saraswati University	Ajmer305009(Raj)India	PHO- 9414007655,9214914146	bpsaraswat1@gmail.com
9	DR.V.S.DESHPANDE	Principal	Shri Ramdeobada Kamla Nehru Engineering College	Katol Road ,Nagpur	PHO- 94253105836,2582844	deshpandevs@rknc.edu
10	DR,SAPNA PARASHAR	Professor	Nirma University Of Science&Technology	Sarkhej-Gandhinagar Highway,Ahmed	PHO- 9898057821,241900	sapna@imnu.ac.in
11	DR.RAJIV KUMAR AGARWAL	Professor	Jagannath University	Village Rampura,Tehsil Chaksu,Jaipur	PHO-9829055198	agarwalrajiv1234@rediffmail.com
12	PROF.AXAY DUBE	Director	Sanghvi Institute Of Management @ Science	Pigdamber,Pithampur Bypass Behind Iim ,Rau,Indor	PHO- 9893290008,4243411	axay.dube@sims-indor.com
13	S.N.BAGCHI	Director	Lokmanya Tikak Jankalyan Shikshan ,Nagpur			
14	DR. V. N. PRADHAN	Principal	Deepshikha College Of Technical Education	White Building Sector -3 Varun Path , Mansarovar ,Jaipur	PHO-9829007395	vishwanth.pradhan@rediffmail.com

15	AXAY DUBE	Chief Operating Officer	Indor Management Association	Jall Auditorium ,56/1 South Tukoganj ,Indor	PHO-9893290008,2512545	ima@indoremanagement.org
16	SNEHAL TITUS	Programme Executive	Institrute Of Management Technology	603 Khullar Apartment ,Byramji Town Nagpur	PHO-2593140	snehalt4@rediffmail.com
17	DR.RAVINDER VINAYEK	Professor	M.D.University	2 Type Iv ,University Campus,Rohtak	PHO-9416052184	r_vinayek@rediffmail.com
18	DR.GYANENDRA GAUTAM	Director	Gwalior Institute Of Medical Sciences	A-1 Indramani Narar,Behind Sun City ,Gola Ka Mandir	PHO-9301106272,4049101	
19	DR.KAVITA KARAN	Professor	Nanyang Technological University	31,Nanyang Link Sci Buliding Singapore	PHO-67904570	tkavita@ntu.edu.sg
20	DR.SHEFALI GAUTAM	Director	Shiva Institute Of Management Studies	364,365,Pandav Nagar Indl Area ,Nh -24 Near Razapur Railway Crossing Ghaziabad	PHO-2702412	shiva_ims@yahoo.co.in
21	DR.D.P.MISHRA	Director	Shir Vaishnav Vidyapeeth	177,South Rajmohalla Jawahar Marg ,Indor	PHO-2340157	
22	DR.R.K.JAIN	Director	Perstige Institute Of Management Dewas	Vikas Nagar ,Ab Road ,Dewas	PHO-9425910111	directorpimdewas@gmail.com
23	DR.USHA MANJUNATH	Professor	Birla Institute Of Technology And Science		PHO-9928295458	usham.bits@gmail.com
24	MANASA NAGABHUSHANAM		Amity Global Business School	372,Koramangala ,3rd Block St.Johns Hospital Road ,Bangalore	PHO-9632299921	mnagabhushanam@dir.amity.edu
25	KEDAR SHUKLA	Professor	Gidc Rajju Shroff Rofel Business School	Plot No-14/5,Chharwada Road,Gidc Vapi,Gujarat	PHO-9824989375	INFO@GRBSVAPI.ORG
26	SATISH G. CHETTY	Director	Sanghvi Institute Of Management @ Science	Pigdamber,Pithampur Bypass Behind Iim ,Rau,Indor	PHO-9826392999,4243444	satsh.chetty@sims-indor.com
27	DR.NILANJAN SENGUPTA		Institrute Of Management Technology	603,Khu;;Er Apts.Byramji Town,Nagpur	PHO-5635088	drnsengupta12@yahoo.com
28	NIKHIL AGARWAL	Professor	Institrute Of Management Technology	603,Khu;;Er Apts.Byramji Town,Nagpur	PHO-9850391092	nikhil@imt.ac.in
29	Dr.KARTIK DAVE		Pacific Institute Of Management	167,Road No-11 Ashok Nagar ,Udaipur	PHO-9828143223	davekartik@rediffmail.com
30	DR.SANGEETA SHARMA	Professor	Birla Institute Of Technology & Science	Pilani 333 031 Rajasthan	PHO-242649	
31	ARINDAM CHAKRABARTY	Professor	Indian Institute Of Tourism & Travel Management	Govindpuri Gwalior	PHO-2345821/22,9893137358	arindamer@yahoo.co.in
32	DR.RAJAT AGRAWAL	Professor	Indian Institute Of Technolohgy Roorkee	29/4,Niti Nagar I.I.T.Roorkee	PHO-285737	rajatfdm@iiternet.in

33	DR.A.R.TRIPATHI	Professor	Banaras Hindu University Varanasi	28/5 ,Kabir Nagar ,Durgakund ,Varanasi	PHO-9415813498	artri@bhu.ac.in
34	MR.VIVEK SAPRU	Professor	Acropolis Institute Of Technology & Research	Indor Bypass Road,Manglia Square,Indor	PHO-4730072	
35	DR.ATUL NEGI	Director	Perstige Institute Of Engineering & Science	Sch.No.74-C,Prestige Vihar ,Vijay Nagar ,Indor	PHO-4013307	piesindore@gmail.com
36	DR.D.T.MANWANI		Ibs Indor	Jaisingh Palace,7 Jaisingh Nagar Pipliyapala Square Indor	PHO-9300289088	manwani@ibsindia.org
37	CHANDRASHEKHAR BARUA	Director	Indian Institute Of Tourism & Travel Management	Govindpuri Gwalior	PHO-9425407607	csbarua003@rediffmail.com
38	DR.GOPAL RANJAN			5-A/46,CIVIL LINES,PWD ROAD ,ROORKEE	PHO-278012	coercollege@vsnl.net
39	DR. S.G. DESHMUKH	Director	Indian Institute Of Information Technology & Management	Nh,92 Morena Link Road ,Gwalior	PHO-2449702	director@iiitm.ac.in
40	DR.M.C.GUPTA	Professor	D.D.U .Gorakhpur University	15,Hirapuri Colony ,University Campus Gorakhpur	PHO-9839537676	
41	LT COLONEL JOGINDER SINGH LAMBA	Director		21,OFFICERS CAMPUS EXTENSION ,SIRSI ROAD P.O.KHATIPURA,J AIPUR	PHO-9414066760	
42	DR.K.S.GUPTA		Ibs Bangalore	19/3,Srinivasa Industrial Estate ,Near Metro Kanakapura Road Bangalore	PHO-26860100	ksgupta37@gmail.com
43	RAJNISH JAIN	Director	Devi Ahilya University	Takshashila Campus,Khandwa Road	PHO-9826036552	rajnish.ims@rediffmail.com
44	DR.N.K.TOTALA	Reader	Devi Ahilya University	Khandwa Road Indor	PHO-2478800	

LIST OF INDUSTRIAL VISITORS TILL 31.12.2014

S.NO.	NAME OF THE SPEAKER	ORGANIZATION	DESIGNATION	DATE OF EML
1	Radhey Shyam Rathi	Rotary International	District Governer	11.02.2014
2	Jeanette Troup	Historic Garden Society of Australia	President	12.02.2014
3	Sandy Troup	Sheep Meat Council of Australia,	Vice President	12.02.2014
4	Karen McCarthy	Aquabox	District Representative	13.02.2014
5	Kerrie Ohlsen	Video Hiring Business	Director	13.02.2014
6	Anthony Ohlson	Video Hiring Business	Director	14.02.2014

7	Anne Adams	Vibrant Tourist Industry	Managing Director	14.02.2014
8	Thea Allan	University of Tasmania	Professor	17.03.2014
9	Terry Allan	Australian Farm Management Society	President	19.03.2014
10	Colin Puls	C Puls & Co	Director	21.03.2014
11	Loloma Puls	Deakin, University,	Professor	27.03.2014
12	Ian Pitt	Central Highlands Water Board	President	07.04.2014
13	Kathie Pitt	Tracking Club Victoria	Director	13.04.2014
14	Shishir Jain	Applied Mobile Research	HR manager	07.05.2014
15	Shishir Jain	Nurturing Professionals	President	07.05.2014
16	Dr. K.B. Thakur	Prestige Education Society	Senior Advisor	08.05.2014
17	Ms. Rekha Kaul	Quality Council Of India	President	20.05.2014
18	Lt. Col V. K. Sharmaji	Amity University	Vice Chancellor	27.04.2014
19	Mr Suresh Kalra	Agro Solvent	Managing Director	25.04.2014
20	Mr. Rahul Kapahi	Punjilloyd	Plant Head	25.04.2014
21	Mr. Darpan Dixit	TIME Institute	Director	16.05.2014
22	Mr. Akash Gupta	Live Tips	Branch Manager	10.05.2014
23	Mr. Santosh Pathak	SRF	Plant Head	17.05.214
24	Mr. Amit Patsaria	Muthoot Fincorp	Branch Manager	28.05.2014
25	Mr. Sumit Sharma	Genpact	Senior HR	30.05.2014
27	Mr. Akhil Kumar	Winners Group	HR Manager	12.06.2014
28	Mr. Mohit Kumar	HDFC Life	Area manager	17.06.2014
29	Mr. Ashish Agrawal	ICICI Bank	HR Manager	24.06.2014
30	Mr. Shailesh Dubey	Royal Division	HR Manager	25.06.2014
31	Ms. Ambika Trivedi	Country Club	HR Manager	26.06.2014
32	Ms. Neha Sharma	ESS India Ltd.	HR Manager	03.07.2014
33	Mr. Padmanava Das	Aditya Trading Solutions	HR Manager	08.07.2014
34	Mr. Vipin Sahani	Natonal Accreditation for Schools	President	15.07.2014
35	Mr. Santosh Goad	PNB Met Life	HR Manager	23.07.2014
36	Mr. Brijesh	Future General Insurance	HR Manager	28.07.2014
39	Mr. Jeet Sharma	HDFC Bank	HR Manager	04.08.2014
40	MR. Pramod Joshi	MSME	General Manager	06.08.2014
41	Ms. Monika Shahi	Capital Booster	HR Manager	09.08.214
42	MR. Rohit Kumar	India Mart	Senior HR	13.08.2014
43	Mr. Sourabh Sharma	Vodafone	HR Manager	15.08.2014
44	Mr. Sharma	Genesis Ford Limited	Zonal HR	18.08.2014
45	Mr. Krishan Sanghi	Vodafone	HR Head	21.08.2014
46	Mr. Mahesh	ICICI Bank	Branch Manager	26.08.2014
47	Ms. Vinita Singh	ICICI	HR Manager	29.08.2014
48	Mr. Gaurav Bairagi	Bonanza	HR Manager	04.09.2014
49	Mr. S.N. Bohare	Punj llyod	HR Manager	06.09.2014
50	Mr. Rahul Kapahi	Punj llyod	Plant Head	09.09.2014

51	Mr. R.K.Sahu	HRDC	HR Manager	11.09.2014
52	Mr. Uday Gupta	SRG Aluminum	HR Manager	13.09.2014
53	Mr. Sunil Bhalla	Biogen Bio care	Managing Director	16.09.2014
54	Mr. Saurabh Dubey	MSME	IGTR	18.09.2014
55	Ms. Tani Gaur	Human Capital	HR Manager	19.09.2014
56	Mr. Piyush Pandey	CEMTEK	Senior Manager	23.09.2014
57	Ms. Neelam Shrivastava	Adecco	HR Manager	27.09.2014
58	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	29.09.2014
59	Mr.Naresh Babu Deevi	Husy's	HR Manager	03.10.2014
60	Mr. Manish Singh	Call Mart	HR Manager	07.10.2014
61	Mr. sanjeev Bhatnagar	Kurl-on	HR Manager	10.10.2014
62	Ms. Arti Khosla	Allied Boston	Excecutive	23.10.2014
63	Mr. Kumar	ING Vasaya	Branch Manager	24.10.2014
64	Mr. Navpreet Singh	India Mart	HR Manager	25.10.2014
65	Mr. Pavitra Dubey	AXIS Bank	HR Manager	25.10.2014
66	Mr. Shailendra Kumar	Vodafone	Area Sales Manager	28.10.2014
67	Mr. Rajpal Singh Rajput	ICICI Bank	HR Manager	30.10.2014
68	Ms. Sonali Kochar	Vardhmaan	HR Manager	4.11.2014
69	Mr. Avinash Mishra	Godrej	HR Manager	6.11.2014
70	Mr. Suresh Kalra	Agro Solvent	Managing Director	10.11.2014
71	Mr. Anoop Shah	Media Nai Dunia	Chief Editor	13.11.2014
72	Mr. Manvendra Dwivedi	Media Nai Dunia	General Manager	17.11.2014
73	Mr. Ashish Vaishya	Precision Industrial System	Managing Director	19.11.2014
74	Mr. Ajay Tripathi	Administration	Addl. S.P.	24.11.2014
75	Mr. P. Narhari	Administration	DM Gwalior	27.11.2014
76	Mr. Satish Ajmenra	MPCCI	Past President	4.12.2014
77	Mr. Virendra Kumar Gangwal	Gangwal & Associates	Managing Director	11.12.2014
78	Mr. Bhupendra Jian	MPCCI	Honorary Secretary	26.12.2014
79	MR. Anil Maheshwari	Rotary International	District Governer	27.12.2014

23. Seminars/ Conferences/Workshops organized & the source of funding

S.No.	Major Head of Research Activities	2014-2015	2013-2014	2012-2013
1.	Conferences & Seminars Expenditure			
a.	KRITI, Software Debugging Contest	128038.00	101511.00	0.00
b.	IT Seminar	63061.00	0.00	0.00
c.	National Case Writing Workshop	50241.00	38720.00	37795.00
d.	International Conference	209868.00	249606.00	177958.00
		451208.00	389837.00	215753.00
2.	Faculty Development Exp.	65880.80	45200.20	46179.20

a) National

S. No.	Faculty Name	Seminars/ Conferences/Workshops organized	Year	Source of funding
1	Dr. Amitabha Maheshwari	Conference secretary of International Conference.	2016	Institution and Participation fee
		Coordinator of 10 th National Case Writing Workshop	2011	Institution and Participation fee
		Co-coordinator of International Conference	2015	Institution and Participation fee
		Co-coordinator of International conference	2014	Institution and Participation fee
2	Dr. Nandan Velankar	Coordinator of National Seminar on Finance.	2015	Institution and Participation fee
3	Prof. Himani Saxena	Co-Coordinator of National Seminar on Finance	2015	Institution and Participation fee
4	Prof. Sarita Agrawal	NIL	NIL	NIL
5	Prof. Abhay Singh Chauhan	NIL	NIL	NIL

24. Student profile programme/course wise:

Name of the Course/programme (refer question no. 4)	Applications received	Selected	Enrolled		Pass Percentage
			M	F	
B.Com (CA) – 2011-12	18	15	9	6	93.33
B.Com (CA) – 2012-13	71	68	35	13	83.33
B.Com (CA) – 2013-14	73	65	38	19	Yet to Pass
B.Com (CA) – 2014-15	81	77	37	35	Yet to Pass
B.Com (CA) – 2015-16	80	57	35	19	Yet to Pass
B.Com (HONS.) – 2015-16	14	14	7	7	Yet to Pass

25. Diversity of Students

Name of the Course	% of students from the same state	% of students from other States	% of students from abroad
B.Com (CA) – 2012-13	100	NIL	NIL
B.Com (CA) – 2013-14	98.39 approx.	01.61 approx	NIL
B.Com (CA) – 2014-15	88.16 approx.	11.84 approx.	NIL
B.Com (CA) – 2015-16	96.55 approx.	3.45 approx.	NIL
B.Com (HONS.) – 2015-16	100	NIL	NIL

26. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services, etc. ?

Nil

27. Student progression

Student progression	Against % enrolled
UG to PG (2011-2014)	40%
UG to PG (2012-2015)	36%
PG to M.Phil.	N.A.
PG to Ph.D.	N.A.
Ph.D. to Post-Doctoral	N.A.
Employed Campus selection Other than campus recruitment	Placement
Entrepreneurship/Self-employment	

28. Details of Infrastructural facilities

a) Library

Total area of the library (in Sq. Mts.) - 295 Square Meter

Total seating capacity – 90

Working hours (on working days, on holidays, before examination days, during examination days, during vacation)

Working Days : 09 Hrs (9.00 A.M. to 6.00 P.M.)

On Holidays (During Examination) : 07 Hrs (10.00 A.M. to 5.00 P.M.)

Library holdings	2010-11		2011-12	
	No.	cost	No.	Cost
Books	239	62,382.00	486	1,46,797.00
Journals	69	62,382.00	77	1,46,820.00
e-resources	0	0	0	0
CDs/DVDs	62		38	
Library holdings	2012-13		2013-14	
	No.	cost	No.	Cost
Books	724	1,24,659.00	584	1,23,599.00
Journals	51	51,215.00	31+34	90,820.00
e-resources	1	1,81,650	1	
CDs/DVDs	87		88	
Library holdings	2014-15		2015-16	
	No.	cost	No.	No.
Books	635	1,56,404	152	54,527.00
Journals	5+56	21,545	5+56	44,944.00
e-resources	1+		1+1	67,416.00
CDs/DVDs	64		246	

OPAC (Online Public Access Catalogue)	Yes. Acc Soft 2.0
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Electronic Resource Management package for e-journals	Proquest, J-Gate Database
federate searching tools to search articles in multiple databases	Proquest, J-Gate Database
Library Website	Integrated website is maintained through with library related information can be accessed by the students
In-house/remote access to e-publications	Institute is wi-fi enabled. Faculty and students can access the resources both via intranet and internet.
Library automation	Library automation has been done through Acc Soft 2.0 Software developed by Emperor Solutions.
Total number of computers for public access	10
Total numbers of printers for public access	01
Internet band width/ speed	20 mbps
Institutional Repository	Institute stores the data related to library in its centralized server and in the librarian's computer also. Records are maintained by the librarian for books, journals, e-journals, exchange journals, magazines and other resources for smooth functioning and future reference.
Content management system for e-learning	Library has numbers of Audio and Video CDs for e-learning of the students and the same have been kept in separate shelves for easy access by the students and faculty members.
Participation in Resource sharing networks/consortia (like Inflibnet)	

b) Internet facilities for Staff & Students

Institute is having connection of 8 Mbps leased line for Internet and 20 Mbps broadband connection. In addition, Institute is also having 5 broadband connections with 1 Mbps bandwidth. Institute has setup Wi-Fi network through 8 wireless access points to provide Internet facilities to staff and students.

c) Class rooms with ICT facility

Total number of class rooms : 27

Class rooms with ICT facility : 27

ICT enabled classrooms, Internet facility, laptops, LCD projectors are provided to each class and faculty where they may take use of these and make the class more interactive for enhancing the quality of teaching, learning and research. All the classrooms have LCD projectors for power point presentations. Students are encouraged to give seminar talks using

ICT resources. The institute provides digital library facility for all teaching and non-teaching staff members and students. Moreover, the softwares required for teaching and learning are also available on the LAN & WAN.

d) Laboratories

Sl. No	Dept/Lab	Make Configuration	No.of Systems
1	Lab1	Acer Intel dual core /1GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	64
2	Lab2	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	54
3	Lab3	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
4	Lab4	Acer core i-3/4GB RAM/320GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing	60
7	Office	Acer dual core/1GB RAM/320GB HDD/14 TFT Monitor/Keyboard/Usb Optical Mouse	10
8	Library	Lenovo thin centre Intel core 2 duo/2GB RAM/500GB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse	14
9	Faculty Cabin94	Laptop: Acer, Dell, Toshiba, Fujitsu	37
10	Lab 5	Wipro p4 1.66 Ghz Acer TFT Monitor/Keyboard/Usb Optical Mouse	37
11		HP Xeon server/16GB RAM/1 TB HDD/19 TFT Monitor/Keyboard/Usb Optical Mouse with N-computing Terminals	40

Propriety software / Open source softwares:

Windows 2000 Server, Oracle 8i, Visual Studio 6.0, Tally 9.0, MS-Office 2007, Quattro Pro 5.0, Word Star 7.0, Coral Draw 9, Norton Commander 5, TC++, JAVA 1.3.1, Windows XP PROF, Windows 2003 Server STD, VB.NET PRO, SPSS 14.0, SPSS 18.0/freeware like ubuntu Unix Sco Open Server.

29. Number of students receiving financial assistance from college, university, government or other agencies

Year	No. Of Students Received Financial Assistance	Agency
2012-13		
2013-14		

2014-15		
2015-16	17	MP Govt.

30. Details on student enrichment programmes (special lectures / workshops / seminar) with external experts

VISITORS FROM INDUSTRIES 2013-14

S No.	Name	Designation	Company Name	Address	Ph./Mob. No.	E-mail Address
1	Sandeep Parashar	Senior Executive Six Sigma	Crompton Greaves Ltd.	Plot T1-T5, MPAKVN, Malanpur - 477 116	07539-283502, 919713063456	sandeep.parashar@cgglobal.com
2	Kanwal K. Muthu	President	Corporate Consultancy Services	C-103, Trinity Towers, DLF-V, Gurgaon - 122009	9811109360, Res.0124-4059369	kanwal.muthu@yahoo.co.in
3	Shramik N. Vats	Executive – HR	Country Club (I) Ltd.	Corporate Office : Country Club Kool, 4th & 5th Floor, Begumpet, Hyderabad - 500046	9271459749	shramik.mum@countryclubmail.com
4	Akash Kumar Srivastava	Executive Asstt.	National Small Industries Corporation Ltd.	D.T.I.C. Complex, City Centre, Gwalior - 474 011	8889276154	boindore@nsic.co.in
5	Sweetie Bichpuriya		A.B.P. Pvt. Ltd.	Cusp Media Service, Sai Kripa, 74-75, Indus. Empire, Near Shahpura Thana, Trilanga, Bhopal - 462039.	0755-4287188, 9425017188	cuspmedia@rediffmail.com
6	Rajeev Kumar Dubey	Asst. Manager	A.B.P. Pvt. Ltd.	3rd Floor, Express Building, 9-10, Bahadur Shah Zafar Marg, New Delhi - 110 002.	011-30165083, 9810837469	rajeev.dubey@abp.in
7	Dr. Firdos T. Shroff	Distt.Chairperson - Global Peace Poster	Lions Clubs International	B-14, Meherzin, Wode House Road, Colaba, Mumbai - 400 005.	R-22188963-34, 9821274825	firdos_shroff@yahoo.com
8	Ashish Bhatia	Executive Sales	DB Corp Ltd.	Bhaskar Lane, Opp. Sanjay Complex, Jayendraganj, Lashkar, Gwalior - 474 009.	9425755406	ashish.bhatia@myfmindia.net
9	Prithvi Singh	Marketing Executive	State Bank of India	M.P.S.T., Zonal Office, City Centre, Gwalior - 474011	0751-2447282, 9425115147, 9407567866	parthvi.singh@sbi.co.in
10	P.K. Jain	Branch Manager	State Bank of India	Airport Road Branch, Gwalior	0751-2471911, 9893332673	pradeep.jain@sbi.co.in
11	Pradeep Kumar Pandey	Associate Manager - H.R.	HDFC Standard Life Insurance Co. Ltd.	1st Floor, Star Planet, Plot No.9, Zone II, MP Nagar, Bhopal-462011	0755-4006699, 9584433344	ppradeepkumar@hdfclife.com
12	Pramod Joshi	General Manager	MSME Tool Room, Indore	291/B-302/A, Sector E, Industrial Area, Sanwer Road, Indore-452015	0731-4025353, 4210704, 9826648003	patogm@igtr-indore.com

13	C.S. Sharma	Manager (Consultancy & Marketing)	MSME Tool Room, Indore	291/B-302/A, Sector E, Industrial Area, Sanwer Road, Indore-452015	0731-4210703, 4210727, 9977701935	marketing@igr-indore.com
14	Amit Kumar	Head-Retail	Safexpress Pvt. Ltd.	NH 8, Mahipalpur Extension , New Delhi - 110037	011-26783281, 9312715910	amit.kumar@safexpress.com
15	Sarvendra Kumar	Senior Marketing Executive	PHI Learning Pvt. Ltd.	Rimjhim House, 111, Patparganj Industrial Estate, New Delhi - 110092	01143031100,3 0901100, 22143344, 09313886692	phi@phindia.com
16	J.H. Jones	General Manager	Hotel Adityaz	Airport Road, Gwalior	0751-2472444, 555, 666, 777, 7869951001	info@adityazhotels.com
17	Vikram Ghosh	Founder	Bhaskar Investments	Jayanagar, Bangalore	9535015777	
18	Vivek Sharma	Sales Manager	HDFC Bank	10th Floor, Ansal Classique Tower, J-Block, Plot No.1, Community Centre, Rajouri Garden, New Delhi-110027	011-42200424	vivek.sharma@hdfcbank.com
19	S.P. Shrivastava		S.P. Electronics & Furniture	Char Shahar-ka-Naka, Near Narsingh Mandir, Hazira, Gwalior	9893081646, 9229456663	
20	Arup Majumdar	Sales Executive	The Hindu	3rd Floor, PTI Building, 4, Parliament Street, New Delhi - 110001.	011-43579797, 25096597, 9810169187	arup@thehindu.co.in
21	Krishna Kant Sharma	Sales & Marketing Asstt. Manager	Dainik Bhaskar	DB City, Near Sharda Bal Gram, City Centre-Hurawali Link Road, Gwalior.	0751-6444219-291-298, 09617785964	dbcitygwalior@gmail.com
22	Sandeep Jain	Manager	Axis Bank	Kanwal Complex, Shrimant Madhav Rao Scidia Marg, Gwalior-474011,	0751-4097732, 8878801583	jain.sandeep@axisbank.com
23	Sunil Patki	Business Head	Vikas Publishing House Pvt. Ltd.	E-28, Sector-8, Noida- 201301	0120-4078900, 09818806236	s.patki@vikaspublishing.com
24	Animesh Ranjan		ABP Pvt. Ltd.	Express Building, 2nd Floor, 9, Bahadur Shah Zafar Marg, New Delhi - 110002	011-30165096, 09711061344	animesh.ranjan@abp.in
25	Jc.Dr.Kishan Verma	Zone Secretary (Zone VI)	Junior Chamber International	117, Saraswati Nagar, University Road, Thatipur, Gwalior-474011.	9425117550	dr.kishanverma@gmail.com
26	Saurabh Dubey	Engineer (Training)	Indo-German Tool Room	291/B-302/A, Sector E, Industrial Area, Sanwer Road, Indore-452015	0731-2721394, 2724156, 2721463, 9893185712	indigtr@sanchanet.in , saurabhdubey2@yahoo.co.in
27	Sanjeev Jain	LAO/EO	SADA, Special Area Development Authority	12, City Centre, Gwalior	0751-2232590, 2232480, 9425136071	

28	Sanjay Kapoor	Managing Director	Kapoor Insulations Pvt. Ltd., Karan Stampings Pvt. Ltd. Acura Extrusion India Pvt. Ltd.	29-B, Maharajpura Industrial Area, Gwalior	0751-2463130, 2366239, 4011035	kiplgwl@hotmail.com , ksplgwl@hotmail.com , aeipl@rrgroup.co.in
29	Rtn. Narendra Vaishya	President	Rotary Club Gwalior Tansen	Nirman Udyog, M.L.B. Road, Near Regal Hotel, Gwalior - 474009.	9425116649	nkvashiya@gmail.com
30	Hari Shankar	Sr. Sales Executive	S.Chand & Company Pvt. Ltd.	7361, Ram Nagar, New Delhi - 110055	09313444193, 011-23672080/81/82, 09899107446, 09911310888	msingh@schandgroup.com , info@schandgroup.com
31	Kuldeep Gahlaut	VP (HR)	Ashiana Housing Ltd.	304, Southern Park, Saket District Centre, Saket, New Delhi-110017	011-42654265	kuldeep.gahlaut@ashianahousing.com
32	Dr. B.P. Chandak	Orthopaedic specialist	Chand Hospital & Research Institute	14, Hospital Road, Lashkar, Gwalior - 474009.	0751-2410492, 2320557	chandak11@sancharnet.in
33	Kuldeep Bhargava	Advocate	Pt. Ram Prasad Bhargava Marg, Ujjain - 456006	1, Lawyers' Chambers, High Court Campus, Indore	09827077515, 0734-2576533	kuldeepbhargava7@gmail.com
34	A.R. Shinde	Vice President (Works)	JK Tyre & Industries Ltd.	C-1, Industrial Area, Banmore - 476444.	07532-330011, 398400	arshinde@btp.jkmail.com
35	P.Kulkarni	General Manager	JK Tyre & Industries Ltd.	C-1, Industrial Area, Banmore - 476444.	07532-330011, 398400, 08349994743	pkulkarni@btp.jkmail.com
36	K.K. Tiwari	Managing Director	Industrial Infrastructure Corpn.(G) M.P. Ltd. (MPAKVN(G) Ltd.)	IIDC Plaza, 39 City Centre, Gwalior - 474011	0751-2374506, 2426614	info@iidcgwl.com
37	Harmeet RAIT	Lead Auditor	Bureau Veritas Certification (India) Pvt. Ltd.	H-85, Sector 63, Noida-201307	0120-4507600, 8130841309	harmeet.rait@in.bureauveritas.com
38	Vinay Trivedi	-	Abhi Tak (TV News) - Media	Opp. Phoolbag Gurudwara, Tata Indicom Basement, MLB Road, Lashkar Gwalior.	0751-6444022, 9302405445	
39	Bharat Singh	-	Achievers Forum	P-5, Green Garden Road, City Centre, Gwalior- 474 011	0751-4082721, 09179085909	

40	Ajeay Shrivastava	Ex-Advisor, Former MD&CEO, Alva Alu.	Essel Mining & Industries Ltd.,	Apeejay, 2nd Flr, Shahid Bhagat Singh Marg, Fort, Mumbai - 400001	09594555678, 8989555123	ajeay.shrivastava@adityabirla.com, ajeayshrivastava@gmail.com
41	Sweetie Bichpuriya		ABP Pvt. Ltd.,	Cusp Media Service, 'Sai Kripa', 74-75 Indus Empire, Near Shahpura Thana, Trilanga, Bhopal-462039.	0755-4287188, 9425017188	cuspmedia@rediffmail.com
42	Kaushal Butoliya	Member Rotary Club	Rotary Club	DM-192, DD Nagar, Gwalior	9,425,771,597	kkbutoliya@gmail.com
43	Abhishek Asthana	Manager - Corporate Cell	Amoha Education (P) Ltd.	368, 2nd Floor, My Mall Building, Kohat Enclave, Pitampura, New Delhi - 110034	011-32656679, 32450463, 09752863232	abhishek@vetaglobal.com
44	Vijendra Kushwaha	Centre Manager	The Apollo Clinic	University Rd., Near Silver Estate, Thatipur, Gwalior - 474001	0751-4070669,	vijendra222@gmail.com
45	Vikas Saxena	Chief Operating Officer	Asahi India Map Auto Glass Ltd.	S.C.O. 23, 3rd Floor, Sector 14, Old Delhi, Gurgaon Road, Near Payal Cinema, Gurgaon.	0124-3220109, 09310681600	vikas.saxena@aimagl.com
46	Sandeep Jain	Manager	Axis Bank	Kanwal Complex, Shrimant Madhav Rao Scidia Marg, Gwalior-474011,	0751-4097732, 8878801583	jain.sandeep@axisbank.com
47	Tarun Kalra	Sr. Manager	Axis Bank	Nr. SP Bunglow, M.S. Road, Morena-476001.	07532-234501, 8878513541	tarun.kalra@axisbank.com
48	Yogesh Hemrajani	Branch Manager	Axis Bank	Nr. SP Bunglow, M.S. Road, Morena-476001.	07532-234501,	yogesh.hemrajani@axisbank.com
49	Arun Sharma	Marketing Manager	Atul Advertisement Pvt. Ltd.	93, Laxmibai Colony, Padav, Gwalior-474002	0751-2372201, 2410473, 9407203047	atulgwalior123@gmail.com
50	R.K. Sharma	NCC Officer Airforce Wing	Govt. Gorkhi HSS,	D-70, Ram Kuteer, Awas Colony, Mahalgaon Hills, City Centre, Gwalior.	0751-2332878, 9926467251	
51	Santosh Sharma	Manager - Market Development	Business Standard Ltd.	Manav Niket, 30, B-Block, 1st Flr., Press Complex, Zone-1, M.P. Nagar, Bhopal- 462011.	0755-4064605, 9669318444	santosh1.sharma@bsmail.in
52	Narendra Kumar	Sr. Vice President (Operations)	Balkrishna Industries Ltd.	SP-923, RIICO Industrial Area, Phase-3, Bhiwadi - 301019 Distt. Alwar (Raj)	01493-220073, 75, 08058998301	narendra.kumar@bkt-tires.com
53	Hitesh Demla	Sr. Marketing Executive	Bindaas Bajao Chaska, 95 FM	2nd Floor, Centre Point Complex, Phoolbagh, Gwalior-474002	0751-4009595, 9691137743	demla.hitesh@gmail.com
54	Padam Singh Sanger	Dy. Manager (Marketing)	Bansal News	H.O.:E-3/67, Area Colony, Bhopal- 16	0755- 2423836, 09893821448	padam.sanger@bansalnews.org
55	R. Soundara	Sr. Manager	Bharat Dynamics	Kanchanbagh, Hyderabad-500058	040- 24587103, 09440819825	rsrajan_0420@yahoo.co.in

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56	Megha Sethi	Dy Manager Response Development	Bennett, Coleman & Co.Ltd	E-1/13-B, Arera Colony, Bhopal- 462016	0755-n 4002336, 9926029828	megha.sethi@ti mesgroup.com
57	Gaurav Garg	Regional Manager	Calance Software Pvt. Ltd.	201, Greenwood Plaza, Greenwood City, Sector-45, Gurgaon-122003	0124-4261025, 08090887888	gauravg@calance.com
58	Smt.Laxmi Narendra Sharma	Pradesh MahaMantri	Congress	L-35, Madhav Nagar, Gwalior - 474002.	0751-2429125, 9713284425	redrosekrishna_91@yahoo.com
59	Vijay Kumar Chandak	Agent LIC	Chandak Insurance Services	Esskay Plaza, Moti Mahal Road, Padav, Gwalior-474002	0751-2448721, 4010890, 09425115243	vijaycis@rediffmail.com
60	Saurabh Makhija	Language Assessment	Cambridge English	Viva House, 4737/23, 3rd Floor, Ansari Road, Daryaganj, New Delh-110002	011-42242256, 09811455603	saurabh@cambridgeenglish.in
61	Ashish Bhusan	Manager - Professional English	Cambridge English	Viva House, 4737/23, 3rd Floor, Ansari Road, Daryaganj, New Delh-110002	011-42242250, 09350103493	ashish@cambridgeenglish.in
62	Raju Jhariya	HR Manager	Capital Boosters	Opp. Anand Bazar, Khajrana Road, Indore	0731-4247140, 8817777720	hr@capitalboosters.com
63	Manoj Gupta	Senior Territory Manager	Ceasemire Industries Ltd.	Plot No.44, Govind Garden, Raisen Road, Bhopal-462023	0755-4093217, 9302917933	manojg.ind@ceasefire.in
64	Anurag Sharma	Sr.Regional Manager	Central Bank of India	Regional Office, Sakhiya Vilash, Jhansi Road, Gwalior-474009,	0751-2438118, 9425303845	mgwalro@centralbank.co.in
65	I. Shrikumar	Dy.Regional Manager	Central Bank of India	Regional Office, Sakhiya Vilash, Jhansi Road, Gwalior-474009,	0751-2402020, 898978297545	armgwalro@centralbank.co.in
66	Umesh Kumar Singh	Field General Manager	Central Bank of India	9, Arera Hills, Jail Road, Bhopal - 462001	0755-2674020, 9406900134	zmbhopzo@centralbank.co.in
67	P.S. Upadhyay	Rajbhasha Adhikari	Central Bank of India	Regional Office, Sakhiya Vilash, Jhansi Road, Gwalior-474009,	0751-2438118, 9575360545	hindigwalro@centralbank.co.in
68	Dr. V. Tansen Tiwari	Chief Editor	Digi Cable Network India Pvt. Ltd.	M-190, Madhav Nagar, Jhansi Road, Gwalior.	0751-4085513, 9826345441	tansen1008@gmail.com
69	Shiv Pratap	Channel Partner	DTDC-Rahul Enterprises	Pinto Park Tanki Tiraha, Nr.Dwarka Garden, Bhind Road, Gwalior.	0751-4086023, 9575444932	gwaliorgandhiroad.nda@fr.dtdc.com
70	Shyamdev Arora	Asstt. Manager - Ad Sales	Dainik Bhaskar	Bhaskar Lane, Jayendraganj, Gwalior	0751-3988884, 2373965/66, 9713001788	shyam.arora@dainikbhaskargroup.com
71	Mahesh Kant Sharma	Asstt. Manager - Ad Sales	Dainik Bhaskar	Bhaskar Lane, Jayendraganj, Gwalior	0751-3988884, 9713001744	maheshk@dainikbhaskargroup.com
72	Rajendra Singh	Sr. Executive	Dainik Bhaskar	Bhaskar Lane, Jayendraganj, Gwalior	0751-3988884, 9685345474	r.tomar@dainikbhaskargroup.c

	Tomar	- GRC Ad Sales				om
73	Amit Singh Bhadoria	Sr. Executive - Ad Sales	Dainik Bhaskar	Bhaskar Lane, Jayendraganj, Gwalior	0751-3988884, 8602304000	amit.bhadoria@dainikbhaskargroup.com
74	Ashish Bhatiya	Sales Executive	Dainik Bhaskar Group - 94.3 My FM	Bhaskar Lane, Jayendraganj, Gwalior	0751-2444944, 9425755406	ashish.bhatiya@myfmindia.net
75	Nischal Mahajan		Educare Co	G-12, Dharpalia Place, Bhoja Mkt, Sector-27, Noida	0120-6401280/79, 08527966661	
76	Siddharth Saxena		Emerson Network Power	Shop No.9, Chandmal Complex, Sarafa Bazar, Lashkar, Gwalior - 1	0751-4071342, 9755030166, 9039036515	miracleups@gmail.com
77	Yash Sharma	Asstt. Manager - Mktg & Sales	Emerald Industries Ltd.	Nadi Gate, Jayendraganj, Lashkar, Gwalior - 474001	0751-4010787, 9826205484	yash.emerald@gmail.com
78	Love Bhatnagar	Manager HR & Corp. Training	Epic Research P. Ltd.	411, Milinda Manor, 2 RNT Marg, Indore - 452014	0731-6600109, 09826035606	hr@epicresearch.co
79	Radha Gupta		Fernsnpetals	Millenium Tower, Nr. Sunbeam Hotel, City Centre, Main Road, Gwalior - 474011.	0751-4099992, 8109184084/5, 9826905434	fnpqwalior@gmail.com
80	Sanjay Jha		First Flight Couriers Ltd.	B-4, Hotel Saya, Padav, Gwalior - 474001	0751-3256888, 9827034900	gwaliorba2@firstflight.net
81	Krishna Kumar Mittal	Mg. Director	Prabhu Stones P. Ltd.	45, Banmore Indl. Area, Banmore - 476444.	07532-255046	prabhustones@yahoo.co.in
82	Dr. Virendra K. Gangwal		Gangwal Udyog Pvt. Ltd.	Gangwal Mills Compound, Near Phalka Bazar, Lashkar, Gwalior-1	0751-2625392/93,	gangwal@gangwalbrassindustry.com
83	Rishabh Jain	Senior Manager Hiring	GENPACT	JLN Marg, Malviya Nagar, Jaipur- 302017	0141-3052209, 09828059500	rishabh.jain1@genpact.com
84	Brajesh Goyal	Director	G.R. Fabrics Pvt. Ltd.	Hotel Surabhi, Naya Bazar, Lashkar, Gwalior - 474 009.	0751-2443267, 9752400001, 9425113344	grfabs@gmail.com
85	Arup Majumdar	Sales Execute	The Hindu	3rd Floor, PTI Building, 4, Parliament Street, New Delhi - 110001.	011-43579797, 25096597, 9810169187	arup@thehindu.co.in
86	Saroj Sharma	Sr. Executive - Media Marketing	HT Media Ltd.	R-22, Zone-I, M.P. Nagar, Bhopal - 462011	9617946888	saroj.sharma@hindustantime.com
87	Pankaj Nichani	Director	Haram Rochiram Auto P.Ltd.	A-18/1-408, Parking No.3, Transportnagar, Gwalior	0751-2405150, 9425117457	hr_auto@indiatiemes.com

88	Dr. R.K. Sahu	Director	Human Resource Dev. Centre	D-88, 2nd Floor, Lajpat Nagar-1, New Delhi - 110024	011-29816980/81/82	hrdc@hrdc.in
89	Piyush Kant Pyasi	SM - Loan against Securities	HDFC Bank	HDFC Bank House, Brilliant Avenue, 3rd Flr, Scheme No.94, Sector -B, Behind Bombay Hospita, Ring Road, Indore - 452010	0731-3929700, 09301907773	piyush.pyasi@hdfcbank.com
90	Himanshu Sharma	Branch Head, Retail Branch Banking	HDFC Bank	Dal Bazar Tiraha, Dal Bazar, Gwalior - 474001	0731-6160616, 09907009990	himanshu.sharma@hdfcbank.com
91	Ashish Vimal Garg	Area Manager - Sales	Info Edge India Ltd.	A-88, Sector-2, Noida-201301	0120-4629500, 4629552 Extn 552, 09910029196	ashish.garg@shiksha.com
92	Ashish Dubey	BDM	Intelliens	202, Akriti Apartment, Adjoining Hotel Central Park, City Centre, Gwalior - 474001	0751-6003999, 9300455888	support@intelliens
93	Rahul Trivedi	Branch Manager, Branch Banking	ICICI Bank Ltd.	26/411, Ram Kala Nagar, Telegraph Road, Morar, Gwalior-474006	0751-4015349, 9755505580	rahul.tri@icicibank.com
94	Rishi Oberoi	Area Manager - MP	ICICI Prudential Life Insurance Co. Ltd.	202-204, Royal Gold Building, 4-A, Y.N. Road, Opp. City Centre, Indore - 452001	0731-8719000178	rishi.oberoi@iciciprulife.com
95	Rajbardhan Singh Bhadoriya	Sales Officer, C.Serv Branch Banking	ICICI Bank Ltd.	26/411, Ram Kala Nagar, Telegraph Road, Morar, Gwalior-474006	0751-2463668, 9617876547	rajbardhan.bhadoriya@icicibank.com
96	S.K. Tiwari	Associate Business Manager	ICICI Prudential Life Insurance Co. Ltd.	3rd Floor, Narayan Krishna Complex, 44 City Centre, Gwalior - 474021.	9893518529	sk.tiwari@iciciprulife.com
97	Vikas Sharma	Senior Development Officer Farmer Finance	ICICI Bank Ltd.	484, Shah Bazar, Near Shani Mandir, Burhanpur-450331	07325-320730, 08085966972	vikas.sharma@icicibank.com
98	Kuldeep Bartariya	Asstt. Professor (MBA)	IEC University	University Campus, Baddi Campus, Plot No.7 & 10, Atal Shiksha Kunj, (Kullujhanda) Baddi Distt. Solan (H.P.)	9882179518	kuldeepbartariya.7@gmail.com
99	Anand Mishra	Branch Head	Investors Clinic		9827414118	mishra.anandfr@investors-clinic.com
100	Amrit Makhijani		Indus Tours & Travels,	BF-5, Centre Point Complex, M.L.B. Road, Gwalior.	0751-2456150, 4068719, 9827068575	indus_auto@rediffmail.com

101	Peeyoosh Gupta	Jt. Director	Indain Railways	Centre for Advanced Maintenance Technology, Maharajpura, Gwalior-474005	0751-2470740, 9752447030	peeyooshgupta@hotmail.com
102	S. Pillai	Director	Lama overseas Educational Consultancy	Jojos Building, Changlam, Thimphu, Bhutan	00975-77295835, 009733989321	paulpillai12@gmail.com
103	Jitendra Jadoo (JFM)	President	Jain stone industries pvt. Ltd	Infront of Ganesh Mandir A.B Road, Bahodapur, Gwalior	0751- 2449224, 9425114621	jcigwalior2014@gmail.com
104	Ravi Prasad V.	Factory Manager Vice Chairman CII	Kurlon Ltd.	Plot No. Part of GAE-1, Industrial Area Ghirongi (Malanpur) Distt. Bhind, Gwalior	07539-283456, 283454	ravipv@kurlon.org
105	Abhishek Dubey	Asstt. Manager, Branch Sales	Kotak Securities Ltd.	2nd Floor, Fortune Plaza, Main Road, City Centre, Gwalior - 474001	0751-4218071, 72, 9584000154	dubeyabhishek@kotak.com
106	Ram Gopal Singh	Manager (Accounts and Finance)	Kapoor Insulations P. Ltd. Karan Stamping P. Ltd.	29-B, Maharajpura Industrial Area, Gwalior.	0751-2463130, 2366239, 900995179	kiplgwl@hotmail.com
107	Khalid Rehman Qureshi		Noor Tech & Feb P. Ltd.	Industrial Area, Tansen Road, Gwalior.	0751-2451329, 9826084612	noortechfab@yahoo.com
108	Pramod Jain	Sales Head	91.9 Suno Lemon FM	82, Maharana Pratap Nagar, Usha Colony, Lashkar, Gwalior-474009	0751-2432919, 9993531341	pramod.sunolemon@gmail.com
109	Shivendra Singh Bisen	Relationship Manager/ Vice President (Mktg.)	Lakshmishree Investment & Securities P. Ltd.	57, 2nd Floor, Gandhi Nagar, Sigra, Varanasi - 221010	09044039907, 09235395895	bisen@lakshmi shree.com
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114	Subhodeep Dutta	Head Corporat Strategy	Mancer Consulting Services Pvt. Ltd.	Level 15, Eros Corporate Tower, Nehru Place, New Delhi-110019	011-66417227, 09811910469	subhodeep@mancerconsulting.com

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116	Sudhir Tripathi	(JCI India)	Mohan Paint & Chemicals	A-16, Purshottam Vihar, Gole ka Mandir, Gwalior - 474005	9827220750, 8463009701	sudhir.t30@gmail.com
117	Vis;hnu Kumar Agrawal	President Lion's Club Gwalior	Mangal Furnitures	Daulatganj, Lashkar, Gwalior	0751-2625814, 9425338536	
118	Ashish Sarin		Neoteric	D-2, Silver Estate, University Road, Gwalior - 474011	0751-4011736, 4043133 9179096311	ashish.neoteric@gmail.com
119	Adesh Bhatnagar	Asstt. Manager - Ad.	Nai Dunia	25/1, Rameshwaram Colony, Near A.G. Office, Jhansi Road, Gwalior-474002	0751-4711000, 9893699984	adesh.bhatnagar@naidunia.com
120	Manvendra Dwivedi	Unit Head	Nai Dunia	12-C, Kailash Vihar, Rama Plaza, City Centre, Gwalior-474009	0751-4711000, 9893699982	manvendra.dwivedi@naidunia.com
121	Vinay Bhadouria	Executive Ad.	Nai Dunia	25/1, Rameshwaram Colony, Near A.G. Office, Jhansi Road, Gwalior-474002	0751-4711006, 8349990149	vinay.bhadouria@naidunia.com
122	Tarun Saxena	Marketing Head	S News 24 - Super News and Digital Entertainment P. Ltd.	Shiva Arcade, Near Income Tax Office, City Centre, Gwalior.	0751-4071137/38, 8226003132	info@snews.co.in
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125	Vinod Sharma	MLA	S News 24 - Super News and Digital Entertainment P. Ltd.	40, Pant Nagar, Kela Devi, Mahalgaon, Gwalior.	0751-2231240, 9300791937	
126	Sandeep Pratap Singh	Vice President	Oedipus Services P. Ltd.	316-C/23, Street No.3, Hira Nagar, Khandsa Road, Gurgaon-122001	8447166114	sp1086@me.com
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132	Abhay Gutch	Manager - Sales Mktg.	Pearls MP/CG	135-A, Sharda Vihar Colony, New High Court Road, City Centre, Gwalior.	8818885831	abhay.gutch@pbcl.in
133	Dilip K. Pithadia	Chairman	Pethadia Foundation	Grassroot, Baroda-390007 (Gujarat)	0265-2342423, 08469086085	dkpithadia@gmail.com
134	Vidit Arya	Head Business Operations	Pingaksho Technologies Inc.	E-237, Tower Greens, Industrial Area, Phase-8B, Mohali-160074 (Punjab)	0172-4346000, 09501185588, 9215249444	hr@pingakshottechnologies.com, vidit@pingakshottechnologies.com
135	Sarvendra Kumar	Sr. Marketing Executive	PHI Learning P. Ltd.	Rimjhim House, 111, Patparganj Industrial Estate, Delhi-110092	011-43031100, 30901100, 09313886692	sarvendra@phindia.com
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150	Sachin Baraskar	Sr. Officer-Purchase	Rajratan Global Wire Ltd.	Plot No. 200 A & B , Sector- 1, Industrial Area, Pithampur (Dist. Dhar)	07292- 253375 / 252901, 9329644021	sachin@rgwl.co.in
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152	Vijay Verma	Dealer Support Manger	Ricoh India Ltd.	Plot No. R-2, Mahaveer Avenue Zone-1, M P Nagar Bhopal- 462011	0755- 2554329 / 4237673, 9977002098	vijay.verma@ricoh.co.in
153	Prakash Bang	Managing Director	ROOMSXML Solutions Ltd.	1133/5 F C Road, Pune- 411016	0120- 25662024	prakash.bang@roomsxml.com
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155	Gyan Mishra	Operations Manager	Ricoh India Ltd.	Freny Manor, 6, Park Road, Lucknow-226001	0522- 2237381/2239176, 09936100336	gyan.mishra@ricoh.co.in
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159	Jagesh Singh	Head Marketing	Sadhna News Media P. Ltd.	Shri Sainath Enterprises, 131, Sharda Vihar, City Centre, Gwalior	0751- 4081553, 9300762226, 9617381687	jageshgwlsadhnaneews@gmail.com

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162	Sameer Sankpal	Sr. Mentor	Sharpen up	2nd Floor, Anand Deep Building, 43, City Centre, Gwalior-474011	0751-4032000,	info@sharpenup.in
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164	Rajeev Yadav	Representative	Commercial Emerald	Gyan Ganga, Nadi Gate, Jayendraganj, Gwalior-474001	0751- 2440050, 9617701173	commercialemerald@gmail.com
165	Prithvi Singh	Marketing Executive	State Bank of India	M.P.S.T., Zonal Office, City Centre, Gwalior- 474011	0751-2447282, 9425115147, 9407567866	parthvi.singh@sbi.co.in
166	P.K. Jain	Branch Manager	State Bank of India	Airport Road Branch, Gwalior	0751-2471911, 9893332673	pradeep.jain@sbi.co.in
167	Pawan Vijaywargiya	Asstt. General Manager	State Bank of India	Gwalior Main Branch, Jiwaji Chowk, Gwalior-474001	0751-2447511, 9425067311	
168	Shant Mishra		Shant Advertiser	Shop No.1, Saurabh Plaza, Near Suruchi Hotel, Gole ka Mandir, Gwalior.	9770733222	shant2601@gmail.com
169	Raj Dubey	Bureau Chief (Gwalior Division)	Raftar Media P.Ltd.	B-154, Harishankar Puram, Gwalior	0751-2460046, 9425113413, 9893331833	
170	Sandeep Simon Behera		Think Media Inc. (Sharing Positive News)	G-44, Nizamuddin West, New Delhi-110013	011-24359898, 24356038, 0991241131	sandeep@thinknewsmedia.com
171	Vinay Lambay	Senior Director - HR and Admin.	Teva API India Ltd.	Q-1 to Q-4, Industrial Area, Ghirongi, Malanpur, Distt. Bhind	07539-306104, 9752599100	vinay.lambay@teva.co.in
172	Sonali Kochar	Senior Executive - HR	Udaan	D-247/29, 1st Floor, Sector-63, Noida-2013031	8130396423	sonali@theudaan.org
173	Tripti Bisht	HR Manager	Vardhman	401-414, C-58, SPTS Tower, DDA Community Centre, Janakpuri, Behind Janak Cinema, New Delhi-110058	011-47111400/498, 09717655544	tripti.hrwardhman@gmail.com
174	Harpreet Singh		The Vinayak	M.L.B. Road, Padav, Gwalior-474002	0751-2446900, 01, 02, 9009799855	thevinayak.gwl@gmail.com
175	Rajdeep Mishra	Business Manager	Velocity Automobiles P. Ltd. Eicher	2-A, Industrial Area, Maharajpur, Gwalior-474005	0751-4061222, 8878855584	velocityautomobiles@gmail.com

176	Ankit Shrivastava	Sales Officer	Velocity Automobiles P. Ltd. Eicher	2-A, Industrial Area, Maharajpur, Gwalior-474005	0751-4061222, 8120771219	velocityautomobiles@gmail.com
177	Kumar Gaurav	Channel Sales Manager	Vodafone Spacetel Ltd.	C-5, Madhav Rao Scindia Marg, Opp. Central Park Hotel, City Centre, Gwalior- 474001	9713018664	kumar.gaurav2@vodafone.com
178	Jagesh Singh	Marketing Manager	Vision World 24X7 Hindi News Channel	3rd and 4th Floor, Kalra Tyre Building, Near Chetakpuri Gate, Madhav Rao Scindia Road, Gwalior-474009.	9300762226	gwalior@visionworld.tv
179	Amarjeet Singh	Consulting Sales Executive	WILEY India P.Ltd.	4435-36/7, Ansari Road, Daryaganj, New Delhi-110002	011-43630000, 9589119005	indorejw@gmail.com
180	Rajesh Chandra	Associate Vice President	Godrej	Godrej Consumer Products L.td	7539-283419/283113, 7354166066	ra.chandra@godrejcp.com

CORPORATE VISITORS 2014-15

S. No	Name	Designation	Company Name	Address	Phone Number	E-Mail Adders
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2	JASPAL SINGH	TERRITORY MANAGER	HDFC (STANDARD LIFE)	2 ND FLOOR NARAYAN KRISHNA BUILDING CITY CENTER	PHO-9630030738	jaspalsingh@hdfcinsurance.in
3	S.JANAKI RAMANAN	PROFESSOR	SIM UNIVERSITY	535A CLEMENTI ROAD SINGAPORE	PHO-62489777	sundaram@unisim.edu.sg
4	UMA ARORA	CHIEF FACILITATOR &CEO	IDAM LEARNING	1214,2 ND FLOORDLF PHASE-IV GURGAON	PHO-124-4057541	uma.arora@idamlerning.com
5	SOUMEN MAJUMDAR	GENERAL MANAGER	JK TYRE & INDUSTRIES LTD	C-1,INDUSTRIAL AREA,BANMORE	PHO-255386	

6	JAGDEEP K. SABLOK	GENERAL MANAGER	JK TYRE & INDUSTRIES LTD	C-1,INDUSTRIAL AREA,BANMORE	PHO-255386	jksablok@btp.jkmail.com
7	S.P.S.BHA DAURIA	MANAGER	MAZAGON DOCK LIMITED	DOCKYARD ROAD ,MAZAGON, MUMBAI	PHO-23774891	ssbhadaur@mazagondock.gov.in
8	ASHIM DUTTA GUPTA	GENERAL MANAGER	GAJRA DIFFERENTIAL GEARS PVT.LTD	LOHAR PIPLIYA NEAR KSHIPRA ,A.B.ROAD DEWAS	PHO-264151	gajradg@sancharnet.in
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22	B.S.KHARGONKAR	DIRECTOR	FORCE MOTORS LIMITED	PITHAMPUR DIST DHAR	PHO-305051	bskhargonkar@forcemotors.com
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24	ASHOK DHARMA	MANAGER	STATE BANK OF INDOR	MAIN BRANCH NEAR G.P.O.INDOR	PHO-2702861	sbiinddemat@sancharnet.in
25	DR,NARESH SINGH			B-68 BANK COLONY GOLA KA MANDIR GWALIOR	PHO-9425115478	

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28	VINAYA K PANDEY	MANAGER	PDCOR LIMITED	FIRSTFLOOR, LIC JEEVAN NIDHI BUILDING NEAR AMBEDKAR CIRCLE JAIPUR	PHO-4096624	vinayak.pandey@pdcor.com
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30	DEVENDER KUMAR CHOUDHARI	CHIEF ENGINEER	SHERATION RAJPUTANA HOTEL	SHERATION RAJPUTANA HOTEL PALACE ROAD JAIPUR	PHO-98269056771	devender.choudhari@itcw.alcomgroup.in
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41	Dr.K.C. Arora	Chartered Engineer (India)(f 0126434)		685- Basera , Opp Gokul Apartment City Center Gwalior - 474011(M.P)	0751-4093857, 9685497835	
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45	Ravi Yadav	Event Manage r	Central Chronicle	Nava Bharat Press (Bhopal) P.V.T L.T.D 3 Indira Press Complex Ramgopal Maheswari Marg M.P. Nagar Zone-1 - Bhopal 462011 Nava Bharat Press city Center Gwalior	0751- 2343200 ,9993506500,9074613 008	
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49	Syed Alauddin	Director	Man Inventures P.v.t. L.t.d	Regd Office :216 3rd Floor Gera Junction Lula Nagar Chowk kondwa Road Pune Maharashtra	8767788799	syed@maninventures.com
50	Sahil Kumar	Territor y Sales Manage r	Mc Graw Hill Education	B-4 Sector-63 Dis. Gautam Budh Nagar Noida (u.p.)	1204383400 ,9560918811	sahil.kumar@mheduatio n.com

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52	Pradeep Parashar	Director	Aakerti Industries	M.D.P House "464-465 Sureshnagar Thathipur Gwalior	0751, 2345389 , 9425114486	pradeep@mdpinfra.com
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55	Sunil Malhotra	Chief Manager	Punjab National Bank	Sarafa Bazar , Lashker Gwalior	0751-2636827, 8989996440	bo0291@pnb.co.in
56	Jagdish Singh	Head Marketing	Prabhatam Group	131,Sharda Vihar City Center , Gwalior	0751- 4081553, 9300762226, 9617381687	jagdishgwl.sadhnanews@gmail.com
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61	Sandhya Sharma	Asst. Manager Advt.	Swadesh Press	Jyendra Ganj Gwalior	0751-2441101, 2441100, 9425101807	Swadeshgwl@gmail.com, sharmarajeshgwl@gmail.com

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66	Gautam Sarmalker	Territory Manager	Mahalsa Helthcare (p)ltd	5-6 Nagar Nigam Complex First Floor Hospital Road Gwalior(m.p.)	09907710222, 9425109902	mudgal.gautam016@gmail.com
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68	Vishal Kumar Hirani	Assistant manager Sales	Kotak Mahindra Bank	G.R Flr City Center Main Road Opp. Honda Showroom Gwalior	0751-4218117,8966860006	vishalkumar.hirani@kotak.com
69	Sameer Khanna	H.R.Manager	IIFL(Indian Infoline Limited	A- 154 D, Sec - 63 OppFortis Hospital Noida 201301	01206900026, 9711733157	samer.khanna@indianinfo line.com
70	Saharsh Tiwari	Manager (Energy & Environment Cell	Foundation For MSME Clusters	USO House , USO Road Off Shahees Jeet Singh Marg, 6, Special Institutional Area ,New Delhi- 110067	11-26602885/6, 8146699966	saharsh.tiwari@msmefoundation.org, tsaharsh@gmail.com
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S.NO.	NAME OF THE SPEAKER	ORGANIZATION	DESIGNATION	DATE OF EML
1	Radhey Shyam Rathi	Rotary International	District Governer	11.02.2014
2	Jeanette Troup	Historic Garden Society of Australia	President	12.02.2014
3	Sandy Troup	Sheep Meat Council of Australia,	Vice President	12.02.2014
4	Karen McCarthy	Aquabox	District Representative	13.02.2014
5	Kerrie Ohlsen	Video Hiring Business	Director	13.02.2014
6	Anthony Ohlson	Video Hiring Business	Director	14.02.2014
7	Anne Adams	Vibrant Tourist Industry	Managing Director	14.02.2014
8	Thea Allan	University of Tasmania	Professor	17.03.2014
9	Terry Allan	Australian Farm Management Society	President	19.03.2014
10	Colin Puls	C Puls & Co	Director	21.03.2014
11	Loloma Puls	Deakin, University,	Professor	27.03.2014
12	Ian Pitt	Central Highlands Water Board	President	07.04.2014
13	Kathie Pitt	Tracking Club Victoria	Director	13.04.2014
14	Shishir Jain	Applied Mobile Research	HR manager	07.05.2014
15	Shishir Jain	Nurturing Professionals	President	07.05.2014
16	Dr. K.B. Thakur	Prestige Education Society	Senior Advisor	08.05.2014
17	Ms. Rekha Kaul	Qualtiy Council Of India	President	20.05.2014
18	Lt. Col V. K. Sharmaji	Amity University	Vice Chancellor	27.04.2014
19	Mr Suresh Kalra	Agro Solvent	Managing Director	25.04.2014
20	Mr. Rahul Kapahi	Punjilloyd	Plant Head	25.04.2014
21	Mr. Darpan Dixit	TIME Institute	Director	16.05.2014
22	Mr. Akash Gupta	Live Tips	Branch Manager	10.05.2014
23	Mr. Santosh Pathak	SRF	Plant Head	17.05.214
24	Mr. Amit Patsaria	Muthoot Fincorp	Branch Manager	28.05.2014
25	Mr. Sumit Sharma	Genpact	Senior HR	30.05.2014
27	Mr. Akhil Kumar	Winners Group	HR Manager	12.06.2014
28	Mr. Mohit Kumar	HDFC Life	Area manager	17.06.2014
29	Mr. Ashish Agrawal	ICICI Bank	HR Manager	24.06.2014
30	Mr. Shailesh Dubey	Royal Division	HR Manager	25.06.2014
31	Ms. Ambika Trivedi	Country Club	HR Manager	26.06.2014
32	Ms. Neha Sharma	ESS India Ltd.	HR Manager	03.07.2014
33	Mr. Padmanava Das	Aditya Trading Solutions	HR Manager	08.07.2014
34	Mr. Vipin Sahani	Natonal Accreditation for Schools	President	15.07.2014
35	Mr. Santosh Goad	PNB Met Life	HR Manager	23.07.2014
36	Mr. Brijesh	Future General Insurance	HR Manager	28.07.2014
39	Mr. Jeet Sharma	HDFC Bank	HR Manager	04.08.2014
40	MR. Pramod Joshi	MSME	General Manager	06.08.2014
41	Ms. Monika Shahi	Capital Booster	HR Manager	09.08.214

42	MR. Rohit Kumar	India Mart	Senior HR	13.08.2014
43	Mr. Sourabh Sharma	Vodafone	HR Manager	15.08.2014
44	Mr. Sharma	Genesis Ford Limited	Zonal HR	18.08.2014
45	Mr. Krishan Sanghi	Vodafone	HR Head	21.08.2014
46	Mr. Mahesh	ICICI Bank	Branch Manager	26.08.2014
47	Ms. Vinita Singh	ICICI	HR Manager	29.08.2014
48	Mr. Gaurav Bairagi	Bonanza	HR Manager	04.09.2014
49	Mr. S.N. Bohare	Punj Ilyod	HR Manager	06.09.2014
50	Mr. Rahul Kapahi	Punj Ilyod	Plant Head	09.09.2014
51	Mr. R.K.Sahu	HRDC	HR Manager	11.09.2014
52	Mr. Uday Gupta	SRG Aluminum	HR Manager	13.09.2014
53	Mr. Sunil Bhalla	Biogen Bio care	Managing Director	16.09.2014
54	Mr. Saurabh Dubey	MSME	IGTR	18.09.2014
55	Ms. Tani Gaur	Human Capital	HR Manager	19.09.2014
56	Mr. Piyush Pandey	CEMTEK	Senior Manager	23.09.2014
57	Ms. Neelam Shrivastava	Adecco	HR Manager	27.09.2014
58	Mr. Sunil Shrivastava	JB Mangharam	HR Manager	29.09.2014
59	Mr.Naresh Babu Deevi	Husy's	HR Manager	03.10.2014
60	Mr. Manish Singh	Call Mart	HR Manager	07.10.2014
61	Mr. sanjeev Bhatnagar	Kurl-on	HR Manager	10.10.2014
62	Ms. Arti Khosla	Allied Boston	Excecutive	23.10.2014
63	Mr. Kumar	ING Vasaya	Branch Manager	24.10.2014
64	Mr. Navpreet Singh	India Mart	HR Manager	25.10.2014
65	Mr. Pavitra Dubey	AXIS Bank	HR Manager	25.10.2014
66	Mr. Shailendra Kumar	Vodafone	Area Sales Manager	28.10.2014
67	Mr. Rajpal Singh Rajput	ICICI Bank	HR Manager	30.10.2014
68	Ms. Sonali Kochar	Vardhmaan	HR Manager	4.11.2014
69	Mr. Avinash Mishra	Godrej	HR Manager	6.11.2014
70	Mr. Suresh Kalra	Agro Solvent	Managing Director	10.11.2014
71	Mr. Anoop Shah	Media Nai Dunia	Chief Editor	13.11.2014
72	Mr. Manvendra Dwivedi	Media Nai Dunia	General Manager	17.11.2014
73	Mr. Ashish Vaishya	Precision Industrial System	Managing Director	19.11.2014
74	Mr. Ajay Tripathi	Administration	Addl. S.P.	24.11.2014
75	Mr. P. Narhari	Administration	DM Gwalior	27.11.2014
76	Mr. Satish Ajmenra	MPCCI	Past President	4.12.2014
77	Mr. Virendra Kumar Gangwal	Gangwal & Associates	Managing Director	11.12.2014
78	Mr. Bhupendra Jian	MPCCI	Honorary Secretary	26.12.2014
79	MR. Anil Maheshwari	Rotary International	District Governer	27.12.2014

List of Faculty Visitors

S. No	Name	Designation	Company Name	Adders	Phone Number	E-Mail Adders
1	Dr. A.S. Pandey	Assistant Professor	University of Petroleum & Energy Studies	SCO 9-12, Sector-14 Gurgaon 122007 Haryana	9312785 801,0124 -4540300	aspandey@upes.ac.in
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3	Sharad Goel	Programme Director	University of Petroleum & Energy Studies	SCO 9-12, Sector-14 Gurgaon 122007 Haryana	93500-18083, 1244540 0300	sgoel@upes.ac.in
4	Prof. Navin Mathur	Professor & Director	Department of Business Administration University of Rajasthan, Jaipur	B-41, Prabhu Marg Tilak Nagar, Jaipur	9829296 215, 141-2621583	professornavin@yahoo.com
5	Dr. Anant Deshmukh	Reader	Rashtrasant Tukdoji Maharaj Nagpur University, Nagpur	5/B, Gorepeth, Nagpur	9823121 458	a.des@rediffmail.com
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51	DR. KAVITA KARAN	PROFESSOR	NANYANG TECHNOLOGICAL UNIVERSITY	31 NANYANG LINK SCI BUILDING SINGAPORE	65-06790-4570	TKAVITA@NTU.EDU.SG
52	DR. SHEFALI GAUTAM	DIRECTOR	SHIVA INSTITUTE OF MANAGEMENT STUDIES	364-365 PANDAV NAGAR INDL-AREA NH-24 NEAR RAZAPUR RAILWAY CROSSING GHAZIABAD	0120-02702412	SHIVA_IMS@YAHOO.CO.IN
53	S.N. BAGCHI	DIRECTOR	LOKMANYA TILAK JANKALYAN SHIKSHAN SANSTHA	LOKMANYA TILAK JANKALYAN SHIKSHAN SANSTHA	0712-2230665	BAGCHIS_NGP@sancharnet.in
54	SATISH G. CHETTY	DIRECTOR CORPORATE RELATIONS	SANGHVI INSTITUTE OF MANAGEMENT & SCIENCE	PIGDAMBER PITHAMPUR BYPASS BEHIND IIM RAU, INDOR	0731-4243444, 9826392999	SATISH.CHETTY@SIMS-INDOR.COM
55	DR. D.P.MISHRA	DIRECTOR	SHRI VAISHNAV VIDYAPEETH	SHRI VAISHNAV VIDYA PARISAR 177 SOUTH RAJMOHALLA JAWAHAR MARG INDOR	0731-2340157, 9425900020	
56	DR. R.K. JAIN	DIRECTOR	PRESTIGE INSTITUTE OF MANAGEMENT DEWAS	VIKAS NAGAR AB ROAD DEWAS	94225910111, 07272-426200	GREETRK@GMAIL.COM
57	DR. USHA MANJUNATH	PROFESSOR	BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE	BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE PILANI RAJASTHAN	01596-245073	USHAM@BITS-PILANI.AC.IN
58	KEDAR SHUKLA	PROFFESOR	GIDC RAJJU SHROFF ROFEL	PLOT NO 14/5 CHHARWADA ROAD GIDC	98249-89375	INFO@GRBSVAPI.ORG

			BUSINESS SCHOOL	VAPI GUJARAT		
59	HARENDRA SHARMA	SECRETARY	SHRIRAM GROUP OF COLLEGE	NATIONAL EXPRESS BANMORE DISTT MORENA	9425115274	SHARMA.SRCM@GMAIL.COM
60	MICHAEL D. GOBLIRSCH	REGIONAL DIRECTOR	AMERICAN SOYBEAN ASSOCIATION INTERNATIONAL MARKETINGF ASIA SUBCONTINENT	SPANISH COURT 3RD FLOOR 301 A BLOCK C-1 PALAM VIHAR GURGAON	124-4259591	MGOBLIRSCH@ASAIMASC.ORG
61	DR. SANGEETA SHARMA	PROFESSOR	BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE	BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE PILANI RAJASTHAN	01596-245073	SANG@BITS-PILANI.AC.IN
62	LT. COLONEL JOGINDER SINGH LAMBA	DIRECTOR	PRIDARTAN	21 OFFICE CAMPUS EXTENSION SIRSI ROAD P.O. KHATIPURA JAIPUR	0141-2352467, 9414066760	PVN.JSL@REDIFFMAIL.COM
63	DR. M.C. GUPTA	PROFESSOR	D.D.U. GORAKHPUR UNIVERSITY	15, HIRAPURI COLONY UNIVERSITY CAMPUS GORAKHPUR	9893537676	
64	DR. NILANJAN SENGUPTA	PROFESSOR	INSTITUTE OF MANAGEMENT TECHNOLOGY	603, KHULLER APPTS BYRAMJI TOWN NAGAR	0712-2562232	DRNSENAGUPTA12@YAHOO.COM
65	NIKHIL AGARWAL	PROFESSOR	INSTITUTE OF MANAGEMENT TECHNOLOGY	603, KHULLER APPTS BYRAMJI TOWN NAGAR	0721-2593140, 9850391092	NIKHIL@IMT.AC.IN
66	DR. N.K. TOTALA	Reader	INSTITUTE OF MANAGEMENT STUDIES DEVI AHILYA VISHWAVIDYALAYA	INSTITUTE OF MANAGEMENT STUDIES DEVI AHILYA VISHWAVIDYALAYA KHANDWA ROAD INDOR	98265-07017	
67	JAISHREE GUPTA	PRINCIPAL	BHARTIYAM VIDYA NIKETAN	SHIVPURI LINK ROAD CHIRVAYI NAKA	9993966151	BHARTIYAM_SCHOOL@YAHOO.COM

68	DR.ALKA SHARMA	PRINCIPAL	LITTLE ANGELS HIGH SCHOOL	MAHADJI NAGAR SHIVPURI LINK ROAD	9826213 945	LAHS_GWALIOR@HOTMAIL.COM
69	KIRAN DHODY	PRINCIPAL	KENDRIYA VIDYALYA NO-1	SHAKTI NAGAR GWALIOR	0751-2341208	KVNO1GWL@YAHOO.COM
70	BRAHAM JEET SINGH	PRINCIPAL	RAMSHREE INDIA INTERNATIONAL SCHOOL	SHIVPURI LINK ROAD CHIRVAYI NAKA	9301566 203	RAMSHREE_SIRGWL@YAHOO.CO.IN
71	PROF. VIKRAM SINGH TYAGI	VISITING FACULTY	IIM AHMEDABAD	614-B HAMITON COURT DLF CITY GURGAON	9811809 057	V50TYAGI@HOTMAIL.COM
72	DR. V.K. GAUTAM	DIRECTOR	MODERN GROUP OF INSTITUTES	ALWASA BEHIND REWTI RANGE SANWER ROAD INDOR	78699-19886	MAILME.VKGAUTAM16@REDIFFMAIL.COM
73	DR. D.T. MANWANI	PROFESSOR & HEAD	SHAIL GROUP OF INSTITUTIONS	PITHAMPUR ROAD RAU OPP. INDIAN INSTITUTE OF MANAGEMENT INDOR	93002-89088	DT.MANWANI@INDOREINSTITUTE.COM
74	DR. K.S. TIWARI	REGIONAL DIRECTOR	INDIRA GANDHI NATIONAL OPEN UNIVERSITY	3RD FLOOR SANCHI COMPLEX SHIVAJI NAGAR BHOPAL	0755-2578452	IGNOUBHOPAL@REDIFFMAIL.COM
75	PROF. V.N. RAJASEK HARAN PILLAI	VICE CHANCELLOR	INDIRA GANDHI NATIONAL OPEN UNIVERSITY	MAIDAN GARHI NEW DELHI	011-2953270 7	VC@IGNOU.AC.IN , RAJASEKHAPI::AI@GMAIL.COM

31. Teaching methods adopted to improve student learning

All the courses use lecture method for teaching compulsorily. The other methods of learning experience includes seminars and presentation, news paper subscriptions, practical exposure through different workshops, and special extra mural lectures along with regular classroom interactions. The students are also given software projects which they do under the mentorship of faculty members. For Programming skill development, Programming tools like proanimate and Raptor and completion strategy techniques are also used.

Department also has IT club to conduct various activities like IT Quiz, Program Debugging events, Programming skill development events. Learning by doing approach in practical lab is used for the self learning of students.

32. Participation in Institutional Social Responsibility (ISR) and Extension activities

Rotaract Club of Prestige Gwalior a Junior club of Rotary International

Institute has incepted Rotaract Club of Prestige Gwalior a Junior club of Rotary International Foundation in February 2014, National Service scheme (NSS), Specialization based club i.e. Marketing Club, Finance Club, Informational Technology Club, Human resources club with the major objective of involving community in its outreach activities. Many activities have been conducted by these Clubs for the development of the community. Activities conducted by these club results in the participation of community members in its activities. A detail of activities conducted by these clubs are as follows :

Foundation Day: On the occasion of Foundation day of Rotaract club Prestige i.e. 15/02/2014, 16 Members from Australia, representing different rotary districts in Australia, visited Prestige Institute of Management Gwalior. The program began with the welcome speech by Dr. S. S. Bhakar Director Prestige Institute of Management, Gwalior wherein he shared the major objective of this club with the august gathering.

Blood Donation: On 12 May 2014 Rotaract Club Prestige organized Blood Donation Camp. The camp was inaugurated in the kind presence of District Governor Rtn. Mr. Radhey Shyam Rathi along with honorable Collector Mr. P Narhari. Dr S. S. Bhakar Director Prestige Institute of Management Gwalior initiated the blood donation drive and by the end of the day, a total of 103 Units of Blood was collected in the drive. Wherein the 60 students and 43 members outside the society participated. The students of Prestige Institute of Management Gwalior displayed huge enthusiasm and their motivation towards such social work was clearly visible.

Book Donation Drive: Rotaract club of Prestige Gwalior have taken up the Initiative of Collecting old books and other old stationery material under the name of Book donation drive during 15.08.2014 to 26.08.2014 from the different educational institutes and from their locality. This drive was the big success of Club in the drive we have collected more than 9000 nine thousand books from 25 schools in Gwalior. The Rotaract members have visited to the institutions explained the importance of the drive then collected the books. The next Segment of this event was to establish the library in the rural areas of the city Gwalior. Where the needy students can come and study. The drive was ended up by Handing over

all these collected books to the District Governor of Rotary International District 3053 Mr. Anil Maheshwari who was present in the institute premises as the chief Guest.

Senior Citizen Identification Card: Member's of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months July, August and September.

Drawing Mela: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. in very first phase of the vent we have visited to the educational institutes and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries ad these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Voter's Awareness Rally: Rotaract Club of Prestige Gwalior Have taken up the responsibility of creating awareness among the voters on 23.10.2014 to cast their vote for the same purpose the club had organized a Rally in which all Rotaract and Non Rotaract Members from Rotary Club and Varishth Nagrik Sewa Sansthan, Gwalior have participated. Chief Executive officer of Gwalior Jila Panchayat T. Illayaraja was the Chief Guest on the occasion.

PRAYAS: Rotaract Club of Prestige Gwalior taken up the initiative of collecting woolen clothes during 25.01.2015 to 09.02.2015 from local community and they have named the drive as **PRAYAS** in which they have collected woolen clothes from the locality and distribute them among the needy persons. In the drive we have collected around 100 new blankets and 450 other woolen clothes.

Swachhata Abhiyaan: Rotaract Club of Prestige Gwalior is also working continuously on the project of Swachhata Abhiyaan along with the some other NGO's in Gwalior members of our club is contributing to maintain the cleanliness at the Gwalior Railway Station on 04.02.2015 . In every week members put their efforts to make our railway station clean In the same segment we are also organizing the seminars and rally's to create the awareness for Clean India campaign.

Details on the constructive relationships forged (if any) with other institutions of the locality for working on various outreach and extension activities.

Educational Institute in the Locality: An inter School drawing competition was organized by Rotaract club of Prestige Gwalior in association with ICICI prudential with the name of DRAWING MELA on the current topics of the society like Clean India Campaign, Ideal Village, Make in India, Cyber Crime etc. The event was conducted in three phases. In the very first phase of the event members have visited to the various educational institutes located in Gwalior city i.e. Gwalior Glory High School, Little Angels High Schools, Greenwood High School, Air Force School, Army School Gwalior, Ram Krishna Vidhya Mandir, Kiddy's Corner, Central Academy High School, Simpikins public school, Sanskaar Public school and silver bells high school and conducted the event and from all the participants we have finalized best 5 entries from all the educational institutes then second and third phase of the event was conducted in the Premises of Prestige Institute of Management, Gwalior where 80 students from 16 different schools have participated again in this phase we have identified best 10 entries and these ten candidates appear for final round of competition where the cash prize of Rs. 3000, Rs. 2000 and Rs. 1000 for 1st, 2nd, and 3rd winner in the presence of provident fund Commissioner Mr. Rizwanuddin Khan as a chief guest to the occasion.

Social Organization Varishth Nagrik Sewa Sansthan: VNSS is a social organization working for the welfare of senior citizens of the society. Students of institute are participating in the various activities conducted by this organization as a volunteer time to time e.g. Members of Rotaract club taken up the initiative of contributing towards the most important part of our society for the purpose of same they have put in their efforts for making the identity cards for senior citizens along with Varishth Nagrik Sewa Sansthan and Social Justice department of Gwalior district on every third Saturday of the month continuously for three months.

Association with rotary clubs: All the chapters of rotary international in Gwalior share a good relationship with the institution and conducting various activities in the locality as Rotary club of Gwalior Veerangana organized a program on voter's awareness in the institute premises in the esteemed presence of DM, Gwalior.

Rotaract club of Prestige Gwalior organized a tree plantation in association with all the chapters of rotary club i.e. rotary club Gwalior, Central, Mahanager, Laurels, Midtown, Veerangana, Yugal, Wisdom, Royal, BirlaNagar in the presence of DGE Rotary International District Mr. Bhupendra Jain and District Magistrate Gwalior Dr. Sanjay Goyal.

Rotaract club of Prestige Gwalior and ICICI Prudential combinedly organize a mega event in the locality under the name of Drawing Mela.

Details of awards received by the institution for extension activities and/contributions to the social/community development during the last four years.

Member's of Rotaract club of Presitge Gwalior was honored by Ex. Mayor of Gwalior Mrs. Smaikhsa Gupta, Assistant General Manager State Bank of India Mr. Neveen Dhimaan, Managing Director Deendayal Industries, General Manager Nai Dunia Mr.Manvendra Dwivedi and Honorary Secretary Madhya Pradesh Chamber of Commerce and Industries Mr. Bhupendra Jain for the wonderful coordination of Flower Exhibition show Gulistaan 2015.

Received an Appreciation letter from District governor of Rotary International District 3053 for book donation drive initiative taken up by Rotaract club of Prestige Gwalior.

Received an Appreciation letter for the conduction of mega plantation event in the Rotary district 3053 from District governor elect office.

SWOC analysis of the department and Future plans

DEPARTMENT OF COMMERCE

SWOC ANALYSIS

STRENGTHS

- Five faculty members are in the department, out of them two faculty members are holding PhD degree and Three faculty member are pursuing PhD.
- Department offers degree of B.Com with computer applications, Economics in Hindi and English medium both.
- Department offers degree of B.Com (Honours) .
- Faculty members are also imparting training to external organizations in different areas like research and methodology.
- Department offers student a choice of specialization electives and organizes Industry-institute interface on varied disciplines.
- Department confirms its active participation in ROTARACT and NSS towards Social responsibility programs.

WEAKNESS

- Lack of effective communication skill of Students those coming from rural background
- Students coming from small cities and rural areas do not have basic idea of market trends and scope of various marketing disciplines
- Lack of awareness among students for specialized course in association with industry and top B-schools of world.

OPPORTUNITY

- Two years down the line maximum faculty in the department will be Ph.D qualified.
- Research orientation will increase with the increase in no. of Ph.D. holders.
- With the increase in experience faculty members, the quality in teaching and delivery will enhance.
- PG course with specific specialization can be started like M.Com.

CHALLENGES

- Department needs to explore new possibilities to inculcate effective leaning skills among students.
- Existing faculties need to be more Multi-functional.
- Department needs to develop communication skills of students belong to rural areas.
- Institute is rated Top B School in central region and has to continuously strive for retaining the winning position.

Note: *Resources, physical facilities and social activities are common in all the departments.

Appendices

Ph. 23236351, 23232701, 23237721
23234116, 23235733, 23232317
23236735, 23239437, 23239627

Extension No. 413 (CPP-I Colleges)
UGC Website: www.ugc.ac.in
F. No. 8-595/2014 (CPP-I/C)



SPEED POST

विश्वविद्यालय अनुदान आयोग
बाहदुरशाह जफर मार्ग
नई दिल्ली-110 002
UNIVERSITY GRANTS COMMISSION
BAHADURSHAH ZAFAR MARG
NEW DELHI-110 002

October, 2015

The Registrar,
Jiwaji University
Mahalgaon, Gwalior - 474002
Madhya Pradesh

27 OCT 2015

Sub:- Recognition of College under Section 2 (f) of the UGC Act, 1956.

Sir,

I am directed to refer to the letter no. PIMG/PS/11781 dated 30.06.2015 received from the Principal, Prestige Institute of Management, Airport Road, Opp. Deendayal Nagar, Gwalior - 474 020, Madhya Pradesh on the above subject and to say that it is noted that the College is **un-aided/self financed and temporarily** affiliated to **Jiwaji University, Gwalior**. I am further to say that the name of the following College has been included in the list of Colleges prepared under Section 2 (f) of the UGC Act, 1956 under the head **Non-Government** Colleges teaching upto **Master's Degree**:-

Name of the College	Year of Establishment	Remarks
Prestige Institute of Management, Airport Road, Opp. Deendayal Nagar, Gwalior - 474 020, Madhya Pradesh.	1997	The college does not fulfill the requirement of permanent affiliation. Therefore, the college is not eligible to receive Central assistance under Section 12 (B) of the UGC Act, 1956.

The Indemnity Bond and the other supporting documents submitted in respect of the above College have been accepted by the University Grants Commission.

Yours faithfully,

(Charan Dass)
Under Secretary

Copy to:-

- ✓ The Principal, Prestige Institute of Management, Airport Road, Opp. Deendayal Nagar, Gwalior - 474 020, Madhya Pradesh.
- The Secretary, Government of India, Ministry of Human Resource Development, Department of Secondary Education & Higher Education, Shastri Bhavan, New Delhi - 110 001.
- The Principal Secretary, Department of Higher & Technical Education, Government of Madhya Pradesh, Mantralaya, Bhopal - 462 004, (Madhya Pradesh).
- Education Officer, UGC, Central Regional Office (CRO), Tawa Complex, Bittan Market, E-5, Arera Colony, Bhopal - 462 016, (Madhya Pradesh).
- Publication Officer, (UGC-Website), New Delhi.
- Section Officer (F.D.-III Section) U.G.C., New Delhi.
- Guard file.

(Rita Chhabra)
Under Secretary



All India Council for Technical Education
(A Statutory body under Ministry of HRD, Govt. of India)

7th Floor, Chandrasekhar Building, Janpath, New Delhi- 110 001
PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724153 www.aicte-india.org

F.No. Central/1-200647075/2014&SOA

Date: 04-Jun-2014

To,
The Principal/Secretary
(Technical Education) Vellore Branch,
1st Floor, R.No. 113, Montoliva,
Bhogal-687004

Sub: Extension of approval for the academic year 2014-15

Re: Application of the Institution for Extension of Approval for the academic year 2014-15

Reference,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2012 notified by the Council vide notification number F.No.37-3/Legal/2012 dated 27/09/2012 and norms, standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Regional Office	Central	Application Id	1-200647075
		Permanent Id	1-1720090
Name of the Institute	PRESTIGE INSTITUTE OF MANAGEMENT	Faculty Address	AIRPORT ROAD, NEAR DEENDAYAL NAGAR, GWALIOR, GWALIOR, Madhya Pradesh, 474020
Name of the Society/Trust	PRESTIGE EDUCATION SOCIETY	Society/Trust Address	173-B OLD PALASIA,INDORE,INDORE, Madhya Pradesh, 452001
Institute Type	Unaided - Private		

Order for change from Women to Co-ed	No	Applied for change of name	No	Applied for change of site	No
Change from Women to Co-ed approved	Not Applicable	Change of name Approved	Not Applicable	Change of site Approved	Not Applicable

To conduct following courses with the intake indicated below for the academic year 2014-15

Application Number: 1-200647075

Page 1 of 2

Note: This is a Computer generated Letter of Approval. No signature is required.

Letter Printed On: 4 June 2014

Printed By : as14154221



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Shyams-482 002, Madhya Pradesh

2. The Director Of Technical Education,
Madhya Pradesh
3. The Registrar,
Jawahar University, Gwalior
4. The Principal / Director,
PRESTIGE INSTITUTE OF MANAGEMENT
AIRPORT ROAD, NEAR DEENDAYAL NAGAR,
GWALIOR, GWALIOR,
Madhya Pradesh, 474020
5. The Secretary / Chairman,
PRESTIGE EDUCATION SOCIETY
17/3-B OLD PALASIA,
INDORE, INDORE,
Madhya Pradesh, 452001
6. Guard File(AICTE)

Application Number: 1-2038447070*

Page 3 of 3

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Letter Printed On: 4 June 2014

Printed By: ac1475421



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 7th Floor, Chandralok Building, Jangpeth, New Delhi- 110 001
 PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724163 www.aicte-india.org

F.No. Cent/PT-200844/12/15/2014/EOA-Dual

Date: 04 Jun 2014

To:
 The Principal Secretary
 (Technical Education) Varoon Bhasin,
 1st floor, R. No. 112 Marolokya,
 Bhopal-462001

Subj: Extension of approval for Dual Degree Course in Existing Institutes for the academic year 2014-15

Ref: Application of the Institution for Dual Degree Courses in Existing Institutes from the academic year 2014-15

En/Sladen,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2012 notified by the Council vide notification number F.No.37-35/Regd/2012 dated 27/06/2012 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Regional Office	Central	Application Id	1-2008447075
		Permanent Id	1-17260993
Name of the Institute	PRESTIGE INSTITUTE OF MANAGEMENT	Institute Address	AIRPORT ROAD, NEAR DEENDRAYAL NAGAR, GWALIOR, GWALIOR, Madhya Pradesh, 474000
Name of the Society/Trust	PRESTIGE EDUCATION SOCIETY	Society/Trust Address	17/3-B OLD PALAJIA, INDORE, INDORE, Madhya Pradesh, 452001
Institute Type	Unaided - Private		

to conduct following courses with the intake indicated below for the academic year 2014-15

Application No: T-2008447075			Course	Mode	Attaching Body	Intake
Program	Shift	Level				
MANAGEMENT	1st Shift	Dual Degree	MASTERS OF APPLIED MANAGEMENT	FULL TIME	Jwaji University, Gwalior	50

The above mentioned approval is subject to the condition that

Application Number: 1-2008447075

Page 1 of 2

Note: This is a Computer generated Extension of Approval Letter. No signature is required.

Letter Printed On: 7 June 2014.

Printed By: ze14154221



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7th Floor, Chandralok Building, Jangpatti, New Delhi- 110 001
PHONE: 2372412/15263154-55/56/57 FAX: 011-23724185 www.aicte-india.org

PRESTIGE INSTITUTE OF MANAGEMENT

shall follow and adhere to the Regulations, guidelines and directions issued by AICTE from time to time and the undertaking / affidavit given by the institution along with the application submitted by the institution on portal.

1. The duration of courses shall be for a total period of 5 years spread over ten semesters.
2. The course shall provide an undergraduate degree in 3 or 4 years, (BAM/BAM) followed by a masters degree in five years (MAM) as below
 - a. Award of a bachelor's degree (BAM) at the end of three years, if one wishes to discontinue the studies
OR award of a Bachelor's degree in Applied Management ("BAM) at the end of four years
AND
 - b. award of Master's degree in Applied Management (MAM) at the end of five years.

Note : (BAM) shall not be awarded to one who has acquired a BBA degree however, a certificate for credits acquired at 4th year shall be given

3. Admissions to these courses shall be based on scores at the Common Aptitude Test. However the admissions in 2014-2015 shall be affected on basis of marks obtained at 12th through a separate merit list created for the purpose based on the following:

Science Stream	Commerce Stream	Art Stream
20 seats	20 seats	20 seats

In case of non-availability of students from one stream, remaining seats, may be allotted to offer two streams on equal basis. In case of non-availability of students from two streams remaining seats in those streams may be allotted to students from third stream.

4. The State/UT admission authority shall affect the admission of this course.
5. The Admissions shall be affected only on obtaining affiliation for this course from this course.
6. This course should be conducted in the penultimate shift working.

In case of any differences in content in this computer generated Extension of Approval Letter contain information as approved by the Executive Council/General Council as available on record of AICTE shall be final and binding

Strict compliance of Anti-Ragging Regulation: Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of ragging, it will be liable to take any action as defined under clause 9(4) of the said regulation.

Dr. Kancherla P. Isaac
(Member Secretary)

Application Number: 1/201447075

Page 2 of 3

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Letter Printed On: 7 June 2014.

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7th Floor, Chandrasekhar Building, Janpath, New Delhi- 110 001
PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724183 www.aicte-india.org

Copy to:

1. The Regional Officer,
All India Council for Technical Education
Tagore Hostel-2, Scheme Hills
Bhopal-462 002, Madhya Pradesh
2. The Director of Technical Education,
Madhya Pradesh
3. The Registrar,
Jesuit University, Gwalior
4. The Principal / Director,
PRESTIGE INSTITUTE OF MANAGEMENT
AIRPORT ROAD, NEAR DEENDAYAL NAGAR,
GWALIOR, GWALIOR,
Madhya Pradesh, 474022
5. The Secretary / Chairman,
PRESTIGE EDUCATION SOCIETY
173-B OLD PAL ASIA,
INDORE, INDORE,
Madhya Pradesh, 492001
6. Guard File(AICTE)

Application Number: 12008447010*

Page 3 of 3

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Letter Printed On: 7 June 2014.

Printed By : aa14154231



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F.No. Central-2008447075/2014-RCA

Date: 04-Jun-2014

To,
The Principal Secretary
(Technical Education) Valsabh Bhawan,
1st floor, R. No. 113 Meritway,
Bhopal-462004

Sub: Extension of approval for the academic year 2014-15

Ref: Application of the Institution for Extension of approval for the academic year 2014-15

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2012 notified by the Council vide notification number F.No.37-3/Legal/2012 dated 27/09/2012 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Region	Central	Approval No.	1-2008447075
Approval No.		Approval No.	1-17200893
Name of the Institute	PRESTIGE INSTITUTE OF MANAGEMENT	Address	AIRPORT ROAD, NEAR DEENDAYAL NAGAR, GWALIOR, GWALIOR, Madhya Pradesh, 474002
Name of the Society	PRESTIGE EDUCATION SOCIETY	Address	175-B OLD PALACE, INDORE, INDORE, Madhya Pradesh 452001
Category	Unaided - Private		

Approval for Extension of Approval	No	Approval for Extension of Approval	No	Approval for Extension of Approval	No
Approval for Extension of Approval	Not Applicable	Approval for Extension of Approval	Not Applicable	Approval for Extension of Approval	Not Applicable

to conduct following courses with the intake indicated below for the academic year 2014-15

Application Number: 1-2008447075

Page 1 of 3

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All India Council for Technical Education
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7th Floor, Chandralok Building, Janpath, New Delhi- 110 001
PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724183 www.aicte-india.org

MANAGEMENT	1st 5yr	POST GRADUA TE	MASTERS IN BUSINESS ADMINISTRATION	FULL TIME	JWU University, Gwalior	100	300	No	No	Is
MANAGEMENT	1st 5yr	POST GRADUA TE	MASTERS IN BUSINESS ADMINISTRATION (EXECUTIVE)	PART TIME	JWU University, Gwalior	0	60	No	No	Is

- Validity of the course details may be verified at www.aicte-india.org/departments/approvals

The above mentioned approval is subject to the condition that PRESTIGE INSTITUTE OF MANAGEMENT shall follow and adhere to the Regulations, guidelines and directions issued by AICTE from time to time and the undertaking / affidavit given by the institution along with the application submitted by the institution on portal and subsequently upload and update the student/ faculty/ other data on portal as per the time schedule which will be intimated by AICTE.

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 07-35,Agg/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause B(4) of the said Regulation.

(Dr. Kumbhara P, Isakk)
Member Secretary, AICTE

Copy to:

1. The Regional Officer,
All India Council for Technical Education
Tagore Hostel-3, Sharda Hills

Application Number: F-32064/707P

Page 2 of 3

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All India Council for Technical Education
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7th Floor, Chandosok Building, Jaspeth, New Delhi- 110 001
PHONE: 2372416/2375354/55/96/57 FAX: 011-23724183 www.aicte-india.org

- Bhopal-462 002, Madhya Pradesh
2. The Director Of Technical Education,
Madhya Pradesh
 3. The Registrar,
Jwaji University, Gwalior
 4. The Principal / Director,
PRESTIGE INSTITUTE OF MANAGEMENT
AIRPORT ROAD, NEAR DEENDAYAL NAGAR,
GWALIOR,GWALIOR,
Madhya Pradesh,474020
 5. The Secretary / Chairman,
PRESTIGE EDUCATION SOCIETY
17/3-B OLD PALASIA,
INDORE,INDORE,
Madhya Pradesh,492001
 6. Guard File(AICTE)

Application Number: "2008447079"

Page 2 of 2

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All India Council for Technical Education
 (A Statutory body under Ministry of HRD, Govt. of India)
 7th Floor, Chandrablok Building, Jansath, New Delhi- 110 001
 PHONE: 2372415/32/53/54/55/56/57 FAX: 011-26724183 www.aicte-aiite.org

F.No. Control/1-1418615/30770734 OA

Date: 19 Mar 2013

To:
 The Principal Secretary
 (Technical Education) Maharashtra
 1st floor, R. No. 113, Marolliye,
 Mumbai-402004

Sub: Extension of approval for the academic year 2013-14

Sub: Application of the Institution for Extension of approval for the academic year 2013-14

Reference:

In view of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2012 notified by the Council vide notification number F.No.31-58/2012 dated 27/09/2012 and under the various procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Regional Office	Centre	Application No.	1-14155-1540
		Registration No.	1-1726993
Name of the Institute	SRINICE INSTITUTE OF MANAGEMENT	Institute Address	AIRPORT ROAD, NEAR TEENDHYA, SAGIN, OWASARI, DIST. JALGAON, MUMBAI REGION- 431009
Name of the Society/Trust	SRINICE EDUCATION SOCIETY	Society/Trust Address	17/20 OLD PALASKA, CORE ROAD, S. No. 10, Pradakh, 432001
Institute Type	University - Private		

Open for change from Women to Mixed	No	Open for change of name	No	Open for change of Aff.	No
Change from Women to Co-ed approved	Not Applicable	Change of name Approved	Not Applicable	Change of Aff. Approved	Not Applicable

To conduct following courses with the intakes indicated below for the academic year 2012-14

Application Number: 1-1418615/30770734

Page 1 of 3

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Letter Pwdpt Cr (7) March 2013

Form No. AIT/15421



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 7th Floor, Chandralek Building, Janpath, New Delhi- 110 001
 PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724183 www.aicte-india.org

Application No. 141902101			Course	Affiliating Instn.	Mode	Year	India Approval for U.G.	PG	Foreign Cooperation
Program	Sub	Level	Duration						
MAHARAJA	Full	POST GRADUATE	MASTERS IN BUSINESS ADMINISTRATION	Full Time	Government	2008	Yes	No	No

* Validity of the course details may be verified at www.aicte-india.org/departmental-approval

The above mentioned approval is subject to the condition that INSTITUTE, INSTITUTION, OR MANAGEMENT shall follow and adhere to the regulations, guidelines and directions issued by AICTE from time to time and the undertaking / affidavit given by the institution along with the application submitted by the institution in regard.

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as reviewed by the Executive Council / Director Council as available in the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-34 sp/AICTE/0009 dated July 1, 2003 for Prevention and Prohibition of Ragging in Technical Institutions. In case institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or victims of Ragging, it will be liable to take any action as defined under clause 9(c) of the said Regulation.

(Dr. Kancherla P. Isaac)
 Member Secretary, AICTE

Copy to:

1. The Regional Officer,
 All India Council for Technical Education
 Tagore House 5, Shantia Hills
 Ghaziabad-201 002, Madhya Pradesh
2. The Director Of Technical Education,
 Madhya Pradesh
3. The Registrar,
 Jiwaji University, Gwalior
4. The Principal / Director,
 MAHARAJA INSTITUTE OF MANAGEMENT

Application Number: 141902101

Page 2 of 2

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Letter Printed On 11 March 2010

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7th Floor, Chandrabik Building, Jangpoh, New Delhi- 110 001
PHONE: 23724161/52/63/64/65/66/67 FAX: 011-23724163 www.aicte-india.org

A/SPORT INDIA 1, NEAR OFFICIAL RESID.
GWALIOR, DINA JOKH,
Madhya Pradesh-474000

5. The Secretary / Chairman,
PRESTIGE EDUCATION SOCIETY,
VTS-8 OLD PALACE,
INDORE, INDORE
Madhya Pradesh-452001

6. Guard File(ACTE)

Application Number: 1-32195/2012

Page 2 of 3

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Letter Printed On: 21 March 2013.

Filed by: A/3435021



श्रीवृत्त प्रबन्धन विद्यापीठ परिषद
ALL INDIA COUNCIL FOR TECHNICAL EDUCATION
 (An Act of Parliament)

Prof. B. N. Sanjivneshwara
 Adviser

*For kind attention - Dr. N.P. Jain, Indore
 Fax No 0731-466716*

F.No.431/MP-43/MES-APR/1/97
 December, 16, 1997

M.S. Vaidya

The Principal Secretary,
 Manpower Planning Department,
 Govt. of Madhya Pradesh,
 Vallabh Bhavan,
 Bhopal - 462 004.

Sub: Approval to conduct Master in Business Administration (MBA)
 2 years (Full Time) programme with an annual intake of 60
 (Sixty) seats only for 1997-98.

Sir,

I am directed to state that on consultations with the concerned State Govt. and the affiliating University and on recommendations of the sub-committee of the concerned All India Board for Management Education and the Expert Committee constituted by the Council, the All India Council for Technical Education (AICTE) is pleased to accord approval to Prestige Institute of Management, Gwalior for conducting MBA Full Time programme with an annual intake of 60. This approval is for the academic year 1997-98 provided the minimum number of academic days as decided by the respective University could be made up from now on, failing which this approval may be deemed to be for the academic year 1996-99.

NAME & LOCATION OF THE INSTITUTE	NAME OF THE SOCIETY/TRUST
Prestige Institute of Management, Gwalior. (M.P.)	Prestige Education Society, 30, Jagra Compound, M.V. Hospital Road, Indore - 462 001.

COURSE	DURATION	ANNUAL INTAKE
Master in Business Administration (MBA)	2 yrs (Full Time)	60 (Sixty)

This approval has been accorded subject to general conditions at Annexure -I and as per the Norms and standards of the AICTE.

Further in the event of non-compliance of the Norms and Standards as stipulated by the AICTE, the Council shall take further action to withdraw approval and the liability arising out of such withdrawal shall be solely that of the Management/Institute.

Contd)2...

श्रीवृत्त प्रबन्धन विद्यापीठ परिषद, १६, इंदूर - ४६२००४
 India General Sports Complex, 11, Indore, New India - 462 002
 Phone : 337010/102/131/140/151. Fax : 317 336900

The Council may inspect/visit the Institute any time it may deem fit to note progress/compliance.

The attention of the Management is drawn to the fact that the approval given now is only for the batch admitted during 1997-98, at the end of which an Expert Committee shall visit to assess if the Norms and Standards as stipulated by AICTE are fulfilled, and only then will the continuation or otherwise shall be intimated.

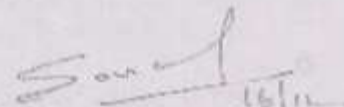
You are requested to kindly monitor the progress made by the above mentioned Institute for fulfillment of the Norms and Standards of the Council and keep the concerned Regional Office and AICTE, New Delhi informed.

Yours faithfully,


(B.G. Sangameshwar)

Copy to:-

1. The Director of Technical Education, Govt. of Madhya Pradesh, Satpura Bhavan, Bhopal - 462 004.
2. The Regional Officer, Central Regional Office, Tagore Korial No. 2, Shamla Hills, Bhopal - 462 002.
3. The Chairman, Prestige Education Society, 30, Jabra Compound M.Y. Hospital Road, Indore - 452 001.
4. The Vice Chancellor, Jiwaji University, Gwalior - 474 011.
5. Guard File.


(B.G. Sangameshwar)



All India Council for Technical Education
(A Statutory body under Ministry of HRD, Govt. of India)

7th Floor, Chandralok Building, Janpath, New Delhi- 110 001
PHONE: 23724154/55/53-54-55-56/57 FAX: 011-23724153 www.aicte-india.org

F.No. Central/1-74723682/2012/EOA

Date: 10/06/2012

To:
The Principal Secretary
(Technical Education) Vallabh Bhaswan,
1st floor, R. No. 113 Mansarovar,
Bhopal-462004

Sub: Extension of approval for the academic year 2012-13

Ref: Application of the institution for Extension of approval for the academic year 2012-13

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2010 notified by the Council vide notification number F.No.37-30/egw/2010 dated 10/12/2010 and amendment vide notification number F.No.37-34/egw/2011 dated 03/05/2011 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Regional Office	Central	Application Id	1-74723682
		Formated Id	1-1720068
Name of the Institute	PRESTIGE INSTITUTE OF MANAGEMENT	Institute Address	AIRPORT ROAD, NEAR DEENDAYAL NISARG, GWALIOR, GWALIOR, Madhya Pradesh, 474023
Name of the Society/Trust	PRESTIGE EDUCATION SOCIETY	Society/Trust Address	179-B OLD PALASIA,INDORE,INDORE Madhya Pradesh, 452001
Institute Type	Unaided - Private		

Opted for change from Women to Unaided	No	Opted for change of name	No	Opted for change of site	No
Change from Unaided to Aided approved	Not Applicable	Change of name Approved	Not Applicable	Change of site Approved	Not Applicable

to conduct following courses with the intakes indicated below for the academic year 2012-13

Application Number: 1-74723682

Page 1 of 3

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PHONE: 23724151/52/53/54/55/56/57 FAX: 011-23724163 www.aicte-India.org

Application No: 1-74720692			Course	Offering Body	Intake 2011-12	Intake Approved for 2012	WPI	WPI	Foreign Collaboration	
Program	Shift	Level		Full-time						
MANAGEMENT	1st Shift	POST GRADUATE	MASTERS IN BUSINESS ADMINISTRATION	FULL TIME	Jwaji University, Gwalior	300	300	No	No	No

The above mentioned approval is subject to the condition that PRESTIGE INSTITUTE OF MANAGEMENT shall follow and adhere to the Regulations, guidelines and directions issued by AICTE from time to time and the undertaking / affidavit given by the institution along with the application submitted by the institution on portal.

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation:- Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide P. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case institution fails to take adequate steps to prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

(Dr. K P Isaac)
Member Secretary, AICTE

Copy to:

1. The Regional Officer,
All India Council for Technical Education
Tagore Hostel-2, Shama Hills
Bhopal-462 002, Madhya Pradesh.
2. The Director Of Technical Education,
Madhya Pradesh
3. The Registrar,
Jwaji University, Gwalior
4. The Principal / Director,
PRESTIGE INSTITUTE OF MANAGEMENT
AIRPORT ROAD, NEAR DESNDAYAL NAGAR,
GWALIOR, GWALIOR,
Madhya Pradesh, 474020

Application Number: 1-74720692

Page 2 of 3

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All India Council for Technical Education
(A Statutory body under Ministry of HRD, Govt. of India)
7th Floor, Chandralok Building, Jangpoh, New Delhi- 110 001
PHONE: 23724154/52/53/54/55/56/57, FAX: 011-23724163, www.aicte-india.org

- 5. The Secretary / Chairman,
PRESTIGE EDUCATION SOCIETY
17/5-B OLD PALASIA,
INDORE, INDORE,
Madhya Pradesh-452001
- 6. Guard File(AICTE)



Application Number: 1-74728562

Page 3 of 3

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 7th Floor, Chandrak Building, Jangpoh, New Delhi, 110 001
 PHONE: 23241175/2324455/2327 FAX: 011-23724163 www.aicte.in/aiet.edu

File No. Central/1-44512164/2011/VEDA

Date: 25-09-2011

To,
 The Principal Secretary,
 Technical Education, Varanasi Division,
 Sector No. 14, Mahatma,
 Varanasi-221004

Subj: Extension of approval for the academic year 2011-12.
 Ref: Application of the institution for extension of Approval for the Year 2011-12

Sir/Madam,

In view of the Request as notified by the Council vide No. 37/Mumbai/2011 dated 10/12/2010 and terms, conditions, guidelines and conditions prescribed by the Council from time to time, I am directed to convey the extension of approval of the Council to:

Regional Office	Centre	Approval No.	Approval Date
		144512164	10/12/2010
Office of the Director	PRESTIGE INSTITUTE OF MANAGEMENT	144512164	
Address of the Institution	PRESTIGE EDUCATION SOCIETY	1708 OLD PALAYA STREET, MADRAS	750002
Approval Date	10/12/2010		

To extend the above approval with the intake indicated below for the academic year 2011-12

Approval No. 144512164		Course		Intake	Starting Date	Intake	Intake	Intake
Region	Unit	Year	Level	Intake	Starting Date	Intake	Intake	Intake
Central	144512164	2011-12	PGDIP	100	10/12/2010	100	100	100
			PGDIP	100	10/12/2010	100	100	100
			PGDIP	100	10/12/2010	100	100	100

The above mentioned approval is subject to the condition that PRESTIGE INSTITUTE OF MANAGEMENT will follow and adhere to the Regulations, guidelines and directions issued by AICTE from time to time and the Undertaking - Affidavit given by the institution along with the application submitted by the institution on page 2.

In case of any difference is content in this Computer generated Extension of Approval Letter, the same shall be as per the copy of the original copy of the application submitted to the Council of AICTE.

Approval Number: 144512164

Page 1 of 2

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Date: 25/09/2011



All India Council for Technical Education
(A Statutory Body under Ministry of HRD, Govt. of India)

7th Floor, Chanderprabha Building, Jangpoh, New Delhi - 110 067
Ph: (011) 26301111, 26301112, 26301113, 26301114, 26301115, 26301116, 26301117, 26301118, 26301119, 26301120, 26301121, 26301122, 26301123, 26301124, 26301125, 26301126, 26301127, 26301128, 26301129, 26301130, 26301131, 26301132, 26301133, 26301134, 26301135, 26301136, 26301137, 26301138, 26301139, 26301140, 26301141, 26301142, 26301143, 26301144, 26301145, 26301146, 26301147, 26301148, 26301149, 26301150, 26301151, 26301152, 26301153, 26301154, 26301155, 26301156, 26301157, 26301158, 26301159, 26301160, 26301161, 26301162, 26301163, 26301164, 26301165, 26301166, 26301167, 26301168, 26301169, 26301170, 26301171, 26301172, 26301173, 26301174, 26301175, 26301176, 26301177, 26301178, 26301179, 26301180, 26301181, 26301182, 26301183, 26301184, 26301185, 26301186, 26301187, 26301188, 26301189, 26301190, 26301191, 26301192, 26301193, 26301194, 26301195, 26301196, 26301197, 26301198, 26301199, 26301200

Strict compliance of Anti-Ragging Regulation - Approval is accorded to strict compliance of provisions under AICTE Regulation notified vide - No. 37/2009/AICTE dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. All such institutions shall take adequate steps to prevent Ragging or fail to do so in accordance with AICTE Regulation of Anti-Ragging provisions or occurrence of Ragging, it will be liable to take any action as referred under clause (9A) of the said Regulation.

(S. K. Singh)

Member Secretary (AICTE)

Copy to:

1. The Regional Office,
All India Council for Technical Education
Tajara, Phase 2, Sector-28A,
Gurgaon-122 002, Haryana Pradesh
2. The Director of Technical Education,
Madhya Pradesh
3. The Registrar,
Jabalpur, Madhya Pradesh
4. The Principal / Director,
KARNATAKA INSTITUTE OF TECHNOLOGY
ARSIKOTE ROAD, HANAR SEENDAI, KARNATAKA,
KARNATAKA PRDESH, KARNATAKA
Madhya Pradesh 474000
5. The Secretary / Chairman,
KARNATAKA EDUCATIONAL SOCIETY
173-B, D. D. Road, 1st Floor,
MADHAPUR, MADHAPUR,
Madhya Pradesh 474000
6. Gurgaon (AICTE)

Application Number : 1442/2014

Page 2 of 2

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Date of printing: 04/11/2014